

News Release

AMH Reports Second Quarter 2023 Financial and Operating Results Announces Second Joint Venture with Institutional Investors Advised by J.P. Morgan Asset Management Raises Full Year 2023 Core FFO per Share and Unit Guidance

LAS VEGAS, July 27, 2023—AMH (NYSE: AMH) (the "Company"), a leading owner, operator and developer of single-family rental homes, today announced its financial and operating results for the quarter ended June 30, 2023.

Highlights

- Rents and other single-family property revenues increased 9.3% year-over-year to \$395.5 million for the second quarter of 2023.
- Net income attributable to common shareholders totaled \$98.0 million, or \$0.27 per diluted share, for the second quarter of 2023, compared to \$56.6 million, or \$0.16 per diluted share, for the second quarter of 2022.
- Core Funds from Operations ("Core FFO") attributable to common share and unit holders increased 7.6% year-over-year to \$0.41 per FFO share and unit for the second quarter of 2023 and Adjusted Funds from Operations ("Adjusted FFO") attributable to common share and unit holders increased 5.3% year-over-year to \$0.36 per FFO share and unit for the second quarter of 2023.
- Core Net Operating Income ("Core NOI") from Same-Home properties increased by 4.8% year-over-year for the second quarter of 2023.
- Achieved Same-Home Average Occupied Days Percentage of 97.0% in the second quarter of 2023, while generating 9.4% rate growth on new leases.
- Delivered a total of 634 high-quality and energy-efficient newly constructed homes from our AMH Development Program to our wholly-owned portfolio and unconsolidated joint ventures in the second quarter of 2023.
- In July 2023, entered into a \$625 million second strategic joint venture with institutional investors advised by J.P.
 Morgan Asset Management focused on constructing and operating newly built rental homes, providing additional scale, opportunity for economic upside and continued institutional endorsement of the Company's industry leading built-for-rental strategy.
- Raised Full Year 2023 Core FFO attributable to common share and unit holders guidance midpoint by \$0.03 per share and unit to \$1.64, representing anticipated full year growth of 6.5% over prior year.

"Continued robust demand and superior execution from our teams drove strong second quarter results and an increase in our full year Core FFO per share guidance by three cents at the midpoint," said David Singelyn, AMH's Chief Executive Officer. "We remain committed to responsible and accretive growth through our differentiated internal development program. With the addition of our new joint venture capital, we look forward to further expanding our development pipeline to create consistent and predictable shareholder value over time."

Second Quarter 2023 Financial Results

Net income attributable to common shareholders totaled \$98.0 million, or \$0.27 per diluted share, for the second quarter of 2023, compared to \$56.6 million, or \$0.16 per diluted share, for the second quarter of 2022. This increase was primarily due to higher net gains on property sales, a larger number of occupied properties, higher rental rates and a nonrecurring noncash charge resulting from the redemption of our Series F perpetual preferred shares in the second quarter of 2022.

Rents and other single-family property revenues increased 9.3% to \$395.5 million for the second quarter of 2023, compared to \$361.9 million for the second quarter of 2022. Revenue growth was driven by an increase in our average occupied portfolio



which grew to 56,025 homes for the second quarter of 2023, compared to 54,786 homes for the second quarter of 2022, as well as higher rental rates.

Core NOI from our total portfolio increased 9.0% to \$223.5 million for the second quarter of 2023, compared to \$205.0 million for the second quarter of 2022. This growth was driven by a 9.7% increase in core revenues resulting from a larger number of occupied properties and higher rental rates, partially offset by an 11.0% increase in core property operating expenses.

For the Company's Same-Home portfolio, core revenues increased 6.5% to \$301.1 million for the second quarter of 2023, compared to \$282.6 million for the second quarter of 2022, which was driven by a 7.2% increase in Average Monthly Realized Rent per property, partially offset by a 30 basis point decrease in Average Occupied Days Percentage. Core property operating expenses from Same-Home properties increased 9.9% to \$108.1 million for the second quarter of 2023, compared to \$98.3 million for the second quarter of 2022, primarily driven by increased property tax expense from anticipated 2023 property tax assessments and timing of prior year property tax accruals. As a result, Core NOI from Same-Home properties increased 4.8% to \$193.0 million for the second quarter of 2023, compared to \$184.2 million for the second quarter of 2022.

Core FFO attributable to common share and unit holders was \$170.5 million, or \$0.41 per FFO share and unit, for the second quarter of 2023, compared to \$153.2 million, or \$0.38 per FFO share and unit, for the second quarter of 2022. Adjusted FFO attributable to common share and unit holders was \$148.8 million, or \$0.36 per FFO share and unit, for the second quarter of 2023, compared to \$136.6 million, or \$0.34 per FFO share and unit, for the second quarter of 2022. These improvements were primarily attributable to a larger number of occupied properties and higher rental rates.

Year-to-Date 2023 Financial Results

Net income attributable to common shareholders totaled \$215.5 million, or \$0.59 per diluted share, for the six-month period ended June 30, 2023, compared to \$112.5 million, or \$0.32 per diluted share, for the six-month period ended June 30, 2022. This increase was primarily due to higher net gains on property sales, a larger number of occupied properties, higher rental rates and a nonrecurring noncash charge resulting from the redemption of our Series F perpetual preferred shares in the second quarter of 2022.

