VISTA OUTDOOR | FY 2022 Full Year

FINANCIAL HIGHLIGHTS[1]

SALES
$3.0B
↑ 37% vs FY 2021

EBIT
$667M
↑ 138% vs FY 2021

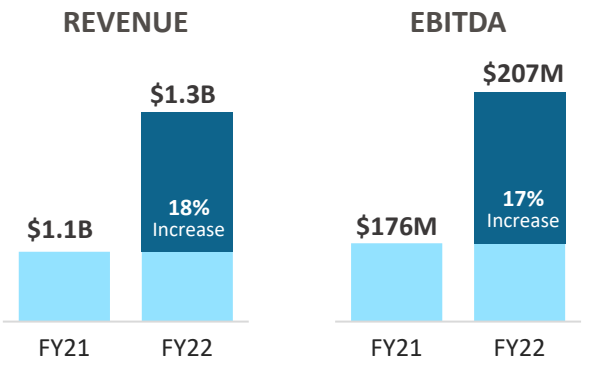
EBIT MARGIN
21.9%
↑ 933 basis point increase

Earnings Per Share
$8.29

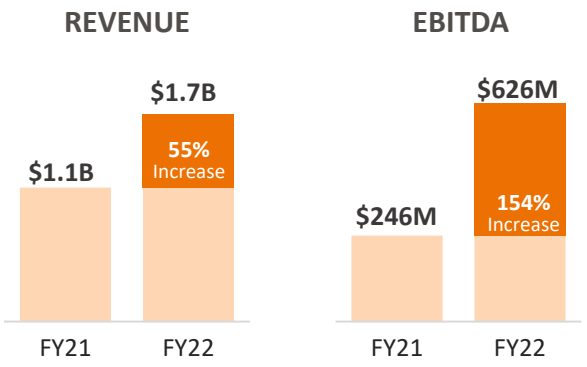
YTD FREE CASH FLOW
$292M

LEVERAGE RATIO
0.9x

OUTDOOR PRODUCTS**



SPORTING PRODUCTS*



FY23 OUTLOOK

SALES
$3.15B to $3.25B

EBITDA MARGIN
20.5 to 21.5%

EPS
$7.00 to $7.75

FREE CASH FLOW:
$300M to $350M

[1]Non-GAAP Financial Measure. See GAAP/Non-GAAP Reconciliation in VSTO FY22 Q4 Earnings Release.

*Sporting Products: Ammunition is now reported as a stand-alone reporting segment and newly renamed as Sporting Products. All data and comps have been updated to reflect the new segment structure.
**Outdoor Products: The Outdoor Accessories business is now part of Outdoor Products. All data and comps have been updated to reflect the new segment structure.