FINANCIAL RESULTS

FY 2022 Second Quarter

VISTA OUTDOOR HIGHLIGHTS [1]

SALES
$778M
↑ 35% over prior fiscal year quarter

GROSS PROFIT
$298.9M
↑ 85% over prior fiscal year quarter

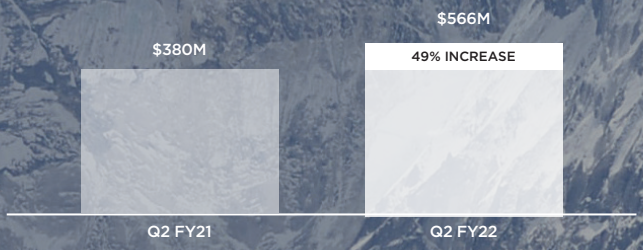
LEVERAGE RATIO
0.4x

YTD FREE CASH FLOW
$106.3M

EARNINGS PER SHARE
$2.41

SHOOTING SPORTS HIGHLIGHTS

REVENUE



GROSS PROFIT



OUTDOOR PRODUCTS HIGHLIGHTS

REVENUE



GROSS PROFIT



FY22 OUTLOOK

SALES:	ADJUSTED EPS:	FREE CASH FLOW:	ADJUSTED EBITDA MARGIN:
$2.9B to $2.95B	$7.70 to $8.00	$275M to $325M	24 to 24.5%

[1] Non-GAAP Financial Measure. See GAAP/Non-GAAP Reconciliation in VSTO FY22 Q2 Earnings Release.