



Second Quarter 2023

EARNINGS CONFERENCE CALL
August 1, 2023

ESAB CORPORATION

Forward-Looking Statements & Non-GAAP Disclaimer

DISCLAIMER

This document has been prepared by ESAB Corporation, a Delaware corporation (the “Company” or “ESAB”), solely for informational purposes. References herein to the terms “ESAB” and the “Company” when used in the historical context prior to April 4, 2022, refer to the carve-out financials derived from Colfax Corporation’s (“Colfax”) accounting records before giving effect to the separation of Colfax’s fabrication technology business into an independent publicly traded company on April 4, 2022 (“Separation”). References to the terms “ESAB” and the “Company” when used in the future tense or the historical context after April 4, 2022, refer to ESAB Corporation and its consolidated subsidiaries after the Separation.

Forward-Looking Statements

This presentation includes forward-looking statements, including forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning the Company’s plans, goals, objectives, outlook, expectations, and intentions, including with respect to the anticipated benefits of the Separation and other statements that are not historical or current fact. Forward-looking statements are based on the Company’s current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements, including general risks and uncertainties such as market conditions, economic conditions, geopolitical events, changes in laws, regulations or accounting rules, fluctuations in interest rates, terrorism, wars or conflicts, major health concerns, natural disasters or other disruptions of expected business conditions. Factors that could cause the Company’s results to differ materially from current expectations include, but are not limited to, risks related to the Separation and the Company’s ability to operate as a stand-alone public company; the Company’s ability to achieve the intended benefits of the Separation; the war in Ukraine and escalating geopolitical tensions as a result of Russia’s invasion of Ukraine and related impact on energy supplies and prices; macroeconomic conditions; supply chain disruptions; the impact of COVID-19, including the rise, prevalence, and severity of variants of the virus, actions by governments, businesses, and individuals in response to the situation, such as the scope and duration of the outbreak, the nature and effectiveness of government actions and restrictive measures implemented in response, the impact on creditworthiness and financial viability of customers; other impacts on the Company’s business and ability to execute business continuity plans; and the other factors detailed in the Company’s Annual Report on Form 10-K and subsequent quarterly reports on Form 10-Q, as filed with the U.S. Securities and Exchange Commission. In addition, these statements are based on assumptions that are subject to change. This document speaks only as of the date hereof. The Company disclaims any duty to update the information herein.

Non-GAAP Financial Measures

This document includes a presentation of adjusted EBITDA, adjusted EBITDA margin, organic sales growth, and adjusted free cash flow and other financial measures that are not calculated in accordance with generally accepted accounting principles in the United States (“GAAP”), which ESAB uses to measure the performance of its business. The non-GAAP financial measures provided herein are adjusted for certain items as presented in the Appendix and should be considered in addition to, and not as a replacement for or superior to, the comparable GAAP measures, and may not be comparable to similarly titled measures reported by other companies. ESAB presents some of these non-GAAP financial measures including and excluding Russia due to economic and political volatility caused by the Russia and Ukraine conflict, which results in enhanced investor interest in this information. Core non-GAAP financial measures excludes Russia for the three months ended June 30, 2023, and July 1, 2022. Management believes that these non-GAAP financial measures provide useful information to investors by offering additional ways of viewing ESAB’s results, and represent the following:

- Organic sales growth (presented with and without Russia or “Core”) excludes the impact of acquisitions and foreign exchange rate fluctuations;
- Adjusted EBITA (presented with and without Russia or “Core”) represents net income excluding the effect of restructuring and other related charges, acquisition-related amortization and other non-cash charges, separation costs, income tax expense, and interest expense (income) and other, net;
- Adjusted EBITDA (presented with and without Russia or “Core”) represents Adjusted EBITA excluding the effect of depreciation and other amortization;
- EBITA and adjusted EBITDA margins are subject to the same adjustments as adjusted EBITA and adjusted EBITDA, respectively;
- Adjusted net income from continuing operations represents net income from continuing operations attributable to ESAB Corporation excluding restructuring and other related charges, acquisition-related amortization and other non-cash charges and separation costs. Adjusted net income includes the tax effect of non-GAAP adjusting items at applicable tax rates;
- Adjusted net income per share from continuing operations is a calculation of adjusted net income from continuing operations over the weighted-average diluted shares outstanding;
- Adjusted free cash flow represents cash flows from operating activities excluding cash outflows related to the ESAB’s separation from Colfax and discontinued operations, less purchases of property, plant and equipment net of proceeds from sale of certain properties.
- Cash conversion represents Adjusted free cash flow divided by Adjusted net income from continuing operations.

