



# GROWING A MAJOR PRECIOUS METALS STREAMING AND ROYALTY COMPANY

**February 22, 2023** 2022 Results Presentation

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The forward-looking information included in this presentation is based on our opinions, estimates and assumptions in light of our experience and perception of historical trends, current conditions and expected future developments, our ability to derive the anticipated benefits therefrom), as well as other factors that we currently believe are appropriate and reasonable in the circumstances. The forward-looking information is also based upon a number of assumptions, including the one of properties in a manner consistent with past practice; the accuracy of public statements and disclosures made by the owners or operators of such underlying properties; and the accuracy of public statements and disclosures made by the owners or operators of such underlying properties; and the accuracy of public statements and disclosures made by the owners or operators of such underlying properties; and the accuracy of public statements and disclosures made by the owners or operators of such underlying properties; and the accuracy of public statements and disclosures made by the owners or operators of such underlying properties; and the accuracy of public statements and disclosures made by the owners or operators of such underlying properties; and the accuracy of public statements and disclosures made by the owners or operators of such underlying properties; and the accuracy of public statements and disclosures made by the owners or operators of such underlying properties; and the accuracy of public statements and disclosures are development or underlying properties; and the accuracy of public statements and disclosures are accuracy of pub

Although we have attempted to identify important risk factors that could cause actual results or future events to differ materially from those contained in forward-looking information, there may be other risk factors not presently known to us or that we presently believe are not material that could also cause actual results or future events to differ materially from those expressed in such forward-looking information. There can be no assurance that such information will prove to be accurate, as actual results and future events could differ materially from those anticipated in such information. Accordingly, readers should not place undue reliance on forward-looking information, which speaks only as of the date of this presentation expressed after such date of this presentation or obligation or undertaking to update or revise any forward-looking information whether as a result of new information, future events or otherwise, except as required by applicable securities laws. All of the forward-looking information contained in this presentation is expressly qualified by the foregoing cautionary statements.

#### Technical and Third-Party Information

Triple Flag does not own, develop or mine the underlying properties on which it holds stream or royalty interests. As a royalty or stream holder, Triple Flag has limited, if any, access to properties included in its asset portfolios. As a result, Triple Flag is dependent on the owners or operators of the properties and their qualified persons to provide information to Triple Flag and on publicly available information to prepare disclosure pertaining to properties and operations on which Triple Flag poles not believe that such information is inaccurate or incomplete or ean be no assurance that such third-party information is inaccurated or incomplete or accurate or incomplete or accurate or incomplete or accurate.

#### Market and Industry Data

Market and industry data presented throughout this presentation were obtained from third-party sources, industry reports and publications, websites and other publicly available information, as well as industry and other data prepared by us or on our behalf, on the basis of our knowledge of the markets in which we operate, including information provided by other industry participants. These third-party sources include Skarn Associates Limited, S&P Global Market Intelligence, SNL Metals & Mining Data and Wood Mackenzie Inc. Although we believe it to be reliable, Triple Flag has not independently verified any of the data from third-party sources referred to in this presentation, analyzed or verified the underlying studies or surveys relied upon or referred to by such sources, or ascertained the underlying marture of the data gathering and other limitations and uncertainties inherent in any statistical survey.

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#### Gold Equivalent Ounces ("GEOs"):

GEOs are a non-IFRS measure and are based on stream and royalty interests and are calculated on a quarterly basis by dividing all revenue from such interests for the quarter by the average gold price during such quarter. The gold price is determined based on the London Bullion Market Association ("LBMA") PM fix. For periods longer than one quarter, GEOs are summed for each quarter in the period. Triple Flag uses this measure internally to evaluate its underlying operating performance across its stream and royalty portfolios for the reporting periods presented and to assist with the planning and forecasting of future operating results. GEOs are intended to provide additional information only and do not have any standardized definition under IFRS and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS. The measures are not necessarily indicative of gross profit or operating cash flow as determined under IFRS. Other companies may calculate these measures differently.

