



Q4 2025 Earnings &  
***Capital Markets Day***  
update



**Welcome**

# Cautionary Statement

This presentation includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact, including information concerning T-Mobile US, Inc.'s future results of operations, are forward-looking statements. These forward-looking statements are generally identified by the words "anticipate," "believe," "estimate," "expect," "intend," "may," "could" or similar expressions. Forward-looking statements are based on current expectations and assumptions, which are subject to risks and uncertainties and may cause actual results to differ materially from the forward-looking statements. Important factors that could affect future results and cause those results to differ materially from those expressed in the forward-looking statements include, among others, the following: competition, industry consolidation and changes in the market for wireless communications services and other forms of connectivity; cyberattacks, disruption, data loss or other security breaches; our inability to adopt and deploy network technologies in a timely and effective manner; our inability to effectively execute our digital transformation and drive customer and employee adoption of emerging technologies; our inability to retain or motivate key personnel, hire qualified personnel or maintain our corporate culture; system failures and business disruptions, allowing for unauthorized use of or interference with our network and other systems; the scarcity and cost of additional wireless spectrum, and regulations relating to spectrum use; the timing and effects of any pending and future acquisition, investment, joint venture, merger, or divestiture involving us, including our inability to obtain any required regulatory approval necessary to consummate any such transactions or to achieve the expected benefits of such transactions; adverse economic, political or market conditions in the U.S. and international markets, including changes resulting from increases in inflation or interest rates, tariffs and trade restrictions, supply chain disruptions, fluctuations in global currencies, immigration policies, and impacts of geopolitical instability, such as the Ukraine-Russia, Iran-Israel, and Israel-Hamas wars and further escalations thereof; operational delays, higher procurement and operational costs, and increased regulatory and compliance complexities as a result of changes to trade policies, including higher tariffs, restrictions and other economic disincentives to trade; our inability to successfully deliver new products and services; failure or inability of our third parties (including key suppliers) to provide products or services for the operation of our business; sociopolitical volatility and polarization and risks related to environmental, social and governance matters; our substantial level of indebtedness and our inability to service our debt obligations in accordance with their terms; changes in the credit market conditions, credit rating downgrades or an inability to access debt markets; our inability to maintain effective internal control over financial reporting; compliance with the current regulatory framework, including our national security obligations, and any changes in regulations or in the regulatory framework under which we operate; laws and regulations relating to the handling of privacy, data protection and artificial intelligence; unfavorable outcomes of and increased costs from existing or future regulatory or legal proceedings; difficulties in protecting our intellectual property rights or if we infringe on the intellectual property rights of others; our offering of regulated financial services products and exposure to a wide variety of state and federal regulations; new or amended tax laws or regulations or administrative interpretations and judicial decisions affecting the scope or application of tax laws or regulations; our wireless licenses, including those controlled through leasing agreements, are subject to renewal and may be revoked; our exclusive forum provision as provided in our Certificate of Incorporation; interests of Deutsche Telekom AG ("DT"), our controlling stockholder, which may differ from the interests of other stockholders; our current and future stockholder return programs may not be fully utilized, and our share repurchases and dividend payments pursuant thereto may fail to have the desired impact on stockholder value; future sales of our common stock by DT and our inability to attract additional equity financing outside the United States due to foreign ownership limitations by the Federal Communications Commission; and other risks as disclosed in our most recent annual report on Form 10-K, and subsequent Forms 10-Q and other filings with the Securities and Exchange Commission. Given these risks and uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. We undertake no obligation to revise or publicly release the results of any revision to these forward-looking statements, except as required by law.

This presentation also includes non-GAAP financial measures such as Adjusted EBITDA, Core Adjusted EBITDA, and Adjusted Free Cash Flow. The non-GAAP financial measures should be considered in addition to, but not as a substitute for, the information provided in accordance with GAAP. Reconciliations for the non-GAAP financial measures to the most directly comparable GAAP financial measures are provided at the end of this presentation. T-Mobile is not able to forecast Net income on a forward-looking basis without unreasonable efforts due to the high variability and difficulty in predicting certain items that affect GAAP Net income including, but not limited to Special Items, Income tax expense, and Interest expense. Adjusted EBITDA and Core Adjusted EBITDA should not be used to predict Net income as the differences between the two measures and Net income are variable.

# Agenda

**01**

**Halftime Check-In**  
Srini Gopalan, CEO

**02**

**Widening and Durable  
Differentiation**

**03**

**Unparalleled Growth  
Opportunities**

**04**

**Outsized Financial  
Results and  
Financial Update**  
Peter Osvaldik, CFO

**05**

**Q&A**  
All



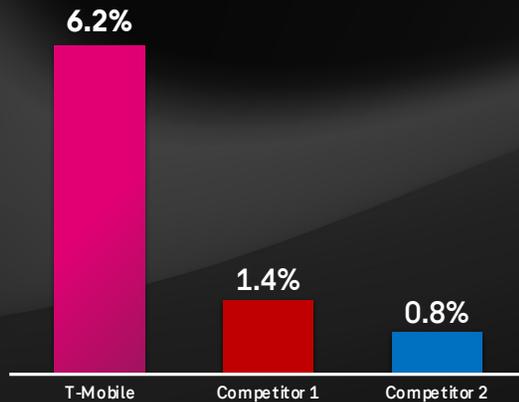
# *Halftime* Check-in



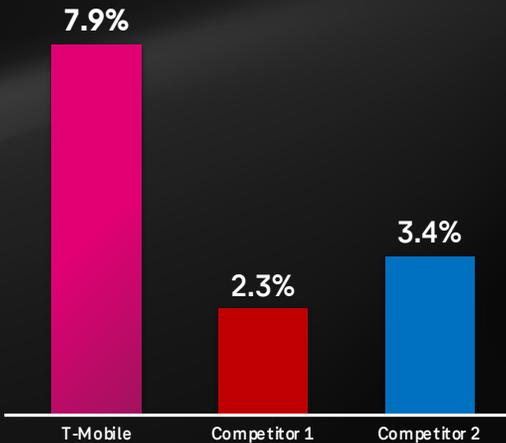
# 2024 CMD Halftime Check-in

Differentiation driving industry-leading growth

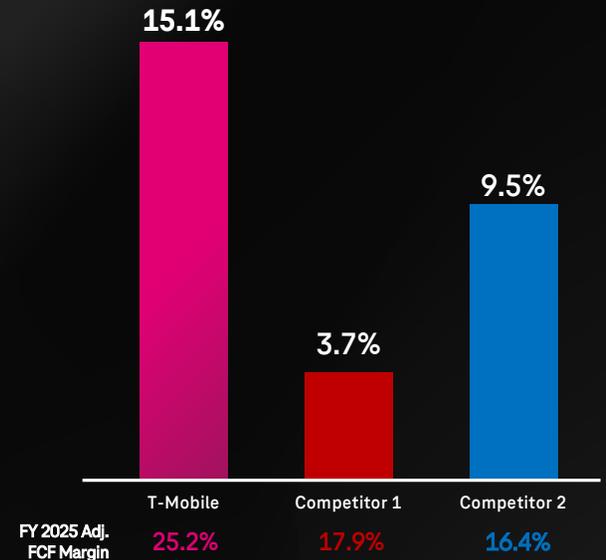
Consolidated Service Revenue CAGR  
(2023-2025)



Consolidated Core Adjusted EBITDA CAGR  
(2023-2025)



Consolidated Adjusted Free Cash Flow CAGR  
(2023-2025)