Management also believes that presenting these measures allows investors to view its performance using the same measures that ESAB uses in evaluating our financial and business performance and trends. See the Appendix to this presentation for a reconciliation of these non-GAAP measures to their closest equivalent GAAP measures. Refer to information about the non-GAAP measures contained in this presentation. Additional information regarding non-GAAP measures can be found in our most recent Form 10-Q and our Form 8-K furnished as of the date of this presentation with the SEC, which are available at www.ESABcorporation.com.

2Q 2023 Highlights

- Record sales and margin
- End markets remain resilient
 - Automation sales increased >20%
- Product line simplification driving margins
- EBX delivering robust cash flow
- Raising full year 2023 guidance

2Q 2023 results:

\$680M

Sales¹



+8%

Total Sales Growth¹
Organic +6%



\$127M

aEBITDA¹



+20%

Year-over-Year



18.6%

aEBITDA Margin¹



+200bps

Year-over-Year



Delivering another strong quarter and raising guidance

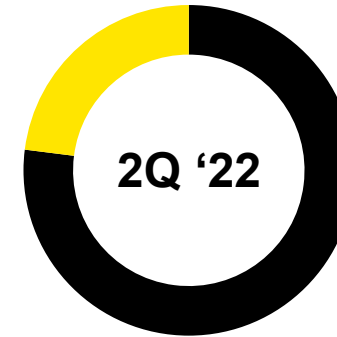
Creating A Narrowly Diversified Premier Company

- New equipment driving Fabtech growth
- Digital and process solutions supporting double digit automation growth
- Geographic expansion and end-market diversification delivering gas control growth
- Bolt-on acquisitions accelerating growth strategy



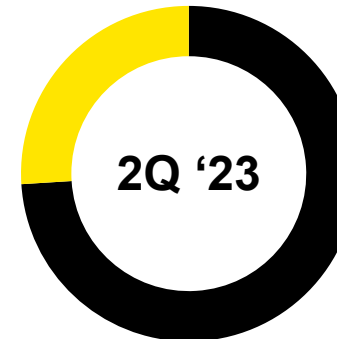
% of Total Revenue

Gas Control
& Automation
23%



Fabtech
77%

Gas Control
& Automation
26%



Fabtech
74%

Re-shaping ESAB into a faster growing less cyclical enterprise

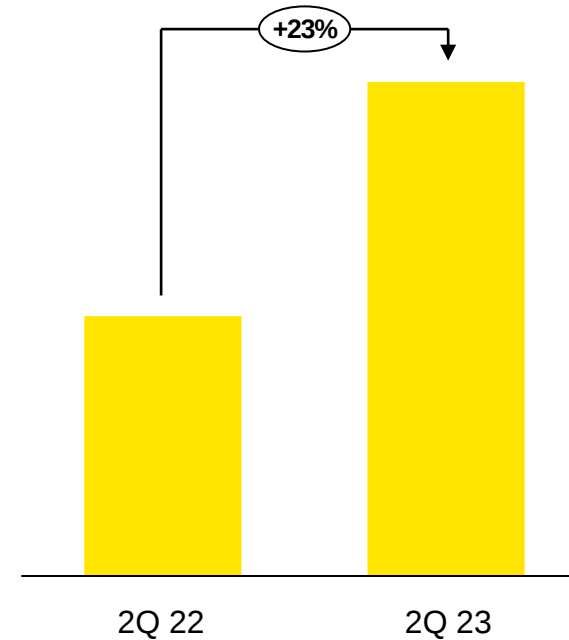
Momentum In Our Automation Strategy

ESAB advantage

- Leader in automation process design
- Ease-of-use
 - Smart devices enabled for welders
 - Reduced programing time
- Real-time data analytics
- 2Q cobot sales up triple digits Y-o-Y