#### Non-IFRS Measures

This presentation makes reference to certain non-IFRS measures. These measures are not recognized measures under International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board and do not have a standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other companies. Rather, these measures are provided as additional information to complement IFRS measures, browniding further understanding of our results of operations from management's perspective. Accordingly, these measures are provided as additional information reported under IFRS and may be calculated differently by other companies. These non-IFRS measures, including GEOs, adjusted net earnings (loss) per share, free cash flow, adjusted net earnings (loss) per share, free cash flow, adjusted net earnings (loss) per share, free cash flow the companies. These many leads to the result of the presentation of the pres

# **PRESENTERS**





Shaun Usmar CEO and Director



**Sheldon Vanderkooy** CFO



**James Dendle** SVP, Corporate Development



**Katy Board** VP, Talent and ESG



**Eban Bari** VP, Finance

## **TRIPLE FLAG Q4 AND FY 2022**



## Highlights

- Solid and consistent financial results
  - Becord 25 koz GEOs in Q4 2022 1
  - Record 85 koz GEOs in 2022, 6<sup>th</sup> annual record <sup>1</sup>
  - Controlled costs and maintained high margins
  - Renewed and extended credit facility
- Top ESG ratings achieved Industry Top Rated
  - Inaugural Sustainalytics rating 4<sup>th</sup> of 114 companies in the global precious metals sector
- NYSE listing in 2022
- Dividend raised by 5% to US\$0.20/sh in 2022
  - Sector leading dividend yield of 1.4% <sup>2</sup>
- Maverix acquisition closed in January 2023

2) Based on share price as at February 17, 2023

<sup>1)</sup> GEOs are based on stream and royalty interests and are calculated on a quarterly basis by dividing all revenue from such interests for the quarter by the average gold price during such quarter. The gold price is determined based on the London Bullion Market Association ("LBMA") PM fix. For periods longer than one quarter, GEOs are summed for each quarter in the period

## **MAVERIX UPDATE**

Building scale and delivering synergies

- Solidifies TFPM as the leading gold-focused emerging senior streamer
  - Assets increased from 80 to 229 | producing assets increased from 15 to 29
  - 93% precious metals exposure and 82% in Australia and Americas 1
  - Enhanced liquidity (increased ~10x post closing ²) and GDXJ inclusion
  - Funded growth to +140 koz GEOs over next five years
- Maverix acquisition closed in January 2023
  - Q1 2023 will consolidate Maverix assets
- On track to realize run-rate synergies of over \$7M on an annual basis
  - Net payroll and Board fee savings ~US\$5.2M annually
  - Duplicative third-party costs ~\$2.3M annually
    - Insurance, Audit, legal, tax, rent, TSX and NYSE listing fees, RCF fees and charges
- Synergies expected to be realized over the course of 2023 and fully in 2024





- 1) Based on analyst consensus NAV
- Based on Average Daily Traded Value (ADTV) since Maverix acquisition closing compared to TFPM's 3-month ADTV prior to Maverix acquisition announcement

# **2022 FINANCIALS**



### Strong and consistent financial results

\$ thousands, except GEOs, per share metrics, asset margin and cash costs per GEO	2022	2021	Q4 2022	Q4 2021
Gold Equivalent Ounces (GEOs) 1,2	84,571	83,602	25,428	20,605
Revenue	\$151,885	\$150,421	\$43,886	\$36,990
Net Earnings	\$55,086	\$45,527	\$15,460	\$13,381
EPS	\$0.35	\$0.31	\$0.10	\$0.09
Adjusted Net Earnings <sup>2</sup>	\$61,848	\$57,563	\$18,265	\$13,409
Adjusted EPS <sup>2</sup>	\$0.40	\$0.39	\$0.12	\$0.09
Adjusted EBITDA <sup>2</sup>	\$117,667	\$123,485	\$33,012	\$28,880
Operating Cash Flow	\$118,376	\$120,015	\$36,721	\$28,997
Free Cash Flow <sup>2</sup>	\$118,376	\$120,015	\$36,721	\$28,997
Cash Costs per GEO <sup>2</sup>	\$165	\$161	\$157	\$159
Asset Margin <sup>2</sup>	91%	91%	91%	91%
Dividends	\$30,406	\$14,838	\$7,787	\$7,419

