

Kite Cell Therapy

Analyst & Investor Event

14 March 2024

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**“Having an incurable cancer,
you think about it every day.”**

**Laurie, diagnosed with non-
Hodgkin lymphoma**

Welcome to Kite



Cindy Perettie
EVP & Head of Kite

Kite Analyst Event: Global Leader in Cell Therapy

Leading Commercial Execution

- Building best-in-class commercial capabilities and extending leadership
- Driving differentiation vs in-class and out-of-class competitors
- Building class share with ATC growth & innovative model of community expansion
- Expand access globally and further demonstrate the value of CAR T

Setting the Industry Manufacturing Standard

- 96% manufacturing success allows more patients to receive cells the first time
- Rapid 14-day turnaround time in U.S. with opportunities for further improvements
- Moving towards full automation to enable greater capacity and cost efficiencies
- Executing plans for anito-cel manufacturing to support commercial launch

Investing Today to Maintain Leadership Tomorrow

- Winning in multiple myeloma with potentially best-in-class anito-cel
- Potentially expanding Yescarta into the front-line setting for high-risk LBCL
- Advancing next-generation constructs across auto, allo and *in vivo*
- Leveraging cell therapy expertise to identify the right autoimmune approach

Initial Impressions - Fall 2023



**Commercial
Execution**



**Manufacturing
Excellence**



Broad Pipeline

Key Opportunities

1

**Cell Therapy
Class Share**

Reinforce Robust,
Long-Term Data,
Manufacturing
Excellence & Global
Footprint

2

**Academic &
Community Setting**

Deepen & Expand
ATC Reach

3

**Multiple
Myeloma**

Develop & Launch
Potentially Best-in-Class
Anito-cel

4

**Cell Therapy
Beyond Oncology**

Expand Curative
Potential of Cell Therapy

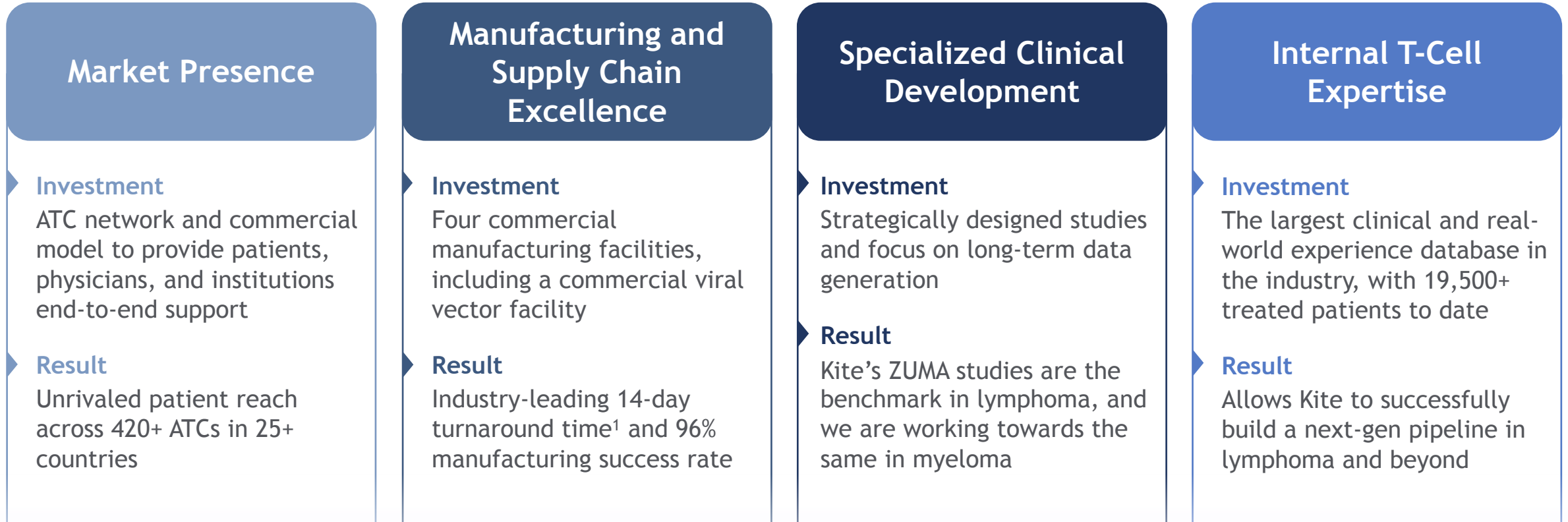
5

**Research &
Translational
Science**

Leverage Internal
Expertise to Advance
Next Gen Kite CAR T
Technology

Drive, Innovation and Collaboration

Setting the Standard for Cell Therapy



1. Median for Yescarta in the U.S.

Kite's leadership reflects early investment and commitment to establishing key capabilities

Continued Cell Therapy Leadership Ambitions



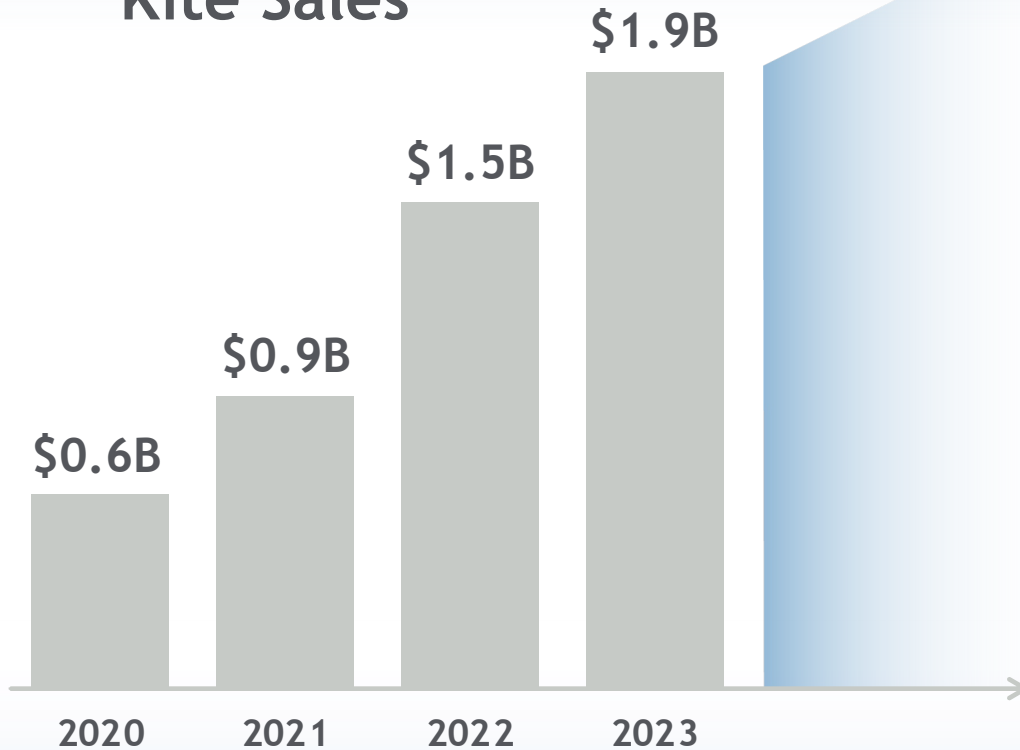
1. Of hematologic cancers 2. Of eligible population using CAR T-cell therapy.

Increase curative potential to reach more eligible patients

Advancing Portfolio into \$40B+ Markets



Kite Sales



Future Cell Therapy Market Potential¹

Lymphoma & Leukemia
\$10B - \$12B

Multiple Myeloma
\$15B - \$20B

Autoimmune
\$15B - \$20B

Solid Tumors
Under assessment

1. 2034 estimate.

Significant market opportunities across existing & future indications

Strategic Priorities to Deliver on Ambitions



Grow Kite's Best-in-Class Autologous Platform

Increase Healthcare System Capacity, Reduce COGS and Grow Class



Capitalize on Kite's CAR T Leadership in Clinically Ready Areas

Next Gen Lymphoma, Multiple Myeloma, and Autoimmune



Position Kite for Next Gen Auto and Potential Pivots

Examples Include: Solid Tumors, Allogenic and *in vivo*



Deploy a Fit-for-Purpose Organization

Focus on People, Culture and Financial Discipline

Agenda

Morning Session - 10:00 am - 12:45 pm

- Welcome
- Commercial Execution
- Manufacturing Excellence
- Site Tour

Lunch - 12:45 pm

Afternoon Session - 1:15 - 3:15 pm

- Multiple Myeloma
- Clinical Pipeline
- Research
- Q&A

Speakers



Cindy Perettie
EVP & Head of Kite



Warner Biddle
SVP Global Head of Commercial



Chris McDonald
SVP Global Head of Technical Operations



Frank Neumann, MD, PhD
SVP Global Head of Clinical Development



Priti Hegde, PhD
SVP Global Head of Research

Leading Commercial Execution



Warner Biddle
SVP, Global Head of
Commercial

Kite Analyst Event: Global Leader in Cell Therapy

Leading Commercial Execution

- Building best-in-class commercial capabilities and extending leadership
- Driving differentiation vs in-class and out-of-class competitors
- Building class share with ATC growth & innovative model of community expansion
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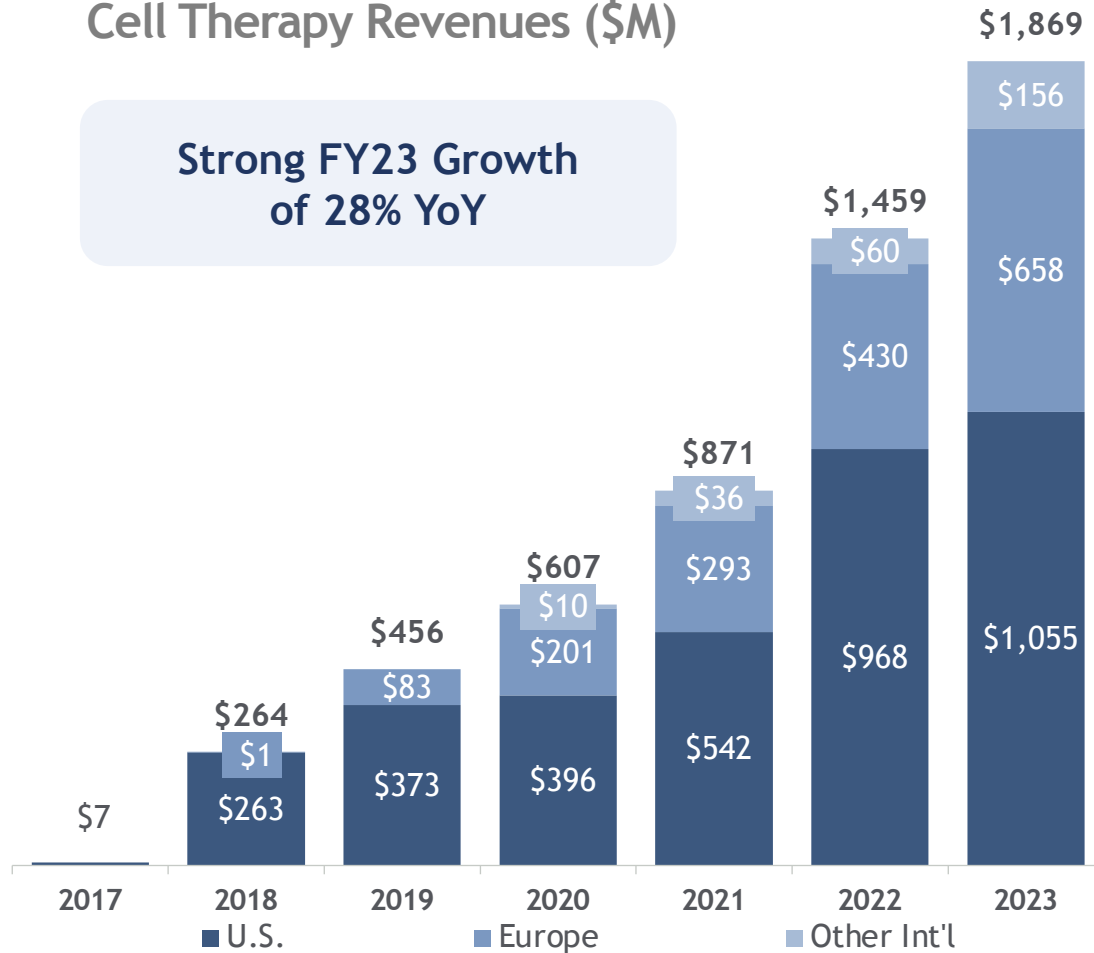
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Strong Track Record of CAR T Leadership

Cell Therapy Revenues (\$M)

**Strong FY23 Growth
of 28% YoY**



- ✓ 19,500+ Patients
- ✓ 5 Indications
- ✓ Global Presence in 25+ Countries
- ✓ Leading Brand Share
- ✓ Broad Global ATC Footprint
- ✓ Leading Market Access

Core Kite Strengths Supporting Growth



Strength of our Data

- OS benefit seen across 2L & 3L+ LBCL
- Depth of data from 19.5K patients treated to date



Comprehensive Network

- Highly rated field teams for customer experience
- Kite Konnect portal with seamless end-to-end patient logistical support
- 420+ ATCs
- Market Access in 25+ countries



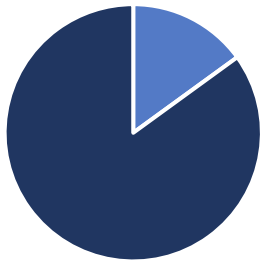
Manufacturing Excellence

- 96% manufacturing success rate
- 14-day U.S. turnaround time (TAT) for Yescarta

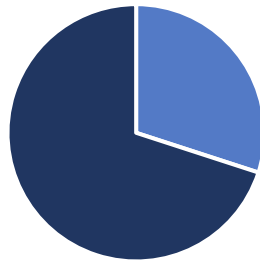
Significant Untapped Potential in Key Markets

2L+ LBCL¹

U.S.



