



Investor Day

2022

Michael Urban, President, Americas



Safe Harbor statement



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Safe Harbor statement



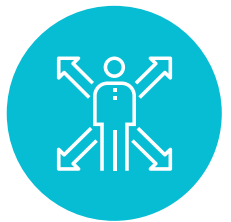
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The Presentation does not constitute or form part of, and should not be construed as, an offer to sell or issue, or the solicitation of an offer to purchase, subscribe to or acquire, securities of TD SYNEX, or an inducement to enter into investment activity in the United States or in any other jurisdiction in which such offer, solicitation, inducement or sale would be unlawful prior to registration, exemption from registration or qualification under the securities laws of such jurisdiction. No part of this Presentation, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever. The Presentation is not for publication, release or distribution in any jurisdiction where such publication, release or distribution would constitute a violation of the relevant laws of such jurisdiction, nor should it be taken or transmitted into such jurisdiction.

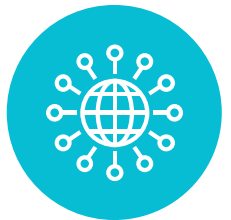
Americas



13,000+ co-workers



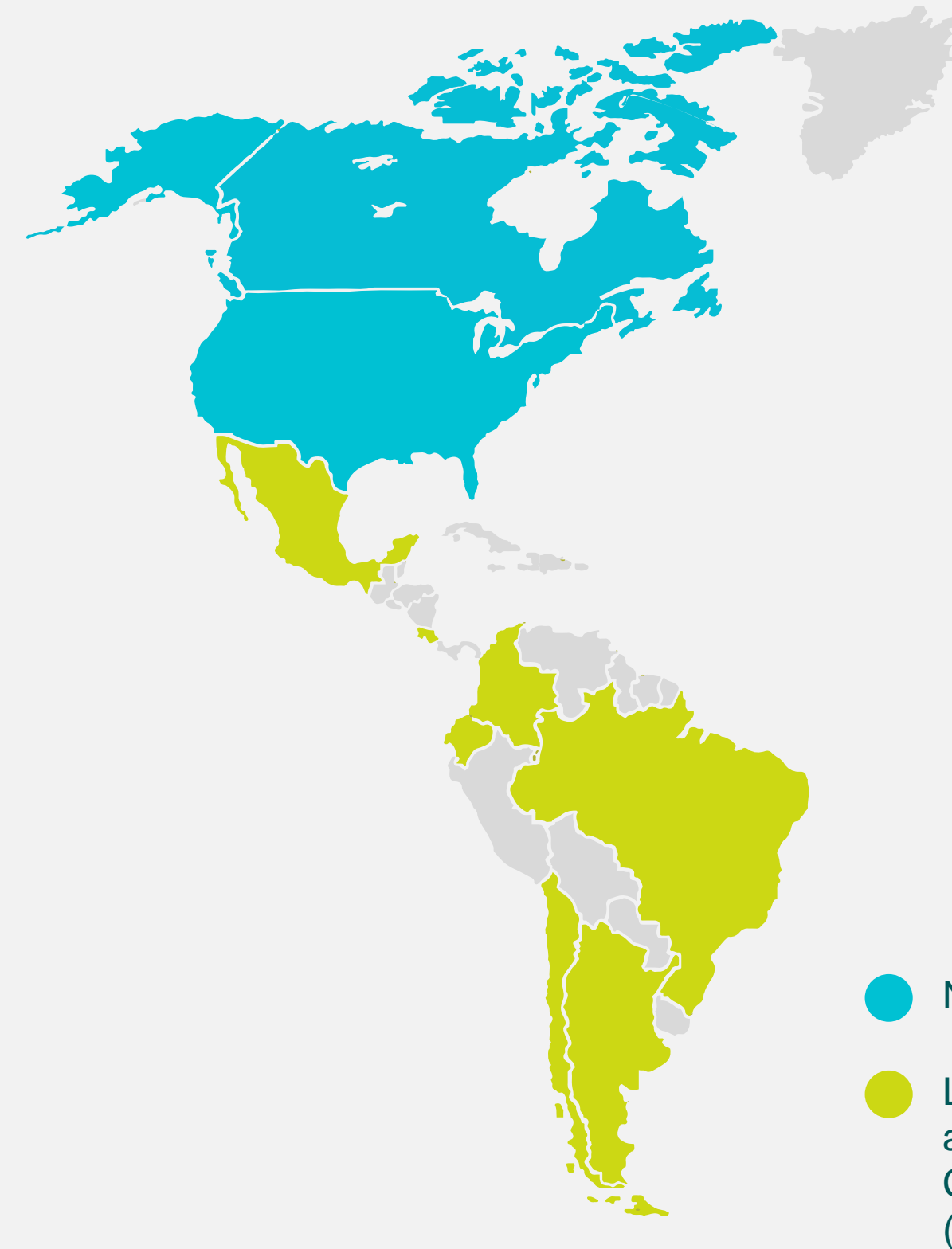
46,000+ customers





Operations in 9 countries:
Argentina, Brazil, Canada, Chile,
Colombia, Costa Rica, Ecuador, Mexico, United States