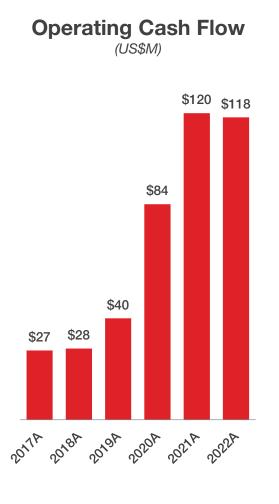
<sup>1)</sup> GEOs are based on stream and royalty interests and are calculated on a quarterly basis by dividing all revenue from such interests for the quarter by the average gold price during such quarter. The gold price is determined based on the London Bullion Market Association ("LBMA") PM fix. For periods longer than one quarter, GEOs are summed for each quarter in the period

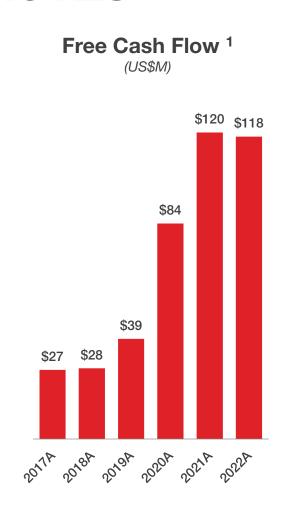
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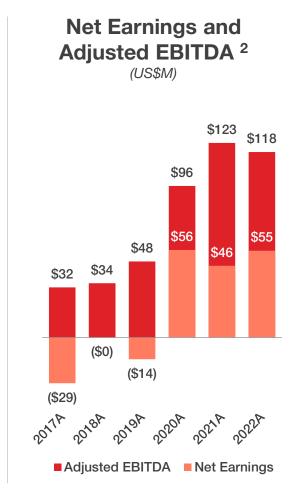
<sup>2)</sup> For a discussion of GEOs, adjusted net earnings, adjusted EPS, adjusted EBITDA, free cash flow, cash costs per GEO and asset margin, which are measures not presented in accordance with IFRS and for a reconciliation to the most directly comparable measure calculated and presented in accordance with IFRS, see the Appendix of this presentation

## STRONG FINANCIALS



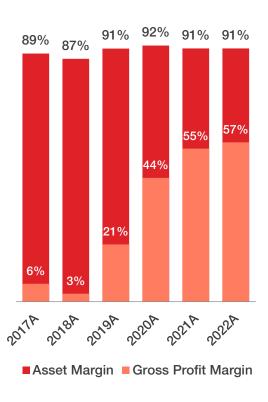








(% of revenue)



Notes: For a discussion of Asset Margin, Adjusted EBITDA and Free Cash Flow and for a reconciliation to the most directly comparable measure calculated and presented in accordance with IFRS, see Appendix to this presentation

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<sup>1)</sup> Free cash flow is a non-IFRS measure which deducts acquisition of other assets (excluding acquisition of mineral interests) from operating cash flow. Acquisition of other assets includes the acquisition of fixtures, leasehold improvements and other assets in connection with the Company's head office premises

<sup>2)</sup> Adjusted EBITDA is a non-IFRS measure which excludes the following items from net earnings (loss): income tax expenses, finance costs, finance income, depletion and amortization, impairment charges, gain/loss on sale or disposition of assets/investments/mineral interests, foreign currency translation gains/losses, increase/decrease in fair value of investments and non-recurring charges

<sup>3)</sup> Gross profit margin is defined as gross profit divided by revenue. Asset margin is a non-IFRS measure and is calculated by adding depletion to gross profit and then dividing by revenue

