



# 10 YEARS OF LI-METAL BATTERIES

## Technology, Supply Chain, and New Business Model



INVESTOR PRESENTATION

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## USE OF PROJECTIONS

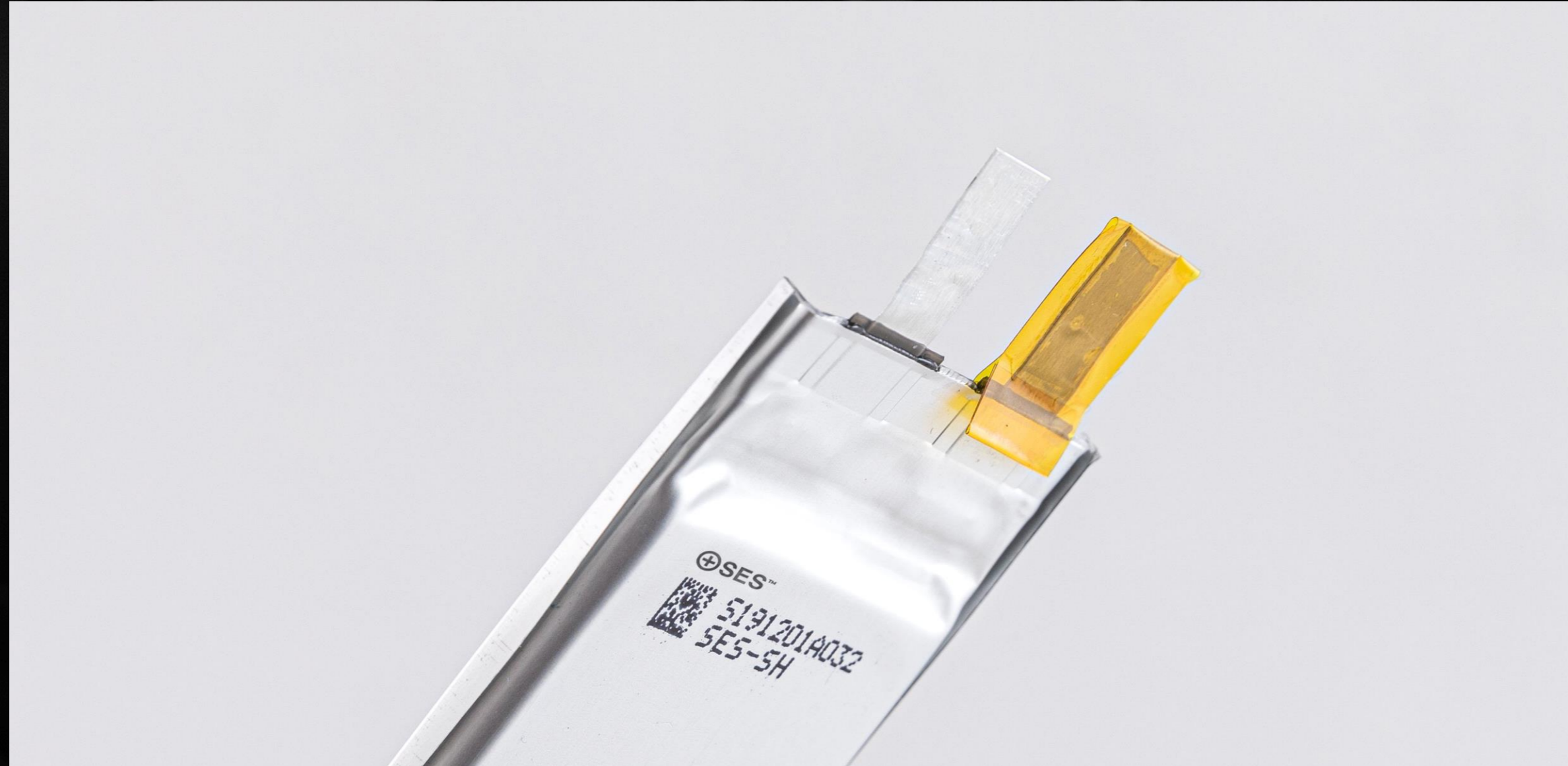
This Presentation contains projected financial information with respect to SES. Such projected financial information constitutes forward-looking information, is for illustrative purposes only and should not be relied upon as necessarily being indicative of future results. The assumptions and estimates underlying such financial forecast information are inherently uncertain and are subject to a wide variety of significant technical, business, economic, competitive and other risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information. See the “Forward-Looking Statements” paragraph above for a description of many of such risks and uncertainties. Actual results may differ materially from the results contemplated by the financial forecast information contained in this Presentation, and the inclusion of such information in this Presentation should not be regarded as a representation by any person that the results reflected in such forecasts will be achieved. SES's independent auditors have not audited, reviewed, compiled or performed any procedures with respect to the projections for the purpose of their inclusion in this Presentation, and accordingly, have not expressed an opinion or provided any other form of assurance with respect thereto for the purpose of this Presentation.

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# COMPANY INTRO



# SES INVESTMENT HIGHLIGHTS

**Li-Metal Batteries with Leading Energy Density and Comprehensive Supply Chain Partners**

**Manufacturing Approach Takes Advantage of Cost-effective Conventional Industry Processes**

**A-Sample Joint Development Agreements in Place with General Motors, Hyundai, and Honda**

**Collecting Data and Building AI Algorithms to Monitor Battery Health and Enhance Safety -- BaaS Opportunities**

**Experienced Management Team with Decades of Battery Development**

**Funded to Commercialization with ~\$426MM of Cash on Balance Sheet as of 3/31/22**

# BACKED BY STRATEGIC INVESTORS & OPERATORS



**HYUNDAI**  
MOTOR GROUP

**HONDA**



上汽集团  
SAIC MOTOR

**GEELY**



**TCL** TIANQI LITHIUM

**LG**  
Technology Ventures

**KOCH**<sup>TM</sup>



**FOXCONN**<sup>®</sup>

**vertex**  
VENTURES  
祥峰投资

**TEMASEK**

**APPLIED**  
MATERIALS<sup>®</sup>

# OUR TEAM



**DR. QICHAO HU**  
Founder, Chairman & CEO



- Forbes 30 Under 30
- MIT Technology Review Innovators Under 35
- PhD in Applied Physics from Harvard and BS in Physics from MIT



**ROHIT MAKHARIA**  
President  
Chief Operating Officer



- 19 years with General Motors
- 12 years in fuel cell and battery EV. Led battery cell development for Chevy Bolt
- 7 years at GM Ventures. Previously, Board Director of SES



**JING NEALIS**  
Chief Financial Officer



- 18 years of finance experience, including at public companies
- Previously worked at View, SunPower, Shunfeng, Suntech Power and Deloitte



**DR. HONG GAN**  
Chief Science Officer



- 25 years of battery R&D experience
- Key contribution in silicon-based Li-ion and Li-S technologies
- PhD in Chemistry from Uni. of Chicago and PostDoc from Uni. of Rochester



**YONGKYU SON**  
Chief Technology Officer



- 20 years of cell and process development experience
- Responsible for Apple's LV battery, SKI's PHEV 20Ah and SDI's first 18650 cell launch



**JOANNE BAN**  
Chief Legal Officer  
Chief Corporate Officer



- 17 years legal, corporate, management, M&A and capital markets experience
- Previously worked at Heptagon Micro-Optics and White & Case



**HANS KIM**  
Head Of Korea



- 30 years of experience in cross border corporate finance and capital markets in Seoul, Asia, US and UK
- Advised Korean blue-chip companies such as Samsung Electronics, LG, Hyundai, SK, Posco and Korean sovereign institutions



**DR. WINSTON WANG**  
Head of China



- Managed battery R&D at DJI. Responsible for DJI's key drone smart battery and power systems launch.
- PhD in Mechanical Engineering from the University of Hong Kong.



**KYLE PILKINGTON**  
VP of Legal



- 16 years of international legal experience, including in capital markets, securities law, corporate governance and M&A
- Previously worked at International Game Technology, Sullivan & Cromwell, Gibson Dunn and Baker McKenzie



**ERIC GOLDSTEIN**  
VP of Investor Relations



- Over 25 years of Wall Street experience analyzing the automotive industry as a sell-side research analyst and a professional investor while working at Bear Stearns, Salomon Brothers, and Shay Capital.
- Also served as VP of Investor Relations for auto supplier Magna International.



**RICHARD CHANG**  
VP of Business Development



- Previously held senior sales positions at prominent battery technology companies
- At CATL, held account management responsibility for BMW and VW

# OUR FOOTPRINT

Boston HQ + Shanghai Giga + Korea Positions SES to Realize Scale in Multiple High-Growth Markets

### BOSTON HQ

- Chemistry, materials, algorithm R&D
- Finance
- Headquarters

### SHANGHAI GIGA

- Manufacturing process development
- Cell, module, BMS R&D
- Pilot plant
- OEM JDA collaboration