\$37.2B FY 2021 revenue



-  North America
-  Latin America and the Caribbean (LAC)

TD SYNnex integration



Americas leadership
in place



Core systems



Platform harmonization +
migration

FY21

FY22



Continued customer + vendor support and service

Americas growth strategy



Services and Specialized Solutions

Endpoint
Advanced
Business Operations



Positive revenue synergies

Business offerings

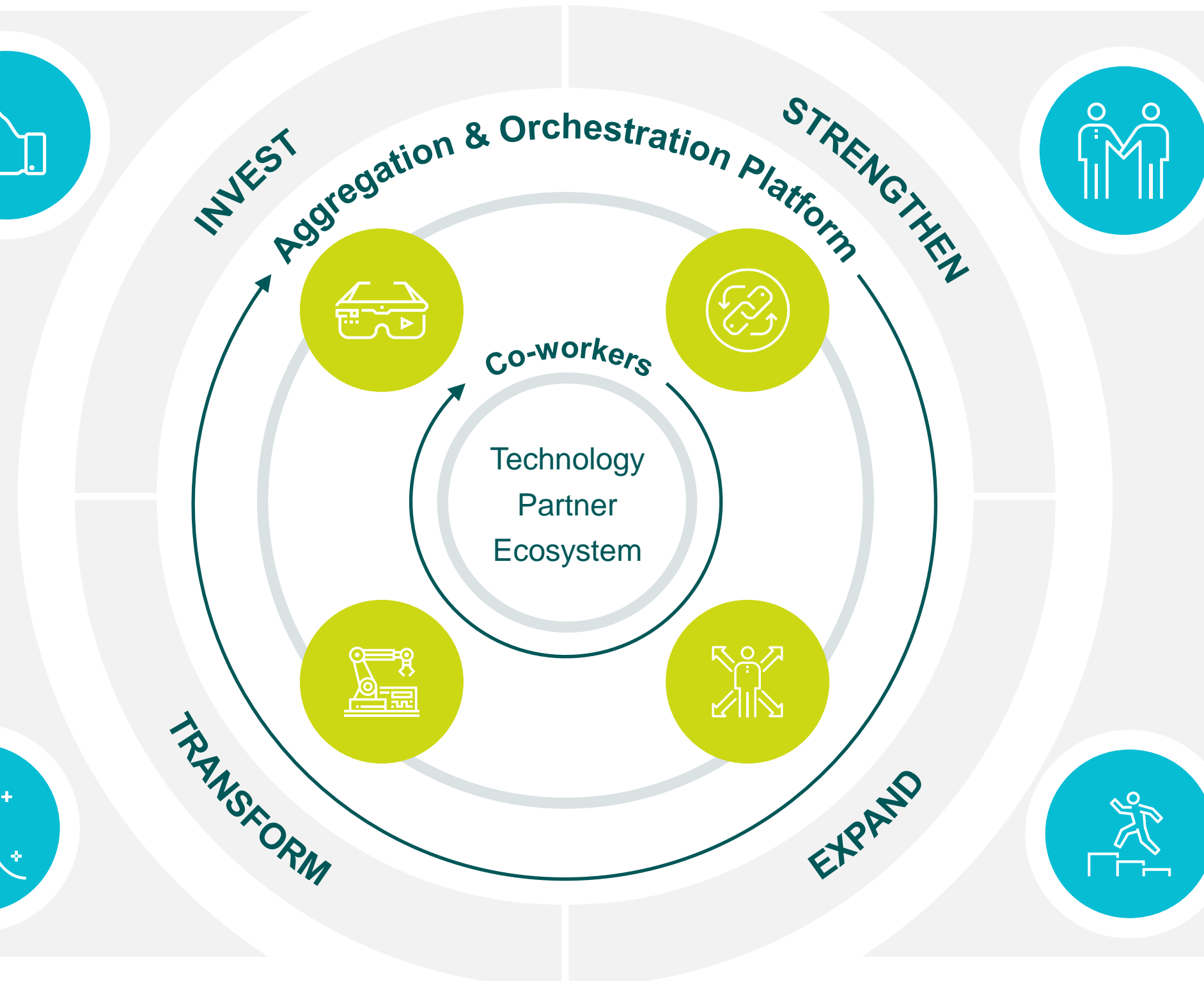
transactional and recurring engagements

Offerings mix

hardware, software, services, solutions

Customer mix

value added reseller, systems integrator, managed service provider



Vendor retention and portfolio expansion

1,500+ technology innovators
Adding high-growth vendors rapidly



Localized growth initiatives

Expanding share country-by-country
Emphasis on LAC footprint



Customer partner profiles

SMB



Serves local and regional end users

Companies with less than 1,000 technology users

US commercial end user market of 30+ million

Corporate



Serves regional, national and global end users

Companies with more than 1,000 technology users

Specialized offerings to support industries and vertical spaces within the corporate segment

Public sector



Serves Federal, state, local government agencies; K-12 schools, universities

Awarded 80+ in-house government procurement contracts

Technology Areas:

- | Application lifecycle
- | Data and analytics
- | Business applications
- | Infrastructure
- | Cloud
- | Security

Retail



Serves B2C + B2B customers with:

- | Physical storefronts
- | Omnichannel
- | Ecommerce

Specialized offerings spanning supply chain and consumer engagement

TD SYNnex communities



Varnex

SMB customer community
Broad B2B solution portfolio



TechSelect

Medium and corporate partner community
