



Investor Presentation

January 2025

Disclaimer



All statements other than statements of historical facts included in this presentation that address activities, events or developments that we expect, believe or anticipate will or may occur in the future are forward-looking statements. These statements are based on management's current expectations, assumptions, estimates and beliefs. Although we believe that we have a reasonable basis for forward-looking statements contained herein, we caution you that they are based on current expectations about future events affecting us and are subject to risks, uncertainties and factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond our control, that may cause our actual results to differ materially from those expressed or implied by forward-looking statements in this presentation. These potential risks and uncertainties that could cause actual results to differ materially from those described in forward-looking statements include, without limitation, our ability to successfully commercialize our iDose TR therapy; the impact of general macroeconomic conditions including foreign currency fluctuations and future health crises on our business; our dependence on a limited number of third-party suppliers, some of which are single-source, for components of our products; the occurrence of a crippling accident, natural disaster, or other disruption at our primary facility, which may materially affect our manufacturing capacity and operations; securing or maintaining adequate coverage or reimbursement by government or third-party payors for procedures using the iStent®, the iStent inject® W, iAccess, iPRIME, iStent infinite, iDose® TR, our corneal cross-linking products or other products in development, and our compliance with the requirements of participation in federal healthcare programs such as Medicare and Medicaid; our ability to properly train, and gain acceptance and trust from, ophthalmic surgeons in the use of our products; our compliance with federal, state and foreign laws and regulations for the approval and sale and marketing of our products and of our manufacturing processes; the lengthy and expensive clinical trial process and the uncertainty of timing and outcomes from any particular clinical trial or regulatory approval processes; the risk of recalls or serious safety issues with our products and the uncertainty of patient outcomes; our ability to protect our information systems against cyber threats and cybersecurity incidents, and to comply with state, federal and foreign data privacy laws and regulations; our ability to protect, and the expense and time-consuming nature of protecting, our intellectual property against third parties and competitors and the impact of any claims against us for infringement or misappropriation of third party intellectual property rights and any related litigation; and our ability to service our indebtedness.

These and other known risks, uncertainties and factors are described in detail under the caption "Risk Factors" and elsewhere in our filings with the Securities and Exchange Commission (SEC), including our Quarterly Report on Form 10-Q for the quarter ended September 30, 2024, which was filed with the SEC on November 5, 2024. Our filings with the SEC are available in the Investor Section of our website at www.glaukos.com or at www.sec.gov. In addition, information about the risks and benefits of our products is available on our website at www.glaukos.com. All forward-looking statements included in this presentation are expressly qualified in their entirety by the foregoing cautionary statements. You are cautioned not to place undue reliance on the forward-looking statements in this presentation, which speak only as of the date hereof. We do not undertake any obligation to update, amend or clarify these forward-looking statements whether as a result of new information, future events or otherwise, except as may be required under applicable securities law.



WE'LL GO FIRST

Innovation is at the core of everything we do. At Glaukos, we push the limits of science and technology to solve unmet needs in chronic eye diseases for the benefit of patients worldwide.

CORE GROWTH STRATEGY

Leading-edge Innovation

Pursuing **big ideas** that address clinical needs of large and/or underserved patient populations

Dropless Therapies

Challenging conventional paradigms to advance the standards of care and improve outcomes

Commercial Excellence

Building **durable new markets** to better serve physicians and patients worldwide

