

Clark Peterson, President, Enterprise, Vonage honored with 2016 Circle of Excellence Award

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HOLMDEL, N.J., March 21, 2016 /PRNewswire/ -- Vonage today announced that that Clark Peterson, President, Enterprise at Vonage, has been selected as a 2016 Channel Partners Circle of Excellence award winner by Channel Partners, the leader in providing news and analysis to the indirect IT and telecom sales channels. The Circle of Excellence is an elite group of channel chiefs and executives chosen for their leadership, vision and innovation.

Circle of Excellence winners were honored during an awards ceremony at the <u>Spring Channel Partners Conference & Expo</u> in Las Vegas. Inductees will be featured throughout 2016 on a special <u>Channel Partners Immersion Center</u>.

"With the indirect channel experiencing unprecedented change, our community depends on visionaries to champion innovative services and products," said Art Wittmann, VP with the Informa Knowledge and Networking group. "Clark Peterson has been instrumental in helping Vonage's partners succeed in growing and creating value for their business, and we're pleased to recognize him with this distinction."

"It's an honor to be recognized with this award," Mr. Peterson said. "Throughout my career, the partner channel was always a key part of the successes I have been privileged to experience. And now with Vonage, and one of the largest partner channel programs in the industry, this recognition highlights not only my personal commitment but also Vonage's dedication to providing our partners with the broadest range of cloud products, exceptional service deployment and support, and high quality network delivery, all combined with the strength of the Vonage brand, to help them succeed in their business."

Mr. Peterson is president of Enterprise for Vonage, driving Vonage's strategy and growth in the Enterprise segment and leading the Enterprise sales organization. Mr. Peterson's experience in both wireline and wireless areas spans almost 25 years, serving with some of the most respected names in the industry. In 2014, he was recognized as one of the Top 20 CEOs in the Telecom industry nationally and as one of Arizona's Most Influential Business Leaders by AZ Business Magazine. He was also a regional semi-finalist for Ernst & Young's Entrepreneur of the Year award. In 2013, Clark was recognized as "Business Leader of the Year" by the Governor's Celebration of Innovation and the Arizona Technology Council. He was also twice awarded the honor of Top 40 Businessmen Under 40 in the state of Nevada.

Currently, Mr. Peterson serves on the Board of Directors for the Arizona Technology Council; the Board of the Boys & Girls Clubs of Greater Scottsdale; and the Board of the Boy Scouts of America - Grand Canyon District. He is also the founding Chairman of the National Cloud Communications Alliance.

Channel Partners editors selected Circle of Excellence winners based on candidates' leadership in the industry, the channel and their companies, with an emphasis on advocacy for partners navigating the intersection of IT and telecom technologies.

About Informa

Informa is one of the world's leading knowledge providers. We create and deliver highly specialized information through publishing, events, training, market intelligence and expertise, providing valuable knowledge to individuals, businesses and organizations worldwide including the emerging markets of India, China and South Africa.

About Channel Partners

For more than two decades, Channel Partners has been the leader in providing news and analysis to indirect sales channels serving the business technology industry. It is the unrivaled resource for resellers, aggregators, agents, brokers, VARs, systems integrators, interconnects and dealers that provide network-based communications and computing services, associated CPE and applications as well as managed and professional services. Channel Partners is the official media of the Channel Partners Conference & Expo and Cloud Partners.

About Vonage

Vonage (NYSE: VG) is a leading provider of cloud communications services for businesses and consumers. The Company provides a robust suite of feature-rich business and residential communication solutions that offer flexibility, portability and ease-of-use across multiple devices designed to meet the needs of a wide range of customers. Vonage's portfolio of business products covers the full spectrum of business communications needs, serving single-person companies to those with thousands of employees spread over multiple locations. Vonage provides bring-your-own-broadband (BYOB) cloud products and those that offer carrier-grade reliability and Quality of Service (QoS) across BYOB options and the Company's private, national MPLS IP network, as well as integration with industry-leading CRM and business workflow applications. In 2015, Vonage was named a Visionary in the Gartner Magic Quadrant for Unified Communications as-a-Service, Worldwide, and also earned the Frost & Sullivan Growth Excellence Leadership Award for Hosted IP and Unified Communications and Collaboration (UCC) Services. For more information, visit www.vonage.com.

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