Strong automation demand



Expecting double digit growth

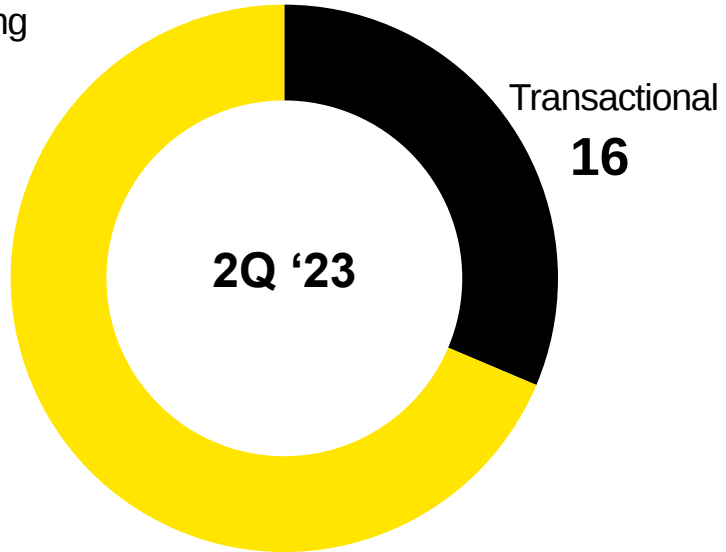
EBX Driving Manufacturing Efficiency

Focus on continuous improvement

51 Total Kaizens Completed

Manufacturing

35



Flow meter production line Kaizen

- Automating to improve productivity
 - 30% increase in units per day
 - 40% lubricant savings
- Mfg process stability
- Improved quality and safety



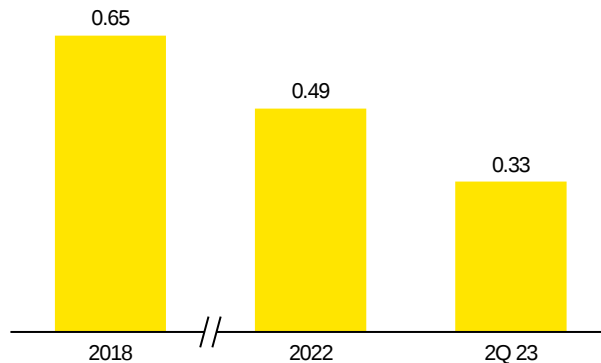
EBX supporting growth and margin improvement

Environmental, Social & Corporate Governance Progress



Health & Safety

- Top quartile Total Recordable Incident Rate (TRIR) of 0.33



Community Investment

- Established a charitable fund
- ESAB and Northern Tools donating equipment to schools



Protecting Our Environment

- Collaboration with GRI to reduce environmental footprint

ESAB CORPORATION



GRI Renewable Industries

Shaping a better world

ESAB 2Q 2023 Financial Summary

(\$ Millions)	2Q 2023 ¹	2Q 2022 ¹	YoY
Sales	\$680	\$632	↑ 8%
aEBITA	118	97	↑ 22%
aEBITA Margin %	17.3%	15.3%	↑ 200 bps
aEBITDA	127	105	↑ 20%
aEBITDA Margin %	18.6%	16.6%	↑ 200 bps

2Q Highlights:

- Markets remain resilient
- Acquisitions performing above expectations
- EBX driving record margins
- Product line simplification creating value

2Q 2023 Sales Growth¹:

Organic	6%
Price	3%
Volume	3%
FX Translation	(1%)
Acquisitions	3%
Total	8%

Strong execution driving results

ESAB 2Q 2023 Americas¹

(\$ Millions)	2Q 2023	2Q 2022	YoY
Sales	\$310	\$291	↑ 7%
aEBITDA	58	49	↑ 20%
aEBITDA %	18.8%	16.7%	↑ 210 bps

2Q Highlights:

- Excluding product line simplification, volume positive
- Improved inventory days by 13 Y-o-Y
- Edge and Volt launching in H2
- Traction in automation and cobot solutions

2Q 2023 Sales Growth¹:

Organic	4%
Price	7%
Volume	(3%)
FX Translation	(2%)
Acquisitions	5%
Total	7%

EBX coupled with product line simplification delivering sustainable margin expansion

