



NEWS RELEASE

Ryder Executives Share Top Cross-Border and Automotive Logistics Trends

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MIAMI--(BUSINESS WIRE)-- The growth of nearshoring, challenges related to U.S. Customs compliance, and border trade imbalances were just a few of the significant topics addressed by Ryder executives at the recent **Automotive Logistics Mexico Conference** sponsored by Ryder System, Inc. (NYSE: R), a leader in **commercial fleet management, dedicated transportation, and supply chain** solutions.

TWEET THIS: Ryder provides valuable supply chain and transportation insight at the **@Auto_Logistics** Mexico Conference. **#ALMexico**

Ryder, which has served the automotive industry for over 40 years, is the largest automotive lead logistics provider supporting OEM and Tier 1 assembly plants in North America, and conducts business with the top three automotive companies in the United States.

The Automotive Logistics Mexico Conference featured an exclusive gathering of senior leaders in transportation, logistics, and supply chain who provided strategic insight, new ideas, and thought leadership for the automotive industry. Conference sessions explored various topics such as automotive logistics, cross-border flow practices, world class logistics services, and designing a multimodal supply chain in Mexico. The three-day event featured interactive panel discussions, think tanks, networking and best practice sharing opportunities for attendees. Key takeaways from the Ryder panels and discussions included:

- It's all about visibility and having a flexible distribution network in Mexico. During the conference Session 4: **"What is world class logistics,"** Darcee Scavone, Ryder Vice President and General Manager for the Automotive, Aerospace, and Industrial supply chain groups, discussed the true meaning and benefits behind a world class logistics operations. "As the growing automotive manufacturing sector within Mexico increases there is a need for even greater supply chain visibility, and flexible distribution networks to accommodate these new set of needs," commented Ms. Scavone. "World class logistics requires planning and flexibility to meet new demands in the supply chain. It requires visibility, constant mining, and analyzing of data to identify the most efficient and cost effective way to move products."

- Understanding available solutions and certification requirements for quicker U.S.-Mexico border crossings. During the conference Session 5: “**Cross-border flows**,” Daniel Hearn, Ryder Director of International Customer Logistics, addressed challenges related to U.S. Customs security and compliance at the border. “With U.S.-Mexico trade increasing, and the nearshoring trend gaining momentum, Mexico is becoming a key strategic market in global supply chains,” commented Mr. Hearn. “Everybody is looking at the opportunity being created by Mexico’s various free trade agreements with over 45 different countries but some of the biggest challenges that logistics executives are facing today at the U.S.-Mexico border are customs delays, equipment imbalances, higher costs, and security. Ryder provides solutions for these challenges as the Company meets or exceeds the requirements of numerous cross-border trade certifications including; Customs C-TPAT (Customs-Trade Partnership Against Terrorism) certified operations, FAST (Free and Secure Trade) certified dedicated Mexican carriers, NEEC (Nuevo Esquema de Empresas Certificadas), and TAPA (Transported Asset Protection Association).”
- Adjusting your transportation network to flow efficiently amongst current trade imbalances at the border. Best practices in overcoming current northbound and southbound traffic flow imbalances at the U.S.-Mexico border was also addressed during a “**Cross-border think tank**” session during the conference which was led by Ryder Mexico Director of Business Development, Ricardo Alvarez. The think tank session explored the opinions and comments of key automotive industry figures about the topics that matter most to them. The Ryder-led think tank consisted of practical, interactive discussions that delivered an opportunity to share ideas and develop real business strategies.

“The Automotive Logistics Mexico Conference provided Ryder with countless opportunities to network and collaborate with senior executives across the industry,” said Gene Sevilla, Vice President of Ryder International Supply Chain Solutions. “We take great pride to be a part of such a beneficial conference year after year in Mexico.”

About Ryder

Ryder is a FORTUNE 500® commercial fleet management, dedicated transportation, and supply chain solutions company. Ryder’s stock (NYSE:R) is a component of the Dow Jones Transportation Average and the Standard & Poor’s 500 Index. Ryder has been named among FORTUNE’s World’s Most Admired Companies, and has been recognized for its industry-leading practices in third-party logistics, environmentally-friendly fleet and supply chain solutions, and world-class safety and security programs. The Company is a proud member of the American Red Cross Disaster Responder Program, supporting national and local disaster preparedness and response efforts. For more information, visit www.ryder.com, and follow us on our **Online Newsroom, Facebook, LinkedIn, Twitter**, and **YouTube**.

Note Regarding Forward-Looking Statements: Certain statements and information included in this news release are “forward-looking statements” within the meaning of the Federal Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on our current plans and expectations and are subject to risks,

uncertainties and assumptions. Accordingly, these forward-looking statements should be evaluated with consideration given to the many risks and uncertainties that could cause actual results and events to differ materially from those in the forward-looking statements including those risks set forth in our periodic filings with the Securities and Exchange Commission. New risks emerge from time to time. It is not possible for management to predict all such risk factors or to assess the impact of such risks on our business. Accordingly, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

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