



# Gilead in 2026

J.P. Morgan Healthcare Conference  
12 January 2026



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# Gilead in 2026



HIV Treatment &  
Prevention  
Leadership into 2040s



Most Robust Clinical  
& Launch Pipeline  
in Our History



Proactive &  
Disciplined Approach  
to OpEx & M&A

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# HIV Leadership Extends & Diversifies into 2040s

**>\$20B**

FY25E HIV Revenue

**~6%**

2021 - 2025E CAGR

**Up to 7**

Additional Launches by End 2033

- >\$10B Biktarvy Q125 through Q325 sales (+7%)
- Biktarvy U.S. LOE secured through April 2036
- ~\$2B Descovy for PrEP & Yeztugo Q125 through Q325 sales, and rapidly growing
- HIV business increasingly diversified across and within treatment and PrEP
- Sustainable HIV leadership

Note: FY25E HIV Revenue and 2021 - 2025E CAGR are projections based on October 30, 2025 guidance for full year HIV revenue growth of ~5% in 2025 vs 2024. Both figures reflect ~\$900M expected headwind associated with the impact of the Part D redesign in 2025. April 2036 projected Biktarvy LOE based, in part, on previously disclosed settlement agreements reached with generic manufacturers in October 2025. We previously estimated this LOE to be in December 2033.



# Biktarvy Sets the Bar for HIV Treatment

**BIKTARVY®**bictegravir 50mg/emtricitabine 200mg/  
tenofovir alafenamide 25mg tablets**APPROVED - Feb 2018**

## Broadest Adoption

- ✓ **>1 Million**  
PWH worldwide using Biktarvy
- ✓ **#1 U.S. HIV Therapy**  
New starts & switches in the U.S.
- ✓ **#1 Ex-U.S. HIV Therapy**  
New starts in international markets

## Market Performance

- ✓ **>\$10B Q1-Q325 Revenue**  
+7% YoY growth
- ✓ **29 Consecutive Quarters**  
YoY share growth
- ✓ **~52% Q325 US Market Share**  
Highest ever for any HIV regimen

**5-year Data Reinforce the Efficacy, Safety, and Durability of Biktarvy**





# Lenacapavir Unlocks Broad HIV Treatment Pipeline



★ New Disclosure

Note: Timeline estimates are as of January 2026, and any investigational regimens are subject to regulatory review and approval. Planned data readouts and regulatory submissions not necessarily in chronological order. For non-registrational studies, data readouts listed may be interim readouts. The use of lenacapavir combinations with other antiretroviral candidates are investigational; the safety and efficacy of these uses have not been established. Islatravir + Lenacapavir is being developed in collaboration with our partner, Merck. bNAbs - Broadly neutralizing antibodies, FPI - First patient in, INSTI - Integrase strand transfer inhibitor



# Gilead Leads Innovation in HIV Prevention (PrEP)

**GILEAD**

HIV Prevention

**+51%**

YTD YoY Growth

**Descovy**

For PrEP

**+45%**

YTD YoY Growth

**yeztugo****\$150M** ★

Prelim. 2025 Sales

- Gilead PrEP brands ~45% market share today
- Total adoption growing rapidly; from ~300K in U.S. in 2022 to >500K today
- CDC estimates ~2.2M people in the U.S. could benefit from PrEP; +~1M from prior estimate
- ~90% of covered Yeztugo users have \$0 co-pays and no utilization management

**Our Goal is to Broaden the Reach of HIV Prevention with Options to Suit Individual Preferences**





# Transformative Opportunity to End HIV



APPROVED - June 2025

## Strong Launch

- ✓ **>85% Payer Coverage** ★  
Now includes CVS Health
- ✓ **\$0 Copay**  
For ~90% of covered lives
- ✓ **\$150M FY25 Revenue**  
In-line with prior guidance

