



# Q225 Financial Results

August 7, 2025

# Forward-Looking Statements

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# Q225 Key Takeaways

Daniel O'Day

Chairman & Chief Executive Officer



# Gilead Q225 - Key Takeaways

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## Business Performance

- Total Product Sales excluding Veklury up 4% YoY to \$6.9B, driven by HIV, Livdelzi, and Trodelvy
- Total HIV up 7% YoY; Biktarvy up 9% YoY and Descovy up 35% YoY
- Total Oncology up 1% YoY; Trodelvy up 14% YoY; Cell Therapy down 7% YoY
- Strong top and bottom line results reflected in increased 2025 revenue and EPS guidance

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## Clinical Updates

- FDA approval of Yeztugo (lenacapavir), a twice-yearly injection for HIV prevention
- Initiated Phase 3 PURPOSE-365 study for evaluating once-yearly lenacapavir for PrEP
- Clinically meaningful Phase 3 ASCENT-03 & -04 data for Trodelvy<sup>1</sup> in 1L mTNBC; FDA filings in ~2H 2025
- Updated next-generation CAR T data at EHA 2025; advancing KITE-363 development

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## Looking Ahead

- Ongoing Yeztugo launch amid growing PrEP market
- Positive CHMP opinion for twice-yearly lenacapavir for PrEP; EC decision expected 2H 2025
- Phase 3 updates for ARTISTRY-1 & ARTISTRY-2 for once-daily BIC/LEN expected in 2H 2025
- Phase 2 iMMagine-1 update for anito-cel in MM expected in 2H 2025; target launch in 2026