Focus on data center solutions



Stellr

Cloud community
Focus on SaaS, PaaS, IaaS

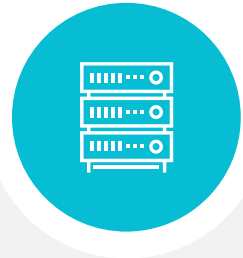
1,000+ partners

Majority of customers 15+ years of tenure | 20% increase in vendor sponsorship

Core growth technologies



Commercial audio visual



Data center



Networking



Mobility and telecommunications



PC configuration



Power



Print



Security



Storage

Services and specialized areas



Technology enrichment

Free online multi-vendor products and solutions sales training and qualification



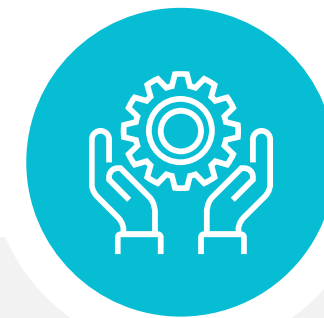
Market insights

Access to market data, analysis and business and technology subject matter experts



Solution integration

A library of Click 2 Run, single and multi-vendor solutions; use cases, best practices and paths to success



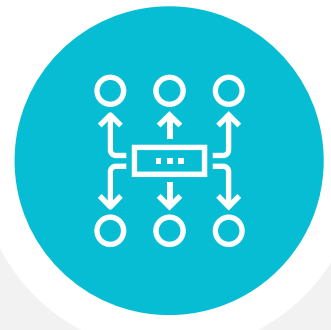
Business services

Logistics, engineering, transactional platforms, financial services, marketing services, custom e-commerce and web-based tools

Operational excellence



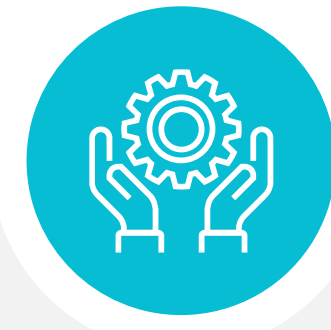
Talent



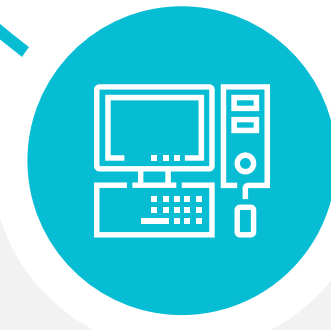
Centralization



Standardization



Automation



Digitalization

1,000 bots facilitating repetitive workflows | 7 global Centers of Excellence | Standardized back-office and support functions

Key takeaways



TD SYNEX has a track record of exceptional performance and successful transformations



We have deep, highly engaged relationships across the technology ecosystem



We have a broad portfolio and a robust growth strategy in execution



Operational excellence is in our DNA



We invest in talent and technology in parallel

For all these reasons, we have the opportunity to grow and outpace the market across the entire Americas region