



# Q425 & FY25 Financial Results

February 10, 2026



# Forward-Looking Statements

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# Q4 & FY25 Key Takeaways

**Daniel O'Day**  
Chairman & Chief Executive Officer



# Gilead Q4 & FY25 - Key Takeaways

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## Business Performance

- FY25 Base Business up 4% YoY to \$28B; excluding Part D redesign, up 8% YoY
- FY25 Total HIV up 6% YoY; excluding Part D redesign, up 10% YoY and the highest growth since 2019
- FY25 Liver up 6% YoY to \$3.2B, reflecting strong Livdelzi launch trajectory
- FY25 Trodelvy up 6% YoY to \$1.4B, and Cell Therapy down 7% to \$1.8B

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## Clinical Updates

- P3 ISLEND-1/-2 updates for ISL/LEN expected in 1H26, potential first weekly oral Tx in VS PWH
- Trodelvy P3 EVOKE-03 and ASCENT-GYN updates expected 2H26; potential to expand to new tumor types
- Trodelvy P3 ASCENT-03/-04 published in NEJM; recommended by NCCN across 1L and 2L mTNBC
- Livdelzi P3 IDEAL update expected in 2H26; potential to expand into UDCA incomplete responders

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## Commercial Launches

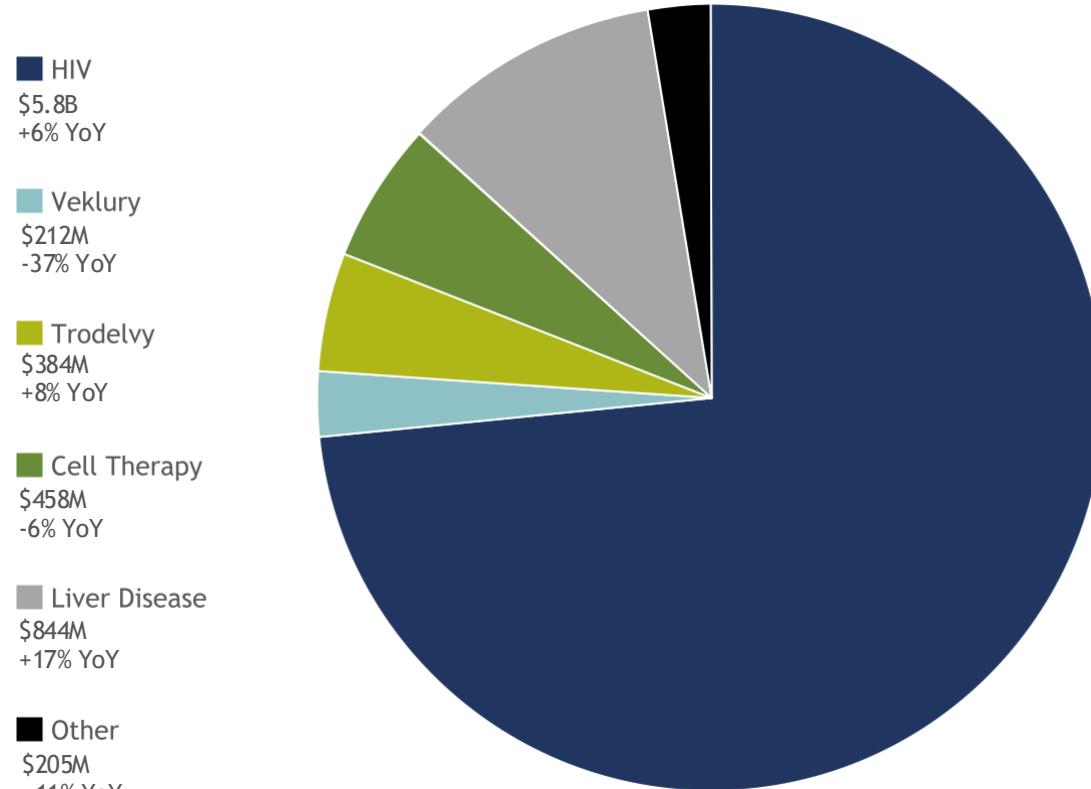
- Trodelvy launch in 1L PD-L1+ and PD-L1- mTNBC expected in 2H 2026
- BIC/LEN launch expected in 2H26 for VS PWH, following positive P3 ARTISTRY-01/-02 studies
- Anito-cel launch for R/R MM expected in 2H26, with strong efficacy and differentiated safety profile
- Bulevirtide FDA decision expected in 1H26; Hepcludex already approved in EU

