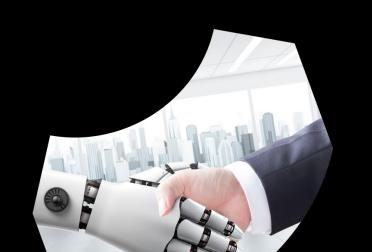




Global.
Connected.
Sustainable

INVESTOR PRESENTATION

March 2023



The meeting place for companies, technologies and data



Digital Realty Overview

Introduction





A Global Platform Supporting our Customers' Critical IT Architecture Requirements

4,000+

200,000+

50+

300+

Customers

Cross connects

Data Centers (1)

EQUITY & ENTERPRISE VALUE

TOP PUBLICLY TRADED U.S. REIT

\$30 Bn \$47 Bn

11th

2016

EQUITY MARKET CAPITALIZATION (2)

ENTERPRISE VALUE (3)

LARGEST PUBLICLY TRADED U.S. REIT (4)

MAY 2016 ADDED TO THE S&P 500 INDEX

INVESTMENT GRADE RATINGS (5)

FitchRatings

BBB

Moody's

S&P Global

Baa2

BBB



¹⁾ Data Center total includes buildings held as investments in unconsolidated joint ventures

⁵⁾ These credit ratings may not reflect the potential impact of risks relating to the Structure or trading of the Company's securities and are provided solely for informational purposes. Credit ratings are not recommendations to buy, sell or hold any security, and may be revised or withdrawn at any time by the issuing organization in its sole discretion. The Company does not undertake any obligation to maintain the ratings or to advise of any change in ratings. Each agency's rating should be evaluated independently of any other agency's rating. An explanation of the significance of the ratings may be obtained from each of the rating agencies.



³⁾ Total enterprise value calculated as the market value of common equity as of December 31, 2022, plus liquidation value of preferred equity and total debt at balance sheet carrying value as of December 31, 2022.

⁴⁾ U.S. REITs within the RMZ. Ranked by market cap as of December 31, 2022. Source: Bloomberg.

Executing on Strategic Vision Refining Strategy to Fuel Future Growth

Strategic Priorities

1. Strengthening Customer Value Proposition

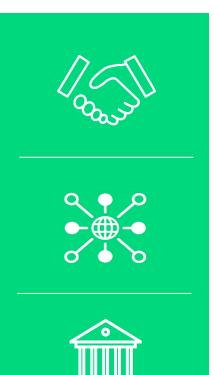
Executing meeting place strategy with sustainable connectivity rich solutions

2. Integrating and Innovating Capabilities

Building new applications on the world's largest open network platform

3. Diversifying and Bolstering Capital Sources

Partnering with sources of private capital to improve capital efficiency





Consistent Execution

Progress Against Strategic Priorities

As of December 31, 2022

METROS

54 Total +18

Since 2019

BOOKINGS

\$574 mm

12%

LTM Bookings

Of Revenue

NEW LOGOS

100+/qtr

since 1Q20

Customer Focus



- Record bookings
- Full spectrum product offering

2 Innovation & Differentiation



- ServiceFabric™
 development & rollout
- Expansion of PlatformDigital ®
- Additional subsea cable landings

Go-to-Market Platform



- Enabling Hybrid IT
- Developing Connected Data Communities
- · Expanding G2KE share

4 Profitability & Financial Flexibility



- 6% YOY Revenue growth in 4Q22
- Elevated focus on projects with highest risk-adjusted returns

5 Strategic Global Investments



- Added Teraco with 3 metros in South Africa
- Expanding across the Mediterranean
- Developing first Indian
 Data Center in Chennai

Organizational Excellence

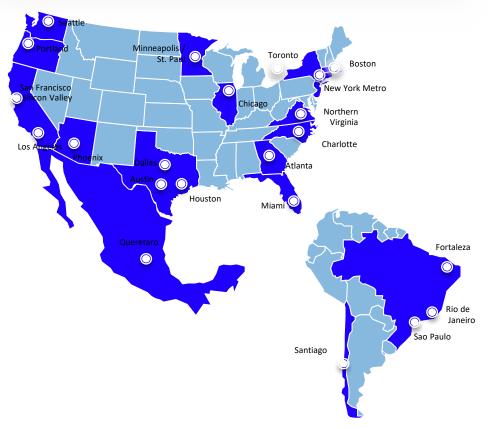


- Refreshed Management Team
- Rotated Board leadership
- Launched culture program
- Accelerated DEI initiatives



Offering a Global Data Center Platform

with Local Expertise



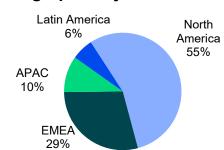


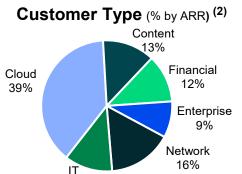


Note: As of December 31, 2022, unless otherwise noted. Represents consolidated portfolio and investments in our unconsolidated joint ventures at our ownership percentages.

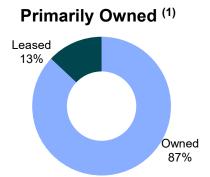
- 1) Calculated based on annualized base rent as of December 31, 2022.
- 2) Calculation based on annualized recurring revenue the monthly contractual base rent (defined as cash base rent before abatements), and Interconnection revenue under existing leases as of December 31, 2022, multiplied by 12.
- 3) Based on the credit ratings of Digital Realty's top 100 customers as of December 31, 2022 against annualized recurring total revenue of \$3.7 billion. Credit ratings from S&P, Moody's and Fitch reflect credit ratings of customer's parent entity. There can be no assurance that a customer's parent entity will satisfy the customer's lease obligations or other upon such customer's default.

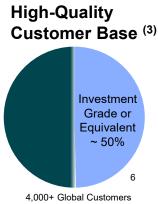
Geographically Diversified (1)





12%





Global Footprint Enhanced by Strategic M&A





Sustainability Focus and Performance Delivering Sustainable Growth for All Stakeholders





Environmental

Leader in the Light

NAREIT Leader in the Light for sixth consecutive year

Top Rated

ESG Companies for 2023 by a leading independent ESG and corporate governance research, ratings and analytics firm

Top 10

In the U.S. EPA Green Power Partnership

470MW

Additional renewables contracted in 2022

Social

Newsweek's America's Most Responsible Companies of 2023

Top 100 ranking on JUST Capital America's Most JUST Companies

12 philanthropic organizations supported as part of 'Giving Tuesday' campaign

Demonstrated senior leadership and employee commitment to Diversity, Equity & Inclusion; established five employee resource groups; signed CEO Action Pledge for Diversity and Inclusion

Governance

Appointed Mary Hogan Preusse as Chairman of the Board, which aligns with Digital Realty's

2022 commitment to strong governance and refreshes Board leadership to balance fresh thinking with experience and continuity

Formalized oversight of ESG by the Nominating & Corporate Governance Committee;
 Signatory to the UN Global Compact

2020 Enhanced Board diversity with the addition of three new Directors

2019 Established proxy access for shareholders and provided
2018 shareholders the ability to propose amendments to the bylaws





PlatformDIGITAL® Designed for an Accelerating Digital Economy

Enabling Enterprises to Harness Data Growth





Digital Economy and Digital Transformation

Driving Data Center Demand

Growing and emerging demand drivers that have further accelerated over the past year are driving the need for digital infrastructure globally

Digital Economy & Transformation

Solid Demand Drivers Which Continue to Grow



Computing



Enterprise Modernization



Streaming & Social Media



E-Payment and E-Commerce

Emerging Trends with Enormous Potential



Artificial Intelligence



Internet of **Things**



Technology



Edge Computing

Accelerated Digital Trends

Digitization of Customer Interactions

Avg. Share of Customer Interactions that are Digital (%)



Rate of Digital Customer Interactions has Accelerated from Prior Forecasts by (1)



Digitization of Products & Services

Avg. Share of Products and/or Services that are Partially or Fully Digitized (%)

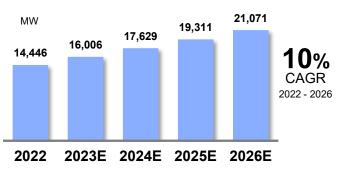


Rate of Products & Services that are Digitized has Accelerated from Prior Forecasts by (1)



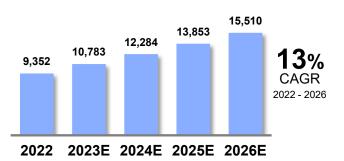
Digital Infrastructure Demand

Total Wholesale Leased Global



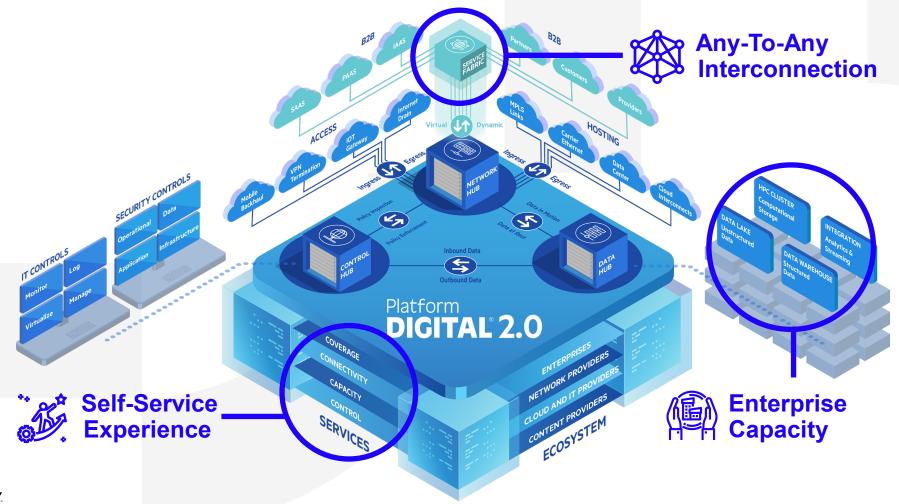
Total Hyperscale Leased Global

MW



PlatformDIGITAL® 2.0

Customer Use Case Tailored Solutions





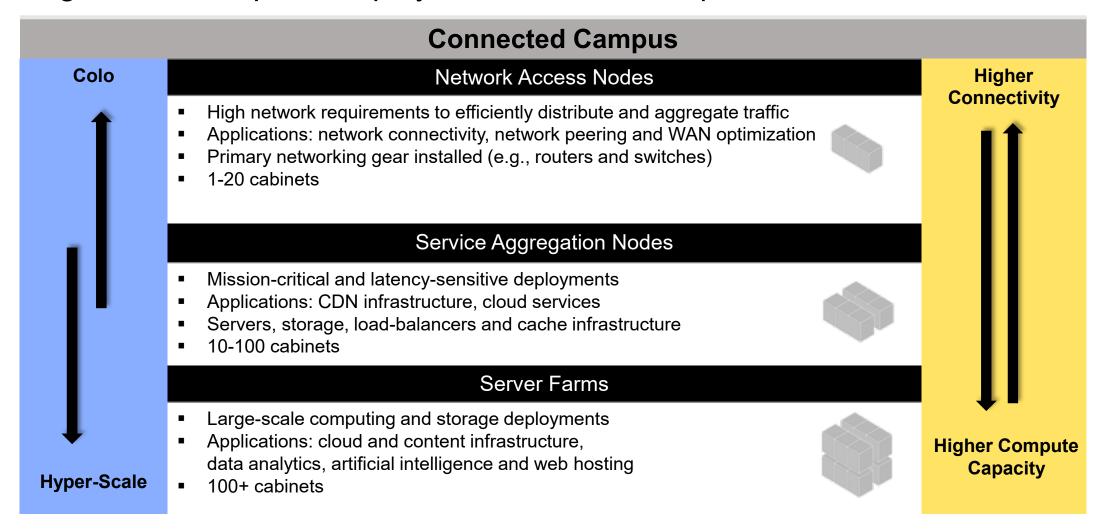
Connected Campus Strategy

Solving for the Complete Deployment: Land and Expand



Multi-Tiered Cloud Architectures

Solving for the Complete Deployment: Land and Expand





The Connected Campus: Digital Ashburn

580 +(1) MWs	DLR's in-place IT capacity in the world's largest data center market (2)	
94% Occupancy	in Northern Virginia rose by 170 basis points in the fourth quarter	

