



NEWS RELEASE

Tennant Company Selects Trojan Battery Company to Extend Battery Life for Scrubber and Sweeper Equipment

10/16/2012

Innovative Battery Design Provides Operator Safety with Minimal Maintenance

MINNEAPOLIS--(BUSINESS WIRE)--Oct. 16, 2012-- Tennant Company (NYSE: TNC), a world leader in designing and manufacturing solutions that create a cleaner, safer, healthier world, today announced another innovative solution by featuring Trojan Battery's HydroLink™ single-point battery watering system on a variety of floor scrubbers and rider sweepers. The HydroLink system makes it easier and more cost effective for Tennant customers to maintain their deep-cycle flooded batteries, helping to improve battery life and reduce the frequency of battery replacement.

"Our customers continually tell us they are looking for battery solutions that provide longer runtimes and simplify the upkeep process," said Karin Overstreet, Tennant Company director of product management. "Powering Tennant's equipment with Trojan's innovative HydroLink technology addresses these needs by simplifying the maintenance process to help extend battery life while delivering exceptional performance."

With Trojan's HydroLink single-point battery watering technology, users can fill deep-cycle flooded batteries to the proper electrolyte level with virtually no operator training. HydroLink makes battery watering a simpler and cleaner process, and enables Tennant customers to fill a complete set of batteries in less than 30 seconds. In addition, HydroLink increases operator safety by eliminating the need to open batteries for routine watering and maintenance, reducing the potential for contact with the battery's electrolyte.

"Trojan's advanced HydroLink watering system enables Tennant customers to more easily and accurately water the

batteries that power their Tennant floor scrubber and sweeper equipment,” said Elke Hirschman, Trojan Battery vice president of marketing. “By using HydroLink to precisely water their batteries, Tennant customers will save time and money when on the job, and can extend the life of their deep-cycle battery investment.”

The HydroLink battery watering technology is available direct from the factory and as an “aftermarket” solution for the following Tennant scrubber and sweeper machines:

- Rider Scrubbers: T7/SSR, 7100, T15 and T16
- Walk-Behind Scrubbers: T5/SS5 and 5680/5700
- Rider Sweepers: 6100 and 6200

About Tennant Company

Minneapolis-based Tennant Company (NYSE: TNC) is a world leader in designing, manufacturing and marketing solutions that help create a cleaner, safer, healthier world. Its products include equipment for maintaining surfaces in industrial, commercial and outdoor environments; chemical-free and other sustainable cleaning technologies; and coatings for protecting, repairing and upgrading floors. Tennant's global field service network is the most extensive in the industry. Tennant has manufacturing operations in Minneapolis, Minn.; Holland, Mich.; Louisville, Ky; Uden, The Netherlands; the United Kingdom; São Paulo, Brazil; and Shanghai, China; and sells products directly in 15 countries and through distributors in more than 80 countries. For more information, visit <http://www.tennantco.com>.

About Trojan Battery Company

Trojan Battery Company, based in Santa Fe Springs, Calif., is the world's leading manufacturer of deep-cycle batteries, and offers a complete portfolio of technologically advanced, deep-cycle flooded, AGM and gel products. Trojan batteries provide maximum long-lasting performance to meet the requirements of today's floor cleaning professionals. Founded in 1925, Trojan is ISO 9001:2008 certified with U.S.-based operations in California and Georgia. For more information, visit www.trojanbattery.com.

Source: Tennant Company

Tennant

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