



NEWS RELEASE

Ryder Sees Growing Diversity of Companies Deploying Natural Gas Vehicles

11/3/2015

MIAMI--(BUSINESS WIRE)-- Whether it's retail, food distribution, e-commerce, or logistics, companies from every industry, large and small, are realizing the benefits of natural gas vehicles according to **Ryder System, Inc.** (NYSE: R), a leader in **commercial fleet management**, **dedicated transportation**, and **supply chain** solutions. As fueling infrastructure expands and natural gas vehicle technologies continue to evolve, a greater diversity of fleet applications can now be supported by this alternative fuel.

TWEET THIS: Nat gas is good for businesses, regardless of size or industry per [@RyderPR](#)

Among recent Ryder deals are DFS Group, Dot Transportation, Inc., Move Loot, and TQ Logistics, all of which have deployed natural gas trucks leased from Ryder into their fleets and the communities that they operate. From an e-commerce start-up to one of the largest food industry redistributors, these companies are stepping forward to gain sustainability and economic benefits by using natural gas trucks to deliver for their customers.

"Ryder continues to see broadening interest in natural gas vehicles from businesses of various sizes and industries that see the longer-term environmental and fuel efficiency benefits," said Dennis Cooke, Ryder President of Global Fleet Management Solutions. "When companies outsource to Ryder, they get the value of our extensive experience operating and maintaining natural gas fleets, so they can reduce risk, maximize performance, and speed return on investment."

DFS Group

DFS Group, a leading luxury travel retailer, will be taking delivery of one Ryder CNG tractor this month. The natural gas vehicle will be used to support DFS' duty free stores located inside the Los Angeles International Airport.

"Bringing natural gas vehicles into our LAX operation reinforces our commitment to reducing our carbon footprint through smart, environmentally-sound transportation solutions," said Parker Gundersen, Vice President for DFS North America. For more information visit <https://www.dfsgroup.com/>.

Dot Transportation, Inc.

Dot Transportation, Inc., a subsidiary of Dot Foods, Inc., the nation's first and largest food industry redistributor, has leased one Ryder CNG vehicle to support its day-to-day distribution operations in the Northern California region. The vehicles are serviced out of Ryder's maintenance facility in Sacramento, Calif. which is engineered to meet the unique compliance requirements for natural gas. "After evaluating a number of different alternative fuels and strongly considering compressed natural gas for the past few years, we decided to partner with Ryder to place the first CNG truck in our fleet," said Kevin Buss, Director of Fleet Maintenance for Dot Transportation, Inc. "Not only is it a cleaner fuel, but we also expect to see real fuel cost savings over time." For more information visit DriveForDot.com or DotFoods.com.

Move Loot

Move Loot, a full-service marketplace for buying and selling home furnishings, has signed eight Ryder CNG vehicles in California. The CNG vehicles will support Move Loot's operations in the Los Angeles and San Francisco, Bay Area regions. "Our company's mission is to provide a more sustainable and efficient way to comfortably and affordably furnish the home, therefore a major component to that is providing in-house pickup and delivery services for our customers," said Bill Bobbitt, Move Loot co-founder and CEO. "Ryder has been a strong partner in scaling our operations since early 2014, and we're excited to further achieve our mission by converting a portion of our fleet to natural gas. This new project with Ryder reflects our commitment to making decisions based on what is right for our customers and for our environment, and Ryder is helping to make that possible."

TQ Logistics

TQ Logistics, a dedicated trucking service provider with operations based in 23 states, has leased three compressed natural gas vehicles to support its dedicated transportation model in Milwaukee, WI. The vehicles are scheduled to be delivered in October. With the signing of TQ Logistics, Ryder now expands its NGV offering into Wisconsin for the first time. The new CNG vehicles will be added to TQ Logistics' current fleet of Ryder leased diesel powered vehicles to support its customers' sustainability initiatives. "Even with the drop in diesel fuel prices, the stability of natural gas fuel costs, along with the environmental benefits of natural gas vehicle technology, brings significant value to our customer's dedicated fleet operation," said Jim Foulks, Vice President of Sales & Marketing for TQ Logistics. "With Ryder's help, our team is committed to providing our customers with the best overall delivery service while also helping them achieve the best transportation value in the industry." For more information visit www.tqlogistics.com.