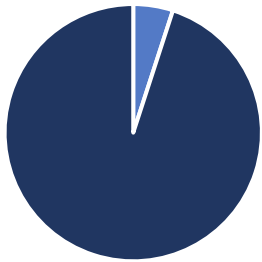
■ CAR T ■ Non-CAR T

3L+ LBCL¹Europe^{2, 3}

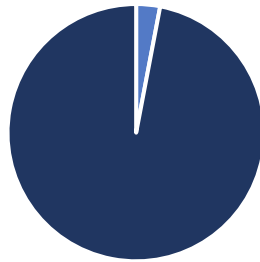
■ CAR T ■ Non-CAR T

2L+ MM¹

U.S.



■ CAR T ■ Non-CAR T

Europe³

■ CAR T ■ Non-CAR T

»» Opportunities to Drive Market Growth

- Expand ATC capacity
- Drive community referrals
- Differentiate from out-of-class entrants, including those without OS data (e.g. bispecifics)
- Improve reimbursement timelines & understanding of CAR T value proposition
- Simplify patient logistics
- Maintain manufacturing excellence

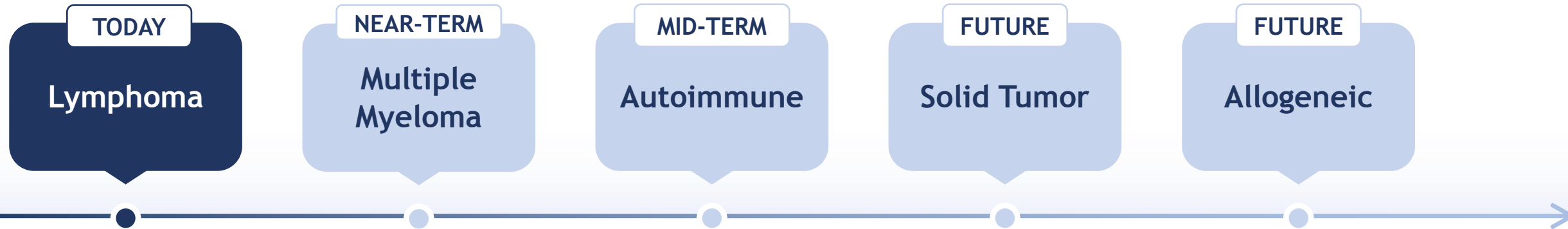
Global Commercial Strategy To Extend Kite's Leadership

Drive differentiation based on the only in-class CAR T with OS data and manufacturing capabilities

Grow class globally by getting treatment closer to the patient and breaking down referral barriers

Expand access and demonstrate value of CAR T across health system spectrum (payers, providers, patients)

Create scalable capabilities for future Kite CAR T indications: multiple myeloma, autoimmune, solid tumors



Scalable to enable growth into other disease areas

Compelling Yescarta Differentiation



- ✓ Only Yescarta demonstrates statistically significant OS vs. Salvage ± HDCT + ASCT in 2L LBCL
- ✓ 43% patients alive at 5 years in 3L+ LBCL
- ✓ Only Yescarta delivers manufacturing with 96% success rate and 14-day U.S. TAT

ASCT - autologous stem cell transplant, HDCT - high dose chemotherapy.

Positioning vs. In-class CAR T

Yescarta has unmatched survival, combined with excellence in CAR T-cell therapy manufacturing & delivery

Positioning vs. Out-of-class

Yescarta delivers unique clinical benefit and value, significant OS as a 'one-time', potentially definitive therapy

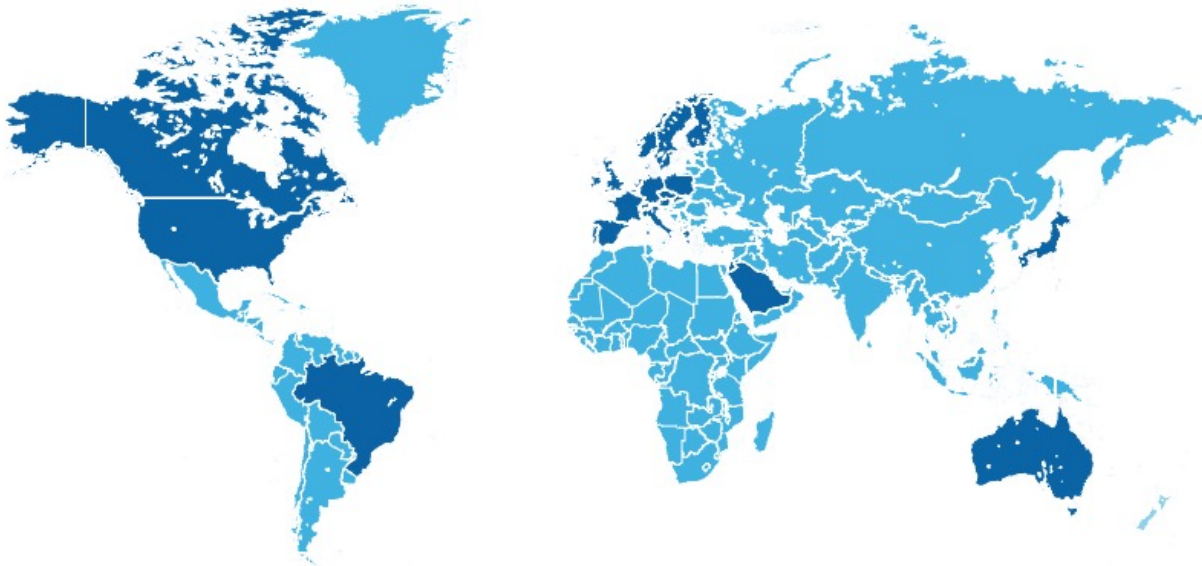
Best-in-class CAR T delivers overall survival benefit in LBCL

Complex Treatment Pathway Impacts Patient Access



Treatment Closer to Patients Enables Broader Adoption

Current



25+

Countries

135+

Sites in the U.S.

285+

Sites ex-U.S.

Future



Pursue individual
ATC expansion



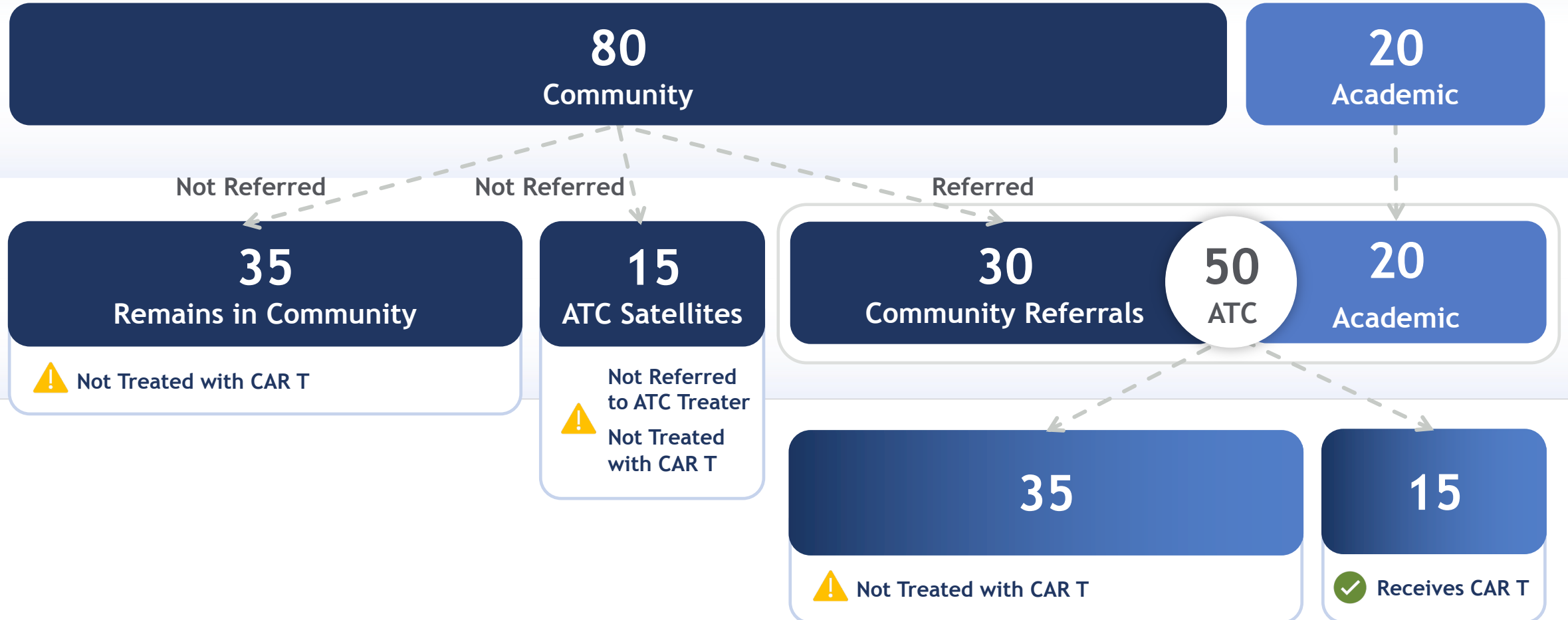
Connect ATC
satellite networks



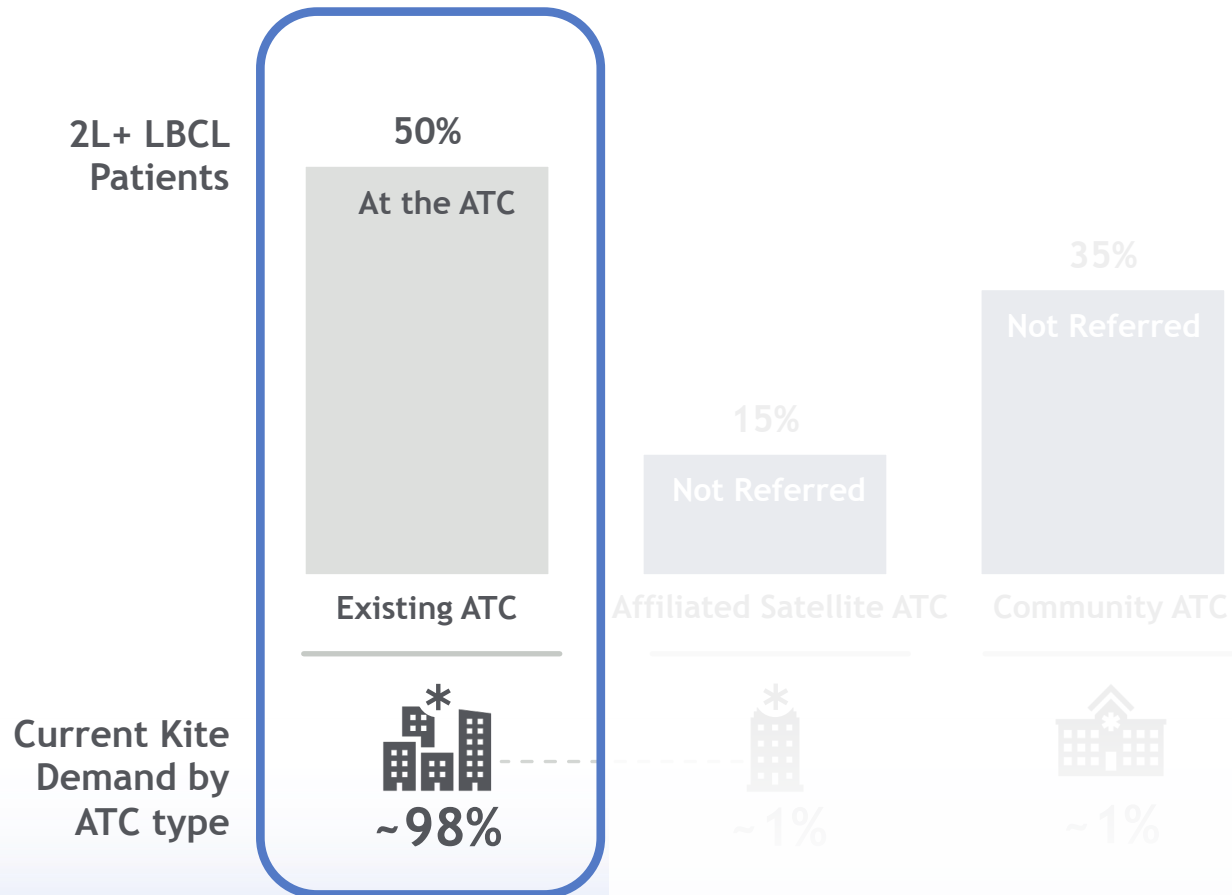
Individual Community
treaters and connection
to local hospitals