# Commercial Results & Market Dynamics

**Johanna Mercier**  
Chief Commercial &  
Corporate Affairs Officer



# Solid Base Business Performance in Q425



**\$7.7B**

Total Product Sales excluding Veklury  
+7% YoY, +9% QoQ

**\$7.9B**

Total Product Sales  
+5% YoY, +8% QoQ

**\$5.8B**

HIV Product Sales  
+6% YoY, +10% QoQ

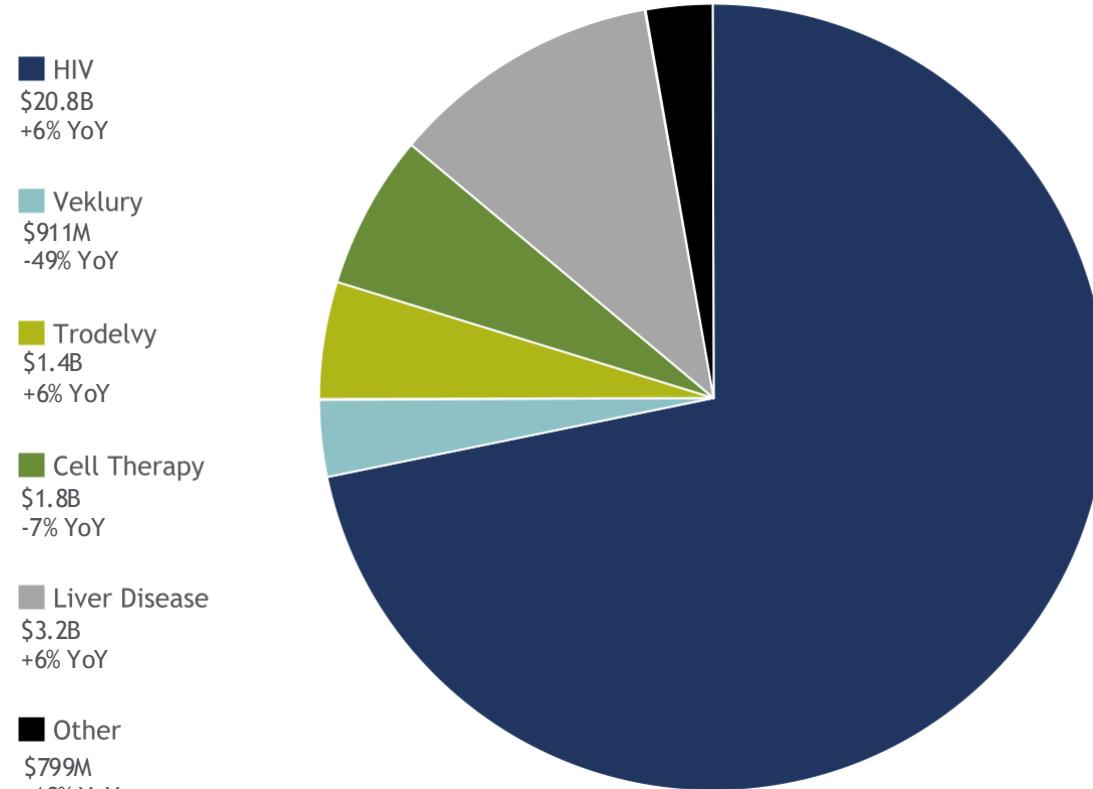
**\$844M**

Liver Product Sales  
+17% YoY, +3% QoQ

**\$842M**

Oncology Product Sales  
Flat YoY, +7% QoQ

# Strong Full Year Business Growth



**\$28.0B**

**Total Product Sales excluding Veklury**  
+4% YoY; +8% excluding Part D redesign

**\$28.9B**

**Total Product Sales**  
+1% YoY; +5% excluding Part D redesign

**\$20.8B**

**HIV Product Sales**  
+6% YoY, +10% excluding Part D redesign

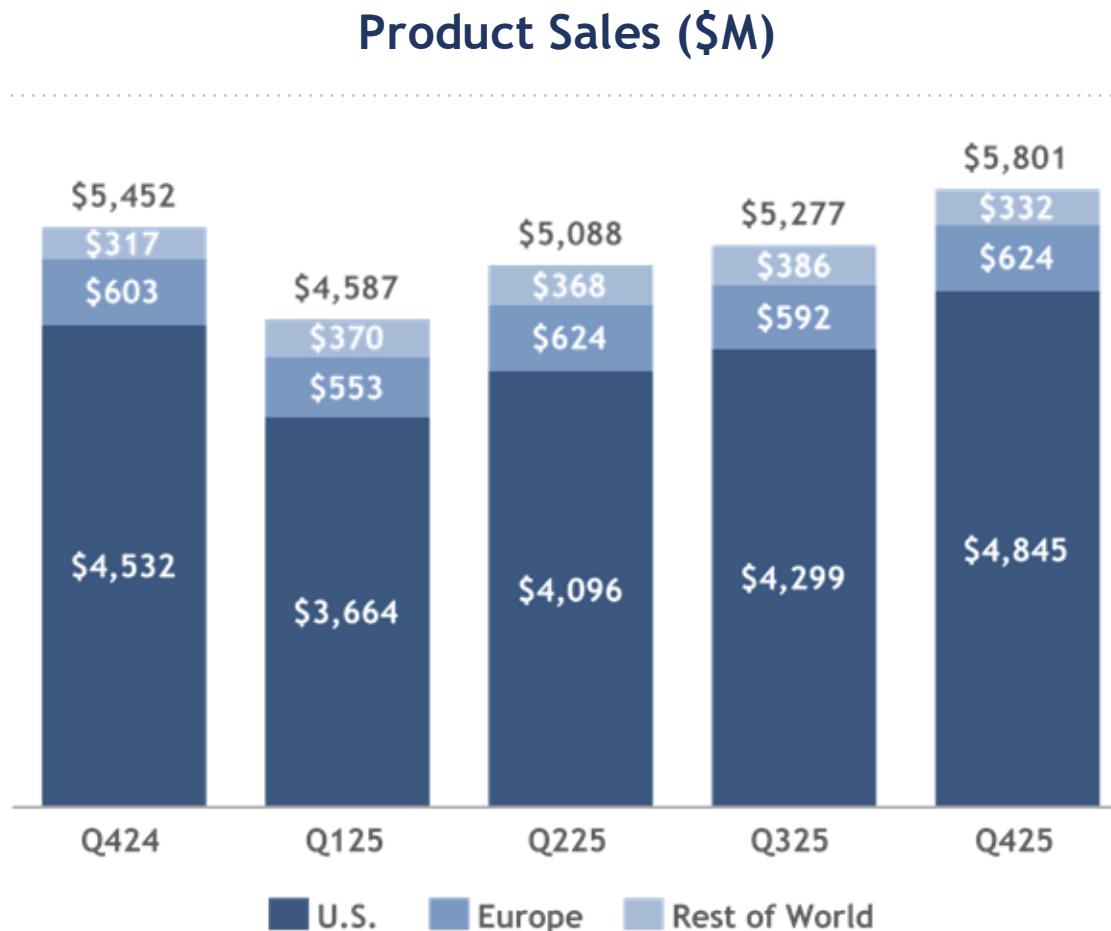
**\$3.2B**

**Liver Product Sales**  
+6% YoY

**\$3.2B**

**Oncology Product Sales**  
-2% YoY

# HIV: Demand-Driven Growth Exceeds Expectations



**Q425 and FY25 Growth of 6% YoY**

**\$20.8B**  
FY25 Sales

**+\$1.1B**  
FY25 Growth YoY

- FY25 +6% YoY due to strong demand growth
- Excluding the headwind from Medicare Part D redesign, FY25 HIV sales was +10% YoY

# HIV Treatment: Expanding Leadership



**BIKTARVY®**  
bictegravir 50mg/emtricitabine 200mg/  
tenofovir alafenamide 25mg tablets

**Q425 sales: \$4.0B; +5% YoY, +8% QoQ**

**2-3%**

U.S. Treatment  
Market Growth YoY

**>52%**

U.S. Treatment  
Market Share

- FY25 and Q425 YoY driven by higher demand resulting from strong market growth and continued share gains, partially offset by lower average realized price

- #1 prescribed regimen for new starts and treatment switches across most major markets

**5-6%**

PWH on Complex  
Regimens

**Up to 20%**

PWH Switch HIV  
Therapies Annually

**BIC/LEN**

**Targeting Launch in 2H 2026**

- Combines bictegravir, the most prescribed integrase inhibitor, with lenacapavir, our breakthrough capsid inhibitor
- Positive Phase 3 ARTISTRY-1 results in virologically suppressed people with HIV on complex, multi-tablet regimens
- Positive Phase 3 ARTISTRY-2 results in virologically suppressed people with HIV on single-tablet regimens

# HIV Prevention: Impressive Growth Driver



**Q425 sales: \$819M; +33% YoY, +17% QoQ**

**>45%**

U.S. PrEP  
Market Share

- FY25 sales of \$2.8B, up 31% YoY driven by increased demand for HIV prevention and higher average realized price
- ~80% of Descovy sales are for HIV prevention and expected to grow in FY26



**Q425 sales: \$96M; FY25 sales: \$150M**

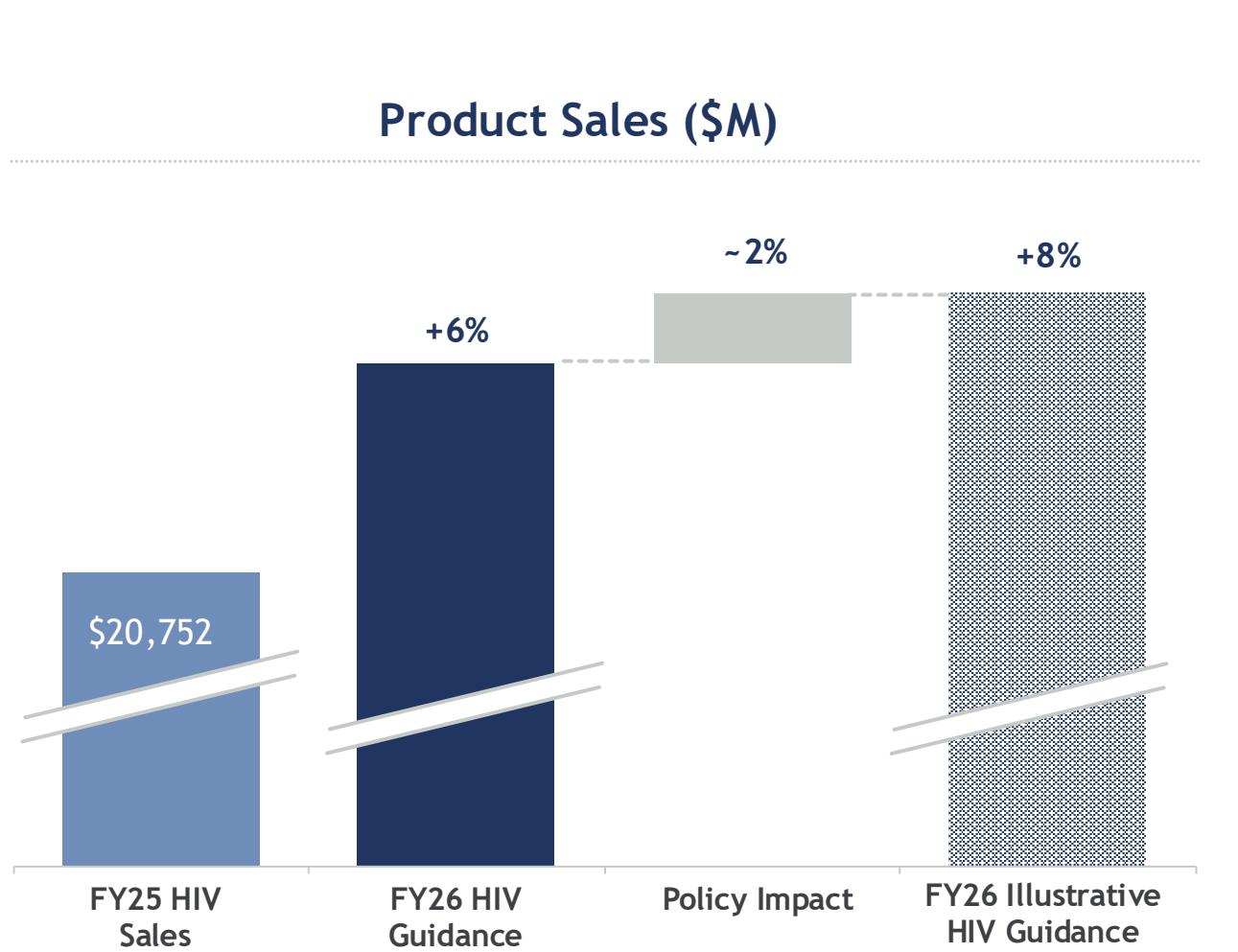
**~90%**

Payer Coverage  
Ahead of Target

- Launched Yeztugo DTC marketing campaign across TV, digital, and social media in U.S.
- Covered by all major payers in the U.S. with ~90% of covered users paying \$0 co-pay

**U.S. HIV Prevention Business YoY +68% in Q425 and +55% in FY25**

# FY26 HIV Guidance: Durable Demand-Driven Growth



## Lower Policy Headwinds on 2026 HIV Sales

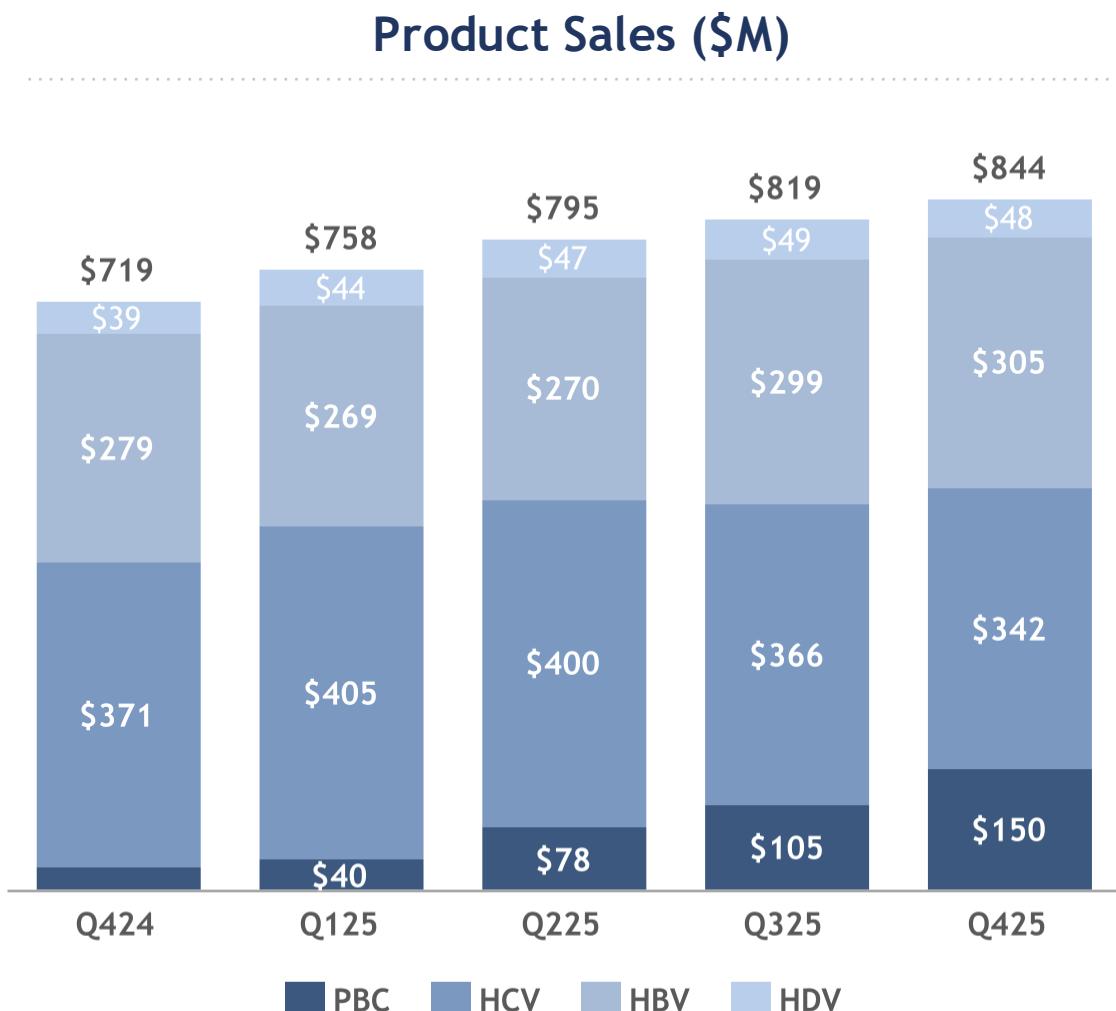
- Estimated policy impact of ~2% on HIV, primarily related to expiry of ACA subsidies and drug pricing agreement