## Unmatched Data

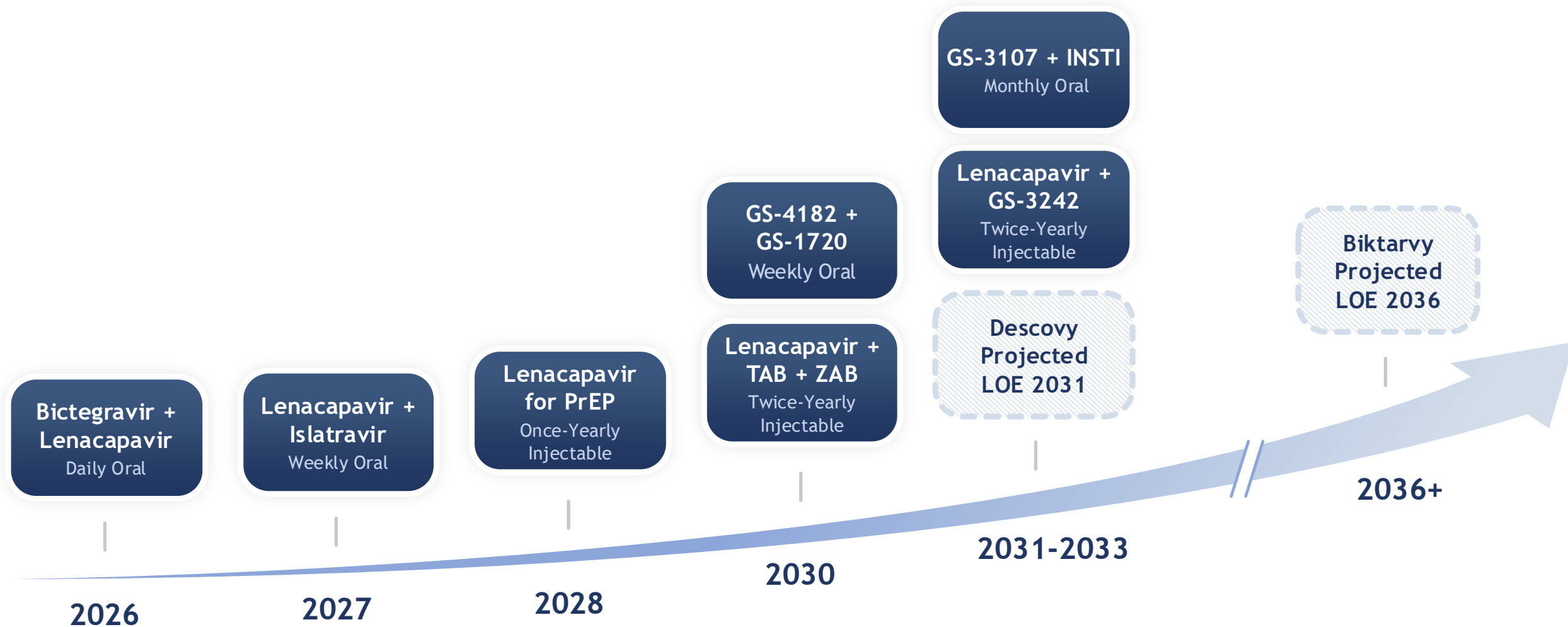


- ✓ **>9,000**  
Study participants on 5 continents
- ✓ **≥99.9%**  
Did not acquire HIV on Yeztugo
- ✓ **>99%**  
Continued on Yeztugo