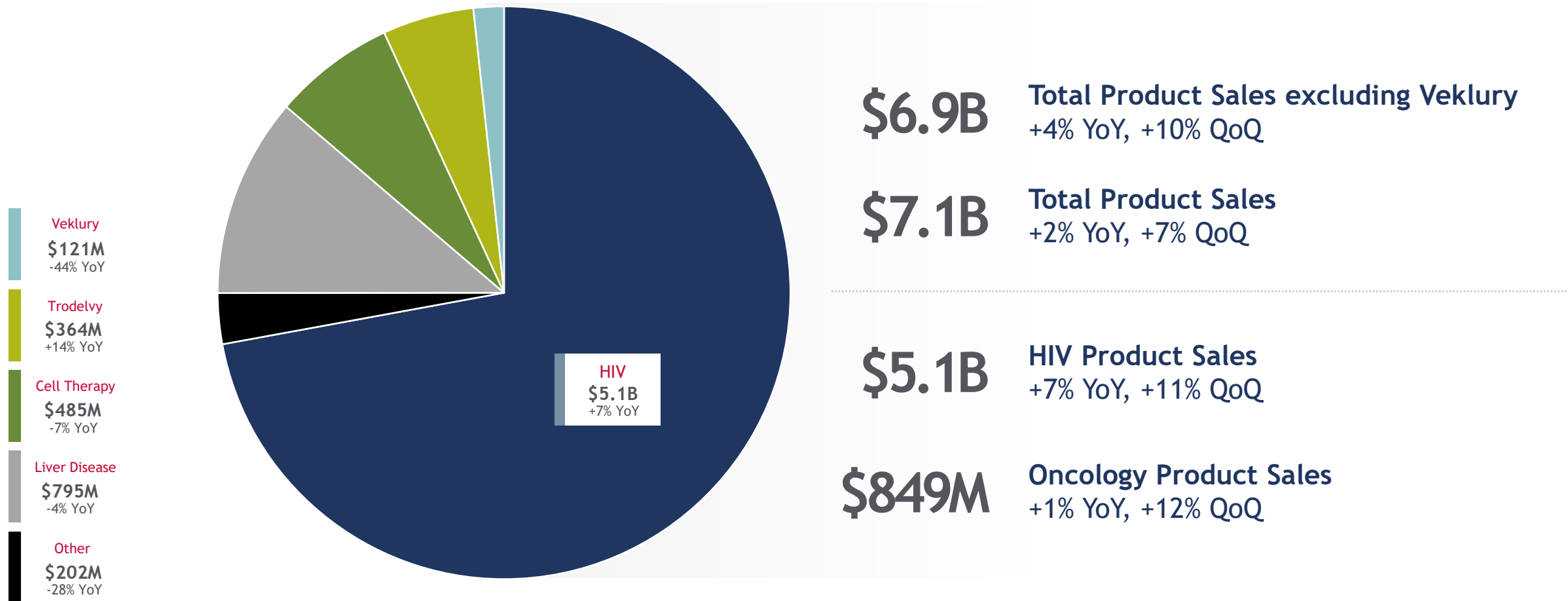


# Commercial Results & Market Dynamics

Johanna Mercier  
Chief Commercial Officer

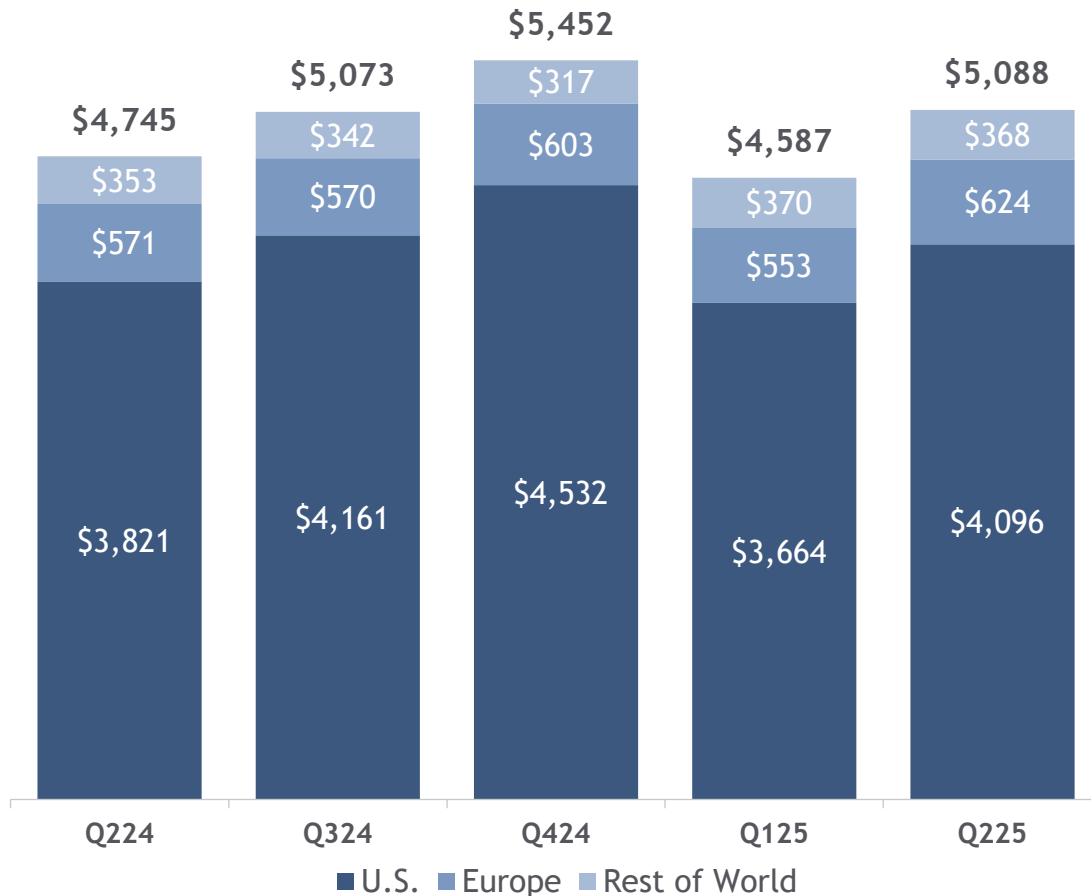


# Solid Base Business Performance in Q225



# HIV: Strong Demand-Driven YoY Growth

## Product Sales (\$M)



**+7%**  
Sales YoY

**+11%**  
Sales QoQ

- YoY reflects increased demand and higher average realized price
- QoQ reflects seasonal inventory dynamics, higher average realized price and higher demand



# Share Growth for HIV Treatment & PrEP



**Q225 sales: \$3.5B, +9% YoY, +12% QoQ**

**51%**

U.S. Market Share

- Remains #1 prescribed regimen for new starts and treatment switches across most major markets

- YoY driven by higher demand

**2-3%**

U.S. Treatment Market Growth YoY

- QoQ reflects seasonal inventory dynamics and higher average realized price, as well as higher demand



**Q225 sales: \$653M; +35% YoY, +11% QoQ**

**>40%**

U.S. Market Share

- Descovy for PrEP maintaining share despite availability of other regimens, including generics

- YoY driven by higher average realized price and demand

**~15%**

U.S. PrEP Market Growth YoY

- QoQ primarily driven by seasonal inventory dynamics and higher demand

Biktarvy received FDA approval to expand its label to include the treatment of people with HIV (PWH) with an antiretroviral treatment (ART) history who are not virologically suppressed, with no known or suspected resistance to the integrase strand inhibitor (INSTI) class, emtricitabine or tenofovir. Note: YoY reflects Q225 vs Q224 and QoQ reflects Q225 vs Q125. Biktarvy (bictegravir 50 mg, emtricitabine 200 mg, tenofovir alafenamide 25 mg) tablets. Descovy (emtricitabine 200 mg, tenofovir alafenamide 25 mg) tablets. PrEP - pre-exposure prophylaxis.



# Yeztugo: Now Approved in U.S. for HIV PrEP



Upon Approval:

- ⌚ ~hours First prescription written
- ⌚ 24 hours First product shipped
- ⌚ days First dose administered