Rents and other single-family property revenues increased 10.5% to \$793.3 million for the six-month period ended June 30, 2023, compared to \$718.0 million for the six-month period ended June 30, 2022. Revenue growth was driven by an increase in our average occupied portfolio which grew to 55,885 homes for the six-month period ended June 30, 2023, compared to 54,403 homes for the six-month period ended June 30, 2022, as well as higher rental rates.

Core NOI from our total portfolio increased 10.4% to \$444.4 million for the six-month period ended June 30, 2023, compared to \$402.4 million for the six-month period ended June 30, 2022. This growth was driven by an 11.2% increase in core revenues resulting from a larger number of occupied properties and higher rental rates, partially offset by a 12.5% increase in core property operating expenses.

For the Company's Same-Home portfolio, core revenues increased 7.2% to \$597.5 million for the six-month period ended June 30, 2023, compared to \$557.6 million for the six-month period ended June 30, 2022, which was driven by a 7.6% increase in Average Monthly Realized Rent per property, partially offset by a 20 basis point decrease in Average Occupied Days Percentage. Core property operating expenses from Same-Home properties increased 11.0% to \$210.8 million for the six-month period ended June 30, 2023, compared to \$190.0 million for the six-month period ended June 30, 2022, primarily driven by (i) increased property tax expense from anticipated 2023 property tax assessments and timing of prior year property tax accruals and (ii) increased property management expenses primarily attributable to lower than normal staffing levels in the first quarter of 2022 leading to a subsequent increase in personnel in the second quarter of 2022 to a more stabilized level. As a result, Core



NOI from Same-Home properties increased 5.2% to \$386.7 million for the six-month period ended June 30, 2023, compared to \$367.6 million for the six-month period ended June 30, 2022.

Core FFO attributable to common share and unit holders was \$339.0 million, or \$0.82 per FFO share and unit, for the sixmonth period ended June 30, 2023, compared to \$303.0 million, or \$0.76 per FFO share and unit, for the sixmonth period ended June 30, 2022. Adjusted FFO attributable to common share and unit holders was \$302.3 million, or \$0.73 per FFO share and unit, for the sixmonth period ended June 30, 2023, compared to \$274.7 million, or \$0.69 per FFO share and unit, for the sixmonth period ended June 30, 2022. These improvements were primarily attributable to a larger number of occupied properties and higher rental rates.

Portfolio

Average Occupied Days Percentage was 96.2% for the second quarter of 2023, compared to 96.3% for the first quarter of 2023.

Investments

As of June 30, 2023, the Company's wholly-owned portfolio consisted of 58,693 homes, compared to 58,639 homes as of March 31, 2023, an increase of 54 homes during the second quarter of 2023, which included 468 newly constructed homes delivered through our AMH Development Program and one home acquired through our National Builder Program, offset by 415 homes sold to third parties. During the second quarter of 2023, we also developed an additional 166 newly constructed properties which were delivered to our unconsolidated joint ventures, aggregating to 634 total program deliveries through our AMH Development Program. As of June 30, 2023, the Company had 648 properties held for sale and 2,846 properties held in unconsolidated joint ventures.

Capital Activities, Balance Sheet and Liquidity

In May 2023, Moody's Investor Service upgraded all the ratings for the Company, including the senior unsecured rating to Baa2 from Baa3 with a stable outlook.

As of June 30, 2023, the Company had cash and cash equivalents of \$199.6 million and had total outstanding debt of \$4.4 billion, excluding unamortized discounts and unamortized deferred financing costs, with a weighted-average interest rate of 4.0% and a weighted-average term to maturity of 11.9 years. The Company had no outstanding borrowings on its \$1.25 billion revolving credit facility. Additionally, the Company has no debt maturities, other than recurring principal amortization, until the fourth quarter of 2024. During the second quarter of 2023, the Company generated \$57.3 million of Retained Cash Flow (defined below) and sold 415 properties generating \$127.5 million of net proceeds.

In July 2023, the Company entered into a \$625 million second strategic joint venture with institutional investors advised by J.P. Morgan Asset Management focused on constructing and operating newly built rental homes, providing additional scale, opportunity for economic upside and continued institutional endorsement of the Company's industry leading built-for-rental strategy. The Company holds a 20% ownership interest in the joint venture, which has an evergreen term. Additionally, the Company will earn fees for development and management services provided to the joint venture and have an opportunity to earn a promoted interest after construction and initial operation of the joint venture's properties.

Sustainability Update

The Company was recently recognized as the July 2023 RESNET HERS® Index Builder of the Month. AMH is committed to building energy efficient single-family rental homes and uses RESNET Home Energy Rating System (HERS) scores to evaluate



the anticipated energy efficiency and savings of our developments. For our homes built in 2022, on average they are designed to use less than half the energy of a typical home in this country.

2023 Guidance

Set forth below are the Company's current expectations with respect to full year 2023 Core FFO attributable to common share and unit holders and our underlying assumptions. In reliance on the exception provided by applicable SEC rules, the Company does not provide guidance for GAAP net income, the most comparable GAAP financial measure, or a reconciliation of 2023 Core FFO guidance to GAAP net income because we are unable to reasonably predict the following items which are included in GAAP net income: (i) gain on sale and impairment of single-family properties and other, net for consolidated properties and unconsolidated joint ventures, (ii) acquisition and other transaction costs and (iii) hurricane-related charges, net. The actual amounts for any and all of these items could significantly impact our 2023 GAAP net income and, as disclosed in our historical financial results, have significantly impacted GAAP net income in prior periods.

