



NEWS RELEASE

# Royal Building Products Renews with Ryder Dedicated Transportation Solutions

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Company Relies on Ryder for Enhanced Customer Service, Optimized Transportation Efficiencies, and Cost Savings

MIAMI--(BUSINESS WIRE)-- **Ryder System, Inc.** (NYSE:R), a leader in **commercial fleet management, dedicated transportation, and supply chain solutions**, today announced that **Royal Building Products** — a leading manufacturer and distributor of a broad range of state-of-the-art exterior building materials for the home remodeling, building, and municipal construction market — has renewed its contract with Ryder Dedicated Transportation Solutions. As Royal Building's supply chain partner, Ryder provides professional drivers, specialized equipment, and engineering support.

This Smart News Release features multimedia. View the full release here:

<http://www.businesswire.com/news/home/20150729005202/en/>

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"We are thrilled to continue working with Royal Building and cultivating our longstanding relationship with them," said John Diez, President, Dedicated Transportation Solutions, Ryder. "Ryder is committed to ensuring that Royal's transportation network supports their ongoing growth."

Ryder has provided its dedicated service to Royal Building Products since 1994. The company turned to Ryder for dedicated transportation services for drivers, tractors, and trailers operating from locations in Marion, Va.; Bristol, Tenn.; and Newbern, Tenn. Ryder Dedicated makes delivering high-truckload volumes easier with access to the tough-to-find specialized equipment it takes to deliver products such as 16- to 20-foot-long PVC moldings, as well as pipe and the associated fittings.

Over the past two decades of partnership with Ryder, Royal Building Products has achieved shorter lead times, faster inventory turns, and enhanced customer service. Ryder has also helped the company experience savings resulting from backhauls, multi-location synergies, and Ryder's fuel program. Royal Building has experienced less

idle time and fewer empty miles, which have led to lower fuel costs. Using one-way carriers to supplement the dedicated service has also translated into significant savings. In addition, improved fill rates have been made possible due to more efficient scheduling of deliveries.

“We’ve changed a lot over the years,” said Cliff Sturgill, Transportation Manager, Royal Building Products. “We’ve bought and sold businesses, added and moved locations, and our customer base and product mixes have continued to evolve. With Ryder, we have a long-term partner that understands our business and grows and changes with us.”

With 23 manufacturing locations in the U.S. and Canada, Royal Building Products serves dealers, distributors, and builders with a growing line of building products, and has been doing so for nearly 50 years.

## About Ryder

Ryder is a FORTUNE 500® commercial fleet management, dedicated transportation, and supply chain solutions company. Ryder’s stock (NYSE:R) is a component of the Dow Jones Transportation Average and the Standard & Poor’s 500 Index. Ryder has been named among FORTUNE’s World’s Most Admired Companies, and has been recognized for its industry-leading practices in third-party logistics, environmentally-friendly fleet and supply chain solutions, and world-class safety and security programs. The Company is a proud member of the American Red Cross Disaster Responder Program, supporting national and local disaster preparedness and response efforts. For more information, visit [www.ryder.com](http://www.ryder.com), and follow us on our **Online Newsroom**, **Facebook**, **LinkedIn**, **Twitter**, and **YouTube**.

## About Royal Building Products

**Royal Building Products** is a division of Axiall Corporation (NYSE: AXLL). The company manufactures and distributes leading materials for the home remodeling, building and municipal construction markets. For over 40 years, the company’s commitment to quality, innovation and customer relationships has attracted the loyalty of a growing number of building professionals, homeowners, architects, engineers and distributors to its products. With operations throughout North America, Royal Building Products offers the renovation, remodeling and new construction industries a broad range of innovative products including siding, trim, accessories, soffit, rain ware, mouldings, deck, window profiles and patio doors. Royal Building Products also manufactures pipe and fittings for the electrical, municipal, irrigation, plumbing and industrial construction industries. For more information, please visit [www.royalbuildingproducts.com](http://www.royalbuildingproducts.com). Follow us on **Twitter** and “Like” us on **Facebook**.

Note Regarding Forward-Looking Statements: Certain statements and information included in this news release are “forward-looking statements” within the meaning of the Federal Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on our current plans and expectations and are subject to risks, uncertainties and assumptions. Accordingly, these forward-looking statements should be evaluated with

consideration given to the many risks and uncertainties that could cause actual results and events to differ materially from those in the forward-looking statements including those risks set forth in our periodic filings with the Securities and Exchange Commission. New risks emerge from time to time. It is not possible for management to predict all such risk factors or to assess the impact of such risks on our business. Accordingly, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

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