### SINGAPORE

- Legal

### SOUTH KOREA

- Supply chain
- Customer relations
- OEM JDA collaboration
- Pilot plant





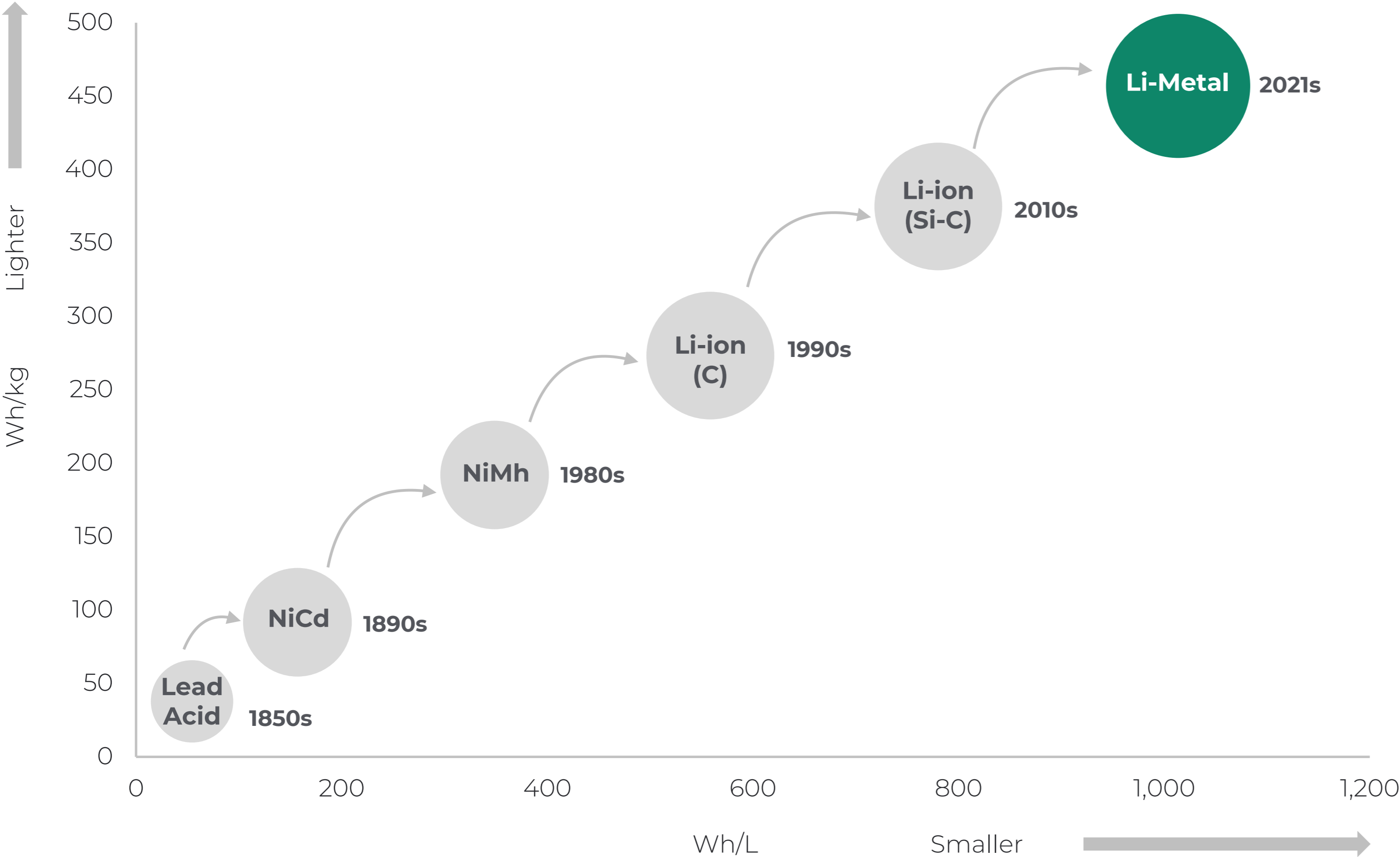
**SES** | 10<sup>th</sup>  
ANNIVERSARY

**Boston HQ**

# TECHNOLOGY



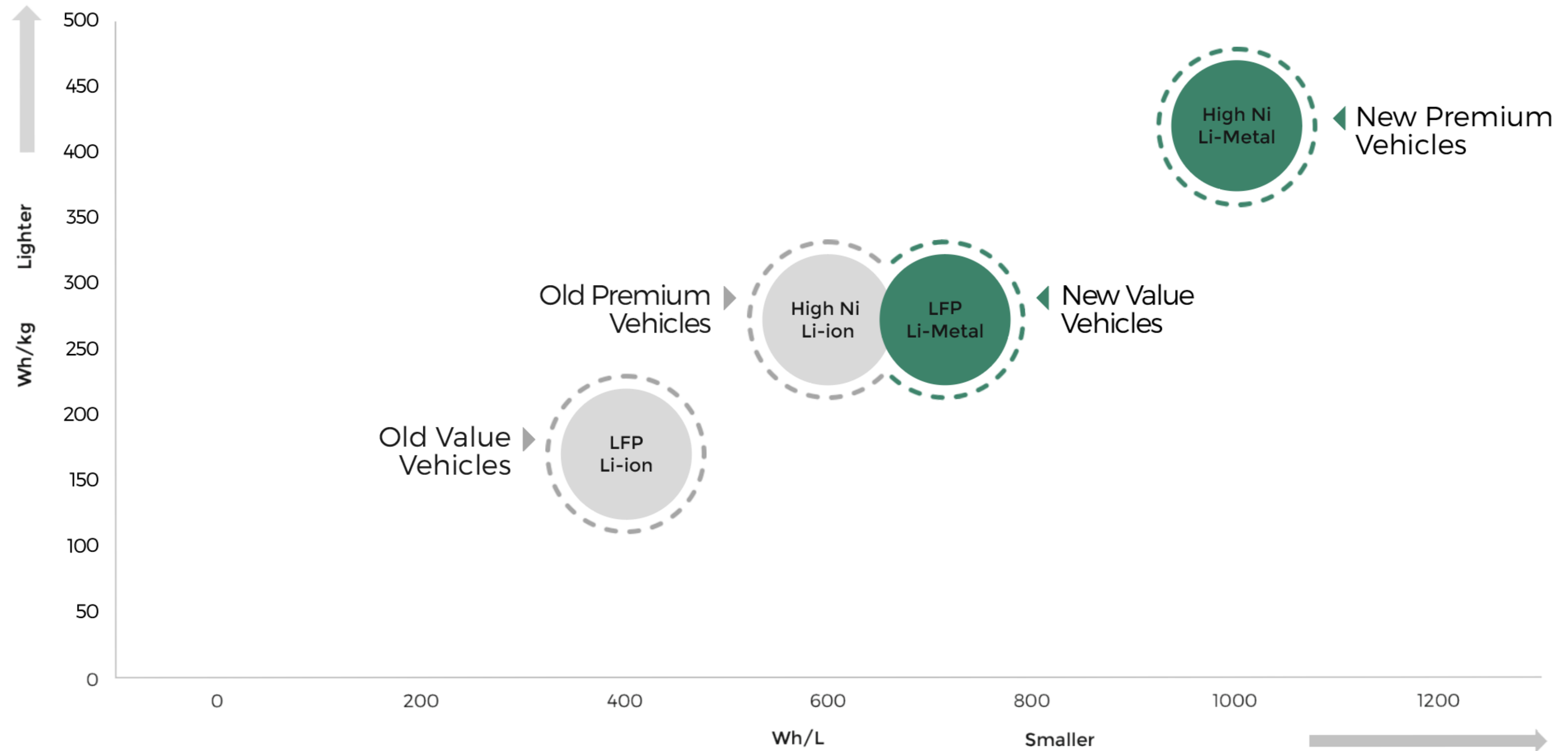
# HISTORY OF BATTERIES



**Winning Technologies  
Are Significantly  
Smaller and Lighter  
Than Their Precedents.**

**The future is not solid.  
It will be Li-Metal.**

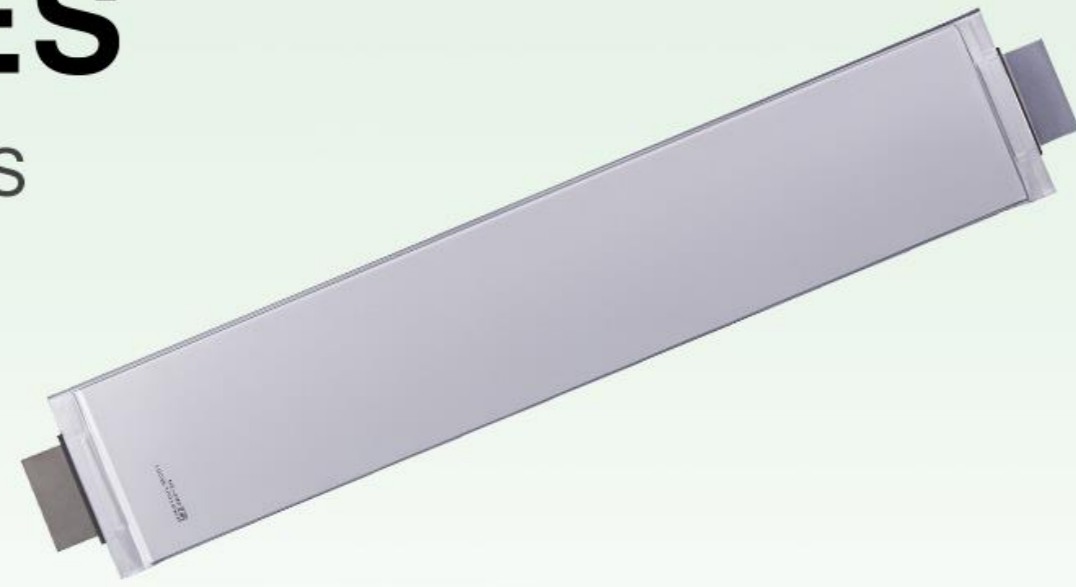
# LI-METAL MAKES NICKEL FREE CHEMISTRIES COMPETITIVE



# OEMs ARE BETTING ON NEXT GEN LI-METAL

**SES**

NYSE: SES



100Ah



GEELY

**QuantumScape**

NYSE: QS



1Ah ?



**Solid Power**

Nasdaq: SLDP

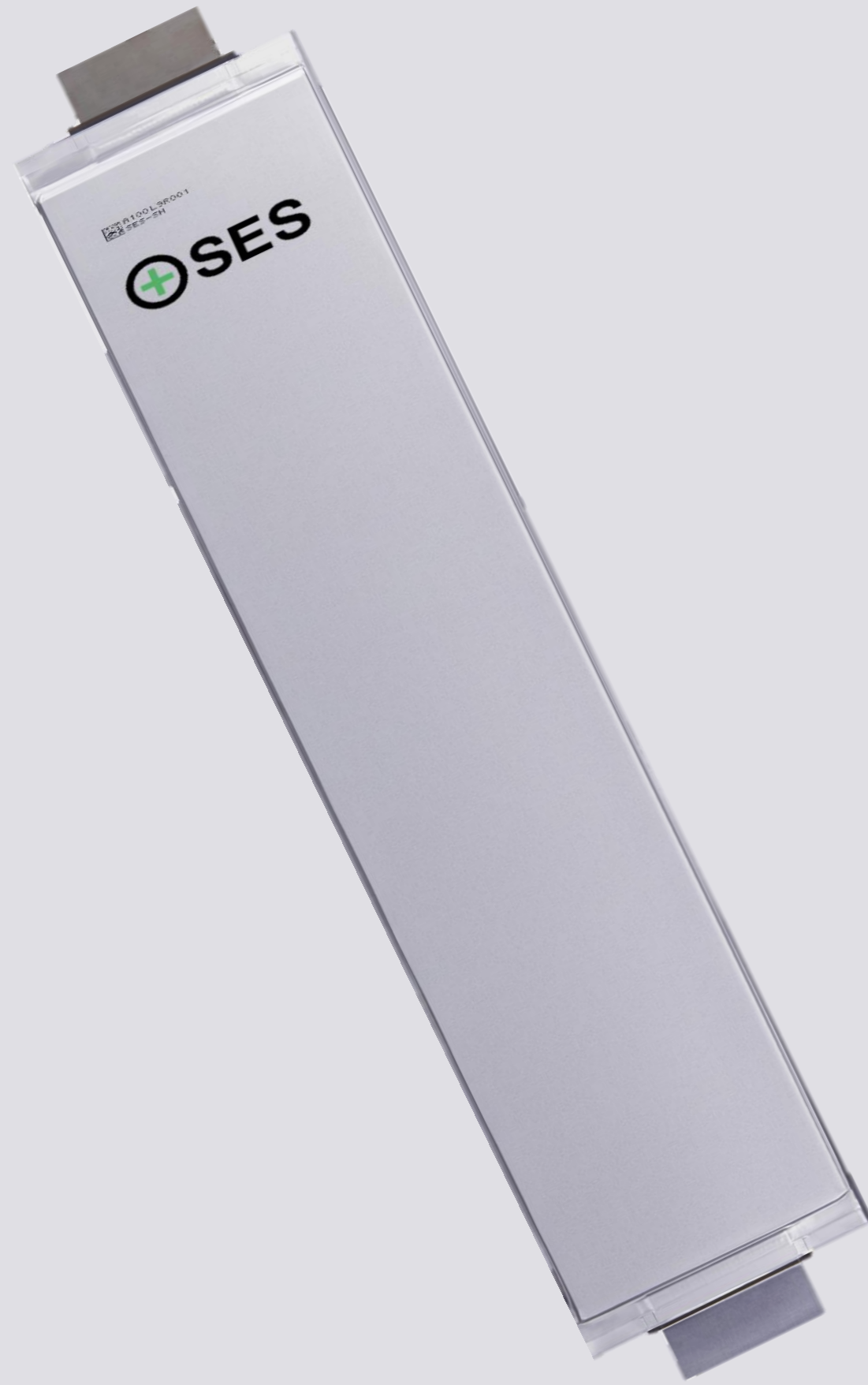


20Ah



Note: Third-party cell capacity information is from public filings for each third party.

# SES LI-METAL BATTERIES ARE



## DENSER

Projected 400 Wh/kg and 1,000 Wh/L, leading to significantly longer driving range



## CHEAPER

Designed to be manufacturable at scale using existing infrastructure and processes