Guidance Summary

	Full Yea	ar 2023
	Previous Guidance	Current Guidance
Core FFO attributable to common share and unit holders	\$1.58 - \$1.64	\$1.62 - \$1.66
Core FFO attributable to common share and unit holders growth	2.5% - 6.5%	5.2% - 7.8%
Same-Home		
Core revenues growth	5.00% - 7.00%	5.75% - 7.25%
Core property operating expenses growth	8.75% - 10.75%	8.75% - 10.75%
Core NOI growth	3.00% - 5.00%	4.00% - 5.50%

	(Unc	hanged)
Investment Program	Properties	Investment
Wholly owned acquisitions		_
Wholly owned development deliveries	1,775 - 1,925	\$600 - \$700 million
Wholly owned land and development pipeline	_	\$100 - \$150 million
Pro rata share of JV and Property Enhancing Capex	_	\$100 - \$150 million
Total capital investment (wholly owned and pro rata JV)	1,775 - 1,925	\$0.8 - \$1.0 billion
Total gross capital investment (JVs at 100%)	2.200 - 2.400	\$1.0 - \$1.2 billion

Full Year 2023

Changes to Full Year 2023 guidance:

 \$0.03 incremental Core FFO per share primarily related to increased Core NOI growth from both the Same-Home and Non-Same-Home portfolios driven by strong spring leasing results and continued demand trends into the third quarter as well as modestly favorable updates to Other income and expense, net, notably interest income on cash generated from our better than expected dispositions activity.

Additional Information

A copy of the Company's Second Quarter 2023 Earnings Release and Supplemental Information Package and this press release are available on our website at www.amh.com, under "Investor relations." This information has also been furnished to the SEC in a current report on Form 8-K.



Conference Call

A conference call is scheduled on Friday, July 28, 2023 at 12:00 p.m. Eastern Time to discuss the Company's financial results for the quarter ended June 30, 2023 and to provide an update on its business. The domestic dial-in number is (877) 451-6152 (U.S. and Canada) and the international dial-in number is (201) 389-0879 (passcode not required). A simultaneous audio webcast may be accessed by using the link at www.amh.com, under "Investor relations." A replay of the conference call may be accessed through Friday, August 11, 2023 by calling (844) 512-2921 (U.S. and Canada) or (412) 317-6671 (international), replay passcode number 13739083#, or by using the link at www.amh.com, under "Investor relations."

About AMH

American Homes 4 Rent (NYSE: AMH), which does business as AMH, is a leading owner, operator and developer of single-family rental homes. We're an internally managed Maryland real estate investment trust (REIT) focused on acquiring, developing, renovating, leasing and managing homes as rental properties. Our goal is to simplify the experience of leasing a home and deliver peace of mind to households across the country.

In recent years, we've been named one of Fortune's 2022 Best Workplaces in Real EstateTM, a 2023 Great Place to Work®, a 2023 Top U.S. Homebuilder by Builder100, one of America's Most Responsible Companies 2023 and America's Most Trustworthy Companies 2023 by Newsweek and Statista Inc., and a Top ESG Regional Performer by Sustainalytics. As of June 30, 2023, we owned nearly 59,000 single-family properties in the Southeast, Midwest, Southwest and Mountain West regions of the United States. Additional information about AMH is available on our website at www.amh.com.

AMH refers to one or more of American Homes 4 Rent, American Homes 4 Rent, L.P. and their subsidiaries and joint ventures. In certain states, we operate under AMH Living or American Homes 4 Rent. Please see www.amh.com/dba to learn more.

Forward-Looking Statements

This press release and the accompanying Supplemental Information Package contain "forward-looking statements." These forward-looking statements relate to beliefs, expectations or intentions and similar statements concerning matters that are not of historical fact and are generally accompanied by words such as "estimate," "project," "predict," "believe," "expect," "anticipate," "intend," "potential," "plan," "goal," "outlook," "guidance" or other words that convey the uncertainty of future events or outcomes. Examples of forward-looking statements contained in this press release include, among others, our 2023 Guidance, our belief that our acquisition and homebuilding programs will result in continued growth and the estimated timing of our development deliveries set forth in the Supplemental Information Package. The Company has based these forwardlooking statements on its current expectations and assumptions about future events. While the Company's management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond the Company's control and could cause actual results to differ materially from any future results, performance or achievements expressed or implied by these forward-looking statements. Investors should not place undue reliance on these forward-looking statements, which speak only as of the date of this press release. The Company undertakes no obligation to update any forward-looking statements to conform to actual results or changes in its expectations, unless required by applicable law. For a further description of the risks and uncertainties that could cause actual results to differ from those expressed in these forward-looking statements, as well as risks relating to the business of the Company in general, see the "Risk Factors" disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2022 and in the Company's subsequent filings with the SEC.