78 DLR's active development pipeline to be delivered under committed leases MWs

AWS

Direct Connect

DLR adds on-ramp to Ashburn Campus enabling top priority market



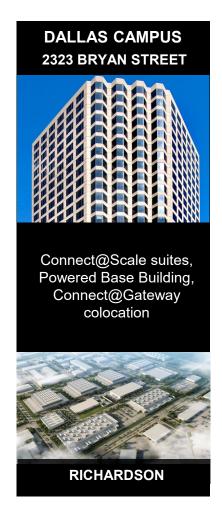


Density at Scale and at Hubs

Expand, Tether, and Densify Data Center Campuses









Digital Realty is the Edge

Network Density that Promotes Innovation and Collaboration

Metros
Globally Where Our
Internet Gateways Are
Located

200K+
CROSS-CONNECTS

GLOBALLY

48
ASSETS
With Over 1,000
Cross-Connects Each

~3,000

NETWORK INSTANCES
GLOBALLY









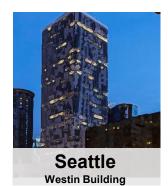
JB1 Isando



Sovereign House





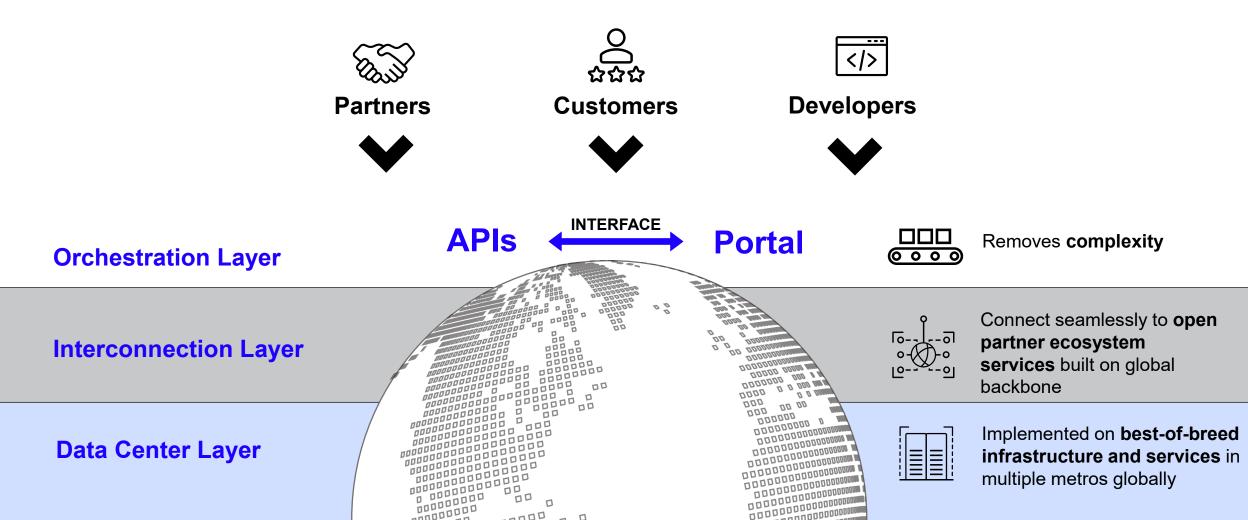






Diversifying Product Offerings

ServiceFabric™ Removes Complexity from Enterprise Hybrid IT Environments



ServiceFabric™ Connect: Private Connections Made Easy

1 Establish a Port

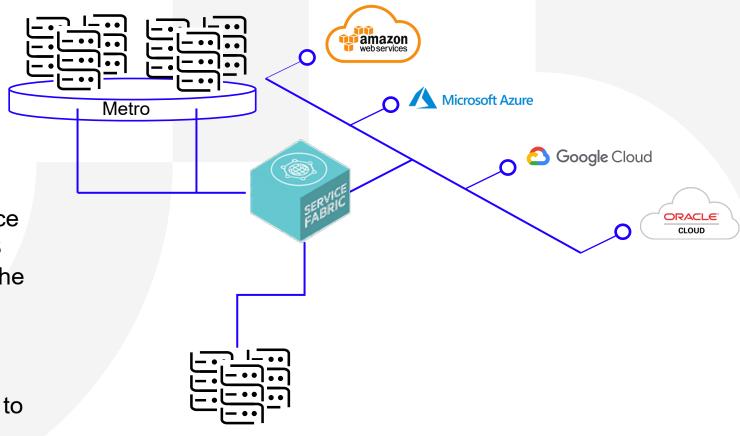
Customers establish a port which supports multiple virtual private connections

2 Connect

Customers establish direct, private connections to multiple Cloud Service Providers, Network Providers, SaaS Providers and other participants of the platform from a single interface

3 Establish Virtual Router

Customers establish a virtual router to optimize cloud-to-cloud workflows



ServiceFabric™ Connect Use Cases:

Multi-Cloud Connectivity and Beyond



Multi-Cloud Connectivity

One port to many CSPs



Redundant Cloud Connectivity

Redundant cloud availability zones



Inter-metro/ Inter-region Connectivity

Connect to
B2B Partners or
your own
deployments
globally



Connectivity to ecosystems in 3rd party facilities

Connect to any of the partnerenabled data centers



Disaster Recovery Set-up

Connect your data center deployments/
Provide redundant connection to your carrier circuits



Service-chain Multiple Services

Utilize virtual
router to
combine
multiple virtual
services or
exchange data
directly between
CSPs

ServiceFabric™ Connect



ServiceFabric™ Connect

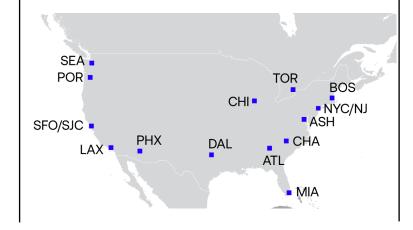
Available in 30+ global metros

North America

14 Markets

Regional Launch Capabilities

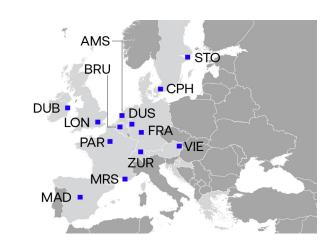
- 10G / 100G native ServiceFabric™ ports
- 100G backbone
- Available from 35 sites



EMEA

13 Markets

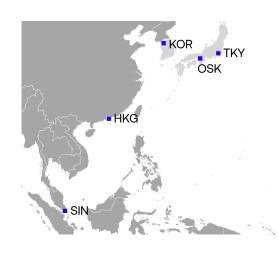
- 10G native ServiceFabric[™] ports
- 100G backbone
- Available from 58 sites



APAC

5 Markets

- 10G / 100G native ServiceFabric™ ports
- 10G backbone
- Available from 6 sites



Legend

ServiceFabric™ Availability

DIGITAL REALTY.

95+Digital Realty Facilities Connected215+

On Ramps Available

Global Cloud Regions **350+**

110+

3rd Party Enabled Data Centers

Conservative Financial Strategy

Committed to a Strong

Investment Grade Balance Sheet

Supported by Multiple Funding Sources



Proven Track Record of Sustainable Growth

Disciplined Financial Management

			<u>2018</u>	<u>4Q22</u>	Better/ Worse	<u>Change</u>
		Properties / Data Centers (1)	214	316		48%
	SIZE & DIVERSIFICATION	Total Enterprise Value (2)	\$35 billion	\$47 billion		34%
		RMZ Rank	5 th	11 ^{th (3)}		-6 places
		Top Tenant (% ABR)	IG-equivalent Facebook (6.8%)	AAA-rated Fortune 50 Software Company (10.2%)	_	3.4 bps
		Top 20 Tenant Concentration (% of ABR)	53.5%	49.3%		(420 bps)
		Metro Areas ⁽¹⁾	35 metro areas	54 metro areas		54%
	RATIOS	Net Debt / Adjusted EBITDA ⁽⁴⁾	6.2x ⁽⁴⁾	6.9x ⁽⁴⁾	A	0.7x
	RAT	Adjusted EBITDA / Fixed Charges (5)	4.0x ⁽⁵⁾	4.9x ⁽⁵⁾		0.9x
	DEBT	% Unhedged Variable Rate Debt	26%	19%		(700 bps)
		Secured Debt / Total Assets	3%	2%		(100 bps)
	RATINGS	Moody's / S&P / Fitch	Baa2 / BBB / BBB	Baa2 / BBB / BBB	_	No Change

Note: Balance sheet data as of December 31, 2018 and December 31, 2022 unless otherwise indicated.

⁵⁾ Calculated as Adjusted EBITDA divided by fixed charges. Fixed charges include GAAP interest expense, capitalized interest, scheduled debt principal payments and preferred dividends for the quarter. Adjusted EBITDA is a non-GAAP financial measure. For a description of Adjusted EBITDA and the calculation of these ratios, please see the Appendix.



¹⁾ Includes buildings held as investments in unconsolidated joint ventures. Excludes buildings held-for-sale.

²⁾ Total enterprise value calculated as the market value of common equity, plus liquidation value of preferred equity and total debt at balance sheet carrying value as of December 31, 2018 for 2018 and December 31, 2022 for 4Q22.

³⁾ As of December 31, 2022.

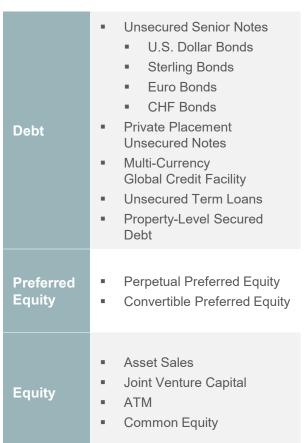
A) Calculated as total debt at balance sheet carrying value, plus finance lease obligations, plus share of unconsolidated joint venture EBITDA). Adjusted EBITDA is a non-GAAP financial measure. For a description of Adjusted EBITDA and the calculation of these ratios, please see the Appendix.