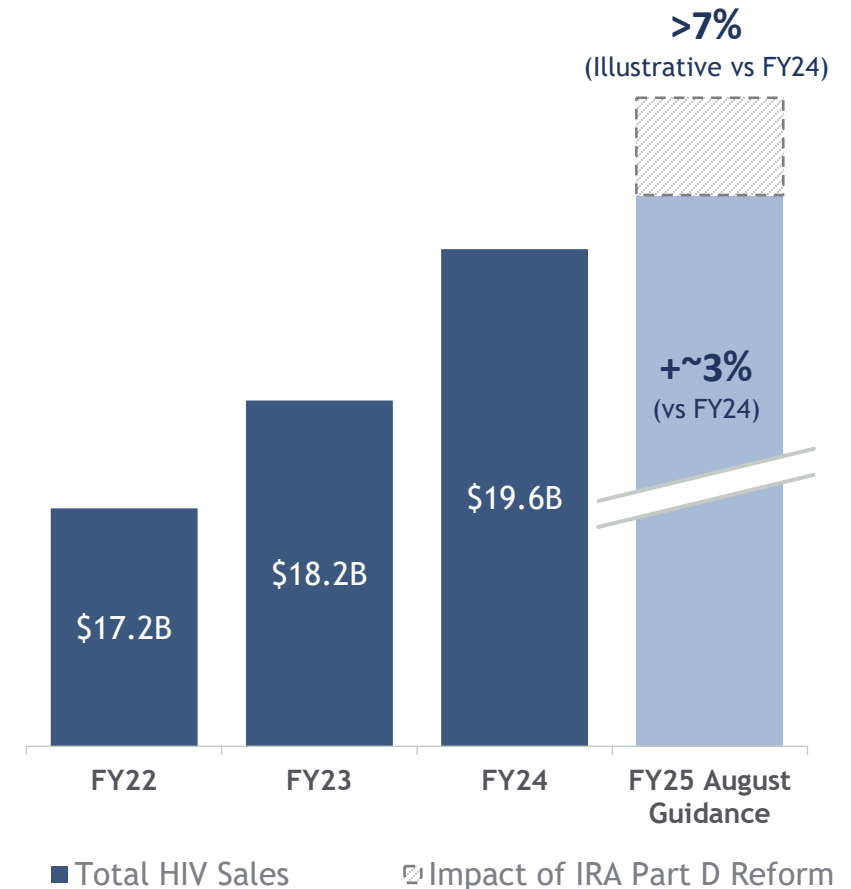


# FY25 HIV Guidance Updated to Reflect YTD Strength

## HIV Revenue Illustrative Guidance >7% YoY

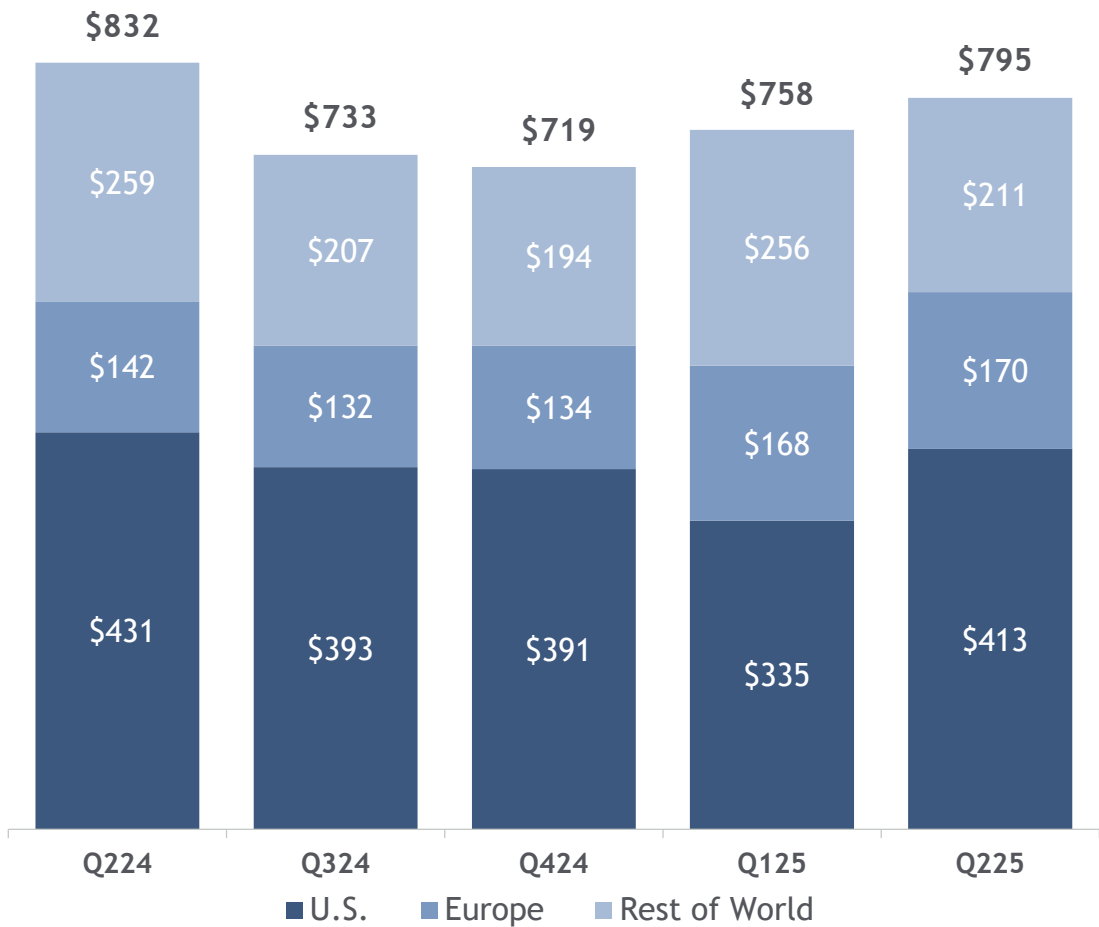
- Strong performance of Biktarvy and Descovy driving increased sales guidance for FY25
- HIV sales now expected to grow ~3% YoY
- No changes to:
  - Medicare Part D assumptions
  - Yeztugo assumptions, given launch recency
  - Policy environment assumptions

## Product Sales (\$B)



# Liver Disease: Growing Livdelzi Contributions

Product Sales (\$M)



>60%

U.S. HCV market Share

\$78M

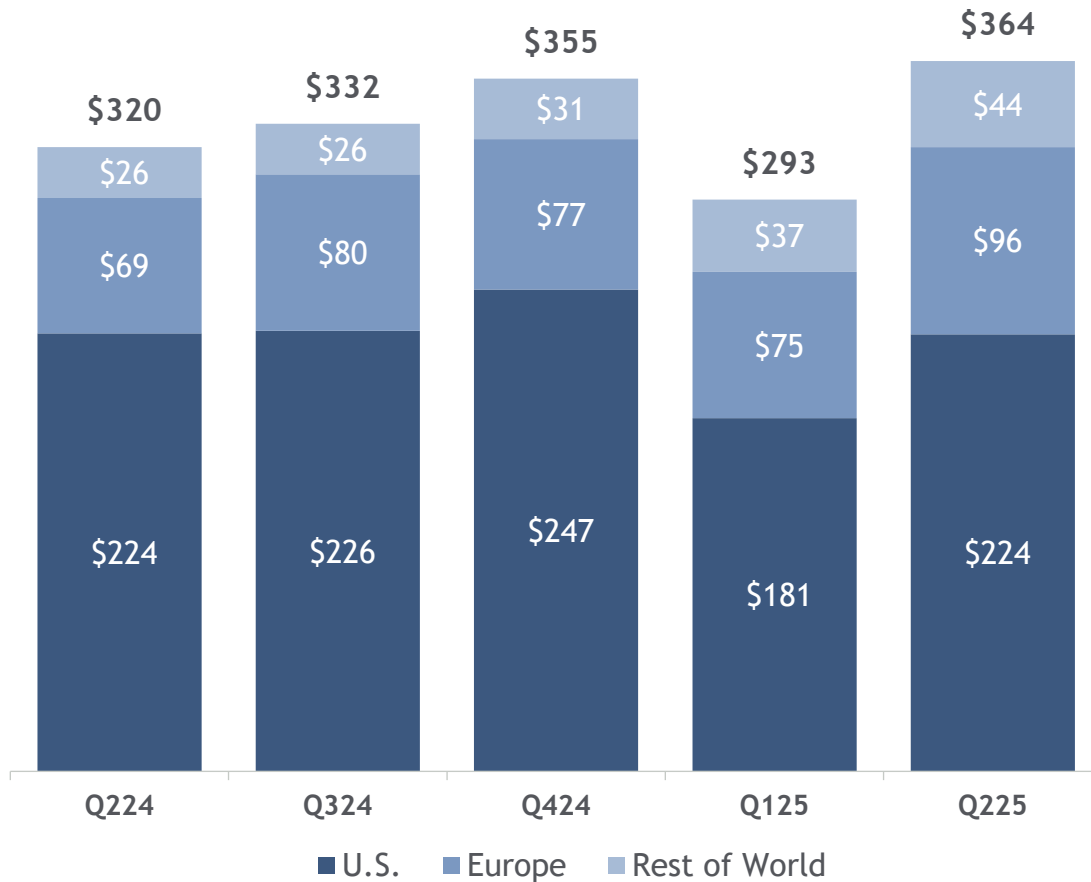
Q225 Livdelzi sales

- -4% YoY reflects lower HCV sales, partially offset by higher demand across Livdelzi, HDV and HBV
- +5% QoQ reflects higher demand for Livdelzi and higher average realized price for HCV, partially offset by lower HCV volume
- Ongoing launch activities for Livdelzi in the U.S. and Europe



