



Vonage's Marcela Gonzalez Cagle honored with 2020 Circle of Excellence Award

March 3, 2020

HOLMDEL, N.J., March 3, 2020 /PRNewswire/ -- [Vonage](#) (Nasdaq: VG), a global business cloud communications leader, announced today, that [Channel Partners](#) magazine, a resource for indirect sales channels offering IT and telecom systems and services, has honored Marcela Gonzalez Cagle, Sr. Channel Marketing Manager, with the 2020 Circle of Excellence Award.

Since 2014, the Channel Partners Circle of Excellence program recognizes IT and telecom channel leaders who are helping their partners create business value for customers. The Circle of Excellence honors executives for their vision, innovation and advocacy of the indirect channel during a time of transition and convergence.

Gonzalez Cagle joined Vonage in 2016 and has been successfully helping shape the channel marketing strategy; driving regional expansion, execution and enablement for the Vonage partner community. With more than 10 years of experience in branding, organization and data analysis, Gonzalez Cagle has played a key role in the launch of the [Vonage Partner Network](#), including the Program's expansion into the UK, and the Company's overall channel sales strategy.

The Vonage Partner Network is designed to enable partners to solve their customers' communication needs by leveraging the Vonage Communications platform - a unique combination of unified communications, contact center solutions and communications APIs. With a dedicated global team of channel managers, along with the largest master agents and subagents internationally, the Vonage Partner Network provides a one-stop-shop for partners, as well as tiered incentives and ongoing consultative support, to help them serve their customers.

"It's an honor to receive such a prestigious award. This recognition reinforces our commitment to the channel and our continued investment in these partnerships to provide them with the tools they need to drive success for their customers," said Gonzalez Cagle. "With our robust portfolio of innovative products and services, we provide a differentiated offering via the world's most flexible communications platform to help partners expand their revenue potential while increasing customer satisfaction and loyalty."

"I'm incredibly excited about Marcela's recognition," said Mario Deriggi, SVP of National Channel Sales for Vonage. "A true team player and a creative problem solver, Marcela has been an incredible ally in helping us grow the Vonage Partner Network as we accelerate our already impressive growth trajectory and deliver value to both our partners and their customers."

"Gandhi famously said, 'Be the change you want to see in the world,'" said Kelly Danziger, vice president of sales for Channel Partners and Channel Futures. "The channel executives we are recognizing in this year's Circle of Excellence are paving the way and setting the example to implement the change needed to stay on top of the ever-evolving technology needs of their customers. They bring the vision, strategy, tenacity and inspiration that partners need to continually evolve their own businesses so they can better serve their customers. The entire Channel Partners and Channel Futures team extends congratulations and thanks for their service to our community."

Circle of Excellence winners were selected by Channel Partners editors and will be recognized at the [Channel Partners Conference & Expo](#), March 9-12, 2020, in Las Vegas.

About Vonage

[Vonage](#) (NASDAQ:VG) is redefining business communications once again. We're making communications more flexible, intelligent, and personal, to help enterprises the world over, stay ahead. We provide unified communications, contact centers and programmable communications APIs, built on the world's most flexible cloud communications platform. True to our roots as a technology disruptor, our flexible approach helps us to better serve the growing collaboration, communications, and customer experience needs of companies, across all communications channels.

Vonage Holdings Corp. is headquartered in New Jersey, with offices throughout the United States, Europe, Israel, Australia and Asia. To follow Vonage on Twitter, please visit www.twitter.com/vonage. To become a fan on Facebook, go to www.facebook.com/vonage. To subscribe on YouTube, visit www.youtube.com/vonage.

About Informa Tech

[Channel Futures](#), [Channel Partners Online](#), [Channel Partners Conference & Expo](#), [Channel Partners Evolution](#) and [Channel Evolution Europe](#) are part of [Informa Tech](#), a market-leading B2B information provider with depth and specialization in the information and communications technology sector. We help drive the future by inspiring the technology community to design, build and run a better digital world through our market-leading research, media, training and event brands. Every year, we welcome 7,400+ subscribers to our research, more than 3.8 million unique monthly visitors to our digital communities, 18,200+ students to our training programs and 225,000 delegates to our events.

(vg-a)

View original content: <http://www.prnewswire.com/news-releases/vonages-marcela-gonzalez-cagle-honored-with-2020-circle-of-excellence-award-301014941.html>

SOURCE Vonage

Media: Santana Stankevich, 201-407-8474, santina.stankevich@vonage.com; Investor: Hunter Blankenbaker, 732.444.4926, hunter.blankenbaker@vonage.com