Consistent Access to Capital

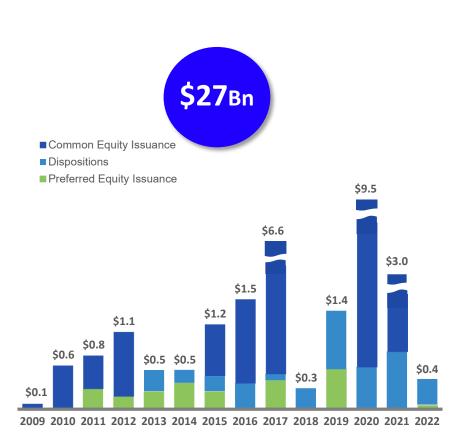
Portfolio Growth Financed by Match-Funding

Access to Capital in Multiple Currencies Enables Digital Realty to Match-Fund across its Global Portfolio

FULL MENU OF CAPITAL OPTIONS



\$27 BILLION OF EQUITY RAISED SINCE 2009



WELL-KNOWN, SEASONED ISSUER ACROSS MULTIPLE CURRENCIES

	Bonds Outstanding	Amount in mm	Year Issued
	2.625% Notes due 2024	€600	2016
	2.500% Notes due 2026	€1,075	2019
	1.125% Notes due 2028	€500	2019
	0.625% Notes due 2025	€650	2020
	1.500% Notes due 2030	€750	2020
	1.25% Notes due 2031	€500	2020
	1.00% Notes due 2032	€750	2020
	0.625% Notes due 2031	€1,000	2021
	1.375% Notes due 2032	€750	2022
	3.70% Notes due 2027	\$1,000	2017
	4.45% Notes due 2028	\$650	2018
	3.60% Notes due 2029	\$900	2019
	5.55% Notes due 2028	\$900	2022
	4.25% Notes due 2025	£400	2013
	2.75% Notes due 2024	£250	2017
₹	3.30% Notes due 2029	£350	2017
	3.75% Notes due 2030	£550	2018
	0.20% Notes due 2026	F275	2021
	0.55% Notes due 2029	F270	2021
-1	0.60% Notes due 2023	F100	2022
	1.70% Notes due 2027	F150	2022

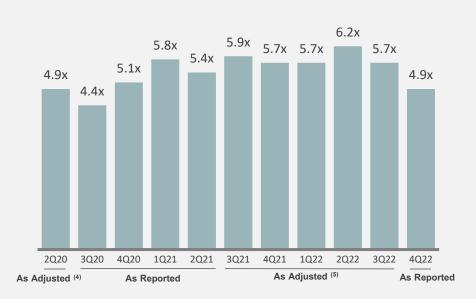
Committed to Conservative Capital Structure

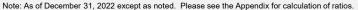
Growing Enterprise Value While Maintaining Target Credit Metrics

CREDIT METRICS

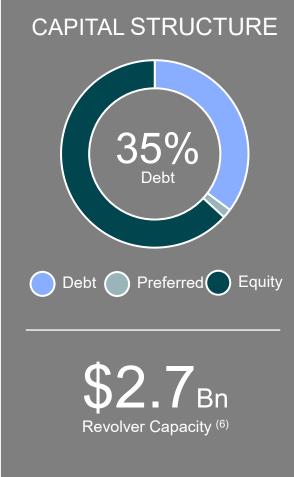
Net Debt (1) / LQA Adjusted EBITDA (2)

Fixed Charge Coverage (2)(3)

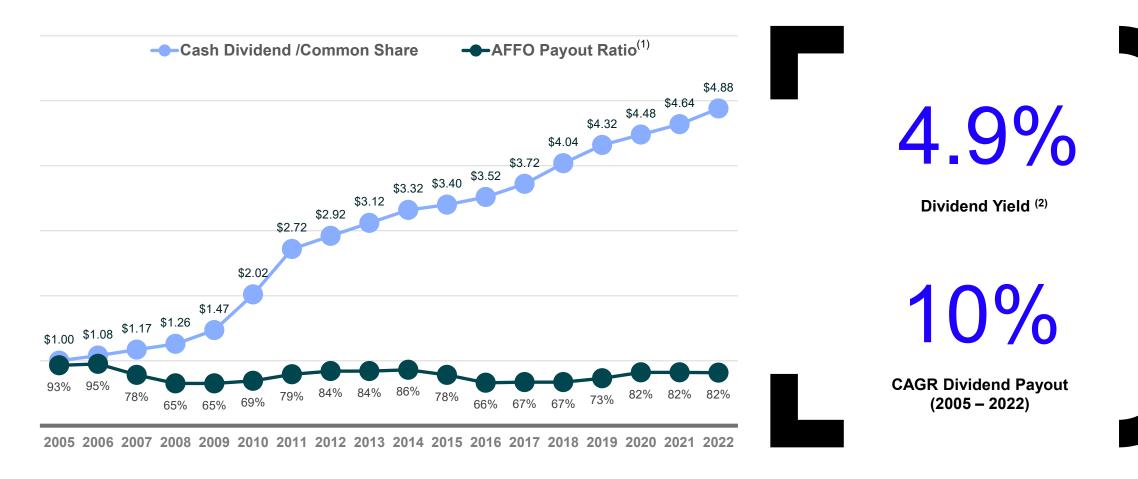




- 1) Net debt is calculated as total debt at balance sheet carrying value, plus capital lease obligations, plus our share of unconsolidated joint venture debt, less unrestricted cash and cash equivalents.
- 2) Adjusted EBITDA is a non-GAAP financial measure. LQA Adj. EBITDA is last quarter Adjusted EBITDA (including our pro rata share of unconsolidated joint venture EBITDA) multiplied by four. For a description of Adjusted EBITDA, please see the Appendix.
- 3) Calculated as Adjusted EBITDA divided by fixed charges. Fixed charges consist of GAAP interest expense (including our share of unconsolidated JV interest expense), capitalized interest (including our share of unconsolidated JV capitalized interest), scheduled debt principal payments and preferred dividends.
- 4) As adjusted for the following assumptions: Full physical settlement of the \$1.1 billion forward equity offering on or before September 25, 2020: and the proceeds therefrom repaying borrowings under our global revolving credit facilities; as well as a full-quarter contribution from Interxion. As reported Net Debt / LQA Adjusted EBITDA for 2Q20 was 5.7x. As reported fixed charge coverage for 2Q20 was 4.6x.
- 5) As adjusted for the following assumptions: the hypothetical full physical settlement of the September 2021 forward sales agreements and the proceeds therefrom repaying borrowings under our global revolving credit facilities; 4Q21 pro forma for €750mm 1.375% notes due 2032 issued in January 2022 and redemption of \$450mm 4.75% notes due 2025 in February 2022. 2Q22 numbers do not reflect post-quarter end borrowings under our global revolving credit facility and partial physical settlement of forward sales agreement to fund the Teraco acquisition. 3Q22 post forma for the full quarter contribution from Teraco. As reported Net Debt / LQA Adjusted EBITDA for 3Q21, 4Q21, 1Q22, 2Q22, and 3Q22 was 6.0x, 6.1x, 6.3x, 6.2x and 6.7x, respectively. As reported fixed charge coverage for 3Q21, 4Q21, 1Q22, 2Q22 and 3Q22 was 5.0x, 5.4x, 5.5x, 6.0x, and 5.5x, respectively.
- 6) Pro forma for the \$740mm USD term loan that closed in January 2023, and the proceeds therefrom repaying borrowings under our global revolving credit facility.



DLR Continues to Offer a Premium DividendSeventeen Consecutive Years of Dividend Increases





Prudent Financial Management Positioning for Growth

INVESTMENT GRADE BALANCE SHEET

Consistently maintain balance sheet positioned for growth

ORGANIC GROWTH

Focus on driving higher same-capital cash NOI growth

RISK-ADJUSTED RETURNS

Leverage our full product suite and global footprint to drive premium returns

BUILD AND EXPAND

Continue to prudently build out campuses and expand our global footprint

OPERATING EFFICIENCIES

Capitalize on operating efficiencies derived from our scale and expertise

STAKEHOLDER ALIGNMENT

Aligned our team with stakeholders







Financial Results

4Q22 Financial Results





High-Quality, Diversified Customer Base

• Top customers have a presence in 46 different locations, on average

TOP 20 CUSTOMERS

Customer Rank		Locations	% of ARR ⁽¹⁾	Customer Rank	Locations	% of ARR ⁽¹⁾	
1.	Fortune 50 Software Company	65	10.2%	11. Fortune 500 SaaS Provider	15	1.7%	
2.		38	3.6%	12. Cyxtera	15	1.7%	
3.	Social Content Platform	19	3.6%	13. Social Media Platform	8	1.7%	
4.	ORACLE"	36	3.6%	14. rackspace	24	1.5%	
5.	Global Cloud Provider	54	3.4%	15. LUMEN°	130	1.4%	
6.	Fortune 25 Investment Grade-Rated Company	29	3.0%	16. JPMorgan Chase & Co.	17	1.2%	
7.	W EQUINIX	19	2.4%	17. verizon	101	1.1%	
8.	Linked in	9	2.3%	18. COMCAST	39	1.1%	
9.	∞ Meta	44	1.9%	19. 🥞 AT&T	76	1.1%	
10.	Fortune 25 Tech Company	49	1.8%	20. Zayo	125	1.0%	
TO	TOTAL ANNUALIZED RECURRING REVENUE 49.3%						

Note: As of December 31, 2022. Represents consolidated portfolio plus our managed portfolio of unconsolidated joint ventures based on our ownership percentage.

Our direct customers may be the entities named in this table above or their subsidiaries or affiliates.

1) Calculation based on annualized recurring revenue – the monthly contractual base rent (defined as cash base rent before abatements), and Interconnection revenue under existing leases as of December 31, 2022, multiplied by 12.

Connected Data Communities

Another Record Year of Bookings

106

new logos

\$47 million

total 4Q bookings from 0-1 MW + Interconnection

~40%

of total 4Q bookings from 0-1 MW + Interconnection

~25%

of new signed leases contained inflation-linked increases

Platform DIGITAL INTEGRATED SOLUTION

- Avnet Virtual Labs being deployed in three top North American markets to optimize video streaming workloads
- Production installations available anywhere across PlatformDIGITAL®'s 54 Global Metros Markets







Financial Services



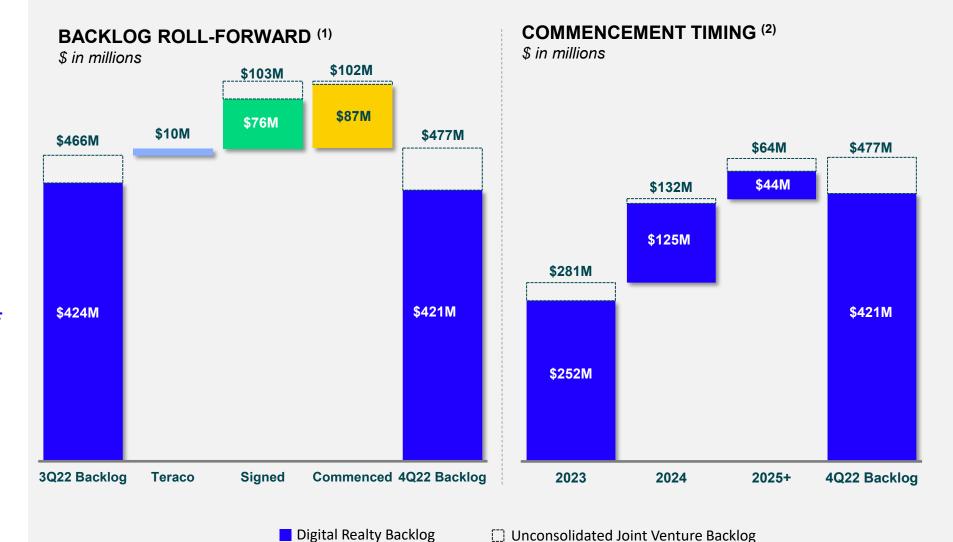
Asset Manager



Record Backlog

New Signings
Outpace
Commencements

- Record Backlog of \$477 Million
- Signed >\$500 Million of New Leases in 2022
- ~60% of Backlog to Commence in 2023



Note: Totals may not add up due to rounding.

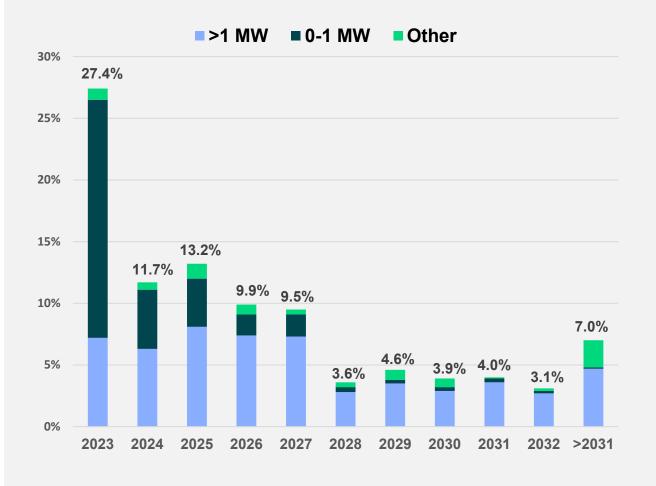
- Amounts shown represent GAAP annualized base rent from leases signed.
- Amounts shown represent GAAP annualized base rent from leases signed, but not yet commenced, based on estimated future commencement date at time of signing. Actual commencement dates may vary.