**Redefining HIV Prevention with First Option to Offer 6 Months of Continuous HIV Prevention**



# Potential HIV Product Launches Ahead of Biktarvy LOE



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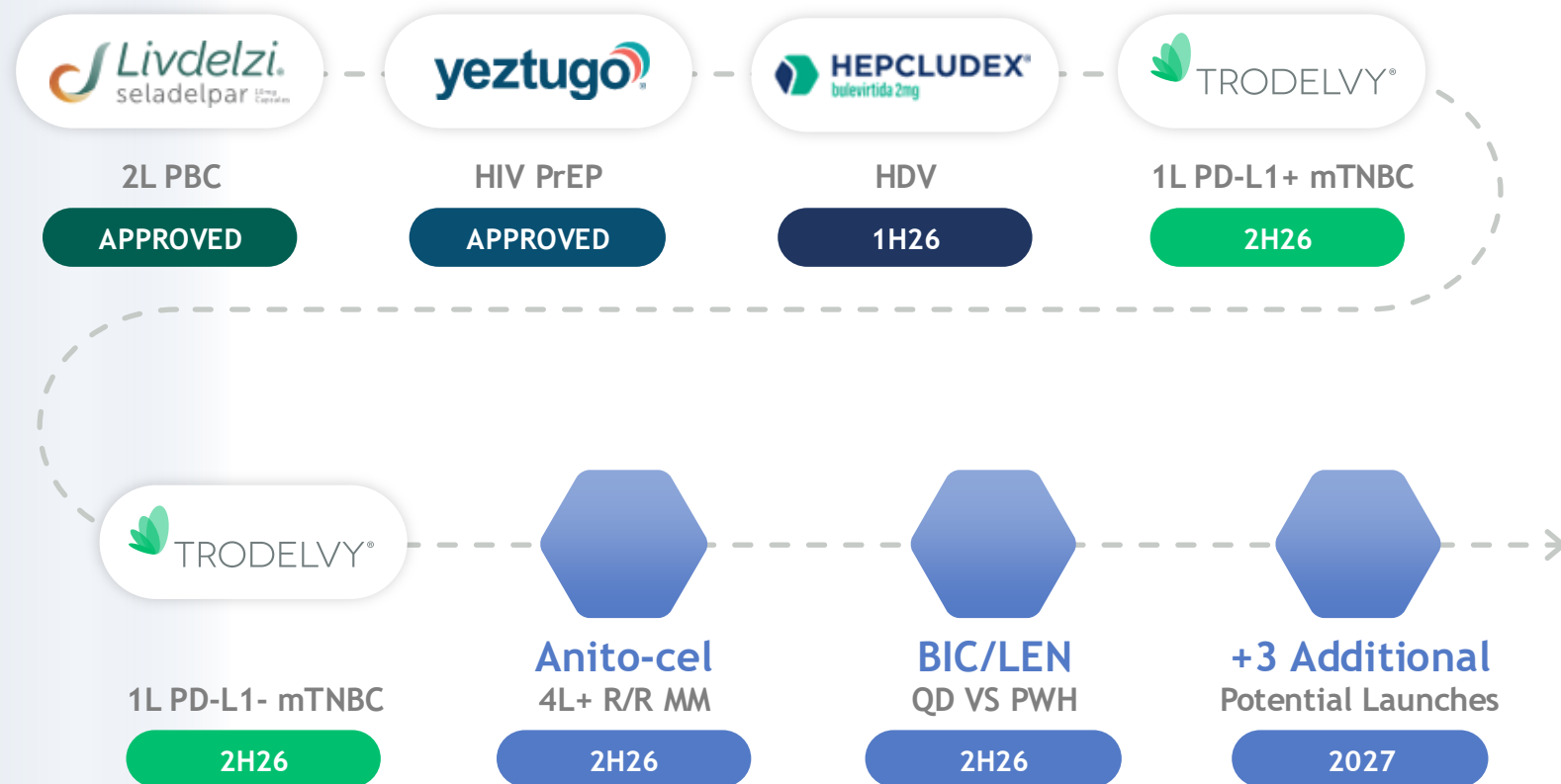


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# Most Robust Launch Pipeline in Gilead's History

Up to **10**

Ongoing and Near-Term  
Potential Launches



Note: This is illustrative and subject to timing of pivotal data readouts from ISLEND-1 & 2, EVOKE-03, and IDEAL, and regulatory approvals, and may not reflect actual launch outcomes.

# Trodelvy: Potential New Standard of Care in 1L mTNBC



Targeting 1L Launch in 2H 2026

	1L POPULATION	MEDIAN PROGRESSION-FREE SURVIVAL (mPFS)	DURATION OF RESPONSE
<b>ASCENT-03</b> Sacituzumab Govitecan	not candidate for PD-(L)1 inhibitors	<b>9.7 months</b> vs. 6.9 months for chemo	<b>12.2 months</b> vs. 7.2 months for chemo
<b>ASCENT-04</b> Sacituzumab Govitecan + Pembrolizumab	PD-L1+ (CPS $\geq$ 10)	<b>11.2 months</b> vs. 7.8 months for Pembro + chemo	<b>16.5 months</b> vs. 9.2 months for Pembro + chemo

Trodelvy is Already the Leading Regimen in 2L mTNBC in the U.S.