## HIV FY26 Expectations

- Expect FY26 HIV sales to grow +6% versus FY25
- Excluding policy headwinds, FY26 HIV sales expected to grow +8% versus FY25
- Expect FY26 Yeztugo sales of ~\$800M



# Liver Disease: Livdelzi Growth Pulled Forward



**\$150M**

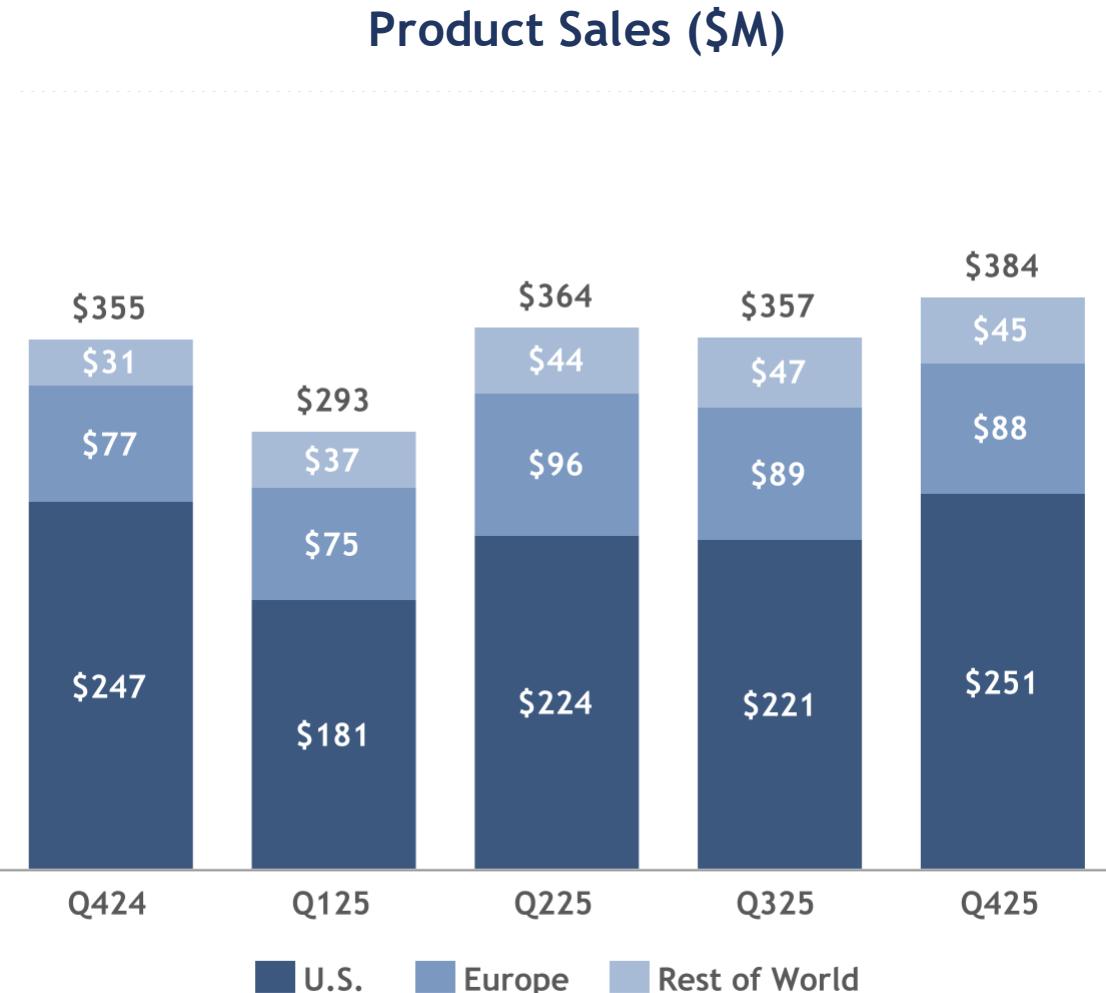
Q425 Livdelzi Sales

**>50%**

2L PBC U.S. Market Share

- Total Q425 Liver +17% YoY and +3% QoQ primarily driven by Livdelzi
- Accelerating patient demand for Livdelzi in Q425 and driven by withdrawal of a competitor product in U.S.

# Trodelvy: Growing Leadership in mTNBC

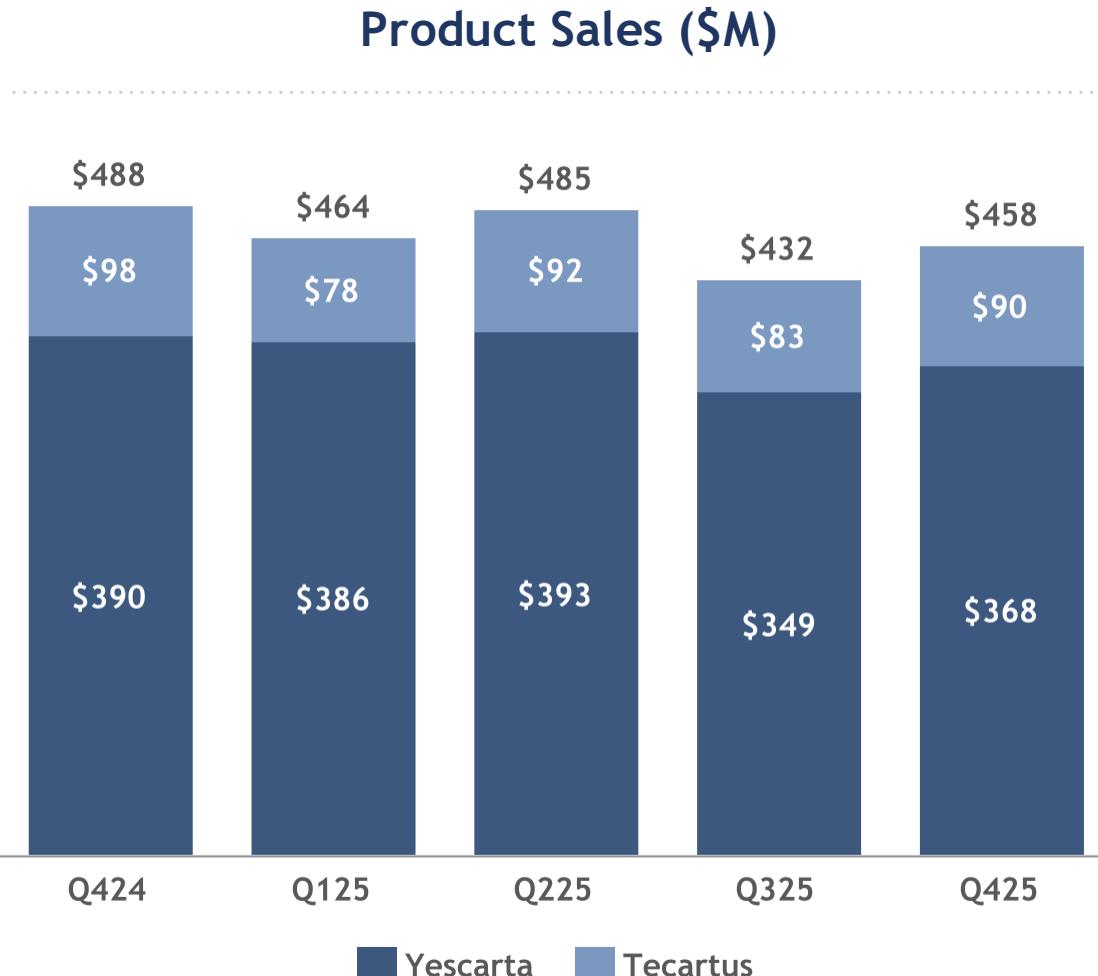


**>60**  
Countries Approved

**#1**  
2L mTNBC<sup>1</sup> share

- Q425 +8% YoY and QoQ primarily due to higher demand in breast cancer treatment
- NCCN Category 1 recommendation in 1L PD-L1- mTNBC and Category 2A recommendation in 1L PD-L1+ mTNBC
- FDA regulatory decisions for 1L mTNBC expected 2H 2026