Evenly-Staggered Lease Expiration Schedule

• Stable >1 MW Roll-Over Reflects Longer Term Leases

% of Lease Expirations by Annualized Base Rent (1)



>3.0%

2023 Guidance ⁽²⁾ for cash rental rate on renewals

4.7 years

Weighted avg. remaining lease term

Note: As of December 31, 2022.

¹⁾ Represents consolidated portfolio plus our managed portfolio of unconsolidated joint ventures based on our ownership percentage. Annualized base rent represents the monthly contractual base rent (defined as cash base rent before abatements) under existing leases as of December 31, 2022, multiplied by 12.

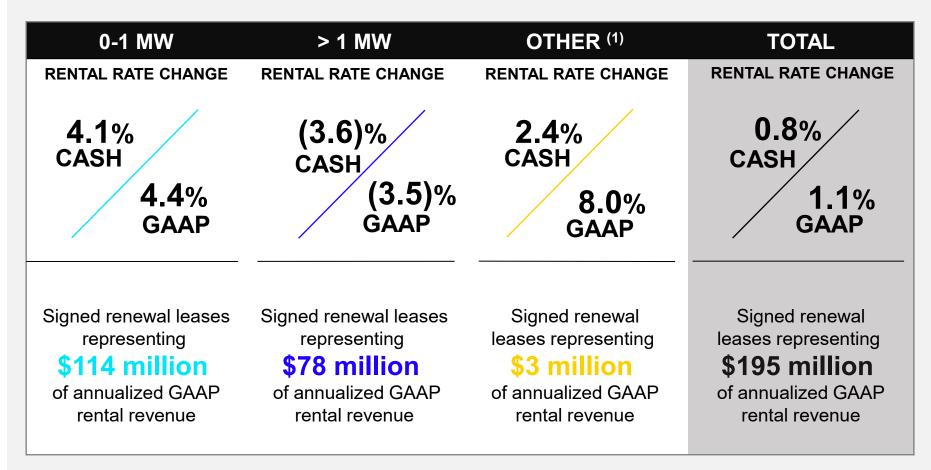
²⁾ Guidance as of February 16, 2023.

Improving Pricing Environment

2022 Renewal Spreads Finish Up ~2%

- Driven by Continued Strength Within0-1MW Segment
- Renewed ~\$700 million in 2022 at +1.8% Cash Rental Rate Change

4Q22 RE-LEASING SPREADS



Note: Totals may not add up due to rounding. Rental rate change represents the beginning rental rate on leases renewed, relative to the ending rental rate at expiration, weighted by net rentable square feet.



^{1.} Other includes Powered Base Building® shell capacity as well as storage and office space within fully improved data center facilities

High Utilization Provides Downside Protection

 Significant Investment by Customers Helps to Mitigate Churn

Historical Retention on Rentable Square Feet (1)(2)







\$15 - \$30

million

approximate cost of a new 1.125 MW data center deployment ⁽³⁾

\$15 - \$20

million

approximate cost to migrate a 1 MW data center to a new facility ⁽³⁾

Note: As of December 31, 2022.

¹⁾ Represents trailing 12-month average.

xcludes non-tech space.

³⁾ Estimate provided by Align Communications - June 2022.

Power Exposure by Region

Impact of Higher Energy Prices Mitigated By Lease Structures and Hedging



1,285MW ⁽¹⁾ 85% Pass Thru 88% Hedged



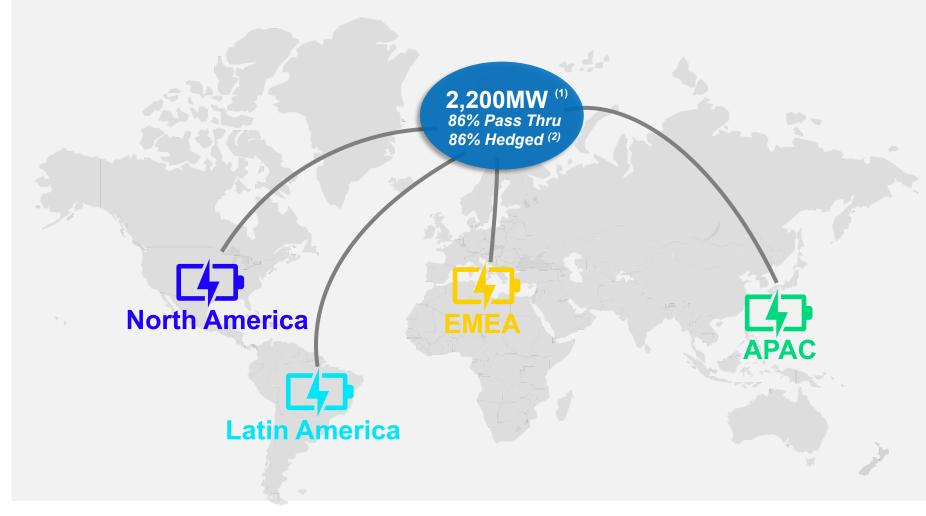
128MW ⁽¹⁾ 100% Pass Thru



578MW ⁽¹⁾ 81% Pass Thru 83% Hedged



209MW ⁽¹⁾ 96% Pass Thru 99% Hedged







Hedging of Power to Mitigate Price Risks



Procure Renewable Energy for Long-term Pricing & Carbon Reduction

Note: As of December 31, 2022 and represents consolidated portfolio plus our managed portfolio of unconsolidated joint ventures based on our ownership percentage.

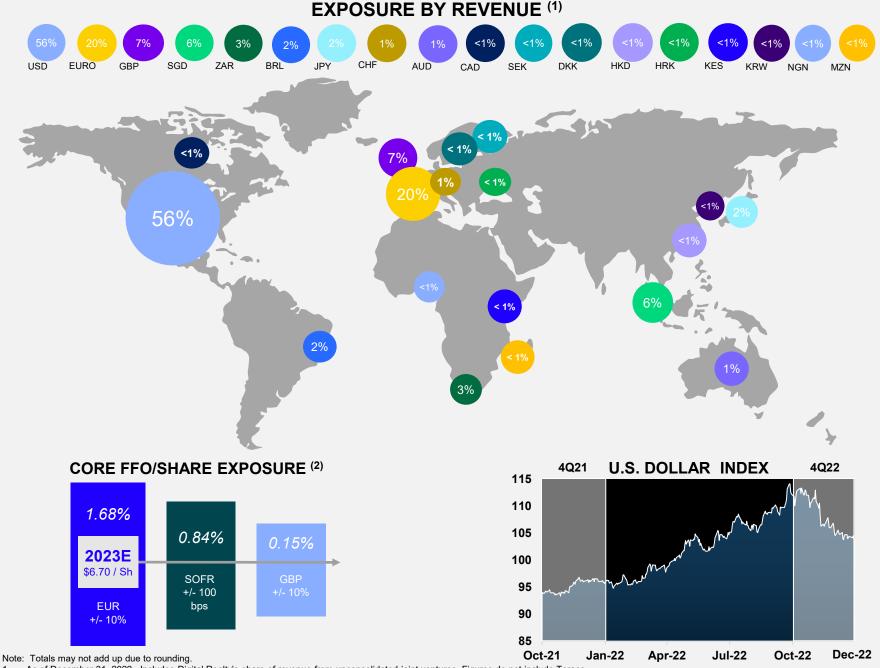
- 1) MWs represents UPS-backed utility power dedicated to Digital Realty's operated data center space.
- 2) Calculated by taking the weighted average % hedged in each unregulated market.



Revenue Exposure by Currency

Currency Headwinds Abating

 Local Operations Funded in Local Currencies Act as a Natural Hedge



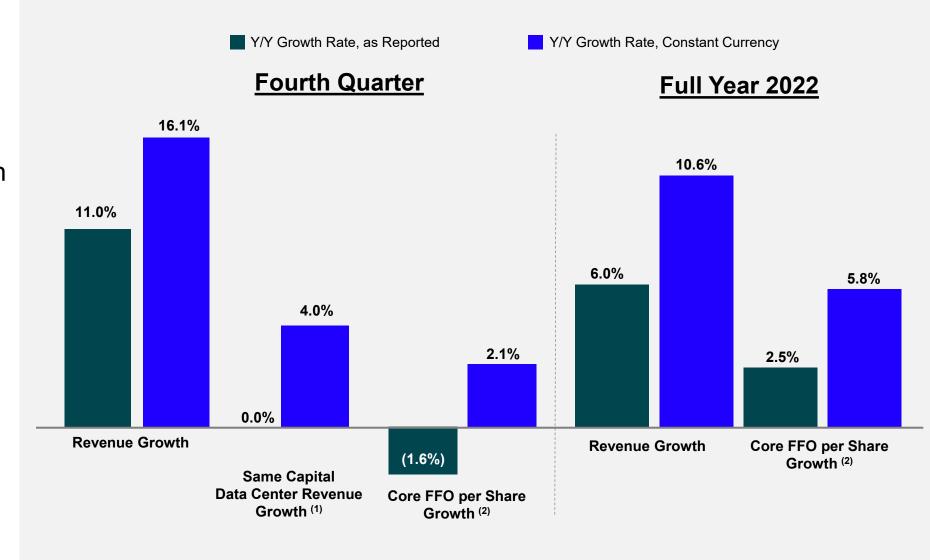


Core FFO is a non-GAAP financial measure. For a definition of Core FFO and reconciliation to its nearest GAAP equivalent, see the Appendix.

Data Center Revenue Growth Recovers in 2022

Improving Revenue Growth Sets the Stage for 2023

- CC Same Capital Revenue Growth Accelerates in 4Q
- Double Digit CC
 Revenue Growth in 2022





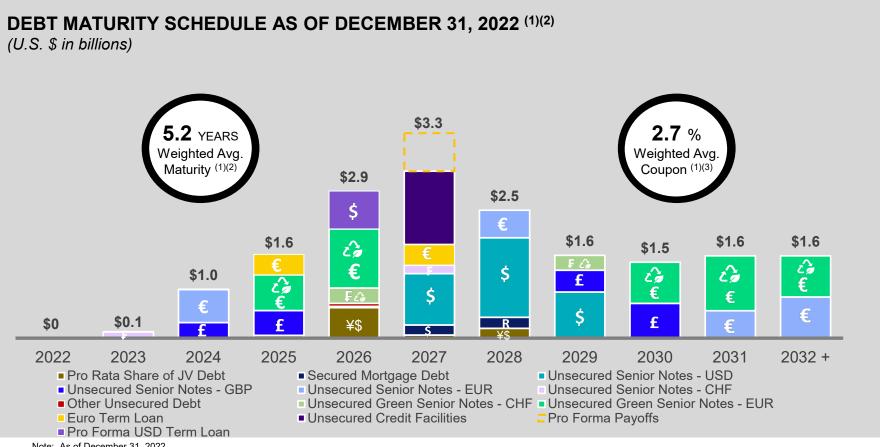
Data Center Revenue is total revenue less tenant reimbursements.

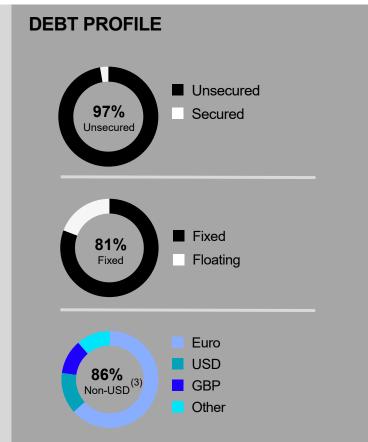


Net income for the year ended December 31, 2022 was \$763 thousand. Net income for the year ended December 31, 2021 was \$109 million.