FIVE NOVEL PLATFORMS

iStent

Micro-scale surgical devices

iDose

Sustained-release pharmaceuticals

iLink

Bio-activated pharmaceuticals

iLution

Transdermal pharmaceuticals

Retina XR

Bio-erodible IVT pharmaceuticals

FOUR THERAPEUTIC AREAS

Glaucoma

Full scope of disease progression

Rare Disease

Keratoconus

Anterior Segment

Dry Eye, Presbyopia, Demodex Blepharitis, Progressive Myopia

Posterior Segment

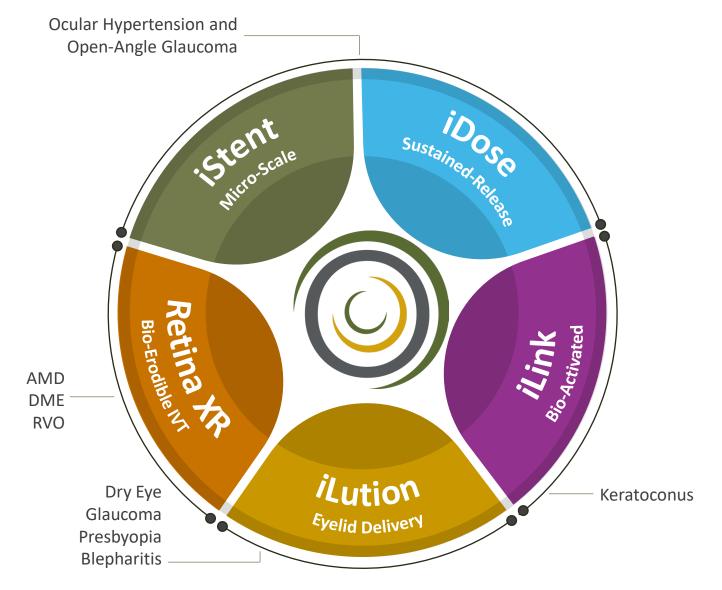
AMD, DME, RVO



INDUSTRY-LEADING INNOVATION

nvested in R&D *since 2018*

Disclosed pipeline programs in 2025 vs. 4 in 2015





2025-26 KEY COMMERCIAL CATALYSTS

Focused on establishing robust growth engines centered on proven, foundational therapies that improve the standard of care

Interventional Glaucoma

iDose® TR iStent infinite®

Keratoconus

iLinko₂n™ with Epioxa™



DISRUPTING THE STATUS QUO

Interventional Glaucoma (IG) is designed to radically improve the legacy treatment paradigm with standalone therapies that slow progression and reduce drug burden

DROPS = POOR PATIENT COMPLIANCE & REDUCED QUALITY OF LIFE

Topical meds remain the dominant glaucoma treatment but...



of patients are noncompliant with drops¹

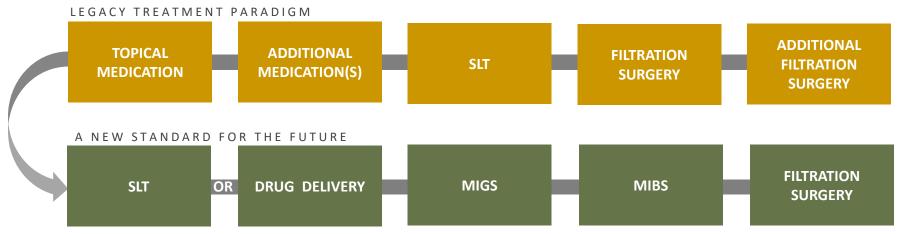
of patients purposely discontinue their drops within 6 months¹

Complex dosing regimens, instillation difficulties and chronic side effects are common problems



- Hyperemia
- Periorbital fat atrophy
- Ocular surface disease
- Hyperchromia

IT'S TIME TO CHANGE



Topical medications used as a supplement ("bridge therapy") as needed



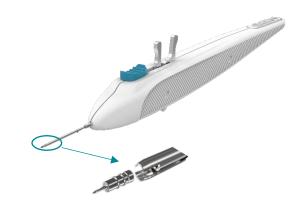
Prostaglandin analog indicated for the reduction of IOP in patients with open-angle glaucoma (OAG) or ocular hypertension (OHT)





iDose TR is designed to provide <u>24/7</u>, continuous, long-duration drug therapy to address ubiquitous patient non-compliance with topical medications





Insertion System

Precision-engineered to facilitate straightforward implantation

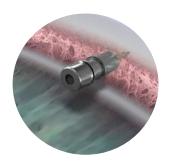


→ Unique Drug Formulation

75 mcg of a novel, proprietary, preservative-free travoprost formulation; ~25,000x more concentrated than leading PGA medications (0.004% in Travatan Z)

Novel Membrane

Nanoporous, ethylene-vinyl acetate (EVA) membrane designed for **continuous drug elution**



Anchored and Stable

Securely anchored into scleral tissue for drug elution directly into the anterior chamber