Significant Potential to Reach Many More Patients

 Of Every 100 Lymphoma Patients



Expanding Across the U.S. Treatment Network



Existing ATCs (Academic & Large Hospitals)

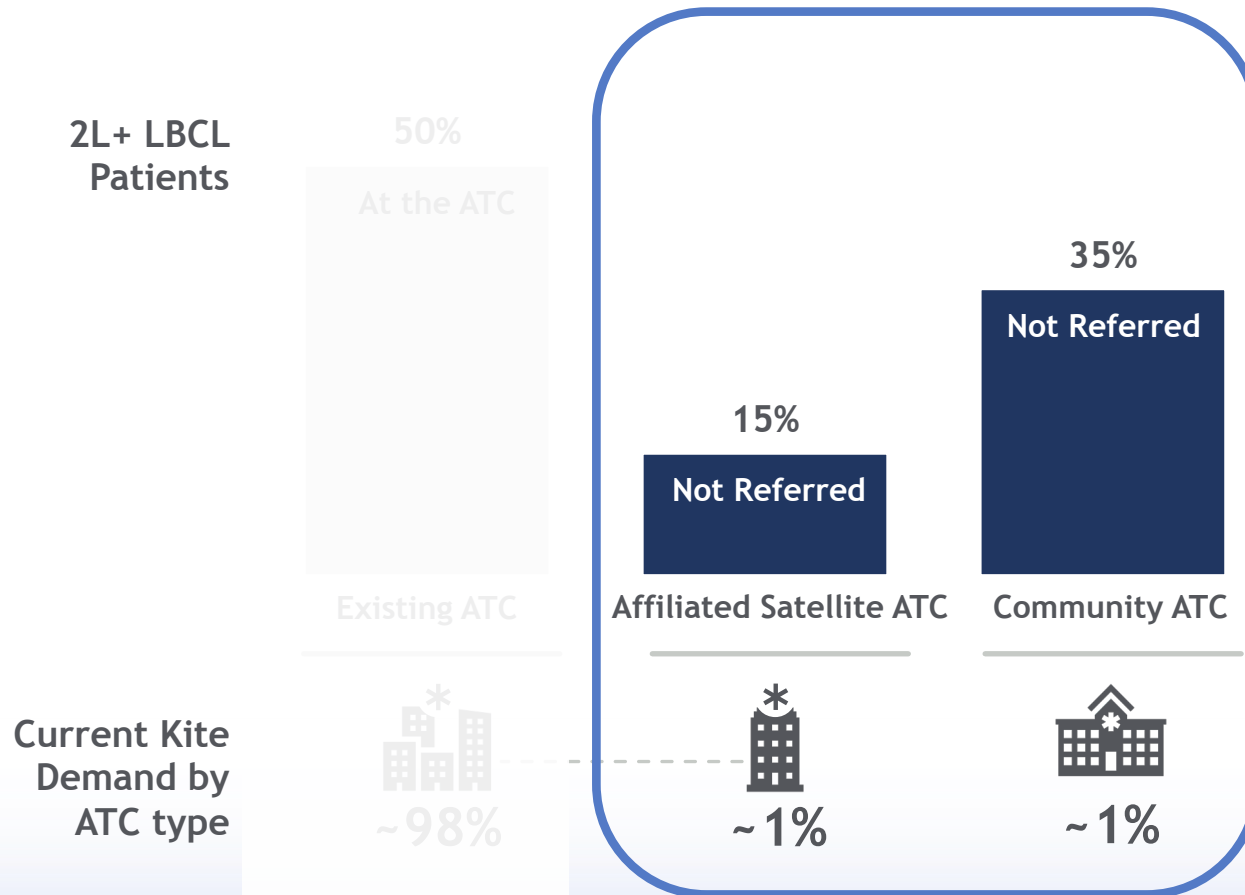
- Winning treatment decision for 20% of patients who are with an active CAR T treater
- Expanding capacity in existing ATCs
- Educating Lymphoma & transplant specialists about CAR T for 30% of patients not with CAR T treater
- Limited number of new FACT accredited sites

Affiliated Satellites & Community Networks

- Majority of future growth expected from establishing new ATCs in community & satellites
- Continue to drive referrals while building community and satellite ATC infrastructure

Our U.S. strategy is designed to enable faster and more efficient treatment options

Expanding Across the U.S. Treatment Network



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Multi-Step Process to Establish Community ATCs

Steps to Authorization



AE - adverse event, LNG - liquid nitrogen gas.

Developing new CAR T clinical programs as well as establishing partnerships for cell collection and AE management are necessary steps for community networks

Onboarding a Flagship Community Practice: Learnings

TENNESSEE
ONCOLOGY

a partner of  OneOncology™

Sept 2023

Kite CAR T Clinical
Program Development

Oct 2023

Apheresis
Partner

Jan 2024

Cell Storage
Capability

Feb 2024

Hospital Partner

Authorized
ATC

Observations & Expectations

What Kite is Doing

Motivation in the community to deliver CAR T is high

- Dedicated team of National Account Directors focused on ATC expansion

Community expertise expanding

- Partnering with community accounts to share best practices & resources

Networks will accelerate adoption

- Engaged to support development of CAR T playbook

CAR T demand in the community will increase access

- Working with large payers to educate on the need to deliver CAR T in the community
- Educating community practices on CAR T reimbursement dynamics

Community practices require plug and play solutions

- Development of solutions to meet unique challenges i.e. mitigating need for long term cell storage

Initial journey with Tennessee Oncology provides blueprint for seamless and faster onboarding of future community networks

Diverse U.S. Treatment Settings Create Complexity



FACT Accredited ATC

Place of Care	ATC		
Payment model	Commercial Payers: Single Case Agreement		
	Govt: CAR T Inpatient DRG		
	Govt: CAR T Outpatient ASP+6%	Inpatient DRG for CAR T AE Management	Inpatient DRG for CAR T AE Management or FFS

Non-FACT Community Practice

Place of Care	Community Practice	Apheresis Center	Community Practice	Hospital or Community Practice	Community Practice
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- Private payers currently limiting reimbursement to non-FACT centers
- Single case agreement payment construct assumes single point of care and payment to single entity
- Fragmented continuum of care requires community practice to ensure payment in place to multiple providers across the patient journey

Kite Products Now Reimbursed in >25 Countries

North America

Canada



United States



South America

Brazil¹



Europe

Austria



Luxembourg



Belgium



Netherlands



Czech Republic



Norway



Denmark



Poland



England & Wales



Portugal



Finland



Scotland



France



Slovakia



Germany



Spain



Greece



Sweden



Italy



Switzerland



Ireland



Asia

Israel



Japan



Saudi Arabia



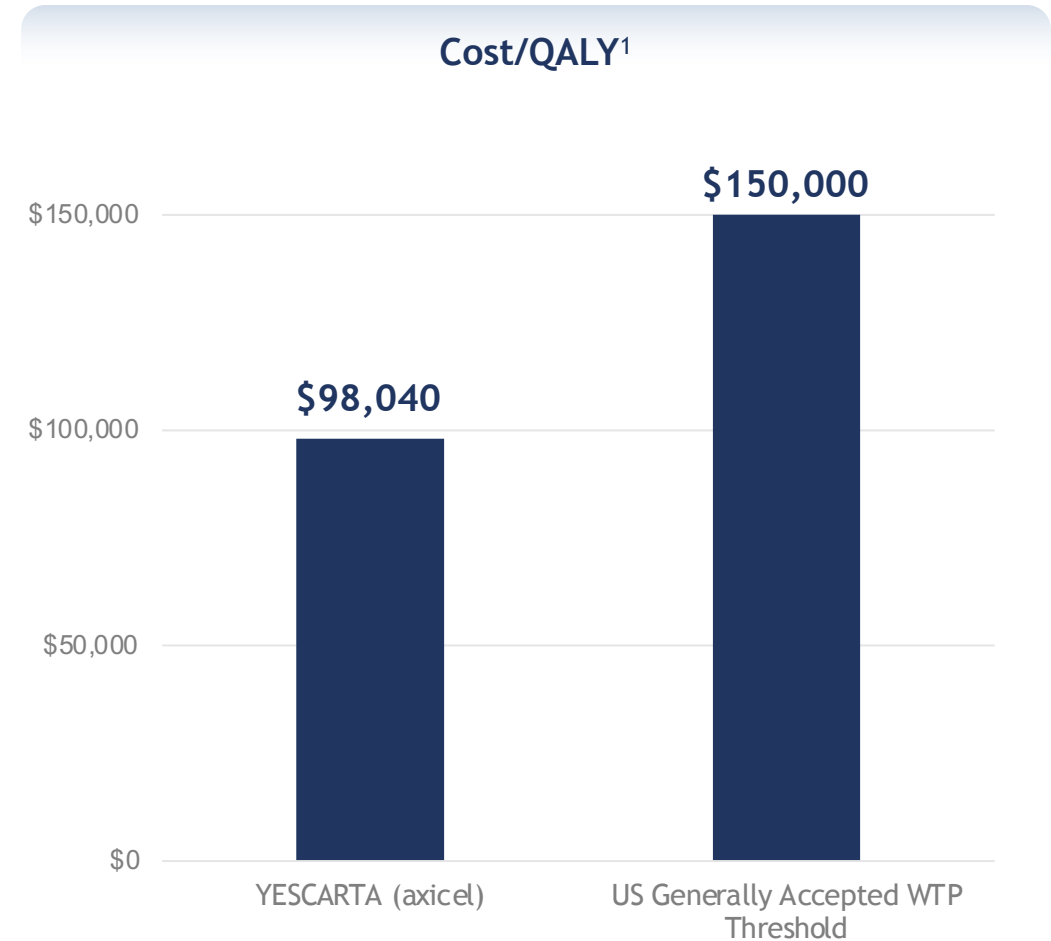
Australia

Australia



Compelling Cost Effectiveness & Value

- Growing recognition by HTAs and other payer decision makers (e.g., NICE, ICER) that **Yescarta is cost-effective** in 2L LBCL
- From a U.S. commercial payer perspective, Yescarta demonstrated cost-effectiveness vs. SOC in 3L+ R/R LBCL patients¹
- Yescarta has been ‘Recommended for Use’ by NICE in 2L R/R LBCL, meeting the criteria of a life extending treatment at end of life



Industry Leading Patient Access & Support Programs



Find a Treatment Center

Provide patients and healthcare professionals with information on CAR T Authorized / Qualified Treatment Centers



Patient Enrollment

Register a patient for therapy if you are a healthcare professional



Reimbursement Support

Help with benefits investigations, claims appeals information, and sources of support for eligible uninsured and underinsured patients



Logistics Support

Patients can learn about potential resources for transportation and housing assistance



Ongoing Commitment

Kite Konnect® Case Managers available to support healthcare professionals throughout the CAR T treatment journey

Ongoing Improvements to Further Differentiate & Simplify Patient Logistics

Fostering A Strong External Ecosystem



Help Educate, Engage, and
Empower Patients and HCPs



Commercial Strategy to Extend Kite's Leadership

1

Differentiate & win the treatment decision

- Convert remaining eligible SCT and other modalities
- Unlock eligible patients at existing ATCs and actively referring community centers

2

Grow class & bring CAR T closer to patients

- Onboard Community ATCs to reach more patients

3

Expand access & demonstrate value of CAR T across the health system spectrum

- Ensure global access to 2L LBCL indication
- Streamline U.S. reimbursement process for community oncology

4

Focus & align external stakeholders

- Advocate investment in the capacity, infrastructure and pathways to unlock patient access to CAR T



Setting the Industry Manufacturing Standard



Chris McDonald
SVP, Global Head of
Technical Operations

Kite Analyst Event: Global Leader in Cell Therapy

Leading Commercial Execution

- Building best-in-class commercial capabilities and extending leadership
- Driving differentiation vs in-class and out-of-class competitors
- Building class share with ATC growth & innovative model of community expansion
- Expand access globally and further demonstrate the value of CAR T

Setting the Industry Manufacturing Standard

- 96% manufacturing success allows more patients to receive cells the first time
- Rapid 14-day turnaround time¹ in U.S. with opportunities for further improvements
- Moving towards full automation to enable greater capacity and cost efficiencies
- Executing plans for anito-cel manufacturing to support commercial launch

Investing Today to Maintain Leadership Tomorrow

- Winning in multiple myeloma with potentially best-in-class anito-cel
- Potentially expanding Yescarta into the front-line setting for high-risk LBCL
- Advancing next-generation constructs across auto, allo and *in vivo*
- Leveraging cell therapy expertise to identify the right autoimmune approach

