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# Franklin BSP Realty Trust, Inc. Announces Third Quarter 2025 Results

**New York City, NY** – October 29, 2025 – Franklin BSP Realty Trust, Inc. (NYSE: FBRT) ("FBRT" or the "Company") today announced financial results for the quarter ended September 30, 2025.

Reported GAAP net income of \$17.6 million for the three months ended September 30, 2025, compared to \$24.4 million for the three months ended June 30, 2025. Reported diluted earnings per share ("EPS") to common stockholders of \$0.12 for the three months ended September 30, 2025, compared to \$0.19 for the three months ended June 30, 2025.

Reported Distributable Earnings (a non-GAAP financial measure) of \$26.7 million, or \$0.22 per diluted common share on a fully converted basis<sup>(1)</sup>, for the three months ended September 30, 2025, compared to \$29.0 million, or \$0.27 per diluted common share on a fully converted basis<sup>(1)</sup>, for the three months ended June 30, 2025.

## **Third Quarter 2025 Summary**

- Core portfolio:
  - Principal balance of \$4.4 billion across 147 loans, averaging \$30.1 million each, with 75.0% collateralized by multifamily properties
  - Closed \$304.2 million of new loan commitments at a weighted average spread of 511 basis points
  - Funded \$195.7 million of principal balance, including future funding, and received \$275.0 million in repayments
- Agency segment:
  - Originated \$2.2 billion of new loan commitments under programs with Fannie Mae, Freddie Mac, and
     HUD
  - Quarter end servicing portfolio of \$47.3 billion
- Total liquidity of \$521.7 million, which includes \$116.6 million in cash and cash equivalents
- Declared a common stock cash dividend of \$0.355, representing an annualized 10.0% yield on book value
- Book value of \$14.29 per diluted common share on a fully converted basis<sup>(1)</sup>
- On July 1, 2025, the Company acquired NewPoint Holdings JV LLC ("NewPoint"), a privately held commercial real estate finance company headquartered in Plano, Texas
- Subsequent to quarter end on October 15, 2025, closed an approximately \$1.1 billion commercial real estate mortgage securitization transaction

Michael Comparato, President of FBRT, said, "The third quarter was a transitional period for FBRT, highlighted by the successful \$425 million acquisition of NewPoint. Integration is progressing very well, and we've made meaningful progress on the three-pronged plan to grow distributable earnings."

# **Portfolio and Investment Activity**

Core portfolio: For the quarter ended September 30, 2025, the Company closed \$304.2 million of new loan commitments, funded \$195.7 million of principal balance on new and existing loans, received loan repayments of \$275.0 million and transferred \$33.9 million of principal balance to held-for-sale. As of September 30, 2025, the Company had ten loans on its watch list, two of which were risk rated a five and eight of which were risk rated a four.

*Conduit:* For the quarter ended September 30, 2025, the Company originated \$108.8 million of fixed rate conduit loans and sold \$59.4 million of conduit loans for a gain of \$3.4 million, gross of related derivatives.

Agency segment: For the quarter ended September 30, 2025, the Company Originated \$2.2 billion of new commitments under programs with Fannie Mae, Freddie Mac, and HUD. As of September 30, 2025, the Company managed a servicing portfolio of \$47.3 billion.

<sup>&</sup>lt;sup>1</sup> Fully converted per share information in this press release assumes applicable conversion of our series of outstanding convertible preferred stock and OP Units into common stock and the vesting of our outstanding equity compensation awards.

Real estate owned and equity method investments: The Company ended the quarter with nine foreclosure real estate owned positions totaling \$228.5 million, one investment real estate owned position of \$119.1 million, and four equity method investment positions of \$69.1 million.

Allowance for credit losses: The Company recognized a benefit for credit losses of \$0.6 million, comprised of a \$1.5 million general allowance benefit and a \$1.0 million net benefit allowance for loss sharing, partially offset by a \$1.9 million specific allowance provision.

#### **Book Value**

As of September 30, 2025, book value was \$14.29 per diluted common share on a fully converted basis<sup>(1)</sup>.