# Anito-cel: Exciting Potential Option in R/R MM



**Anito-cel**

Targeting Launch in 2H 2026

## iMMagine-1

4L+ R/R Multiple Myeloma

- ✓ **Strong Efficacy**  
96% ORR & 95% MRD-negativity
- ✓ **Differentiated Safety**  
No delayed neurotoxicity<sup>1</sup>
- ✓ **Filed with FDA** ★  
Acceptance expected Q1 2026

## iMMagine-3

2-4L R/R Multiple Myeloma

- ✓ **First Patient Dosed**  
2H 2024
- ✓ **Largest Eligible Population**  
in R/R Multiple Myeloma
- **Complete Enrollment**  
Expected 2H 2026

**Combined with Kite's Manufacturing and Global Footprint, Anito-cel Positioned for Launch Success**



# Potential New Option for Switch & Complex Regimens



**BIC/LEN**

Targeting Launch in 2H 2026

## ARTISTRY-1

VS PWH on Complex Regimens

- ✓ **Positive Topline Readout**  
November 2025
- ✓ **Option for ~5-6% of PWH**  
Complex Regimens (~2-11 pills/day)
- **Full Data Readout**  
1H 2026 Medical Congress

## ARTISTRY-2

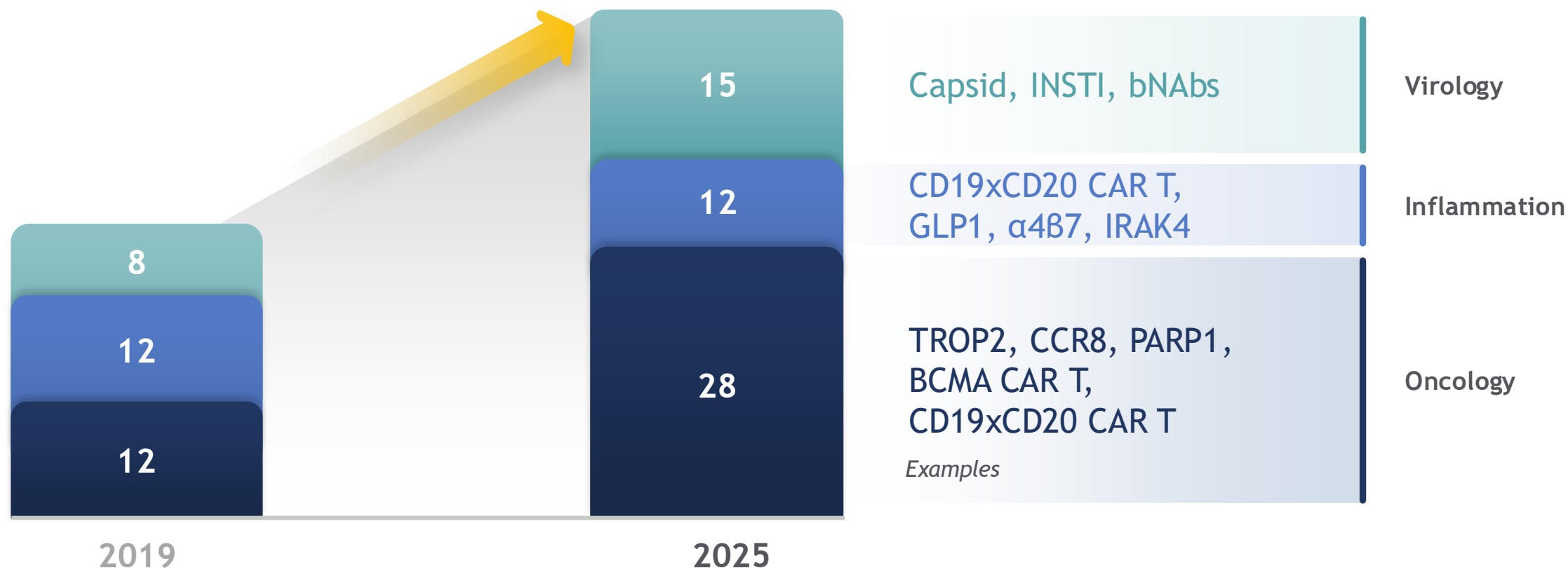
VS PWH for Switch

- ✓ **Positive Topline Readout**  
December 2025
- ✓ **Option for up to 20% PWH**  
Who Switch HIV Therapy Annually
- **Full Data Readout**  
1H 2026 Medical Congress

