SPEAKER BIOGRAPHIES



Scott G. Stephenson

Chairman, President,
and Chief Executive Officer

Scott G. Stephenson is chairman, president, and chief executive officer of Verisk Analytics. During his tenure as CEO, Verisk was added to the S&P 500 Index and was named to the World's Most Innovative Companies list in 2015 through 2017 by *Forbes* magazine. In 2015, *Institutional Investor* named Mr. Stephenson the number one CEO among sell-side analysts in Verisk's industry category. He became chief operating officer of Verisk in 2008 and president in 2011.

Before joining Verisk, Mr. Stephenson was a senior partner with The Boston Consulting Group, a global management consulting firm. He also served as an advisor to Silver Lake Partners, a technology-oriented private equity firm. Earlier in his career, Mr. Stephenson designed components for missile propulsion systems.

Mr. Stephenson is a graduate of the University of Virginia, where he received a bachelor of science degree in mechanical engineering, and the Harvard Business School, where he received a master of business administration degree.

Mr. Stephenson has served on several civic and charitable boards, including the Data Science Institute at the University of Virginia, where he and his wife established the Stephenson Chair in Data Science. He is an elder of Central Presbyterian Church in New York City.



Neal Anderson

President, Wood Mackenzie

Neal Anderson is president of Wood Mackenzie, a global leader in data analytics and commercial intelligence for the energy, chemicals, and metals and mining industries. He is responsible for the overall business performance of the company.

Since joining Wood Mackenzie in 1996, Mr. Anderson has held several other senior roles, including chief operating officer, executive vice president of consulting, and head of global research.

During his more than 27 years in the industry, Mr. Anderson has worked for BG Group as a petroleum geologist in the Asia-Pacific and UK regions and in the strategic planning group, where he was involved in the development and implementation of upstream and downstream corporate strategy, economic evaluation, and asset acquisition.

Mr. Anderson holds a BSc (with Honours) degree from Queen's University Belfast and an MSc from Imperial College London.

Mr. Anderson has been an active member of the U.S. National Petroleum Council since 2010.



Mark V. Anquillare

Executive Vice President
and Chief Operating Officer

Mark V. Anquillare is executive vice president and chief operating officer of Verisk Analytics. In his role as COO, Mr. Anquillare is responsible for overseeing Verisk's property/casualty insurance businesses, including ISO, Xactware, AIR Worldwide, and Sequel. He also oversees Verisk's Geomni and AER businesses. Mr. Anquillare is responsible for multiple corporate areas, including customer experience, government relations, and real estate.

Mr. Anquillare joined Verisk's ISO subsidiary in 1992 as director of financial systems. He was promoted to assistant vice president in 1994 and to vice president and controller in 2000. Mr. Anquillare was promoted to senior vice president and controller in 2005, to senior vice president and chief financial officer in 2007, to executive vice president and chief financial officer in 2011, and to executive vice president and chief operating officer in 2016.

Before joining ISO, Mr. Anquillare was employed by the Prudential Insurance Company of America. While at Prudential, he was involved in the life and health business and property and casualty operations.

Mr. Anquillare is a graduate of the University of Notre Dame, where he received a bachelor of business administration degree, and the Rutgers Graduate School of Management, where he received a master of business administration degree. He is a Fellow of the Life Management Institute (FLMI).

Mr. Anquillare is active in the community and serves on the Rutgers Business School Advisory Board.



Bill Churney

President, AIR Worldwide

Bill Churney is president of AIR Worldwide, a leading risk modeling and technology firm specializing in risks associated with natural and man-made catastrophes. Mr. Churney is responsible for setting global strategy and overseeing the worldwide operations for the company.

Mr. Churney joined AIR in 2002 and has extensive experience working with companies to better understand their risk management processes and to identify ways to implement analytics to improve catastrophe risk management. He has led teams that have significantly increased the use of models in many markets, including in the United States and Latin America.

Mr. Churney holds a bachelor of arts degree in economics from Haverford College and a master of business administration degree from the Tuck School of Business at Dartmouth College.



Nicholas Daffan

Executive Vice President and
Chief Information Officer

Nicholas Daffan is executive vice president and chief information officer of Verisk Analytics. He is responsible for technology strategy, operations, and delivery of data and analytics.

Before his current role, Mr. Daffan was chief information officer of Argus Information and Advisory Services, where he was responsible for the Argus Data Operations, Product Support, and Information Technology groups.

Before that, Mr. Daffan led the launch of the two newest Argus Syndicated Studies, the Deposit Account Payment Study (in the United States) and the Current Account Benchmarking Study (in the United Kingdom). He joined Argus in 2000 and has more than 15 years of consulting and information technology experience in areas including database architecture, process design, and programming.

Before joining Argus, Mr. Daffan was at Unisys Corporation, where he led a team partnering with Microsoft to implement SQL Server into the very large database space. He also worked at First Manhattan Consulting Group, focusing on retail banking strategy, management information systems, and risk management.

Mr. Daffan holds a bachelor of science degree in finance from Pennsylvania State University.



Richard Della Rocca

President, ISO Claims Analytics

Richard Della Rocca is president of ISO Claims Analytics. He is responsible for Verisk's integrated suite of services that improve claims processing and fight fraud. Those services include ISO ClaimSearch®, the property/casualty insurance industry's all-claims database.