IG: A NEW PARADIGM

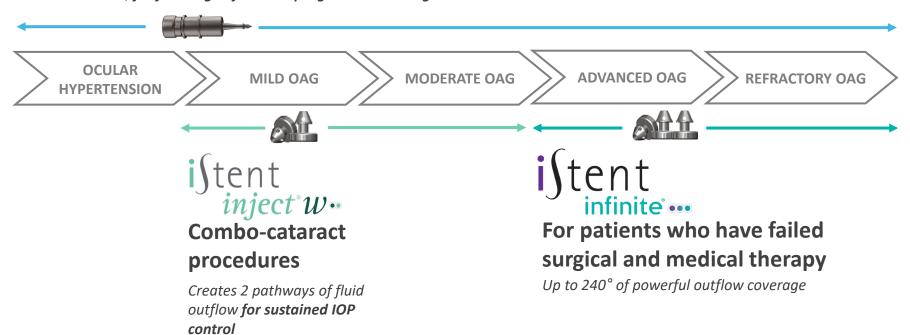


Topical meds used as a supplemental, bridge therapy as needed



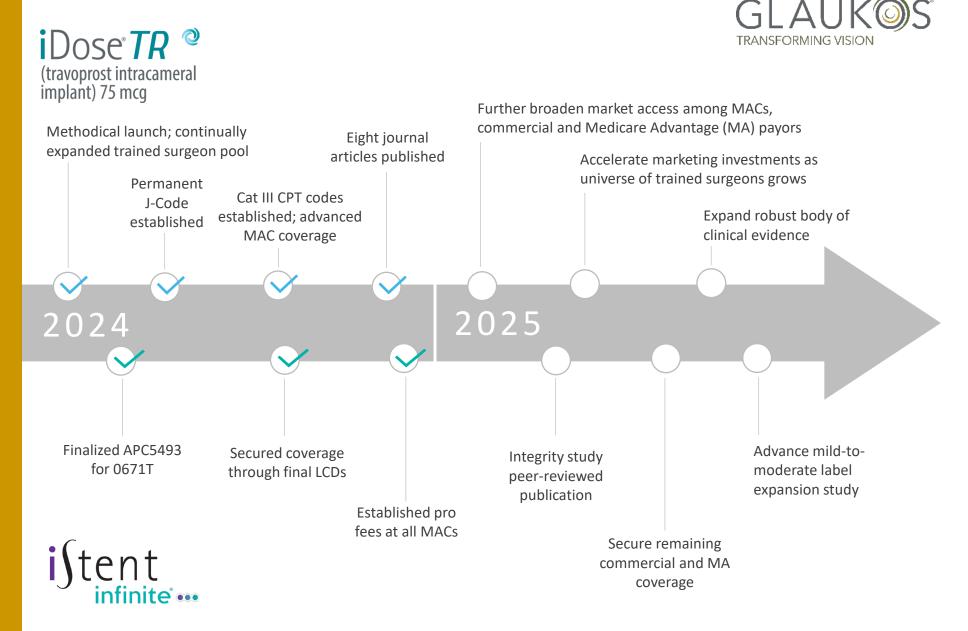
The workhorse; foundational therapy in algorithms across the disease stage spectrum

Designed to provide 24/7 long-duration sustained release of travoprost directly into the anterior chamber; for full range of disease progression where goal is to reduce IOP



DRIVING IG FORWARD

Major progress achieved in 2024 and key objectives for 2025 designed to increase *IG* awareness and adoption





IG & THE **FOREVER** PATIENT



The average OHT/glaucoma patient lives with the disease for 20+ years

COMPREHENSIVE OPHTHALMOLOGY PRACTICE: CONVENTIONAL MODEL

Optimizing referral network and practice administration for cataract and refractive care

Glaucoma care predominantly single treatment per patient, then referred back to OD or glaucoma specialist

Patients can be lost to follow-up and experience unnecessary disease progression

COMPREHENSIVE OPHTHALMOLOGY PRACTICE: IG/FOREVER PATIENT MODEL





Likely to intervene multiple times over a patient's life

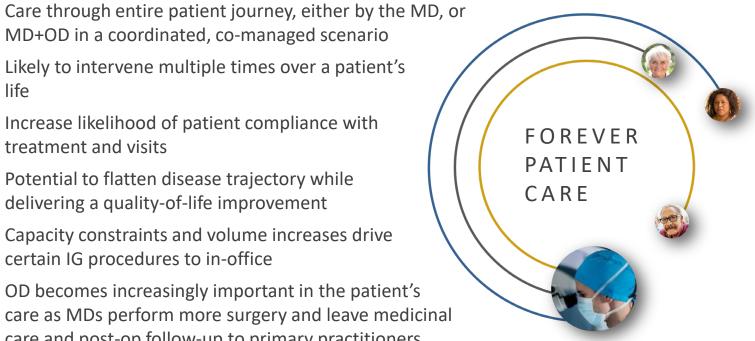
MD+OD in a coordinated, co-managed scenario