Global Leader in Cell Therapy Manufacturing

19,500+

patients treated (clinical trials and with commercial products)

96%

success in manufacturing CAR T Cells

14-day

median turnaround time in the U.S. for Yescarta

>24K

manufacturing capacity by 2026

7 days a week

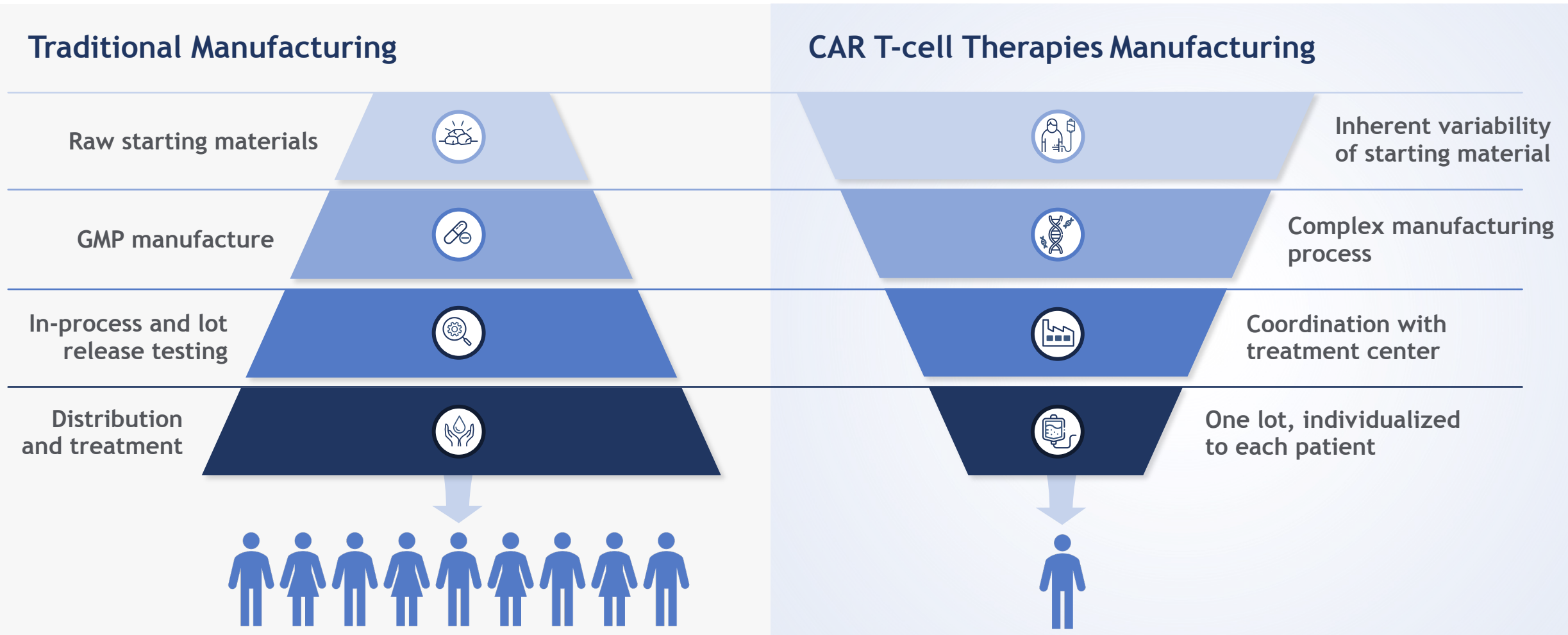
apheresis and delivery dates offered in the U.S.

>1M

square feet of manufacturing and R&D space



CAR T Manufacturing is Fundamentally Different



Excellence in Technical Operations Core Capabilities



1

CMC Product Development

Advancing a product through pre-clinical, clinical & commercial licensure



2

Product Launch & CMC Lifecycle

Supporting global commercial launches and expansions routinely with an exceptional rate of regulatory approvals



3

Facility Design & Build

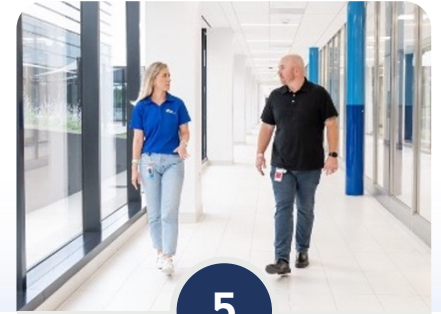
Design, build, commission & start-up state of the art manufacturing facilities through licensure



4

Product Supply

Globally supply autologous cell therapy at a high success rate; in-house viral vector manufacturing

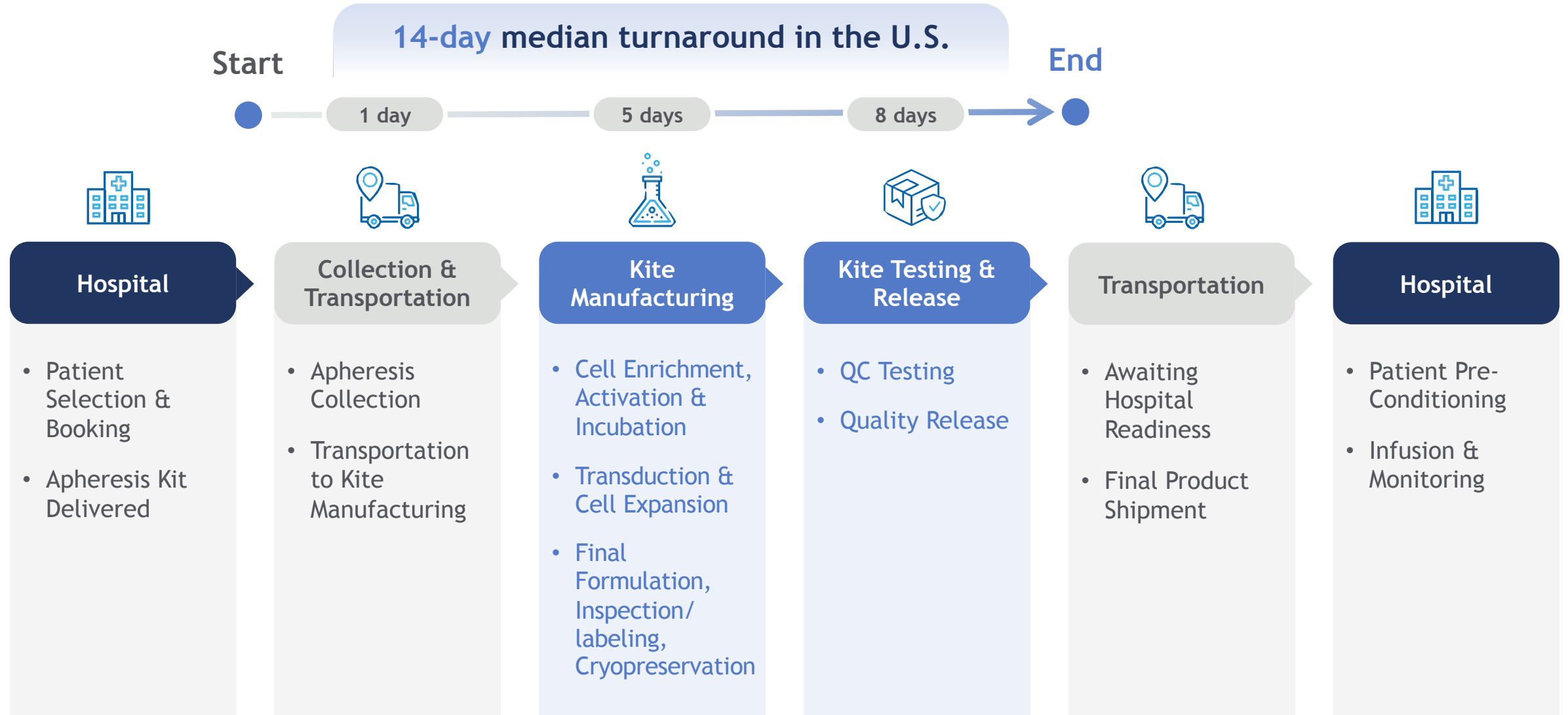


5

Exceptional People

Mission focused, team-oriented employees working for the patient

Kite's Industry Leading Turnaround



Opportunities to Deliver Therapies More Efficiently

Example

1 TAT Reduction

Approval of 5-day manufacturing reduces overall TAT by 2 days in the U.S. for Yescarta

2 Automation

Manufacturing automation expected in 2025; quality control (QC) automation in development

3 Innovation

Rapid manufacturing assets are in the pipeline and are expected to further reduce manufacturing time



Deliver quality, speed & reliability



Time to treatment is a critical factor for patients



Gives certainty to treating physician



Eases logistics for all stakeholders

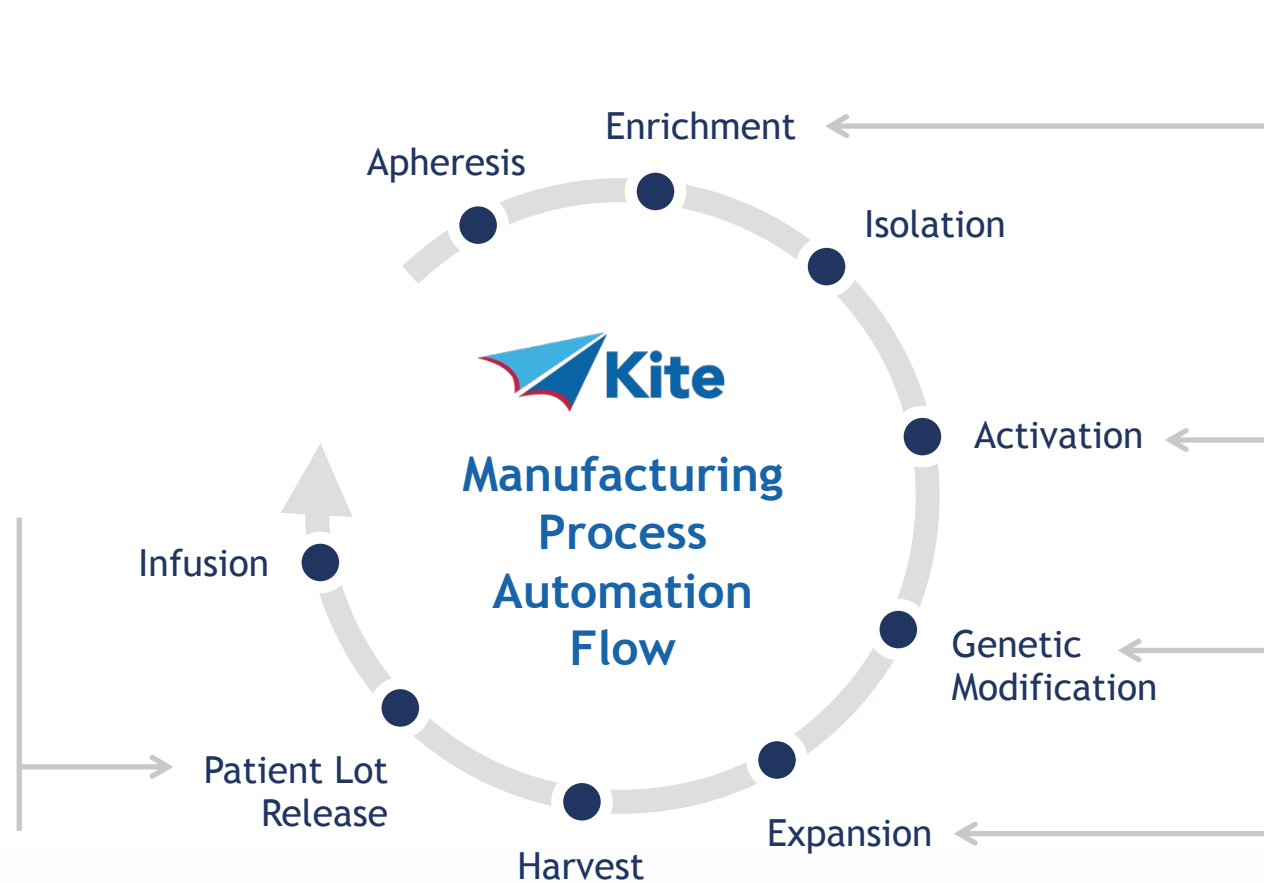
Advancing Towards Full Automation

Example: Machine to conduct formulation and fill

Available in

Semi-Automated Process

Fully-Automated Process



Example: PBMC enrichment and PBMC seed prep & excess formulation in one machine, replacing a manual step

Available in

Semi-Automated Process

Fully-Automated Process

Example: One machine to process cells from activation to expansion, replacing the need for two machines and a 7-day, 5-step manual process

Available in

Fully-Automated Process

PBMC - peripheral blood mononuclear cells.