## LIGHTER

Ultra-thin Li-Metal anode reduces battery weight and production cost



## SAFER

Proprietary electrolyte and AI algorithm greatly enhance safety



## FASTER

Capable of 80% charge in less than 15 minutes



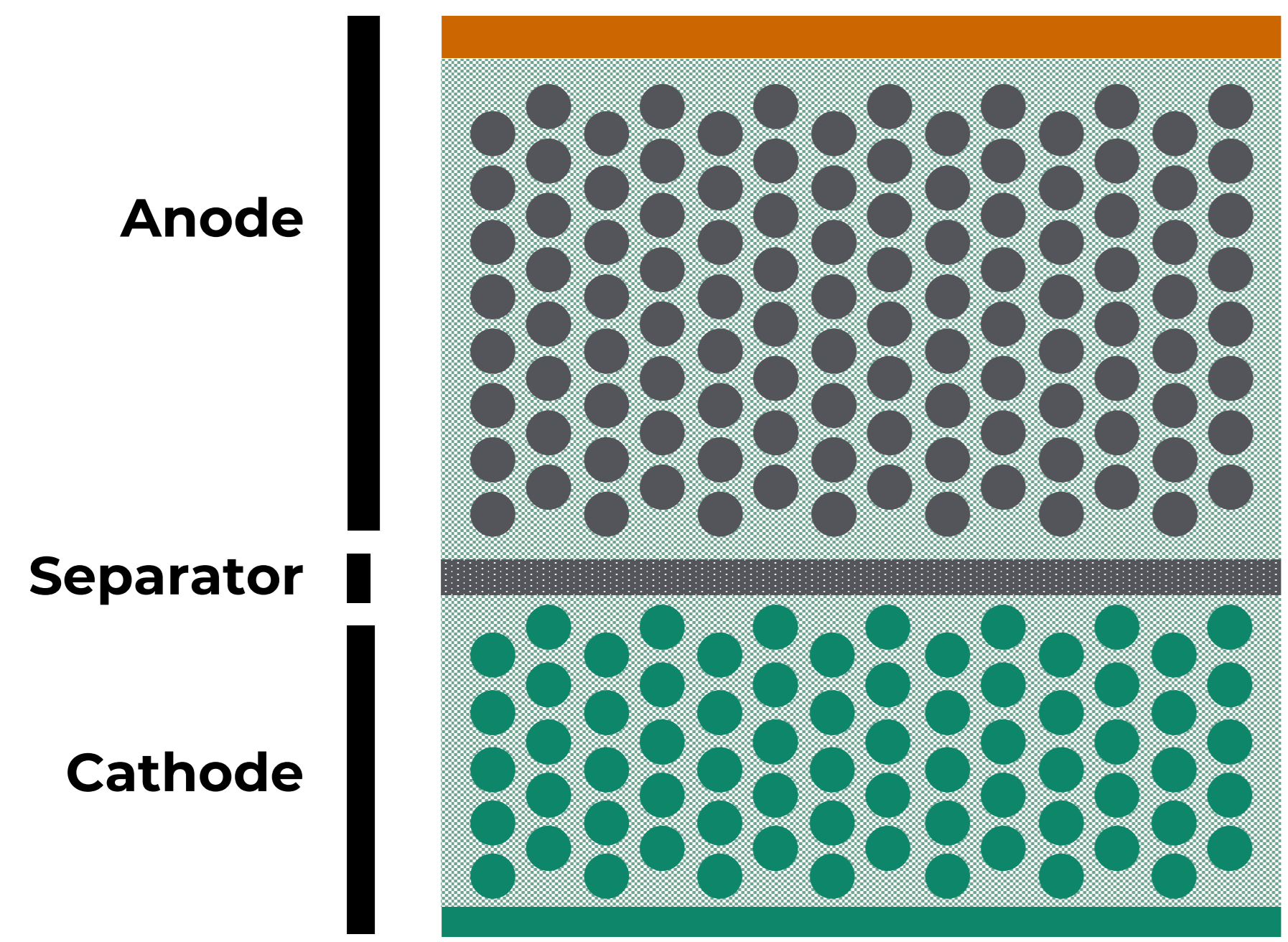
## SMARTER

AI-powered algorithm optimizes performance

**Superior Technology, Safety and Manufacturability**

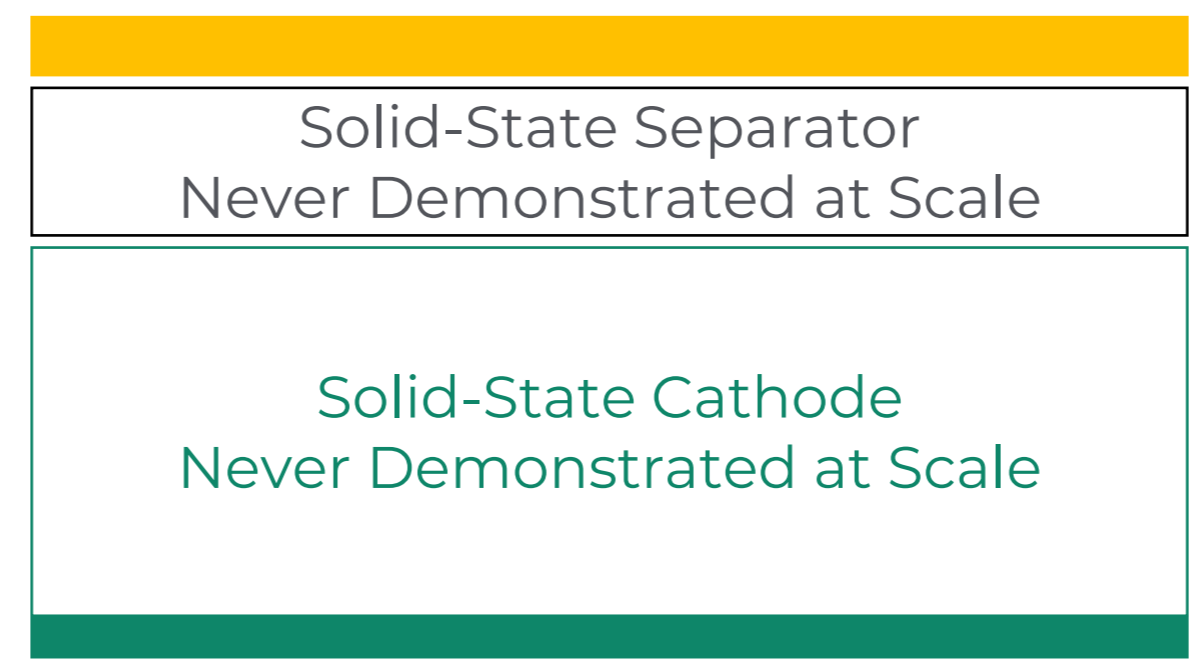
# SES VS OTHER APPROACHES

## Conventional Li-ion



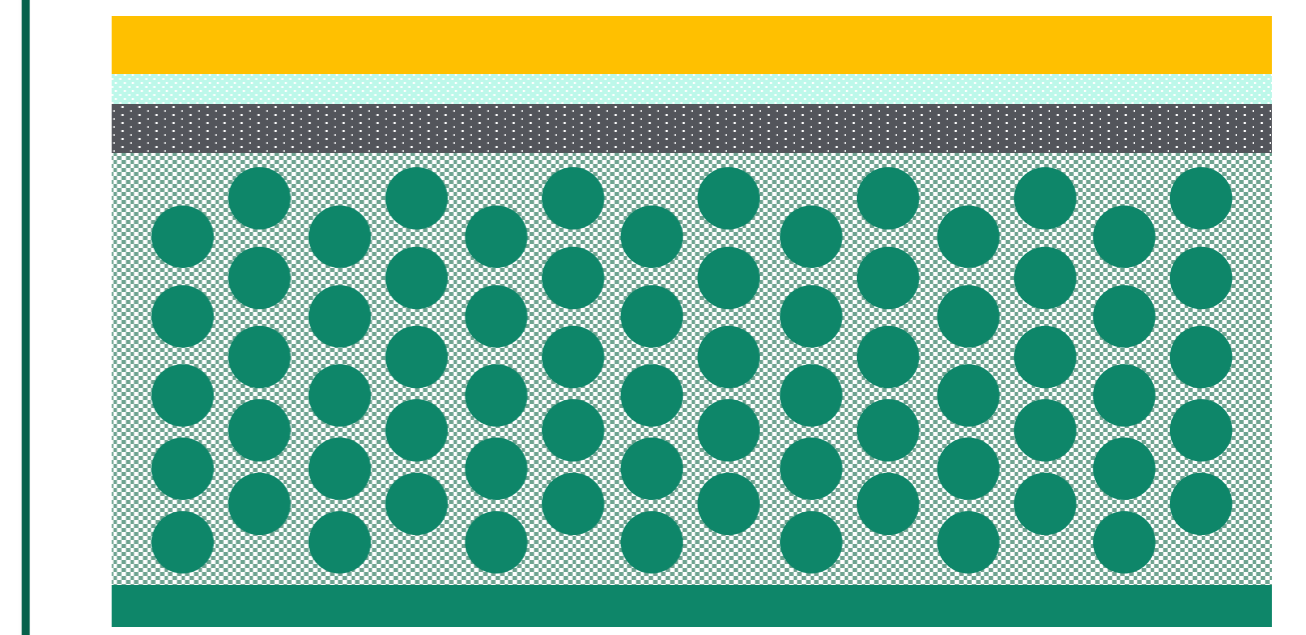
- ✗ Energy Density
- ✓ Manufacturability

## All-Solid-State Li-Metal



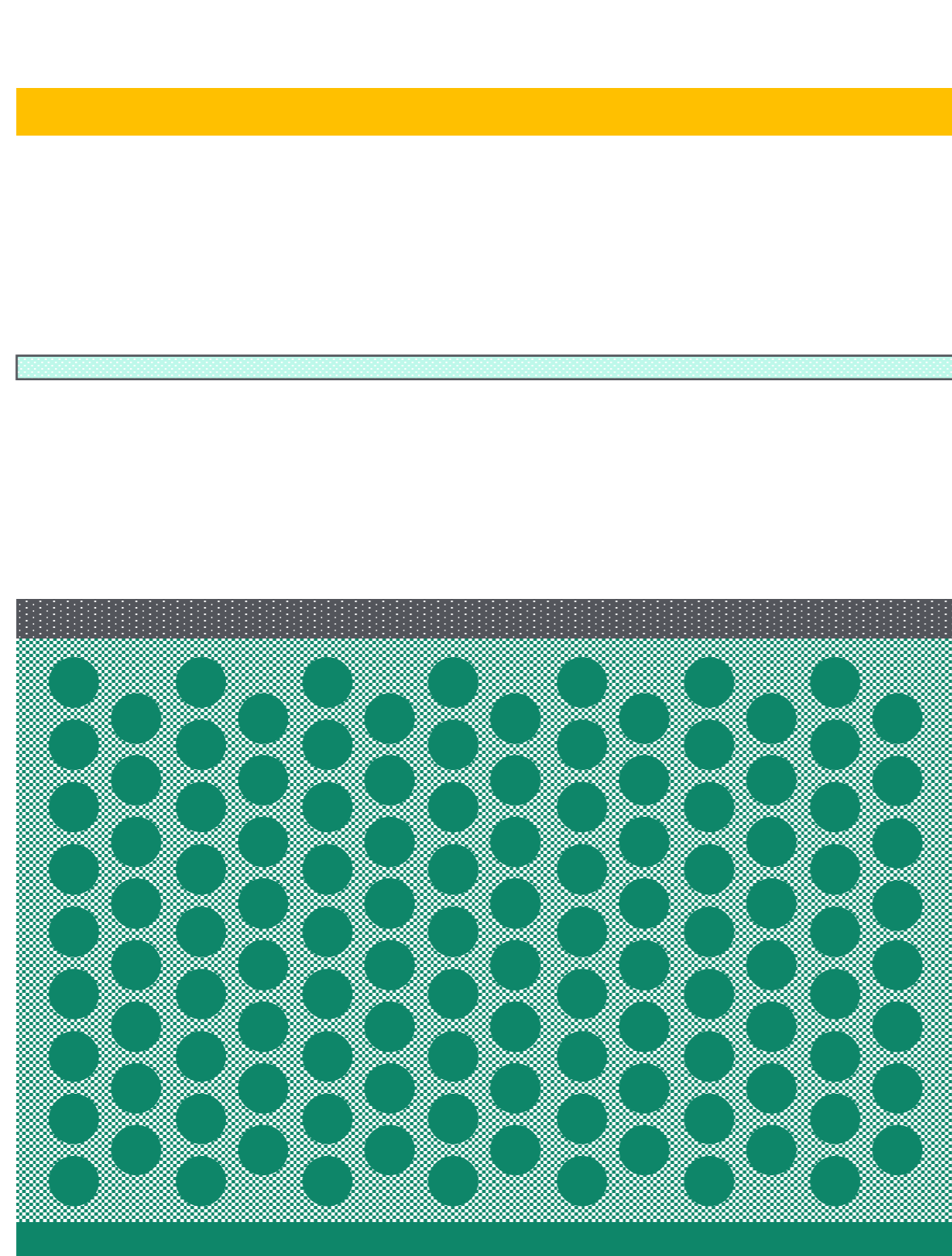
- ✓ Energy Density
- ✗ Manufacturability

## SES Li-Metal



- ✓ Energy Density
- ✓ Manufacturability

# SES LI-METAL BATTERY TECHNOLOGY



## Wide Format Li-Metal Anode

- Ultra-thin Li-Metal anode manufactured through a proprietary process

## Composite Anode Coating

- Mechanical barrier to enhance safety

## Polymer-Based Separator

- Highly manufacturable state-of-the-art separator

## Solvent-in-Salt Liquid Electrolyte Formula

- Low-volatility and self-extinguishing

## High-Capacity Cathode

- Highly manufacturable state-of-the-art cathode technology

Combined in a Proprietary Cell Design for Optimized Performance and Safety

# SES LI-METAL IS THE MOST PRACTICAL APPROACH

## All-Solid-State Li-Metal

Anode



Lithium Metal Anode Enables Step-Function Increase in Energy Density

Separator

Solid-State Separator  
Never Demonstrated at Scale

SES Proprietary Liquid Electrolyte and Anode Coating Increase Safety and Cycle Life

Cathode

Solid-State Cathode  
Never Demonstrated at Scale

SES Li-Metal Design Allows for a Practical Approach to Separator and Cathode Production Using Commercially Validated Technology

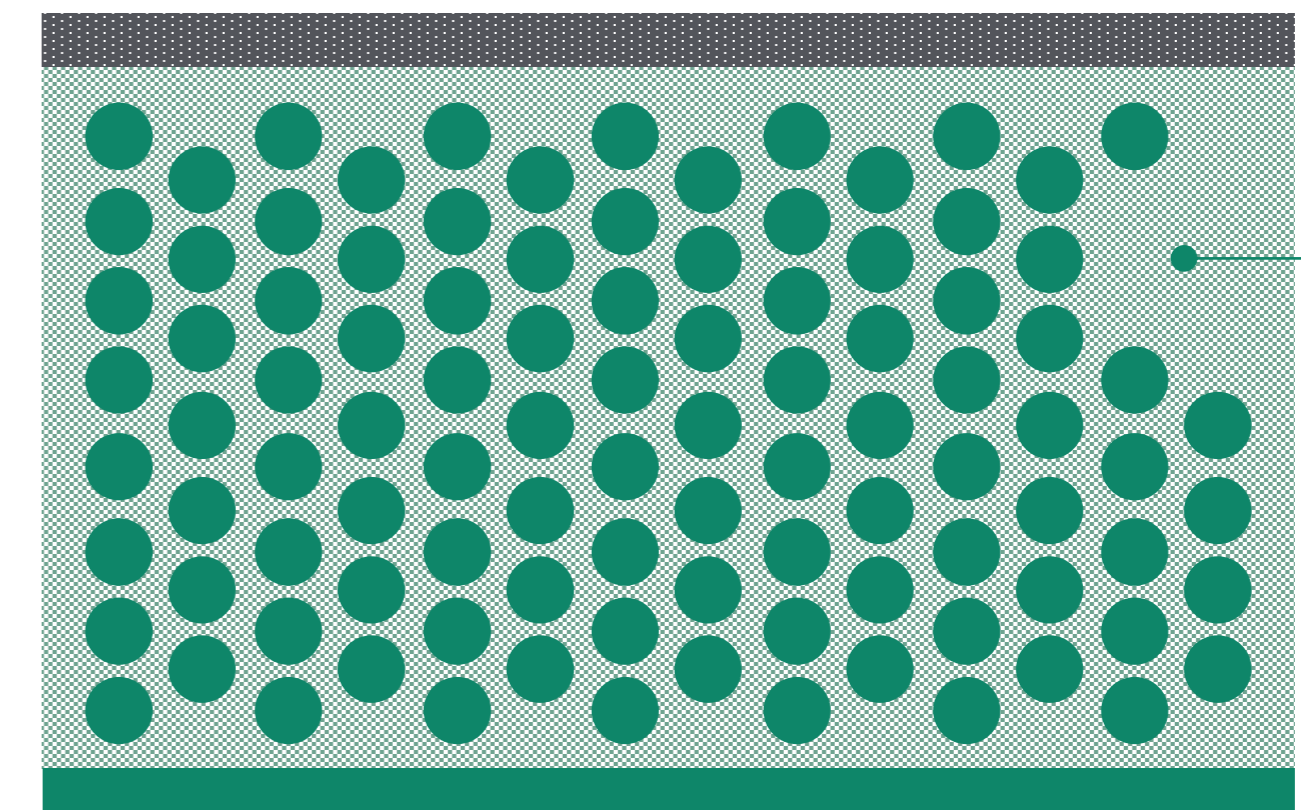
## SES Li-Metal



Anode



Coating



Separator

Electrolyte

Cathode

# PLATFORMS FOR BATTERY DEVELOPMENT



## Hermes

Platform for  
**new material**  
development



## Apollo

Engineering  
**capability for large**  
automotive cells



## Avatar

Mine-to-Men  
**AI Software**

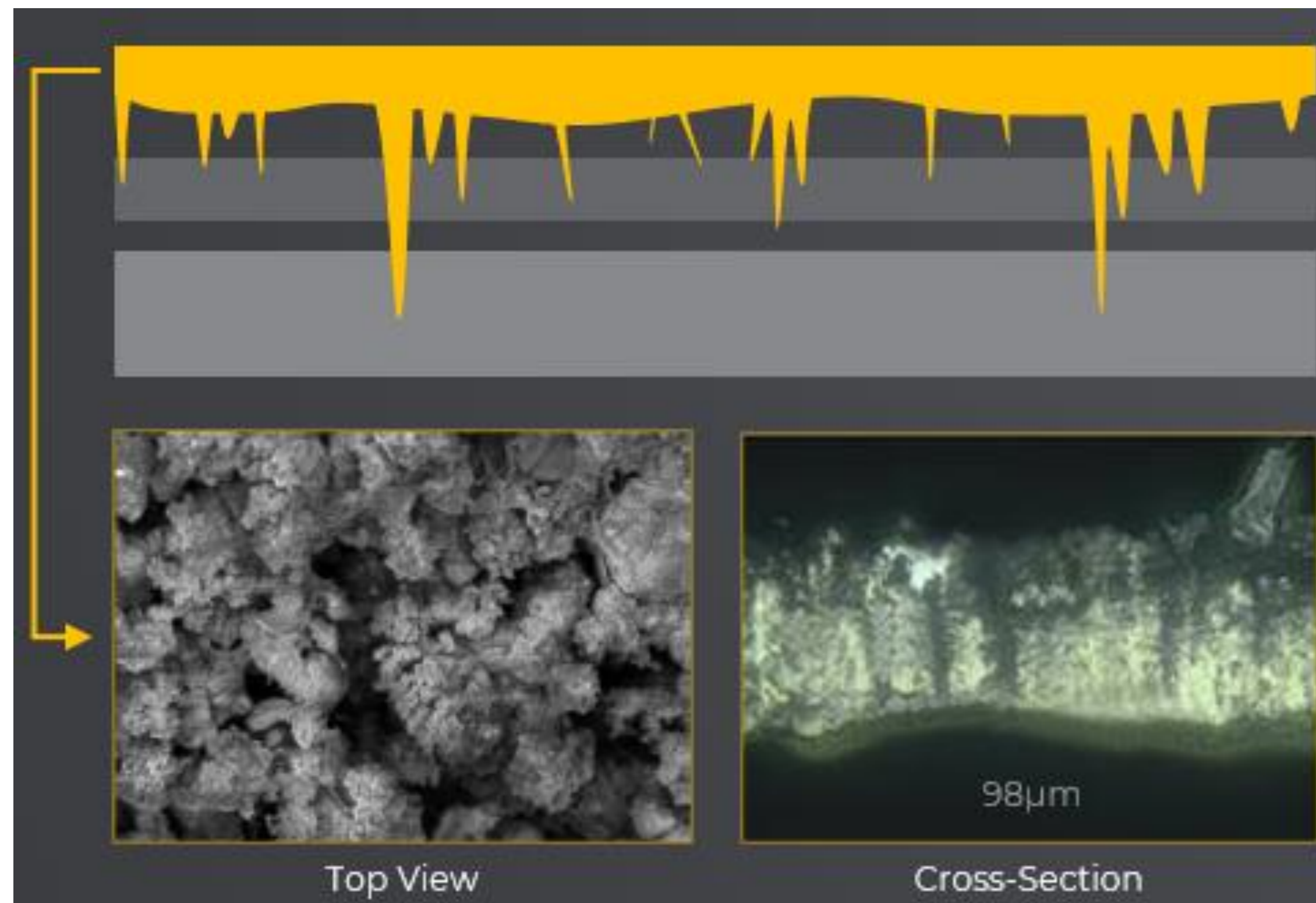
# PLATFORMS FOR BATTERY DEVELOPMENT - HERMES