Matching the Duration of Assets and Liabilities

Modest Near-Term Maturities, Well-Laddered Debt Schedule





Note: As of December 31, 2022.

Includes impact of cross-currency swaps



Includes Digital Realty's pro rata share of unconsolidated joint venture loans and debt securities. Pro forma for the USD Term Loan that closed in January 2023 and assuming proceeds are used to pay down global revolving credit facility.

Assumes exercise of extension options.

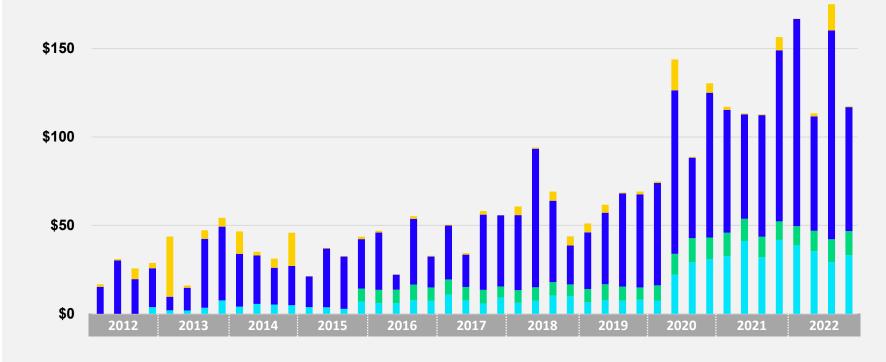
Digital Transformation Driving Steady Demand

Global Full-Product Spectrum Provides Broadest Solutions

- 4Q Leasing Caps Record Year
- Record Interconnection Bookings in 4Q

HISTORICAL BOOKINGS

ANNUALIZED GAAP BASE RENT \$ in millions



4Q22 BOOKINGS



Note: Totals may not add up due to rounding. Digital Realty revised its reporting categories in 2Q 2020. For prior periods, "0-1 MW" includes Colocation, ">1 MW" includes Turn-Key Flex, "Other" includes Power Base Building and Non-Technical. "Interconnection" is unchanged.

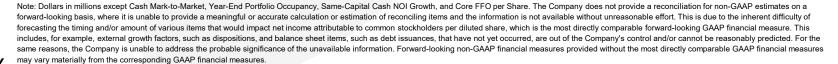


^{1.} Other includes Powered Base Building® shell capacity as well as storage and office space within fully improved data center facilities.

2023 Outlook

Improving Core Growth

	Actual 2022	Full Year 2023	Better/Worse
Total Revenue	\$4,692	\$5,700 - \$5,800	
Adjusted EBITDA	\$2,473	\$2,675 - \$2,725	
Rental Renewal Rates Cash Basis	1.8%	Greater than 3.0%	
Year-End Portfolio Occupancy	84.7%	85.0% - 86.0%	
Same-Capital Cash NOI Growth	-5.8%	3.0% - 4.0%	
Core FFO per Share	\$6.70	\$6.65 - \$6.75	_

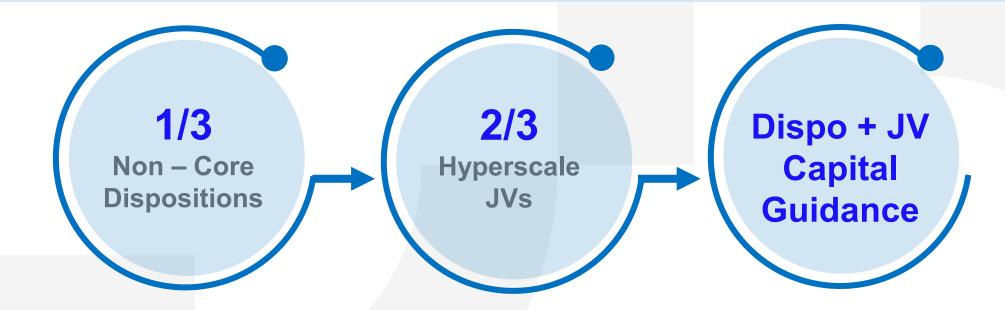




2023 Outlook

Capital Recycling and Funding Plan

Harvest Value from Core Hyperscale Assets to Redeploy into Premium Growth Opportunities



- Non-Campus Locations
- Secondary Markets
- Non-Technical
- Higher and Better Use Redevelopments
- Core, Stabilized, Hyperscale Assets w/Long Term Leases
- Hyperscale Development in Core Markets
- \$1.5 \$2.5 billion in 2023
- 0% 10% cap rate

Appendix



Appendix Management Statements on Non-GAAP Measures

The information included in this presentation contains certain non-GAAP financial measures that management believes are helpful in understanding our business, as further described below. Our definition and calculation of non-GAAP financial measures may differ from those of other REITs, and, therefore, may not be comparable. The non-GAAP financial measures should not be considered alternatives to net income or any other GAAP measurement of performance and should not be considered an alternative to cash flows from operating, investing or financing activities as a measure of liquidity.

Funds From Operations (FFO):

We calculate funds from operations, or FFO, in accordance with the standards established by the National Association of Real Estate Investment Trusts, or NAREIT, in the NAREIT Funds From Operations White Paper - 2018 Restatement. FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from real estate transactions, impairment of investment in real estate, real estate related depreciation and amortization (excluding amortization of deferred financing costs), unconsolidated JV real estate related depreciation & amortization, non-controlling interests in operating partnership and after adjustments for unconsolidated partnerships and joint ventures. Management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization and agains and loss from property dispositions and after adjustments for unconsolidated partnerships and joint ventures, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of the performance of EITs. FFO will be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and amortization and results from use or market conditions, nor the level of capital expenditures and capitalized leasing commissions necessary to maintain the operating performance of our data centers, all of which have real economic effect and could materially impact our financial condition and results from operations, the utility of FFO as a measure of our performance is limited. Other REITs may not calculate FFO in accordance with the NAREIT definition and, accordingly, our FFO may not be comparable to other REITs' FFO. FFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.

Core Funds from Operations (Core FFO):

We present core funds from operations, or Core FFO, as a supplemental operating measure because, in excluding certain items that do not reflect core revenue or expense streams, it provides a performance measure that, when compared year over year, captures trends in our core business operating performance. We calculate Core FFO by adding to or subtracting from FFO (i) other non-core revenues adjustments, (ii) transaction and integration expenses, (iii) loss from early extinguishment of debt, (iv) gain on / issuance costs associated with redeemed preferred stock, (v) severance, equity acceleration, and legal expenses, (vi) gain/loss on FX revaluation, and (vii) other non-core expense adjustments. Because certain of these adjustments have a real economic impact on our financial condition and results from operations, the utility of Core FFO as a measure of our performance is limited. Other REITs may calculate core FFO differently than we do and accordingly, our Core FFO may not be comparable to other REITs' core FFO. Core FFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.

Constant-Currency Core Funds from Operations:

We calculate Constant-Currency Core Funds from Operations by adjusting the Core Funds from Operations for foreign currency translations

FRITDA and Adjusted FRITDA

We believe that earnings before interest, loss from early extinguishment of debt, income taxes, and depreciation and amortization, or EBITDA, and Adjusted EBITDA (as defined below), are useful supplemental performance measures because they allow investors to view our performance without the impact of non-cash depreciation and amortization or the cost of debt and, with respect to Adjusted EBITDA, unconsolidated joint venture real estate related depreciation, amortization, unconsolidated joint venture interest expense and tax, severance, equity acceleration, and legal expenses, transaction and integration expenses, gain on sale / deconsolidation, impairment of investments in real estate, other non-core adjustments, net, non-controlling interests, preferred stock dividends, including undeclared dividends, and issuance costs associated with redeemed preferred stock. Adjusted EBITDA is EBITDA excluding unconsolidated joint venture real estate related depreciation & amortization, unconsolidated joint venture real estate related depreciation & amortization, unconsolidated preferred stock dividends, including undeclared dividends, and issuance costs associated with redeemed preferred stock dividends, including undeclared dividends, and legal expenses, transaction and integration expenses, gain on sale / deconsolidated joint venture real estate, other non-core and integration expenses, gain on sale / deconsolidated preferred stock. Adjusted EBITDA and Adjusted EB



Appendix Forward-Looking Statements

This information in this presentation contains forward-looking statements within the meaning of the federal securities laws, which are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially. Such forward-looking statements include statements relating to: our economic outlook; our expected investment and expansion activity; our joint ventures; the expected benefits and timing of PlatformDIGITAL®; the Data Gravity Index™; Data Gravity Index DGx™: public cloud services spending; our sustainability initiatives; the expected effect of foreign currency translation adjustments on our financials anticipated continued demand for our products and services; our liquidity; demand drivers and economic growth outlook; business drivers; our expected development plans and completions, including timing, total square footage, IT capacity and raised floor space upon completion; expected availability for leasing efforts and colocation initiatives; organizational initiatives; our product offerings; our connected data communities; joint venture opportunities; occupancy and total investment; our expected investment in our properties; our estimated time to stabilization and targeted returns at stabilization of our properties; our expected future acquisitions; acquisitions strategy; available inventory and development strategy; the signing and commencement of leases, and related rental revenue; lag between signing and commencement of leases; our 2023 backlog; future rents; our expected same store portfolio growth; our expected growth and stabilization of development completions and acquisitions; lease rollovers and expected rental rate changes; our re-leasing spreads; our expected vields on investments; our expectations with respect to capital investments at lease expiration on existing data center or colocation space; debt maturities; lease maturities; our other expected future financial and other results, and the assumptions underlying such results; our customers' capital investments; our plans and intentions; future data center utilization, utilization rates, growth rates, trends, supply and demand; datacenter expansion plans; estimated kW/MW requirements; capital expenditures; the effect new leases and increases in rental rates will have on our rental revenues and results of operations; estimates of the value of our development portfolio; our ability to meet our liquidity needs, including the ability to raise additional capital; market forecasts; projected financial information and covenant metrics; Core FFO run rate and NOI growth; other forward looking financial data; leasing expectations; our exposure to tenants in certain industries; our expectations and underlying assumptions regarding our sensitivity to fluctuations in foreign exchange rates; and the sufficiency of our capital to fund future requirements. You can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and discussions which do not relate solely to historical matters. Such statements are based on management's beliefs and assumptions made based on information currently available to management. Such statements are subject to risks, uncertainties and assumptions and are not guarantees of future performance and may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. Some of the risks and uncertainties that may cause our actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, among others, the following: reduced demand for data centers or decreases in information technology spending; increased competition or available supply of data center space; decreased rental rates, increased operating costs or increased vacancy rates; the impact on our or our customers', suppliers' or business partners' operations during a pandemic, such as COVID-19; changes in political conditions, geopolitical turmoil, political instability, civil disturbances, restrictive governmental actions or nationalization in the countries in which we operate; the suitability of our data center infrastructure, delays or disruptions in connectivity or availability of power. or failures or breaches of our physical and information security infrastructure or services; our dependence upon significant customers, bankruptcy or insolvency of a major customer or a significant number of smaller customers, or defaults on or non-renewal of leases by customers breaches of our obligations or restrictions under our contracts with our customers; our inability to successfully develop and lease new properties and development space, and delays or unexpected costs in development of properties; the impact of current global and local economic, credit and market conditions, including impacts of inflation; global supply chain or procurement disruptions, or increased supply chain costs; our inability to retain data center space that we lease or sublease from third parties; information security and data privacy breaches; difficulties managing an international business and acquiring or operating properties in foreign jurisdictions and unfamiliar metropolitan areas; our failure to realize the intended benefits from, or disruptions to our plans and operations or unknown or contingent liabilities related to, our recent acquisitions; our failure to successfully integrate and operate acquired or developed properties or businesses; difficulties in identifying properties to acquire and completing acquisitions; risks related to joint venture investments, including as a result of our lack of control of such investments; risks associated with using debt to fund our business activities, including re-financing and interest rate risks, our failure to repay debt when due, adverse changes in our credit ratings or our breach of covenants or other terms contained in our loan facilities and agreements; our failure to obtain necessary debt and equity financing, and our dependence on external sources of capital; financial market fluctuations and changes in foreign currency exchange rates; adverse economic or real estate developments in our industry sectors that we sell to, including risks relating to decreasing real estate valuations and impairment charges and goodwill and other intangible asset impairment charges; our inability to manage our growth effectively; losses in excess of our insurance coverage; our inability to attract and retain talent; environmental liabilities, risks related to natural disasters and our inability to achieve our sustainability goals; our inability to comply with rules and regulations applicable to our company; Digital Realty Trust, Inc.'s failure to maintain its status as a REIT for federal income tax purposes; Digital Realty Trust, L.P.'s failure to gualify as a partnership for federal income tax purposes; restrictions on our ability to engage in certain business activities; and changes in local, state, federal and international laws and regulations, including related to taxation, real estate and zoning laws.