Process automation is expected to improve success rates, reduce labor costs and densify the capacity of our commercial manufacturing facilities

Capacity Expansion to Support Broader CAR T Adoption

Maryland

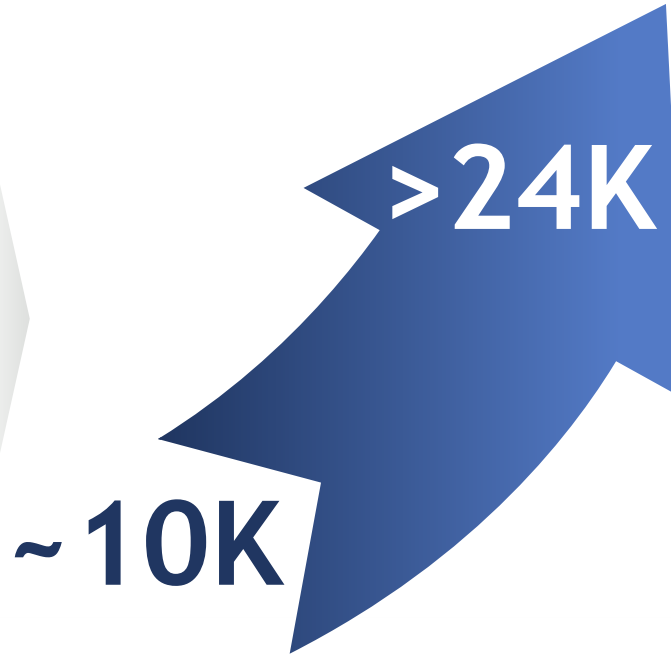
Semi-automated process -
FDA approved site April 2022

Amsterdam

Manual process - moving to
semi-automated process

California

Capacity increased through
process improvement

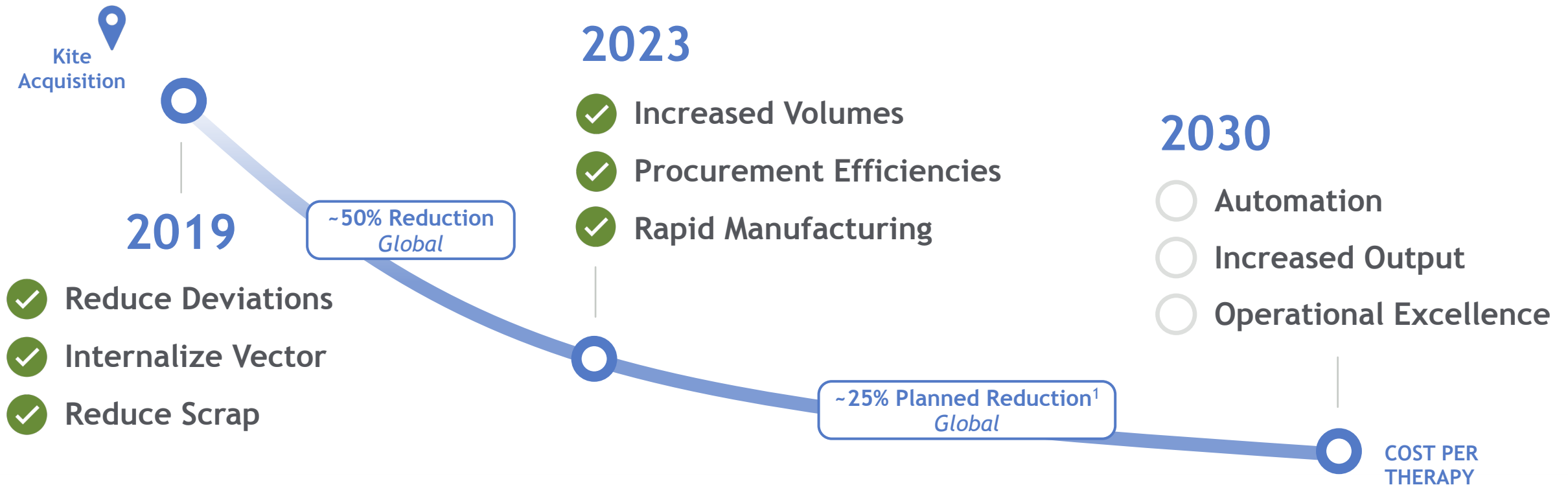


Installed Manufacturing Capacity by 2026

- Pre-built clean rooms allow rapid fit out
- Automation increases capacity within each clean room
- Pre-built shell space allows construction of new clean rooms without impacting existing operations

Prepared for increase in future CAR T demand

Delivering Consistent Cost Improvements



1. As compared to 2023; projected estimates and subject to change. 2. Excluding accounting treatment of Arcellx profit share. Target subject to revision as portfolio expands.

Targeting biologics product gross margin of ~80% in the U.S. by 2030²

Rapidly Advancing Plans for Anito-cel Manufacturing

- ✓ Rapidly completing technology transfer
- ✓ Initiated capital project to install additional manufacturing capacity
- ✓ Generated comparability data
- ✓ Initiated process improvements based on learnings from existing products

➡ What's Next

- Establish a fully-automated manufacturing process
- Develop internal LVV manufacturing process
- Scale-up for commercial launch
- Achieve similar median turnaround time and success rate to Yescarta

Anito-cel is an investigational product; it has not been approved for any use globally and the safety and efficacy have not been established. LVV - lentiviral vector.

Anito-cel to leverage Kite's industry-leading manufacturing capabilities

Maryland: One of Three T-cell Manufacturing Facilities



Facility Design

- Modular Cleanrooms - Ballroom Design
- Redundant Utilities - N+1
- Dual Power Feeds
- LEED Silver

LEED - Leadership in Energy and Environmental Design

Facility Features

- Automation Projects & Equipment
- MSAT Lab

Capabilities for the Future

- 75,000 SF Shell Space
- Additional ~10m investment to support new products such as anito-cel

\$225M	279,000	20(+11)	~500	3
investment	square-feet	acre site	employees	airports

Our facilities are purpose-built for cell therapy today and tomorrow






Cell Manufacturing






Manufacturing Tour - Key Information



Tour Details

-  Staggered tour times, running a new group every few minutes
-  Name badge has your group number
-  Tour guides are standing to the left

Please Remember

-  No photography
-  No food or drink
-  Please keep your broader questions for the Q&A panel at the end

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- Commercial
- Manufacturing
- Site Tour

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- Clinical Pipeline
- Research
- Q&A

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Investing Today to Maintain Leadership Tomorrow

Multiple Myeloma



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- Potentially expanding Yescarta into the front-line setting for high-risk LBCL
- Advancing next-generation constructs across auto, allo and *in vivo*
- Leveraging cell therapy expertise to identify the right autoimmune approach

Arcellx Partnership Value Drivers and Structure



- Global leadership and only vertically integrated company in cell therapy
- Global manufacturing footprint and capacity
- Commercial excellence: extensive ATC and patient support network



- Potential best-in-class, autologous myeloma asset in anito-cel
- Novel binder architecture available for next-gen and allogeneic products

Kite and Arcellx co-develop and co-commercialize anito-cel in the U.S.

Kite to develop and commercialize anito-cel ex-U.S.

Anito-cel Advantages Present Substantial Opportunity

Differentiated
D-Domain



Compelling
Phase 1 Data



Potential
Best-in-Class
Profile



Strong
Manufacturing
and Commercial
Expertise

Market

1

**3rd Largest
Blood Cancer**

Unmet need in 2L is increasing due to approval and adoption of several drug regimens (quadruplets) in 1L

2

**Impacts >100,000
Patients Annually¹**

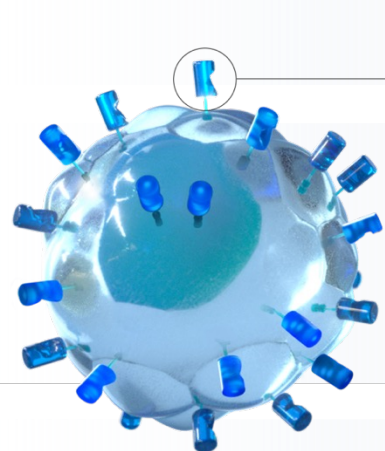
Incurable disease with life expectancy of just over 5 years

3

**Potential ~\$12B
CAR T Market**

Total Addressable Market in 2L+ Multiple Myeloma in CAR T

D-Domain: Optimized Design for Myeloma Cell Killing



Expression

Small construct facilitates 70% transduction efficiency, higher CAR positivity and density on T-cell surface

Enables more CAR+ cells within lower overall dose

Stability

Rapid D-Domain folding, lack of disulfide bonds, and a hydrophobic core

Enables stability at and beyond physiologic conditions

Structure

Small size and compact D-Domain CARs are designed to have low risk of tonic signaling and potentially more efficient MM cell killing

Designed to minimize CAR tonic signaling which can cause rapid T-cell exhaustion, impairing anti-tumor function

Small, stable, fully synthetic binding agent with a hydrophobic core

Anito-cel Phase 1 Data is Compelling

Durable Responses

100%

ORR

mPFS, mDOR, and mOS not reached (NR) at 26.5 months follow-up

Despite High-Risk Factors

34%

Patients with EMD

Demonstrated deep and durable responses in patients with high-risk factors (63% of patients), including extramedullary disease

With Manageable Safety

0

Delayed Neurotoxicity

0% ≥ Gr3 CRS; 1 case Gr 3 ICANS; No delayed neurotoxicity (including parkinsonism) seen to date

- Phase 1 results in 4L+ R/R multiple myeloma showed competitive efficacy at 26.5 mos follow-up, with a manageable safety profile.
- sCR/CR was 76% for all patients (n=38), with higher CR rates seen for patients with high-risk factors.

With 26.5 months follow-up, mPFS was not reached & no delayed neurotoxicity seen to date

Pivotal iMMagine-1 Study Underway

1

PRIMARY ENDPOINT

Overall Response Rate (ORR) per IMWG criteria by Independent Review Committee (IRC)

- The primary analysis is planned when all subjects have a minimum of 13 months follow up after infusion of anito-cel

2

SECONDARY ENDPOINT

Stringent complete response (sCR) or complete response (CR) rate per IMWG criteria

- The primary analysis is planned when all subjects have a minimum of 13 months follow up after infusion of anito-cel

A multicenter, open-label study of anito-cel in patients with R/R MM

Eligibility Criteria

- At least three prior lines of therapy, including PI, ImiD, and anti-CD38 antibody, and refractory to last line
- Measurable disease
- ECOG 0-1

Enrollment and Dose

- N = ~110
- Dose + 115 (+/-10) million CAR+ cells

Preliminary data expected in 2H24 with commercial launch targeted in 2026

Potential Best-in-Class CAR T in Multiple Myeloma

Today: Leveraging Kite's CAR T expertise to position anito-cel for a successful launch



DIFFERENTIATED PRODUCT

Establish anito-cel as the preferred MM therapy due to the potential advantages conferred by the D-domain



INDUSTRY-LEADING MANUFACTURING

Apply Kite's capabilities to deliver ample supply with competitive turnaround times and full range of slot availabilities



SIGNIFICANT UNMET NEED

Maximize reach across the earlier- and late-line MM settings through manufacturing excellence and established infrastructure



PATIENT ACCESS

Drive optimal coverage and reimbursement for anito-cel across key geographies and leverage robust ATC network

Key Clinical Updates in 2024

- Preliminary readout of pivotal iMMagine-1 study in 2H24
- Earlier-line study FPI in 2H24



Well-Positioned for Potential 2026 Launch

- Leveraging Kite's world-class manufacturing capabilities
- Established global commercial footprint

Clinical Pipeline



Frank Neumann, MD, PhD
SVP, Global Head of
Clinical Development

Advancing Towards Next Gen Kite CAR Technology



K-Gen 1 Mono-CAR

- Transformative in heme malignancies
- Single antigen and costimulatory domain

Examples: Yescarta, Tecartus, anito-cel



K-Gen 2 Bicistronic-CAR

- Multiple antigens and 2 costimulatory domains
- Potential for deeper and more sustained responses
- Potential to address certain resistance mechanisms

Example: KITE-363



K-Gen 3 Fit-CAR

- Mono or bicistronic enriched for juvenile T-cells
- Optimized manufacturing
- Can have multiple modifications (e.g., IL-18, mblL-15)
- Improves product potency

Examples: KITE-753, KITE-197



K-Gen 4 Allogeneic-CAR

- Readily available product
- Favorable COGS

Examples: CAR-NKs for autoimmune diseases



K-Gen 5 *in vivo*-CAR

- Capable of generating CARs in system

Examples: novel delivery technology

Durable Responses in Challenging Treatment Paradigms



ZUMA-1: 3L+ LBCL

Approved

43%

5-Year OS

92% of study patients alive at 5 years needed no additional cancer treatment after their one-time infusion of Yescarta

ZUMA-7: 2L LBCL

Approved

55%

4-Year OS

First and only therapy of any kind to show a statistically significant overall survival benefit versus standard of care in almost 30 years

ZUMA-12: 1L HR LBCL¹

Investigational

81%

3-Year OS

First ever 1L LBCL CAR T-cell therapy trial, with three-year follow-up data of axi-cel demonstrating high and durable response rates

