WBI ENERGY PRIMER

Data provided as of 09/30/2022



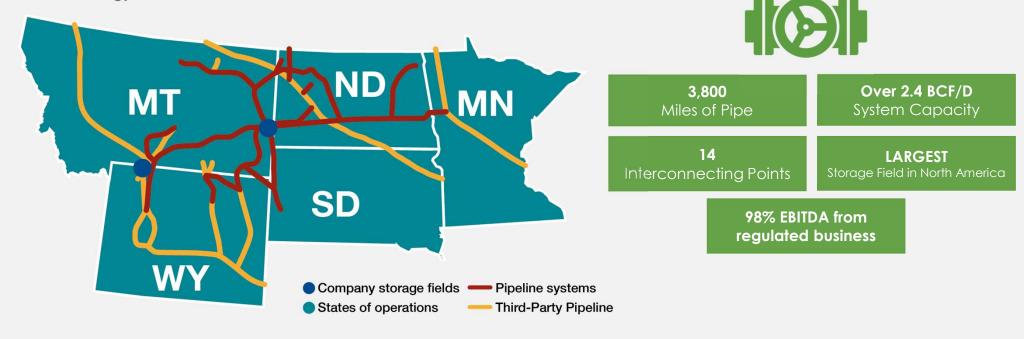


NYSE



WHO IS WBI ENERGY?

WBI Energy, Inc. provides natural gas transportation and underground storage services through regulated pipeline systems primarily in the Rocky Mountain and northern Great Plains regions of the United States and provides nonregulated cathodic protection and other energy-related services.





BUSINESS OVERVIEW

- WBI Energy, MDU's Pipeline segment, operates ~3,800 miles of natural gas transmission and storage lines in Minnesota, Montana, North Dakota, South Dakota, and Wyoming
- Two key services:
 - **Transportation** of natural gas through pipeline infrastructure
 - **Storage** of natural gas in underground facilities
- 98% of EBITDA is from regulated business, providing low-risk, stable returns
- We serve natural gas and local distribution companies, as well as industrial and utility customers
- Robust earnings growth: 11.8% earnings CAGR ('16-'21)



STRATEGY AND GROWTH INITIATIVES

- Increase market share and profitability through optimization of existing operations, organic growth, and investments in energy-related assets
 - Growth focus within or close to current operating areas and strategic to WBI Energy
- Be the pipeline of choice for our customers in the Bakken region
- Continue to increase transportation volume capacity through system expansions and other pipeline interconnections or enhancements
- \$389 million in planned CapEx over the next three years in projects estimated to increase natural gas transportation capacity 15-20%

Natural Gas Volumes Transported

(in Mdk) 500,000 471.081 2016-21 CAGR 438,615 450,000 429,660 10.6% 400,000 351.498 350,000 312,520 300.000 285.254

2018



2016

2017

250,000

200.000

150,000

100.000

50,000

2019

2020

2021

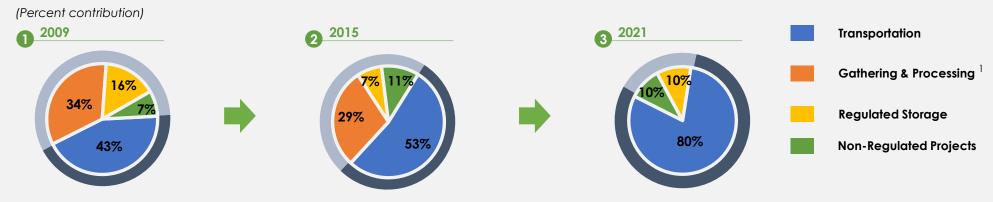


BUSINESS EVOLUTION: INCREASING STABILITY

Fundamentally enhanced business mix since 2009

- Exited the natural gas gathering business in 2020
- Continue to increase regulated transportation mix, providing low-risk, stable returns
- Pipeline expansion projects based on long-term customer commitments increase demand revenue

WBI Energy Revenue Mix (2009–2021)



1. All Gathering & Processing services exited as of December 2020.



PIPELINE EXPANSION: COMPLETED

North Bakken Expansion

- Provides an additional 250 million cubic feet per day of natural gas transportation capacity, representing an 11.5% increase from 2021 levels
- Project is readily expandable through additional compression to 625 million cubic feet per day
- Project helps Bakken producers reduce flaring and get more natural gas to market
- Investment of approximately \$265 million
- Placed in service February 1, 2022





PIPELINE EXPANSION

WBI Energy is actively expanding its services in North Dakota through key projects



Expansion Projects

- Several expansion projects are in the works, including the Wahpeton Expansion project.
- Projects are expected to add more than 300 million cubic feet per day of incremental capacity as they are completed in 2023-2024, pending regulatory approvals.
- North Bakken Expansion was placed in service earlier this year and can be expanded in the future for forecasted natural gas production growth.
- Expecting additional benefit in 2023 from contractual volume commitments.



CAPITAL EXPENDITURES

Balanced CapEx investments support growth

Pipeline Capital Expenditures



 2023 CapEx increase largely mentioned on previous slide



EARNINGS PER SHARE

Strong EPS growth since 2016



Based on 12/31/2021 outstanding shares of 202.4 million.



SUSTAINABILITY & COMMUNITY

WBI Energy operates sustainably to protect the environment and our communities

WBI ENERGY'S SUSTAINABILITY efforts are closely integrated into our business strategy and help increase efficiency and mitigate risk, all while keeping our communities safe



Environmental investments. Replaced legacy facilities with lower-emitting equipment and installation of electric-driven compression where feasible, resulting in reductions and savings of potential greenhouse gas emissions at these facilities of approximately 14,000 and 10,500 metric tons of carbon dioxide equivalent, respectively



Quantifying our impact. Discloses AGA Voluntary Sustainability Metrics, is voluntarily working towards participation in the EPA's Natural Gas STAR Methane Challenge Program, and joined ONE Future Coalition, all while working with peers to develop best practices and adopt cost-savina technologies



Fuel efficiency. Through innovative projects, WBI has already reduced the amount of natural gas consumed by more than 250 million cubic feet per year



Methane. Committed to improving practices to minimize methane emissions by implementing methane control technologies and quantifying emission reductions from these efforts

Employees

- Our focus on safety and training drives the recruitment and retention of top talent
- Strong commitment to a safe work environment providing employees with necessary training and resources
- Regularly surveys employees on a variety of topics to drive internal workforce initiatives

Community

- Safety and reliability are key to maintaining trust with customers and the community, as well as winning repeat business
- Operates a safe natural gas pipeline system through a variety of tools, precautions, and frequent dialogue with our communities
- Pipeline Safety Management System program supports a culture dedicated to public and employee safety and environmental protection