The risks included here are not exhaustive, and additional factors could adversely affect our business and financial performance. We discussed a number of additional material risks in our annual report on Form 10-K for the year ended December 31, 2022, and other filings with the Securities and Exchange Commission. Those risks continue to be relevant to our performance and financial condition. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can it assess the impact of all such risk factors on the business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. We expressly disclaim any responsibility to update forward-looking statements, whether as a result of new information, future events or otherwise. Digital Realty, Digital Realty Index, Data Gravity Index, and Service marks are the property of their respective owners.



Digital Realty Trust, Inc. and Subsidiaries

Reconciliation of Net Income Available to Common Stockholders to Funds From Operations (FFO)

(in thousands, except per share and unit data)

(unaudited)

Reconciliation of Non-GAAP Items To Their Closest GAAP Equivalent

	Three Months Ended			Twelve Months Ended				
	Dec	cember 31, 2022	December 31, 2021	Dec	ember 31, 2022	Dece	mber 31, 2021	
Net income available to common stockholders Adjustments:	\$	(6,093)	\$ 1,057,630	\$	337,146	\$	1,681,498	
Noncontrolling interests in operating partnership Real estate related depreciation and amortization (1)		(586) 422,951	23,100 372,448		7,914 1,547,865		39,100 1,463,513	
Depreciation related to non-controlling interests Real estate related depreciation and amortization related to investment in		(13,856)	- 24.146		(22,110)		-	
unconsolidated joint ventures (Gain) on real estate transactions		33,927 572	24,146 (1,047,010)		123,099 (177,332)		85,800 (1,445,229)	
Impairment of investments in real estate		3,000	18,291		3,000		18,291	
FFO available to common stockholders and unitholders	\$	439,915	\$ 448,604	\$	1,819,583	\$	1,842,971	
Basic FFO per share and unit	\$	1.49	•	\$	6.23	\$	6.37	
Diluted FFO per share and unit	\$	1.45	\$ 1.54	\$	6.03	\$	6.36	
Weighted average common stock and units outstanding Basic		295,199	289,895		292,123		289,165	
Diluted		307,546	290,893		303,708		289,912	
(1) Real estate related depreciation and amortization was computed as follows:								
Depreciation and amortization per income statement		430,130	378,883		1,577,933		1,486,632	
Non-real estate depreciation	\$	(7,179) 422,951	(6,436) \$ 372,448	\$	(30,068) 1,547,865	\$	(23,120) 1,463,513	
		Three Mont	hs Ended		Twelve Mo	onths Ended		
	Dec	cember 31, 2022	December 31, 2021	Dec	ember 31, 2022		mber 31, 2021	
FFO available to common stockholders and unitholders basic and diluted	\$	439,915	\$ 448,604	\$	1,819,583	\$	1,842,971	
Weighted average common stock and units outstanding		295,199	289,895		292,123		289,165	
Add: Effect of dilutive securities		320	998		405		747	
Weighted average common stock and units outstanding diluted		295,519	290,893		292,528		289,912	
		Three Months I			Twelve Mo			
	Decemb	er 31, 2022	December 31, 2021	Dece	mber 31, 2022	Dece	mber 31, 2021	
Total operating revenues less:	\$	1,233,107 \$	1,111,168	\$	4,691,834	\$	4,427,882	
Proforma disposition adjustment plus:		(1,179)	(31,045)		(8,715)		(135,399)	
Constant currency adjustment		16,867	=		62,128		=	

1,248,795 \$

1,080,123

Note: The Company does not provide a reconciliation for non-GAAP estimates on a forward-looking basis, where it is unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the timing and/or amount of various items that would impact net income attributable to common stockholders per diluted share, which is the most directly comparable forward-looking GAAP financial measure. This includes, for example, external growth factors, such as dispositions, and balance sheet items, such as debt issuances, that have not yet occurred, are out of the Company's control and/or cannot be reasonably predicted. For the same reasons, the Company is unable to address the probable significance of the unavailable information. Forward-looking non-GAAP financial measures provided without the most directly comparable GAAP financial measures.

Total operating revenues (as adjusted)

Reconciliations for additional periods can be found in 1Q22 Supplemental, 2Q22 Supplemental and 3Q22 Supplemental, which are available on our website.



4,292,483

4,745,247

Digital Realty Trust, Inc. and Subsidiaries

Reconciliation of Funds From Operations (FFO) to Core Funds From Operations (CFFO) (in thousands, except per share and unit data) (unaudited)

Three Months Ended

	Decen	nber 31, 2022	December 31, 2021	Dece	mber 31, 2022	Dece	mber 31, 2021
FFO available to common stockholders and unitholders diluted	\$	439,915 \$	448,604	\$	1,819,583	\$	1,842,971
Other non-core revenue adjustments		(3,786)	9,859		8,768		(19,388)
Transaction and integration expenses		17,350	12,427		68,766		47,426
Loss from early extinguishment of debt		-	325		51,135		18,672
Gain on redemption of preferred stock		-	-		-		(18,000)
(Gain) / Loss on FX revaluation		14,564	14,308		(24,694)		30,505
Severance accrual and equity acceleration		15,980	1,003		23,498		7,343
Other non-core expense adjustments		3,615	(1)		12,388		(15,939)
CFFO available to common stockholders and unitholders diluted	\$	487,638 \$	486,525	\$	1,959,444	\$	1,893,590
CFFO impact of holding '21 Exchange Rates Constant		16,867	-		62,128		-
Constant Currency CFFO available to common stockholders and unitholders diluted	\$	504,505 \$	486,525	\$	2,021,572	\$	1,893,590
Diluted CFFO per share and unit	\$	1.65 \$	1.67	\$	6.70	\$	6.53
Diluted Constant Currency CFFO per share and unit	\$	1.71 \$	1.67	\$	6.91	\$	6.53
•		· · · · · · · · · · · · · · · · · · ·					



Twelve Months Ended

Digital Realty Trust, Inc. and Subsidiaries

Reconciliation of Funds From Operations (FFO) to Core Funds From Operations (CFFO) (in thousands, except per share and unit data) (unaudited)

Three Months Ended

	Septe	mber 30, 2022	September 30, 2021	June 30, 2022	June 30, 2021	Mar	ch 31, 2022	March 31, 2021
FFO available to common stockholders and unitholders diluted	\$	462,306 \$	447,317	\$ 451,952	\$ 514,693	\$	465,412 \$	432,360
Other non-core revenue adjustments		(1,818)	(18,066)	456	(11,122)		13,916	(59)
Transaction and integration expenses		25,862	13,804	13,586	7,075		11,968	14,210
Loss from early extinguishment of debt		-	-	-	-		51,135	18,347
Gain on redemption of preferred stock		-	-	-	(18,000)		-	-
(Gain) / Loss on FX revaluation		(1,120)	33,773	29,539	(51,649)		(67,676)	34,072
Severance accrual and equity acceleration		1,655	1,377	3,786	2,536		2,077	2,427
Other non-core expense adjustments		1,046	1,004	70	2,298		7,657	(19,239)
CFFO available to common stockholders and unitholders diluted	\$	487,931 \$	479,209	\$ 499,388	\$ 445,831	\$	484,490 \$	482,027
Diluted CFFO per share and unit	\$	1.67 \$	1.65	\$ 1.72	\$ 1.54	\$	1.67 \$	1.67

Three Months Ended



Three Months Ended

Digital Realty Trust, Inc. and Subsidiaries

Reconciliation of Net Income Available to Common Stockholders to Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) and Adjusted EBITDA (in thousands)

(unaudited)

Three Months Ended

						TIOTICIS ETIACA	
	Decen	nber 31, 2022	December 31, 2021	Dece	mber 31, 2022	Dece	ember 31, 2021
Net income available to common stockholders	\$	(6,093) \$	1,057,630	\$	337,146	\$	1,681,498
Interest		86,882	71,762		299,132		293,846
Loss from early extinguishment of debt		-	325		51,135		18,672
Income tax expense (benefit)		(17,676)	3,961		31,550		72,799
Depreciation and amortization		430,130	378,883		1,577,933		1,486,632
EBITDA		493,243	1,512,561		2,296,898		3,553,447
Unconsolidated JV real estate related depreciation & amortization		33,927	24,146		123,099		85,800
Unconsolidated JV interest expense and tax expense		53,481	15,222		93,247		50,539
Severance accrual and equity acceleration		15,980	1,003		23,498		7,343
Transaction and integration expenses		17,350	12,427		68,766		47,426
(Gain) / loss on sale of investments		6	(1,047,011)		(176,754)		(1,380,796)
Impairment of investments in real estate		3,000	18,291		3,000	•	18,291
Other non-core adjustments, net		15,127	14,307		(2,192)		(36,172)
Noncontrolling interests		(3,326)	22,587		2,455		38,153
Preferred stock dividends, including undeclared dividends		10,181	10,181		40,724		45,761
(Gain) on redemption of preferred stock		-	-		-		(18,000)
Adjusted EBITDA	\$	638,968 \$	583,713	\$	2,472,743	\$	2,411,792



Twelve Months Ended

Net Debt/LQA Adjusted EBITDA		
		QE 12/31/22
Total debt at balance sheet carrying value		\$ 16,596,803
Add: DLR share of unconsolidated joint venture debt		906,210
Add: Capital lease obligations, net		325,228
Less: Unrestricted cash		(315,949)
Net Debt as of September 30, 2022		\$ 17,512,292
Net Debt / LQA Adjusted EBITDA ⁽ⁱⁱⁱ⁾		6.9x
(iii) Adjusted EBITDA		
Net loss available to common stockholders	\$ (6,093)	
Interest expense	86,882	
Taxes	(17,676)	
Depreciation and amortization	430,130	
EBITDA	 493,244	
Unconsolidated JV real estate related depreciation & amortization	33,927	
Unconsolidated JV interest expense and tax expense	53,481	
Severance accrual and equity acceleration and legal expenses	15,980	
Transaction and integration expenses	17,350	
(Gain) / loss on sale of investments	6	
Other non-core adjustments, net	15,127	
Impairment of investments in real estate	3,000	
Noncontrolling interests	(3,326)	
Preferred stock dividends, including undeclared dividends	 10,181	_
Adjusted EBITDA	\$ 638,969	
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2,555,877	

	QE 12/31/22
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed cha	rges)
GAAP interest expense plus capitalized interest	121,455
Preferred dividends	10,181
Total fixed charges	131,636
Fixed charge ratio	4.9x



Net Debt/LQA Adjusted E BITDA			
in 000's		QE	12/31/2018
Total debt at balance sheet carrying value		\$	11,101,479
Add: DLR share of unconsolidated joint venture debt			268,692
Add: Capital lease obligations			263,844
Less: Unrestricted cash			(116,700)
Net Debt as of December 31, 2018		\$	11,517,315
Net Debt / LQA Adjusted ΕΒΙΤDA ⁽ⁱ⁾			6.2x
(i) Adjusted ΕΒΠDA			
Net Income (loss) available to common unitholders	\$ 32,530		
Interest	84,883		
DLR share of unconsolidated joint venture interest expense	2,101		
(Gain) loss from early extinguishment of debt	1,568		
Taxes (income) expense	(5,843)		
Depreciation & amortization	299,362		
DLR share of unconsolidated joint venture depreciation	3,615		
ЕВІТОА	\$ 416,916		
Severance accrual, equity acceleration and legal expenses	602		
Transaction and integration expense	25.917		
(Gain) on real estate transactions	(7)		
Other non-core adjustments, net	1,471		
Non-controlling interests	(262)		
Preferred stock distributions, including undeclared distributions	20,329		
Adjusted EBITDA (a)	\$ 466,266		
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 1,865,062		

⁽a) Includes certain financial information from unconsolidated joint ventures.