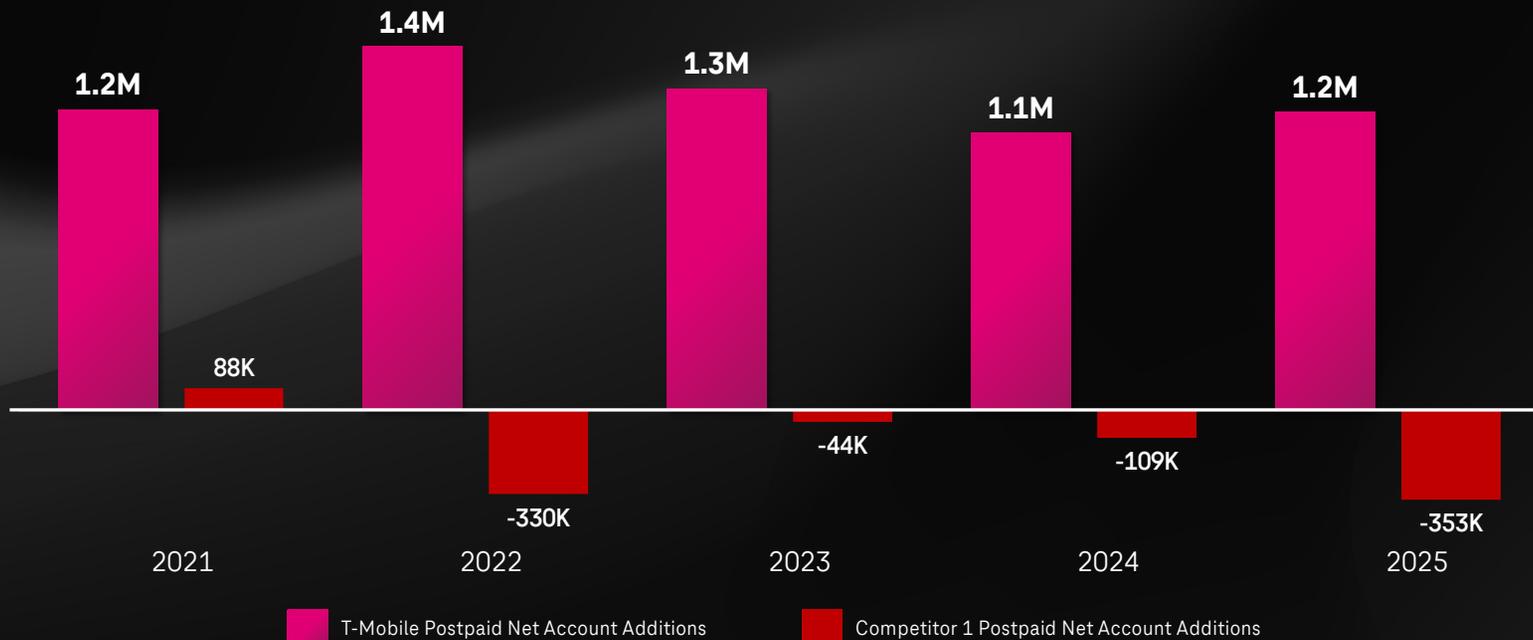


Core Adjusted EBITDA and Adjusted Free Cash Flow are non-GAAP financial measures. These non-GAAP financial measures should be considered in addition to, but not as a substitute for, the information provided in accordance with GAAP. Reconciliations for these non-GAAP financial measures to the most directly comparable GAAP financial measures are provided at the end of this presentation. Core Adjusted EBITDA should not be used to predict Net income as the difference between this measure and Net income is variable.

# T-Mobile Clear Industry Leader in Postpaid Net Account Additions

The only carrier to consistently grow postpaid accounts in the entire industry

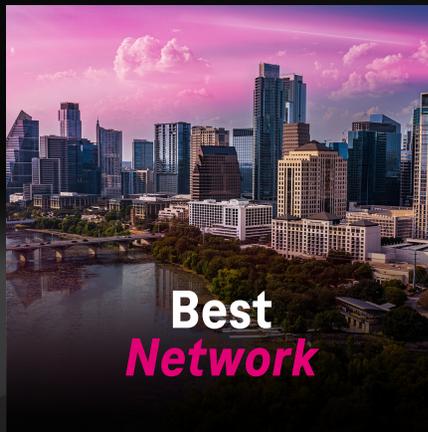
Accounts and ARPA the best indicators of customer relationship movements, and industry value creation



Competitor 2 does not disclose postpaid net account additions.

# Widening Our Differentiation

*A digital-first, AI-enabled Un-carrier  
with customer choice at the heart of it all*



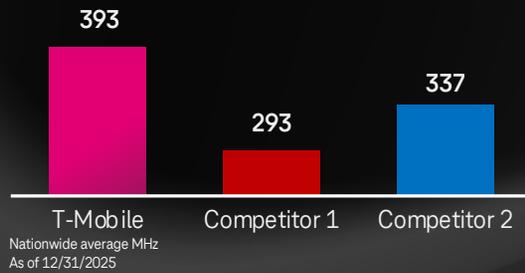
Continued industry-leading financial growth

# Best *Network*

Most advanced and highest capacity

## Most & Best Spectrum

Low- and Mid-band spectrum



## Densest Grid

85K+  
Macro Sites

~57K  
Small Cells

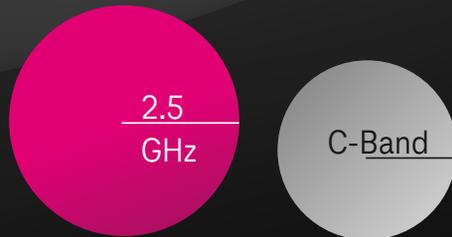
As of 12/31/2025



Lowest Customer Experience Impact

Highest Customer Experience Impact

## 2.5 GHz vs. C-Band Coverage



2.5 GHz = 70% more area covered!

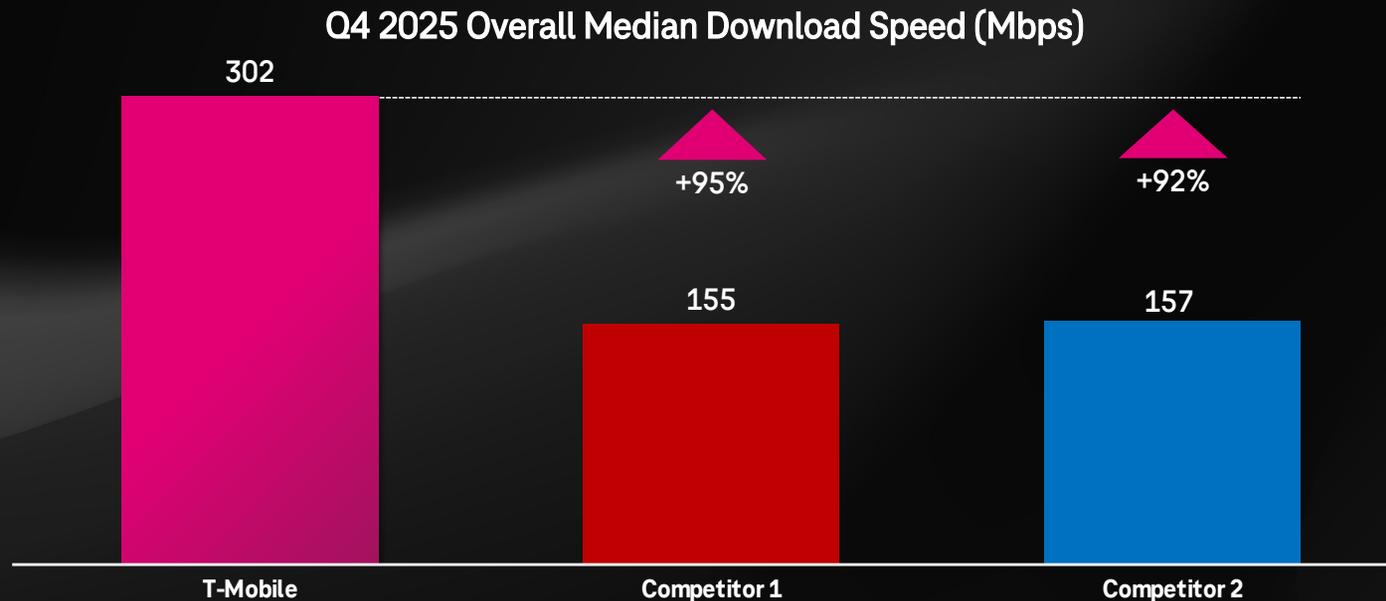
## Continued Technology Leadership

- ✓ 5G Standalone Core
- ✓ Nationwide 5G Advanced
- ✓ Network Slicing
- ✓ L4S
- ✓ Advanced Carrier Aggregation



# Outpacing Competitors

In first-ever milestone, T-Mobile tops speed charts with 300+ Mbps



Translating to durable, industry-leading growth in wireless, broadband, and beyond!

# Network Accolades and Perception

Growing customer validation underscores network leadership

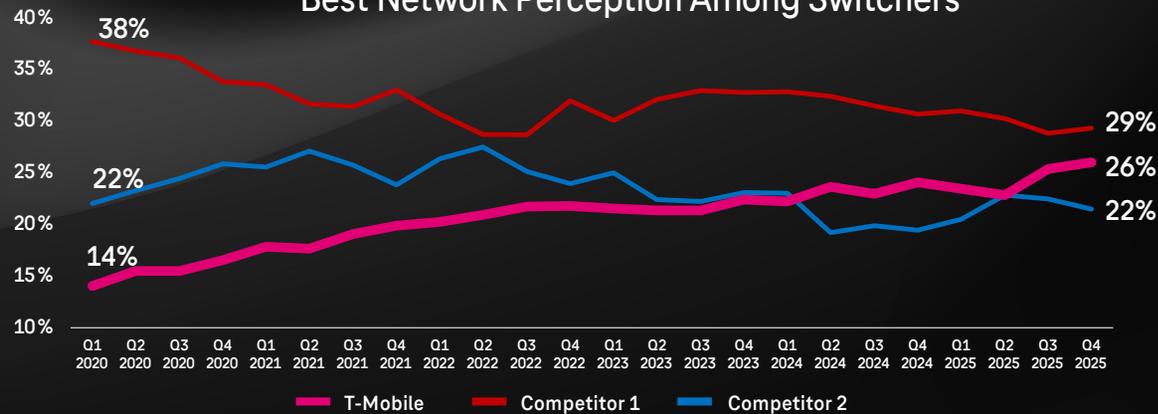
#1 in Network Quality  
**J.D. POWER**

Best Mobile Network  
**OOKLA**

#1 in Mobile Experience  
**OPENSIGNAL**

## Closing the gap between network performance leadership and customer perception

Best Network Perception Among Switchers



Among recent switchers, the share who believe T-Mobile has the best network has nearly **doubled from approximately 1 in 8 in 2020 to more than 1 in 4 today\***