#### **Share Repurchase Program**

As of October 24, 2025, \$25.6 million remains available under the \$65.0 million share repurchase program, which extends through December 31, 2026.

#### **Subsequent Events**

On October 15, 2025, a consolidated subsidiary of the Company, BSPRT 2025-FL12 Issuer, LLC, closed an approximately \$1.1 billion commercial real estate mortgage securitization transaction, and sold approximately \$947.0 million of the securitization's notes in a private placement.

On October 16, 2025, the Company sold a commercial mortgage loan, held for sale, for \$33.9 million. The loan was collateralized by a portfolio of retail properties, and had an amortized cost of \$33.9 million as of September 30, 2025.

## **Distributable Earnings and Distributable Earnings to Common**

Distributable Earnings is a non-GAAP measure, which the Company defines as GAAP net income (loss), adjusted for (i) non-cash CLO amortization acceleration and amortization over the expected useful life of the Company's CLOs, (ii) unrealized gains and losses on loans and derivatives, including CECL reserves and impairments, net of realized gains and losses, as described further below, (iii) non-cash equity compensation expense, (iv) depreciation and amortization, (v) subordinated performance fee accruals/(reversal), (vi) realized gains and losses on debt extinguishment and CLO calls, and (vii) certain other non-cash items. Further, Distributable Earnings to Common, a non-GAAP measure, presents Distributable Earnings net of (x) perpetual preferred stock dividend payments and (y) non-controlling interests in joint ventures.

As noted above, we exclude unrealized gains and losses on loans and other investments, including CECL reserves and impairments, from our calculation of Distributable Earnings and include realized gains and losses. The nature of these adjustments is described more fully in the footnotes to our reconciliation tables. GAAP loan loss reserves and any property impairment losses have been excluded from Distributable Earnings consistent with other unrealized losses pursuant to our existing definition of Distributable Earnings. We expect to only recognize such potential credit or property impairment losses in Distributable Earnings if and when such amounts are deemed nonrecoverable upon a realization event. This is generally at the time a loan is repaid, or in the case of a foreclosure or other property, when the underlying asset is sold. Amounts may also be deemed non-recoverable if, in our determination, it is nearly certain the carrying amounts will not be collected or realized. The realized loss amount reflected in Distributable Earnings will generally equal the difference between the cash received and the Distributable Earnings basis of the asset. The timing of any such loss realization in our Distributable Earnings may differ materially from the timing of the corresponding loss reserves, charge-offs or impairments in our consolidated financial statements prepared in accordance with GAAP.

The Company believes that Distributable Earnings and Distributable Earnings to Common provide meaningful information to consider in addition to the disclosed GAAP results. The Company believes Distributable Earnings and Distributable Earnings to Common are useful financial metrics for existing and potential future holders of its common stock as historically, over time, Distributable Earnings to Common has been an indicator of common dividends per share. As a REIT, the Company generally must distribute annually at least 90% of its taxable income, subject to certain adjustments, and therefore believes dividends are one of the principal reasons stockholders may invest in its common stock. Further, Distributable Earnings to Common helps investors evaluate performance excluding the effects of certain transactions and GAAP adjustments that the Company does not believe are necessarily indicative of current loan portfolio performance and the Company's operations and is one of the performance metrics the Company's board of directors considers when dividends are declared.

<sup>&</sup>lt;sup>1</sup> Fully converted per share information in this press release assumes applicable conversion of our series of outstanding convertible preferred stock and OP Units into common stock and the vesting of our outstanding equity compensation awards.

Distributable Earnings and Distributable Earnings to Common do not represent net income (loss) and should not be considered as an alternative to GAAP net income (loss). The methodology for calculating Distributable Earnings and Distributable Earnings to Common may differ from the methodologies employed by other companies and thus may not be comparable to the Distributable Earnings reported by other companies.

Please refer to the financial statements and reconciliation of GAAP Net Income to Distributable Earnings and Distributable Earnings to Common included at the end of this release for further information.