Fixed Charge Coverage Ratio (LQA Adjusted EBIT DA/Total Fixed Charges)		
	QE	12/31/2018
GAAP interest expense plus capitalized interest, less bridge facility fees	\$	94,345
Scheduled debt principal payments		153
Preferred distributions		20,329
Total fixed charges	\$	114,827
Fixed charge coverage ratio		4.0x



Reconciliation of Non-GAAP Items

To Their Closest GAAP Equivalent

in 000's Total debt at balance sheet carrying value			_	
Total debt at balance sheet carrying value			C	QE 6/30/20
			\$	12,371,621
Add: DLR share of unconsolidated joint venture debt				558,049
Add: Capital lease obligations				219,156
Less: Unrestricted cash				(505,174)
Net Debt as of June 30, 2020			\$	12,643,652
Net Debt / LQA Adjusted EBITDA ⁽ⁱⁱⁱ⁾				5.7x
(iii) Adjusted EBITDA				
Net income available to common stockholders	\$	53,676		
Interest expense		79,874		
Loss from early extinguishment of debt		-		
Taxes		11,490		
Depreciation and amortization		349,165	_	
EBITDA		494,205		
Unconsolidated JV real estate related depreciation & amortization		17,123		
Unconsolidated JV interest expense and tax expense		9,203		
Severance accrual and equity acceleration and legal expenses		3,642		
Transaction and integration expenses		15,618		
Gain on sale / deconsolidation		-		
Other non-core adjustments, net		(3,404)		
Noncontrolling interests		1,147		
Preferred stock dividends, including undeclared dividends		21,155		
Adjusted EBITDA	\$	558,690		
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2	2,234,759		

Net Debt/LQA Adjusted EBITDA - As Adjusted	
	QE 6/30/20
Net Debt as of June 30, 2020	\$ 12,643,652
Less: Gross Proceeds from Forward Equity	\$ (1,104,575)
Net Debt as of June 30, 2020 (As Adjusted)	\$ 11,539,077
Net Debt / LQA Adjusted EBITDA(iii) (As Adjusted)	5.2x
(iii) Adjusted EBITDA	
Adjusted EBITDA as of June 30, 2020	\$ 558,690
No Adjustments to EBITDA	
Adjusted EBITDA (As Adjusted)	\$ 558,690
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2,234,759

	QE 6/30/20
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges)	
GAAP interest expense	79,874
Capitalized interest	13,133
Unconsolidated JV Interest Expense	6,981
Scheduled debt principal payments	57
Preferred dividends	21,155
Total fixed charges	121,200
Fixed charge ratio	4.6x

	QE 06/30/20
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges) - As Adjusted	
Total fixed charges	121,200
Less: Lower Interest from Forward Equity	(6,553)
Total fixed charges (As Adjusted for Mapletree and Forward Equity)	114,647
Fixed charge ratio	4.9x



Net Debt/LQA Adjusted EBITDA			
in 000's			 QE 9/30/20
Total debt at balance sheet carrying value			\$ 12,874,760
Add: DLR share of unconsolidated joint venture debt			568,757
Add: Capital lease obligations			228,486
Less: Unrestricted cash			(971,305)
Net Debt as of September 30, 2020			\$ 12,700,698
Net Debt / LQA Adjusted EBITDA ⁽ⁱⁱⁱ⁾			5.6x
(iii) Adjusted EBITDA			
Net loss available to common stockholders	\$	(37,368)	
Interest expense		89,499	
Loss from early extinguishment of debt		53,007	
Taxes		16,053	
Depreciation and amortization		365,842	
EBITDA		487,033	
Unconsolidated JV real estate related depreciation & amortization		19,213	
Unconsolidated JV interest expense and tax expense		9,002	
Severance accrual and equity acceleration and legal expenses		920	
Transaction and integration expenses		14,953	
Gain on sale / deconsolidation		(10,410)	
Other non-core adjustments, net		4,945	
Impairment of investments in real estate		6,482	
Noncontrolling interests		(1,316)	
Preferred stock dividends, including undeclared dividends		20,712	
Issuance costs associated with redeemed preferred stock		16,520	
Adjusted EBITDA	\$	568,054	
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	Ś	2,272,215	

	QE 9/30/20
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges) GAAP interest expense plus capitalized interest	108,467
Scheduled debt principal payments	-
Preferred dividends	20,712
Total fixed charges	129,179
Fixed charge ratio	4.4x



in 000's		Q	E 12/31/20
Total debt at balance sheet carrying value		\$	13,304,717
Add: DLR share of unconsolidated joint venture debt			574,055
Add: Capital lease obligations			239,846
Less: Unrestricted cash			(108,501)
Net Debt as of September 30, 2020		\$	14,010,117
Net Debt / LQA Adjusted EBITDA ⁽ⁱⁱⁱ⁾			6.1x
(iii) Adjusted EBITDA			
Net loss available to common stockholders	\$ 44,178		
Interest expense	77,848		
Loss from early extinguishment of debt	49,576		
Taxes	3,322		
Depreciation and amortization	359,915		
EBITDA	534,839		
Unconsolidated JV real estate related depreciation & amortization	21,471		
Unconsolidated JV interest expense and tax expense	12,143		
Severance accrual and equity acceleration and legal expenses	606		
Transaction and integration expenses	19,290		
Gain on sale / deconsolidation	(1,684)		
Other non-core adjustments, net	(23,842)		
Noncontrolling interests	1,818		
Preferred stock dividends, including undeclared dividends	13,514		
Adjusted EBITDA	\$ 578,156		
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2,312,623		

	QE 12/31/20
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges) GAAP interest expense plus capitalized interest	99,067
Preferred dividends Total fixed charges	13,514 112,581
Fixed charge ratio	5.1x



Net Debt/LQA Adjusted EBITDA		
in 000's		QE 3/31/21
Total debt at balance sheet carrying value		\$ 13,256,839
Add: DLR share of unconsolidated joint venture debt		714,111
Add: Capital lease obligations		236,358
Less: Unrestricted cash (including DLR share of unconsolidated JV)		(414,734)
Net Debt as of March 31, 2021		\$ 13,792,574
Net Debt / LQA Adjusted EBITDA ^(III)		5.6x
(iii) Adjusted EBITDA		
Net income available to common stockholders	\$ 372,405	
Interest expense	75,653	
Loss from early extinguishment of debt	18,347	
Taxes	7,547	
Depreciation and amortization	369,733	
EBITDA	843,685	-
Unconsolidated JV real estate related depreciation & amortization	19,378	
Unconsolidated JV interest expense and tax expense	8,786	
Severance accrual and equity acceleration and legal expenses	2,427	
Transaction and integration expenses	14,120	
Gain on sale / deconsolidation	(333,921))
Other non-core adjustments, net	38,574	
Impairment of investments in real estate	-	
Noncontrolling interests	8,756	
Preferred stock dividends, including undeclared dividends	13,514	
Issuance costs associated with redeemed preferred stock	-	
Adjusted EBITDA	\$ 615,319	
LOA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2,461,276	

	QE 3/31/21
Fixed Charged Ratio (LOA Adjusted EBITDA/total fixed charges)	
Interest expense (including unconsolidated JV interest expense) plus capitalized interest	92,900
Preferred dividends	13,514
Total fixed charges	106,414
Fixed charge ratio	5.8x



Net Debt/LQA Adjusted EBITDA		
in 000's		QE 6/30/21
Total debt at balance sheet carrying value		\$13,927,821
Add: DLR share of unconsolidated joint venture debt		723,202
Add: Capital lease obligations		228,549
Less: Unrestricted cash (including DLR share of unconsolidated JV)		(300,093)
Net Debt as of June 30, 2021		\$14,579,479
Net Debt / LQA Adjusted EBITDA (III)	-	6.0x
(iii) Adjusted EBITDA		
Net income a vailable to common stockholders	\$ 127,368	
Interest expense	75,014	
Loss from early extinguishment of debt	-	
Taxes	47,582	
Depreciation and amortization	368,981	
EBITDA	618,945	
Unconsolidated JV real estate related depreciation & amortization	20,983	
Unconsolidated JV interest expense and tax expense	15,523	
Severance accrual and equity acceleration and legal expenses	2,536	
Transaction and integration expenses	7,075	
Gain on sale / deconsolidation	(499)	
Other non-core adjustments, net	(60,308)	
Impairment of investments in real estate	-	
Noncontrolling interests	4,544	
Preferred stock dividends, including undeclared dividends	11,885	
Issuance costs associated with redeemed preferred stock	(18,000)	
Adjusted EBITDA	\$ 602,684	
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2,410,734	

	QE 6/30/21
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges)	
Interest expense (including unconsolidated JV interest expense) plus capitalized interest	99,054
Preferred dividends	11,885
Total fixed charges	110,939
Fixed charge ratio	5.4x



Net Debt/LQA Adjusted EBITDA			
in 000's			QE 9/30/21
Total debt at balance sheet carrying value			\$14,087,539
Add: DLR share of unconsolidated joint venture debt			684,666
Add: Capital lease obligations, net			221,390
Less: Unrestricted cash			(278,690)
Net Debt as of September 30, 2021			\$14,714,905
Net Debt / LQA Adjusted EBITDA ⁽ⁱⁱⁱ⁾			6.0x
(iii) Adjusted EBITDA			
Net loss available to common stockholders	\$	124,096	
Interest expense		71,417	
Loss from early extinguishment of debt		-	
Taxes		13,709	
Depreciation and amortization		369,035	
EBITDA		578,257	
Unconsolidated JV real estate related depreciation & amortization		21,293	
Unconsolidated JV interest expense and tax expense		11,008	
Severance accrual and equity acceleration and legal expenses		1,377	
Transaction and integration expenses		13,804	
Gain on sale / deconsolidation		635	
Other non-core adjustments, net		(28,745)	
Impairment of investments in real estate		-	
Noncontrolling interests		2,266	
Preferred stock dividends, including undeclared dividends		10,181	
(Gain) on redemption of preferred stock		-	
Adjusted EBITDA	\$	610,076	
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$2	2,440,302	

Net Debt/LQA Adjusted EBITDA - As Adjusted	
	QE 9/30/21
Net Debt as of September 30, 2021	\$ 14,714,905
Less: Gross Proceeds from Forward Equity	\$ (950,000)
Less: Gross Proceeds from sale of assets to SREIT	\$ (960,000)
Plus: DLR share of SREIT debt	<u>\$ 145,250</u>
Net Debt as of September 30, 2021 (As Adjusted)	\$ 12,950,155
Net Debt / LQA Adjusted EBITDA(iii) (As Adjusted)	5.4x
(iii) Adjusted EBITDA	
Adjusted EBITDA as of September 30, 2021	\$ 610,076
	A (40.050)
Less: EBITDA from assets sold to SREIT	<u>\$ (10,250)</u>
Adjusted EBITDA (As Adjusted)	\$ 599,826
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2,399,302