**Potential Filing in 1H 2026 Across VS PWH, Including Those on Complex Regimens**



# Meaningful Portfolio Expansion Since 2019



**Portfolio of 52 Clinical Programs Across our Focus Areas has Grown >60% Since 2019**



# Preliminary Key 2026 Milestones

✓ Completed    ○ On Track

## 1H26

Program	Trial	Indication	Update	Status
ISL/LEN	ISLEND -1	QW Oral HIV Tx	Phase 3 Update	○
	ISLEND -2	QW Oral HIV Tx	Phase 3 Update	○
Hepcludex	MYR301	HDV	FDA Decision	○

## 2H26

Program		Trial	Indication	Update	Status
BIC/LEN	★	ARTISTRY-1 & -2	QD Oral HIV Tx	FDA Decision	○
Trodelvy		ASCENT-03	1L mTNBC (PD-L1-)	FDA Decision	○
		ASCENT-04	1L mTNBC (PD-L1+)	FDA Decision	○
	★	EVOKE-03	1L mNSCLC (PD-L1+, TPS $\geq$ 50%)	Phase 3 Update	○
Anito-cel		iMMagine-1	4L+ R/R MM	FDA Decision	○
Livdelzi	★	IDEAL	PBC	Phase 3 Update	○

★ New Disclosure



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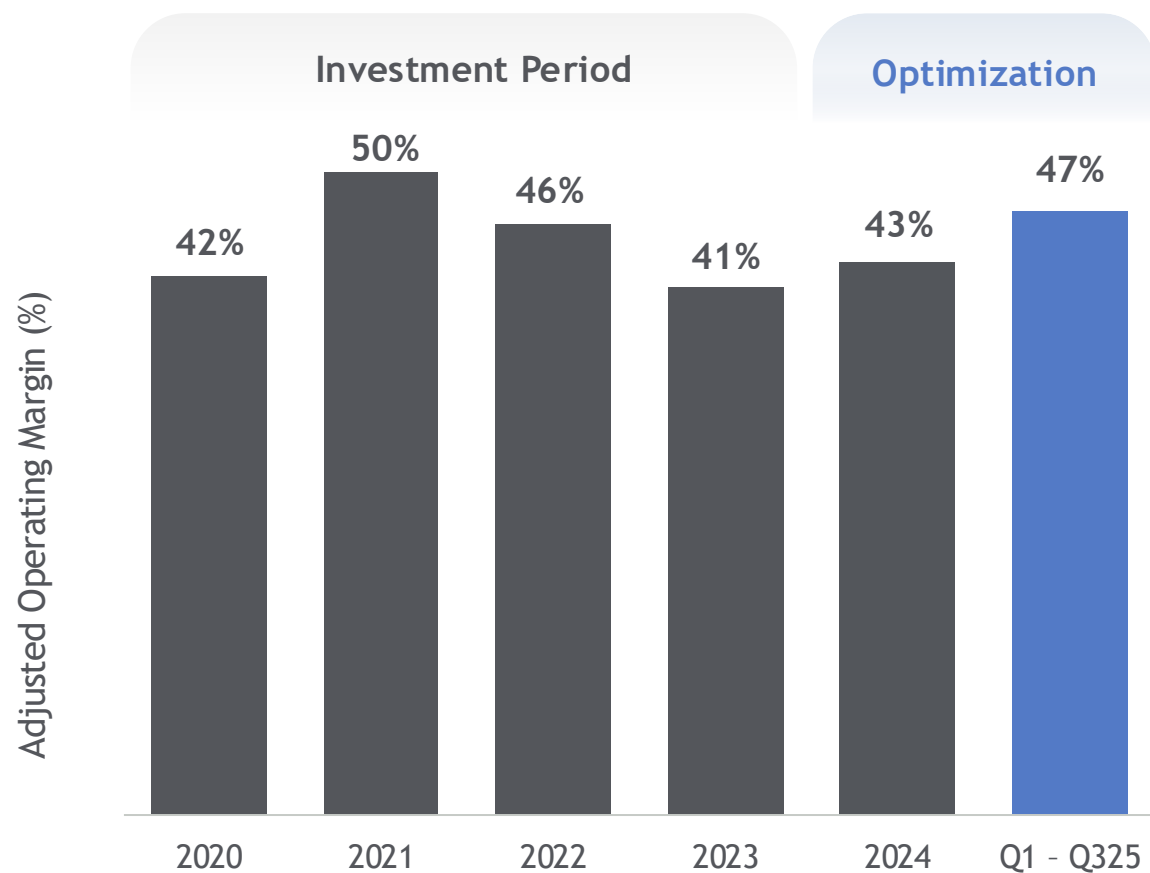