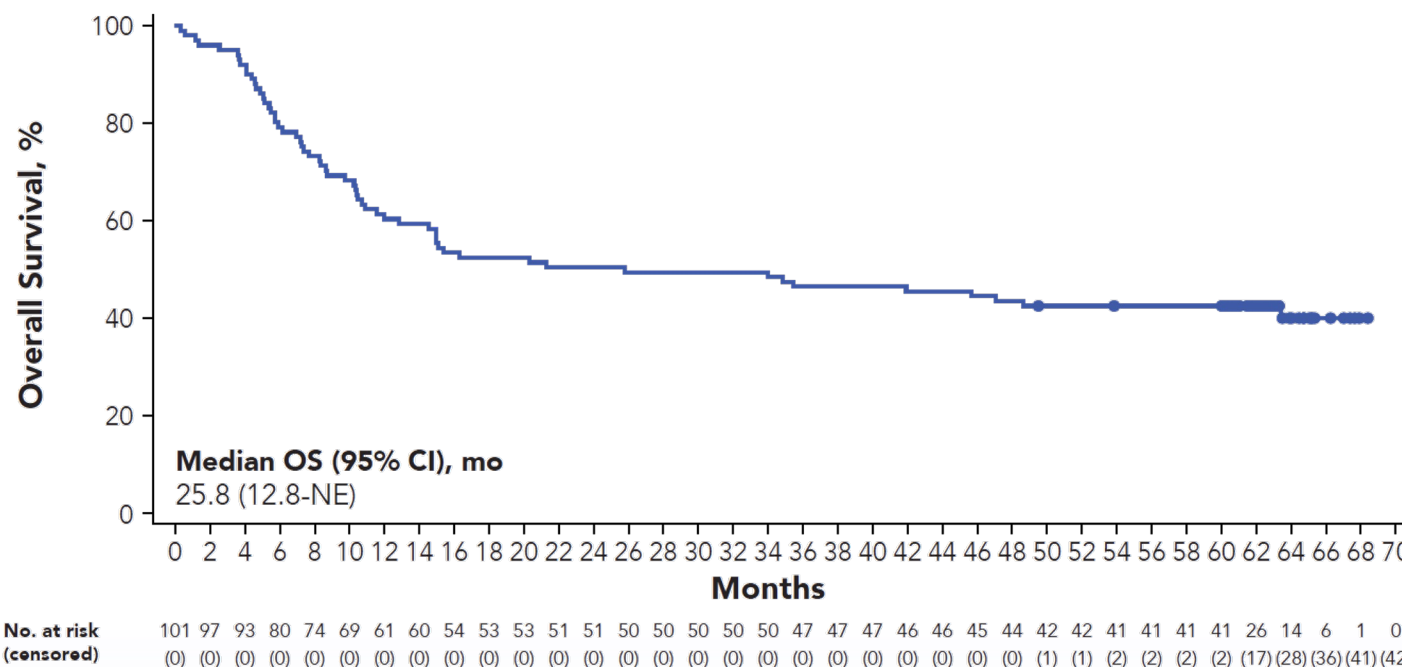
Durable Survival 5 Years Post-Treatment in 3L+ LBCL

ZUMA-1: 3L+ LBCL

Approved

43%
5-Year OS

- 92% of ZUMA-1 study patients alive at 5 years needed no additional cancer treatment after their one-time infusion of Yescarta



Source: ASH 2021 (ZUMA-1).

Yescarta is the only CAR T with 5-Year Overall Survival Data in LBCL

Shifting the Paradigm in 2L R/R LBCL

ZUMA-7: 2L LBCL

Approved

27%

Reduction in Risk of Death
(OS HR 0.726, p=0.0168)

>4x

median EFS

55%

4-year OS rate

2.5x

2-year EFS

- First and largest Phase 3 CAR T RCT in 2L LBCL (ZUMA-7); the only primary analysis with the longest follow up of 2yrs
- Met its primary EFS *AND* OS endpoints, demonstrating statistically significant and clinically meaningful improvement in efficacy with axi-cel versus second-line SOC in R/R LBCL
- Safety profile consistent with prior studies

Source: NEJM 2023 (ZUMA-7).

First treatment to improve upon 2L LBCL standard of care in ~30 years

Phase 2 Shows Rapid, Durable Responses in 1L HR LBCL

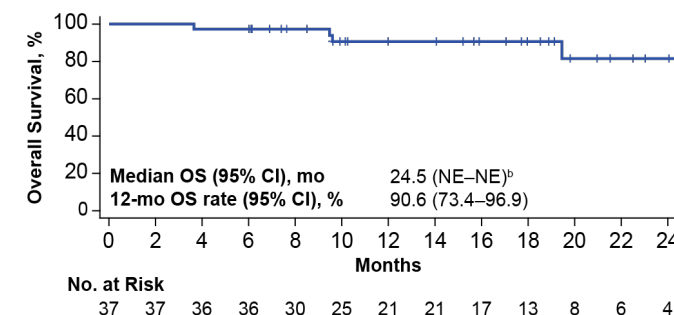
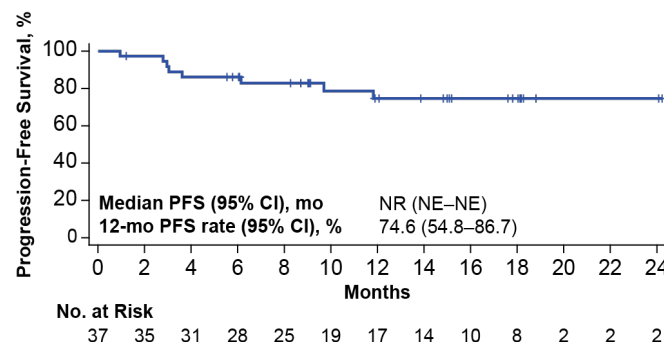
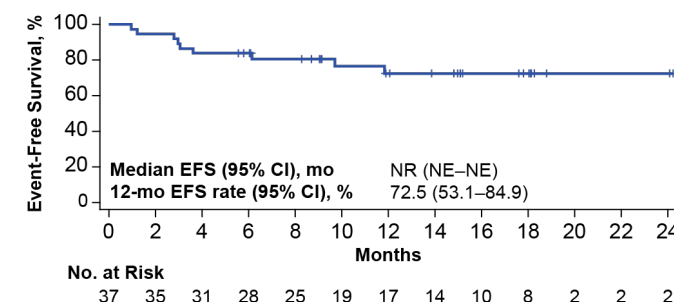
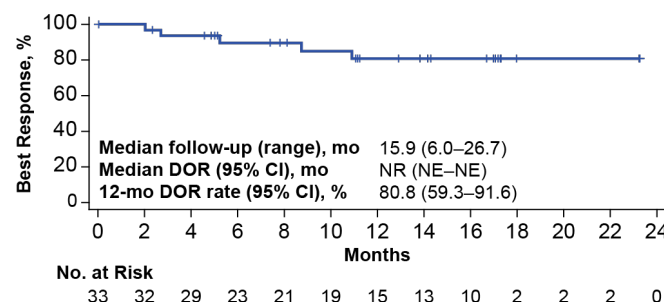
ZUMA-12: 1L HR LBCL

Investigational

81%

3-yr OS in Ph2 ZUMA-12

- High rate of rapid and durable responses with 86% complete response (primary endpoint)
- 73% of patients remained in response
- No new safety signals were observed
- Median follow-up of 40.9 months
- Data suggest improved T-cell fitness



First CAR T study in 1L HR LBCL; Phase 3 ZUMA-23 study ongoing

Note: Yescarta (axicabtagene ciloleucel) has not been approved by any regulatory agency for 1L HR LBCL; this use is investigational and the safety and efficacy of this use have not been established. Analyses done in all treated patients with centrally confirmed disease type (double- or triple-hit lymphomas) or IPI score ≥ 3 who received $\geq 1 \times 10^6$ CAR T-cells/kg. One patient died after progression (cause of death was progression). Source: Nature Medicine 2022 (ZUMA-12). HR - High risk, OS - Overall survival.

Diversified Pipeline Across Diseases & Constructs

Pipeline as of March 2024

■ Autologous ● Allogeneic ▲ Manufacturing Innovation

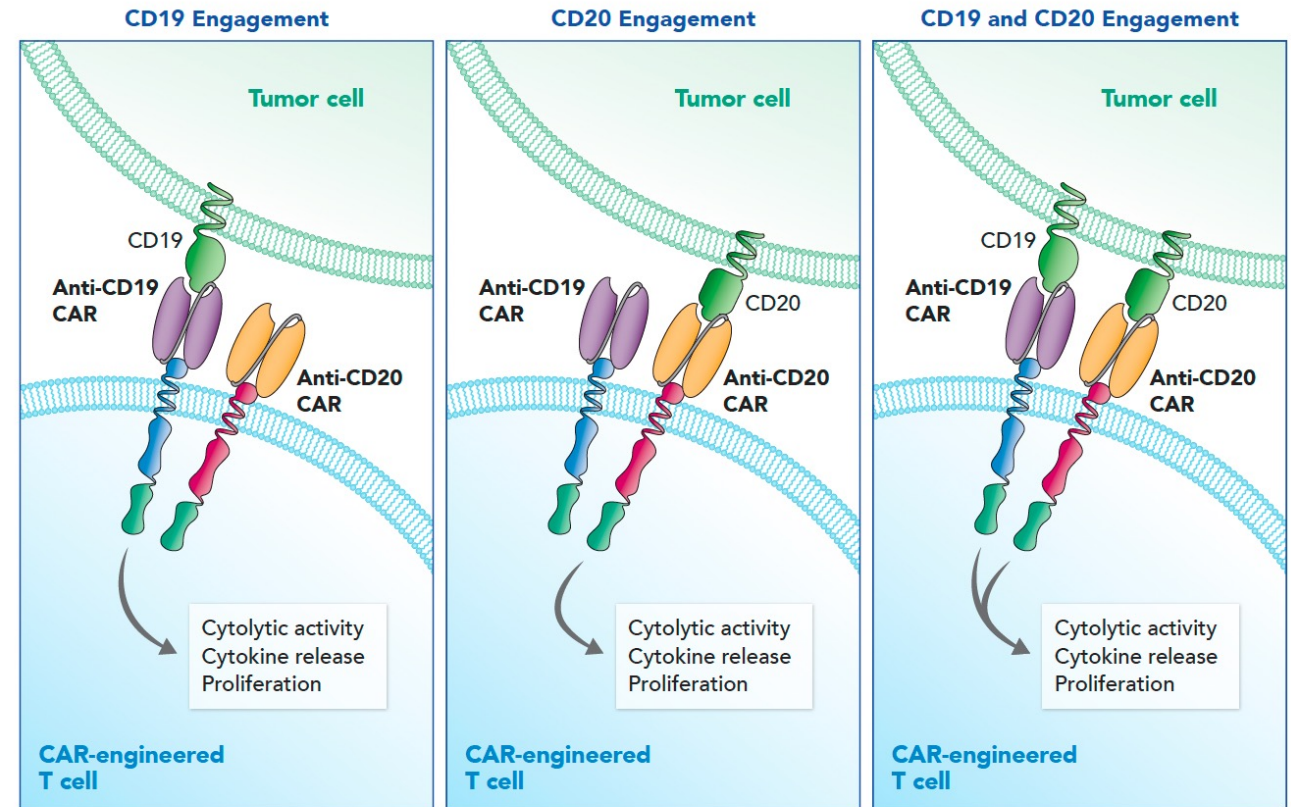
Priorities			Asset/Study*		Indication	Research	Preclinical	Phase 1	Phase 2/3	Filing
Capitalize on Kite's CAR T Leadership in Clinically Ready Areas	B-Cell Malignancies	Life Cycle Mgmt.	Axicabtagene ciloleucel (ZUMA-23)	■	1L HR LBCL	<div></div>				
			Axicabtagene ciloleucel (ZUMA-24)	■	2L OPT LBCL	<div></div>				
			Axicabtagene ciloleucel (ZUMA-22)	■	2L+ HR FL	<div></div>				
			Brexucabtagene autoleucel (ZUMA-4)	■	R/R Ped ALL/NHL	<div></div>				
			Brexucabtagene autoleucel (ZUMA-25)	■	Rare B-cell Malignancies	<div></div>				
		New Assets	KITE-363 (CD19/CD20)	■	3L+ post-CD19 CAR T LBCL	<div></div>				
			KITE-197 (Next-Gen CD19)	■▲	LBCL	<div></div>				
			KITE-753 (Next-Gen CD19/CD20)	■▲	LBCL	<div></div>				
	CD19/IL-18 Armored CAR		■	Undisclosed	<div></div>					
Multiple Myeloma		Anito-cel (iMMagine-1)	■	R/R Multiple Myeloma	<div></div>					
Position Kite for Future Auto and Potential Pivots	Allogeneic	iPSC CAR-NK (CD19/CD20)	●	Undisclosed	<div></div>					
		iPSC CAR-NK	●	Undisclosed	<div></div>					
		iPSC CAR-NK	●	T-Cell Lymphoma / CLL	<div></div>					
		iPSC CAR-M	●	Undisclosed	<div></div>					
	Solid Tumors	GPC3	■	3L+ HCC	<div></div>					
		CAR T EGFR IL13Ra2	■	Glioblastoma	<div></div>					
		CAR T GPC2	■	Neuroblastoma	<div></div>					
Acute Myeloid Leukemia			KITE-222 (CLL-1)		R/R AML	<div></div>				

Overcoming Resistance Mechanisms in LBCL

Potential Benefits:

- Bicistronics can target 2 antigens (e.g., CD19 and CD20) simultaneously or individually
- Potentially provides deeper, more sustained responses
- May prevent CD19 antigen escape by minimizing selective pressure through upfront therapeutic dual targeting
- Potential to overcome certain resistance mechanisms as loss of either antigen (CD19 or CD20) on tumor cells can be compensated for by the other CAR
- Construct may allow synergized co-stimulation to resemble more physiologic signaling which may improve the overall efficacy/safety profile

Mechanism of Action - Bicistronic CAR



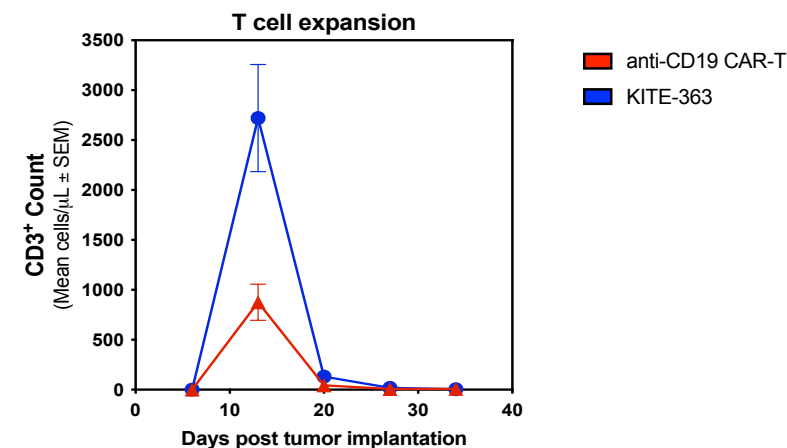
CAR, chimeric antigen receptor.