## **CONSISTENT HIGH MARGINS**



Inflation resistant business with 91% asset margin realized in Q4 2022



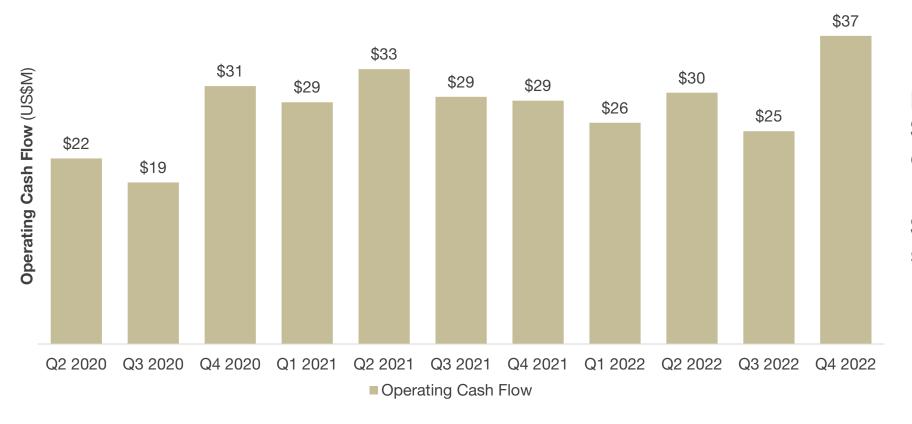
<sup>1)</sup> For a discussion of cash costs/GEO and asset margin, which are measures not presented in accordance with IFRS, and for a reconciliation to the most directly comparable measure calculated and presented in accordance with IFRS, see the Appendix of this presentation

# **ROBUST CASH FLOW**



Proven business model providing strong operating cash flow

# Operating Cash Flow (US\$M)



High cash flow business generating \$118M of operating cash flow in 2022

\$45M of dividends paid since IPO <sup>1</sup>

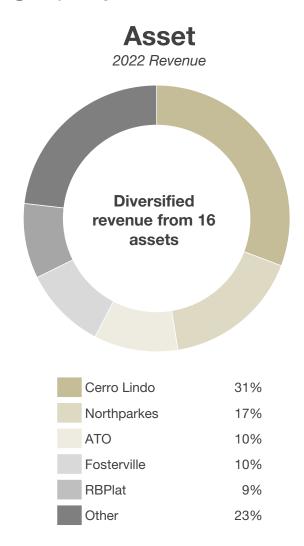
1) Dividends paid to December 15, 2022

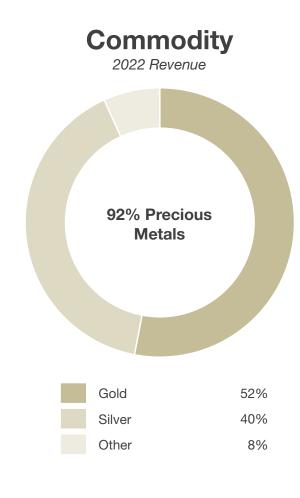
# **PURE PLAY PRECIOUS METALS**

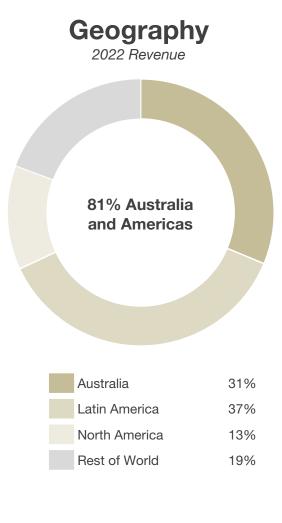


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High-quality diversification







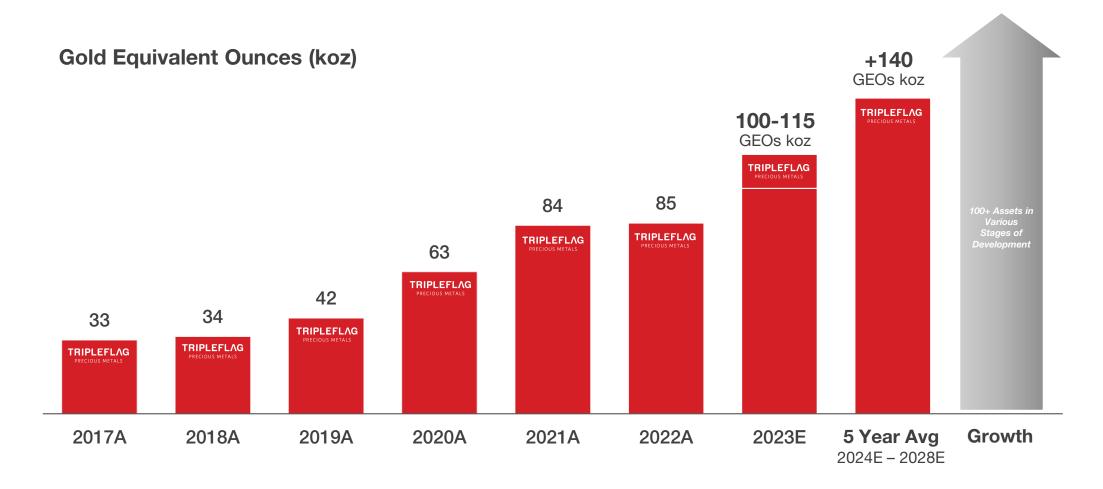
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# TRACK RECORD, CAPITAL DISCIPLINE & RECORD GROWTH