# Trodelvy: Continued Strength in mBC

## Product Sales (\$M)



59

Countries Approved

#1

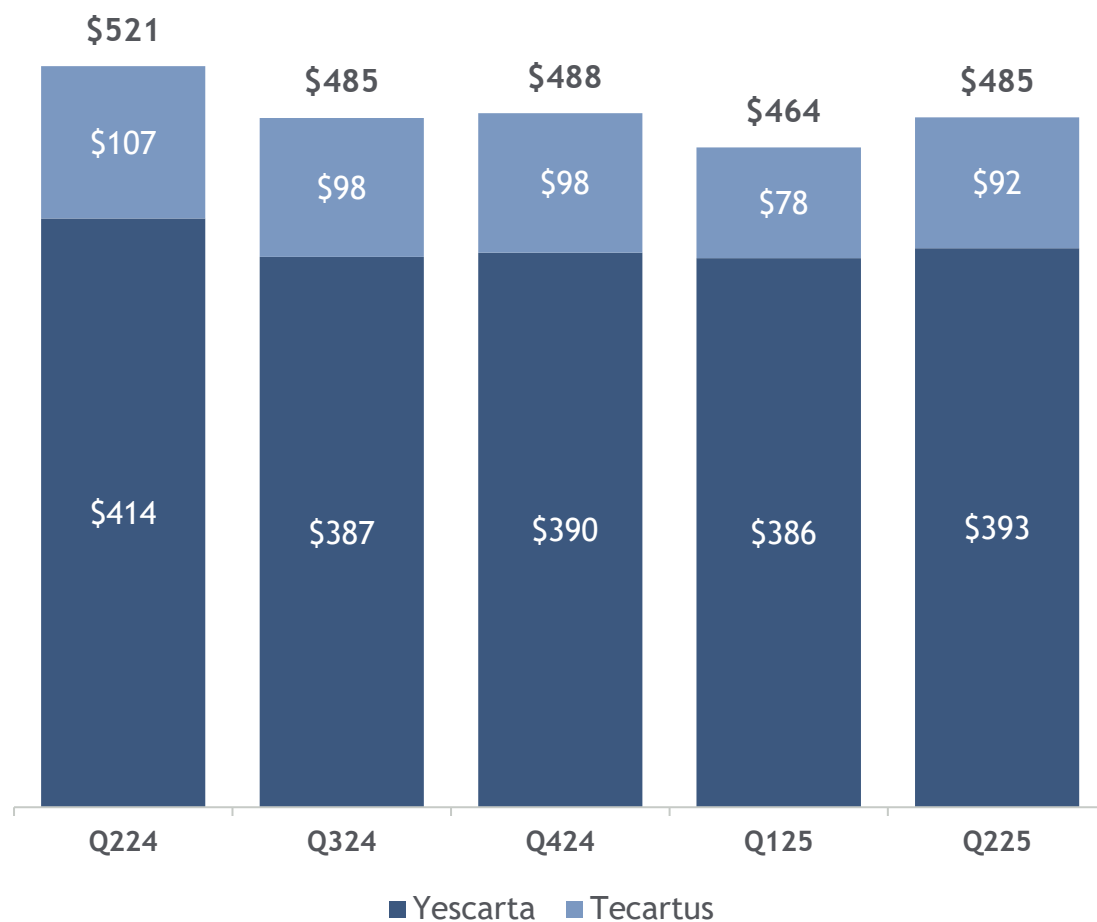
2L mTNBC<sup>1</sup> share

- +14% YoY and +24% QoQ reflecting continued strength in mBC more than offsetting lower YoY mUC sales
- Strong demand outside of U.S. both YoY and QoQ



# Cell Therapy: Evolving Competitive Landscape

## Product Sales (\$M)



**>31K**

Patients treated to date

**>570**

ATCs Globally

- -7% YoY, reflecting lower demand, partially offset by higher average realized price
- +5% QoQ, driven by favorable FX impact as well as increased demand for Yescarta in the U.S. and Tecartus globally



# Pipeline Updates

Dietmar Berger, MD, PhD  
Chief Medical Officer



# Strong Execution Driving Clinical Momentum

## Positive Regulatory Updates in Virology & Clinical Data Readouts Across Oncology



### Q2 2025 Update



**FDA Approval**  
June 2025



**ASCENT-04 & -03 Topline**  
April / May 2025



**Next Gen CAR T  
ASCO Update**  
June 2025



**Positive CHMP Opinion**  
July 2025



**ASCENT-04 ASCO Update**  
June 2025



**iMMagine-1 EHA Update**  
June 2025

### 2H 2025 Updates



**EC Regulatory Decision**










**ASCENT-03 &  
ASCENT-04 Filing**



**iMMagine-1 Pivotal Data**



# HIV: Advancing Leading Clinical Pipeline

	Phase 1	Phase 2	Phase 3	PrEP	Treatment
 Daily			ARTISTRY-1 & ARTISTRY-2 <i>bictegravir/lenacapavir</i>		+ Complex Regimens ~2027
 Weekly		WONDERS-1 <i>GS-4182/GS-1720</i>	ISLEND-1 & ISLEND-2 <i>lenacapavir/islatravir</i> WONDERS-1 & WONDERS-2 <i>Program on Clinical Hold</i>		~2027 ~2029-2030
 Monthly	GS-3107 <i>(lenacapavir pro-drug)</i>	<i>GS-3107/INSTI</i>			~2031-2033
 Quarterly	GS-1614 <i>(islatravir pro-drug)</i>	<i>lenacapavir + GS-1614</i>			~2031-2033
 Twice-Yearly	GS-1219 or GS-3242	teropavimab + zinlirvimab <i>(bNAbs)</i>	PURPOSE-1 & PURPOSE-2 <i>SC lenacapavir</i> <i>lenacapavir + bNAbs</i>	 (lenacapavir) injection 483.5mg/1.5mL <b>FDA APPROVED</b>	~2030 ~2031-2033
 Once-Yearly			PURPOSE-365 <i>IM lenacapavir</i>		~2028



# Trodelvy: Potential to Change Practice in 1L mTNBC



**Only ADC to demonstrate statistically significant and clinically meaningful PFS benefit in 1L mTNBC**

## ASCENT-03

**Trodelvy**

*1L mTNBC - not candidate for PD-(L)1 inhibitors*

## ASCENT-04

**Trodelvy + Pembrolizumab**

*1L mTNBC - PD-L1+ (CPS $\geq$ 10)*

**Clinical Programs Across Multiple Tumor Types:**

**Breast Cancer<sup>1</sup>**

**Non-Small Cell Lung Cancer<sup>2</sup>**

**Small Cell Lung Cancer<sup>2</sup>**

**Endometrial Cancer<sup>2</sup>**

Note: The use of Trodelvy with or without pembrolizumab in 1L mTNBC is investigational and has not been approved anywhere globally. 1. Trodelvy is approved in 2L+ mTNBC and pre-treated HR+/HER2- mBC. 2. Trodelvy's use in non-small cell lung cancer, small cell lung cancer, and endometrial cancer is investigational and has not been approved anywhere globally. ADC - antibody-drug conjugate, mPFS - median progression-free survival, mTNBC - metastatic triple negative breast cancer, SoC - standard of care



# Advancing Next Wave of CAR T Treatments



## Anito-cel

### ➤ iMMagine-1

4L+ R/R MM



✓ **Topline readout** ASH 2024

✓ **Data update** EHA 2025

○ **Data update** Expected 2H25

○ **Target launch** 2026

### ➤ EHA Oral Presentation (May cutoff)

- Consistent and compelling clinical profile across efficacy and safety
- No delayed neurotoxicity



## Next Generation CAR T

### ➤ Lymphomas

○ *Selection of go-forward CAR T in 2H25*

**Kite-363 (CD19/CD20)**

Bicistronic-CAR

**Kite-197 (CD19)**

FIT-CAR

**Kite-753 (CD19/CD20)**

Bicistronic & FIT-CAR

### ➤ Autoimmune

✓ *Selected for go-forward for clinical trials*

**Kite-363 (CD19/CD20)**

Bicistronic-CAR



# Key 2025 Milestones

## 1H25

Program	Trial	Indication	Update	Status
<b>Yeztugo® (Lenacapavir)</b>	PURPOSE 1 & 2	Q6M LAI HIV PrEP	FDA Decision	✓
<b>GS-1720 / GS-4182</b>	WONDERS-1 <sup>1</sup>	QW LAO HIV Tx	Phase 2 update	—
<b>Livdelzi</b>	RESPONSE	Primary Biliary Cholangitis	EC Decision	✓
	ASCENT-03	1L mTNBC (PD-L1-)	Phase 3 update	✓
<b>Trodelvy</b>	ASCENT-04	1L mTNBC (PD-L1+)	Phase 3 update	✓
	EVOKE-SCLC	ES-SCLC	Phase 3 FPI	✓

