



Vonage Adds Two New Products to Business Communications Portfolio

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HOLMDEL, N.J., March 17, 2015 /PRNewswire/ -- As part of its continued commitment to provide the most comprehensive portfolio of advanced communications solutions for business customers, Vonage today announced the launch of two new products: VideoConnect and ChannelSphere. These products further enhance Vonage's ability to serve the Unified Communications-as-a-Service (UCaaS) needs of businesses.

"Vonage provides best-in-class cloud communications solutions for businesses from single-person companies to those with more than 1000 employees spread over multiple locations. The Company is investing in new offerings like VideoConnect and ChannelSphere to bring even greater value and service to our customers and partners," said [Alan Masarek](#), Vonage Chief Executive Officer. "We will continue to enhance our business communications solutions and support services to make it easier than ever for companies to move their communications to the cloud."

VideoConnect is an on-demand virtual meeting space that enables business-quality face-to-face video collaboration for impromptu or scheduled meetings. VideoConnect can be used by anyone who has a browser and web cam. This solution can help improve teamwork, accelerate responsiveness, and reduce travel costs while increasing productivity. Employees can communicate from the boardroom, desktop, laptop, or mobile device and share high resolution content - anywhere, anytime with enterprise-grade security and reliability.

"In today's ever-moving business environment, professionals need the ability to connect virtually," said [Clark Peterson](#), president of Telesphere, a Vonage Company. "Face-to-face collaboration accelerates decision-making while encouraging creativity. We combined this inspiration with innovative technology in VideoConnect, creating a ubiquitous solution that works for any size business. It isn't always possible to be physically present for a meeting, so solutions like VideoConnect are becoming critical for today's increasingly mobile workforce."

ChannelSphere is a proprietary partner portal designed to save time while providing a highly individualized quote. The portal gives partners access to tools that can auto-configure a complete cloud solution at the click of a button providing instant quotes, including the recommended hardware and software solutions for each customer. ChannelSphere also offers co-branded, customizable sales proposals and electronic signature integration to simplify the sales process while arming partners with educational and marketing information to address customers' needs.

Both products debut this week at the Channel Partners Conference & Expo in Las Vegas, and the Enterprise Connect Conference in Orlando.

About Vonage

Vonage (NYSE: VG) is a leading provider of cloud communications services for consumers and businesses. Vonage provides a robust suite of feature-rich residential and business communication solutions that offer flexibility, portability and ease-of-use, designed to meet the needs of a wide range of customers from individuals to large businesses.

Vonage residential service (www.vonage.com) for individuals and families, and Vonage Business Solutions service (www.vonagebusiness.com) for small and medium businesses, run over the top of a customer's existing broadband connection. Through Telesphere (www.telesphere.com), Vonage offers service with carrier-grade performance over a private national MPLS broadband network, which is especially well suited to address the needs of larger businesses with multiple offices that require higher service level agreements (SLAs).

Vonage Holdings Corp. is headquartered in Holmdel, New Jersey. Vonage® is a registered trademark of Vonage Marketing LLC, owned by Vonage America Inc.

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