Increase likelihood of patient compliance with treatment and visits

Potential to flatten disease trajectory while delivering a quality-of-life improvement

Capacity constraints and volume increases drive certain IG procedures to in-office

OD becomes increasingly important in the patient's care as MDs perform more surgery and leave medicinal care and post-op follow-up to primary practitioners



© 2025 Glaukos Corporation 10 iDose TREX is not approved by the FDA





STRONG IG CLINICAL DATA

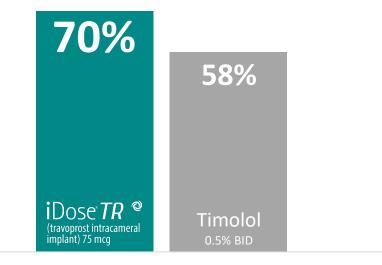
iDose TR: New Phase 3 data confirms long duration¹

of iDose TR subjects in the Phase 3 trials were completely free of IOP-lowering topical medications at 12 months

% OF IDOSE TR SUBJECTS WELL-CONTROLLED ON THE SAME OR FEWER IOP-LOWERING TOPICAL MEDICATIONS

AT 12 MONTHS		AT 36 MONTHS	
PH 3	93%	70%	
PH 2B	92%	69%	

% PATIENTS WELL CONTROLLED ON THE SAME OR FEWER **TOPICAL IOP-LOWERING MEDS IN PHASE 3 TRIAL AT 3 YEARS**





STRONG IG SAFETY DATA

iDose TR: Phase 3 & Phase 2b safety data



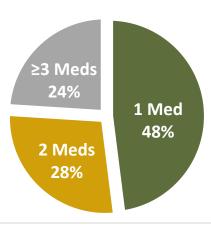
Ph 3 Trials Ph 2b Trial Topical PGAs² 3 Years 3 Years No adverse events of periorbital fat Up to 70% incidence atrophy Very low conjunctival hyperemia 30%-50% incidence No adverse events of corneal endothelial cell loss Very low or no incidence of iris ~20% incidence color change

In controlled studies, the most common ocular adverse reactions in 2% to 6% of patients were increases in intraocular pressure, iritis, dry eye, and visual field defects¹



POWER OF COMBINED THERAPY

Expect surgeons to ultimately combine IG therapies to better control IOP and slow disease progression



NUMBER OF MEDICATIONS BY % OF PATIENTS (US)¹

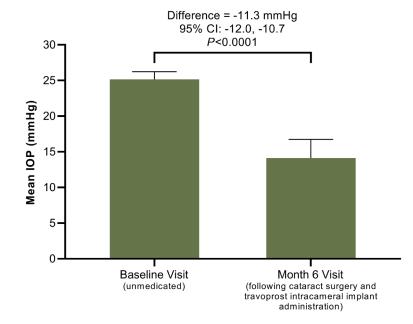
Combining multiple topical meds is widely used to manage IOP by increasing outflow and/or reducing fluid production



COMBINING THERAPIES

Combinatorial therapy has potential to better control IOP with different mechanisms of action

iDOSE TR + CATARACT AT MONTH 6²



KEY TRIAL TAKEAWAYS:

- 44% reduction from baseline in IOP at Month 6
- 11.3 mmHg mean reduction in IOP from baseline
- Excellent safety and tolerability

¹ Market Scope; ² Submitted AGS abstract © 2025 Glaukos Corporation 13



ESTIMATING THE DOMESTIC IG OPPORTUNITY

INTERVENTIONAL GLAUCOMA¹ MIGS + **CATARACT** 12M 22M 13M 0.5M eyes eyes eyes eyes Annual **Procedures** Diagnosed & Treated Diagnosed Prevalence

Initially focused on those glaucoma patients who can most benefit and have the most significant clinical need



Are non-compliant and/or intolerant with topical meds



Have physical limitations that impede their ability to use topical meds



Are post-SLT or post-Durysta patients



Have dry eye and/or other underlying co-morbidities



Want to reduce their drug burden and/or have experienced decreased quality-of life related to topical med use