With a Ryder **Full Service Lease**, Ryder acquires vehicles according to the customers' specifications and provides financing, maintenance, and fleet support services. Ryder also manages vehicle disposal to protect customers from residual risk.

Ryder is the leader in **natural gas vehicles solutions** for the commercial transportation industry, with 18 NGV maintenance facilities and more than 4,000 NGV trained technicians. Ryder's natural gas vehicle solution provides fleets with everything from new vehicle configuration and specing, to advanced fuel tank system support, to fueling infrastructure planning and routing, to a vast NGV maintenance network and technicians to meet the needs of the customers' distribution operation. Ryder's commitment to its customer's NGV uptime is also demonstrated by the company's willingness to upgrade its existing maintenance locations to be engineered to meet the unique service requirements for advanced fueled vehicles. Ryder also provides technician training across its entire North American technician workforce to make sure that all personnel are up to date with the latest advanced fuel technology applications.

In addition to making natural gas vehicles available for rent or lease, Ryder's exclusive "**Flex-to-Green Lease**" solution is designed to encourage and ease the transition to a greener fleet. Businesses interested in NGVs but that are not quite ready, can easily opt for Ryder's Flex-to-Green Lease. They start out with a diesel-powered vehicle and then have the option to convert to an NGV at any time following the first full year of the lease. Flex-to-Green customers enjoy all the maintenance and service benefits of a standard Ryder **Full Service Lease**, which may include substitute vehicles during unexpected downtime.

About Ryder

Ryder is a FORTUNE 500® commercial fleet management, dedicated transportation, and supply chain solutions company. Ryder's stock (NYSE:R) is a component of the Dow Jones Transportation Average and the Standard & Poor's 500 Index. The Company has been named among FORTUNE's World's Most Admired Companies, and has been recognized for its industry-leading practices in third-party logistics, environmentally-friendly fleet and supply chain solutions, and world-class safety and security programs. Inbound Logistics magazine has included Ryder in its "Green Partners" listing for five years in a row. Ryder was also recognized by the U.S. Environmental Protection Agency (EPA) with a 2014 SmartWay Affiliate Challenge award and SmartWay Excellence Awards in 2014 and 2013. Ryder is a charter member of the NGV Fleet Forum and a member of the Department of Energy's National Clean Fleets partnership. Ryder is also a recipient of the 2011 NGV Achievement Award. A member of the American Red Cross Disaster Responder Program, Ryder is proud to support national and local disaster preparedness and response efforts. For more information, visit www.ryder.com, and follow us on our **Online Newsroom, Facebook, LinkedIn, Twitter, and YouTube**.

Note Regarding Forward-Looking Statements: Certain statements and information included in this news release are "forward-looking statements" within the meaning of the Federal Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on our current plans and expectations and are subject to risks, uncertainties and assumptions. Accordingly, these forward-looking statements should be evaluated with consideration given to the many risks and uncertainties that could cause actual results and events to differ materially from those in the forward-looking statements including those risks set forth in our periodic filings with the Securities and Exchange Commission. New risks emerge from time to time. It is not possible for management to

predict all such risk factors or to assess the impact of such risks on our business. Accordingly, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

View source version on businesswire.com: <http://www.businesswire.com/news/home/20151103005182/en/>

Source: Ryder System, Inc.

Ryder System, Inc.

Jonathan Mayor, 305-500-3161

Jonathan_C_Mayor@Ryder.com

or

Cindy Haas, 305-500-4526

Cindy_Haas@Ryder.com