\*HarrisX Mobile Insights Q1 2020 – Q4 2025

J.D. Power #1 in network quality across 5 of 6 regions according to J.D. Power Award: The 2026 U.S. Wireless Network Quality Performance Study  
Best Mobile Network in the US according to United States Ookla Speedtest Connectivity Report H2 2025. Data Collection Period: July – December 2025.  
Opensignal award #1 in mobile experience in 12 of 16 categories according to Opensignal Award: Mobile Network Experience Report – January 2026

# 6G Will Extend Our Network Leadership

Building upon 5G, T-Mobile to remain at the forefront of technology

Leader and First to the 5G ERA

Future Leader and First to the 6G ERA



**15M**

Postpaid phone net customer additions since 2020



**T** 5G Home Internet

2020	Today
<b>near zero</b> customers	<b>8.5M</b> customers



**T** T-MOBILE FOR BUSINESS

Unlocking new use cases for business and government customers



Industry-leading customer growth, financial growth, and adjusted free cash flow conversion

## AI RAN at the forefront

AI-native network will process both bits & tokens

## Intent-based networking

Demonstrating customer-centric intent-based implementation with Agentic Automation

## 6G ecosystem leadership

Developing a 6G full stack & driving 3GPP stds alongside global partners

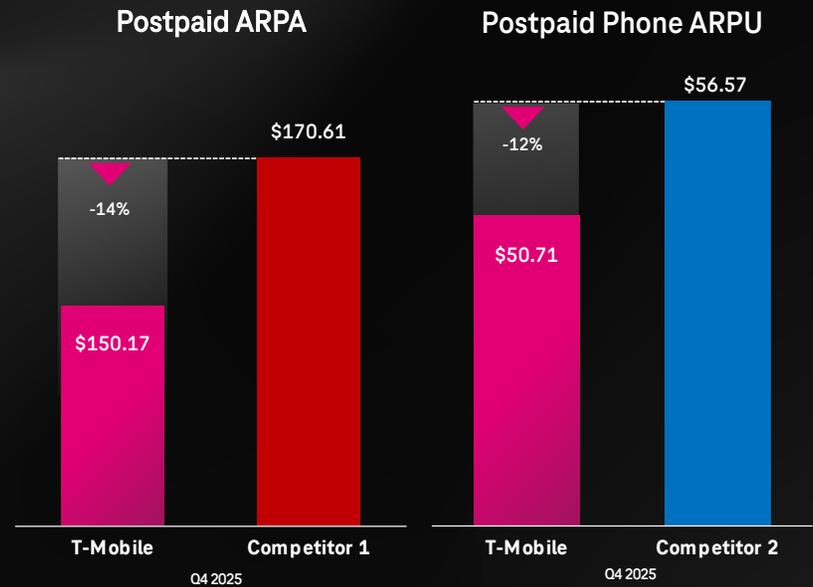
## Years ahead on radio refresh cycle

Relative to industry, given earliest to 5G and only carrier to have nationwide 5G Advanced

# Best Value

Most durable, with lowest front and backbook in the industry

T-Mobile Experience Beyond	Competitor 1 Unlimited Ultimate	Competitor 2 Unlimited Premium® PL
3 line(s) w/ AutoPay* \$170/mo.	3 line(s) w/ AutoPay \$195/mo.	3 line(s) w/ AutoPay \$182.97/mo.
Netflix Included	Netflix Optional Netflix & Max (With Ads) bundle \$10.00/mo.	Netflix Sold separately \$7.99/mo.
Apple TV \$3.00/mo.	Apple TV Optional Apple One bundle \$15.00/mo.	Apple TV Sold separately \$12.99/mo.
Hulu Included	Hulu Optional Disney+, Hulu, ESPN+ (With Ads) bundle \$10.00/mo.	Hulu Sold separately \$11.99/mo.
T-Satellite Included	T-Satellite Add T-Satellite—auto connects, powers your apps \$30.00/mo.	T-Satellite Add T-Satellite—auto connects, powers your apps \$30.00/mo.
Price Guarantee 5 Years	Price Guarantee 3 Years	Price Guarantee Not Included
Estimated total \$173.00/mo.	Estimated total \$260.00/mo.	Estimated total \$245.94/mo.
*3 <sup>rd</sup> line FREE	Save about 33% with T-Mobile	Save about 30% with T-Mobile



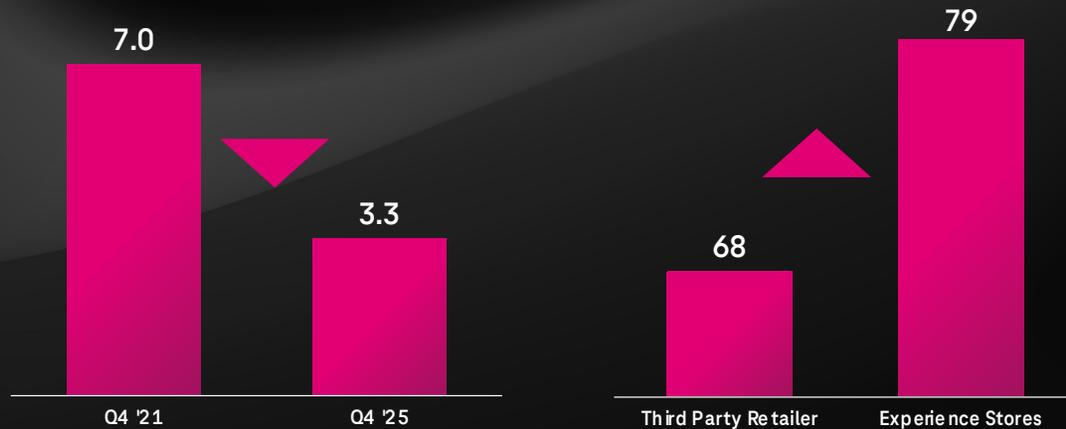
Benefits not comprehensive, see T-Mobile.com for full details.

# Best *Experience*

The best and most personalized experience

**50%+** Call Reduction  
(Contacts per account)

**16%** Better NPS



## Plans packed with benefits



And so much more!

## Giving customers a sense of belonging



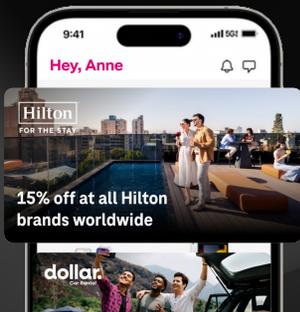
Call reduction since 2021.