IG PRODUCT ROADMAP

Glaukos is uniquely positioned to lead development of the IG opportunity

PRODUCT	PATIENT	STATUS		
iStent / iStent inject / iStent inject W	Mild-to-Moderate Glaucoma with Cataract	FDA Approved (2012, 2018, 2020)		
iStent infinite	Glaucoma (failed on prior therapy)	FDA Cleared (2022)		
iStent infinite	Glaucoma (label expansion)	Active PMA Study		
PRESERFLO MicroShunt	Advanced-Refractory Glaucoma	OUS approved / US IDE Open		
iDose TR	Ocular Hypertension - Glaucoma	FDA Approved (2023)		
iDose TREX	Ocular Hypertension - Glaucoma	Phase 2b/3		
iDose Next Generation	Ocular Hypertension - Glaucoma	Pre-Clinical		
iLution Travoprost (GLK-311)	Ocular Hypertension - Glaucoma	Phase 2		
Radius XR	Wearable Patient Engagement & Diagnostic System	FDA Cleared		
iAccess Precision Goniotomy		FDA Cleared		



IG: A VISION FOR THE NEXT 10 YEARS

Multiple growth drivers can combine to create potential for a substantial and sustained increase in IG adoption over the decade



PE groups are likely to gravitate to IG therapy due to the <u>significant</u> <u>clinical benefits and practice efficiency</u> it provides

New sustained-release drug delivery products designed to offer longer duration have potential to fuel additional IG therapy adoption

Consistent reimbursement, surgeon confidence, patient preference and new innovations create opportunities for certain true, anchored sustained-release drug delivery procedures to transition into in-office settings

Combination therapy has potential to become a preferred form of IG therapy

<u>Majority of ophthalmic surgeons</u> choose to adopt the IG algorithm, with the potential for iDose therapies to increasingly compete with SLT for first-line therapy



RARE DISEASE:

ADVANCES IN CORNEAL HEALTH

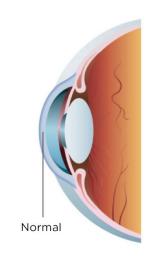
Keratoconus is a serious, sight-threatening disease and the leading cause of full-thickness corneal transplants in the United States

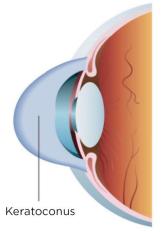
KEY KERATOCONUS (KC) FACTS

 A type of corneal ectasia characterized by corneal thinning and bulging; often marked by frequent eye rubbing



- Onset often in teenage years
- Patients may require multiple corneal transplants over their lifetime
- Remains vastly undertreated due primarily to underdiagnosis and historical lack of an effective solution







Photrexa (Epi-off) is the first and only FDA-approved corneal cross-linking therapy shown to slow or halt KC progression and preserve vision





EPIOXA (Epi-on)
NEXT-GEN
THERAPY
MOVES
FORWARD

Both Phase 3 trials met primary efficacy outcome and demonstrated favorable tolerability and safety

NDA submitted in December 2024; targeting approval decision by YE 2025

epi⊚xa

Oxygen-enriched epithelium-on corneal cross-linking designed to:

Preserve corneal epithelium

Reduce procedure times

Improve patient comfort

Shorten recovery time



Supplemental oxygen is critical for efficacy





Epioxa is not approved by the FDA © 2025 Glaukos Corporation 18



WHAT IF?

CUSTOMIZED, SPHERICAL THERAPY

Third-generation iLink therapy represents a potentially significant advancement in keratoconus care

Advancing Phase 2 clinical program

THIRD-GENERATION ILINK THERAPY DESIGNED TO:

- Use biomechanical modeling to deliver customized, patterned treatment that matches each patient's unique corneal topography
- Use proprietary algorithm to precisely target UV energy for maximum cornea cross-linking efficacy
- Build upon Epioxa advantages while further streamlining and enhancing the patient experience





iLINK / KC **PRODUCT ROADMAP**

Robust pipeline is designed to expand and enhance patient care options with *leading-edge innovations*

