

# Q2 2025 Results

# 30 July 2025 (corrected 8/1/2025)

On August 1, 2025, Forge Global Holdings, Inc. (the "Company") announced a correction to its press release issued on July 30, 2025, announcing the Company's unaudited financial results for the second quarter and six months ended June 30, 2025. The correction relates to non-cash entries recorded in connection with the valuation and accounting presentation of the Company's warrant liabilities and conforms reporting and presentation in the press release and supplemental materials to the results and presentation to be reported in the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2025. This correction also is reflected in this earnings presentation, which was originally provided in connection with the Company's 2Q25 Financial Results Conference Call.

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#### Disclaimer

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## **Executive Leadership**





Chief Executive Officer

FinTech executive with more than 33 years of experience. Previously CEO of PENSCO (acq. NASDAQ:OPB), Totality (acq. NYSE:VZ) and Novo (acq. EPA:PUB)





ignition

Totality



#### **James Nevin**

Chief Financial Officer

25+ years in financial and capital markets experience London Stock Exchange Group (LSEG) incl. roles as MD, Head of Funds, Research and Investment & Wealth Solutions, MD, Head of Data Solutions and CFO, MD of the Information Services Division

Additional Roles at Investec, Stifel, and Deloitte





STIFEL Deloitte.

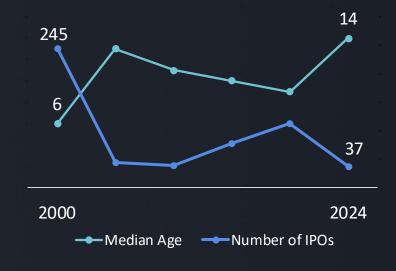


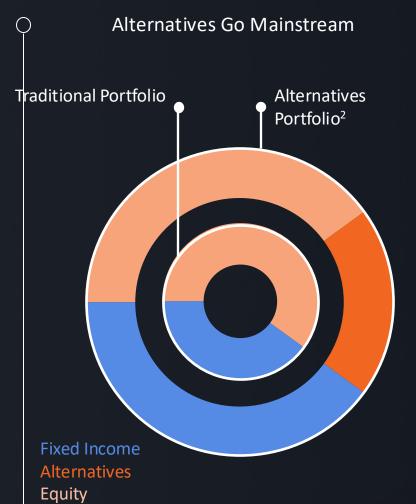
Kelly Rodriques, CEO, Forge Global

## Private Market Dynamics

Extended Private Lifecycle

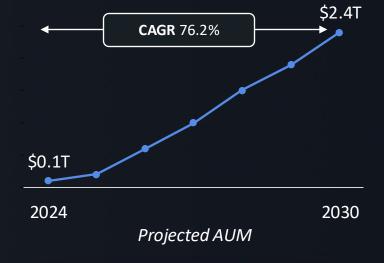
Number and Median Age of VC-Backed IPOs1





**Democratization of Access** 

Private Market Retail Investor Allocation in the US<sup>3</sup>





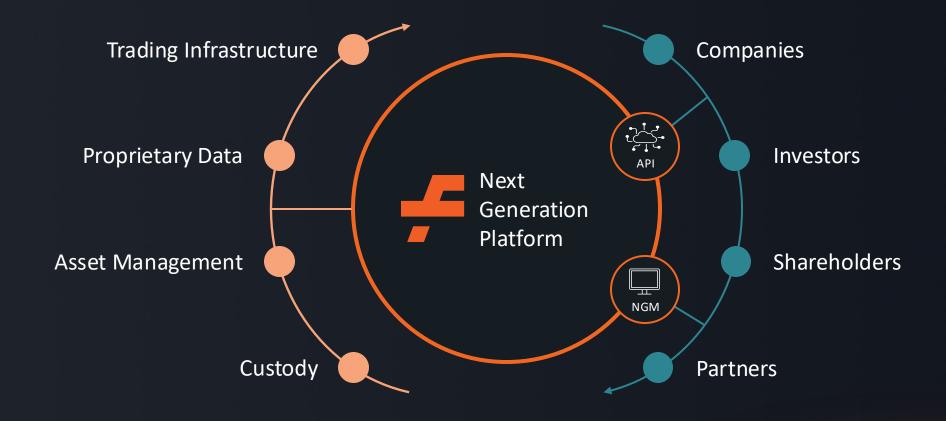
- 1. Jay R. Ritter, (2025, July 2). Initial Public Offerings: Updated Statistics, 1980-2024, Univ. of Florida
- Aylott, T. (2025, April 29). BlackRock: 70% of wealth investors to hold up to a fifth in private assets by 2030. Portfolio Adviser Deloitte, Private Capital Investing Financial Services Predictions 2025, 2024