# Cell Therapy: Strong Execution Despite Competition



**\$1.8B**

FY25 Cell Therapy Sales

**>33K**

Patients treated to date

**587**

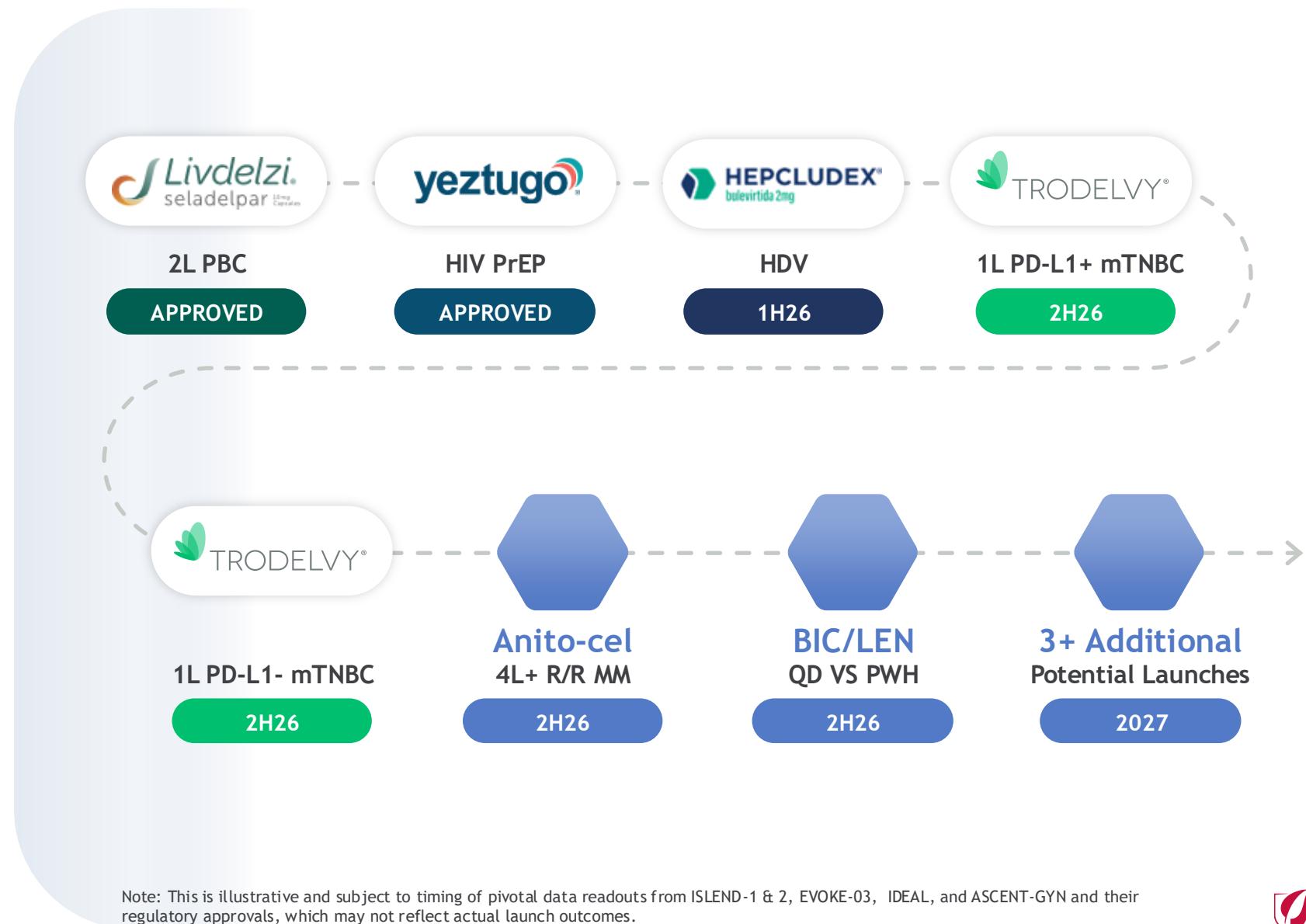
ATCs Globally

- Q425 -6% YoY based on continued competitive headwinds in the U.S.
- Q425 +6% QoQ mainly driven by higher demand

# Most Robust Launch Pipeline in Gilead's History

Up to 10

Ongoing and Near-Term  
Potential Launches



# Pipeline Updates

**Dietmar Berger, MD, PhD**  
Chief Medical Officer



# Execution Across 2025 Milestones

1H25

Program	Trial	Indication	Update	Status
Yeztugo®	PURPOSE 1&2	Q6M LAI HIV PrEP	FDA Decision	✓
GS-1720 / GS-4182	WONDERS-1 <sup>1</sup>	QW LAO HIV Tx	Phase 2 Update	—
Livdelzi	RESPONSE	Primary Biliary Cholangitis	EC Decision	✓
	ASCENT-03	1L mTNBC (PD-L1-)	Phase 3 Update	✓
Trodelvy	ASCENT-04	1L mTNBC (PD-L1+)	Phase 3 Update	✓
	EVOKE-SCLC	ES-SCLC	Phase 3 FPI	✓

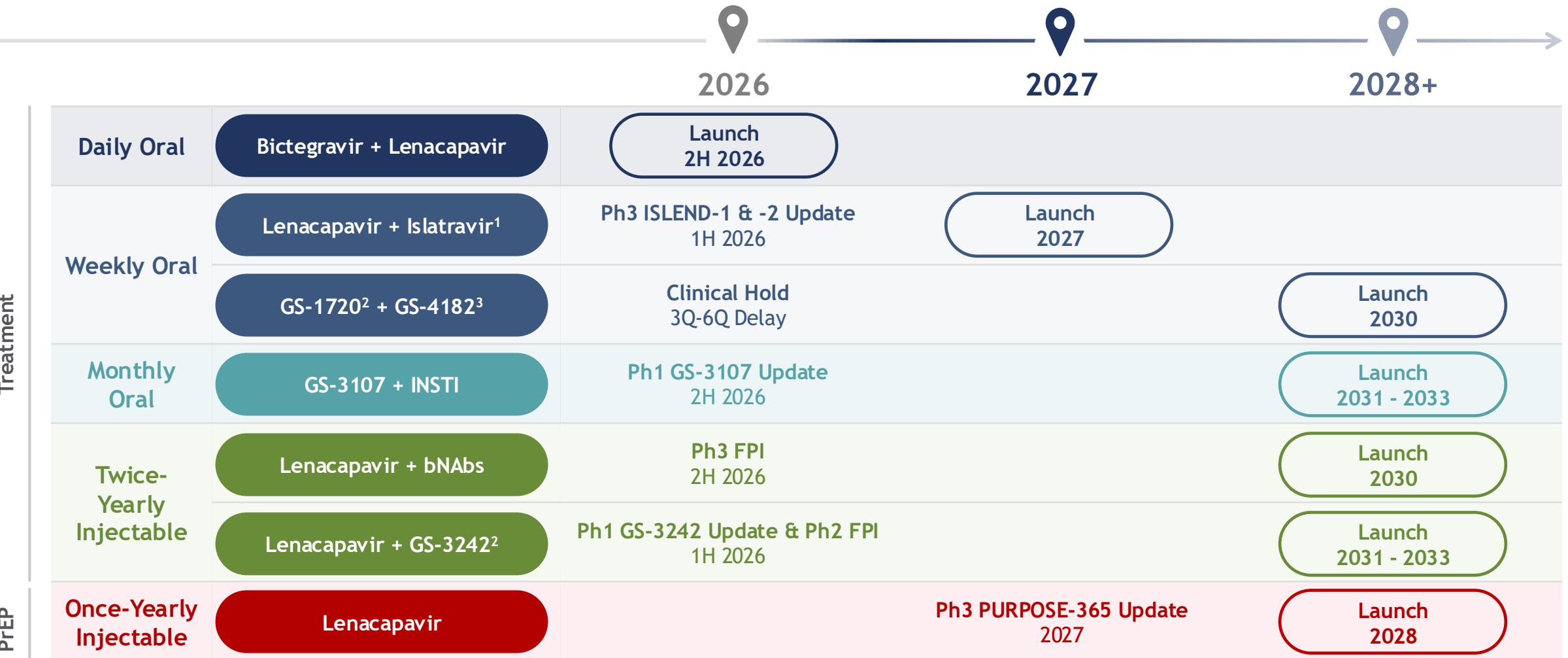
2H25

Program	Trial	Indication	Update	Status
Yeytuo®	PURPOSE 1&2	Q6M LAI HIV PrEP	EC Decision	✓
Lenacapavir	PURPOSE 365	Q12M LAI HIV PrEP	Phase 3 FPI	✓
BIC/LEN	ARTISTRY-1 & 2	QD Oral HIV Tx	Phase 3 Update	✓
Trodelvy	ASCENT-07	1L HR+/HER2- mBC post-endocrine	Phase 3 Update	✓
Anito-cel	iMMagine-1	4L + R/R MM	Phase 2 Update	✓

18 Livdelzi (seladelpar). Trodelvy (sacituzumab govitecan-hziy). 1. Program timelines pending resolution of GS-1720 and GS-4182 clinical holds. BIC - bictegravir, ES-SCLC - extensive-stage small cell lung cancer, FPI - first patient in, HR+/HER2-mBC - hormone receptor positive, human epidermal growth factor receptor 2 negative metastatic breast cancer, LAI - long-acting injectable, LAO - long-acting oral, LEN - lenacapavir, mTNBC - metastatic triple-negative breast cancer, PD-L1 - programmed death-ligand 1, PrEP - pre-exposure prophylaxis, Q6M - twice yearly, Q12M - annual, QD - daily, QW - weekly, R/R - relapsed or refractory, MM - multiple myeloma, Tx - treatment.