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High-quality, sustainable production profile



Note: 2023E and 5-year average GEOs outlook on stream and royalty interests are based on publicly available forecasts of the owners or operators of properties on which we have stream and royalty interests. When publicly available forecasts on properties are not available, we obtain internal forecasts from the owners or operators, or use our own best estimate. We conduct our own independent analysis of this information to reflect our expectations based on an operator's publicly disclosed guidance and track record of replenishing Mineral Reserves and the operator's publicly disclosed guidance on future production, the conversion of Mineral Reserves, timing risk adjustments, drill results, our view on opportunities for mine plan optimization and other factors. We may also make allowances for the risk of uneven stream deliveries to factor in the potential for timing differences risking the attainment of public guidance ranges. In estimating 2023E and 5-year average GEOs, we used \$1,850/oz Au, \$22.00/oz Ag, \$4.00/lb Cu and \$100/ct diamonds

## 2023E GUIDANCE AND LONG-TERM OUTLOOK



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Sector-leading GEOs growth profile since 2017

## **Key Drivers of 2023E Guidance**

- Assumes continued timing delays across multiple assets, particularly those that are ramping or starting up new capacity, a
  higher than historical average gold/silver ratio, and certain allowances for recent operational performance
  - Portion of Northparkes GEOs will be deferred from 2023 to 2024, reflecting changes in the mill feed, specifically from E31N
  - Fosterville guidance lowered due to ventilation operating restrictions related to low frequency noise constraints
  - Negligible 2023 GEOs are assumed from construction and ramp-up assets, specifically Pumpkin Hollow and Gunnison
  - RBPlat experienced operational disruptions in late Q3 2022 as a result of an underground fatality and ensuing investigation impacting 2023 GEOs
  - Omolon excluded as previously announced

# Long-Term Production Outlook Reaffirmed at +140 koz GEOs

- Includes nameplate contributions from all ramping and advanced construction assets
  - Completion of production ramp-up at Styldrift, Buriticá and Beta Hunt
  - Construction-stage assets restart and ramp-up of operations at Pumpkin Hollow and production from Gunnison
- Northparkes increased gold production in short term from E31 open pit and medium term from E22 high-grade gold cave

# **2023E GUIDANCE**



GEOs and additional 2023E guidance

	2023E Guidance
Gold Equivalent Ounces (GEOs) 1	100 – 115 koz
Depletion	\$65 – 71M
G&A (Cash)	\$16 – 17M
G&A (Non-cash)	~\$5 <b>M</b>
Australian tax rate <sup>2</sup>	~25%

Figures in US\$M unless otherwise noted

<sup>1) 2023</sup>E outlook on stream and royalty interests is based on publicly available forecasts of the owners or operators of properties on which we have stream and royalty interests. When publicly available forecasts on properties are not available, we obtain internal forecasts from the owners or operators, or use our own best estimate. We conduct our own independent analysis of this information to reflect our expectations based on an operator's historical performance and track record of replenishing Mineral Reserves and the operator's publicly disclosed guidance on future production, the conversion of Mineral Reserves, timing risk adjustments, drill results, our view on opportunities for mine plan optimization and other factors. We may also make allowances for the risk of uneven stream deliveries to factor in the potential for timing differences risking the attainment of public guidance ranges.