## HERMES – Platform for New Material Development

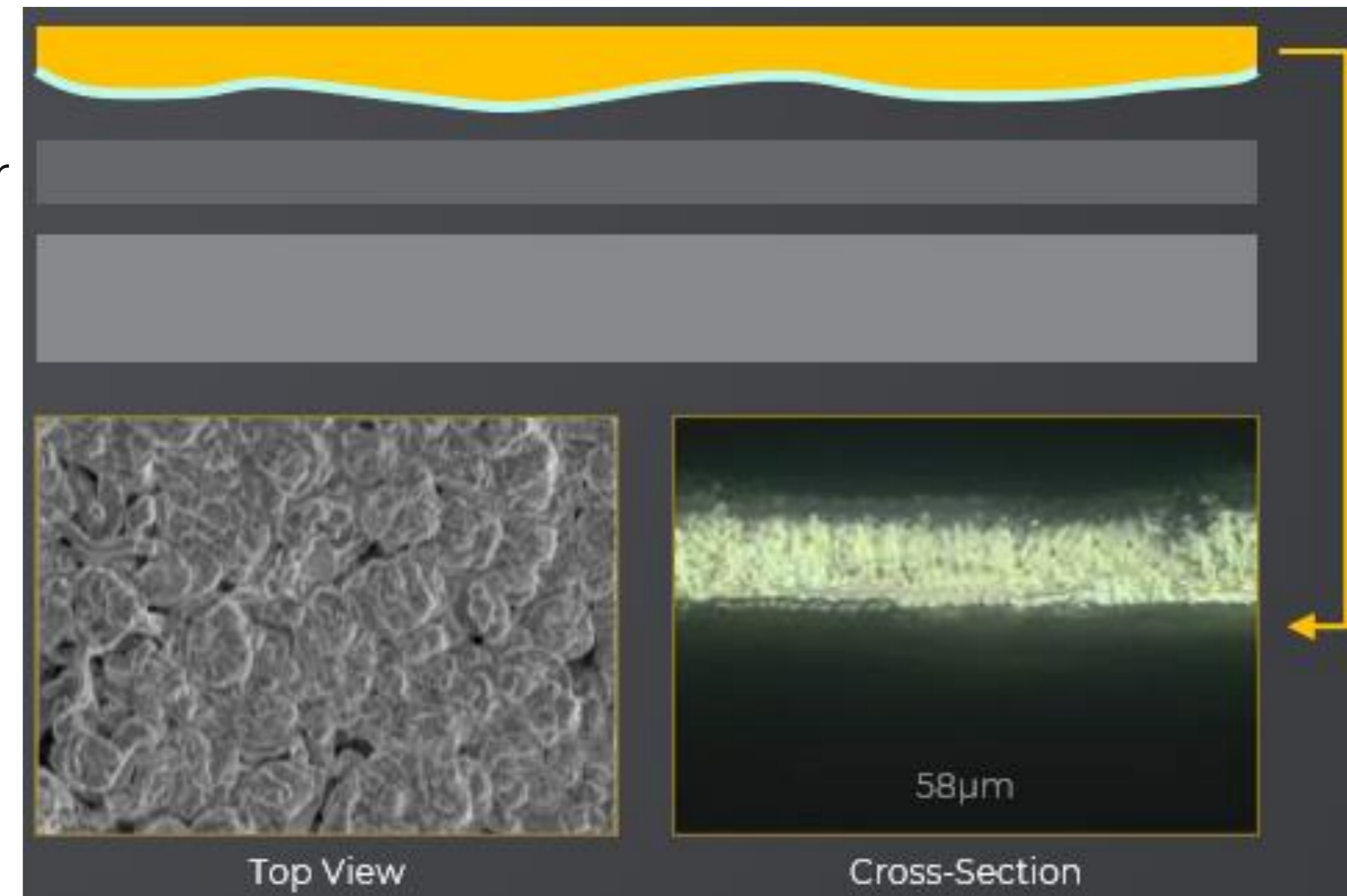


- 4Ah to 9Ah Cells
- 25+ Layers of Cathodes & Anodes
- Development, Testing & Qualifying:
  - Novel Electrolytes
  - Anode Protective Coatings
  - Separators & Cathodes

# MOSSY LITHIUM NOT DENDRITES



Anode  
Separator  
Cathode



# INNOVATIVE AND PROPRIETARY ELECTROLYTE COMPOSITION

SES electrolyte uses a high concentration solvent-in-salt approach. A conventional liquid electrolyte is low concentration, where the salt is coordinated by solvent and there are free solvent molecules that are volatile and flammable. In SES's high concentration electrolyte, the solvent is coordinated by the salt and there are no free solvent molecules, and the solvent molecules are non-volatile and non-flammable.

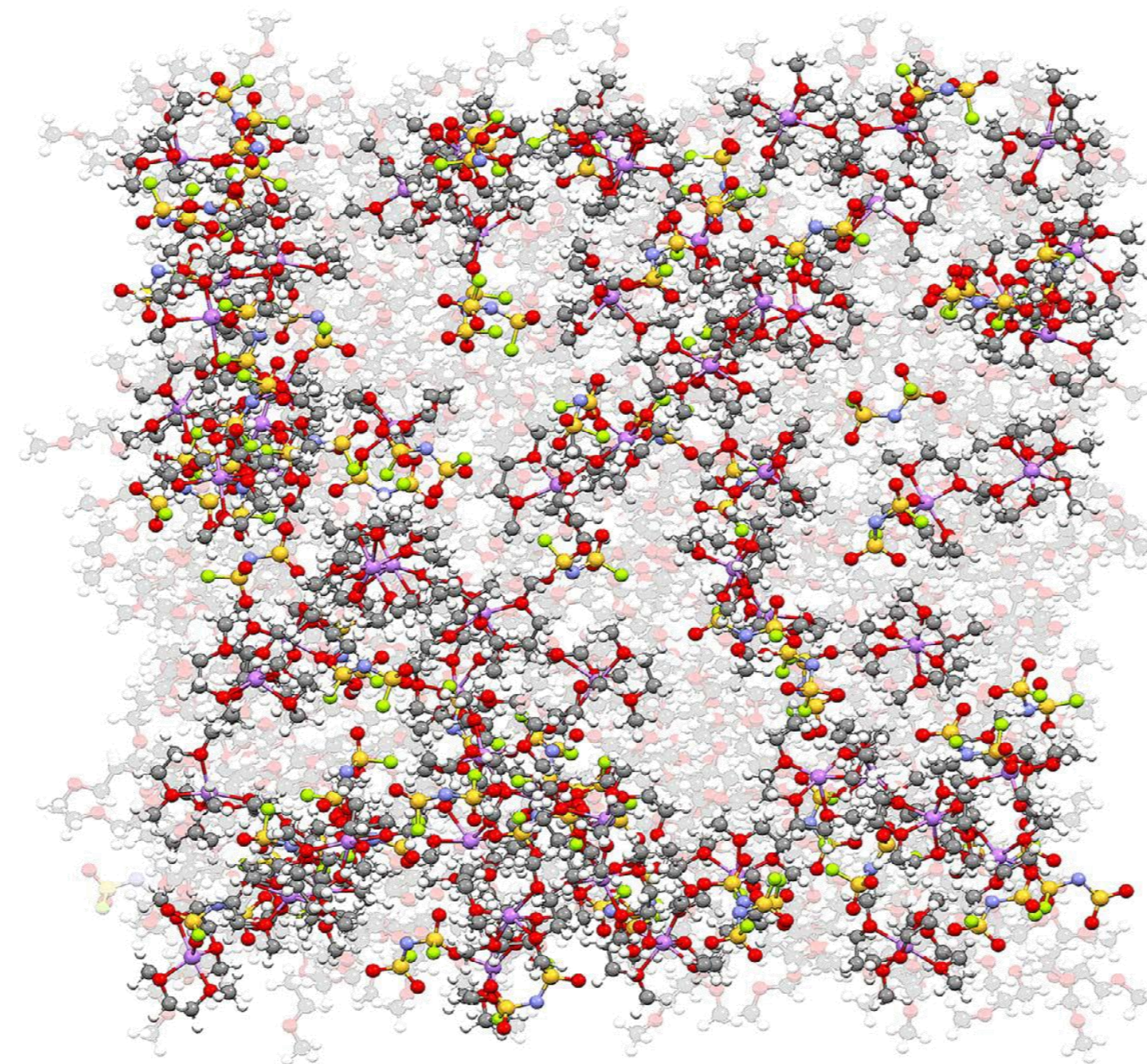
## Electrolyte Composition:

**Salt:** The main salt is LiFSI, with a proprietary purity profile and trade secret purification process

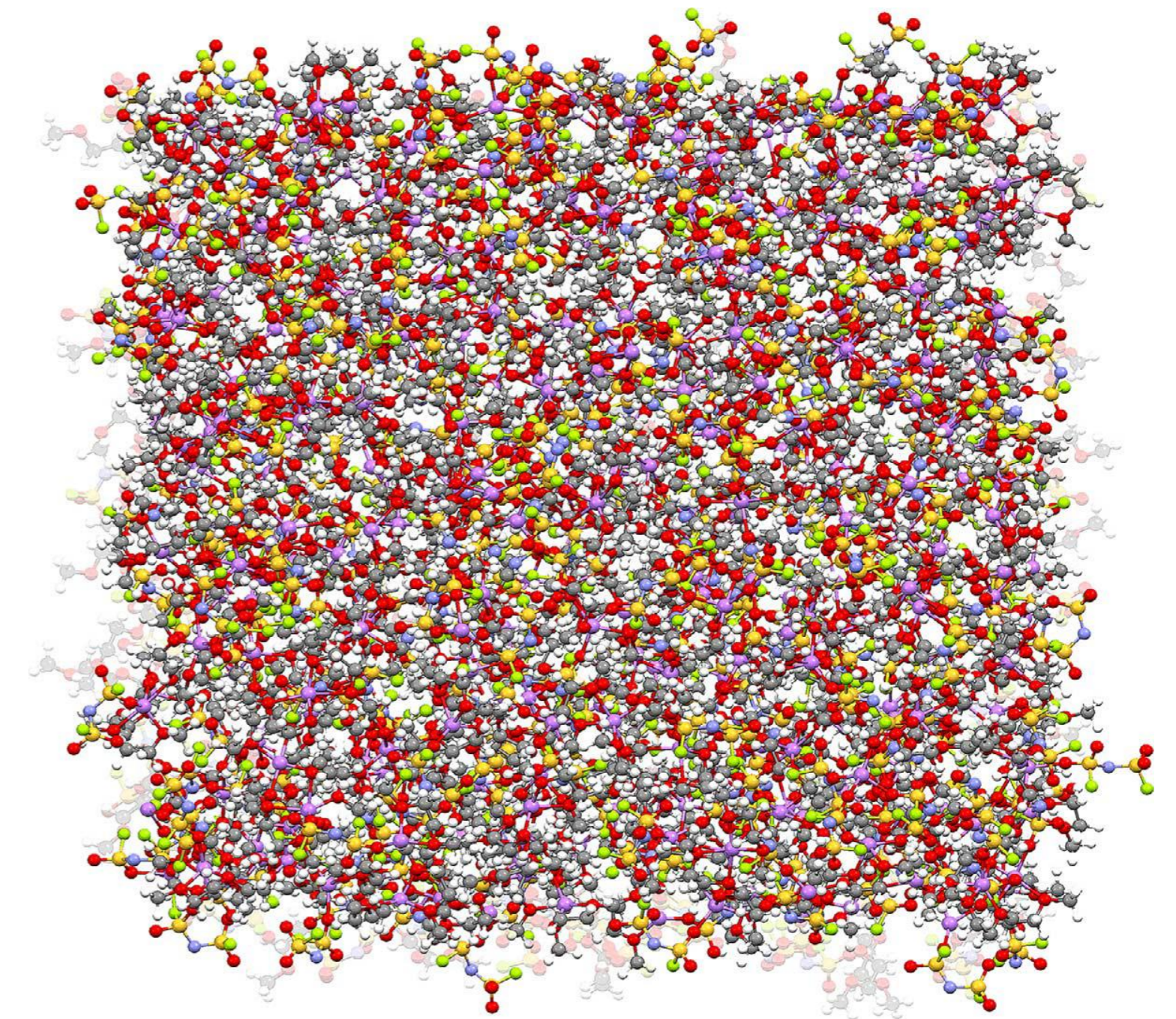
**Solvent:** Proprietary and patented solvent that SES designed and synthesized, not commercially available, and non-volatile and non-flammable

