



Vonage's Aqeel Shahid Named a Channel Partners "Top Gun 51" Channel Leader

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HOLMDEL, N.J., July 16, 2020 /PRNewswire/ -- [Vonage](#) (NYSE: VG), a global leader in cloud communications helping businesses accelerate their digital transformation, announced today that Aqeel Shahid, VP, Global Strategic Partners, has been named a Channel Partners "Top Gun 51" Channel Sales Leader. This prestigious recognition is awarded by Channel Partners and Channel Futures editors.



Top Gun 51 channel leaders are defined as possessing integrity, knowledge and confidence, the ability to inspire others, commitment and passion. Top Gun 51 recognition also calls for leaders to be advocates for the channel model, committed to partners' business success and dedicated to earning partners' trust.

Shahid has more than 20 years of experience in building sales channels and programs for business cloud solutions. His expertise has been instrumental in growing Vonage's channel program - the [Vonage Partner Network](#) - as the Company continues to enhance the solutions, tools and support to help partners drive better business outcomes for their customers.

"I'm honored to be recognized as a 'Top Gun 51' Channel leader," Shahid said. "This award underscores the power of the Vonage Partner Network, and the importance of providing a consistently differentiated offering to our partners through our unified, flexible integrated platform, to help them meet the unique needs of their customers."

The Vonage Partner Network is purpose-built to enable Vonage partners to solve their customers' communication needs by leveraging Vonage's unique combination of unified communications solutions, contact center and communications APIs. Vonage's channel partners can offer their customers innovative ways to both collaborate more productively and to engage with their customers in more meaningful ways.

"Today's channel leaders must be futurists, accountants, technologists, marketers and crisis managers," said Kris Blackmon, senior content director for Channel Partners and Channel Futures. "It's important to recognize these outstanding executives on the basis of insights from within the community itself. We want to thank everyone who helped us assemble this year's list."

Shahid and the rest of this year's #TopGun51 will be recognized in a special program during [Channel Partners Virtual: Digital Events for the Modern Channel](#). The complete 2020 Top Gun 51 list is available at [Channel Partners](#).

To compile the Top Gun 51 list, launched in 2019 in tandem with the annual MSP 501, Channel Partners and Channel Futures editors invited those who know channel executives best — distributors, master agents and industry analysts — to nominate leaders who exemplify channel advocacy and leadership.

About Vonage

Vonage, (Nasdaq:VG) a global cloud communications leader, helps businesses accelerate their digital transformation. Vonage's Communications Services Platform is fully programmable and allows for the integration of Video, Voice, Chat, Messaging and Verification into existing products, workflows and systems. Vonage's fully programmable unified communications and contact center applications are built from the Vonage platform and enable companies to transform how they communicate and operate from the office or anywhere, providing enormous flexibility and ensuring business continuity.

Vonage Holdings Corp. is headquartered in New Jersey, with offices throughout the United States, Europe, Israel, Australia and Asia. To follow Vonage on Twitter, please visit www.twitter.com/vonage. To become a fan on Facebook, go to facebook.com/vonage. To subscribe on YouTube, visit youtube.com/vonage.

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