# T-Life at the Center of it All

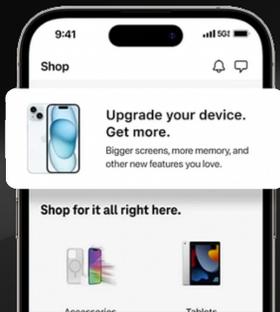
**100M+** Installs

**~24M** Monthly Active Users

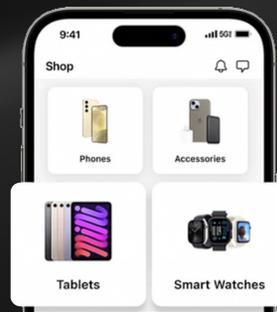
**4.8** ★ App Store Rating



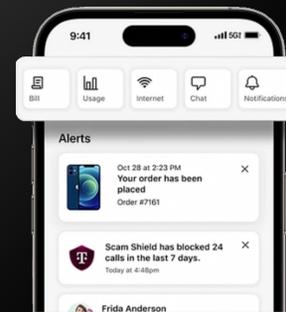
Tap into your benefits



Upgrade your phone in minutes



Shop from the comfort of wherever



Manage your account in just a few taps

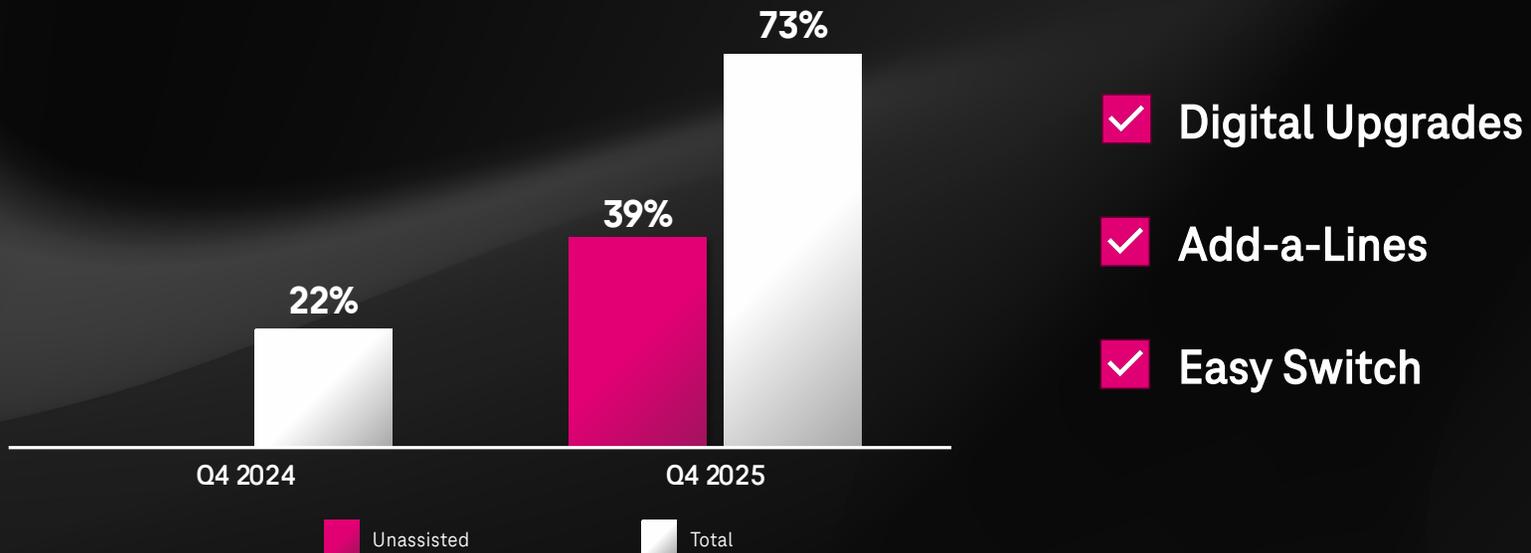


Access all your devices at your fingertips

Powered by IntentCX

# Unlocking Self-Serve Through Digital

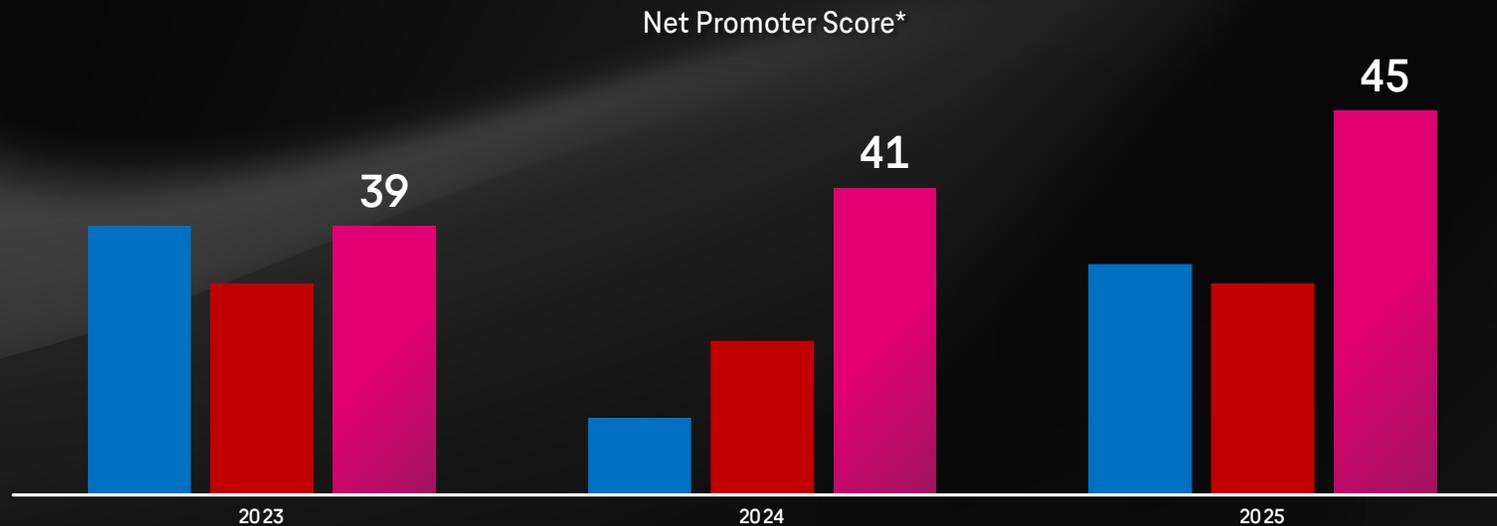
Unassisted digital *upgrades* continue to accelerate and showcase the path for Add-a-Lines and Activations



Refers to postpaid phones.

# Best *Customer Perception*

Track record of identifying and smashing customer pain points driving growing, industry-leading customer satisfaction unlocking growth opportunities



\*HarrisX Mobile Insights 2023 – 2025



Unparalleled  
**Growth**  
Opportunities



# Best *Growth Portfolio*

**~20M+**

Account opportunity for the Un-carrier and room to run in underpenetrated market segments

**~24%**

Smaller markets and rural areas share

**Double-Digit**

Advantage in backbook pricing

**Double-Digit**

TFB revenue growth opportunity

**18-19M**

Broadband customers by 2030

**New Growth Areas**

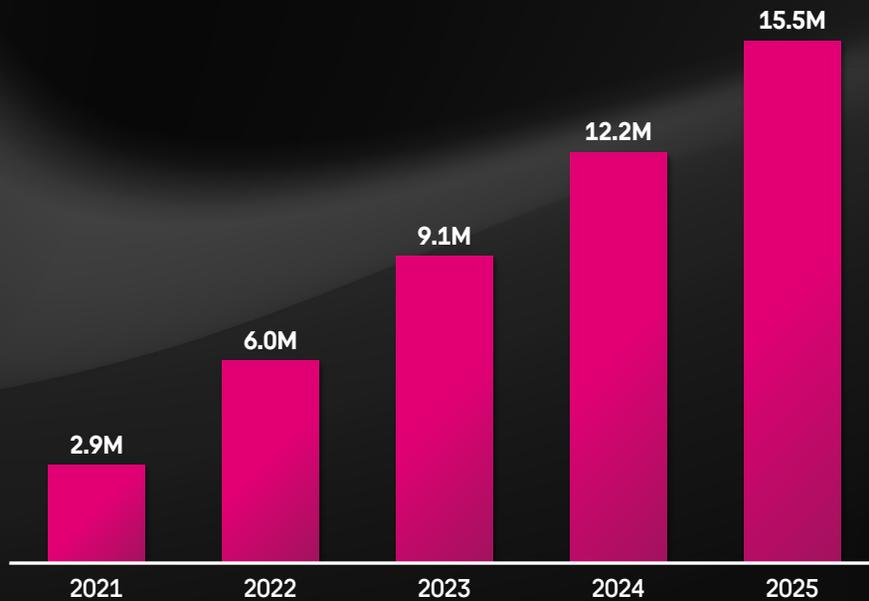
Across T-Ads, financial services & 6G

*No declining legacy business*

# Enormous Runway Ahead in Wireless

Continue to lead the industry in delivering durable & profitable growth

Cumulative Postpaid Phone Net Adds  
(2021-2025)



**TFB**

*Double-digit revenue growth*

**SMRA**

*~24% share of households and growing quickly*

**Top 100**

*Consistent share of households growth driven by network seekers*

**Network seekers**

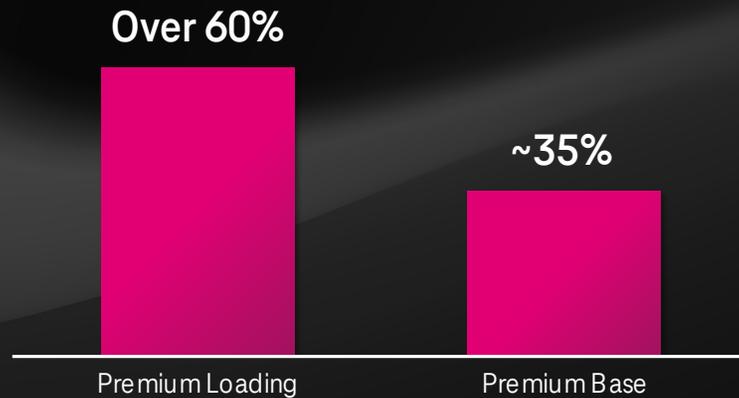
*~20M+ accounts*

**Profitable volume growth across every end market in wireless**

# Win-Win Growth in Wireless

Low backbook, plus more for more, leading to accretive growth

Q4 2025 Premium loading mix  
nearly double Premium base



~2.5x increase in loading for most premium plan,  
Q4 2024 to Q4 2025

- ✓ Competitive offers without diluting the backbook
- ✓ Deepening relationships with customers
- ✓ Lowest backbook in the industry
- ✓ One step ahead of the industry