## 2H25

✓ Completed — Clinical Hold ○ On Track ★ New Since Last Update

Program	Trial	Indication	Update	Status
<b>Lenacapavir</b>	PURPOSE 1 & 2	Q6M LAI HIV PrEP	EC Decision	○
	PURPOSE 365	Q12M LAI HIV PrEP	Phase 3 FPI	✓
<b>BIC/LEN</b>	ARTISTRY-1	QD Oral HIV Tx	Phase 3 update	○
	★ ARTISTRY-2	QD Oral HIV Tx	Phase 3 update	○
<b>Anito-cel</b>	iMMagine-1	4L + R/R MM	Phase 2 update	○



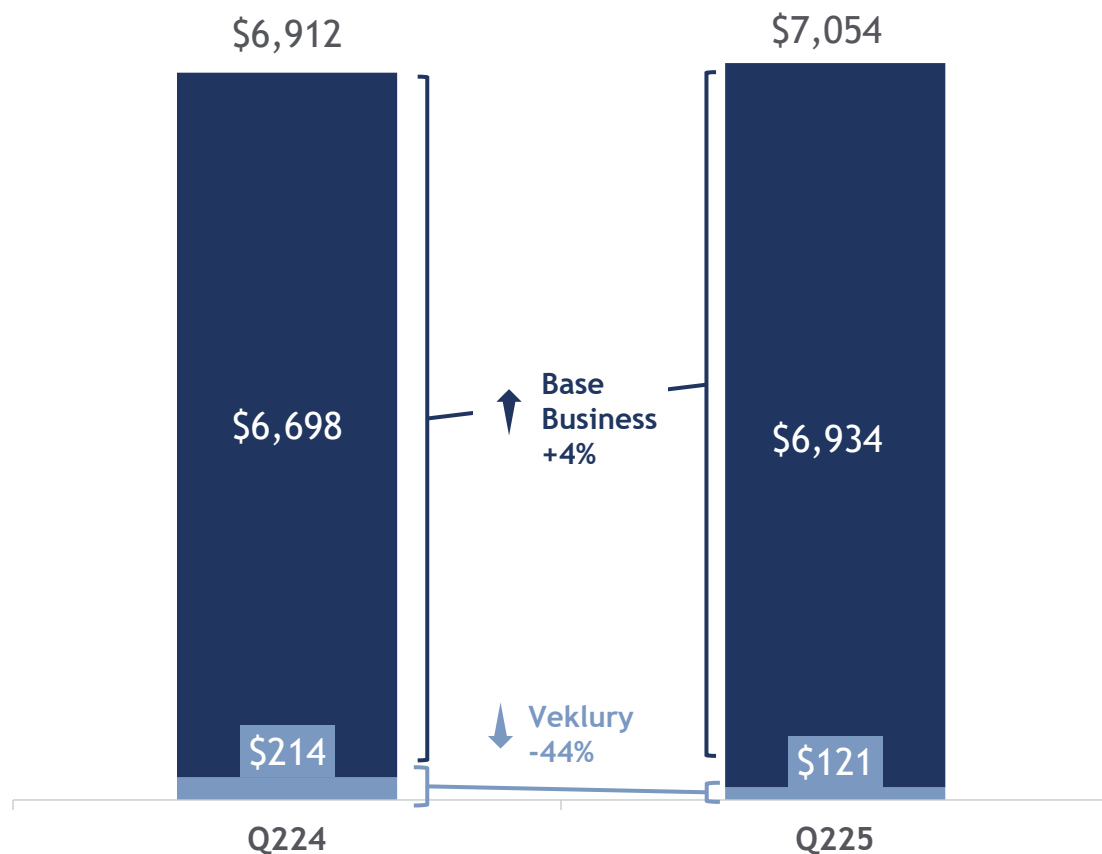
# Financial Results

Andrew Dickinson  
Chief Financial Officer



# Continued Strength Across the Base Business

## Product Sales (\$M)



## Product Sales, excluding Veklury

**+4% YoY      +10% QoQ**

- HIV +7% YoY, inc. Biktarvy +9% and Descovy +35%
- Trodelvy +14% YoY
- Livdelzi sales almost doubled QoQ to \$78M

## Total Product Sales

**+2% YoY      +7% QoQ**

- Reflecting 44% lower Veklury sales due to fewer COVID-19 related hospitalizations



# Q225 Non-GAAP Data

	Q224	Q225	YoY Change
In millions, except percentages and per share amounts			
COGS	\$965	\$922	-4%
Product Gross Margin	86%	87%	89bps
R&D	\$1,335	\$1,450	9%
Acquired IPR&D	\$38	\$61	NM
SG&A	\$1,351	\$1,358	Flat
<b>Non-GAAP Operating Expenses</b>	<b>\$2,724</b>	<b>\$2,869</b>	<b>5%</b>
<b>Non-GAAP Operating Income</b>	<b>\$3,265</b>	<b>\$3,290</b>	<b>1%</b>
Operating Margin	47%	46%	-49bps
Effective Tax Rate	18%	19%	96bps
<b>Non-GAAP Net Income attributable to Gilead</b>	<b>\$2,519</b>	<b>\$2,521</b>	<b>Flat</b>
Non-GAAP Diluted EPS attributable to Gilead	\$2.01	\$2.01	Flat
<b>Shares used in per share calculation-diluted</b>	<b>1,251</b>	<b>1,255</b>	

