## STANLEY BLACK \& DECKER, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited, Millions of Dollars Except Per Share Amounts)

NET SALES

## COSTS AND EXPENSES

Cost of sales Gross profit
\% of Net Sales
Selling, general and administrative $\%$ of Net Sales

Other - net
Loss on sales of businesses
Asset impairment charges
Restructuring charges
Income (loss) from operations
Interest - net
(LOSS) EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES
Income taxes on continuing operations
NET (LOSS) EARNINGS FROM CONTINUING OPERATIONS
Less: Net earnings attributable to non-controlling interests
NET (LOSS) EARNINGS FROM CONTINUING OPERATIONS ATTRIBUTABLE TO STANLEY BLACK \& DECKER, INC.
Less: Preferred stock dividends and beneficial conversion feature
NET (LOSS) EARNINGS FROM CONTINUING OPERATIONS ATTRIBUTABLE TO COMMON SHAREOWNERS
Add: Contract adjustment payments accretion
NET (LOSS) EARNINGS FROM CONTINUING OPERATIONS ATTRIBUTABLE TO COMMON SHAREOWNERS - DILUTED
(Loss) earnings from discontinued operations before income taxes (including 2023 pre-tax loss on Security sale of $\$ 14.3$ million and 2022 pretax gain on Security sale of $\$ 1,197.4$ million)
Income taxes on discontinued operations (including 2023 income taxes of $\$ 14.5$ million for loss on Security sale and 2022 income taxes of $\$ 312.5$ million for gain on Security sale)
NET (LOSS) EARNINGS FROM DISCONTINUED OPERATIONS
NET (LOSS) EARNINGS ATTRIBUTABLE TO COMMON SHAREOWNERS - DILUTED
NET (LOSS) EARNINGS ATtRIbUTABLE TO STANLEY BLACK \& DECKER, INC.
BASIC (LOSS) EARNINGS PER SHARE OF COMMON STOCK
Continuing operations
Discontinued operations
Total basic (loss) earnings per share of common stock
diluted (LOSS) EARNINGS PER SHARE OF COMMON STOCK
Continuing operations
Discontinued operations
Total diluted (loss) earnings per share of common stock
DIVIDENDS PER SHARE OF COMMON STOCK
WEIGHTED-AVERAGE SHARES OUTSTANDING (in thousands) Basic
Diluted

| FOURTH QUARTER |  |  |  | YEAR-TO-DATE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2023 |  | 2022 |  | 2023 |  | 2022 |  |
| \$ | 3,736.5 | \$ | 3,986.8 | \$ | 15,781.1 | \$ | 16,947.4 |
| 2,632.1 |  |  | 3,233.3 |  | 11,848.5 |  | 12,663.3 |
| $\begin{array}{r} \hline 1,104.4 \\ 29.6 \% \end{array}$ |  |  | 753.5 |  | 3,932.6 |  | 4,284.1 |
|  |  |  | 18.9\% |  | 24.9\% |  | 25.3\% |
| 834.0 |  |  | 757.2 |  | 3,290.7 |  | 3,370.0 |
| 22.3\% |  |  | 19.0\% |  | 20.9\% |  | 19.9\% |
| 95.8 |  |  | 64.6 |  | 320.1 |  | 274.8 |
| 3.2 |  |  | - |  | 10.8 |  | 8.4 |
| 150.8 |  |  | - |  | 274.8 |  | 168.4 |
| 11.8 |  |  | - |  | 39.4 |  | 140.8 |
| 8.8 |  |  | (68.3) |  | (3.2) |  | 321.7 |
| 87.6 |  |  | 83.9 |  | 372.5 |  | 283.8 |
| (78.8) |  |  | (152.2) |  | (375.7) |  | 37.9 |
| 197.3 |  |  | (51.6) |  | (94.0) |  | (132.4) |
| (276.1) |  |  | (100.6) |  | (281.7) |  | 170.3 |
| - |  |  | - |  | - |  | 0.2 |
| \$ | \$ (276.1) | \$ | (100.6) | \$ | (281.7) | \$ | 170.1 |
| \$ | - | \$ | 5.8 | \$ | - | \$ | 5.8 |
| \$ | (276.1) | \$ | (106.4) | \$ | (281.7) | \$ | 164.3 |
|  | - |  | 0.2 |  | - |  | 1.2 |
| \$ | (276.1) | \$ | (106.2) | \$ | (281.7) | \$ | 165.5 |
|  | (13.5) |  | (22.6) |  | (14.3) |  | 1,210.9 |
|  | 14.8 |  | (78.2) |  | 14.5 |  | 318.5 |
| \$ | (28.3) | \$ | 55.6 | \$ | (28.8) | \$ | 892.4 |
| \$ | (304.4) | \$ | (50.6) | \$ | (310.5) | \$ | 1,057.9 |
| \$ | (304.4) | \$ | (45.0) | \$ | (310.5) | \$ | 1,062.5 |