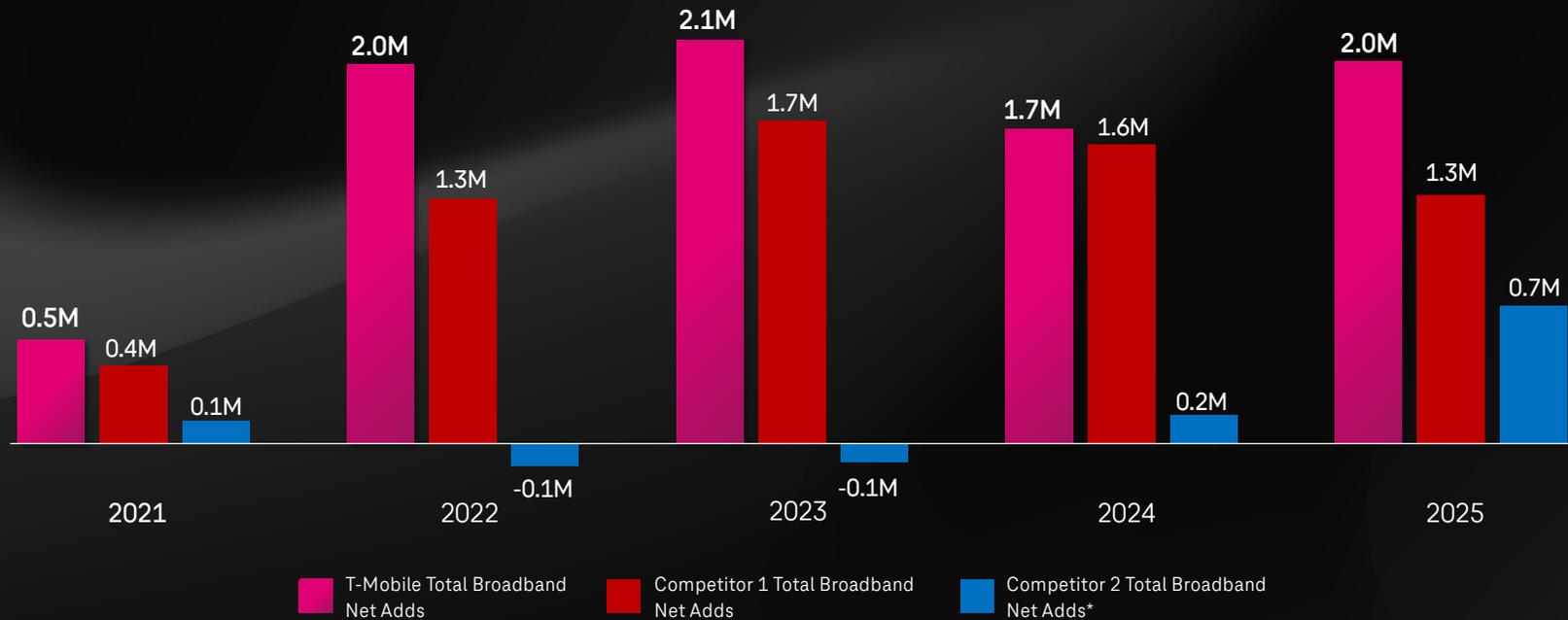


Broadband  
***Growth***

# Industry Leader in Broadband Growth

T-Mobile the clear industry leader in broadband growth

Total Broadband Net Additions Since 2021

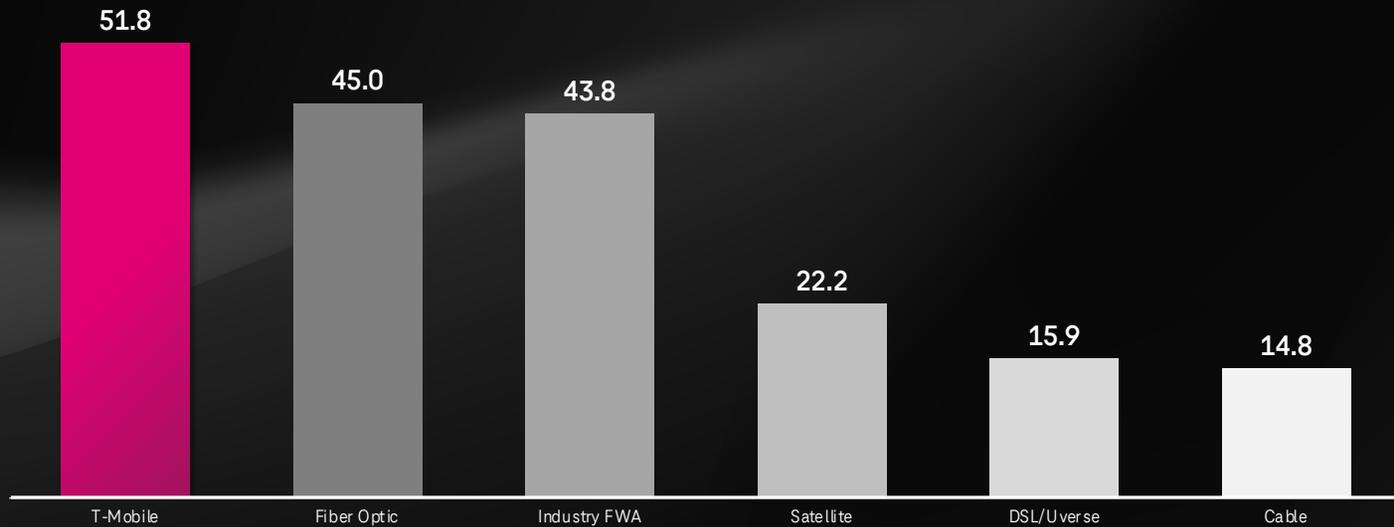


\*2025 refers to Consumer only due to limited disclosure

# Best NPS in Broadband

T-Mobile 5G broadband leads the industry in customer satisfaction

Broadband NPS Scores



Source: HarrisX TCS Q32024 – Q32025

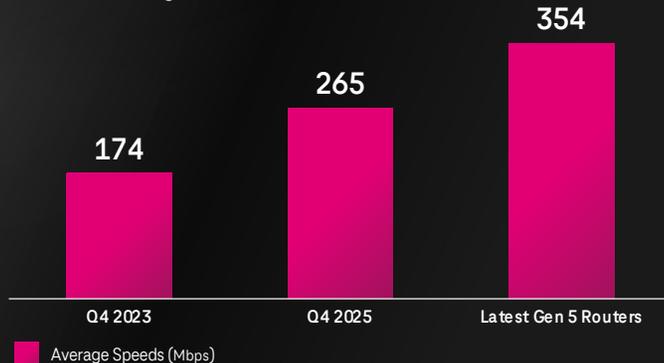
# 5G Home Internet

Tremendous track record of success driven by our network and customer centricity

Since 2023...

Customers up **77%** to **8.5M**      Usage up **27%** to **616** <sup>GB/</sup> <sub>month</sub>

Average Download and Latest Gen 5 Router



...with postpaid phone-like ARPUs and CLVs!

...and now targeting **15M** customers by 2030 driven by:

- ✓ Greater eligibility
- ✓ Broadened product offering
- ✓ Better CPE
- ✓ Increased spectral efficiency

Q4 2023 and Q4 2025 national averages based on Ookla data, all rights reserved.  
2025 Gen 5 Router data based on T-Mobile analysis of internal national data.  
Speeds vary due to local network characteristics and management. See [T-Mobile.com/OpenInternet](https://www.t-mobile.com/OpenInternet) for details.



Targeted market expansion with no legacy constraints

**~20%**

Initial penetration  
after 12 months

**3-4M**

Customers by 2030

**12-15M**

Homes passed  
by 2030



New  
***Growth***  
Opportunities

# New Growth Opportunities

Right to win, leveraging differentiation

## Advertising (T-Ads)

- Built by marketers, for marketers
- Supercharging ad capabilities while doing so in an effective, privacy-safe alternative
- Insourcing media spend following Vistar and Blis acquisitions optimizes efficiency of media spend
- Thriving business with lots of room to run!

 **ADVERTISING SOLUTIONS**

## Financial Services

- T-Mobile Visa with great momentum in less than two months, just one proof point of T-Life as a digital platform to further deepen relationships with customers
- So much more opportunity in Financial Services!