AMH Condensed Consolidated Balance Sheets (Amounts in thousands, except share data)

	June 30, 2023		Dec	ember 31, 2022
		(Unaudited)		
Assets				
Single-family properties:				
Land	\$	2,208,667	\$	2,197,233
Buildings and improvements		10,351,621		10,127,89
Single-family properties in operation		12,560,288		12,325,124
Less: accumulated depreciation		(2,552,998)		(2,386,452
Single-family properties in operation, net		10,007,290		9,938,672
Single-family properties under development and development land		1,339,508		1,187,22
Single-family properties and land held for sale, net		154,190		198,710
Total real estate assets, net		11,500,988		11,324,609
Cash and cash equivalents		199,601		69,155
Restricted cash		162,169		148,80
Rent and other receivables		45,911		47,752
Escrow deposits, prepaid expenses and other assets		359,473		331,440
Investments in unconsolidated joint ventures		108,351		107,34
Asset-backed securitization certificates		25,666		25,66
Goodwill		120,279		120,27
Total assets	\$	12,522,438	\$	12,175,05
		12,322,130	<u> </u>	12,173,03
Liabilities				
Revolving credit facility	\$	_	\$	130,000
Asset-backed securitizations, net		1,880,348		1,890,84
Unsecured senior notes, net		2,497,691		2,495,15
Accounts payable and accrued expenses		594,154		484,40
Total liabilities		4,972,193		5,000,40
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Commitments and contingencies				
Equity				
Shareholders' equity:				
Class A common shares (\$0.01 par value per share, 450,000,000 shares authorized, 361,365,692 and 352,881,826 shares issued and outstanding at June 30, 2023 and December 31, 2022, respectively)		3,614		3,529
Class B common shares (\$0.01 par value per share, 50,000,000 shares authorized, 635,075 shares issued and outstanding at June 30, 2023 and December 31, 2022)		6		(
Preferred shares (\$0.01 par value per share, 100,000,000 shares authorized, 9,200,000 shares issued and outstanding at June 30, 2023 and December 31, 2022)		92		9:
Additional paid-in capital		7,244,204		6,931,81
Accumulated deficit		(385,434)		(440,79
Accumulated other comprehensive income		1,090		1,33
Total shareholders' equity		6,863,572		6,495,98
Noncontrolling interest		686,673		678,67
Total equity		7,550,245		7,174,65
Total liabilities and equity	\$	12,522,438	\$	12,175,05
Total Intellities and equity	Ψ	12,322,430	Ψ	12,175



AMH Condensed Consolidated Statements of Operations (Amounts in thousands, except share and per share data) (Unaudited)