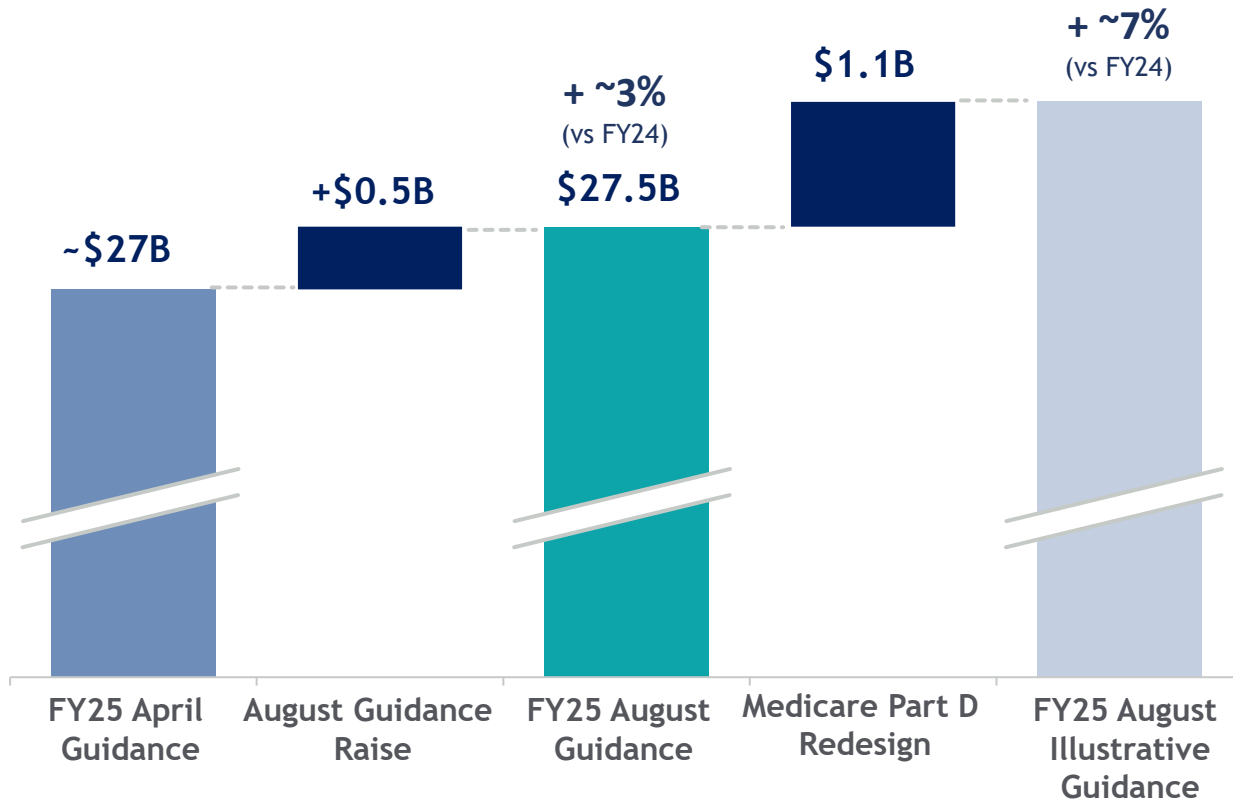
## Disciplined Expense Management

- **R&D** increase driven by investment in clinical manufacturing and studies; no change to expectation for flat R&D in FY25 vs FY24
- **Acquired IPR&D** primarily reflects Kymera collaboration
- **SG&A** primarily reflects higher HIV promotional expenses offset by lower corporate expenses



# FY25 Guidance: Increased Base Business Expectations

## Product Sales Excluding Veklury (\$B mid-point)



## Product Sales Excluding Veklury

- Increase of \$500M reflecting strong YTD results and higher FY25 base business expectations, including:
  - Stronger HIV growth of +~3% YoY, driven by Biktarvy and Descovy YTD performance
  - FX tailwinds
  - Cell therapy now expected to decline modestly
- There is no change to assumptions for:
  - ~\$1.1B impact from Medicare Part D Redesign;
  - Yeztugo, given recency of launch
  - Tariffs and broader policy environment



# 2025 Guidance - P&L

	11 Feb 2025	24 April 2025	7 August 2025
Total Product Sales	~\$28.2B - \$28.6B	No change	~\$28.3B - \$28.7B
Product Sales ex-Veklury	~\$26.8B - \$27.2B	No change	~\$27.3B - \$27.7B
Veklury Sales	~\$1.4B	No change	~\$1.0B
Non-GAAP			
Product Gross Margin	~85 - 86%	No change	~86%
R&D Expense	~Flat	No change	No change
Acquired IPR&D	~\$0.4B	No change	No change
SG&A Expense	~High-single digit % decline	No change	~Mid to high-single digit % decline
Operating Income	~\$12.7B - \$13.2B	No change	~\$13.0B - \$13.4B
Effective Tax Rate	~19%	No change	No change
Diluted EPS	~\$7.70 - \$8.10	No change	~\$7.95 - \$8.25
GAAP Diluted EPS	~\$5.95 - \$6.35	~\$5.65 - \$6.05	~\$5.85 - \$6.15

## Veklury

- FY25 expectations reduced to ~\$1B, reflecting current path of pandemic and lower hospitalization rates in 1H25

## Non-GAAP Operating Expenses

- SG&A updated to reflect higher HIV sales and marketing expenses and other corporate expenses associated with higher FY25 base business expectations
- No change to R&D expectations

## Non-GAAP EPS

- EPS Guidance increased by \$0.20 at midpoint

This financial guidance excludes the impact of any expenses related to potential acquisitions or business development transactions that have not been executed, future fair value adjustments of equity securities and discrete tax charges or benefits associated with changes in tax related laws and guidelines as Gilead is unable to project such amounts. This guidance is subject to a number of risks and uncertainties. See Forward-Looking Statements on page 2. Please refer to the accompanying press release for GAAP to non-GAAP reconciliations.



# Capital Priorities Unchanged: Returned \$1.5B in Q225

**\$1B**

Dividends Paid in Q225

**\$527M**

Shares Repurchased in Q225<sup>1</sup>  
5M shares at average \$105.88

**\$6B**

New Share Repurchase Program  
Approved July 2025

- ➔ Continue to invest in our business and R&D pipeline while managing expenses
- ➔ Continue ordinary course partnerships and business development transactions
- ➔ Grow our dividend
- ➔ Repurchase shares to offset dilution and opportunistically reduce share count





**Daniel O'Day**  
Chairman &  
Chief Executive Officer



**Johanna Mercier**  
Chief Commercial Officer



**Dietmar Berger, MD, PhD**  
Chief Medical Officer

# Q&A



**Andrew Dickinson**  
Chief Financial Officer



**Cindy Perettie**  
EVP & Head of Kite

# Robust Pipeline with Upcoming Catalysts

**52** Clinical stage programs<sup>1</sup>

**8** Potential clinical stage opt-in assets

	PHASE 1			PHASE 2			PHASE 3, FILED, or APPROVED		
Oncology							SG 1L mTNBC (PD-L1-)	SG + pembro 1L mTNBC (PD-L1+)	SG + pembro adjuvant TNBC
							SG HR+/HER2- chemo-naïve mBC	SG + pembro 1L mNSCLC (PD-L1+ TPS <sub>≥</sub> 50%)	DOM + ZIM + chemo 1L mNSCLC
							SG 2L mEC	DOM + ZIM + chemo 1L Upper GI	SG SCLC
							Axi-cel 1L HR LBCL	Anito-cel 2-4L R/R MM	Axi-cel 2L+ HR FL
Viral Disease							Yeztugo® HIV PrEP LAI	BIC/LEN combo HIV Oral	LEN/ISL combo HIV LAO
							Hepcludex® HDV		
Inflammatory Disease									