| \$ | (1.84) | \$ | (0.72) | \$ | (1.88) | \$ | 1.11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | (0.19) | \$ | 0.38 | \$ | (0.19) | \$ | 6.02 |
| \$ | (2.03) | \$ | (0.35) | \$ | (2.07) | \$ | 7.13 |


| \$ | (1.84) | \$ | (0.72) | \$ | (1.88) | \$ | 1.06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | (0.19) | \$ | 0.37 | \$ | (0.19) | \$ | 5.70 |
| \$ | (2.03) | \$ | (0.34) | \$ | (2.07) | \$ | 6.76 |
| \$ | 0.81 | \$ | 0.80 | \$ | 3.22 | \$ | 3.18 |
|  | 149,933 |  | 146,967 |  | 149,751 |  | 148,170 |
|  | 149,933 |  | 146,967 |  | 149,751 |  | 156,553 |

# STANLEY BLACK \& DECKER, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS 

(Unaudited, Millions of Dollars)

|  | $\begin{gathered} \text { December 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | \$ | 449.4 | \$ | 395.6 |
| Accounts and notes receivable, net |  | 1,302.0 |  | 1,231.0 |
| Inventories, net |  | 4,738.6 |  | 5,861.1 |
| Current assets held for sale |  | 140.8 |  | - |
| Other current assets |  | 386.5 |  | 487.0 |
| Total current assets |  | 7,017.3 |  | 7,974.7 |
| Property, plant and equipment, net |  | 2,169.9 |  | 2,353.1 |
| Goodwill and other intangibles, net |  | 11,945.5 |  | 12,977.5 |
| Long-term assets held for sale |  | 716.8 |  | - |
| Other assets |  | 1,814.3 |  | 1,658.0 |
| Total assets | \$ | 23,663.8 | \$ | 24,963.3 |
|  |  |  |  |  |
| LIABILITIES AND SHAREOWNERS' EQUITY |  |  |  |  |
| Short-term borrowings | \$ | 1,074.8 | \$ | 2,102.9 |
| Current maturities of long-term debt |  | 1.1 |  | 1.2 |
| Accounts payable |  | 2,298.9 |  | 2,344.4 |
| Accrued expenses |  | 2,464.3 |  | 2,120.7 |
| Current liabilities held for sale |  | 44.1 |  | - |
| Total current liabilities |  | 5,883.2 |  | 6,569.2 |
| Long-term debt |  | 6,101.0 |  | 5,352.9 |
| Long-term liabilities held for sale |  | 84.8 |  | - |
| Other long-term liabilities |  | 2,538.7 |  | 3,327.0 |
| Stanley Black \& Decker, Inc. shareowners' equity |  | 9,056.1 |  | 9,712.1 |
| Non-controlling interests' equity |  | - |  | 2.1 |
| Total liabilities and shareowners' equity | \$ | 23,663.8 | \$ | 24,963.3 |