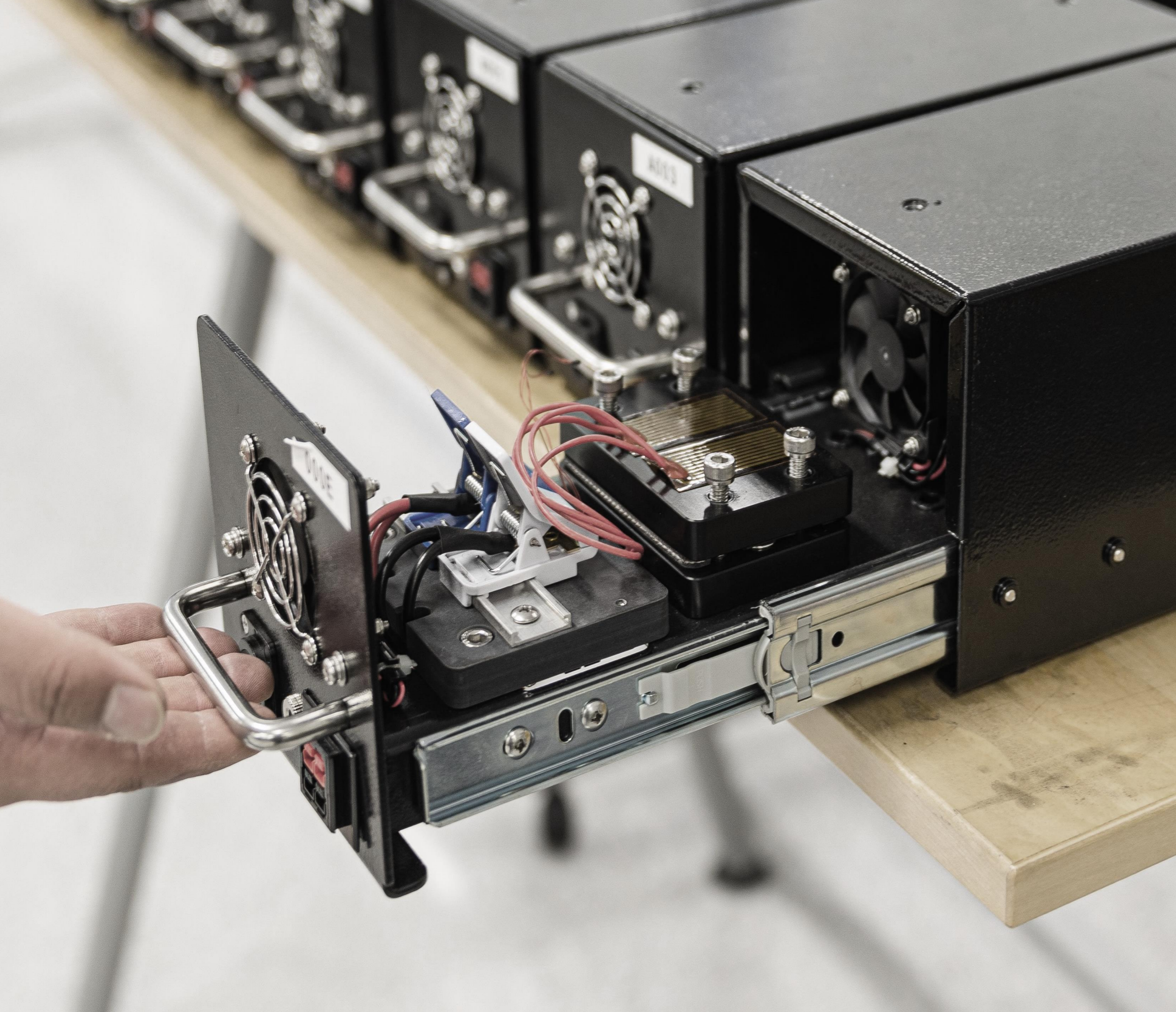
**Additives:** Proprietary/trade secret

**Low Concentration**  
Most solvent molecules are  
uncoordinated



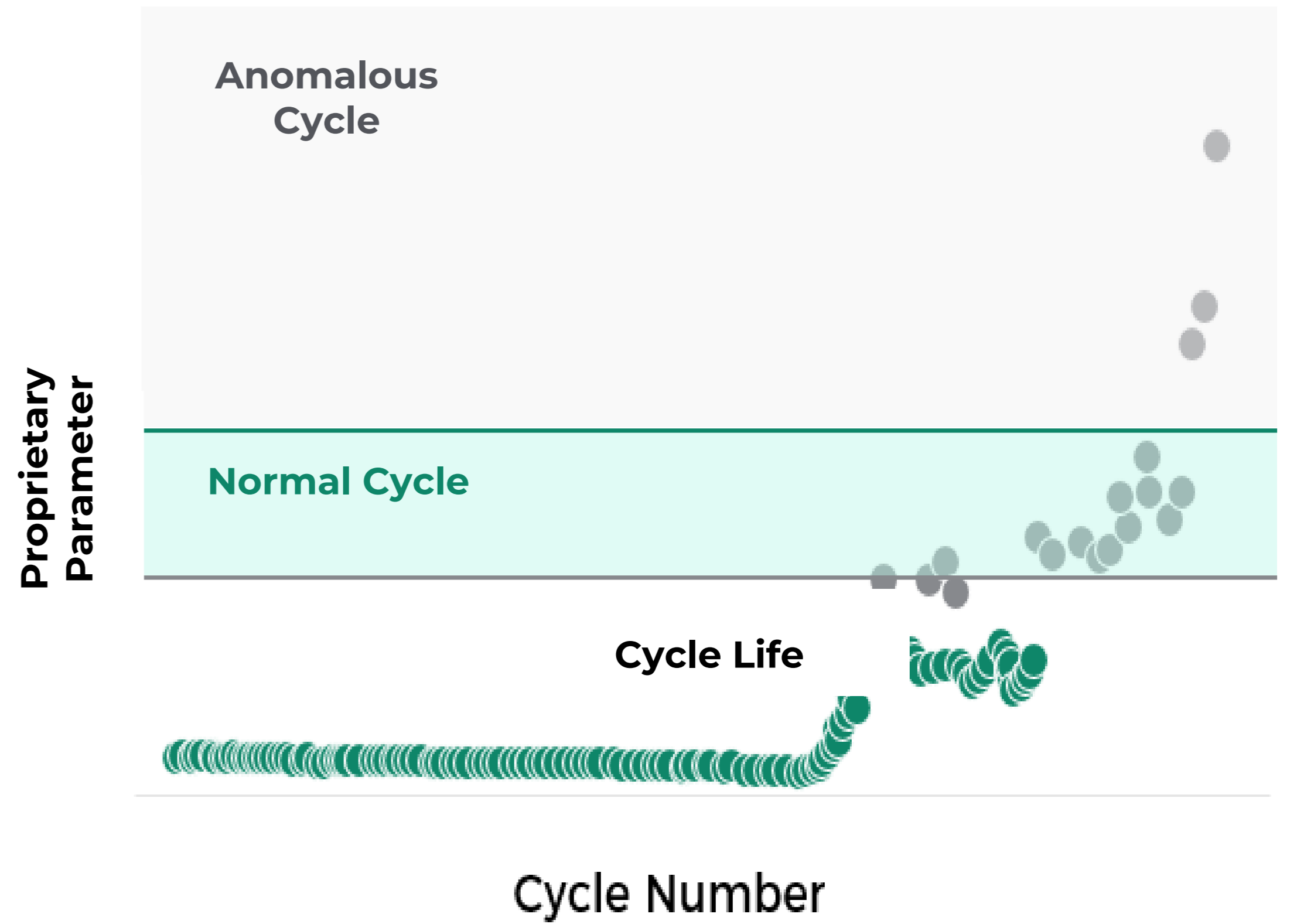
**High Concentration**  
Solvent almost fully coordinated  
No free solvent





Our Proprietary Safety Algorithm can Detect Early Formation of Mossy Lithium by Monitoring Certain Proprietary Key Parameters

Illustrative Monitoring Over Cycle Life



**SAFETY FURTHER ENHANCED USING OUR  
MACHINE LEARNING ALGORITHM**

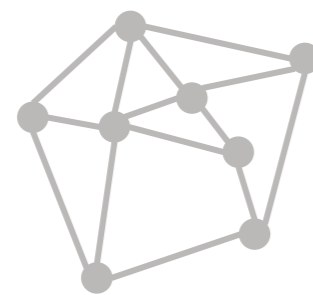
# OUR INTELLECTUAL PROPERTY

Holistic IP Portfolio With Robust IP Capture Program



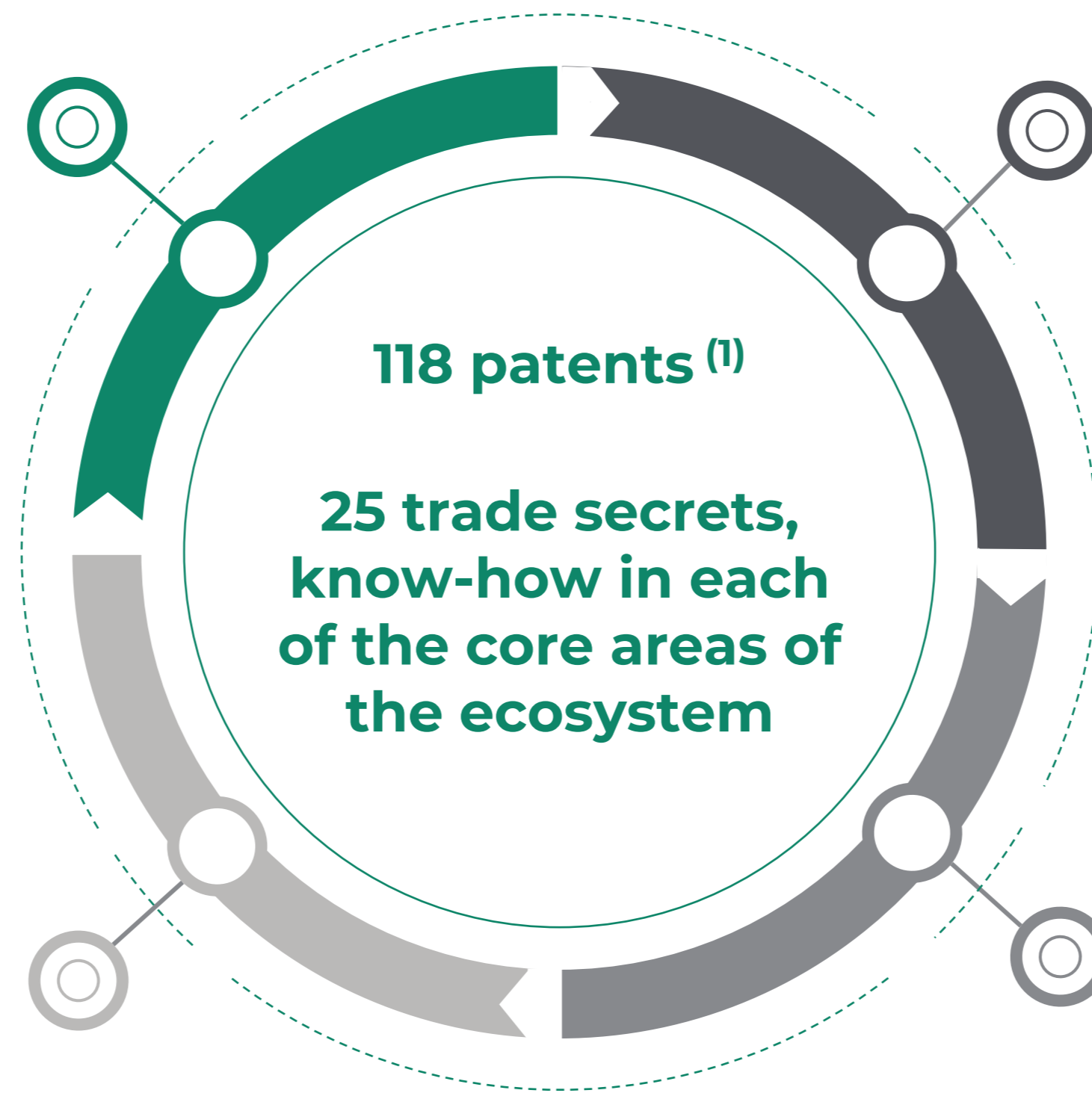
## Materials

- Electrolyte
- Salt
- Anode
- Separator



## AI Powered BMS

- Safety Algorithm
- Monitoring & Diagnostics



## Cells/Packs/Modules

- Anode-Free
- Anode-Light
- High Energy Density
- Packs / Modules (Expandable & Constrained)

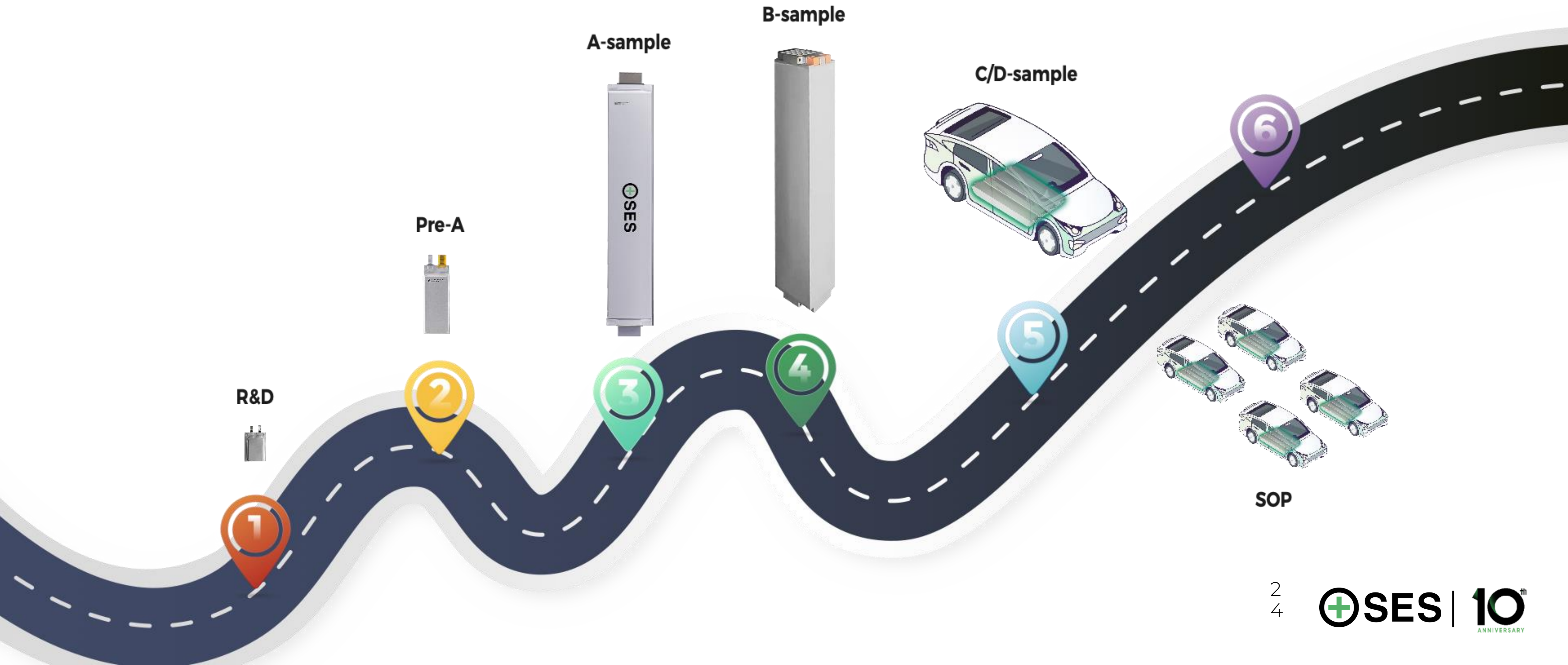


## Recycling

- Mossy Lithium Recovery
- Lithium Metal Extraction

Note: 61 granted and 57 pending as of March 31, 2022

# DEVELOPMENT OF AN OEM-READY BATTERY



# A-SAMPLE JDA WITH 3 WORLD-LEADING OEMS



- **\$50MM+ JDA** (March 2021)
- **\$60MM equity investment** (since 2015)
- **Joint pre-production facility** (going forward)
- **GM's CTO serves as a director on our Board**