ESAB 2Q 2023 EMEA and APAC¹

(\$ Millions)	2Q 2023 ¹	2Q 2022 ¹	YoY
Sales	\$370	\$341	↑ 9%
aEBITDA	68	56	↑ 21%
aEBITDA %	18.4%	16.6%	↑ 180 bps

2Q Highlights:

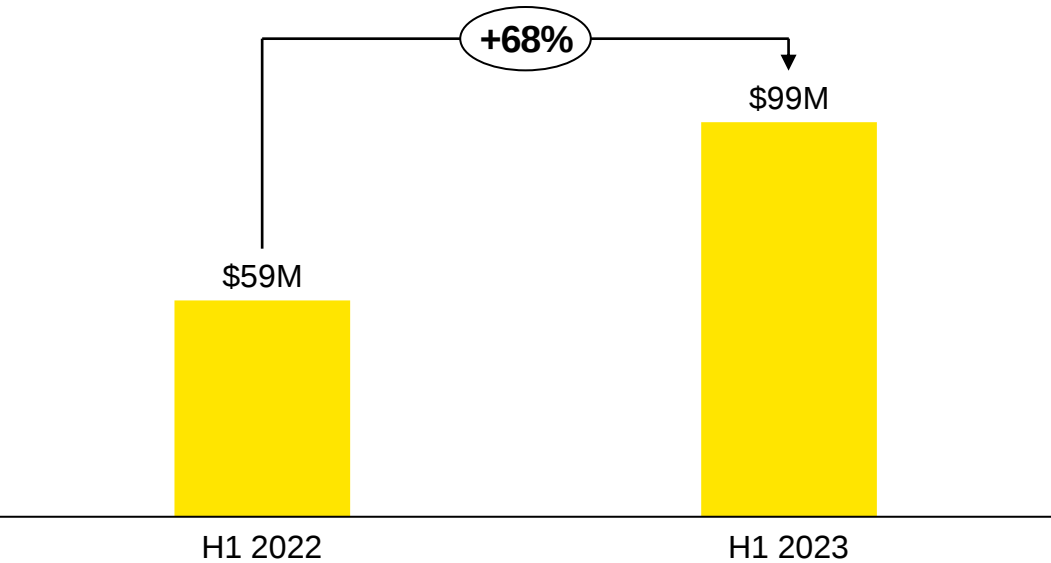
- End markets continue to perform well
- Strong execution driving growth and margin
- Product line simplification gaining traction
- EBX continues to drive efficiency

2Q 2023 Sales Growth¹:

Organic	7%
Price	0%
Volume	7%
FX Translation	0%
Acquisitions	2%
Total	9%

EBX and product line simplification driving growth and margin expansion

ESAB Delivering Strong Free Cash Flow¹



	2Q 2022	2Q 2023
Net Leverage With Acquisitions	2.7x	2.4x
Net Leverage Without Acquisitions ²	2.7x	2.1x

- 2Q FCF improved 61% to \$59 million
- Working capital turns improved 0.3x Y-o-Y
- Cash flow reducing debt and lowering net leverage
- Increased quarterly dividend by 20% to 6c