# Market Opportunity - Accelerating Demand Across Four Key Verticals





# Why Forge Is Uniquely Positioned To Win





# FUTURE PRIVATE 2025\*\* 20% SUMMIT

Presented by Forge

## 2025 Strategic Priorities



Opening The Market To New Participants
With new investment vehicles and products



Expanding Technology-Enabled Competitive Advantage Through our modern, API-native technology architecture



Executing With Discipline

By balancing innovation with operational focus



James Nevin, CFO, Forge Global

### FRGE 2Q25

Second consecutive quarter of record revenue as a public company

28% year over year growth in revenue, net of transaction-related expenses, for H1 2025

Lowest Adjusted EBITDA loss as public company

Momentum accelerating with the launch of the Next Generation Marketplace, expanded data distribution partnerships, and the completed Accuidity acquisition



# Q2 Revenues

\$MMs	Q2 2025	Q1 2025	Q2 2024	Gross marketplace revenues (\$MMs)				
Marketalace revenue	\$18.6	\$16.0	\$11.7	\$16.0	\$1.4	\$1.1	\$0.1	\$18.6
Marketplace revenue	\$16. <del>0</del>	Ş10.0 	\$11./ <sup>-</sup>					
Custodial administration fees	\$9.1	\$9.3	\$10.6	Qtr Ended 3/31/25	Volume <sup>1</sup>	Net Take Rate <sup>2</sup>	Other <sup>3</sup>	Qtr Ended 6/30/25
						al administration		
Transaction-based expenses	(\$0.2)	(\$0.2)	(\$0.3)	\$9.3	\$(0.2)	\$0.1	\$(0.0)	\$9.1
Total revenues, less transaction-based expenses	\$27.6	\$25.1	\$22.0					
Force				Qtr Ended 3/31/25	Avg cash balance⁴	Cash Admin Fee Rate <sup>5</sup> <i>Note</i> .	Other <sup>6</sup> Totals may not cross	Qtr Ended 6/30/25 s-foot due to rounding



## Q2 operating expense and Adj EBITDA





Qtr Ended 3/31/25 Net Revenue Revenue-related costs CFO transition costs All other cash OPEX Qtr Ended 6/30/25



Yellow-highlighted figures reflect corrected values due to post-close adjustment.

James Nevin, CFO, Forge Global

## YTD YoY Financials

\$MMs except EPS	H1 2025	H1 2024	% Change
Revenue, net	\$52.7	\$41.2	28%
Total operating expenses	\$82.0	\$83.9	(2%)
Net loss	<mark>(\$28.6)</mark>	(\$33.0)	<mark>13%</mark>
Adj EBITDA	(\$14.3)	(\$21.4)	33%
EPS – basic and diluted	<mark>(\$2.30)</mark>	(\$2.67)	<mark>14%</mark>
Adjusted EPS <sup>1</sup> – basic and diluted	(\$2.30)	(\$3.22)	29%



<sup>1</sup> Adjusted EPS removes the impact of non-cash changes in the fair value of warrant liabilities

Note: Yellow-highlighted figures reflect corrected values due to post-close adjustment.

James Nevin, CFO, Forge Global

Kelly Rodriques, CEO, Forge Global

## Trends in Private Markets





# Investment Highlights

Massive private market opportunity

Technology driven competitive advantage

Clear path to profitability





# Q2 2025 Results

30 July 2025

#### Endnotes

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- <sup>1</sup> Impact of period/period change in volume on period/period change in Marketplace revenue
- <sup>2</sup> Impact of period/period change in net take rate on period/period change in Marketplace revenue
- <sup>3</sup> Change in any Marketplace revenue other than Placement fee revenues
- <sup>4</sup> Impact of the period/period change in avg cash balance on period/period change in Custodial administration fees
- <sup>5</sup> Impact of the period/period change in avg cash administration fee rate on period/period change in Custodial administration fees
- <sup>6</sup> Change in any custodial revenues other than cash administration fee revenue