## Physical and Edge AI

- Intelligence embedded into the network fabric, enabling real-time capabilities that extend network beyond connectivity
- True real-time automation in robotics, vehicles, and smart infrastructure
- Real-time AI inference and decisioning embedded at the edge of the network, enabling ultra low-latency, adaptive experiences



Co-developing the  
**6G Ecosystem**

# Best *Growth Portfolio*

**~20M+**  
Account opportunity for the Un-carrier and room to run in underpenetrated market segments

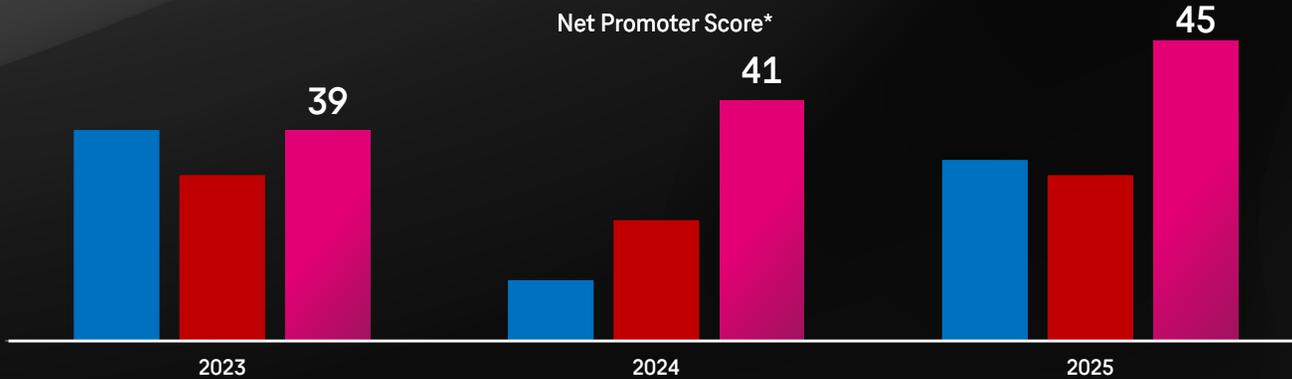
**~24%**  
Smaller markets and rural areas share

**Double-Digit**  
Advantage in backbook pricing

**Double-Digit**  
TFB revenue growth opportunity

**18-19M**  
Broadband customers by 2030

**New Growth Areas**  
Across T-Ads, financial services & 6G



\*HarrisX Mobile Insights 2023 – 2025



Outsized  
***Financial***  
Results and Financial Update



# Q4 and Full Year 2025 Recap

Our differentiation continues to drive industry-leading performance

Q4 postpaid net account additions

**261K**

Totaling **1.2M** in 2025

Q4 Postpaid ARPA growth YOY

**+2.7%**

**+3.6%** in full year 2025

Q4 service revenue growth YOY

**+10%**

**+8%** in full year 2025

Q4 postpaid phone net customer additions

**962K**

Totaling **3.3M** in 2025

Q4 core adjusted EBITDA growth YOY

**+7%**

**+7%** in full year 2025

Q4 adjusted FCF margin

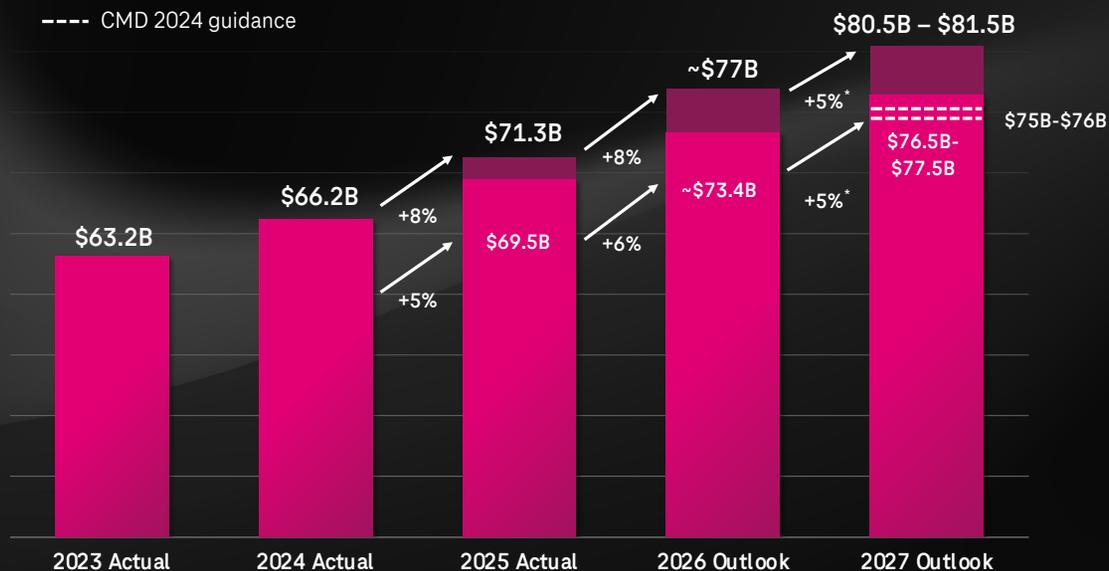
**22%**

**25%** for full year 2025

Core Adjusted EBITDA and Adjusted Free Cash Flow Margin are non-GAAP financial measures. These non-GAAP financial measures should be considered in addition to, but not as a substitute for, the information provided in accordance with GAAP. Reconciliations for these non-GAAP financial measures to the most directly comparable GAAP financial measures are provided at the end of this presentation. Core Adjusted EBITDA should not be used to predict Net income as the difference between this measure and Net income is variable.

# Industry-Leading Service Revenue Growth

- M&A
- Organic\*\* service revenue
- CMD 2024 guidance



Industry-leading CAGR of **6%** from '23-'27  
(**5%** ex M&A), both at midpoint, fueled by:

- ✓ Industry-leading Postpaid Account growth including continued success in underpenetrated segments
- ✓ Strong ARPA expansion, including through rate plan upsell and relationship expansion including sustained broadband growth
- ✓ Improved wholesale and other service revenue trajectory

For 2026, we expect:

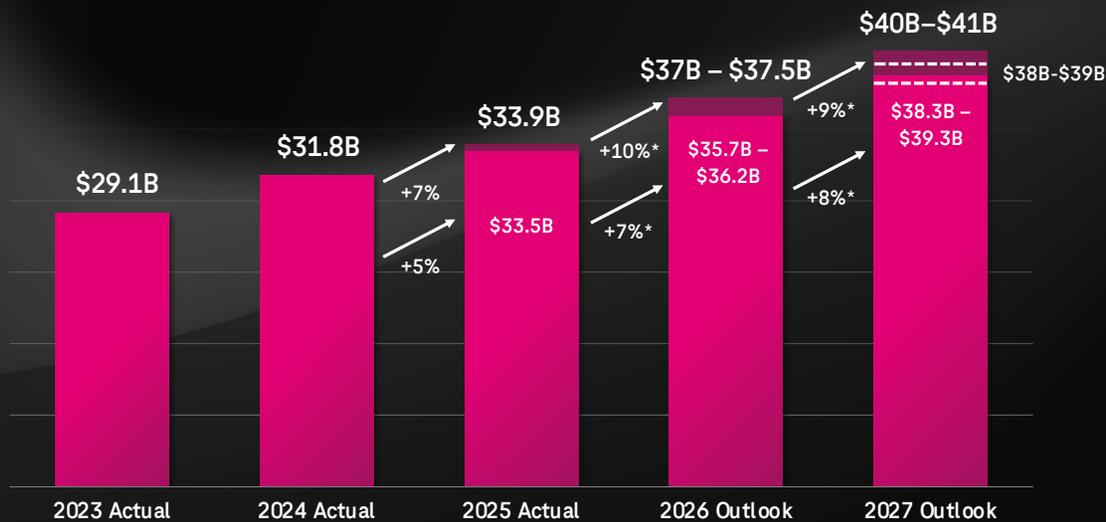
- ✓ Total postpaid service revenue growth of **~10%**
- ✓ Postpaid Net Account adds **900k - 1.0M**
- ✓ Postpaid ARPA growth of between **2.5-3.0%**

\*Based on the midpoint of the guidance range

\*\* Organic excludes contributions from Lumos, Metronet, UScellular, Vistar and Blis

# Expanding Core Adjusted EBITDA growth

- M&A
- Organic Core Adjusted EBITDA\*\*
- CMD 2024 guidance



Fueling industry-leading EBITDA CAGR of **9%** from 23-'27 (**7%** ex M&A), both at the midpoint

- ✓ Continued profitable service revenue growth
- ✓ Transformation driven operating efficiencies
- ✓ Synergy delivery

Digitalization & AI-driven technology transformation and simplification expected to yield total Core Adjusted EBITDA benefits in 2026 of **~\$1.3B** and **~\$2.7B** in 2027 vs. 2025

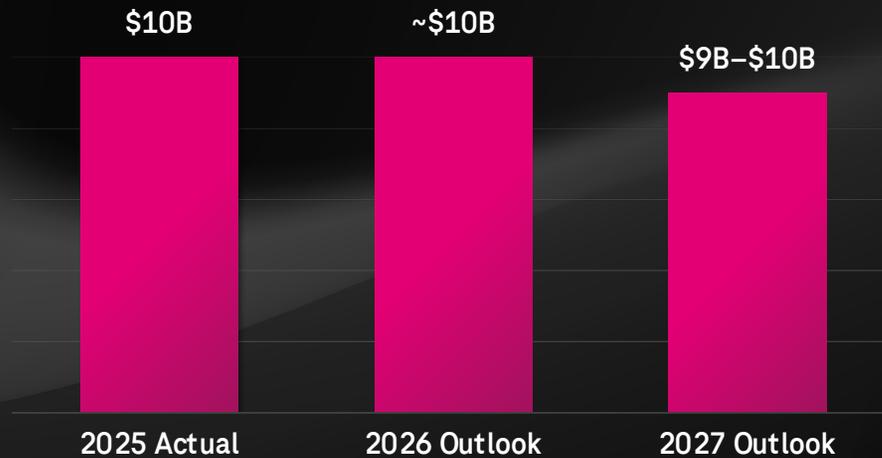
- ✓ Digital transaction transformation
- ✓ Fewer inbound customer contacts with IntentCX
- ✓ Customer Driven Coverage-based network optimization
- ✓ Back-office efficiencies, including IT