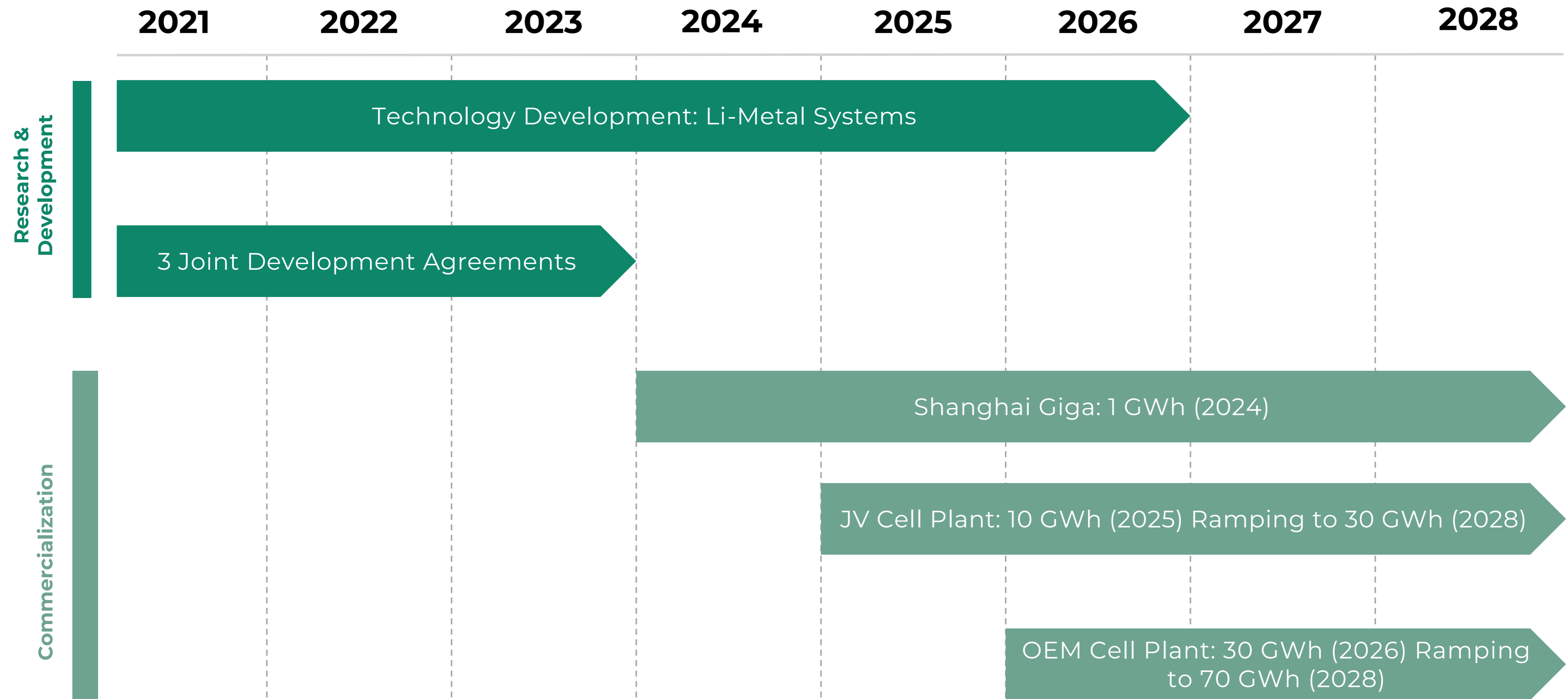


- **JDA** (May 2021)
- **\$50MM equity investment** (May 2021)
- **\$50MM PIPE commitment** (June 2021)
- **Joint pre-production facility** (going forward)



- **JDA** (January 2022)
- **Largest single investor** in PIPE financing -- \$75 million
- **6<sup>th</sup> major global car manufacturer** to invest in SES

# OUR ROADMAP TO COMMERCIALIZATION



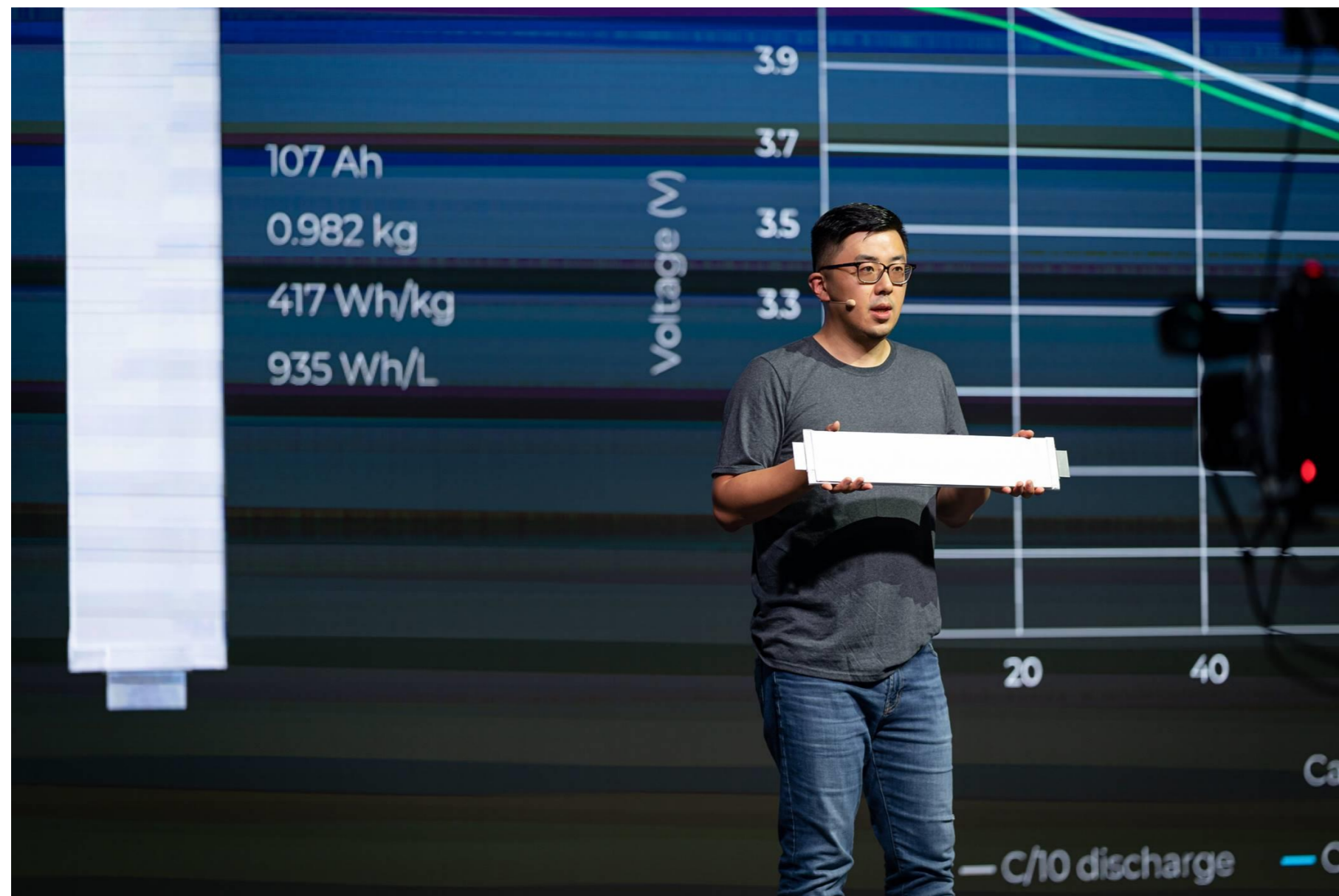
# PLATFORMS FOR BATTERY DEVELOPMENT - APOLLO

## APOLLO – Engineering Capability for Large Automotive Cells

- Larger version of Hermes Cells
- 50Ah – 100Ah
- Wide-width lithium foil



# BATTERY WORLD 2021 – APOLLO™ INTRODUCED



**a 107 Ah Li-Metal  
battery that is the largest  
in the world and a  
breakthrough for the  
automotive industry**

**107Ah**

**0.982 kg**

**417 Wh/kg**

**935 Wh/L**

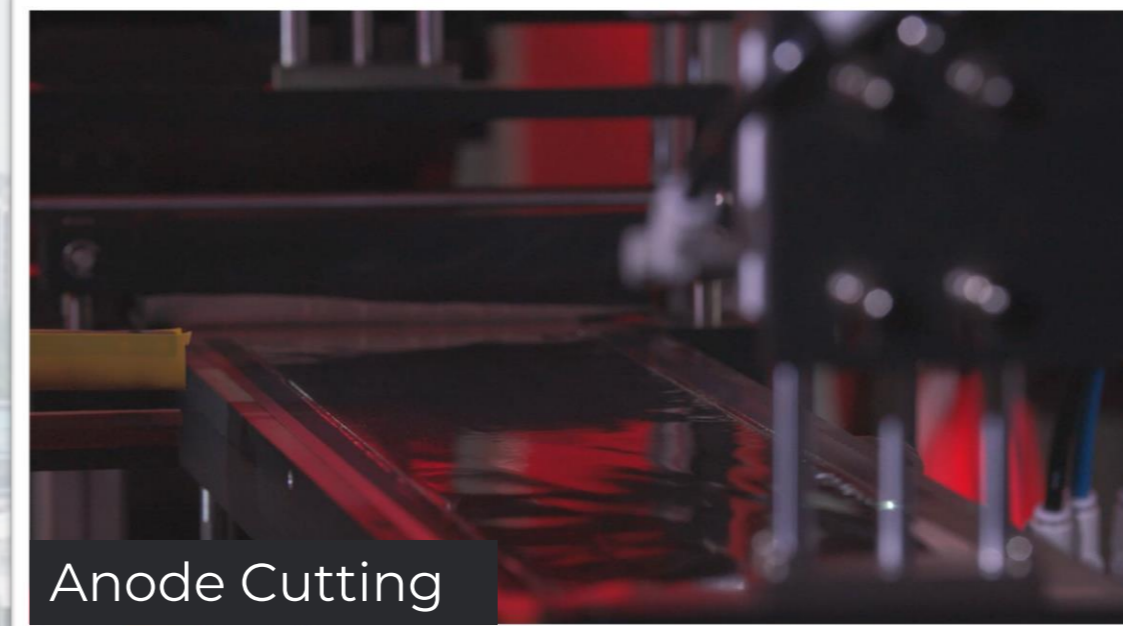
# SES SHANGHAI GIGA

## Phase I

- Completion: **March 2022**
- Capacity: **0.2GWh**
- Production: **A-sample prototypes (from 50Ah to >100Ah)**

## Phase 2

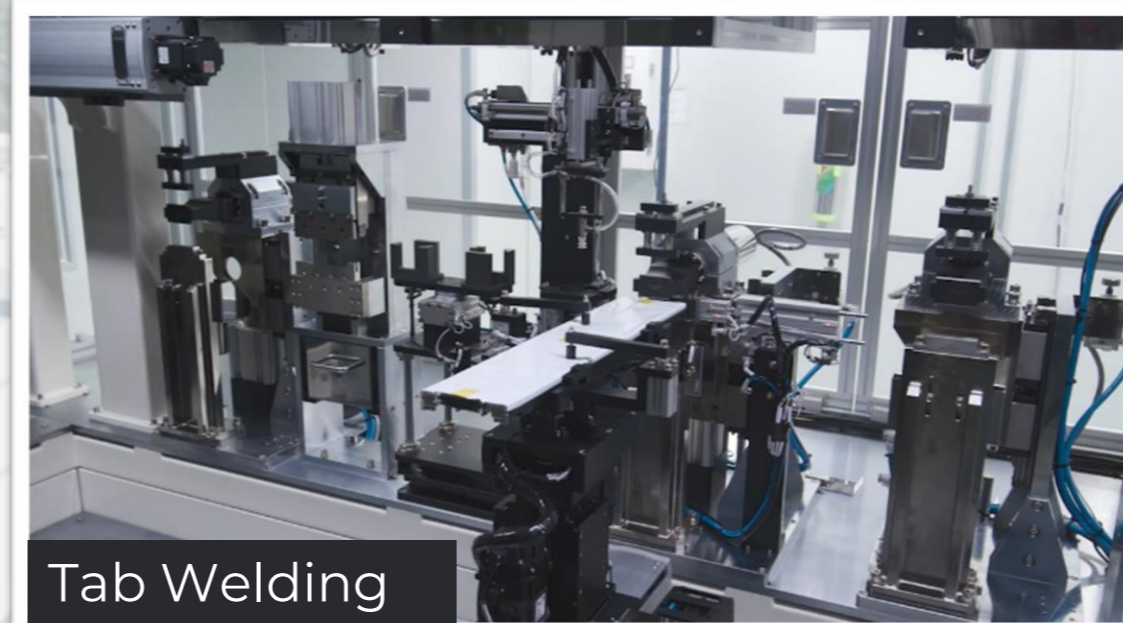
- Expected Completion: **2023**
- Size: **300,000 Square Feet**
- Capacity: **1GWh**