Expenses Property operating expenses 142,553 129,270 289,621 262,91 26		For the Three Months Ended June 30,				For the Six Months Ended June 30,				
Expenses: Property operating expenses			2023		2022	2023		2022		
Property operating expenses 142,553 129,270 289,621 262,91 Property management expenses 30,666 28,768 61,466 54,80 General and administrative expense 19,937 18,847 37,792 36,12 Interest expense 34,844 34,801 70,726 62,36 Acquisition and other transaction costs 4,175 7,658 9,251 13,63 Depreciation and amortization 113,199 104,415 225,916 204,36 Total expenses 345,374 323,759 694,772 634,21 Gain on sale and impairment of single-family properties and other, net 62,758 32,811 147,417 54,85 Other income and expense, net 2,482 3,627 7,217 5,94 Net income 115,414 74,555 253,113 144,56 Noncontrolling interest 13,899 8,343 30,647 16,65 Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares \$9,029 \$56,	Rents and other single-family property revenues	\$	395,548	\$	361,876	\$ 793,251	\$	717,981		
Property management expenses 30,666 28,768 61,466 54,80 General and administrative expense 19,937 18,847 37,792 36,12 Interest expense 34,844 34,801 70,726 62,36 Acquisition and other transaction costs 4,175 7,658 9,251 13,63 Depreciation and amortization 113,199 104,415 225,916 204,36 Total expenses 345,374 323,759 694,772 634,21 Gain on sale and impairment of single-family properties and other, net 62,758 32,811 147,417 54,85 Other income and expense, net 2,482 3,627 7,217 5,94 Net income 115,414 74,555 253,113 144,56 Noncontrolling interest 13,899 8,343 30,647 16,65 Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares - 5,276 - 5,27 Net income attributable to common shareholders \$98,029	Expenses:									
General and administrative expense 19,937 18,847 37,792 36,12 Interest expense 34,844 34,801 70,726 62,36 Acquisition and other transaction costs 4,175 7,658 9,251 13,63 Depreciation and amortization 113,199 104,415 225,916 204,36 Total expenses 345,374 323,759 694,772 634,21 Gain on sale and impairment of single-family properties and other, net 62,758 32,811 147,417 54,85 Other income and expense, net 2,482 3,627 7,217 5,94 Net income 115,414 74,555 253,113 144,56 Noncontrolling interest 13,899 8,343 30,647 16,65 Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares - 5,276 - 5,27 Net income attributable to common shareholders \$ 98,029 \$ 56,590 \$ 215,494 \$ 112,52 Weighted-average common shares outstanding:	Property operating expenses		142,553		129,270	289,621		262,913		
Interest expense 34,844 34,801 70,726 62,36 Acquisition and other transaction costs 4,175 7,658 9,251 13,63 Depreciation and amortization 113,199 104,415 225,916 204,36 Total expenses 345,374 323,759 694,772 634,21 Gain on sale and impairment of single-family properties and other, net 62,758 32,811 147,417 54,85 Other income and expense, net 2,482 3,627 7,217 5,94 Net income 115,414 74,555 253,113 144,56 Noncontrolling interest 13,899 8,343 30,647 16,65 Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares 5,276 - 5,27 Net income attributable to common shareholders 8,98,029 \$56,590 \$215,494 \$112,52 Weighted-average common shares outstanding: 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: 8,0,27 8,0,16 8,0,59 8,0,3 Net income attributable to common shareholders per share: 8,0,27 8,0,16 8,0,59 8,0,3 Net income attributable to common shareholders per share: 8,0,27 8,0,16 8,0,59 8,0,3 Net income attributable to common shareholders per share: 8,0,27 8,0,16 8,0,59 8,0,3 Net income attributable to common shareholders per share: 8,0,27 8,0,16 8,0,59 8,0,3 Net income attributable to common shareholders per share: 8,0,27 8,0,2	Property management expenses		30,666		28,768	61,466		54,802		
Acquisition and other transaction costs 4,175 7,658 9,251 13,63 Depreciation and amortization 113,199 104,415 225,916 204,36 Total expenses 345,374 323,759 694,772 634,21 Gain on sale and impairment of single-family properties and other, net other income and expense, net 62,758 32,811 147,417 54,85 Other income and expense, net 2,482 3,627 7,217 5,94 Net income 115,414 74,555 253,113 144,56 Noncontrolling interest 13,899 8,343 30,647 16,65 Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares - 5,276 - 5,27 Net income attributable to common shareholders \$98,029 \$56,590 \$215,494 \$112,52 Weighted-average common shares outstanding: 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95	General and administrative expense		19,937		18,847	37,792		36,129		
Depreciation and amortization 113,199 104,415 225,916 204,364 Total expenses 345,374 323,759 694,772 634,21 Gain on sale and impairment of single-family properties and other, net 62,758 32,811 147,417 54,85 Other income and expense, net 2,482 3,627 7,217 5,94 Net income 115,414 74,555 253,113 144,56 Noncontrolling interest 13,899 8,343 30,647 16,65 Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares 5,276 — 5,27 Net income attributable to common shareholders \$98,029 \$56,590 \$215,494 \$112,52 Weighted-average common shares outstanding:	Interest expense		34,844		34,801	70,726		62,368		
Total expenses 345,374 323,759 694,772 634,21 Gain on sale and impairment of single-family properties and other, net 62,758 32,811 147,417 54,85 Other income and expense, net 2,482 3,627 7,217 5,94 Net income 115,414 74,555 253,113 144,56 Noncontrolling interest 13,899 8,343 30,647 16,65 Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares - 5,276 - 5,27 Net income attributable to common shareholders \$98,029 \$56,590 \$215,494 \$112,52 Weighted-average common shares outstanding: 8 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: 8 0.27 0.16 0.59 0.35	Acquisition and other transaction costs		4,175		7,658	9,251		13,632		
Gain on sale and impairment of single-family properties and other, net Cher income and expense, net Cher income and expense and ex	Depreciation and amortization		113,199		104,415	225,916		204,369		
Other income and expense, net 2,482 3,627 7,217 5,94 Net income 115,414 74,555 253,113 144,56 Noncontrolling interest 13,899 8,343 30,647 16,65 Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares - 5,276 - 5,27 Net income attributable to common shareholders \$98,029 \$56,590 \$215,494 \$112,52 Weighted-average common shares outstanding: Basic 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: 80.27 0.16 0.59 0.59 0.3	Total expenses		345,374		323,759	694,772		634,213		
Other income and expense, net 2,482 3,627 7,217 5,94 Net income 115,414 74,555 253,113 144,56 Noncontrolling interest 13,899 8,343 30,647 16,65 Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares - 5,276 - 5,27 Net income attributable to common shareholders \$98,029 \$56,590 \$215,494 \$112,52 Weighted-average common shares outstanding: Basic 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: 80.27 0.16 0.59 0.59 0.3	Gain on sale and impairment of single-family properties and other net		62.758		32.811	147 417		54,855		
Noncontrolling interest 13,899 8,343 30,647 16,65 Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares - 5,276 - 5,27 Net income attributable to common shareholders \$ 98,029 \$ 56,590 \$ 215,494 \$ 112,52 Weighted-average common shares outstanding: Basic 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: Basic \$ 0.27 \$ 0.16 \$ 0.59 \$ 0.3	Other income and expense, net							5,946		
Noncontrolling interest 13,899 8,343 30,647 16,65 Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares - 5,276 - 5,27 Net income attributable to common shareholders \$ 98,029 \$ 56,590 \$ 215,494 \$ 112,52 Weighted-average common shares outstanding: Basic 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: Basic \$ 0.27 \$ 0.16 \$ 0.59 \$ 0.3	M.C.		115 414		74.555	 252 112		144.560		
Dividends on preferred shares 3,486 4,346 6,972 10,10 Redemption of perpetual preferred shares - 5,276 - 5,27 Net income attributable to common shareholders \$ 98,029 \$ 56,590 \$ 215,494 \$ 112,52 Weighted-average common shares outstanding: Basic 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: Basic \$ 0.27 \$ 0.16 \$ 0.59 \$ 0.3	Net income		115,414	_	/4,555	 253,113	_	144,569		
Redemption of perpetual preferred shares — 5,276 — 5,27 Net income attributable to common shareholders \$ 98,029 \$ 56,590 \$ 215,494 \$ 112,52 Weighted-average common shares outstanding: \$ 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: \$ 0.27 \$ 0.16 \$ 0.59 \$ 0.3	Noncontrolling interest		13,899		8,343	30,647		16,655		
Net income attributable to common shareholders \$ 98,029 \$ 56,590 \$ 215,494 \$ 112,52 Weighted-average common shares outstanding: Basic 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: Basic \$ 0.27 \$ 0.16 \$ 0.59 \$ 0.3	Dividends on preferred shares		3,486		4,346	6,972		10,109		
Weighted-average common shares outstanding: Basic 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: 8 0.27 0.16 0.59 0.39	Redemption of perpetual preferred shares		_		5,276	_		5,276		
Basic 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: 8 0.27 0.16 0.59 0.59 0.3	Net income attributable to common shareholders	\$	98,029	\$	56,590	\$ 215,494	\$	112,529		
Basic 362,148,911 348,484,158 361,267,035 347,123,57 Diluted 362,479,942 349,002,624 361,593,174 347,751,95 Net income attributable to common shareholders per share: 8 0.27 0.16 0.59 0.59 0.3	Weighted-average common shares outstanding:									
Net income attributable to common shareholders per share: Basic \$ 0.27 \$ 0.16 \$ 0.59 \$ 0.3			362,148,911		348,484,158	361,267,035		347,123,576		
Basic \$ 0.27 \\$ 0.16 \\$ 0.59 \\$ 0.3	Diluted		362,479,942		349,002,624	361,593,174		347,751,958		
Basic \$ 0.27 \\$ 0.16 \\$ 0.59 \\$ 0.3	Net income attributable to common shareholders per share:									
	-	\$	0.27	\$	0.16	\$ 0.59	\$	0.32		
	Diluted	_						0.32		