# Lenacapavir Unlocks Broad HIV Pipeline



1. NRTI, 2. INSTI, 3. LEN Prodrug. Note: Timeline estimates are as of January 2026. Planned data readouts and regulatory submissions not necessarily in chronological order. For non-registrational studies, data readouts listed may be interim readouts. The use of lenacapavir combinations with other antiretroviral candidates are investigational; the safety and efficacy of these uses have not been established. Lenacapavir + Islatravir is being developed in collaboration with our partner, Merck. bNAbs - broadly neutralizing antibodies, FPI - first patient in, INSTI - integrase strand transfer inhibitor, NRTI - nucleoside reverse transcriptase translocation inhibitor, PrEP - pre-exposure prophylaxis.



# Livdelzi: New Expansion Opportunities



## RESPONSE

Inadequate Responders  
(ALP >1.67x)

## Real World Study

## IDEAL

Incomplete Responders  
(ALP 1 - 1.67x)

- ✓ Reduction in Biochemical Markers & Pruritus  
*NEJM 2024*

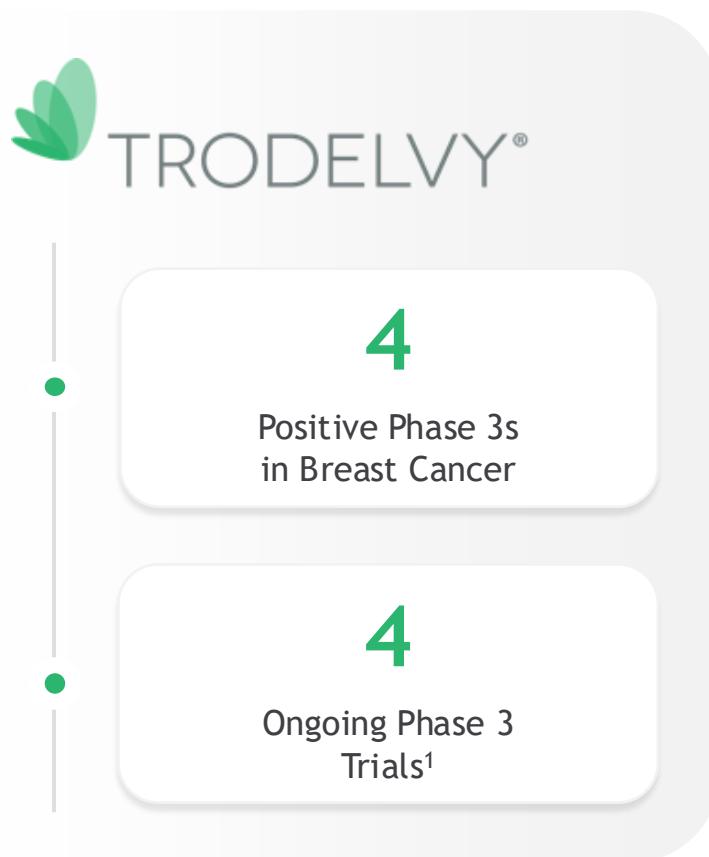
- ✓ Efficacy in Patients Who Switch from OCA  
*AASLD 2025*

- Phase 3 Update  
Estimated 2H 2026

Potential to Expand Biochemical & Symptomatic Benefit in 2L PBC Patients



# Trodelvy: Extending to New Tumor Types



2L mTNBC

## ASCENT

Approved in 2021

1L PD-L1- mTNBC

## ASCENT-03

FDA Decision Est. 2H 2026

1L PD-L1+ mTNBC

## ASCENT-04

FDA Decision Est. 2H 2026

2L+ HR+/HER2- mBC

## TROPiCS-02

Approved in 2021

1L mNSCLC

## EVOKE-03

Update Est. 2H 2026

2L mEC

## ASCENT-GYN

Update Est. 2H 2026

Opportunity to Expand into Lung and Endometrial Cancers



# Anito-cel: Well-Positioned in Multiple Myeloma



## iMImagine-1

4L+ R/R MM

**FDA Filing**

Acceptance Expected Q1 2026

**FDA Decision**

Expected 2H 2026

## iMImagine-3

2-4L R/R MM

**Enrolling in Record Time**

First Patient Dosed 2H 2024

**FDA Filing**

Expected as early as 2027

## Pivotal Program

Newly Diagnosed MM

**GEM-AnitoFIRST**

Safety Lead-in Initiated

**Study Initiation**

Planning in progress

**Broad Clinical Development Program to Reach More Patients, Earlier in Treatment**



# Key 2026 Milestones

 Completed  On Track

## 1H26

Program	Trial	Indication	Update	Status
ISL/LEN	ISLEND -1	QW Oral HIV Tx	Phase 3 Update	
	ISLEND -2	QW Oral HIV Tx	Phase 3 Update	
Hepcludex	MYR301	HDV	FDA Decision	

## 2H26

Program	Trial	Indication	Update	Status
BIC/LEN	ARTISTRY-1 & -2	QD Oral HIV Treatment	FDA Decision	
	ASCENT-03	1L mTNBC (PD-L1-)	FDA Decision	
	ASCENT-04	1L mTNBC (PD-L1+)	FDA Decision	
	ASCENT-GYN	2L Metastatic Endometrial Cancer	Phase 3 Update	
	EVOKE-03	1L mNSCLC (PD-L1 High, TPS $\geq$ 50%)	Phase 3 Update	
Anito-cel	iMMagine-1	4L+ R/R Multiple Myeloma	FDA Decision	
Livdelzi	IDEAL	Primary Biliary Cholangitis	Phase 3 Update	