\*Based on the midpoint of the guidance range(s)

\*\* Organic excludes contributions from Lumos, Metronet, UScellular, Vistar and Blis

# CapEx Outlook

Consistent investment to widen margin of network leadership

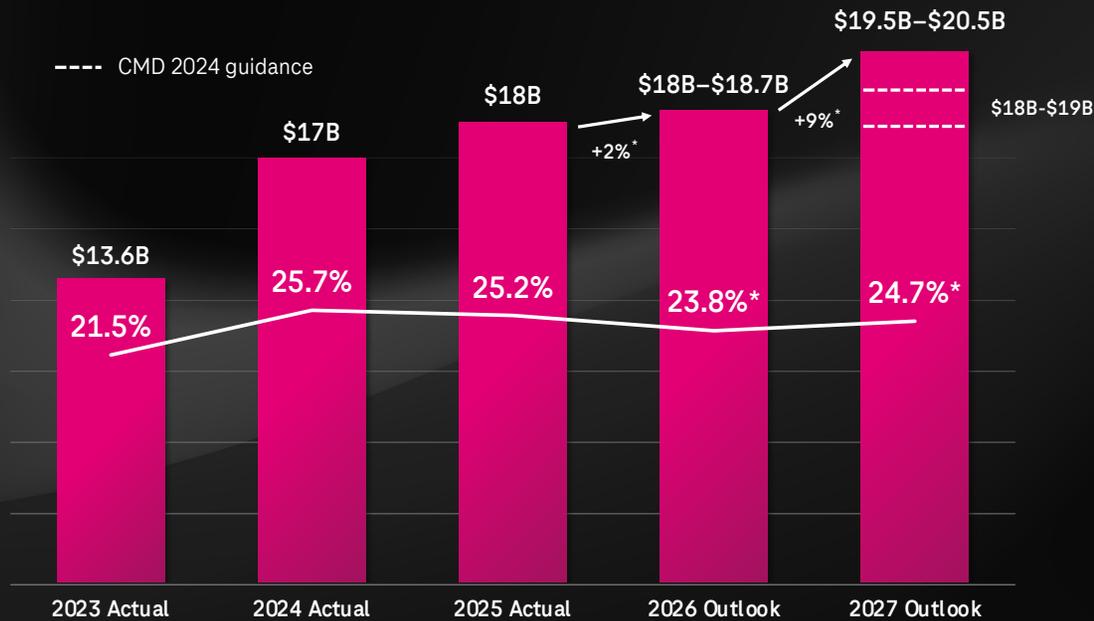


Expect ~\$10B in CapEx in 2026, driven by continued investment in the business including UScellular integration

Expect \$9B-\$10B range in 2027, while maintaining investments to widen margin of network leadership

# Adjusted Free Cash Flow Growth

Delivering industry-leading adjusted free cash flow margins



Adjusted Free Cash Flow Guidance incorporates prudent assumptions including:

Merger, Network Optimization & Restructuring

~\$2.5B  
2026 Outlook

~\$1B  
2027 Outlook

Cash Income Taxes

~\$1.5B  
2026 Outlook

~\$3.5B  
2027 Outlook

Cash Interest at 2.5x Leverage – Inclusive of Unallocated Capacity

~\$4.3B  
2026 Outlook

~\$5B  
2027 Outlook

\*Based on the midpoint of the guidance range(s)

# Value Creation Focused Capital Allocation

Disciplined and consistent capital allocation philosophy

## Capital Allocation Philosophy

### Prudent Leverage:

Maintain ~2.5x Net Debt to Core Adjusted EBITDA leverage, with flexibility

### Core business investment:

Network leadership expansion, core business growth, merger integration and transformation

### Strategic Investment:

Opportunistic investment in value accretive inorganic opportunities including spectrum

### Stockholder Returns:

Balanced approach with attractive dividend and share buyback components

# Compelling Strategic Investment & Return Envelope

**\$80B capital plan more than intact with over \$50B remaining**

**Since 2024 CMD Through Year End 2025**

**Remaining 2026 Through 2027**

## Funded Strategic Investments

**~\$12B**

Funded \$12B in investments

- UScellular
- Metronet
- Lumos
- Blis
- Vistar
- Spectrum



## Stockholder Returns

**Over \$20B**

Returned over \$20B

- \$15.1B in share repurchases
- \$5.1B in dividends
- Returned over \$45B since program inception in Q3 2022



## Stockholder Returns

**Up to ~\$30B remaining**

- Currently assumes up to \$10B share repurchases each year

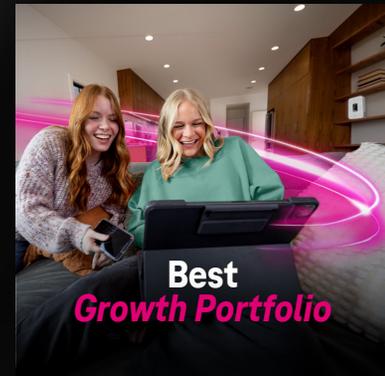
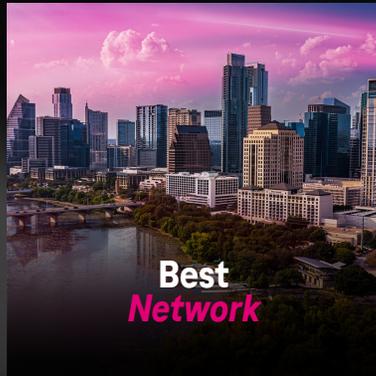
## Flexible Envelope

**Over \$22B remaining**

- Flexible envelope includes expected proceeds from 800 MHz sale (\$2.1B net of taxes)
- Based on 2.5x leverage and bottom end of Core Adjusted EBITDA and Adjusted FCF guidance



## Widening Our Differentiation



Continued industry-leading financial growth

## Appendix: Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures (Unaudited)

This presentation includes non-GAAP financial measures, including Adjusted EBITDA, Core Adjusted EBITDA, Organic Core Adjusted EBITDA, Adjusted Free Cash Flow and Adjusted Free Cash Flow Margin. The non-GAAP financial measures should be considered in addition to, but not as a substitute for, the information provided in accordance with GAAP. Reconciliations for the non-GAAP financial measures to the most directly comparable GAAP financial measures are provided herein. T-Mobile is not able to forecast Net income on a forward-looking basis without unreasonable efforts due to the high variability and difficulty in predicting certain items that affect GAAP net income, including, but not limited to, Special Items, Income tax expense and Interest expense. Adjusted EBITDA and Core Adjusted EBITDA should not be used to predict Net income, as the difference between either of these measures and Net income is variable.

Adjusted EBITDA, Core Adjusted EBITDA and Organic Core Adjusted EBITDA are reconciled to Net income as follows:

(in millions, except percentages)	Quarter		Year Ended December 31,		
	Q4 2024	Q4 2025	2023	2024	2025
Net income	\$ 2,981	\$ 2,103	\$ 8,317	\$ 11,339	\$ 10,992
Adjustments:					
Interest expense, net	841	1,012	3,335	3,411	3,774
Other (income) expense, net	(94)	89	(68)	(113)	224
Income tax expense	858	532	2,682	3,373	3,289
Operating income	4,586	3,736	14,266	18,010	18,279
Depreciation and amortization	3,149	3,756	12,818	12,919	13,508
Stock-based compensation <sup>(1)</sup>	156	209	644	586	772
Merger-related costs, net <sup>(2)</sup>	10	143	1,034	147	263
Network restructuring initiative costs <sup>(3)</sup>	—	93	—	—	93
Legal-related (recoveries) expense, net <sup>(4)</sup>	(105)	6	(42)	(89)	16
Impairment expense	—	—	—	—	278
Gain on disposal group held for sale	—	—	(25)	—	—
Other, net <sup>(5)</sup>	120	504	733	291	728
Adjusted EBITDA	7,916	8,447	29,428	31,864	33,937
Lease revenues	(11)	(2)	(312)	(93)	(13)
Core Adjusted EBITDA	\$ 7,905	\$ 8,445	\$ 29,116	\$ 31,771	\$ 33,924
2025 M&A Core Adjusted EBITDA contribution <sup>(6)</sup>					(427)
Organic Core Adjusted EBITDA					\$ 33,497
Net income compound annual growth rate ("CAGR") from 2023-2025					15.0 %
Core Adjusted EBITDA CAGR from 2023-2025					7.9 %

(1) Stock-based compensation includes payroll tax impacts and may not agree to stock-based compensation expense on the Consolidated Financial Statements. Additionally, certain stock-based compensation expenses associated with the Sprint merger have been included in Merger-related costs, net.