Defined Terms

Average Monthly Realized Rent

For the related period, Average Monthly Realized Rent is calculated as the lease component of rents and other single-family property revenues (i.e., rents from single-family properties) divided by the product of (a) number of properties and (b) Average Occupied Days Percentage, divided by the number of months. For properties partially owned during the period, this calculation is adjusted to reflect the number of days of ownership.

Average Occupied Days Percentage

The number of days a property is occupied in the period divided by the total number of days the property is owned during the same period after initially being placed in-service. This calculation excludes properties classified as held for sale.

Occupied Property

A property is classified as occupied upon commencement (i.e., start date) of a lease agreement, which can occur contemporaneously with or subsequent to execution (i.e., signature).

Recurring Capital Expenditures

For our Same-Home portfolio, Recurring Capital Expenditures includes replacement costs and other capital expenditures recorded during the period that are necessary to help preserve the value and maintain functionality of our properties. For our total portfolio, we calculate Recurring Capital Expenditures by multiplying (a) current period actual Recurring Capital Expenditures per Same-Home property by (b) our total number of properties, excluding newly acquired non-stabilized properties and properties classified as held for sale.

Same-Home Property

A property is classified as Same-Home if it has been stabilized longer than 90 days prior to the beginning of the earliest period presented under comparison. A property is removed from Same-Home if it has been classified as held for sale or has experienced a casualty loss.

Stabilized Property

A property acquired individually (i.e., not through a bulk purchase) is classified as stabilized once it has been renovated by the Company or newly constructed and then initially leased or available for rent for a period greater than 90 days. Properties acquired through a bulk purchase are first considered non-stabilized, as an entire group, until (1) we have owned them for an adequate period of time to allow for complete on-boarding to our operating platform, and (2) a substantial portion of the properties have experienced tenant turnover at least once under our ownership, providing the opportunity for renovations and improvements to meet our property standards. After such time has passed, properties acquired through a bulk purchase are then evaluated on an individual property basis under our standard stabilization criteria.



Non-GAAP Financial Measures

This press release and the Second Quarter 2023 Earnings Release and Supplemental Information Package include Funds from Operations attributable to common share and unit holders ("FFO attributable to common share and unit holders,"), Core FFO attributable to common share and unit holders, Retained Cash Flow, Core NOI and Same-Home Core NOI, which are non-GAAP financial measures. We believe these measures are helpful in understanding our financial performance and are widely used in the REIT industry. Because other REITs may not compute these financial measures in the same manner, they may not be comparable among REITs. In addition, these metrics are not substitutes for net income or loss or net cash flows from operating activities, as defined by GAAP, as measures of our operating performance, liquidity or ability to pay dividends. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures are included in this press release and in the Second Quarter 2023 Earnings Release and Supplemental Information Package.



Funds from Operations attributable to common share and unit holders and Retained Cash Flow

FFO attributable to common share and unit holders is a non-GAAP financial measure that we calculate in accordance with the definition approved by the National Association of Real Estate Investment Trusts, which defines FFO as net income or loss calculated in accordance with GAAP, excluding gains and losses from sales or impairment of real estate, plus real estate-related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets), and after adjustments for unconsolidated partnerships and joint ventures to reflect FFO on the same basis.

Core FFO attributable to common share and unit holders is a non-GAAP financial measure that we use as a supplemental measure of our performance. We compute this metric by adjusting FFO attributable to common share and unit holders for (1) acquisition and other transaction costs incurred with business combinations and the acquisition or disposition of properties as well as nonrecurring items unrelated to ongoing operations, (2) noncash share-based compensation expense, (3) hurricane-related charges, net, which result in material charges to our single-family property portfolio, (4) gain or loss on early extinguishment of debt and (5) the allocation of income to our perpetual preferred shares in connection with their redemption.

