



CRN Names Vonage's Mario DeRiggi to 2020 Top Channel Chief List

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HOLMDEL, N.J., Feb. 10, 2020 /PRNewswire/ -- [Vonage](#) (Nasdaq:VG), a global business cloud communications leader, announced today that CRN®, a brand of The Channel Company, has named Mario DeRiggi, Senior Vice President, Channel Sales for Vonage, to its 2020 list of the 50 Most Influential Channel Chiefs. This annual list recognizes the 50 top vendor executives who continually demonstrate exemplary leadership, influence, innovation and growth for the IT channel.

DeRiggi has more than 25 years of experience in building sales channels and programs for business cloud solutions from the ground up. His expertise has been instrumental in growing Vonage's channel program - the [Vonage Partner Network](#) - as the Company continues to enhance the solutions, tools and support to help partners drive better business outcomes for their customers.

The Vonage Partner Network is designed to enable partners to solve their customers' communication needs by leveraging the Vonage Communications platform - a unique combination of unified communications solutions, contact center and communications APIs. With a dedicated global team of channel managers, along with the largest master agents and subagents internationally, the Vonage Partner Network provides a one-stop-shop for partners, as well as tiered incentives and ongoing consultative support, to help them serve their customers.

"I am honored to be recognized among my peers for this prestigious award," said DeRiggi. "This award underscores Vonage's ongoing commitment to the Channel and highlights the strength of the Vonage channel team and our ability to provide a differentiated offering to our partners. With our robust portfolio of innovative products and services, we are making communications more flexible, intelligent, and personal to help our partners - and their customers - stay ahead."

CRN's 2020 Channel Chiefs list honors the distinguished leaders who have influenced the IT channel with cutting-edge strategies and partnerships. The Channel Chief honorees were chosen by the CRN editorial staff for their dedication, industry prestige, and exceptional accomplishments in driving the channel agenda and evangelizing the importance of channel partnerships.

"The IT channel is undergoing constant evolution to meet customer demands and changing business environments," said Bob Skelley, CEO of The Channel Company. "CRN's Channel Chiefs work tirelessly, leading the industry forward through superior partner programs and strategies with a focus on helping solution providers transform and grow. Our team here at The Channel Company congratulates these outstanding individuals for their dedication to the channel."

About Vonage

Vonage is redefining business communications once again. We're making communications more flexible, intelligent, and personal, to help enterprises the world over, stay ahead. We provide unified communications, contact centers and programmable communications APIs, built on the world's most flexible cloud communications platform. True to our roots as a technology disruptor, our flexible approach helps us to better serve the growing collaboration, communications, and customer experience needs of companies, across all communications channels.

Vonage Holdings Corp. is headquartered in New Jersey, with offices throughout the United States, Europe, Israel, Australia and Asia. To follow Vonage on Twitter, please visit www.twitter.com/vonage. To become a fan on Facebook, go to facebook.com/vonage. To subscribe on YouTube, visit youtube.com/vonage.

About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelcompany.com

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