(2) Merger-related costs, net, for the year ended December 31, 2024, includes the \$100 million gain recognized for the extension fee previously paid by DISH associated with the license purchase agreement for 800 MHz spectrum licenses, which was not purchased.

(3) In Q4 2025, we began implementing network restructuring initiatives as a result of recent technological advancements that enhanced our Customer-Driven Coverage insights. Network restructuring initiative costs consist of network decommissioning and contract termination costs related to the rationalization of our network and backhaul services and the elimination of duplicative costs.

(4) Legal-related (recoveries) expenses, net, consists of the settlement of certain litigation and compliance costs associated with the August 2021 cyberattack and is presented net of insurance recoveries.

(5) Other, net, primarily consists of certain severance, restructuring and other expenses, gains and losses, not directly attributable to the Sprint merger or UScellular acquisition, which are not reflective of T-Mobile's core business activities and are, therefore, excluded from Adjusted EBITDA and Core Adjusted EBITDA. Other, net, for the three months ended and year ended December 31, 2025, includes \$390 million of severance and related costs associated with the 2025 workforce transformation. Other, net, for the year ended December 31, 2023, includes \$462 million of severance and related costs associated with the 2023 workforce reduction.

(6) 2025 M&A Core Adjusted EBITDA contribution consists of the Core Adjusted EBITDA contributions related to our UScellular, Vistar and Blis Acquisitions and Lumos and Metronet Fiber customers for the year ended December 31, 2025.

## Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures (continued) (Unaudited)

Adjusted Free Cash Flow is calculated as follows:

(in millions, except percentages)	Quarter		Year Ended December 31,		
	Q4 2024	Q4 2025	2023	2024	2025
Net cash provided by operating activities <sup>(1)</sup>	\$ 5,549	\$ 6,654	\$ 18,559	\$ 22,293	\$ 27,950
Cash purchases of property and equipment, including capitalized interest	(2,212)	(2,469)	(9,801)	(8,840)	(9,955)
Proceeds from sales of tower sites	—	—	12	—	—
Proceeds related to beneficial interests in securitization transactions <sup>(1)</sup>	747	—	4,816	3,579	—
Adjusted Free Cash Flow	<u>\$ 4,084</u>	<u>\$ 4,185</u>	<u>\$ 13,586</u>	<u>\$ 17,032</u>	<u>\$ 17,995</u>
Net cash provided by operating activities CAGR from 2023-2025					22.7 %
Adjusted Free Cash Flow CAGR from 2023-2025					15.1 %
Net cash provided by operating activities margin	32.8 %	35.6 %	29.3 %	33.7 %	39.2 %
Adjusted Free Cash Flow margin	24.1 %	22.4 %	21.5 %	25.7 %	25.2 %

(1) Effective November 1, 2024, following amendments to the company's Equipment Installment Plan Sale and Service Receivable Sale arrangements (the "Pledge Amendments"), all cash proceeds associated with the sale of such receivables, a portion of which was previously recognized as Proceeds related to beneficial interests in securitization transactions within investing cash flows, were recognized as operating cash flows. These amendments did not have a net impact on Adjusted Free Cash Flow.

The current 2027 and 2026 guidance ranges for Adjusted Free Cash Flow and Adjusted Free Cash Flow Margin are calculated as follows:

(in millions, except percentages)	FY 2026		FY 2027	
	Guidance Range	Guidance Range	Guidance Range	Guidance Range
Net cash provided by operating activities	\$ 28,000	\$ 28,700	\$ 28,500	\$ 30,500
Cash purchases of property and equipment, including capitalized interest	(10,000)	(10,000)	(9,000)	(10,000)
Adjusted Free Cash Flow	<u>\$ 18,000</u>	<u>\$ 18,700</u>	<u>\$ 19,500</u>	<u>\$ 20,500</u>
Service revenues	\$ 77,000	\$ 77,000	\$ 80,500	\$ 81,500
Net cash provided by operating activities margin <sup>(1)</sup>			36.8 %	36.4 %
Adjusted Free Cash Flow margin <sup>(1)</sup>			23.8 %	24.7 %

(1) The midpoints of guidance ranges are used for the purpose of these calculations.

The previous 2027 guidance range provided at the 2024 Capital Markets Day for Adjusted Free Cash Flow was calculated as follows:

(in millions, except percentages)	FY 2027	
	Guidance Range	Guidance Range
Net cash provided by operating activities <sup>(1)</sup>	\$ 27,000	\$ 29,000
Cash purchases of property and equipment, including capitalized interest	(9,000)	(10,000)
Adjusted Free Cash Flow <sup>(1)</sup>	<u>\$ 18,000</u>	<u>\$ 19,000</u>

(1) As a result of the Pledge Amendments, we have updated the guidance range presentation of Net cash provided by operating activities of \$24.0 billion – \$25.0 billion to include \$3.0 billion – \$4.0 billion previously presented as Proceeds related to beneficial interests in securitization transactions. These amendments did not have a net impact on Adjusted Free Cash Flow.

## Definition of Terms

(1) **Service revenues** - Postpaid, including handset insurance, prepaid, wholesale and other service revenues.

(2) **Adjusted EBITDA and Core Adjusted EBITDA** - Adjusted EBITDA represents earnings before Interest expense, net of Interest income, Income tax expense, Depreciation and amortization, stock-based compensation and Special Items. Core Adjusted EBITDA represents Adjusted EBITDA less device lease revenues. Core Adjusted EBITDA and Adjusted EBITDA are non-GAAP financial measures utilized by T-Mobile's management, including our chief operating decision maker, to monitor the financial performance of our operations and allocate resources of the Company as a whole. T-Mobile historically used Adjusted EBITDA and T-Mobile currently uses Core Adjusted EBITDA internally as a measure to evaluate and compensate its personnel and management for their performance. T-Mobile uses Adjusted EBITDA and Core Adjusted EBITDA as benchmarks to evaluate its operating performance in comparison to competitors. Management believes analysts and investors use Core Adjusted EBITDA and Adjusted EBITDA as supplemental measures to evaluate overall operating performance and to facilitate comparisons with other wireless communications and broadband services companies because they are indicative of T-Mobile's ongoing operating performance and trends by excluding the impact of Interest expense from financing, non-cash depreciation and amortization from capital investments, non-cash stock-based compensation and Special Items. Management believes analysts and investors use Core Adjusted EBITDA because it normalizes for the transition in the company's device financing strategy, by excluding the impact of device lease revenues from Adjusted EBITDA, to align with the related depreciation expense on leased devices, which is excluded from the definition of Adjusted EBITDA. Core Adjusted EBITDA and Adjusted EBITDA have limitations as analytical tools and should not be considered in isolation or as a substitute for Income from operations, Net income or any other measure of financial performance reported in accordance with U.S. Generally Accepted Accounting Principles ("GAAP").

(3) **Organic Core Adjusted EBITDA** - Core Adjusted EBITDA (as defined above), excluding the Core Adjusted EBITDA contributions related to our UScellular, Vistar and Blis Acquisitions and Lumos and Metronet Fiber customers.

(4) **Special Items** - Certain expenses, gains, and losses which are not reflective of our ongoing performance. Special Items include Merger-related costs, net, network restructuring initiative costs (as discussed above), certain legal-related recoveries and expenses, Impairment expense, restructuring costs not directly attributable to the Sprint merger or UScellular acquisition (including severance), and other non-core gains and losses.

(5) **Merger-related costs** includes Sprint merger-related costs and UScellular merger-related costs.

(6) **Sprint merger-related costs** include:

- Integration costs to achieve efficiencies in network, retail, information technology and back office operations, migrate customers to the T-Mobile network and billing systems and the impact of legal matters assumed as part of the Sprint merger;
- Restructuring costs, including severance, store rationalization and network decommissioning; and
- Transaction costs, including legal and professional services related to the completion of the Sprint merger and the acquisitions of affiliates.

(7) **UScellular merger-related costs** to date include:

- Integration costs to achieve efficiencies in network, retail, information technology and back office operations and migrate customers to the T-Mobile network and billing systems;
- Restructuring costs, including contract terminations, severance and network decommissioning; and
- Transaction costs, including legal and professional services related to the completion of the UScellular acquisition.

(8) **Adjusted Free Cash Flow** - Net cash provided by operating activities less cash payments for purchases of property and equipment, plus proceeds from sales of tower sites and proceeds related to beneficial interests in securitization transactions. Adjusted Free Cash Flow is utilized by T-Mobile's management, investors, and analysts of our financial information to evaluate cash available to pay debt, repurchase shares, pay dividends and provide further investment in the business.

(9) **Net cash provided by operating activities margin** - Net cash provided by operating activities margin is calculated as Net cash provided by operating activities divided by Service revenues.

(10) **Adjusted Free Cash Flow margin** - Adjusted Free Cash Flow margin is calculated as Adjusted Free Cash Flow divided by Service revenues. Adjusted Free Cash Flow Margin is utilized by T-Mobile's management, investors, and analysts to evaluate the company's ability to convert service revenue efficiently into cash available to pay debt, repurchase shares, pay dividends and provide further investment in the business.