VISTA OUTDOOR

FINANCIAL RESULTS

FY 2022 Third Quarter

VISTA OUTDOOR HIGHLIGHTS[1]

SALES
$795M
↑ 38% over prior fiscal year quarter

EBIT
$166M
↑ 127% over prior fiscal year quarter

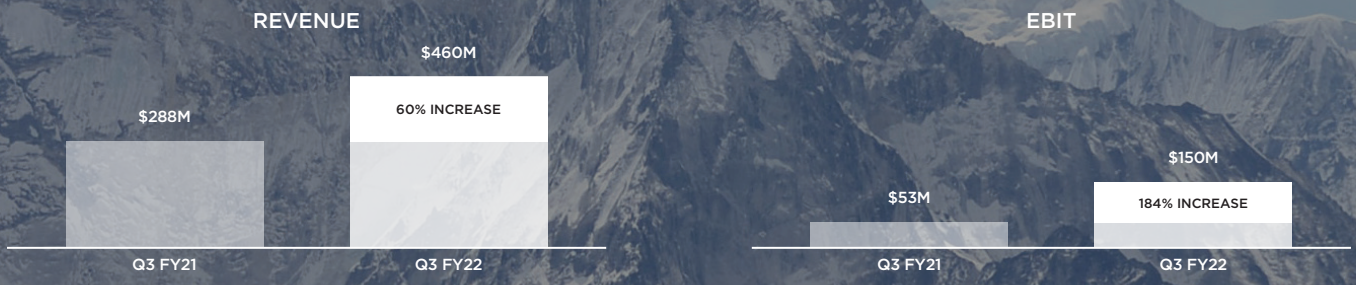
LEVERAGE RATIO
1.0x

YTD FREE CASH FLOW
$211M

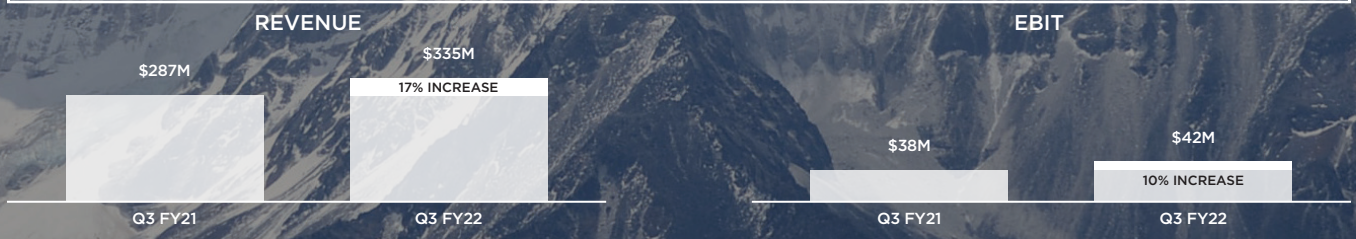
EARNINGS PER SHARE
$2.10

EBIT MARGIN
21%
↑ 818 basis point increase

SPORTING PRODUCTS HIGHLIGHTS*



OUTDOOR PRODUCTS HIGHLIGHTS**



FY22 OUTLOOK

SALES:	ADJUSTED EPS:	FREE CASH FLOW:	ADJUSTED EBITDA MARGIN:
$2.97B to $3.0B	$8.00 to $8.10	$275M to $325M	24 to 24.5%

[1]Non-GAAP Financial Measure. See GAAP/Non-GAAP Reconciliation in VSTO FY22 Q3 Earnings Release.

*Sporting Products: Ammunition is now reported as a stand-alone reporting segment and newly renamed as Sporting Products. All data and comps have been updated to reflect the new segment structure.

**Outdoor Products: The Hunting and Shooting accessories business is now part of Outdoor Products. All data and comps have been updated to reflect the new segment structure.