<sup>2)</sup> Australian Cash Taxes are payable for Triple Flag's Australian royalty interests

## **SUSTAINABILITY**

Superior ESG practices are core





#### Top ESG rankings

- Inaugural (Nov 2022) ESG Risk Rating of 9.2 from Sustainalytics<sup>1</sup>
  - Ranked 4<sup>th</sup> of 114 companies in the global precious metals sector
  - Ranked top 1% of over 15,500 rated companies globally
  - Awarded ESG Industry and Regional Top Rated achievement

#### Climate commitment and performance

- Achieving carbon neutrality through offsetting since inception including ~15 kt CO2e in 2022<sup>2</sup>
- Committed to our long-term goal of net zero emissions by 2050<sup>2</sup>

#### Community investment average target of 2% of net income

- Contributing to community and sector development through our global scholarship and educational development programs is a priority, meaningfully impacting over 45 students to date
- \$800k of Sustainability Initiatives in 2022, including support to Northparkes flood disaster relief

#### Target of at least 30% women on the Board and 30% diversity in senior management by 2025

Achieved 33% women Directors with the addition of Elizabeth Wademan to our Board















WOMEN'S EMPOWERMENT PRINCIPLES

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- 1) Copyright ©2022 Sustainalytics. All rights reserved
- Accounting for our emissions from corporate activities and attributable emissions from our investments. Includes Scope 1, 2 and 3 (categories 6, 7 and 15) greenhouse gas (GHG) emissions as defined by the Greenhouse Gas Protocol

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## **BUILDING THE NEXT SENIOR STREAMER**



Track record, continued organic growth and firepower to grow value

\$2.8B
Market Cap 1

100-115 koz

**2023E GEOs**Guidance<sup>2</sup>

+140 koz

5 Year Average Outlook <sup>2</sup> (2024E – 2028E)

229 Assets

29 Paying Assets Streams and Royalties 1.4% Dividend Yield<sup>1</sup> +\$600M Available liquidity<sup>3</sup>

All figures in US\$ unless otherwise noted

<sup>1)</sup> Based on share price as at February 17, 2023

<sup>2)</sup> GEOs are based on stream and royalty interests and are calculated on a quarterly basis by dividing all revenue from such interests for the quarter by the average gold price during such quarter. The gold price is determined based on the London Bullion Market Association ("LBMA") PM fix. For periods longer than one quarter, GEOs are summed for each quarter in the period

<sup>3)</sup> Pro forma available liquidity represents pro forma net cash and undrawn credit facility subsequent to closing of Maverix acquisition on January 19, 2023



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## **NON-IFRS MEASURES**



#### Gold Equivalent Ounces ("GEOs")

GEOs are a non-IFRS measure and are based on stream and royalty interests and are calculated on a quarterly basis by dividing all revenue from such interests for the quarter by the average gold price during such quarter. The gold price is determined based on the London Bullion Market Association ("LBMA") PM fix. For periods longer than one quarter, GEOs are summed for each quarter in the period. Management uses this measure internally to evaluate our underlying operating performance across our stream and royalty portfolio for the reporting periods presented and to assist with the planning and forecasting of future operating results. GEOs are intended to provide additional information only and does not have any standardized definition under IFRS and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS. The measures are not necessarily indicative of gross profit or operating cash flow as determined under IFRS. Other companies may calculate these measures differently.

#### Adjusted Net Earnings (Loss) and Adjusted Net Earnings (loss) per Share

Adjusted net earnings (loss) is a non-IFRS financial measure, which excludes the following from net earnings (loss): impairment charges; gain/loss on sale or disposal of assets/investments/mineral interests; foreign currency translation (gains) losses; increase/decrease in fair value of investments; effects of the non-cash cost of sales related to prepaid gold interests; non-recurring charges; and impact of income taxes on these items. Management uses this measure internally to evaluate our underlying operating performance for the reporting periods presented and to assist with the planning and forecasting of future operating results. Management believes that adjusted net earnings (loss) is a useful measure of our performance because impairment charges, gain/loss on sale or disposal of assets/investments/mineral interests, foreign currency translation (gains) losses; increase/decrease in fair value of investments and non-recurring charges; gain/loss on sale or disposal of assets/investments/mineral interests; foreign currency translation (gains) losses; increase/decrease in fair value of investments and interests; foreign currency translation (gains) losses; increase/decrease in fair value of investments and interests; foreign currency translation (gains) losses; increase/decrease in fair value of investments/mineral interests; foreign currency translation (gains) losses; increase/decrease in fair value of investments interests; foreign currency translation (gains) losses; increase/decrease in fair value of investments/mineral interests; foreign currency translation (gains) losses; increase/decrease in fair value of investments/mineral interests; foreign currency translation (gains) losses; increase/decrease in fair value of investments/mineral interests; foreign currency translation (gains) losses; increase/decrease in fair value of investments/mineral interests; foreign currency translation (gains) losses; increase/decrease in fair value of investments/mineral interests; foreign currency translation (gains) lo

#### Free Cash Flow

Free cash flow is a non-IFRS measure that deducts acquisition of other assets (excluding acquisition of mineral interests) from operating cash flow. Acquisition of fixtures, leasehold improvements and other assets in connection with our head office premises.