Early KITE-363 Bicistronic Data Encouraging

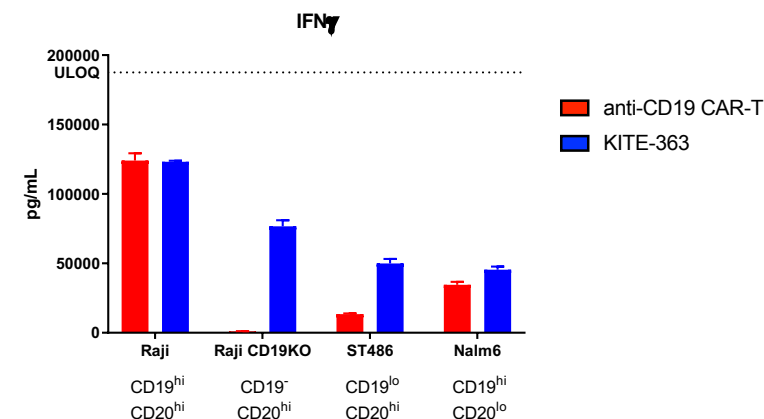
- **KITE-363** is an investigational autologous bicistronic CAR T targeting CD19- and/or CD20-expressing B-cell malignancies
- Preclinical data shows **robust cell expansion without significant increase in cytokines**
- Dose expansion portion of Phase 1 study ongoing at the recommended dose; **encouraging responses and safety profile** observed to date

Phase 1 DLBCL Update in 2H24

Enhanced Cell Expansion in Preclinical Study



No Increase in Cytokines in Preclinical Study



Advancing Towards Next Gen Kite CAR Technology



K-Gen 1 Mono-CAR

- Transformative in heme malignancies
- Single antigen and costimulatory domain

Examples: Yescarta, Tecartus, anito-cel



K-Gen 2 Bicistronic-CAR

- Multiple antigens and 2 costimulatory domains
- Potential for deeper and more sustained responses
- Potential to address certain resistance mechanisms

Example: KITE-363



K-Gen 3 Fit-CAR

- Mono or bicistronic enriched for juvenile T-cells
- Optimized manufacturing
- Can have multiple modifications (e.g., IL-18, mblL-15)
- Improves product potency

Examples: KITE-753, KITE-197



K-Gen 4 Allogeneic-CAR

- Readily available product
- Favorable COGS

Examples: CAR-NKs for autoimmune diseases



K-Gen 5 *in vivo*-CAR

- Capable of generating CARs in system

Examples: novel delivery technology

Research



Priti Hegde, PhD
SVP, Global Head of Research

Advancing Towards Next Gen Kite CAR Technology



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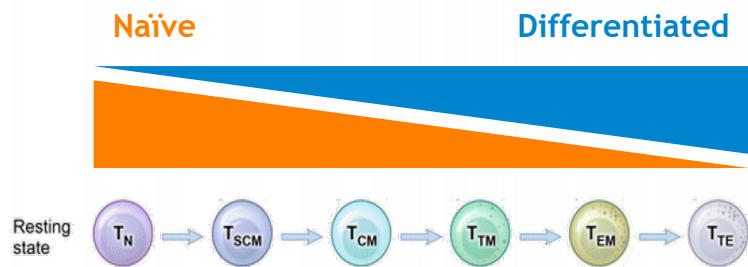


K-Gen 5 *in vivo*-CAR

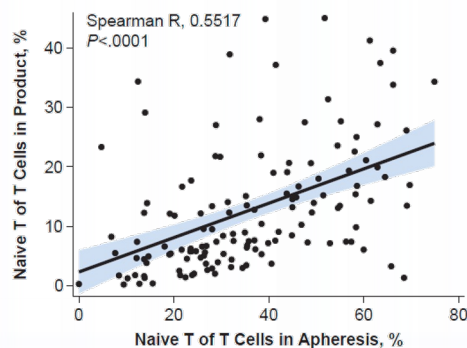
- Capable of generating CARs in system

Examples: novel delivery technology

Translational Learning Applied to Next Gen CAR T



Naïve T-cells result in better expansion into memory T-cells



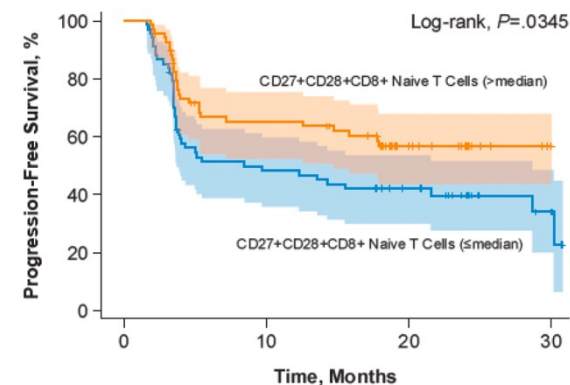
Higher proportion of naïve T-cells in apheresis result in higher proportion of naïve T-cells in product

Similarly, T-cells with poor qualities could impact product

RESULTS FROM ZUMA-7

Higher naïve T-cells in Apheresis result in better clinical outcomes

Naïve T-cells in Apheresis and PFS



Fine-tuning T-cell inputs to develop improved CAR T product for select T-cell qualities based on translational research

Research Strategy Expands Leadership in Cell Therapy

Capitalize on CAR T Leadership in Clinically Ready Areas



GROW & PROTECT

B-Cell Lymphoma & Multiple Myeloma

Key Projects

K-Gen 2

K-Gen 3

- Dual Antigen Targeting CAR
- Armoring (IL-18, mbIL-15)
- Optimized Manufacturing

Position Ourselves at Forefront of Next Gen Autologous and Allogeneic Approaches



ENTER

High Unmet Need Solid Tumors

Key Projects

K-Gen 3

- GPC-3 armored CAR for HCC
- EGFR dual armored CAR for GBM



EXPLORE

Allogeneic for Heme & Autoimmune Disease

Key Projects

K-Gen 4

- T and NK Cell Platform

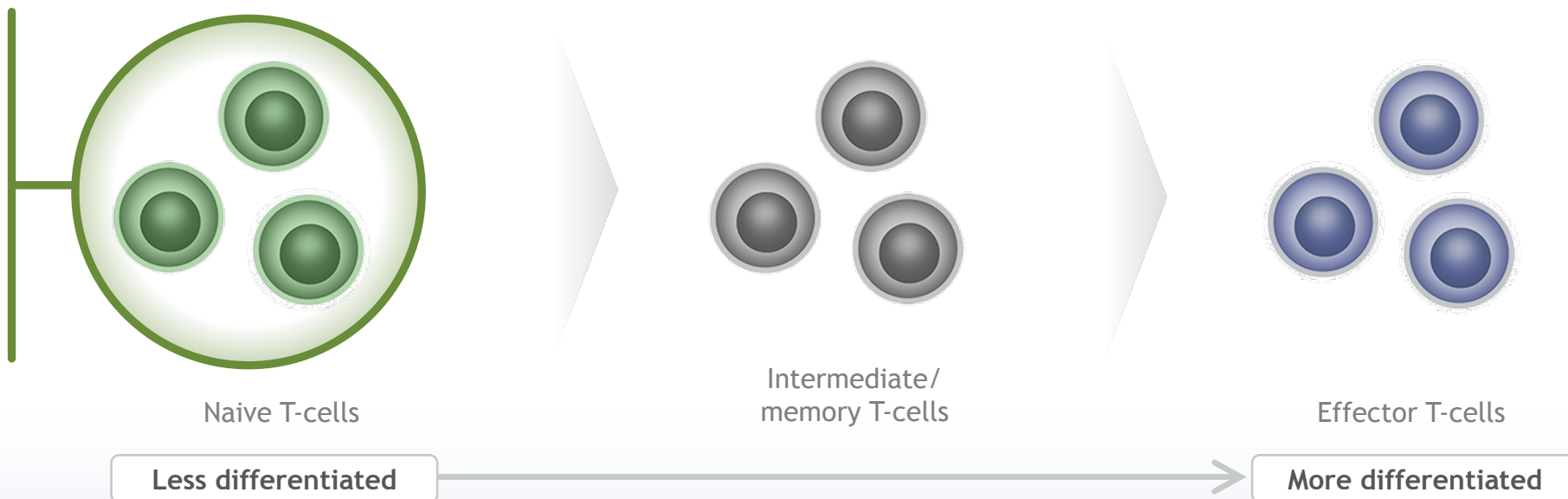
Innovate through technology development & external partnerships

KITE-753:CD19/CD20 Dual-targeting Fast Manufacturing

Key Unmet Need: Speed to treatment especially for those with very aggressive lymphomas

Kite's **rapid and enhanced manufacturing process** harvests the product early to enrich a more naive, less differentiated T-cell population

Rapid Manufacturing Process (3 days) to Preserve T Cell Stemness



Potential Benefits

Improved product potency - demonstrates enhanced efficacy in preclinical studies with the potential for a lower dose in the clinic

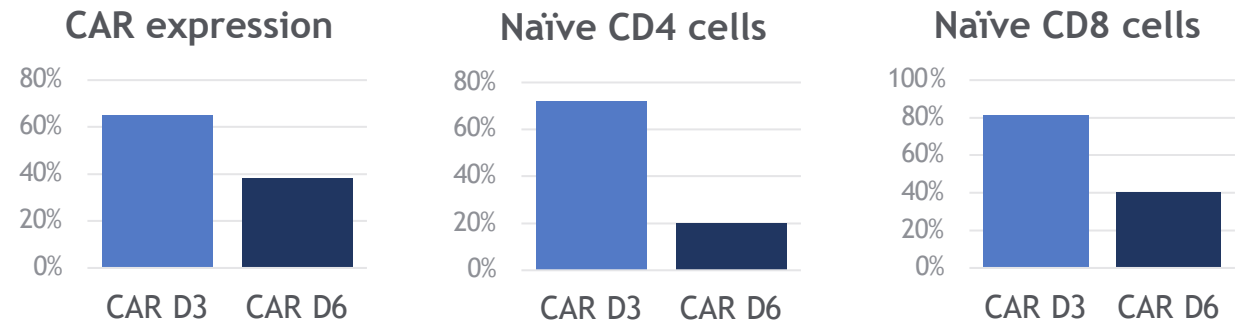
Enables increased manufacturing success, reduced turn-around-time and reduced cost of goods - reduced average turnaround time to 3 days

Exploits the benefits of 2 different costim domains and thus the combined functional output - rescue CD19 negative relapsed patients and prevent CD19 antigen escape

