

NEWS RELEASE

AVANT Names Vonage 'Best Channel Program 2022'

12/20/2022

Three Vonage Regional Channel Managers Receive AVANT Hustle Awards

HOLMDEL, N.J., Dec. 20, 2022 /PRNewswire/ -- <u>Vonage</u>, a global leader in cloud communications helping businesses accelerate their digital transformation, has been recognized by <u>AVANT</u> for its <u>Channel Partner Program</u> with the AVANT Best Channel Program 2022 Award. AVANT is a platform for IT decision-making and the nation's premier Technology Services Distributor.

"Vonage has exemplified exactly the elements needed to develop and maintain a successful Channel program." - AVANT "We are honored to be recognized for our robust Channel Partner Program by longtime partner, AVANT," said Jim Regan, Vonage Channel Chief. "The Vonage Channel Partner Program is designed to support the strong growth of our Channel business, a core part of the Company's overall growth strategy. We are committed to the channel and to ensuring trusted partners like AVANT have

the ongoing support and training they need to get the most out of Vonage products and services, providing personalized support for partners and their customers before, during and after deployment."

"This is such a well-deserved honor for Vonage," said Jennifer Gallego, EVP of Global Sales for AVANT. "Vonage has exemplified exactly the elements needed to develop and maintain a successful Channel program, and the proof is right there in both its incredible growth and top-tier partner support. I can't wait to see the continued success of the Vonage Channel Partner Program!"

In addition to receiving the Best Channel Program 2022 Award, AVANT recognized three Vonage Regional Channel Managers with the annual AVANT Hustle Award. The AVANT Hustle Awards recognize individuals in the AVANT partner community who regularly go above and beyond for AVANT team members, trusted advisors and end customers.

Vonage Senior Regional Channel Manager Dan Foy was recognized with a 2022 AVANT Hustle Award for going above and beyond to support partners and customers with integrated and thoughtful solutions that drive innovation and speed to market.

John Knettles, Vonage Senior Regional Channel Manager, also received a 2022 AVANT Hustle Award in recognition of his work to curate and dedicate high-touch support for Channel partners that resulted in unmatched synergy and outstanding results.

Vonage Senior Regional Channel Manager Chase Sadler was also recognized this year with a Hustle Award for being on the front lines, from expanding sales engagement to ensuring timely and successful delivery of Vonage solutions to drive exceptional customer experiences.

About Vonage

Vonage, a global cloud communications leader, helps businesses accelerate their digital transformation. Vonage's Communications Platform is fully programmable and allows for the integration of Video, Voice, Chat, Messaging, Al and Verification into existing products, workflows and systems. The Vonage conversational commerce application enables businesses to create Al-powered omnichannel experiences that boost sales and increase customer satisfaction. Vonage's fully programmable unified communications, contact center and conversational commerce applications are built from the Vonage platform and enable companies to transform how they communicate and operate from the office or remotely - providing the flexibility required to create meaningful engagements.

Vonage is headquartered in New Jersey, with offices throughout the United States, Europe, Israel and Asia and is a wholly-owned subsidiary of Ericsson. To follow Vonage on Twitter, please visit www.twitter.com/vonage. To become a fan on Facebook, go to facebook.com/vonage. To subscribe on YouTube, visit youtube.com/vonage.

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