Management believes this to be a useful indicator of our ability to operate without reliance on additional borrowing or usage of existing cash. Free cash flow is intended to provide additional information only and does not have any standardized definition under IFRS and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS. The measure is not necessarily indicative of operating cash flow as determined under IFRS. Other companies may calculate this measure differently.

#### Adjusted EBITDA

Adjusted EBITDA is a non IFRS financial measure, which excludes the following from net earnings: income tax expense; finance income; depletion and amortization; impairment charges; gain/loss on sale or disposal of assets/investments/mineral interests; foreign currency translation gains/losses; increase/decrease in fair value of investments; and non-recurring charges. Management believes that adjusted EBITDA is a valuable indicator of our ability to generate liquidity by producing operating cash flow to fund working capital needs, service debt obligations, and fund acquisitions. Management uses adjusted EBITDA for this purpose. Adjusted EBITDA is also frequently used by investors and analysts for valuation purposes whereby adjusted EBITDA is multiplied by a factor or "multiple" that is based on an observed or inferred relationship between adjusted EBITDA and market values to determine the approximate total enterprise value of a company. In addition to excluding income tax expense, finance costs, finance income and depletion and amortization, adjusted EBITDA also removes the effect of impairment charges; gain/loss on sale or "multiple" that is based on an observed or inferred relationship between adjusted EBITDA is multiplied by a factor or "multiple" that is based on an observed or inferred relationship between adjusted EBITDA is multiplied by a factor or "multiple" that is based on an observed or inferred relationship between adjusted EBITDA is multiplied by a factor or "multiple" that is based on an observed or inferred relationship between adjusted EBITDA is multiplied by a factor or "multiple" that is based on an observed or inferred relationship between adjusted EBITDA is multiplied by a factor or "multiple" that is based on an observed or inferred relationship between adjusted EBITDA is multiplied by a factor or "multiple" that is based on an observed or inferred relationship between adjusted EBITDA is multiplied by a factor or "multiple" that is based on an observed or inferred relationship between adjust

#### Gross Profit Margin and Asset Margin

Gross profit margin is an IFRS financial measure which we define as gross profit divided by revenue. Asset margin is a non-IFRS financial measure which we define by taking gross profit and adding back depletion and non-cash cost of sales related to prepaid gold interests and dividing by revenue. We use gross profit margin to assess profitability of our metal sales and use asset margin to evaluate our performance in increasing revenue and containing costs and providing a useful comparison to our peers. Asset margin is intended to provide additional information only and does not have any standardized definition under IFRS and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS.

#### Cash Costs and Cash Costs per GEO

Cash costs and cash costs per GEO are non-IFRS measures with no standardized meaning under IFRS and may not be comparable to similar measures presented by other issuers. Cash costs are calculated by starting with total cost of sales, then deducting depletion and non-cash cost of sales related to prepaid gold interests. Cash costs are then divided by GEOs sold, to arrive at cash costs per GEO. Cash costs and cash costs per GEO are only intended to provide additional information to investors and analysts and should not be considered in isolation or as substitutes for measures of performance prepared in accordance with IFRS.