 New Disclosure

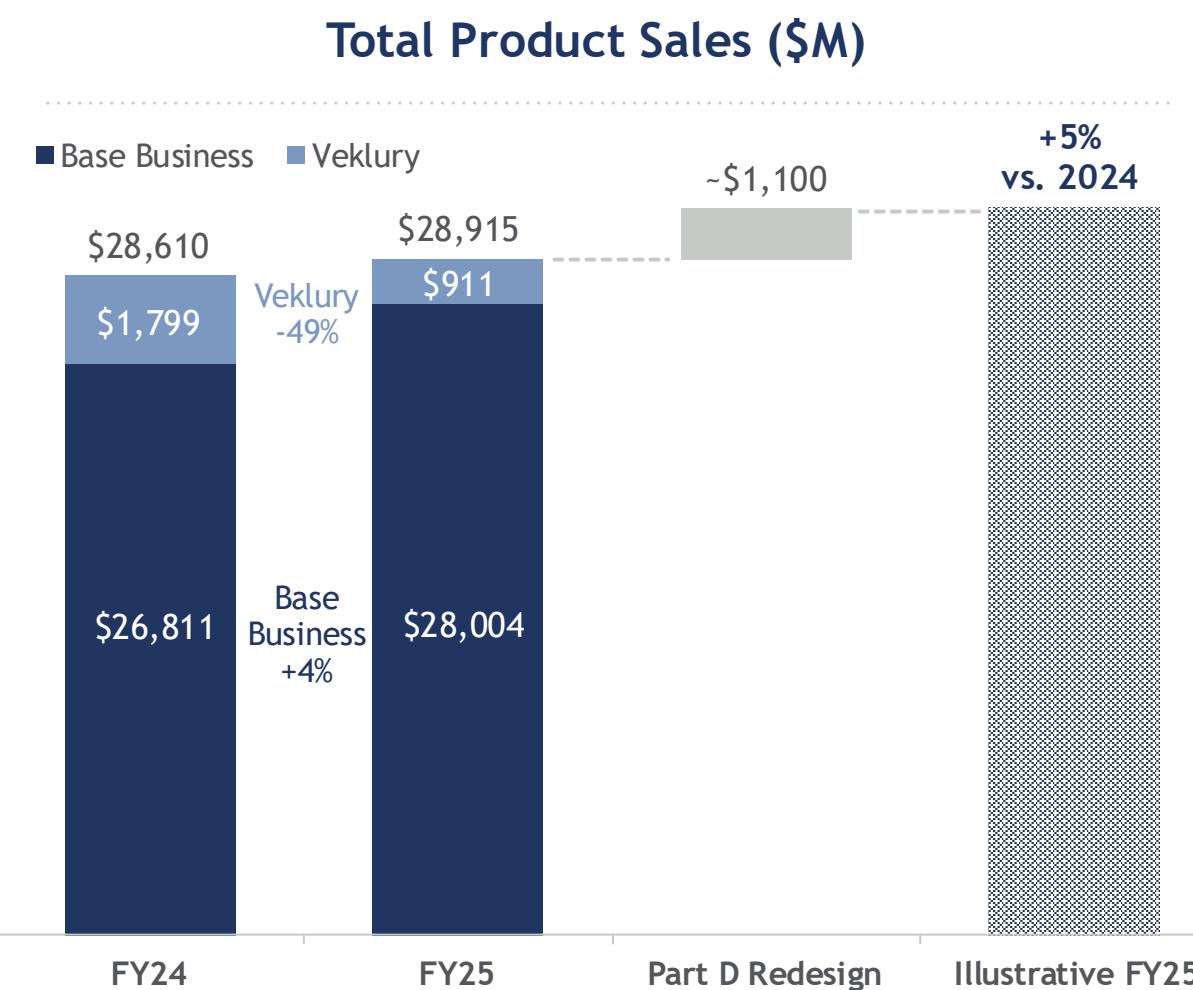


# Financial Results

**Andrew Dickinson**  
Chief Financial Officer



# Full Year 2025 Base Business Performance



# Full Year 2025 Non-GAAP Data

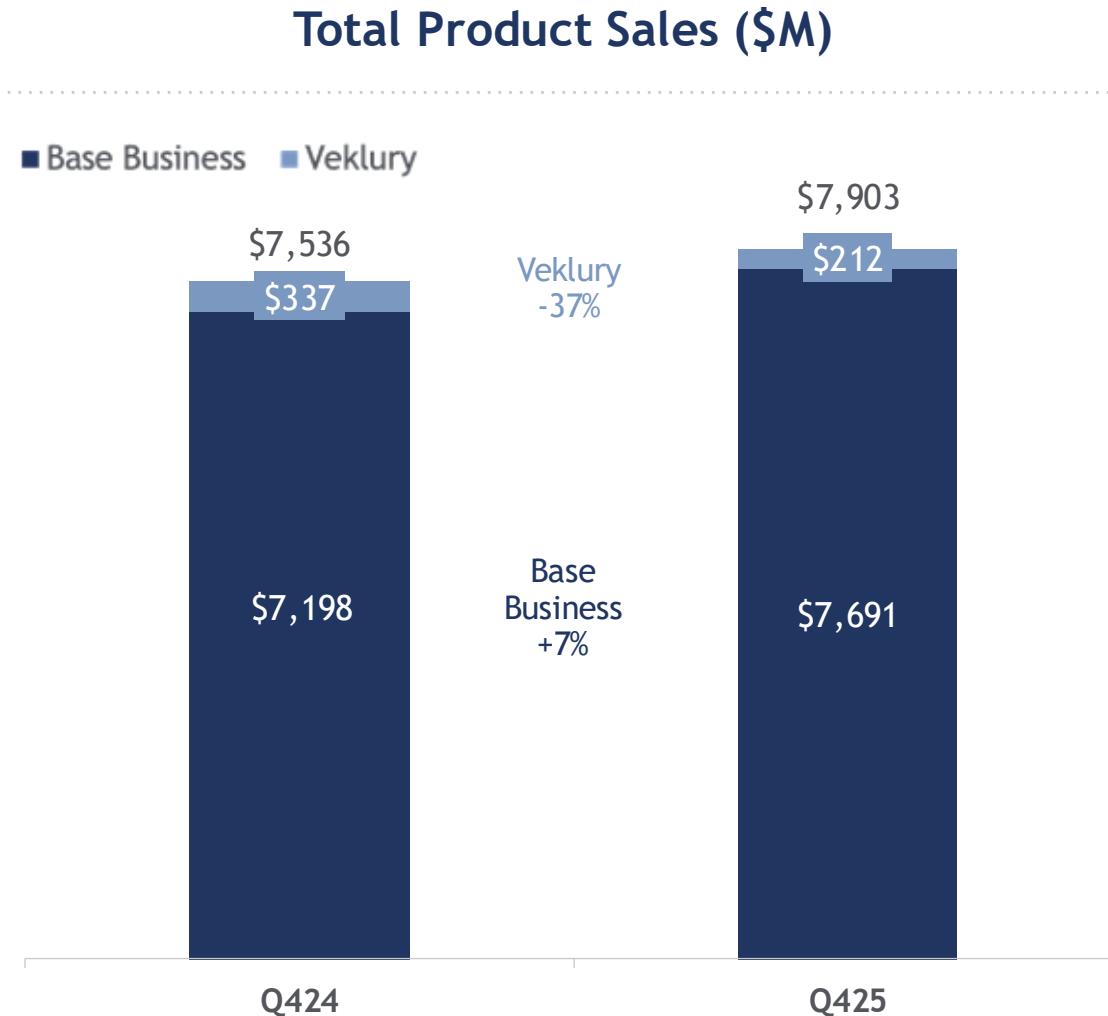
In millions, except percentages and per share amounts

	FY24	FY25	YoY Change
COGS	\$3,936	\$3,919	-%
Product Gross Margin	86%	86%	20 bps
R&D	\$5,732	\$5,687	-1%
Acquired IPR&D	\$4,663	\$1,024	-78%
SG&A	\$5,903	\$5,619	-5%
<b>Non-GAAP Operating Expenses</b>	<b>\$16,298</b>	<b>\$12,331</b>	<b>-24%</b>
<b>Non-GAAP Operating Income</b>	<b>\$8,520</b>	<b>\$13,193</b>	<b>55%</b>
Operating Margin	30%	45%	NM
Effective Tax Rate	26%	18%	-765 bps
<b>Non-GAAP Net Income attributable to Gilead</b>	<b>\$5,795</b>	<b>\$10,230</b>	<b>77%</b>
Non-GAAP Diluted EPS attributable to Gilead	\$4.62	\$8.15	77%
<b>Shares used in per share calculation-diluted</b>	<b>1,255</b>	<b>1,255</b>	

## Disciplined Expense Management

- **R&D** in-line with FY25 guidance of flat on dollar basis
- **Acquired IPR&D** in-line with our expected annual investment in earlier-stage opportunities
- **SG&A** reflects lower G&A expenses, partially offset by S&M investments to support Yeztugo's launch
- **Non-GAAP Diluted EPS** +\$0.40 compared to 2024 EPS of \$7.75 (excluding ~\$3.14 per share impact related to the CymaBay transaction in 2024)

# Q4 2025 Continued Strength Across the Base Business



## Base Business Sales +7% YoY and +9% QoQ

- YoY and QoQ primarily driven by higher HIV product and Livdelzi sales

## Product Sales +5% YoY and +8% QoQ

- Reflecting lower Veklury sales, down 37% YoY, due to fewer COVID-19 related hospitalizations

# Q4 2025 Non-GAAP Data

In millions, except percentages and per share amounts

	Q424	Q425	YoY Change
COGS	\$1,002	\$1,044	4%
Product Gross Margin	87%	87%	9 bps
R&D	\$1,612	\$1,565	-3%
Acquired IPR&D	\$(11)	\$539	NM
SG&A	\$1,852	\$1,688	-9%
<b>Non-GAAP Operating Expenses</b>	<b>\$3,453</b>	<b>\$3,792</b>	<b>10%</b>
<b>Non-GAAP Operating Income</b>	<b>\$3,114</b>	<b>\$3,089</b>	<b>-1%</b>
Operating Margin	41%	39%	-217 bps
Effective Tax Rate	19%	21%	135 bps
<b>Non-GAAP Net Income attributable to Gilead</b>	<b>\$2,390</b>	<b>\$2,329</b>	<b>-3%</b>
Non-GAAP Diluted EPS attributable to Gilead	\$1.90	\$1.86	(2)%
<b>Shares used in per share calculation-diluted</b>	<b>1,259</b>	<b>1,253</b>	

## Disciplined Expense Management

- **R&D** relatively flat compared to Q424
- **Acquired IPR&D** primarily reflects Interius acquisition and ongoing Pregene collaboration
- **SG&A** lower primarily due to lower G&A

## Non-GAAP EPS

- **Non-GAAP EPS** lower driven by higher acquired IPR&D, partially offset by higher product sales and lower SG&A expenses

# 2026 Guidance

10 February 2026	
Total Product Sales	\$29.6B - \$30.0B
Product Sales ex-Veklury	\$29.0B - \$29.4B
Veklury Sales	~\$0.6B
Non-GAAP	
Product Gross Margin	~87%
R&D Expense	Low-single digit % growth
Acquired IPR&D	\$0.3B
SG&A Expense	Mid-single digit % growth
Operating Income	\$13.8B - \$14.3B
Effective Tax Rate	~20%
Diluted EPS	\$8.45 - \$8.85
GAAP Diluted EPS	\$6.75 - \$7.15

## Base Business Guidance +4% to +5% YoY

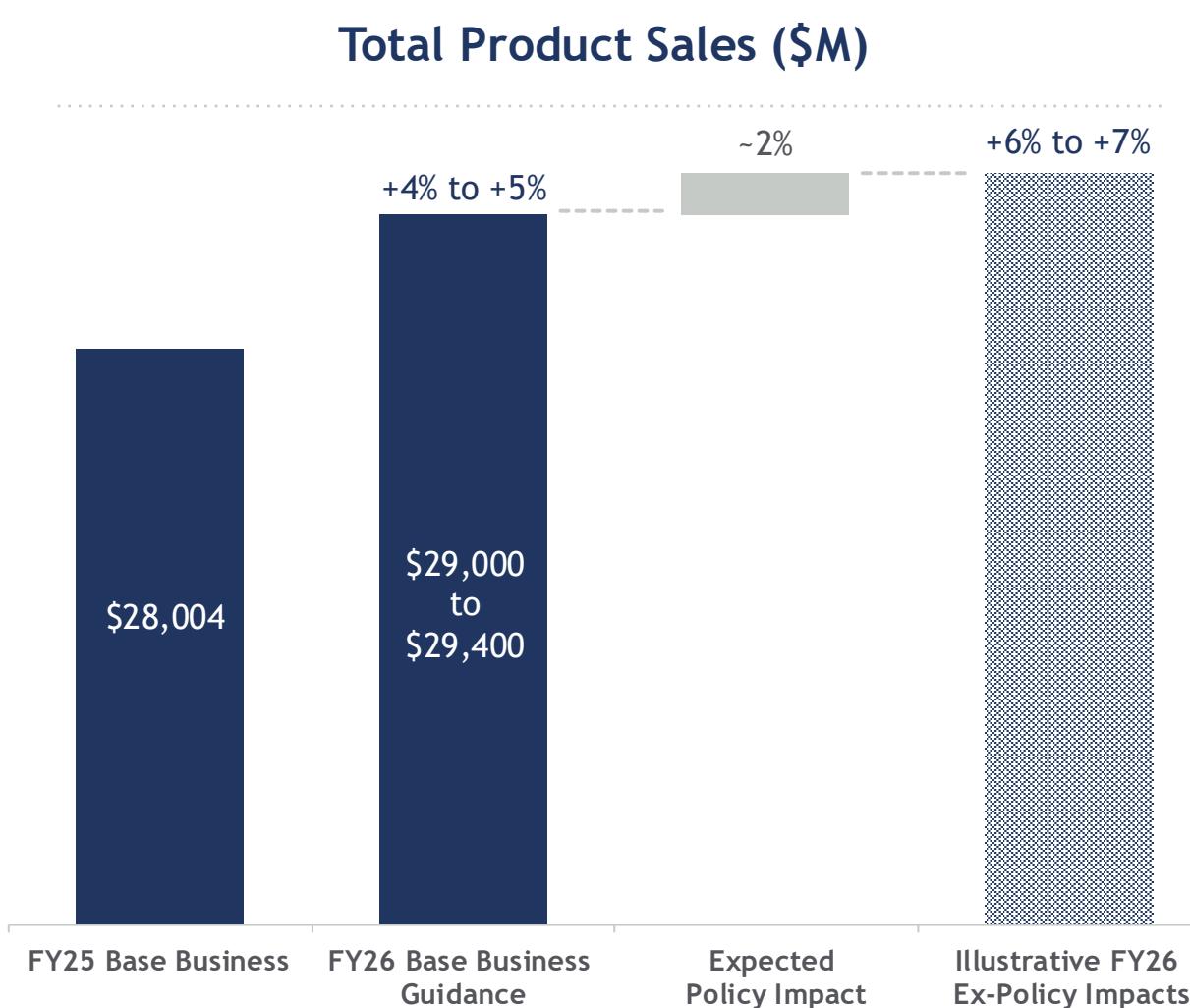
- Expect HIV to grow 6% YoY, with FY26 Yeztugo sales expected to be \$800M
- Expect Cell Therapy to decline 10% YoY, reflecting continued competitive headwinds