## STANLEY BLACK \& DECKER, INC. AND SUBSIDIARIES

## SUMMARY OF CASH FLOW ACTIVITY

(Unaudited, Millions of Dollars)

|  | FOURTH QUARTER |  |  |  | YEAR-TO-DATE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  | 2022 |  | 2023 |  | 2022 |  |
| OPERATING ACTIVITIES |  |  |  |  |  |  |  |  |
| Net (loss) earnings | \$ | (304.4) | \$ | (45.0) | \$ | (310.5) | \$ | 1,062.7 |
| Depreciation and amortization |  | 148.4 |  | 147.1 |  | 625.1 |  | 572.2 |
| Loss on sales of businesses |  | 3.2 |  | - |  | 10.8 |  | 8.4 |
| Loss (gain) on sale of discontinued operations |  | 13.5 |  | 22.6 |  | 14.3 |  | $(1,197.4)$ |
| Asset impairment charges |  | 150.8 |  | - |  | 274.8 |  | 168.4 |
| Changes in working capital ${ }^{1}$ |  | 515.7 |  | 592.7 |  | 769.0 |  | $(1,704.7)$ |
| Other |  | 242.1 |  | (66.3) |  | (192.2) |  | (369.1) |
| Net cash provided by (used in) operating activities |  | 769.3 |  | 651.1 |  | 1,191.3 |  | $(1,459.5)$ |
| INVESTING AND FINANCING ACTIVITIES |  |  |  |  |  |  |  |  |
| Capital and software expenditures |  | (122.3) |  | (130.5) |  | (338.7) |  | (530.4) |
| Proceeds from sales of assets |  | 2.0 |  | 1.8 |  | 15.1 |  | 41.7 |
| Proceeds from sales of businesses, net of cash sold |  | - |  | - |  | (5.7) |  | 4,147.1 |
| Business acquisitions, net of cash acquired |  | - |  | 0.2 |  | - |  | (71.9) |
| Proceeds from debt issuances, net of fees |  | - |  | - |  | 745.3 |  | 992.6 |
| Stock purchase contract fees |  | - |  | (9.9) |  | - |  | (39.4) |
| Credit facility borrowings |  | - |  | - |  | - |  | 2,500.0 |
| Credit facility repayments |  | - |  | - |  | - |  | $(2,500.0)$ |
| Net short-term commercial paper (repayments) borrowings |  | (450.4) |  | (466.1) |  | $(1,044.7)$ |  | (138.1) |
| Proceeds from issuances of common stock |  | 7.5 |  | 15.7 |  | 19.0 |  | 38.7 |
| Purchases of common stock for treasury |  | (9.3) |  | (4.3) |  | (16.1) |  | $(2,323.0)$ |
| Proceeds from issuances of remarketed preferred stock |  | - |  | 750.0 |  | - |  | 750.0 |
| Redemption and conversion of preferred stock |  | - |  | (750.0) |  | - |  | (750.0) |
| Craftsman contingent consideration |  | - |  | (8.8) |  | (18.0) |  | (41.3) |
| Cash dividends on common stock |  | (121.8) |  | (120.0) |  | (482.6) |  | (465.8) |
| Effect of exchange rate changes on cash |  | 30.8 |  | 63.9 |  | 2.1 |  | (31.9) |
| Other |  | (3.3) |  | (2.8) |  | (17.3) |  | (8.7) |
| Net cash (used in) provided by investing and financing activities |  | (666.8) |  | (660.8) |  | (1,141.6) |  | 1,569.6 |
| Increase (decrease) in cash, cash equivalents and restricted cash |  | 102.5 |  | (9.7) |  | 49.7 |  | 110.1 |
| Cash, cash equivalents and restricted cash, beginning of period |  | 352.1 |  | 414.6 |  | 404.9 |  | 294.8 |
| Cash, cash equivalents and restricted cash, end of period | \$ | 454.6 | \$ | 404.9 | \$ | 454.6 | \$ | 404.9 |
| Free Cash Flow Computation ${ }^{2}$ |  |  |  |  |  |  |  |  |
| Net cash provided by (used in) operating activities | \$ | 769.3 | \$ | 651.1 | \$ | 1,191.3 | \$ | $(1,459.5)$ |
| Less: capital and software expenditures |  | (122.3) |  | (130.5) |  | (338.7) |  | (530.4) |
| Free cash flow (before dividends) | \$ | 647.0 | \$ | 520.6 | \$ | 852.6 | \$ | $\underline{(1,989.9)}$ |