Kite Program



Optionable Partner Program

Pipeline shown above as of end of Q225. FDA approved medicines shown: Livdelzi® for primary biliary cholangitis (accelerated approval). 1. Program count does not include potential partner opt-in programs or programs that have received both FDA and EC approval. Anito-cel - anitocabtagene autoleucel, Axi-cel - axicabtagene ciloleucel, BIC - bicitgravir, DOM - domvanalimab, FL - follicular lymphoma, GI - gastrointestinal, HDV - hepatitis delta virus, HIV - human immunodeficiency virus, HER+/HER2-mBC - hormone receptor positive, human epidermal growth factor receptor 2 negative metastatic breast cancer, HR - high risk, ISL - islatravir, LAI - long acting injectable, LAO - long acting oral, LBCL - large B-cell lymphoma, LEN - lenacapavir, mEC - metastatic endometrial cancer, MM - multiple myeloma, mNSCLC - metastatic non-small cell lung cancer, mTNBC - metastatic triple-negative breast cancer, PBC - primary biliary cholangitis, pembro - pembrolizumab, PrEP - pre-exposure prophylaxis, R/R - relapsed/refractory, SG - sacituzumab govitecan-hziy, TNBC - triple-negative breast cancer, ZIM - zimberelimab.



# Viral Diseases Pipeline 1/2

★ New listing since Q125  
● Breakthrough Therapy Designation  
▲ Change since Q125  
P PRIME Designation

Clinical Program	Indication		Phase 1	Phase 2	Phase 3	Filed	Updates since Q125
HIV Prevention							
Lenacapavir (PURPOSE 1 & 2)	HIV PrEP LAI	▲ ●	NDA approved and MAA filed				FDA approval granted
HIV Treatment							
Bictegravir/lenacapavir oral combination (ARTISTRY-1 & -2)	HIV Oral						
Islatravir/lenacapavir oral combination (ISLEND-1 & -2) <sup>1</sup>	HIV LAO						
HIV INSTI/capsid inhibitor (GS-4182/GS-1720) (WONDERS-1 & -2) <sup>2</sup>	HIV LAO						Clinical Hold
HIV capsid inhibitor (GS-3107)	HIV LAO						
Lenacapavir + teropavimab + zinlirvimab <sup>3</sup>	HIV LAI						
HIV INSTI (GS-1219)	HIV LAI						
HIV INSTI (GS-3242)	HIV LAI						
HIV NRTTI (GS-1614) <sup>1</sup>	HIV LAI						
HIV Cure							
Teropavimab + zinlirvimab <sup>3,4</sup>	HIV Cure						
Vesatolimod (FRESH)	HIV Cure						
HIV bispecific T-cell engager (GS-8588)	HIV Cure						

Pipeline shown above as of end of Q225. 1. Subject to Gilead and Merck co-development and co-commercialization agreement. 2. Program timelines pending resolution of GS-1720 and GS-4182 clinical holds. 3. Teropavimab and zinlirvimab are broadly neutralizing antibody (bNAbs). 4. Non-Gilead sponsored trial(s) ongoing. HIV - human immunodeficiency virus, INSTI - integrase strand transfer inhibitor, LAI - long-acting injectable, LAO - long-acting oral, MAA - marketing authorization application, NDA - new drug application, NRTTI - nucleoside reverse transcriptase translocation inhibitor, PrEP - pre-exposure prophylaxis.



# Viral Diseases Pipeline 2/2

★ New listing since Q125  
● Breakthrough Therapy Designation  
▲ Change since Q125  
P PRIME Designation

Clinical Program	Indication		Phase 1	Phase 2	Phase 3	Filed	Updates since Q125	
HDV								
Hepcludex® (MYR301)	HDV	P ●	BLA pending; MAA approved					
HBV Cure								
Selgantolimod	HBV Cure							
HBV therapeutic vaccine (GS-2829 + GS-6779)	HBV Cure							
Emerging Viruses								
Obeldesivir	RSV	▲						Removed from pipeline
Obeldesivir	Pediatric RSV	▲						Removed from pipeline
Opt-ins								
Assembly Biosciences	HBV, HDV, HSV		4 clinical stage programs					



# Cell Therapy Pipeline

★ New listing since Q125  
● Breakthrough Therapy Designation  
▲ Change since Q125  
P PRIME Designation

Clinical Program	Indication	Phase 1	Phase 2	Phase 3	Filed	Updates since Q125
Lymphoma						
Axicabtagene ciloleucel (ZUMA-22)	2L+ HR FL					
Axicabtagene ciloleucel (ZUMA-23)	1L HR LBCL					
Brexucabtagene autoleucel (ZUMA-4)	Pediatric ALL/NHL					
CD19/CD20 bicistronic (KITE-363)	R/R DLBCL					
CD19/CD20 bicistronic (KITE-753) <sup>1</sup>	R/R DLBCL					
CD19 CAR (KITE-197) <sup>1</sup>	R/R DLBCL					
Multiple Myeloma						
Anitocabtagene autoleucel (iMMagine-3) <sup>2</sup>	2-4L R/R MM					
Anitocabtagene autoleucel (iMMagine-1) <sup>2</sup>	4L + R/R MM					



# Oncology Pipeline 1/2

★ New listing since Q125  
● Breakthrough Therapy Designation  
▲ Change since Q125  
P PRIME Designation

Clinical Program	Indication	Phase 1	Phase 2	Phase 3	Filed	Updates since Q125
Breast						
Sacituzumab govitecan-hziy (ASCENT-03)	1L mTNBC (PD-L1-)	<div></div>				
Sacituzumab govitecan-hziy + pembrolizumab (ASCENT-04) <sup>1</sup>	1L mTNBC (PD-L1+)	<div></div>				
Sacituzumab govitecan-hziy + pembrolizumab (ASCENT-05)	High risk adjuvant TNBC	<div></div>				
Sacituzumab govitecan-hziy (ASCENT-07)	HR+/HER2- chemo-naïve mBC	<div></div>				
Lung & Thoracic						
Sacituzumab govitecan-hziy + pembrolizumab (EVOKE-03) <sup>1</sup>	1L mNSCLC (PD-L1+, TPS <sub>≥</sub> 50%)	<div></div>				
Domvanalimab + zimberelimab + chemo (STAR-121) <sup>2</sup>	1L mNSCLC	<div></div>				
Sacituzumab govitecan-hziy + pembrolizumab (EVOKE-02) <sup>1</sup>	1L mNSCLC	<div></div>				
Sacituzumab govitecan-hziy (EVOKE-SCLC-04)	ES-SCLC	★	<div></div>			
Lung cancer platform (VELOCITY-Lung <sup>3</sup> , EDGE-Lung <sup>2,4</sup> )	NSCLC	<div></div>				
Domvanalimab + zimberelimab + chemo (VELOCITY-HNSCC) <sup>2</sup>	1L HNSCC	<div></div>				
Genitourinary						
Sacituzumab govitecan-hziy + combinations (TROPHY U-01)	1L mUC	<div></div>				
Gynecology						
Sacituzumab govitecan-hziy (ASCENT-GYN-01) <sup>5</sup>	2L mEC	<div></div>				

Pipeline shown above as of end of Q225. 1. In collaboration with Merck. 2. In collaboration with Arcus Biosciences. 3. VELOCITY-Lung includes combinations of domvanalimab, etrumadenant, zimberelimab, and sacituzumab govitecan-hziy. 4. EDGE-Lung includes immunotherapy-based combinations of quemliclustat, domvanalimab, and zimberelimab. 5. In collaboration with the GOG Foundation (GOG) and European Network of Gynecological Oncological Trial Groups (ENGOT). ES-SCLC - extensive stage - small cell lung cancer, HNSCC - head and neck squamous cell carcinoma, HR+/HER2-mBC - hormone receptor positive, human epidermal growth factor receptor 2 negative metastatic breast cancer, mEC - metastatic endometrial cancer, mNSCLC - metastatic non-small cell lung cancer, mTNBC - metastatic triple-negative breast cancer, mUC - metastatic urothelial carcinoma, NSCLC - non-small cell lung cancer, TNBC - triple-negative breast cancer.