PRODUCT	PATIENT	STATUS	
Photrexa (Epi-off)	Keratoconus	FDA Approved (2016)	
Epioxa (Epi-on)	Keratoconus	NDA Submitted YE 2024	
iLink 3 rd Generation	Keratoconus	Phase 2	
iVeena (IVMED-80)	Keratoconus	Phase 1	
iLinko ₂ n Diagnostic Screening Tool	Keratoconus	Pre-Submission	



iLUTION PLATFORM UPDATE

Transdermal dropless therapy has the potential to treat a variety of chronic eye diseases and disorders

POTENTIAL BENEFITS OF EYELID DELIVERY VS PRESCRIPTION EYE DROPS

- Easier administration
- Faster onset of action
- Fewer side effects
- Better compliance



Advancing multiple transdermal programs targeting dry eye disease, presbyopia, glaucoma and demodex blepharitis

DEMODEX BLEPHARITIS

- Affects an estimated 25 million¹ people in the US
- Is caused by infestation of demodex mites, a common ectoparasite found on human skin
- Is characterized by eyelid inflammation and irritation resulting in eyelid redness, discomfort and debris



ILUTION DEMODEX BLEPHARITIS PROGRAM

- Pre-clinical
- Goal to commence Phase 2 clinical trial by YE 2025



RETINA XR **PLATFORM UPDATE**

People in the US affected by retinal disease, primarily AMD and diabetic eye disease¹

Est. US market size in 2024¹

Conventional intravitreal injections impose tremendous treatment burdens on patients and contribute to lack of compliance

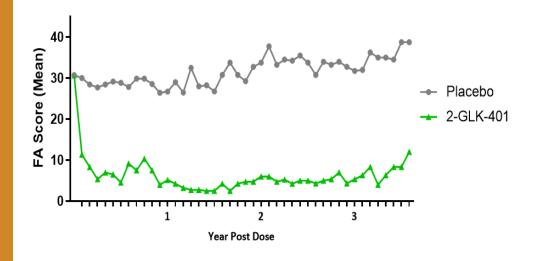


LEAD RETINA XR PROGRAM

IVT Multi-Kinase Inhibitor (GLK-401)

- Biodegradable, small molecule implant
- Designed to provide sustained efficacy for improved patient experience and compliance
- Targets AMD, DME, RVO
- Phase 2: Currently enrolling first-inhuman clinical development program

FLUORESCEIN ANGIOGRAPHY LEAKAGE IN A RABBIT MODEL³

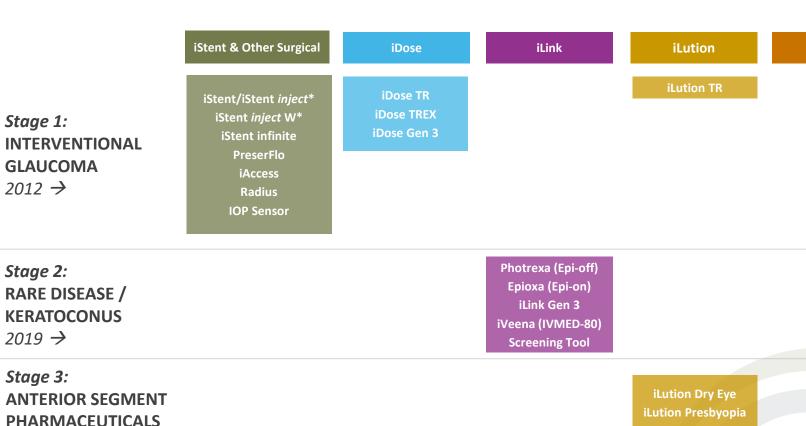




Retina

BUILDING THE BUSINESS IN STAGES

Continually advancing our most promising opportunities to create a cascade of new products across a variety of disease categories over the next decade



Stage 4:

POSTERIOR SEGMENT

PHARMACEUTICALS

2030 →

IVT Multi-Kinase Inhibitor (GLK-401) IVT NCE Conjugate (GLK-411)

iLution Blepharitis

2029 →



AMONG INDUSTRY'S MOST FORMIDABLE PORTFOLIOS

Designed to disrupt treatment paradigms with dropless therapies that address important needs