Previously, Mr. Della Rocca served as senior vice president of ISO Claims Solutions, where he directed development and operation of ISO ClaimSearch, ISO Claims Outcome Advisor®, and other claims and antifraud services.

Mr. Della Rocca joined ISO as an assistant manager in 1995 and later served as assistant vice president of marketing and as assistant vice president of business development, where he was responsible for identifying and completing acquisitions and strategic alliances in support of ISO's strategic business units and subsidiaries.

Before joining ISO, Mr. Della Rocca held increasingly responsible positions in product development and marketing management at Continental Insurance Company. He earned a bachelor's degree in communications from Rutgers University and holds the Chartered Property Casualty Underwriter (CPCU) designation.



Mike Fulton

President, Xactware Solutions

Mike Fulton is president of Xactware Solutions. He oversees Xactware's integrated solutions for estimating, managing, and analyzing property claims as well as products for professionals involved in the repair and maintenance of bank-owned property and real estate sales.

During his tenure at Xactware, Mr. Fulton has served as senior vice president of claims solutions, senior vice president of quality and support, vice president of pricing data services, claims project manager, pricing analyst, and senior catastrophe consultant. He has been actively involved in the residential and commercial construction industry since 1979 and in the property claims automation industry since 1992.

Mr. Fulton is a graduate of Chattahoochee Technical College in Atlanta, Georgia. He holds the Chartered Property Casualty Underwriter (CPCU) designation and is an IICRC Certified Water Restoration Technician and licensed general contractor.



Lisa Bonalle Hannan

President, Verisk Financial Services

Lisa Bonalle Hannan is president of Verisk Financial Services, overseeing Verisk's Argus, Argus India, G2, LCI, Marketview, and Verisk Retail businesses.

Ms. Hannan has more than 20 years of experience in payments, credit cards, and consumer banking and has worked extensively in corporate strategy and new product development. She most recently served as Argus's chief marketing officer and business development executive, responsible for marketing, business development, partnerships, strategic alliances, and media effectiveness.

Before joining Argus, Ms. Hannan held the role of president, North American Financial Solutions, for Affinion Group. She has also held a number of senior management positions at Citicard and the credit card division of JPMorgan Chase.

Ms. Hannan holds a master of business administration degree from New York University and an undergraduate degree from Providence College.



Lee M. Shavel

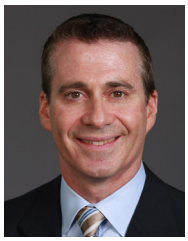
Executive Vice President and
Chief Financial Officer

Lee M. Shavel is executive vice president and chief financial officer of Verisk. He joined the company in 2017 and is responsible for Verisk's corporate financial functions, including accounting, financial processes and systems, financial planning and analysis, and tax reporting. He oversees Verisk's financial strategy, including the company's treasury functions, investor relations, and capital structure.

Mr. Shavel also works closely with Verisk businesses to develop strategic plans, acquisition strategies, and financial performance objectives. He leads Verisk's relationships with the debt and equity investment communities, including both buy-side institutional investors and sell-side research analysts.

Before joining Verisk, Mr. Shavel most recently served as executive vice president and chief financial officer of Nasdaq, Inc., from 2011 to 2016. Before that, he served as managing director and Americas head of Financial Institutions Investment Banking and in other capacities at Bank of America Merrill Lynch from 1993 to 2011. Since 2016, he has served as a board director and chairman of the Audit Committee of Investment Technology Group, Inc.

Mr. Shavel graduated with honors from the University of Pennsylvania, with a bachelor of arts degree in English and a bachelor of science degree in economics from the Wharton School of Finance.



Neil Spector

President, ISO

Neil Spector is president of ISO, helping property/casualty insurers manage and improve underwriting and rating performance throughout the policy life cycle.

In the United States, Europe, and around the world, Mr. Spector is responsible for the personal and commercial lines underwriting and rating organization, including product management, strategy, sales, and operations as well as application development, business development, government relations, and finance.

Mr. Spector oversees the development of underwriting and rating solutions that use timely and cost-effective predictive analytics and high-quality data to improve insurers' ability to assess risk and improve their financial performance. He is also responsible for ISO's core products and services—such as advisory prospective loss costs (projections of future claims), policy forms, underwriting rules, and related information—that most U.S. insurers use to write one or more lines of commercial or personal business.

Leading brands include 360Value®, LOCATION®, ISOnet®, Mozart Form Composer™, RISK:check® Point of Sale, A-PLUS™, Coverage Verifier℠, ISO Market Landscape™, iiX, and the ProMetrix® suite of services. His operational responsibilities include a national field force that performs on-site commercial building inspections and a community hazard mitigation team that administers our municipal fire protection, building code, and flood programs in communities around the country.

Previously, Mr. Spector was president of Underwriting Solutions at Verisk Insurance Solutions and vice president and chief sales officer of Verisk Insurance Solutions and of ISO, a Verisk business. Before joining ISO, Mr. Spector served as head of sales for ISO's AscendantOne division in Nashua, New Hampshire. Before joining AscendantOne, he spent 12 years in sales and sales management positions of increasing responsibility with Automatic Data Processing (ADP), Compuware Corporation, and IBM.

Mr. Spector holds a bachelor's degree in business management and marketing from the State University of New York at Binghamton.