## Non-GAAP Operating Expenses

- SG&A** reflects higher investments in S&M to support our commercial launches, offset in part by lower G&A expenses
- Acquired IPR&D** reflects known commitments and likely payments; does not reflect additional transactions that have not yet been announced

Note: YoY reflects FY25 vs. FY24. This financial guidance excludes the impact of any expenses related to potential acquisitions or business development transactions that have not been executed, future fair value adjustments of equity securities and discrete tax charges or benefits associated with changes in tax related laws and guidelines as Gilead is unable to project such amounts. This guidance is subject to a number of risks and uncertainties. See Forward-Looking Statements on page 2. Please refer to the accompanying press release for GAAP to non-GAAP reconciliations

# 2026 Base Business Guidance, Excluding Policy Impact



## Policy Impact on FY26 Growth

- Estimated policy impact of ~2%, primarily related to the impact of the drug pricing agreement and the expected impact of updates to the Affordable Care Act
- Base business sales, excluding policy impact, expected to grow 6 to 7% YoY

## 2026 Product Sales Guidance

- Expect FY26 HIV sales to grow 6% YoY, excluding policy impact HIV sales expected to grow 8% YoY
- Expect FY26 Yeztugo sales of ~\$800M
- Expect FY26 Cell Therapy sales to decline ~10% YoY



# Ongoing Commitment to Disciplined Capital Deployment

## FY25 Shareholder Returns

**63%**

Free Cash Flow Returned

**\$4B**

Dividends Paid in FY25

**\$1.9B**

In shares repurchased in FY25<sup>1</sup>  
17.9M shares at average \$107.50

- ➔ Invest in our business to support commercial launches and R&D pipeline while managing expenses
- ➔ Proactive and disciplined approach to later-stage acquisitions along with ordinary course business development
- ➔ Dividend growth, including today's announcement for a 3.8% increase in our quarterly dividend to \$0.82/qtr
- ➔ Repurchase shares to offset dilution and opportunistically reduce share count

# Q&A



**Daniel O'Day**  
Chairman &  
Chief Executive Officer



**Johanna Mercier**  
Chief Commercial and  
Corporate Affairs Officer



**Dietmar Berger, MD, PhD**  
Chief Medical Officer



**Andrew Dickinson**  
Chief Financial Officer

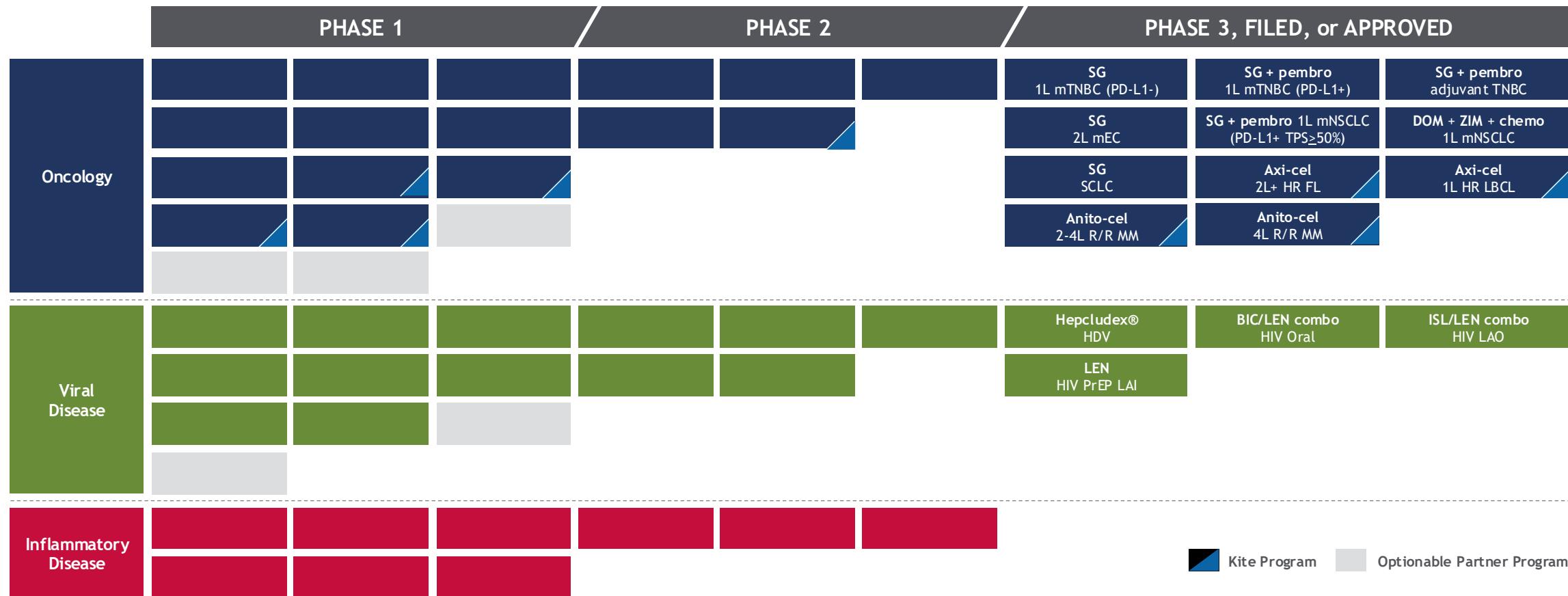


**Cindy Perettie**  
EVP & Head of Kite

# Robust Pipeline with Upcoming Catalysts

53 Clinical stage programs<sup>1</sup>

5 Potential clinical stage opt-in assets



Pipeline shown above as of end of Q4'25. 1. Program count does not include potential partner opt-in programs or programs that have received both FDA and EC approval. Anito-cel - anitocabtagene autoleucel, Axi-cel - axicabtagene ciloleucel, BIC - bictegravir, DOM - domvanalimab, FL - follicular lymphoma, HDV - hepatitis delta virus, HIV - human immunodeficiency virus, HR - high risk, ISL - islatravir, LAI - long acting injectable, LAO - long acting oral, LBCL - large B-cell lymphoma, LEN - lenacapavir, mEC - metastatic endometrial cancer, MM - multiple myeloma, mNSCLC - metastatic non-small cell lung cancer, mTNBC - metastatic triple-negative breast cancer, PD-L1 - programmed death ligand 1, pembro - pembrolizumab, PrEP - pre-exposure prophylaxis, R/R - relapsed or refractory, SCLC - small cell lung cancer, SG - sacituzumab govitecan-hziy, TNBC - triple-negative breast cancer, ZIM - zimberelimab.



# Viral Diseases Pipeline 1/2

 New listing in Q4'25  
 Breakthrough Therapy Designation  
 Q4'25 Updates  
 PRIME Designation

Clinical Program	Indication	Phase 1	Phase 2	Phase 3	Filed	Q4'25 Updates
<b>HIV Prevention</b>						
Lenacapavir (PURPOSE 365)	HIV PrEP LAI					
<b>HIV Treatment</b>						
Bictegravir/lenacapavir oral combination (ARTISTRY-1 & -2)	HIV Oral					
Islatravir/lenacapavir oral combination (ISLEND-1 &-2) <sup>1</sup>	HIV LAO					
HIV INSTI/capsid inhibitor (GS-1720/GS-4182) (WONDERS-1 & -2) <sup>2</sup>	HIV LAO			Clinical hold		
HIV capsid inhibitor (GS-3107)	HIV LAO					
Lenacapavir + teropavimab + zinlirvimap <sup>3</sup>	HIV LAI	●				
HIV INSTI (GS-1219)	HIV LAI					
HIV NRTI (GS-3242)	HIV LAI					
<b>HIV Cure</b>						
Teropavimab + zinlirvimap <sup>3,4</sup>	HIV Cure					
Vesatolimod (FRESH)	HIV Cure					
HIV bispecific T-cell engager (GS-8588)	HIV Cure					

Pipeline shown above as of end of Q4'25. Removed programs: Phase 1 HIV INSTI (GS-1614) for HIV LAI. 1. Subject to Gilead and Merck co-development and co-commercialization agreement. 2. Program timelines pending resolution of GS-1720 and GS-4182 clinical holds. 3. Teropavimab and zinlirvimap are broadly neutralizing antibody (bNAbs). 4. Non-Gilead sponsored trial(s) ongoing. ECD - encequidar, FPI - first patient in, HIV - human immunodeficiency virus, INSTI - integrase strand transfer inhibitor, LAI - long-acting injectable, LAO - long-acting oral, NRTI - nucleoside reverse transcriptase translocation inhibitor, PrEP - pre-exposure prophylaxis, FPI - first patient in.