PRODUCT	PATIENT	STATUS	
iStent / iStent inject / iStent inject W	Mild-to-Moderate Glaucoma with Cataract	FDA Approved (2012, 2018, 2020)	
iStent infinite	Glaucoma (failed on prior therapy)	FDA Cleared (2022)	
iStent infinite	Glaucoma (label expansion)	Active PMA Study	
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iVeena (IVMED-80)	Keratoconus	Phase 1	
iLinko ₂ n Diagnostic Screening Tool	Keratoconus	Pre-Submission	
iLution Dry Eye (GLK-301)	Dry Eye	Phase 2	
iLution Presbyopia (GLK-302)	Presbyopia	Phase 2	
iLution Blepharitis	Demodex Blepharitis	Pre-Clinical	
IVT Multi-Kinase Inhibitor (GLK-401)	AMD, DME, RVO	Phase 2	
IVT NCE Conjugate (GLK-411)	DME	Pre-Clinical	
Radius XR	Wearable Patient Engagement & Diagnostic System	FDA Cleared	
iAccess	Precision Goniotomy	FDA Cle <mark>a</mark> red	



KEY 2025 PIPELINE MILESTONES

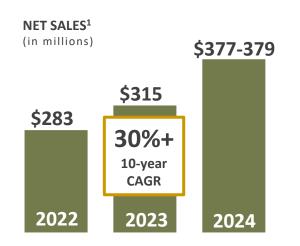
Energy and resources are focused on advancing programs with greatest potential impact

PROGRAM	PATIENT	INTENDED CLINICAL BENEFIT	2025 MILESTONE TARGET	
GLAUCOMA				
to and infinite	Mild-to-Moderate Glaucoma	MIGS therapy	Advance enrollment in PMA pivotal trial	
iStent infinite	Advanced-Refractory Glaucoma	MIGS therapy	EU regulatory approval	
PRESERFLO MicroShunt	Advanced-Refractory Glaucoma	Ab-externo device for late-stage glaucoma	Commence US IDE trial	
iDose TR	OHT-Glaucoma	Sustained-release, 24/7 drug delivery for improved compliance	Conduct Phase 4 studies	
iDose TREX	OHT-Glaucoma	Increased drug payload designed to extend duration-of-effect	Advance Phase 2b/3 clinical program	
iLution Blepharitis	Demodex Blepharitis	Transdermal drug delivery; potential for improved compliance vs topical drops	Commence Phase 2 trial by end of 2025	
CORNEA				
Epioxa (Epi-on)	Keratoconus	Reduced treatment time and complexity for improved patient comfort and recovery	FDA approval by end of 2025	
iLink 3 rd Generation	Keratoconus	Customized treatment algorithms and laser- based UV light source	Advance Phase 2 clinical program	
RETINA				
IVT Multi-Kinase Inhibitor (GLK-401)	AMD, DME, RVO	Biodegradable, sustained-release implant; potential to reduce treatment burdens vs conventional therapies	Advance enrollment in Phase 2 trial	



KEY HIGHLIGHTS

Solid financial and operational footing to support future pipeline delivery and growth plans



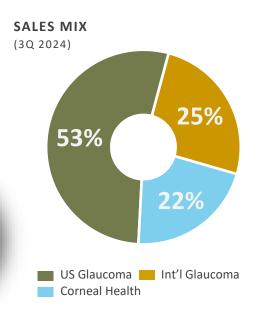




SPECIALIZED MANUFACTURING

Industry leader in micro-scale manufacturing with +20 years' experience

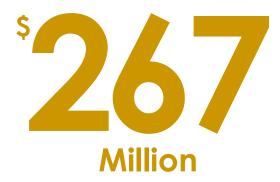
State-of-the-art facilities that meet regulatory, CMC and ISO 7 guidelines



HEALTHY BALANCE SHEET

GROSS MARGIN²

(3Q 2024)



Cash and equivalents as of 9/30/2024

¹ FY2024: Net sales quidance as of 11/4/2024



WE'LL GO FIRST

Innovation is at the core of everything we do. At Glaukos, we push the limits of science and technology to solve unmet needs in chronic eye diseases.





Appendix



	GAAI	o to Non-GA	AP Rec	onciliation - 3	Q 2024	
	3Q 2024 GAAP Gross Margin		Amort. of Dev Tech Intangibles		3Q 2024 Non-GAAP Gross Margin	
Net Sales	\$	96,670			\$	96,670
cogs	\$	22,584	\$	(5,523)	\$	17,061
Gross Profit	\$	74,086	\$	5,523	\$	79,609
Gross Margin		77%				82%