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# **RECONCILIATION TO IFRS MEASURES**



2021

Year ended December 31

2022

#### **Gold Equivalent Ounces ("GEOs")**

		2022			
(\$ thousands, except average gold					Year ended
price and GEOs information)	Q4	Q3	Q2	Q1	December 31
Revenue	43,886	33,754	36,490	37,755	
Average gold price per ounce	1,726	1,729	1,871	1,877	
GEOs	25,428	19,523	19,507	20,113	84,571
		2021			
(\$ thousands, except average gold					Year ended
price and GEOs information)	Q4	Q3	Q2	Q1	December 31
Revenue	36,990	37,126	40,939	35,366	
Average gold price per ounce	1,795	1,790	1,816	1,794	
GEOs	20,605	20.746	22.537	19.714	83,602

#### **Adjusted Net Earnings**

	Three mont	hs ended	Year ended		
(\$ thousands, except share and	December 31		December 31		
per share information)	2022	2021	2022	2021	
Net earnings	\$15,460	\$13,381	\$55,086	\$45,527	
Impairment charges	3,600	-	3,600	-	
Gain on disposal of mineral interests	-	-	(2,099)	-	
Loss on derivatives	-	-	-	297	
Foreign currency translation losses	63	1	352	25	
Non-cash cost of sales related to prepaid gold interests	836	-	836	-	
(Increase) decrease in fair value of financial assets	(733)	(60)	4,066	10,786	
IPO readiness costs <sup>1</sup>	-	-	-	670	
Income tax effect	(961)	87	7	258	
Adjusted net earnings	\$18,265	\$13,409	\$61,848	\$57,563	
Weighted average shares outstanding- basic	155,793,370	156,158,978	155,950,659	148,025,464	
Net earnings per share	\$ 0.10	\$ 0.09	\$ 0.35	\$ 0.31	
Adjusted net earnings per share	\$ 0.12	\$ 0.09	\$ 0.40	\$ 0.39	

<sup>(1)</sup> Reflects charges related to a potential U.S. listing that was not pursued.

#### **Cash Costs and Cash Costs per GEO**

(\$ thousands, except GEOs and cash costs per GEO)	Three months ended December 31		Year ended December 31	
	2022	2021	2022	2021
Cost of sales	\$19,428	\$16,339	\$64,881	\$67,168
Less: Depletion	14,604	13,056	50,085	53,672
Less: Non-cash cost of sales related to prepaid gold interests	836	-	836	
Cash costs	3,988	3,283	13,960	13,496
GEOs	25,428	20,605	84,571	83,602
Cash costs per GEO	157	159	165	161

# Free Cash Flow Three months ended December 31

Operating cash flow	\$36,721	\$28,997	\$118,376	\$120,015
Acquisition of other assets	_	-	-	
Free cash flow	\$36,721	\$28,997	\$118,376	\$120,015

2021

#### **Adjusted EBITDA**

(\$ thousands)

Adjusted EDITEA	Three months	ended	Year ended December 31	
	December	31		
(\$thousands)	2022	2021	2022	2021
Net earnings	\$15,460	\$13,381	\$ 55,086	\$ 45,527
Finance costs, net	172	602	1,413	5,673
Income tax (recovery) expense	(247)	1,800	4,789	6,436
Depletion and amortization	14,697	13,156	50,460	54,071
Impairment charges	3,600	-	3,600	-
Gain on disposal of mineral interests	-	-	(2,099)	_
Loss on derivatives	-	-	-	297
Foreign currency translation loss	63	1	352	25
(Increase) decrease in fair value of investments	(378)	(60)	4,636	10,786
Increase in fair value of prepaid gold interest	(355)		(570)	_
IPO readiness costs <sup>1</sup>	· · ·	-	· <u>-</u>	670
Adjusted EBITDA	\$33,012	\$28,880	\$117,667	\$123,485

<sup>(1)</sup> Reflects charges related to a potential U.S. listing that was not pursued.

#### **Gross Profit Margin and Asset Margin**

	Three months ended December 31		Year ended December 31	
(\$ thousands except Gross profit margin and				
Asset margin)	2022	2021	2022	2021
Revenue	\$43,886	\$36,990	\$151,885	\$150,421
Cost of sales	19,428	16,339	64,881	67,168
Gross profit	24,458	20,651	87,004	83,253
Gross profit margin	56%	56%	57%	55%
Gross profit	\$24,458	\$20,651	\$ 87,004	\$ 83,253
Add: Depletion	14,604	13,056	50,085	53,672
Add: Non-cash cost of sales related to prepaid gold interests	836	-	836	-
	39,898	33,707	137,925	136,925
Revenue	43,886	36,990	151,885	150,421
Asset margin	91%	91%	91%	91%

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