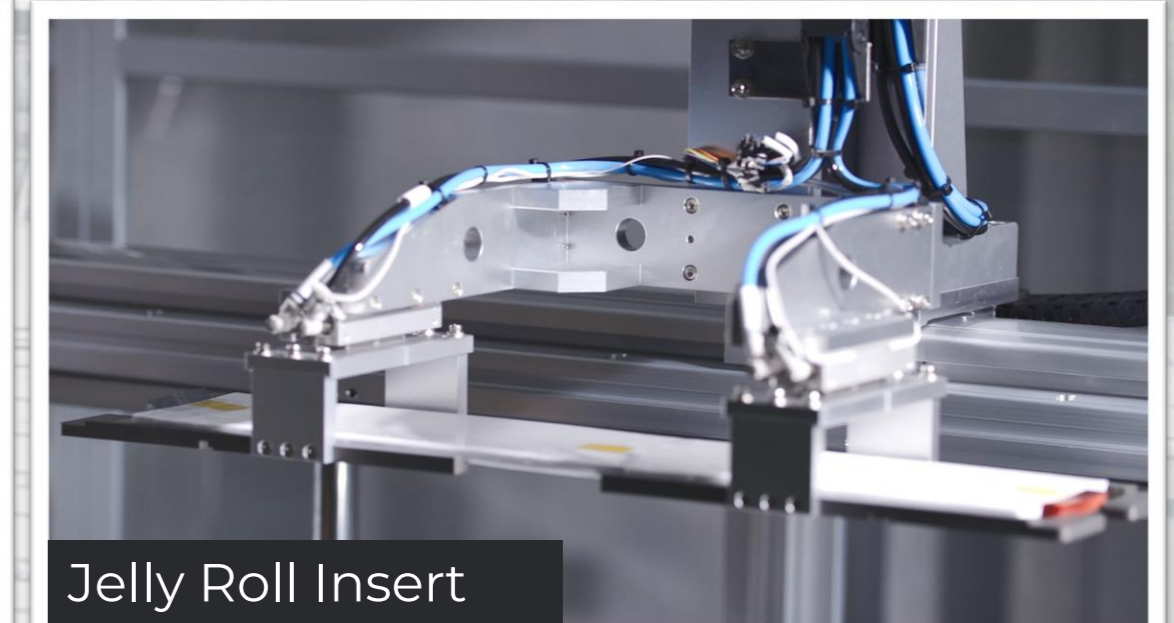
Anode Cutting



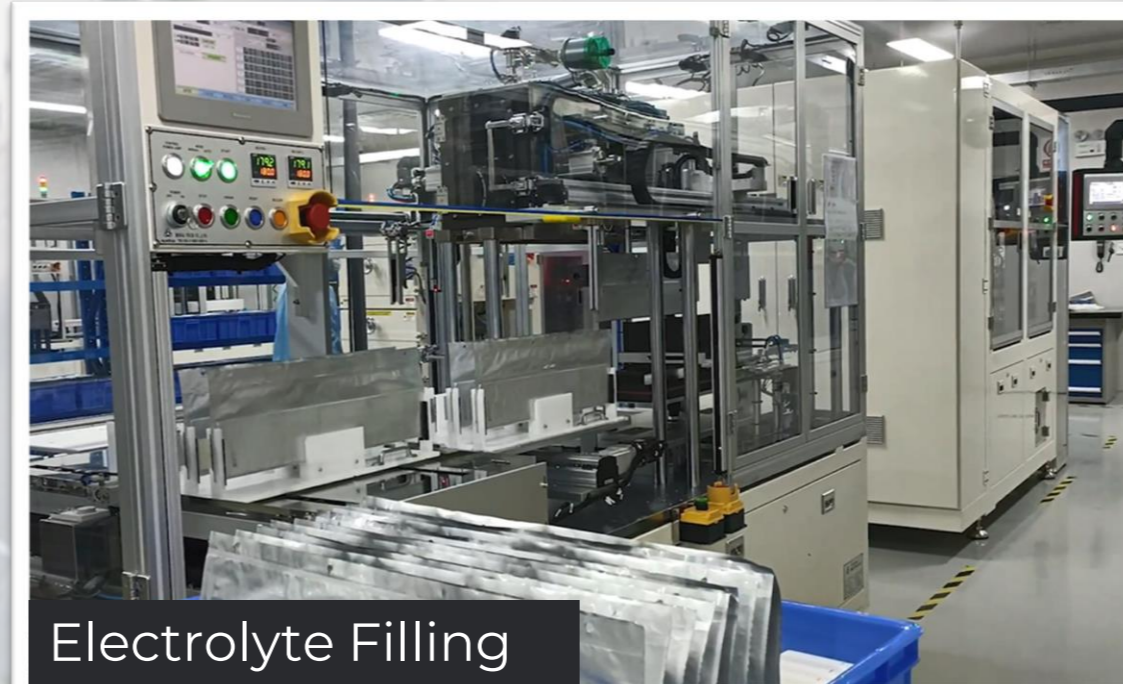
Zig-Zag Stacking



Tab Welding



Jelly Roll Insert

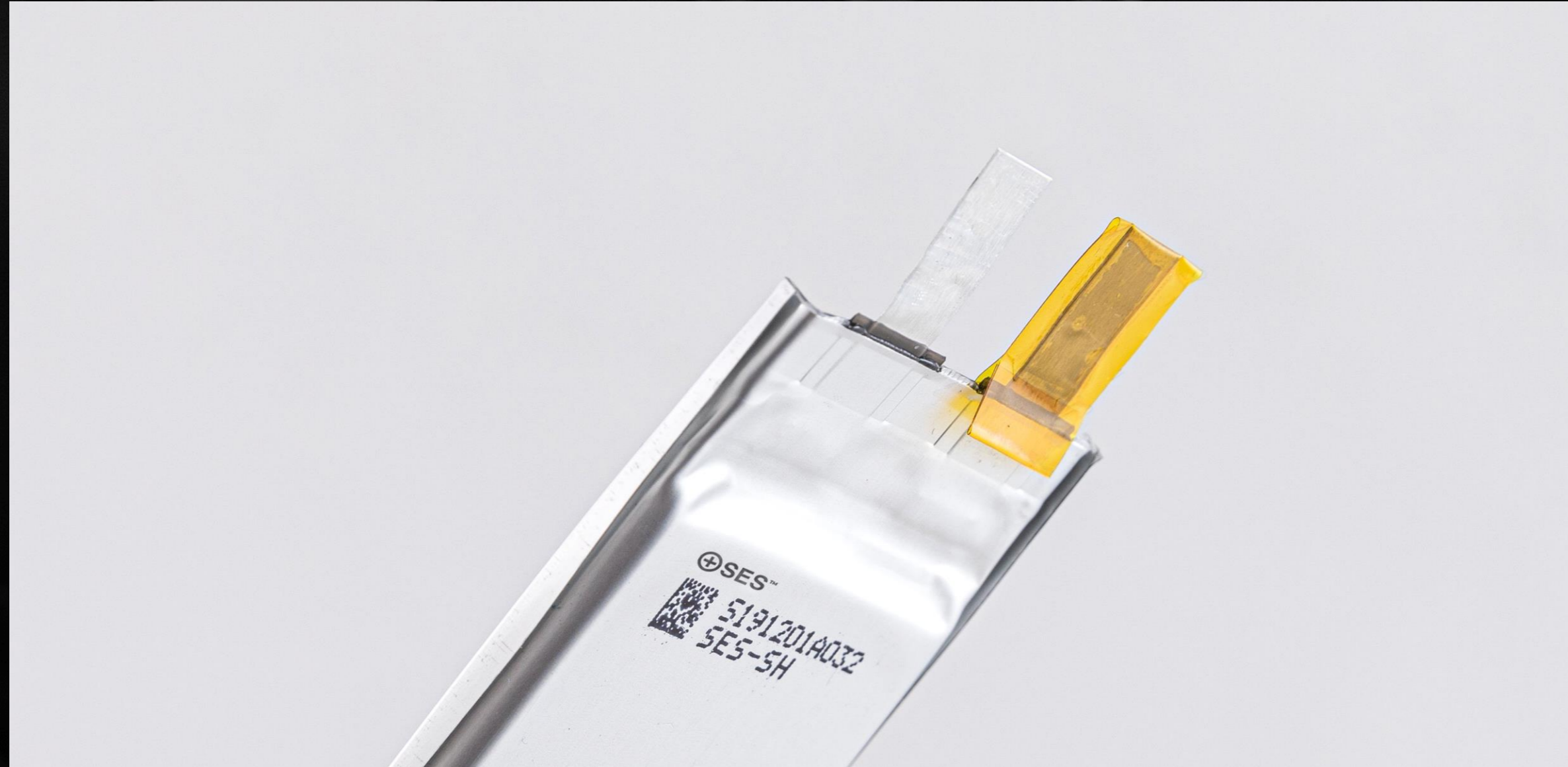


Electrolyte Filling



Dry room

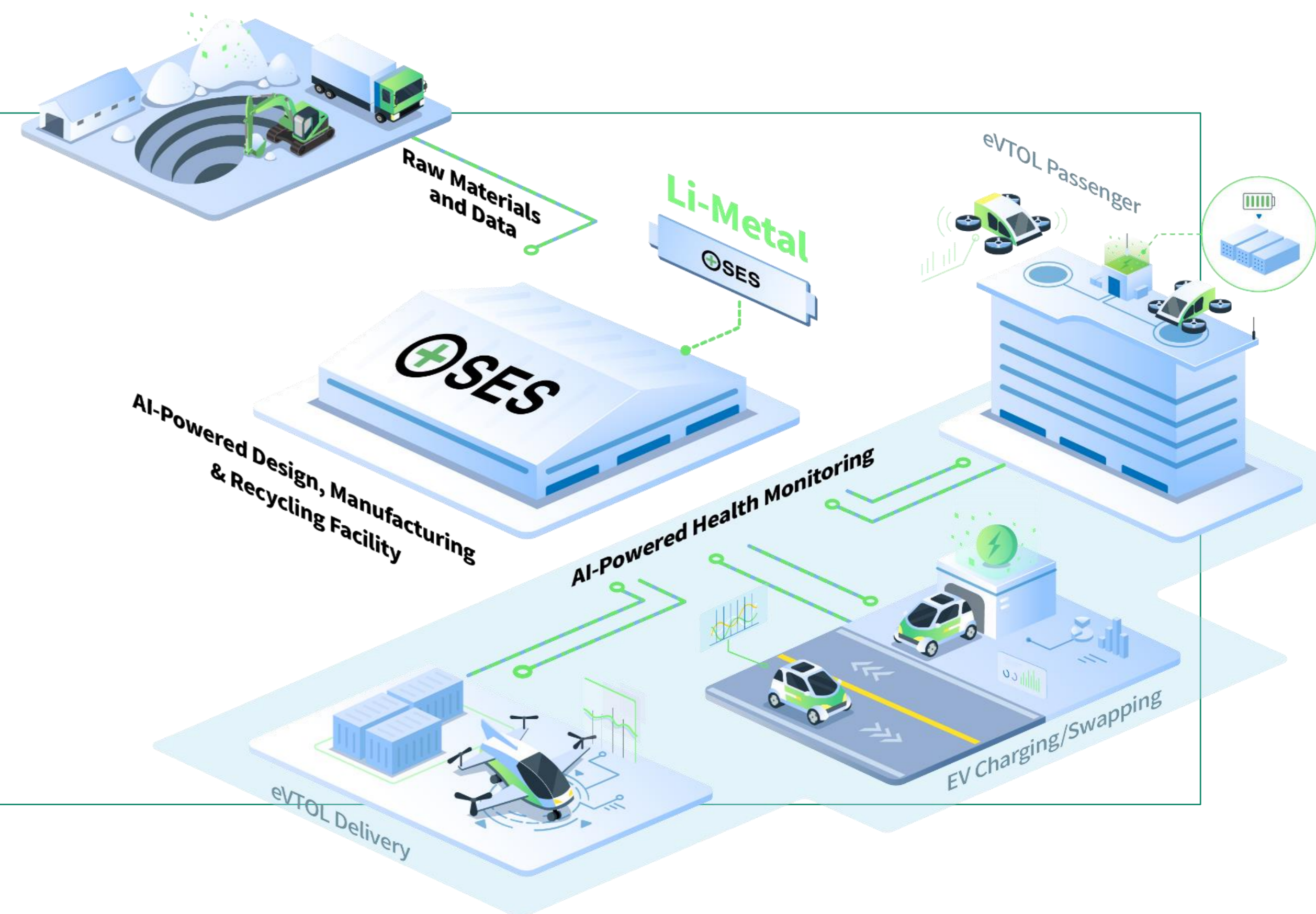
# SUPPLY CHAIN

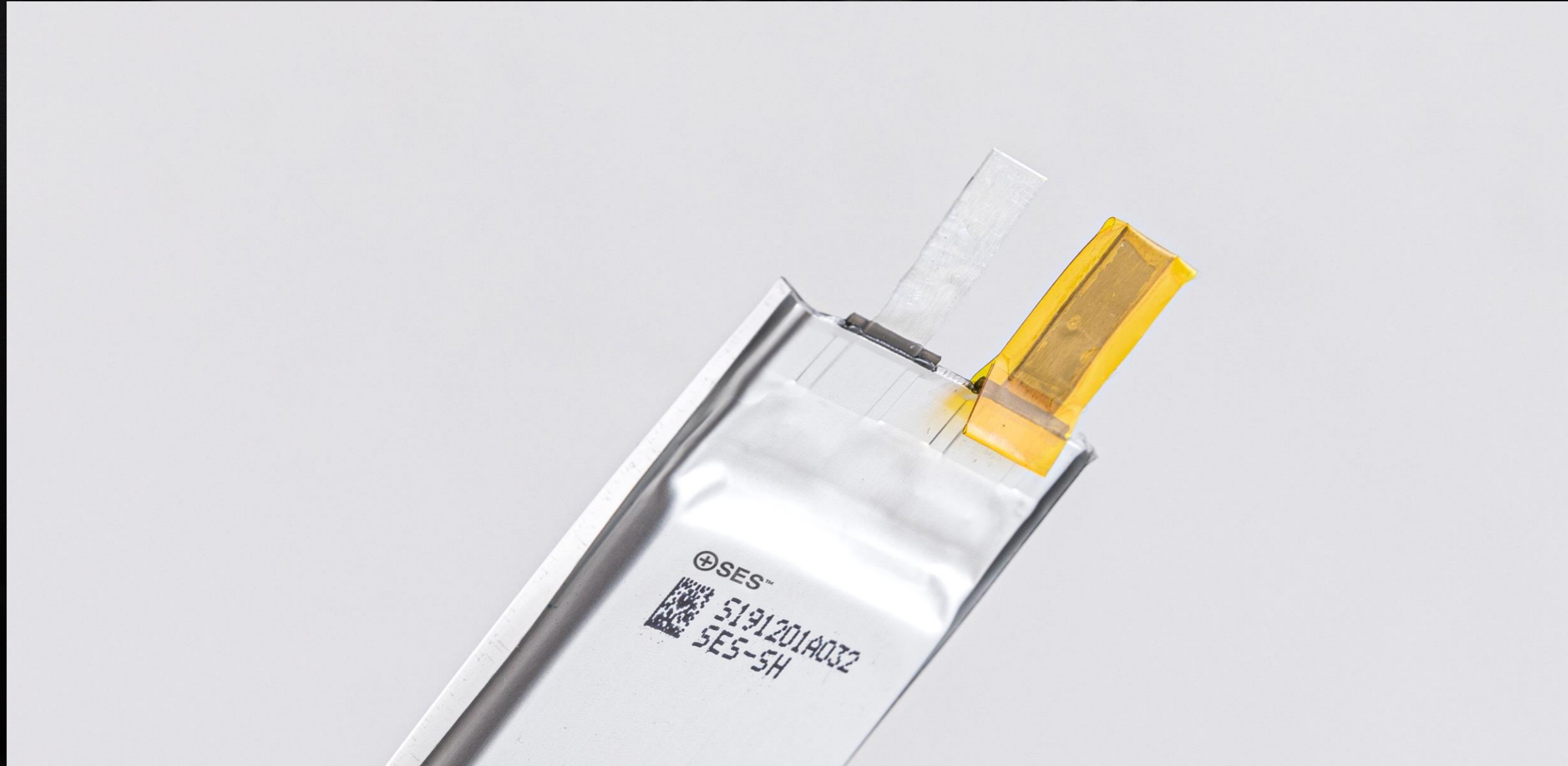


# PLATFORMS FOR BATTERY DEVELOPMENT - AVATAR

## AVATAR – Mine-to-Men AI Software

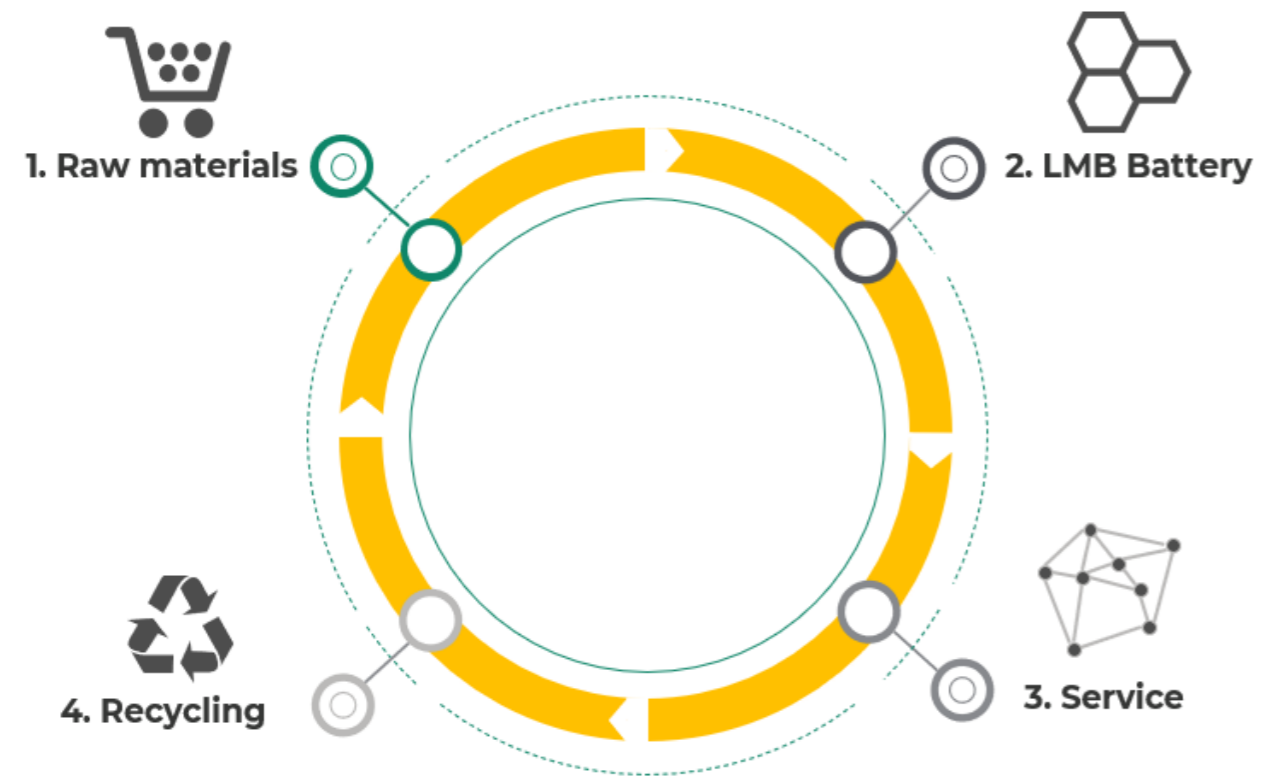
- From mine to manufacturing to in-vehicle use and recycling
- Integral to monitoring battery health & end of life use
- Data will support new Battery as a Service (BaaS) models