On track to deliver >90% free cash flow conversion

Raised Full Year 2023 Guidance

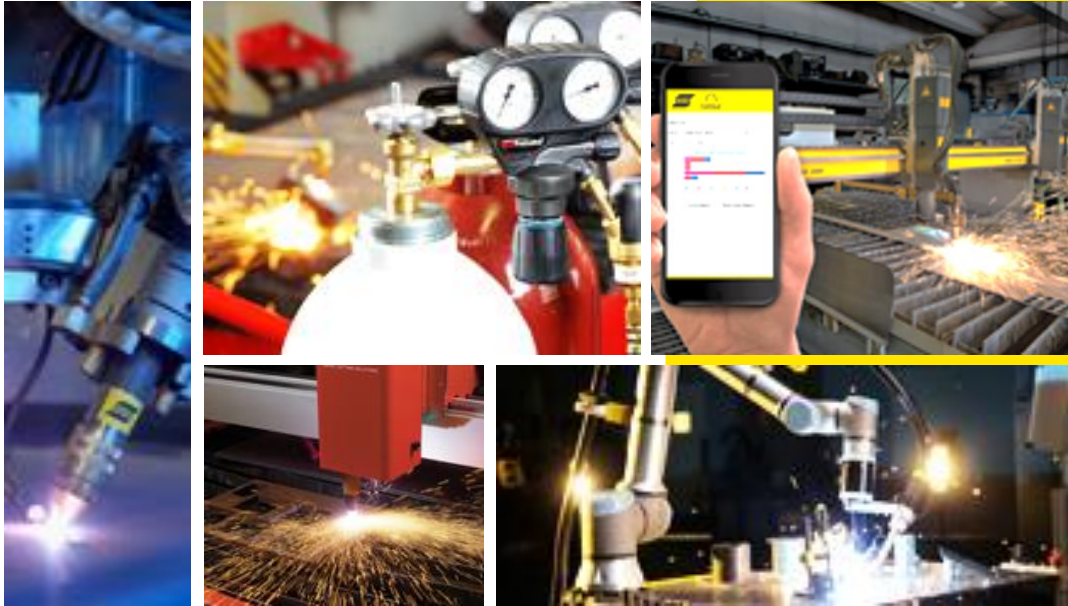
	Original FY 2023 Guidance	Previous FY 2023 Guidance	New FY 2023 Guidance
Sales	\$2.48–\$2.53B	\$2.53–\$2.58B	\$2.56–\$2.61B
Core Organic Growth %	3%–5%	3.5%–5.5%	4.0%–5.5%
aEBITDA	\$420–440M	\$430–450M	\$450–465M
aEPS	\$3.80–\$4.00	\$3.85–\$4.05	\$4.10–\$4.30
FCF Conversion %	> 90%	No Change	No Change



- Raised full year guidance
- Increased total sales
- aEBITDA increased ~\$18M at mid-point
 - Improved \$5M due to FX
 - Added \$4M of growth investments; \$2M deferred from 2Q
- aEPS increased 25 cents
- FCF conversion on track

Progressing towards our long-term goals

Summary



- Strong execution by the team
- EBX driving growth, margin and cash flow
- Acquisitions performing above expectations
- Raised full year 2023 guidance
- Delivering on our Long-term strategy

Shared
Success

Help Each
Other Win

Always
Improving

Purposeful
Leadership

Every Voice
Valued

Positive momentum continues

Appendix

Full Year 2023 Guidance

ESAB	2022 Actual ¹	Previous 2023 Outlook ¹	New 2023 Outlook ¹
Sales (\$B)	2.43	2.53 - 2.58	2.56 - 2.61
Total Growth	8%	4% - 6%	6.0% - 7.5%
Core Organic Growth	12%	3.5% - 5.5%	4.0% - 5.5%
FX	(5)%	(~2)%	(0.5)%
M&A	1%	~2.5%	~2.5%
aEBITDA (\$M)	408	430 - 450	450 - 465
Interest Expense (\$M)	37	73 - 75	74 - 76
Adjusted Tax Rate	25%	24% - 25%	24% - 25%
NCI (\$M)	4	5 - 7	5 - 7
aEPS (\$)	4.12	3.85 - 4.05	4.10 - 4.30
ESAB Total Dil Shares (M)	61	61 - 62	61 - 61.5

2023 expected sales seasonality: 3Q ~24% and 4Q ~25%

Non-GAAP Reconciliation – 2Q '23 Total and Segments¹

	Three Months Ended June 30, 2023					
	Americas	% of NSV	EMEA & APAC	% of NSV	Total ESAB	% of NSV
Net Sales	\$ 310.3		\$ 410.1		\$ 720.4	
Net Sales attributable to Russia	\$ -		\$ 40.3		\$ 40.3	
Core Net Sales	\$ 310.3		\$ 369.7		\$ 680.1	
Operating Income	\$ 46.1	14.9%	\$ 62.6	15.3%	\$ 108.6	15.1%
Restructuring and other related charges	\$ 3.0		\$ 2.2		\$ 5.2	
Acquisition- amortization and other related charges	\$ 5.4		\$ 3.8		\$ 9.3	
Adjusted EBITA	\$ 54.5	17.6%	\$ 68.6	16.7%	\$ 123.1	17.1%
Adjusted EBITA attributable to Russia	\$ -		\$ 5.2		\$ 5.2	
Core Adjusted EBITA	\$ 54.5	17.6%	\$ 63.4	17.1%	\$ 117.9	17.3%
Depreciation and other amortization	\$ 3.8		\$ 5.2		\$ 9.0	
Adjusted EBITDA	\$ 58.3	18.8%	\$ 73.8	18.0%	\$ 132.1	18.3%
Adjusted EBITDA attributable to Russia	\$ -		\$ 5.6		\$ 5.6	
Core Adjusted EBITDA	\$ 58.3	18.8%	\$ 68.2	18.4%	\$ 126.5	18.6%