# Viral Diseases Pipeline 2/2

★ New listing in Q4'25      ▲ Q4'25 Updates  
● Breakthrough Therapy Designation      P PRIME Designation

Clinical Program	Indication	Phase 1	Phase 2	Phase 3	Filed	Q4'25 Updates
<b>HDV</b>						
Hepcludex® (MYR301)	HDV	P ●	<div style="width: 100%; background-color: #6aa84f; height: 10px; border-radius: 5px;"></div>		BLA submitted; MAA approved	<span style="color: green;">▲</span>
HDV pre-S1 nAb (GS-4321)	HDV		<div style="width: 100%; background-color: #6aa84f; height: 10px; border-radius: 5px;"></div>			
<b>HBV Cure</b>						
Selgantolimod	HBV Cure		<div style="width: 100%; background-color: #6aa84f; height: 10px; border-radius: 5px;"></div>			
HBV therapeutic vaccine (GS-2829 + GS-6779)	HBV Cure		<div style="width: 100%; background-color: #6aa84f; height: 10px; border-radius: 5px;"></div>			
<b>HSV</b>						
HSV helicase-primase inhibitor <sup>1</sup>	HSV	<span style="color: green;">★</span>	<div style="width: 100%; background-color: #6aa84f; height: 10px; border-radius: 5px;"></div>			Assembly opt-in exercised
<b>Opt-ins</b>						
Assembly Biosciences	HBV, HDV		2 clinical stage programs			



# Cell Therapy Pipeline

- ★ New listing in Q4'25
- ▲ Q4'25 Updates
- Breakthrough Therapy Designation
- P PRIME Designation
- R RMAT Designation

Clinical Program	Indication	Phase 1	Phase 2	Phase 3	Filed	Q4'25 Updates
<b>Lymphoma</b>						
Axicabtagene ciloleucel (ZUMA-22)	2L+ HR FL					
Axicabtagene ciloleucel (ZUMA-23)	1L HR LBCL					
Brexucabtagene autoleucel (ZUMA-4)	Pediatric ALL/NHL					
CD19 CAR (KITE-197) <sup>1</sup>	R/R DLBCL					
CD19/CD20 bicistronic (KITE-363)	R/R DLBCL	R				RMAT designation received
CD19/CD20 bicistronic (KITE-753) <sup>1</sup>	R/R DLBCL	R				RMAT designation received
<b>Multiple Myeloma</b>						
Anitocabtagene autoleucel (iMMagine-3) <sup>2</sup>	2-4L R/R MM					
Anitocabtagene autoleucel (iMMagine-1) <sup>2</sup>	4L + R/R MM				BLA Filed	BLA Filed
<b>Autoimmune Diseases</b>						
CD19/CD20 bicistronic (KITE-363)	Rheumatology					



# Oncology Pipeline 1/2

 New listing in Q4'25  
 Breakthrough Therapy Designation  
 Q4'25 Updates  
 PRIME Designation

Clinical Program	Indication	Phase 1	Phase 2	Phase 3	Filed	Q4'25 Updates
<b>Breast</b>						
Sacituzumab govitecan-hziy (ASCENT-03)	1L mTNBC (PD-L1-)				sBLA filed 	sBLA Filed
Sacituzumab govitecan-hziy + pembrolizumab (ASCENT-04) <sup>1</sup>	1L mTNBC (PD-L1+)				sBLA filed 	sBLA Filed
Sacituzumab govitecan-hziy + pembrolizumab (ASCENT-05)	High risk adjuvant TNBC					
<b>Lung &amp; Thoracic</b>						
Sacituzumab govitecan-hziy + pembrolizumab (EVOKE-03) <sup>1</sup>	1L mNSCLC (PD-L1+, TPS $\geq$ 50%)					
Domvanalimab + zimberelimab + chemo (STAR-121) <sup>2</sup>	1L mNSCLC					
Sacituzumab govitecan-hziy (EVOKE-SCLC-04)	ES-SCLC					
Lung cancer platform (VELOCITY-Lung <sup>3</sup> , EDGE-Lung <sup>2,4</sup> )	NSCLC					
Domvanalimab + zimberelimab + chemo (VELOCITY-HNSCC) <sup>2</sup>	1L HNSCC					
<b>Genitourinary</b>						
Sacituzumab govitecan-hziy + combinations (TROPHY U-01)	1L mUC					
<b>Gynecology</b>						
Sacituzumab govitecan-hziy (ASCENT-GYN-01) <sup>5</sup>	2L mEC					

Pipeline shown above as of end of Q4'25. Removed programs: The Phase 3 study evaluating sacituzumab govitecan-hziy (ASCENT-07) in 1L HR+/HER2- mBC post- endocrine. 1. In collaboration with Merck. 2. In collaboration with Arcus Biosciences. 3. VELOCITY-Lung includes combinations of domvanalimab, etrumadenant (recruitment closed), zimberelimab, and sacituzumab govitecan-hziy. 4. EDGE-Lung includes immunotherapy-based combinations of quemiliclustat (recruitment closed), domvanalimab, and zimberelimab. 5. In collaboration with the GOG Foundation (GOG) and European Network of Gynecological Oncological Trial Groups (ENGOT). ES-SCLC - extensive stage - small cell lung cancer, HNSCC - head and neck squamous cell carcinoma, mEC - metastatic endometrial cancer, mNSCLC - metastatic non-small cell lung cancer, mTNBC - metastatic triple-negative breast cancer, mUC - metastatic urothelial carcinoma, NSCLC - non-small cell lung cancer, PD-L1 - programmed death-ligand 1, sBLA - supplemental biologics license application, TNBC - triple-negative breast cancer.



# Oncology Pipeline 2/2

 New listing in Q4'25  
 Breakthrough Therapy Designation  
 Q4'25 Updates  
 PRIME Designation

Clinical Program	Indication	Phase 1	Phase 2	Phase 3	Filed	Q4'25 Updates
<b>Other Solid Tumor</b>						
Sacituzumab govitecan-hziy (TROPiCS-03)	Basket (Solid Tumors)					
<b>Advanced Cancers</b>						
Denikitug (GS-1811)	Advanced Cancers					
PARP1 inhibitor (GS-0201)	Advanced Cancers					
IL-2 variant (GS-4528)	Advanced Cancers					
Anti -IL-18BP (GS-0321) <sup>1</sup>	Advanced Cancers					
Masked IL-12 (XTX301) <sup>2</sup>	Advanced Cancers					
GS-2121	Advanced Cancers					
GS-5319	Advanced Cancers					
<b>Opt-ins</b>						
Arcus	Advanced Cancers	2 clinical stage programs				
MacroGenics	Advanced Cancers	1 clinical stage program				



# Inflammatory Diseases Pipeline

★ New listing in Q4'25  
 ● Breakthrough Therapy Designation

▲ Q4'25 Updates  
 P PRIME Designation

Clinical Program	Indication	Phase 1	Phase 2	Phase 3	Filed	Q4'25 Updates
<b>Inflammatory Disease</b>						
Edecesertib (COSMIC)	Lupus					
Tilpisertib foscemecarbil (PALEKONA)	IBD					
α4β7 inhibitor (SWIFT)	IBD					
FXR agonist (GS-8670)	IBD					
BTLA agonist (GS-0272)	Inflammatory Diseases					
CD200R agonist (GS-5305)	Inflammatory Diseases					
IRAK4 Degrader (GS-6791)	Inflammatory Diseases					
PD1 agonist (GS-0151)	Inflammatory Diseases					
<b>Metabolic Disease</b>						
GLP-1R agonist (GS-4571)	Metabolic Disease					



# GAAP to Non-GAAP Reconciliation of Outstanding Adjusted Debt and Adjusted EBITDA

in billions where applicable	As of				
	Dec 31, 2024	Mar 31, 2025	June 30, 2025	Sep 30, 2025	Dec 31, 2025
Total Debt, net	\$26.71	\$24.95	\$24.95	\$24.94	\$24.94
Debt Discounts, Premiums and Issuance Costs	0.19	0.18	0.18	0.18	0.17
Liability related to sale of future royalties <sup>1</sup>	(1.15)	(1.14)	(1.13)	(1.12)	(1.11)
<b>Total Adjusted Debt<sup>1</sup></b>	<b>\$25.75</b>	<b>\$24.00</b>	<b>\$24.00</b>	<b>\$24.00</b>	<b>\$24.00</b>
Twelve Months Ended					
	Dec 31, 2024	Mar 31, 2025	June 30, 2025	Sep 30, 2025	Dec 31, 2025
<b>Net Income attributable to Gilead</b>	<b>\$0.48</b>	<b>\$5.96</b>	<b>\$6.31</b>	<b>\$8.11</b>	<b>\$8.51</b>
Add: Interest Expense <sup>2</sup> & Other (Income) expense, net	0.97	1.40	0.85	0.60	0.23
Add: Tax	0.21	0.86	0.89	1.78	1.29
Add: Depreciation	0.38	0.38	0.38	0.38	0.37
Add: Amortization	2.39	2.39	2.39	2.39	2.39
Add: Initial costs of externally developed IPR&D projects <sup>3</sup>	4.07	0.31	0.32	0.43	0.81
Add: Impairments	4.18	1.75	1.94	0.19	0.59
<b>Adjusted EBITDA<sup>4</sup></b>	<b>\$12.68</b>	<b>\$13.05</b>	<b>\$13.08</b>	<b>\$13.88</b>	<b>\$14.18</b>
<b>Adjusted Debt to Adjusted EBITDA ratio<sup>4</sup></b>	<b>~2.03x</b>	<b>~1.84x</b>	<b>~1.83x</b>	<b>~1.73x</b>	<b>~1.69x</b>

1. Adjusted debt excludes a funding agreement with RPI Finance Trust that was assumed as part of our acquisition of Immunomedics under which Immunomedics received cash in exchange for perpetual, tiered royalty payments on worldwide sales of Trodelyv.

2. Total interest expense and amortization from all issued debt is expected to be \$1 billion for the full year 2026. We retain the flexibility to refinance or to repay maturing debt.

3. Represents the initial costs of externally developed IPR&D projects with no alternative future use, acquired directly in a transaction other than a business combination, including upfront payments related to various collaborations and the initial costs of rights to IPR&D projects.

4. Adjusted EBITDA and Adjusted Debt to Adjusted EBITDA ratio are non-GAAP performance measures used by our investors and analysts to assess the overall operating performance in the context of financial leverage.