## Reconciliation of Cash, Cash Equivalents and Restricted Cash

## Cash and cash equivalents

Restricted cash included in Other current assets
Cash and cash equivalents included in Current assets held for sale Cash, cash equivalents and restricted cash

| December 30, 2023 |  | December 31, 2022 |  |
| :---: | :---: | :---: | :---: |
| \$ | 449.4 | \$ | 395.6 |
|  | 4.6 |  | 9.3 |
|  | 0.6 |  | - |
| \$ | 454.6 | \$ | 404.9 |

${ }^{1}$ Working capital is comprised of accounts receivable, inventory, accounts payable and deferred revenue.
${ }^{2}$ Free cash flow is defined as cash flow from operations less capital and software expenditures. Management considers free cash flow an important measure of its liquidity, as well as its ability to fund future growth and to provide a return to the shareowners, and is useful information for investors. Free cash flow does not include deductions for mandatory debt service, other borrowing activity, discretionary dividends on the Company's common stock and business acquisitions, among other items.

# STANLEY BLACK \& DECKER, INC. AND SUBSIDIARIES BUSINESS SEGMENT INFORMATION 

(Unaudited, Millions of Dollars)


STANLEY BLACK \& DECKER, INC. AND SUBSIDIARIES

## RECONCILIATION OF GAAP EARNINGS FINANCIAL MEASURES TO CORRESPONDING NON-GAAP FINANCIAL MEASURES <br> (Unaudited, Millions of Dollars Except Per Share Amounts)

|  | FOURTH QUARTER 2023 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GAAP |  | Non-GAAP <br> Adjustments |  | Non-GAAP ${ }^{\mathbf{2}}$ |  |
| Gross profit | \$ | 1,104.4 | \$ | 9.9 | \$ | 1,114.3 |
| \% of Net Sales |  | 29.6\% |  |  |  | 29.8\% |
| Selling, general and administrative |  | 834.0 |  | (23.9) |  | 810.1 |
| \% of Net Sales |  | 22.3\% |  |  |  | 21.7\% |
| (Loss) earnings from continuing operations before income taxes |  | (78.8) |  | 197.3 |  | 118.5 |
| Income taxes on continuing operations |  | 197.3 |  | (216.8) |  | (19.5) |
| Net (loss) earnings from continuing operations attributable to common shareowners - Diluted |  | (276.1) |  | 414.1 |  | 138.0 |
| Diluted (loss) earnings per share of common stock - Continuing operations ${ }^{1}$ | \$ | (1.84) | \$ | 2.76 | \$ | 0.92 |

FOURTH QUARTER 2022

|  | GAAP |  | Non-GAAP <br> Adjustments |  | Non-GAAP ${ }^{2}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross profit | \$ | 753.5 | \$ | 24.5 | \$ | 778.0 |
| $\%$ of Net Sales |  | 18.9\% |  |  |  | 19.5\% |
| Selling, general and administrative |  | 757.2 |  | (27.2) |  | 730.0 |
| \% of Net Sales |  | 19.0\% |  |  |  | 18.3\% |
| Loss from continuing operations before income taxes |  | (152.2) |  | 54.0 |  | (98.2) |
| Income taxes on continuing operations |  | (51.6) |  | (37.7) |  | (89.3) |
| Net loss from continuing operations attributable to common shareowners - Diluted |  | (106.2) |  | 91.7 |  | (14.5) |
| Diluted loss per share of common stock - Continuing operations | \$ | (0.72) | \$ | 0.62 | \$ | (0.10) |