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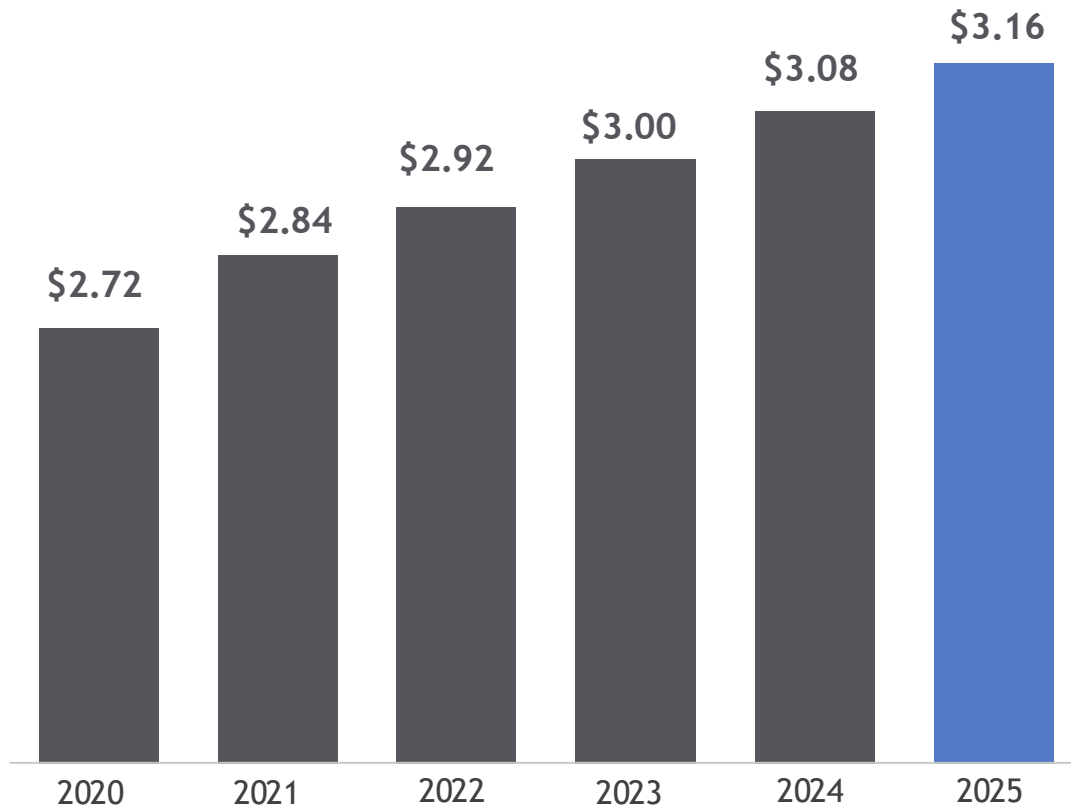
# Operating Margin in Top Quartile of Peers



- Committed to top quartile operating margins over time
- Disciplined operating expense management prioritizing Research & Development and Selling & Marketing expenses