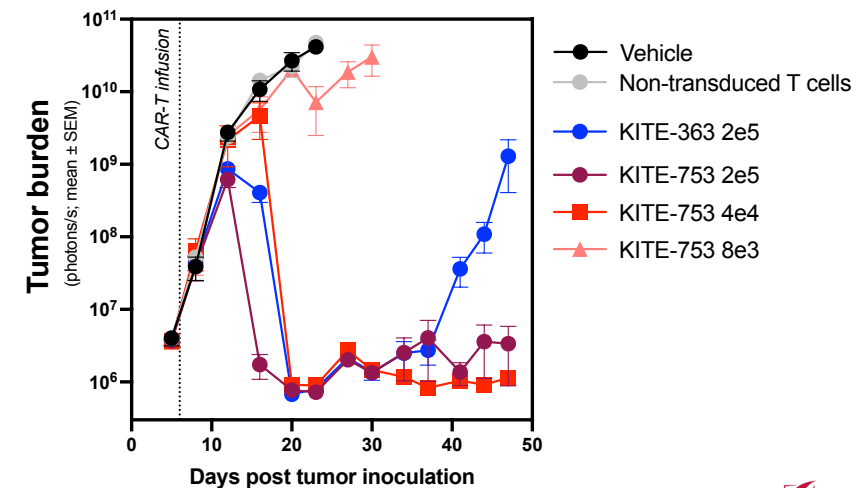
KITE-753 Preclinical Data Encouraging

- KITE-753 final product exhibits high CAR expression and increased naïve T-cells compared to the KITE-363 benchmark
- KITE-753 demonstrates increased efficacy *in vivo* compared to the KITE-363 benchmark

High CAR expression and increased naïve T-cells



Enhanced *in vivo* efficacy of KITE-753



Address Next Generation CAR-T in Multiple Myeloma



Challenges to Solve

Tumor antigen escape

Poor persistence in blood

Immunosuppressive microenvironment

Baseline product characteristics impact response

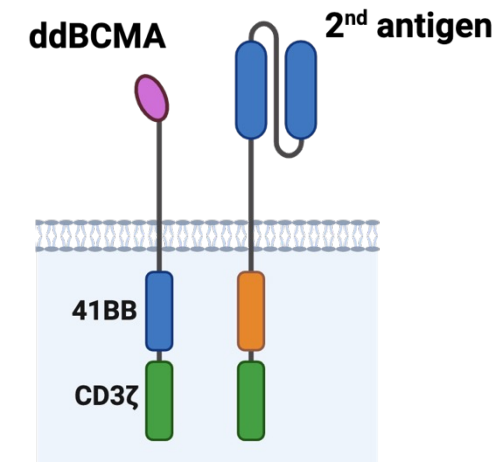


Dual targeting with 2nd antigen

Armoring to improve local expansion and persistence

Optimized manufacturing for naïve cells

Bicistronic



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Solving for the Unique Challenges of Solid Tumors



Challenge

Repercussion

Approach

Poor effector T-cell (CAR T) to tumor cell ratio

Poor proliferation and persistence

Enhance T-cell proliferation and expansion

High tumor heterogeneity

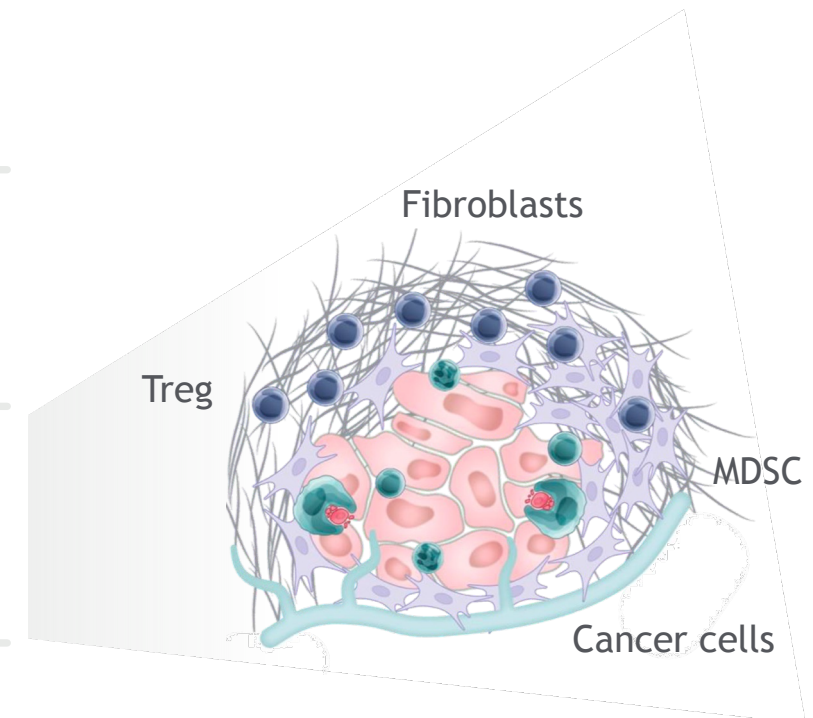
CRs or deep and durable ORRs difficult to achieve

Dual antigen targeting

Highly immunosuppressive TME

Impedes T-cell fitness

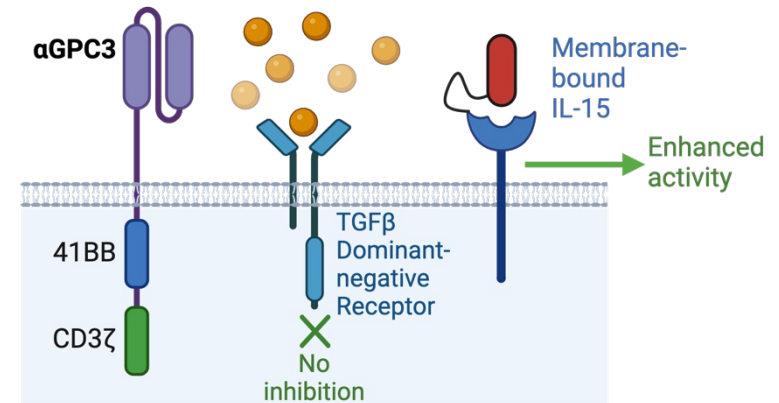
Arm T-cells to be more metabolically fit, address immunosuppressive mechanisms



GPC3-Directed CAR T for Hepatocellular Carcinoma

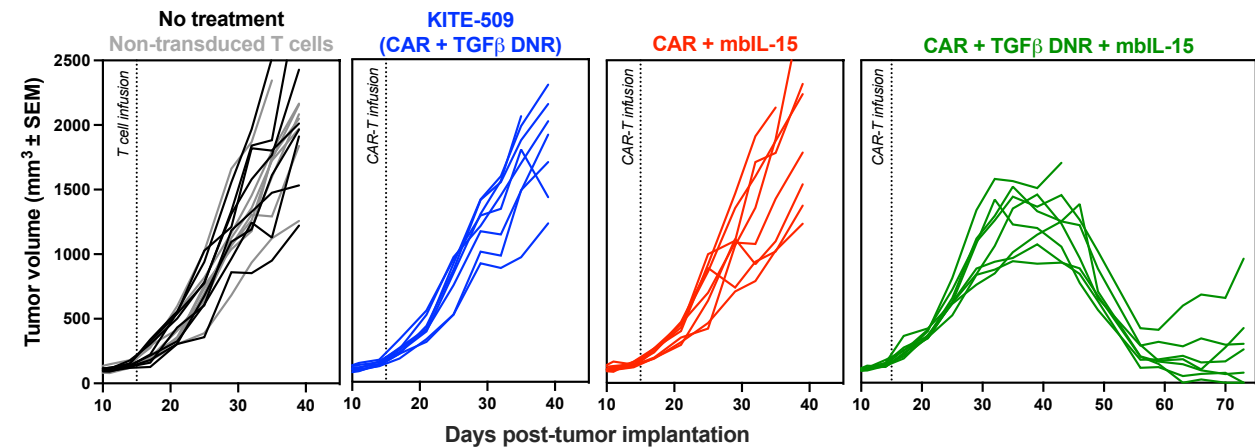
- 2L HCC: PFS of <5 months with <5% ORR
- Glypican-3 (GPC3) is a glycoprotein that is overexpressed in HCC and other solid tumors, but is not expressed in normal tissues
- Most patients with HCC have elevated serum TGF β and a genetic signature of TGF β activation in tumors. Higher serum TGF β correlates with poor disease outcome
- Membrane bound IL-15 promotes T-cell persistence and preserve memory phenotype

Next-Gen GPC3 Asset



Enhancement Rationale

TGF β DNR + mbIL-15 provides superior efficacy over mbIL-15 alone



Exploring Solid Tumors

EGFR IL13Ra2



Phase 1 Glioblastoma

GBM is the most common primary malignant brain tumor in adults. Despite aggressive treatment, including resection, radiation, and chemotherapy, GBM has close to 100% recurrence rate, and is nearly uniformly fatal.

Planned combination of Penn's dual-targeting of IL13Ra2 and EGFR with our TME strategies driven by Penn translational data increases confidence in our approach.

Autologous

LVV

Bicistronic

GPC2



Phase 1 Neuroblastoma

Glypican 2 (GPC2) is highly expressed on the plasma membrane of most high-risk neuroblastomas, is further enriched in the tumor stem cell compartment, but is not expressed at significant levels on normal tissues.

Developed as a *de novo* tumor antigen discovery project in partnership with CHOP, our GPC2 CAR (manufactured at Penn) first-in-human test reveals the development path forward for not only children with neuroblastoma, but potentially for other tumor types.

Autologous

LVV

LVV - Lentiviral vector

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Capitalize on CAR T Leadership in Clinically Ready Areas



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Allogeneic for Heme & Autoimmune Diseases

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K-Gen 4

- T and NK cell platform

Innovate through technology development & external partnerships

Uniquely Positioned to Execute Auto & Allo Autoimmune



Industry leading manufacturing
capable of scaling to meet
autoimmune disease patient
volume

Large Patient Population

- Systemic lupus erythematosus
- Lupus nephritis
- Systemic scleroderma
- Myasthenia gravis
- Multiple sclerosis

Developing outpatient expertise
to manage different stakeholders
and payer challenges

Commercial Challenges

- Need for partnership among specialists and between centers
- Outpatient / buy & bill payer landscape

Ability to combine Kite cell
therapy clinical expertise with
Gilead inflammation to execute
on clinical trials

Clinical Challenges

- Limited early stage proof of concept data
- Need safer CAR T technology
- Need for autoimmune disease expertise

Research Goals for Allogeneic Autoimmune Therapies

Goals to Bring CAR T to a Broader Population

- 1 Requires low or no lymphodepletion
- 2 Humanized binder to support potential repeat dosing
- 3 Addresses multiple mechanisms of immune rejection
- 4 Construct design supports outpatient strategy (safety, ease of access)

Rationale for Allogeneic Therapies

- Reduced antigen burden alleviates need for persistence
- Eliminates apheresis in the patient journey
- Potentially improved safety profile (e.g., CAR-NK)
- Allo-T manufacturing has favorable COGS

Complementing Allogeneic with External Innovation



- Induced pluripotent stem cell (iPSC) derived CAR-NK Cells
- Engineering that improves persistence
- Renewable cell source provides product consistency
- Low COGS and supports multiple dosing strategy
- Potential for enhanced safety in the clinic
- Cell type and construct must support outpatient strategy: safety, ease of access

Kite & Shoreline strategic collaboration to develop off-the-shelf, standardized and targeted NK cells and macrophages

Innovation Through Technology & Partnerships

Technology Development

- Improve product fitness
- Address alternatives to apheresis and lymphodepletion
- Non-viral delivery for CAR Ts and increase payload
- *in vivo* CARs



External Partnerships

ORNA™



Growing Capabilities Led by 3 Research Centers

Foster City, CA

Research Center,
specializing in:

- Armored CAR T
- CAR constructs
- Editing technology
- Allogeneic platforms



Acquired December 2017



Santa Monica, CA

Research Center,
specializing in:

- Translational medicine
- T-cell co-stimulation
- Transposons and epigenetic edits
- Payload delivery



Acquired August 2017

Philadelphia, PA

Research Center,
specializing in:

- Fast CAR Ts
- T-cell backpacks

R&D collaboration with:



Children's Hospital
of Philadelphia

T M U N I T Y™ *Acquired February 2023*



Cindy Perettie
EVP & Head of Kite



Warner Biddle
SVP, Global Head
of Commercial



Chris McDonald
SVP, Global Head of
Technical Operations

Q&A



Frank Neumann, MD, PhD
SVP, Global Head of
Clinical Development



Priti Hegde, PhD
SVP, Global Head of
Research



Shelby Geyer
VP, Kite Finance

Wrap-Up

Kite Analyst Event: Global Leader in Cell Therapy

Leading Commercial Execution

- Building best-in-class commercial capabilities and extending leadership
- Driving differentiation vs in-class and out-of-class competitors
- Building class share with ATC growth & innovative model of community expansion
- Expand access globally and further demonstrate the value of CAR T

Setting the Industry Manufacturing Standard

- 96% manufacturing success allows more patients to receive cells the first time
- Rapid 14-day turnaround time in U.S¹ with opportunities for further improvements
- Moving towards full automation to enable greater capacity and cost efficiencies
- Executing plans for anito-cel manufacturing to support commercial launch

Investing Today to Maintain Leadership Tomorrow

- Winning in multiple myeloma with potentially best-in-class anito-cel
- Potentially expanding Yescarta into the front-line setting for high-risk LBCL
- Advancing next-generation constructs across auto, allo and *in vivo*
- Leveraging cell therapy expertise to identify the right autoimmune approach

Kite Cell Therapy

Analyst & Investor Event

14 March 2024