# Oncology Pipeline 2/2

★ New listing since Q125  
● Breakthrough Therapy Designation  
▲ Change since Q125  
P PRIME Designation

Clinical Program	Indication	Phase 1	Phase 2	Phase 3	Filed	Updates since Q125
Other Solid Tumor						
Sacituzumab govitecan-hziy (TROPiCS-03)	Basket (Solid Tumors)	<div></div>				
Gastrointestinal						
Domvanalimab + zimberelimab + chemotherapy (STAR-221) <sup>1</sup>	1L Upper GI	<div></div>				
Etrumadenant + zimberelimab combinations (ARC-9) <sup>1</sup>	mCRC	<div></div>	<div></div>			Removed from pipeline
Quemliclustat +/- zimberelimab (ARC-8) <sup>1</sup>	mPDAC	<div></div>	<div></div>			Removed from pipeline
Advanced Cancers						
Denikitug (GS-1811)	Advanced Cancers	<div></div>				
DGKα inhibitor (GS-9911)	Advanced Cancers	<div></div>	<div></div>			Removed from pipeline
GS-2121	Advanced Cancers	<div></div>				
IL-2 variant (GS-4528)	Advanced Cancers	<div></div>				
IL-18BP (GS-0321) <sup>2</sup>	Advanced Cancers	<div></div>				
Masked IL-12 (XTX301) <sup>3</sup>	Advanced Cancers	<div></div>				
MCL1 inhibitor (GS-9716)	Advanced Cancers	<div></div>	<div></div>			Removed from pipeline
PARP1 inhibitor (GS-0201)	Advanced Cancers	<div></div>				
Opt-ins						
Arcus	Advanced Cancers	3 clinical stage programs				Includes opt-in opportunity for Quemli
MacroGenics	Advanced Cancers	1 clinical stage program				



# Inflammatory Diseases Pipeline

★ New listing since Q125  
● Breakthrough Therapy Designation  
▲ Change since Q125  
P PRIME Designation

Clinical Program	Indication	Phase 1	Phase 2	Phase 3	Filed	Updates since Q125
Inflammatory Disease						
Edecesertib (COSMIC)	Lupus	<div></div>				
Tilpisertib fosmecarbil (PALEKONA)	IBD	<div></div>				
α4β7 inhibitor (SWIFT)	IBD	<div></div>				
FXR agonist (GS-8670)	IBD	<div></div>				
BTLA agonist (GS-0272)	Inflammatory Diseases	<div></div>				
CD200R agonist (GS-5305)	Inflammatory Diseases	<div></div>				
PD1 agonist (GS-0151)	Inflammatory Diseases	<div></div>				
IRAK4 Degradar (GS-6791)	Inflammatory Diseases	★	<div></div>			New
Metabolic Disease						
GLP-1R agonist (GS-4571)	Metabolic Disease	<div></div>				
Fibrotic Disease						
Cilofexor/firsocostat/semaglutide combination (WAYFIND) <sup>1</sup>	NASH	★	<div></div>			Removed from pipeline



# GAAP to Non-GAAP Reconciliation of Outstanding Adjusted Debt and Adjusted EBITDA

in billions where applicable	As of				
	Jun 30, 2024	Sep 30, 2024	Dec 31, 2024	Mar 31, 2025	June 30, 2025
Total Debt, net	\$23.35	\$23.25	\$26.71	\$24.95	\$24.95
Debt Discounts, Premiums and Issuance Costs	0.16	0.16	0.19	0.18	0.18
Liability related to sale of future royalties <sup>1</sup>	(1.26)	(1.15)	(1.15)	(1.14)	(1.13)
<b>Total Adjusted Debt<sup>1</sup></b>	<b>\$22.25</b>	<b>\$22.25</b>	<b>\$25.75</b>	<b>\$24.00</b>	<b>\$24.00</b>
Twelve Months Ended					
	Jun 30, 2024	Sep 30, 2024	Dec 31, 2024	Mar 31, 2025	June 30, 2025
Net Income attributable to Gilead	\$1.05	\$0.13	\$0.48	\$5.96	\$6.31
Add: Interest Expense <sup>2</sup> & Other (Income) expense, net	1.02	0.65	0.97	1.40	0.85
Add: Tax	0.50	0.06	0.21	0.86	0.89
Add: Depreciation	0.37	0.38	0.38	0.38	0.38
Add: Amortization	2.39	2.38	2.39	2.39	2.39
Add: Initial costs of externally developed IPR&D projects <sup>3</sup>	4.39	4.36	4.07	0.31	0.32
Add: Impairments	3.05	4.80	4.18	1.75	1.94
<b>Adjusted EBITDA<sup>4</sup></b>	<b>\$12.77</b>	<b>\$12.75</b>	<b>\$12.68</b>	<b>\$13.05</b>	<b>\$13.08</b>
<b>Adjusted Debt to Adjusted EBITDA ratio<sup>4</sup></b>	<b>~1.74x</b>	<b>~1.75x</b>	<b>~2.03x</b>	<b>~1.84x</b>	<b>~1.83x</b>

1. Adjusted Debt excludes funding agreements with: (1) RPI Finance Trust that was assumed as part of our acquisition of Immunomedics under which Immunomedics received cash in exchange for perpetual, tiered royalty payments on worldwide sales of Trodelvy, and (2) Abingworth LLP that was assumed as part of our acquisition of CymaBay under which CymaBay received funding in exchange for future regulatory and sales-based milestone payments upon regulatory approval of Seladelpar.
2. Total interest expense and amortization from all issued debt is expected to be in the range of \$1.0B-\$1.1B for the full year 2025. We retain the flexibility to refinance or to repay maturing debt.
3. Represents the initial costs of externally developed IPR&D projects with no alternative future use, acquired directly in a transaction other than a business combination, including upfront payments related to various collaborations and the initial costs of rights to IPR&D projects.
4. Adjusted EBITDA and Adjusted Debt to Adjusted EBITDA ratio are non-GAAP performance measures used by our investors and analysts to assess the overall operating performance in the context of financial leverage.