[^0]STANLEY BLACK \& DECKER, INC. AND SUBSIDIARIES

## RECONCILIATION OF GAAP EARNINGS FINANCIAL MEASURES TO CORRESPONDING NON-GAAP FINANCIAL MEASURES <br> (Unaudited, Millions of Dollars Except Per Share Amounts)

|  |  |
| :--- | :--- |
|  |  |

${ }^{1}$ The Non-GAAP diluted earnings per share for year-to-date 2023 is calculated using diluted weighted-average shares outstanding of 150.371 million.

YEAR-TO-DATE 2022

|  |  |  |
| :--- | :--- | ---: | :--- |

[^1]
# STANLEY BLACK \& DECKER, INC. AND SUBSIDIARIES RECONCILIATION OF GAAP SEGMENT PROFIT FINANCIAL MEASURES TO CORRESPONDING NON-GAAP FINANCIAL MEASURES <br> (Unaudited, Millions of Dollars) 

FOURTH QUARTER 2023

SEGMENT PROFIT
Tools \& Outdoor
Industrial
Segment Profit
Corporate Overhead Total

| GAAP |  | Non-GAAP <br> Adjustments ${ }^{1}$ |  | Non-GAAP ${ }^{3}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 293.5 | \$ | 22.3 | \$ | 315.8 |
|  | 65.0 |  | (0.6) |  | 64.4 |
|  | 358.5 |  | 21.7 |  | 380.2 |
|  | (88.1) |  | 12.1 |  | (76.0) |
| \$ | 270.4 | \$ | 33.8 | \$ | 304.2 |

Segment Profit as a Percentage of Net Sales
Tools \& Outdoor
Industrial
Segment Profit

$\qquad$
${ }^{1}$ Non-GAAP adjustments relate primarily to footprint actions and other costs associated with the supply chain transformation and integration-related costs.

## SEGMENT PROFIT

Tools \& Outdoor
Industrial
Segment Profit
Corporate Overhead Total

| GAAP |  | Non-GAAP <br> Adjustments ${ }^{2}$ |  | Non-GAAP ${ }^{3}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 3.4 | \$ | 29.8 | \$ | 33.2 |
|  | 68.2 |  | 1.4 |  | 69.6 |
|  | 71.6 |  | 31.2 |  | 102.8 |
|  | (75.3) |  | 20.5 |  | (54.8) |
| \$ | (3.7) | \$ | 51.7 | \$ | 48.0 |

Segment Profit as a Percentage of Net Sales
Tools \& Outdoor
Industrial
Segment Profit

| $0.1 \%$ | $1.0 \%$ |
| ---: | ---: |
| $11.3 \%$ | $11.5 \%$ |
| $1.8 \%$ |  |

[^2]
# STANLEY BLACK \& DECKER, INC. AND SUBSIDIARIES 

RECONCILIATION OF GAAP SEGMENT PROFIT FINANCIAL MEASURES TO CORRESPONDING NON-GAAP FINANCIAL MEASURES
(Unaudited, Millions of Dollars)


YEAR-TO-DATE 2022

| SEGMENT PROFIT | GAAP |  | Non-GAAP <br> Adjustments ${ }^{2}$ |  | Non-GAAP ${ }^{3}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Tools \& Outdoor | \$ | 971.9 | \$ | 235.4 | \$ | 1,207.3 |
| Industrial |  | 236.2 |  | 7.8 |  | 244.0 |
| Segment Profit |  | 1,208.1 |  | 243.2 |  | 1,451.3 |
| Corporate Overhead |  | (294.0) |  | 64.5 |  | (229.5) |
| Total | \$ | 914.1 | \$ | 307.7 | \$ | 1,221.8 |