Adjusted FFO attributable to common share and unit holders is a non-GAAP financial measure that we use as a supplemental measure of our performance. We compute this metric by adjusting Core FFO attributable to common share and unit holders for (1) Recurring Capital Expenditures that are necessary to help preserve the value and maintain functionality of our properties and (2) capitalized leasing costs incurred during the period. As a portion of our homes are recently developed, acquired and/or renovated, we estimate Recurring Capital Expenditures for our entire portfolio by multiplying (a) current period actual Recurring Capital Expenditures per Same-Home Property by (b) our total number of properties, excluding newly acquired non-stabilized properties and properties classified as held for sale.

We present FFO attributable to common share and unit holders, as well as on a per FFO share and unit basis, because we consider this metric to be an important measure of the performance of real estate companies, as do many investors and analysts in evaluating the Company. We believe that FFO attributable to common share and unit holders provides useful information to investors because this metric excludes depreciation, which is included in computing net income and assumes the value of real estate diminishes predictably over time. We believe that real estate values fluctuate due to market conditions and in response to inflation. We also believe that Core FFO and Adjusted FFO attributable to common share and unit holders, as well as on a per FFO share and unit basis, provide useful information to investors because they allow investors to compare our operating performance to prior reporting periods without the effect of certain items that, by nature, are not comparable from period to period.

FFO shares and units include weighted-average common shares and operating partnership units outstanding, as well as potentially dilutive securities.

Retained Cash Flow is a non-GAAP financial measure that we believe is helpful as a supplemental measure in assessing the Company's liquidity. This metric is computed by reducing Adjusted FFO attributable to common share and unit holders by common distributions.

FFO, Core FFO and Adjusted FFO attributable to common share and unit holders and Retained Cash Flow are not substitutes for net income or net cash provided by operating activities, each as determined in accordance with GAAP, as a measure of our operating performance, liquidity or ability to pay dividends. These metrics also are not necessarily indicative of cash available to fund future cash needs. Because other REITs may not compute these measures in the same manner, they may not be comparable among REITs.



The following is a reconciliation of net income or loss attributable to common shareholders to FFO attributable to common share and unit holders, Core FFO attributable to common share and unit holders, Adjusted FFO attributable to common share and unit holders and Retained Cash Flow for the three and six months ended June 30, 2023 and 2022 (amounts in thousands, except share and per share data):

	For the Three Months Ended June 30,					For the Six Months Ended June 30,			
		2023		2022		2023		2022	
		(Unaudited)		(Unaudited)		(Unaudited)		(Unaudited)	
Net income attributable to common shareholders	\$	98,029	\$	56,590	\$	215,494	\$	112,529	
Adjustments:									
Noncontrolling interests in the Operating Partnership		13,899		8,343		30,647		16,655	
Gain on sale and impairment of single-family properties and other, net		(62,758)		(32,811)		(147,417)		(54,855)	
Adjustments for unconsolidated joint ventures		1,058		(199)		1,568		(570)	
Depreciation and amortization		113,199		104,415		225,916		204,369	
Less: depreciation and amortization of non-real estate assets		(4,249)		(3,113)		(8,426)		(6,105)	
FFO attributable to common share and unit holders	\$	159,178	\$	133,225	\$	317,782	\$	272,023	
Adjustments:									
Acquisition, other transaction costs and other		4,175		7,658		9,251		13,632	
Noncash share-based compensation - general and administrative		5,982		5,932		9,725		9,962	
Noncash share-based compensation - property management		1,132		1,132		2,198		2,131	
Redemption of perpetual preferred shares		<u> </u>		5,276		<u> </u>		5,276	
Core FFO attributable to common share and unit holders	\$	170,467	\$	153,223	\$	338,956	\$	303,024	
Recurring Capital Expenditures		(20,913)		(15,959)		(35,106)		(27,137)	
Leasing costs		(768)		(644)		(1,576)		(1,179)	
Adjusted FFO attributable to common share and unit holders	\$	148,786	\$	136,620	\$	302,274	\$	274,708	
Common distributions		(91,463)		(72,284)		(182,743)		(144,470)	
Retained Cash Flow	\$	57,323	\$	64,336	\$	119,531	\$	130,238	
Per FFO share and unit:									
FFO attributable to common share and unit holders	\$	0.38	\$	0.33	\$	0.77	\$	0.68	
Core FFO attributable to common share and unit holders	\$	0.41	\$	0.38	\$	0.82	\$	0.76	
Adjusted FFO attributable to common share and unit holders	\$	0.36	\$	0.34	\$	0.73	\$	0.69	
Weighted-average FFO shares and units:									
Common shares outstanding		362,148,911		348,484,158		361,267,035		347,123,576	
Share-based compensation plan and forward sale equity contracts (1)		800,106		950,033		744,772		1,056,319	
Operating partnership units		51,376,980		51,376,980		51,376,980		51,376,980	
Total weighted-average FFO shares and units		414,325,997		400,811,171	_	413,388,787	_	399,556,875	

⁽¹⁾ Reflects the effect of potentially dilutive securities issuable upon the assumed vesting/exercise of restricted stock units and stock options and the dilutive effect of forward sale equity contracts under the treasury stock method.