	QE 9/30/21
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges)	
GAAP interest expense plus capitalized interest	94,360
Preferred dividends	10,181
Total fixed charges	104,541
Fixed charge ratio	5.8x

	QE
	09/30/21
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges) - As Adjusted	
Total fixed charges	104,541
Less: Lower Interest from debt reduction with Forward Equity proceeds	(122)
Less: Lower Interest from debt reduction with SREIT proceeds	(2,342)
Plus: DLR share of interest in SREIT debt	399
Total fixed charges (As Adjusted)	102,476
Fixed charge ratio (As Adjusted)	5.9x



Net Debt/LQA Adjusted EBITDA		
in 000's		QE 12/31/21
Total debt at balance sheet carrying value		\$ 13,448,210
Add: DLR share of unconsolidated joint venture debt		826,799
Add: Capital lease obligations, net		218,590
Less: Unrestricted cash		(299,410)
Net Debt as of December 31, 2021		\$ 14,194,189
Net Debt / LQA Adjusted EBITDA ⁽ⁱⁱⁱ⁾		6.1x
(iii) Adjusted EBITDA		
Net loss available to common stockholders	\$ 1,057,629	
Interest expense	71,762	
Taxes	3,961	
Depreciation and amortization	378,883	
EBITDA	1,512,560	
Unconsolidated JV real estate related depreciation & amortization	24,146	
Unconsolidated JV interest expense and tax expense	15,222	
Severance accrual and equity acceleration and legal expenses	1,003	
Transaction and integration expenses	12,427	
Gain on sale / deconsolidation	(1,047,010)	
Other non-core adjustments, net	14,307	
Noncontrolling interests	22,587	
Preferred stock dividends, including undeclared dividends	10,181	
Adjusted EBITDA	\$ 583,713	
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2,334,854	

Net Debt/LQA Adjusted EBITDA - As Adjusted		
	QE 12/31/21	
Net Debt as of Dceember 31, 2021	\$ 14,194,189	
Less: Gross Proceeds from Forward Equity	\$ (956,547)	
Plus: €750mm Notes Issued in January 2022	\$ 852,750	
Less: Redemption of 4.75% Notes in February 2022	\$ (450,000)	
Less: Remaining Net Proceeds from January 2022 Notes	\$ (388,589)	
Net Debt as of December 31, 2021 (As Adjusted)	\$ 13,251,803	
Net Debt / LQA Adjusted EBITDA(iii) (As Adjusted)	5.7x	
(iii) Adjusted EBITDA		
Adjusted EBITDA as of December 31, 2021 x 4 \$ 2,334,854		

	QE 12/31/21
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges)	
GAAP interest expense plus capitalized interest	97,779
Preferred dividends	10,181
Total fixed charges	107,960
Fixed charge ratio	5.4x

	QE 12/31/21
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges) - As Adjusted	
Total fixed charges	107,960
Less: Lower Interest from debt reduction w/ proceeds from Forward Equity & Euro Notes	(5,553)
Total fixed charges (As Adjusted)	102,407
Fixed charge ratio (As Adjusted)	5.7x



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Net Debt/LQA Adjusted EBITDA in 000's			c	QE 3/31/22
Total debt at balance sheet carrying value				14,388,215
Add: DLR share of unconsolidated joint venture debt				813,519
Add: Capital lease obligations, net				329,755
Less: Unrestricted cash				(347,183)
Net Debt as of March 31, 2022			\$	15,184,306
Net Debt / LQA Adjusted EBITDA ⁽ⁱⁱⁱ⁾				6.3x
(iii) Adjusted EBITDA				
Net loss available to common stockholders	\$	63,101		
Interest expense		66,725		
Taxes		13,244		
Depreciation and amortization		382,132	_	
EBITDA		576,337		
Unconsolidated JV real estate related depreciation & amortization		29,319		
Unconsolidated JV interest expense and tax expense		21,111		
Severance accrual and equity acceleration and legal expenses		2,077		
Transaction and integration expenses		11,968		
Gain on sale / deconsolidation		(2,770)		
Other non-core adjustments, net		(48,858)		
Noncontrolling interests		3,629		
Preferred stock dividends, including undeclared dividends		10,181		
Adjusted EBITDA	\$	602,994		
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2	2,411,974		

Net Debt/LQA Adjusted EBITDA - As Adjusted	
	QE 3/31/22
Net Debt as of March 31, 2022	\$ 15,184,306
Less: Gross Proceeds from Forward Equity	(947,405)
Net Debt as of March 31, 2022 (As Adjusted)	\$ 14,236,901
Net Debt / LQA Adjusted EBITDA(iii) (As Adjusted)	5.9x
(iii) Adjusted EBITDA	
Adjusted EBITDA as of March 31, 2022 x 4	\$ 2,411,974

	QE 3/31/22
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges)	
GAAP interest expense plus capitalized interest	98,993
Preferred dividends	10,181
Total fixed charges	109,175
Fixed charge ratio	5.5x

_	QE 3/31/22
<u>Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges) - As Adjusted</u>	
Total fixed charges as of 3/31/22	109,175
Less: Lower interest from debt reduction w/ proceeds from Forward Equity	•
Total fixed charges	106,371
Fixed charge ratio (As Adjusted)	5.7x



Net Debt/LQA Adjusted EBITDA in 000's				
111 000 \$			QE	6/30/22
Total debt at balance sheet carrying value			\$ 1	.4,294,307
Add: DLR share of unconsolidated joint venture debt				788,838
Add: Capital lease obligations, net				307,413
Less: Unrestricted cash				(286,240)
Net Debt as of June 30, 2022			\$ 1	.5,104,319
Net Debt / LQA Adjusted EBITDA ⁽ⁱⁱⁱ⁾				6.2x
(iii) Adjusted EBITDA				
Net loss available to common stockholders	\$	57,245		
Interest expense		69,023		
Taxes		12,406		
Depreciation and amortization		376,967		
EBITDA		515,642	-	
Unconsolidated JV real estate related depreciation & amortization		29,023		
Unconsolidated JV interest expense and tax expense		6,708		
Severance accrual and equity acceleration and legal expenses		3,786		
Transaction and integration expenses		13,586		
Other non-core adjustments, net		31,633		
Noncontrolling interests		436		
Preferred stock dividends, including undeclared dividends		10,181		
Adjusted EBITDA	\$	610,994	-	
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2	2,443,976		

	Net Debt/LQA Adjusted EBITDA - As Adjusted	
		QE 6/30/22
-	Net Debt as of June 30, 2022	\$ 15,104,319
	Less: Gross Proceeds from Forward Equity	(939,787)_
	Net Debt as of June 30, 2022 (As Adjusted)	\$ 14,164,532
_	Net Debt / LQA Adjusted EBITDA(iii) (As Adjusted)	5.8x
	(iii) Adjusted EBITDA	
	Adjusted EBITDA as of June 30, 2022 x 4	\$ 2,443,976

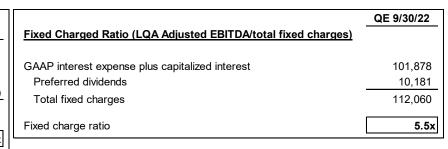
	QE 6/30/22
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges)	
GAAP interest expense plus capitalized interest	92,269
Preferred dividends	10,181
Total fixed charges	102,450
Fixed charge ratio	6.0x

	QE 6/30/22
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges) - As Adjusted	
Total fixed charges as of 6/30/22	102,450
Less: Lower interest from debt reduction w/ proceeds from Forward Equity	(4,579)
Total fixed charges	97,871
Fixed charge ratio (As Adjusted)	6.2x



Net Debt/LQA Adjusted EBITDA			
			QE 9/30/22
Total debt at balance sheet carrying value	•	\$15,758,509	
Add: DLR share of unconsolidated joint venture debt			794,087
Add: Capital lease obligations, net			283,086
Less: Unrestricted cash		_	(321,662)
Net Debt as of September 30, 2022		·	\$16,514,021
Net Debt / LQA Adjusted EBITDA ⁽ⁱⁱⁱ⁾		[6.7x
(iii) Adjusted EBITDA			
Net loss available to common stockholders	\$	226,894	
Interest expense		76,502	
Taxes		19,576	
Depreciation and amortization		388,704	
EBITDA		711,676	
Unconsolidated JV real estate related depreciation & amortization		30,831	
Unconsolidated JV interest expense and tax expense		11,948	
Severance accrual and equity acceleration and legal expenses		1,655	
Transaction and integration expenses		25,862	
(Gain) / loss on sale of investments		(173,990)	
Other non-core adjustments, net		(94)	
Noncontrolling interests		1,716	
Preferred stock dividends, including undeclared dividends		10,181	
Adjusted EBITDA	\$	619,786	
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2	2,479,144	

Net Debt/LQA Adjusted EBITDA - As Adjusted		
Net Debt as of September 30, 2022		\$ 16,514,021
Less: Gross proceeds from remaining equity forward		(537,616)
Net Debt as of September 30, 2022 (As Adjusted)		15,976,405
Net Debt / LQA Adjusted EBITDA (iii) (As Adjusted)		6.4x
(iii) Adjusted EBITDA		
Adjusted EBITDA as of September 30, 2022 x 4	\$ 2,479,144	
Plus: Full-quarter contribution from Teraco x 4	 28,248	_
Adjusted EBITDA (As Adjusted)	\$ 2,507,392	-



Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charges - As Adjusted	QE 9/30/22
Total fixed charges as of 9/30/22	112,060
Less: Lower interest from debt reduction w/ proceeds from Forward Equity	(3,710)
Plus: Interest adjustment for full quarter of Teraco debt	1,919
Total fixed charges	110,269
Fixed charge ratio (As Adjusted)	5.7x



Net Debt/LQA Adjusted EBITDA		
		QE 12/31/22
Total debt at balance sheet carrying value		\$ 16,596,803
Add: DLR share of unconsolidated joint venture debt		906,210
Add: Capital lease obligations, net		325,228
Less: Unrestricted cash		(315,949)
Net Debt as of September 30, 2022		\$ 17,512,292
Net Debt / LQA Adjusted EBITDA ⁽ⁱⁱⁱ⁾		6.9x
(iii) Adjusted EBITDA		
Net loss available to common stockholders	\$ (6,093)	
Interest expense	86,882	
Taxes	(17,676)	
Depreciation and amortization	430,130	
EBITDA	 493,244	
Unconsolidated JV real estate related depreciation & amortization	33,927	
Unconsolidated JV interest expense and tax expense	53,481	
Severance accrual and equity acceleration and legal expenses	15,980	
Transaction and integration expenses	17,350	
(Gain) / loss on sale of investments	6	
Other non-core adjustments, net	15,127	
Impairment of investments in real estate	3,000	
Noncontrolling interests	(3,326)	
Preferred stock dividends, including undeclared dividends	 10,181	
Adjusted EBITDA	\$ 638,969	
LQA Adjusted EBITDA (Adjusted EBITDA x 4)	\$ 2,555,877	

	QE 12/31/22
Fixed Charged Ratio (LQA Adjusted EBITDA/total fixed charged Charged Ratio (LQA Adjusted EBITDA/total fixed charged Charged Ratio (LQA Adjusted EBITDA/total fixed Charged Ratio (LQA Adjusted EBITDA/total (LQA Adjusted EBITDA/total (LQA Adjusted EBITDA/total (LQA Adjusted EBITDA/total (LQA Adjusted EBITDA/t	arges)
GAAP interest expense plus capitalized interest	121,455
Preferred dividends	10,181
Total fixed charges	131,636
Fixed charge ratio	4.9x



Thank you