Non-GAAP Reconciliation – 2Q '22 Total and Segments¹

	Three Months Ended July 1, 2022					
	Americas	% of NSV	EMEA & APAC	% of NSV	Total ESAB	% of NSV
Net Sales	\$ 291.1		\$ 370.1		\$ 661.2	
Net Sales attributable to Russia	\$ -		\$ 29.5		\$ 29.5	
Core Net Sales	\$ 291.1		\$ 340.6		\$ 631.7	
Operating Income	\$ 35.8	12.3%	\$ 50.0	13.5%	\$ 85.9	13.0%
Restructuring and other related charges	\$ 3.6		\$ 1.1		\$ 4.6	
Separation costs	\$ 1.5		\$ 1.9		\$ 3.5	
Acquisition- amortization and other related charges	\$ 4.2		\$ 3.4		\$ 7.6	
Adjusted EBITA	\$ 45.2	15.5%	\$ 56.4	15.2%	\$ 101.6	15.4%
Adjusted EBITA attributable to Russia	\$ -		\$ 5.0		\$ 5.0	
Core Adjusted EBITA	\$ 45.2	15.5%	\$ 51.4	15.1%	\$ 96.6	15.3%
Depreciation and other amortization	\$ 3.4		\$ 5.5		\$ 8.9	
Adjusted EBITDA	\$ 48.6	16.7%	\$ 61.9	16.7%	\$ 110.5	16.7%
Adjusted EBITDA attributable to Russia	\$ -		\$ 5.5		\$ 5.5	
Core Adjusted EBITDA	\$ 48.6	16.7%	\$ 56.4	16.6%	\$ 105.0	16.6%

Non-GAAP Reconciliation – Net Income to Adjusted EPS¹

	Q2 2023	Q2 2022
Net Income from Continuing operations	\$ 68.8	\$ 57.9
Income attributable to noncontrolling interest, net of taxes	\$ 1.7	\$ 0.8
Net Income from Continuing operations	\$ 67.2	\$ 57.1
Restructuring and other related charges - pretax	\$ 5.2	\$ 4.6
Separation costs - pretax	\$ -	\$ 3.5
Acquisition - amortization and other related charges - pretax	\$ 9.3	\$ 7.6
Tax effect on above items	\$ (3.6)	\$ (3.9)
Adjusted Net income from continuing operations	\$ 78.1	\$ 69.0
Adjusted net income from continuing operations attributable to Russia	\$ 3.9	\$ 3.6
Core Adjusted net income from continuing operations	\$ 74.2	\$ 65.4
Net income per share – diluted from continuing operations	\$ 1.10	\$ 0.94
Restructuring and other related charges - pretax	\$ 0.09	\$ 0.08
Separation costs - pretax	\$ 0.15	\$ 0.13
Acquisition - amortization and other related charges - pretax	\$ -	\$ 0.06
Tax effect on above items	\$ (0.06)	\$ (0.06)
Adjusted net income per share – diluted from continuing operations	\$ 1.28	\$ 1.14
Adjusted net income per share – diluted from continuing operations attributable to Russia	\$ 0.06	\$ 0.06
Core Adjusted net income per share – diluted from continuing operations	\$ 1.21	\$ 1.08

Non-GAAP Reconciliation – Adj. Free Cash Flow

	2Q 2023		2Q 2022	
Net cash provided by operating activities	\$	62.6	\$	27.3
Purchases of property, plant and equipment	\$	(9.3)	\$	(7.8)
Proceeds from the sale of certain properties	\$	0.9	\$	0.0
Payments related to the Separation	\$	0.0	\$	7.9
Payments related to discontinued operations	\$	4.4	\$	9.1
Adjusted free cash flow	\$	58.6	\$	36.5