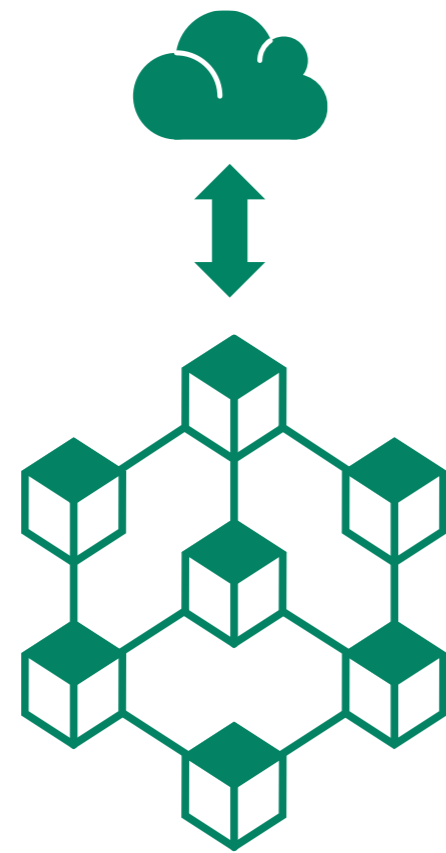


# NEW BUSINESS MODEL

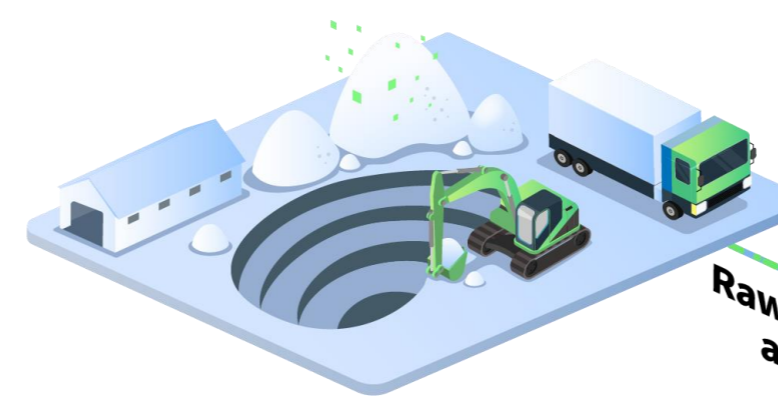
# BaaS



**Blockchain**



## 1.Raw Material



## 2.LMB Battery

Li-Metal  
SES



AI-Powered Design, Manufacturing  
& Recycling Facility

## 4.Recycling

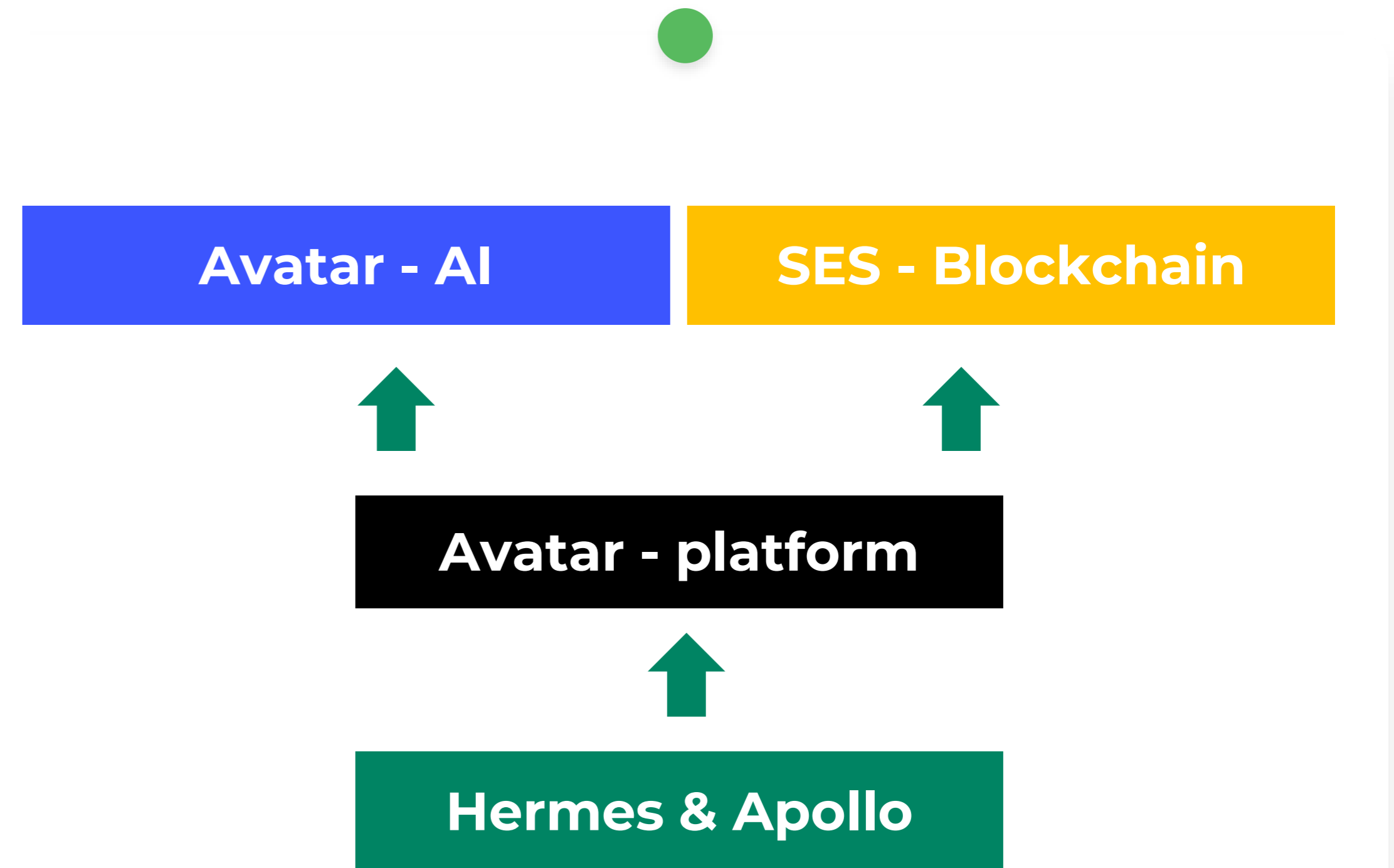
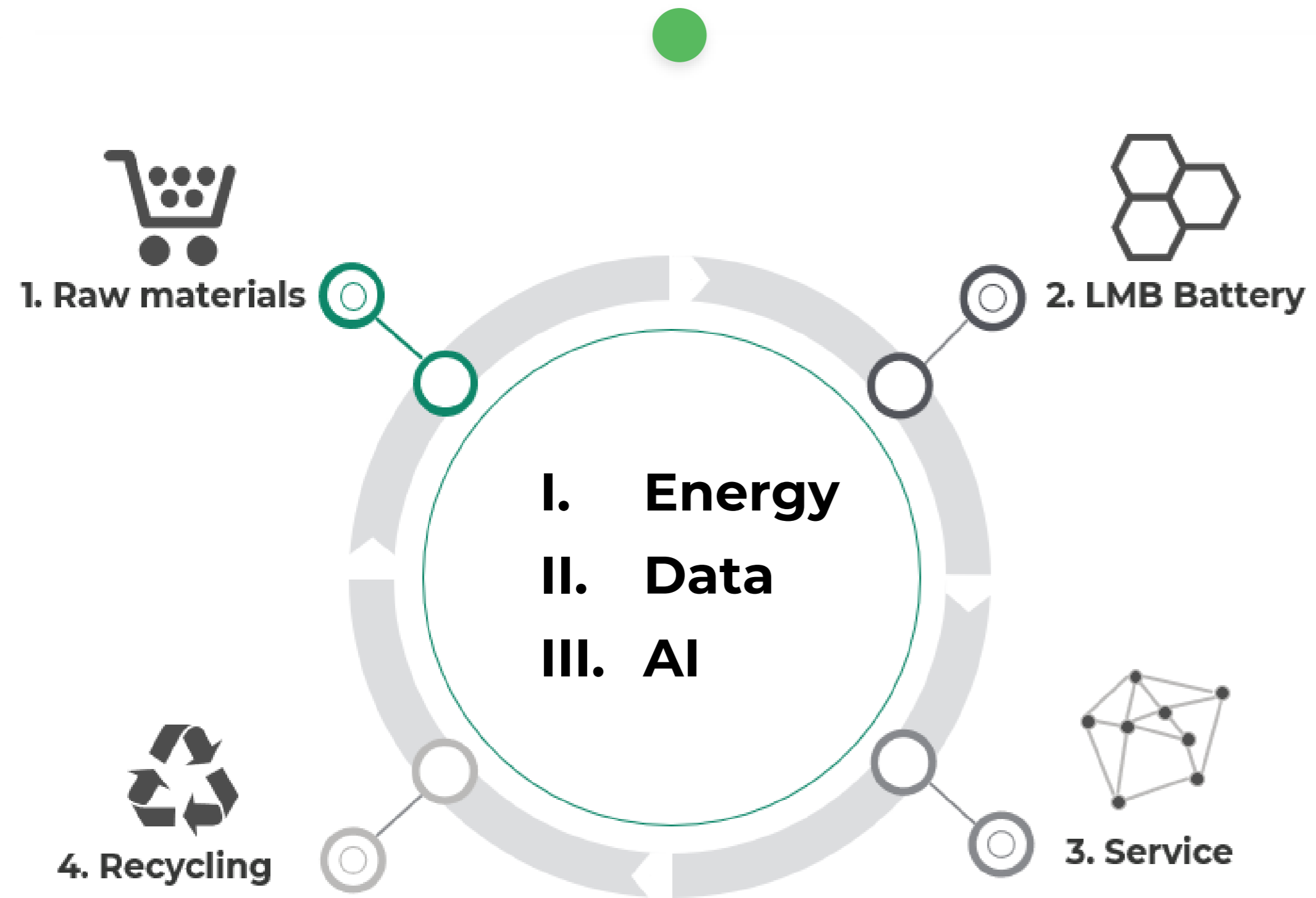
AI-Powered Health Monitoring

## 3.Service

eVTOL Delivery

EV Charging/Swapping

# BaaS



# MILESTONES & 2022 FINANCIAL GUIDANCE

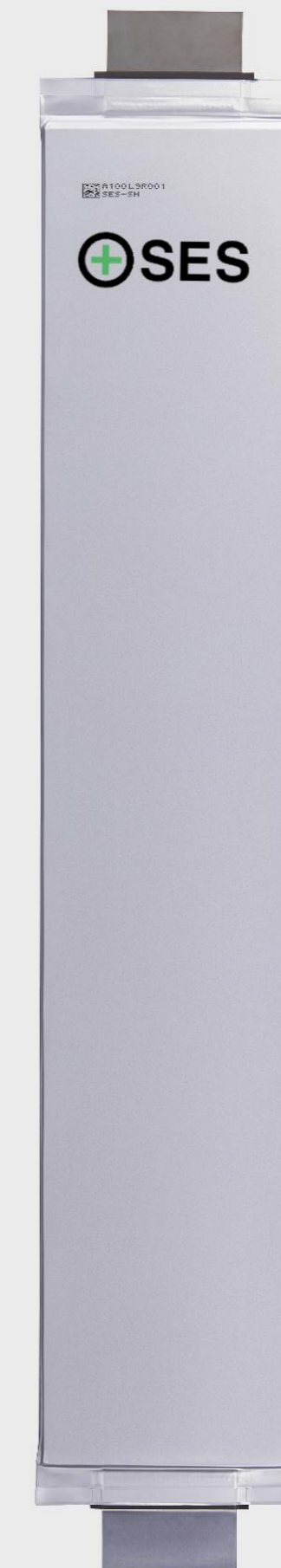
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- **Targeted Milestones over the next 12-months**
  - Deliver and optimize A-samples for our 3 JDA Partners
  - Begin to transition from A-samples to B-samples
  - Continue to establish supply chains for key materials
- **2022 Financial Guidance**
  - Capital expenditures in the range of \$25 - \$35 million
  - Cash used in operations in the range of \$70 - \$80 million
  - Total cash used in the range of \$95 - \$115 million



# Li-Metal Batteries

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# APPENDIX

# OUR DEMONSTRATED PERFORMANCE



3<sup>RD</sup> PARTY  
VALIDATED?

Energy Density	Measured	(4 Ah): 370 Wh/kg, 700 Wh/L	✓
	Projected	(100 Ah A-sample): >400 Wh/kg, >1,000 Wh/L	---
Cost	Manufacturability	Demonstrated multi-layer cells can be built using Li-ion-like assembly process	✓
Lifetime	3/4 Layer	Up to approximately <b>800 cycles (80% capacity retention)</b>	---
	Multi-Layer (25+)	Up to 550 cycles (90% capacity retention)	---
Fast Charging	Multi-Layer (25+)	Up to 80% charge in less than 15 minutes	✓
Safety	Thermal	Electrolyte is stable with Li above Li melting point (ARC cell)	✓
	Nail	PASS TEST	✓
	Overcharge	PASS TEST	✓
	External Short Circuit	PASS TEST	✓