Segment Profit as a Percentage of Net Sales

| Tools \& Outdoor | $6.7 \%$ | $8.4 \%$ |
| :--- | ---: | ---: |
| Industrial | $9.4 \%$ | $9.7 \%$ |
|  |  | $7.1 \%$ |
|  |  |  |

[^3]
## STANLEY BLACK \& DECKER, INC. AND SUBSIDIARIES RECONCILIATION OF GAAP EARNINGS (LOSS) TO EBITDA (Unaudited, Millions of Dollars)

| NET (LOSS) EARNINGS FROM CONTINUING OPERATIONS | \$ (276.1) | \$ (100.6) | \$ (281.7) | \$ 170.3 |
| :---: | :---: | :---: | :---: | :---: |
| \% of Net Sales | -7.4\% | -2.5\% | -1.8\% | 1.0\% |
| Interest - net | 87.6 | 83.9 | 372.5 | 283.8 |
| Income taxes on continuing operations | 197.3 | (51.6) | (94.0) | (132.4) |
| Depreciation and amortization | 148.4 | 147.1 | 625.1 | 572.2 |
| EBITDA ${ }^{1}$ | \$ 157.2 | \$ 78.8 | \$ 621.9 | \$ 893.9 |
| \% of Net Sales | 4.2\% | 2.0\% | 3.9\% | 5.3\% |
| Non-GAAP Adjustments before income taxes | 197.3 | 54.0 | 566.2 | 642.2 |
| Less: Accelerated depreciation included in Non-GAAP Adjustments before income taxes | 4.2 | 5.5 | 50.0 | 7.5 |
| Adjusted EBITDA ${ }^{1}$ | \$ 350.3 | \$ 127.3 | \$ 1,138.1 | \$ 1,528.6 |
| \% of Net Sales | 9.4\% | 3.2\% | 7.2\% | 9.0\% |

${ }^{1}$ EBITDA is earnings before interest, taxes, depreciation and amortization. Adjusted EBITDA represents EBITDA excluding certain gains and charges, as summarized below. EBITDA and Adjusted EBITDA, both Non-GAAP measures, are considered relevant to aid analysis and understanding of the Company's operating results and ensures appropriate comparability to prior periods.

## SUMMARY OF NON-GAAP ADJUSTMENTS BEFORE INCOME TAXES (Unaudited, Millions of Dollars)

Supply Chain Transformation Costs:
Footprint Rationalization (2)
$\quad$ Strategic Sourcing \& Operational Excellence (3)
Inventory step-up charges
Facility-related costs
Voluntary retirement program
Other charges (gains)
$\quad$ Gross Profit
Supply Chain Transformation Costs:
Footprint Rationalization (2)
$\quad$ Complexity Reduction (4)
Integration-related costs
Transition services costs related to previously divested businesses
Functional transformation initiatives
Voluntary retirement program
Other charges (gains)
$\quad$ Selling, general and administrative
Acquisition \& divestiture-related costs and income (5)
Voluntary retirement program
Asset impairment charges (6)
Restructuring charges
$\quad$ (Loss) earnings from continuing operations before income taxes