The following is a reconciliation of net income per common share-diluted to FFO attributable to common share and unit holders, Core FFO attributable to common share and unit holders and Adjusted FFO attributable to common share and unit holders on a per share and unit basis for the three and six months ended June 30, 2023 and 2022:

	For the Three Months Ended June 30,			For the Six Mo June 3						
		2023 2022		2023 2022		2022 2023		2023	2022	
	(Un	audited)		(Unaudited)		(Unaudited)		(Unaudited)		
Net income per common share-diluted	\$	0.27	\$	0.16	\$	0.59	\$	0.32		
Adjustments:										
Conversion from GAAP share count		(0.03)		(0.02)		(0.07)		(0.04)		
Noncontrolling interests in the Operating Partnership		0.03		0.02		0.07		0.04		
Gain on sale and impairment of single-family properties and other, net		(0.15)		(0.08)		(0.36)		(0.14)		
Depreciation and amortization		0.27		0.26		0.56		0.52		
Less: depreciation and amortization of non-real estate assets		(0.01)		(0.01)		(0.02)		(0.02)		
FFO attributable to common share and unit holders	\$	0.38	\$	0.33	\$	0.77	\$	0.68		
Adjustments:										
Acquisition, other transaction costs and other		0.01		0.02		0.02		0.03		
Noncash share-based compensation - general and administrative		0.02		0.02		0.02		0.03		
Noncash share-based compensation - property management		_		_		0.01		0.01		
Redemption of perpetual preferred shares				0.01		<u> </u>		0.01		
Core FFO attributable to common share and unit holders	\$	0.41	\$	0.38	\$	0.82	\$	0.76		
Recurring Capital Expenditures		(0.05)		(0.04)		(0.09)		(0.07)		
Adjusted FFO attributable to common share and unit holders	\$	0.36	\$	0.34	\$	0.73	\$	0.69		



Core Net Operating Income

Core NOI, which we also present separately for our Same-Home portfolio, is a supplemental non-GAAP financial measure that we define as core revenues, which is calculated as rents and other single-family property revenues, excluding expenses reimbursed by tenant charge-backs, less core property operating expenses, which is calculated as property operating and property management expenses, excluding noncash share-based compensation expense and expenses reimbursed by tenant charge-backs.

Core NOI also excludes (1) gain or loss on early extinguishment of debt, (2) hurricane-related charges, net, which result in material charges to our single-family property portfolio, (3) gains and losses from sales or impairments of single-family properties and other, (4) depreciation and amortization, (5) acquisition and other transaction costs incurred with business combinations and the acquisition or disposition of properties as well as nonrecurring items unrelated to ongoing operations, (6) noncash share-based compensation expense, (7) interest expense, (8) general and administrative expense, and (9) other income and expense, net. We believe Core NOI provides useful information to investors about the operating performance of our single-family properties without the impact of certain operating expenses that are reimbursed through tenant charge-backs.

Core NOI and Same-Home Core NOI should be considered only as supplements to net income or loss as a measure of our performance and should not be used as measures of our liquidity, nor are they indicative of funds available to fund our cash needs, including our ability to pay dividends or make distributions. Additionally, these metrics should not be used as substitutes for net income or loss or net cash flows from operating activities (as computed in accordance with GAAP).



The following are reconciliations of core revenues, Same-Home core revenues, core property operating expenses, Same-Home core property operating expenses, Core NOI and Same-Home Core NOI to their respective GAAP metrics for the three and six months ended June 30, 2023 and 2022 (amounts in thousands):

	For the Three Months Ended June 30,					For the Six Months Ended June 30,			
		2023		2022		2023		2022	
	(U	Inaudited)		(Unaudited)		(Unaudited)		(Unaudited)	
Core revenues and Same-Home core revenues									
Rents and other single-family property revenues	\$	395,548	\$	361,876	\$	793,251	\$	717,981	
Tenant charge-backs		(45,814)		(43,137)		(101,209)		(95,409)	
Core revenues		349,734		318,739		692,042		622,572	
Less: Non-Same-Home core revenues		48,672		36,165		94,550		64,996	
Same-Home core revenues	\$	301,062	\$	282,574	\$	597,492	\$	557,576	
Core property operating expenses and Same-Home core property op	erating	expenses							
Property operating expenses	\$	142,553	\$	129,270	\$	289,621	\$	262,913	
Property management expenses		30,666		28,768		61,466		54,802	
Noncash share-based compensation - property management		(1,132)		(1,132)		(2,198)		(2,131)	
Expenses reimbursed by tenant charge-backs		(45,814)		(43,137)		(101,209)		(95,409)	
Core property operating expenses		126,273		113,769		247,680		220,175	
Less: Non-Same-Home core property operating expenses		18,216		15,432		36,869		30,176	
Same-Home core property operating expenses	\$		\$	98,337	\$	210,811	\$	189,999	
Core NOI and Same-Home Core NOI Net income	\$	115,414	\$	74,555	\$	253,113	\$	144,569	
Gain on sale and impairment of single-family properties and other, net	Ф	(62,758)	Ф	(32,811)	Ф	(147,417)	Ф	(54,855)	
Depreciation and amortization		113,199		104,415		225,916		204,369	
Acquisition and other transaction costs		4,175		7,658		9,251		13,632	
Noncash share-based compensation - property management		1,132		1,132		2,198		2,131	
Interest expense		34,844		34,801		70,726		62,368	
General and administrative expense		19,937		18,847		37,792		36,129	
Other income and expense, net		(2,482)		(3,627)		(7,217)		(5,946)	
Core NOI		223,461		204,970		444,362		402,397	
Less: Non-Same-Home Core NOI		30,456		20,733		57,681		34,820	
Same-Home Core NOI	\$	193,005	\$	184,237	\$	386,681	\$	367,577	

Contact:

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