**Strong Operating Margin Reflects Revenue Growth and Disciplined OpEx Management**

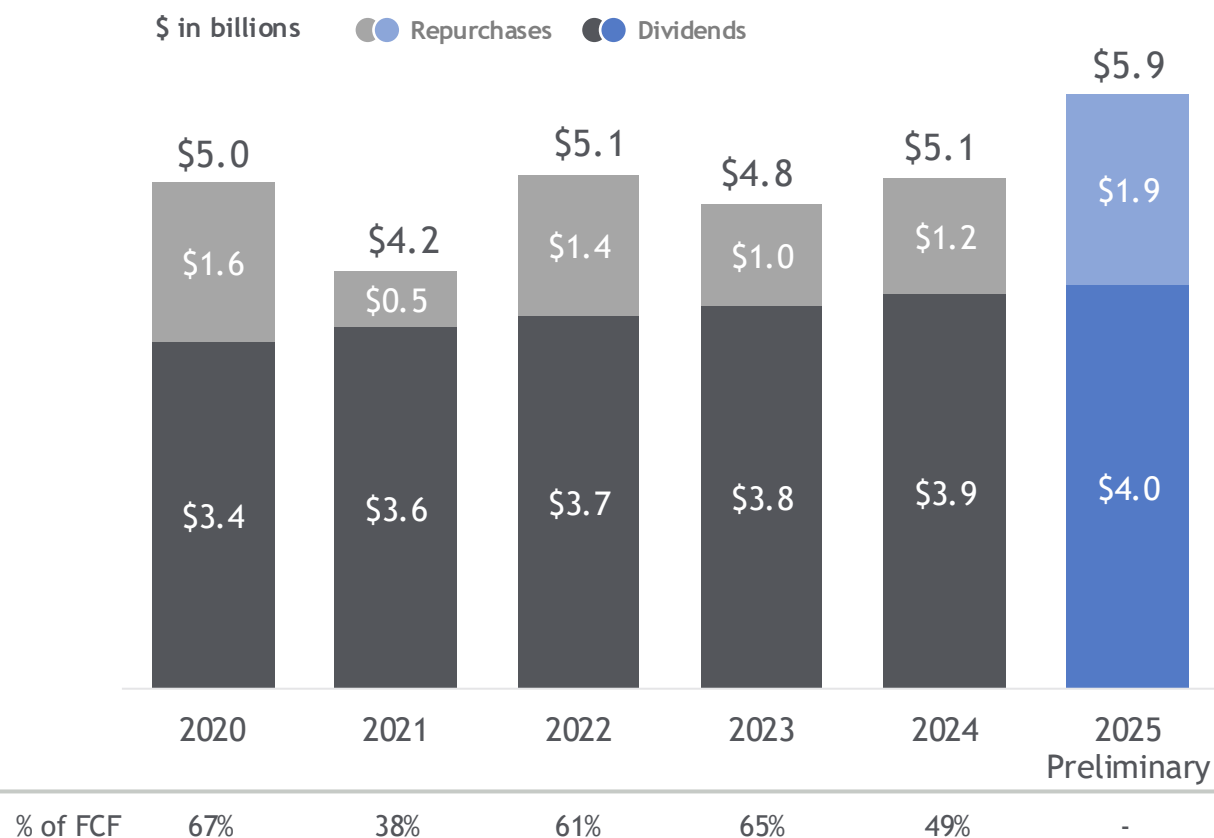
# Established Track Record of Dividend Growth



- Dividend has grown 16% since 2020
- Dividend has averaged ~>40% of Free Cash Flow since 2020
- >\$22B in dividends since 2020
- Current dividend yield is ~2.6%

**Gilead Distributed ~\$4B in Dividends in 2025**

# Committed to Shareholder Return >50% FCF Over Time



- Shareholder Returns have averaged 56% of Free Cash Flow since 2020
- ~\$30B returned since 2020
- Share repurchases offset equity dilution at a minimum
- Opportunistic share repurchases in FY25 expected to reduce share count

**Higher Shareholder Return in FY25 Driven by Higher Share Repurchases**

# Proactive Engagement within Disciplined Framework

2022 - 2026+



- Earlier stage investments totaling ~\$1B annually (licensing, partnerships & acquisitions)
- Proactive pursuit of bolt-on, value-creating acquisitions with strong portfolio fit that further accelerate financial performance



2019 - 2021

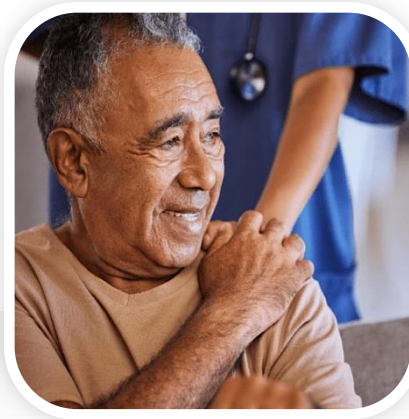
- Anchor investments to broaden therapeutic areas of opportunity and capabilities



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