| FOURTH QUARTER |  |  |  | YEAR-TO-DATE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2023 |  | 2022 |  | 2023 |  | 2022 |  |
| \$ | 8.6 | \$ | 25.3 | \$ | 96.9 | \$ | 25.3 |
|  | 0.4 |  | - |  | 69.1 |  | - |
|  | - |  | - |  | - |  | 80.3 |
|  | 0.4 |  | 7.0 |  | 1.5 |  | 14.8 |
|  | - |  | - |  | (0.4) |  | 5.7 |
|  | 0.5 |  | (7.8) |  | (0.2) |  | 1.3 |
| \$ | 9.9 | \$ | 24.5 | \$ | 166.9 | \$ | 127.4 |
| \$ | 2.4 | \$ | - | \$ | 10.8 | \$ | - |
|  | 1.0 |  | - |  | 9.0 |  | 7.2 |
|  | 9.6 |  | 13.9 |  | 33.6 |  | 85.2 |
|  | 9.6 |  | 12.2 |  | 46.6 |  | 21.1 |
|  | - |  | 4.3 |  | - |  | 19.2 |
|  | (0.3) |  | (0.6) |  | (2.7) |  | 33.4 |
|  | 1.6 |  | (2.6) |  | 2.1 |  | 14.2 |
| \$ | 23.9 | \$ | 27.2 | \$ | 99.4 | \$ | 180.3 |
| \$ | 0.9 | \$ | 2.3 | \$ | (14.3) | \$ | 18.2 |
|  | - |  | - |  | - |  | 7.1 |
|  | 150.8 |  | - |  | 274.8 |  | 168.4 |
|  | 11.8 |  | - |  | 39.4 |  | 140.8 |
| \$ | 197.3 | \$ | 54.0 | \$ | 566.2 | \$ | 642.2 |

${ }^{2}$ Footprint Rationalization costs in 2023 primarily relate to transfers and closures of targeted manufacturing sites, which resulted in accelerated depreciation of production equipment of $\$ 49.1$ million, non-cash asset write-downs of $\$ 44.0$ million (predominantly tooling, raw materials and WIP) and other facility exit and reconfiguration costs of $\$ 14.6$ million.
${ }^{3}$ Strategic Sourcing \& Operational Excellence costs primarily relate to third-party consultant fees to provide expertise in identifying and quantifying opportunities to source in a more integrated manner and re-design in-plant operations following footprint rationalization, developing a detailed program and related governance, and assisting the Company with the implementation of actions necessary to achieve the related objectives.
${ }^{4}$ Complexity Reduction costs primarily relate to third-party consultant fees to assist the Company with identifying strategies related to its SKU reduction and product platforming initiatives, quantifying the opportunities and designing detailed plans to achieve the related benefits.
${ }^{5}$ Includes deal-related costs and loss on sales of businesses, net of income related to providing transition services to previously divested businesses.
${ }^{6}$ Asset impairment charges in 2023 include a $\$ 124.0$ million pre-tax impairment loss related to the Irwin and Troy-Bilt trade names and a $\$ 150.8$ million pre-tax impairment loss related to the Infrastructure business. The $\$ 168.4$ million pre-tax asset impairment charge in 2022 related to the Oil \& Gas business.


[^0]:    ${ }^{2}$ The Non-GAAP 2023 and 2022 information, as reconciled to GAAP above, is considered relevant to aid analysis and understanding of the Company's results, business trends and outlook measures aside from the material impact of certain gains and charges and ensures appropriate comparability to operating results of prior periods. See further detail on Non-GAAP adjustments on page 16.

[^1]:    ${ }^{2}$ The Non-GAAP 2023 and 2022 information, as reconciled to GAAP above, is considered relevant to aid analysis and understanding of the Company's results, business trends and outlook measures aside from the material impact of certain gains and charges and ensures appropriate comparability to operating results of prior periods. See further detail on Non-GAAP adjustments on page 16 .

[^2]:    ${ }^{2}$ Non-GAAP adjustments relate primarily to supply chain transformation and integration-related costs.
    ${ }^{3}$ The Non-GAAP 2023 and 2022 business segment information, as reconciled to GAAP above, is considered relevant to aid analysis and understanding of the Company's results, business trends and outlook measures aside from the material impact of certain gains and charges and ensures appropriate comparability to operating results of prior periods.

[^3]:    ${ }^{2}$ Non-GAAP adjustments relate primarily to integration-related costs, non-cash inventory step-up charges, and a voluntary retirement program.
    ${ }^{3}$ The Non-GAAP 2023 and 2022 business segment information, as reconciled to GAAP above, is considered relevant to aid analysis and understanding of the Company's results, business trends and outlook measures aside from the material impact of certain gains and charges and ensures appropriate comparability to operating results of prior periods.