<sup>&</sup>lt;sup>1</sup> Fully converted per share information in this press release assumes applicable conversion of our series of outstanding convertible preferred stock and OP Units into common stock and the vesting of our outstanding equity compensation awards.

## **Supplemental Information**

The Company published a supplemental earnings presentation for the quarter ended September 30, 2025 on its website to provide additional disclosure and financial information. These materials can be found on the Company's website at http://www.fbrtreit.com under the Presentations tab.

#### **Conference Call and Webcast**

The Company will host a conference call and live audio webcast to discuss its financial results on Thursday, October 30, 2025 at 9:00 a.m. ET. Participants are encouraged to pre-register for the call and webcast at <a href="https://dpregister.com/sreg/10203736/10022cb7eb8">https://dpregister.com/sreg/10203736/10022cb7eb8</a>. If you are unable to pre-register, the conference call may be accessed by dialing (844) 701-1166 (Domestic) or (412) 317-5795 (International). Ask to join the Franklin BSP Realty Trust conference call. Participants should call in at least five minutes prior to the start of the call.

The call will also be accessible via live webcast at <a href="https://ccmediaframe.com?id=Jz4nsFTh">https://ccmediaframe.com?id=Jz4nsFTh</a>. Please allow extra time prior to the call to download and install audio software, if needed. A slide presentation containing supplemental information may also be accessed through the Company's website in advance of the call.

An audio replay of the live broadcast will be available approximately one hour after the end of the conference call on FBRT's website. The replay will be available for 90 days on the Company's website.

## About Franklin BSP Realty Trust, Inc.

Franklin BSP Realty Trust, Inc. (NYSE: FBRT) is a real estate investment trust that originates, acquires and manages a diversified portfolio of commercial real estate debt secured by properties located in the United States. As of September 30, 2025, FBRT had approximately \$6.2 billion of assets. FBRT is externally managed by Benefit Street Partners L.L.C., a wholly owned subsidiary of Franklin Resources, Inc. For further information, please visit www.fbrtreit.com.

#### **Forward-Looking Statements**

Certain statements included in this press release are forward-looking statements. Those statements include statements regarding the intent, belief or current expectations of the Company and members of our management team, as well as the assumptions on which such statements are based, and generally are identified by the use of words such as "may," "will," "seeks," "anticipates," "believes," "estimates," "expects," "plans," "intends," "should" or similar expressions. Actual results may differ materially from those contemplated by such forward-looking statements. Further, forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, unless required by law.

The Company's forward-looking statements are subject to various risks and uncertainties. Factors that could cause actual outcomes to differ materially from our forward-looking statements include macroeconomic factors in the United States including inflation, tariffs, changing interest rates and economic contraction, the extent of any recoveries on delinquent loans, the financial stability of our borrowers and the other, risks and important factors contained and identified in the Company's filings with the Securities and Exchange Commission ("SEC"), including its Annual Report on Form 10-K for the fiscal year ended December 31, 2024 and its subsequent filings with the SEC, any of which could cause actual results to differ materially from the forward-looking statements. The forward-looking statements included in this communication are made only as of the date hereof.

# FRANKLIN BSP REALTY TRUST, INC.

CONSOLIDATED BALANCE SHEETS
(In thousands, except share and per share data) (Unaudited)

ASSETS  Cash and cash equivalents  Restricted cash  Investment securities, held to maturity(1)  Commercial mortgage loans, held for investment, net of allowance for credit losses of \$43,981 and \$78,083 as of September 30, 2025 and December 31, 2024, respectively(2)	\$	116,652 27,211	\$	184,443
Restricted cash  Investment securities, held to maturity(1)  Commercial mortgage loans, held for investment, net of allowance for credit losses of \$43,981 and	\$	,	\$	184,443
Investment securities, held to maturity(1)  Commercial mortgage loans, held for investment, net of allowance for credit losses of \$43,981 and		27,211		- , -
Commercial mortgage loans, held for investment, net of allowance for credit losses of \$43,981 and				12,421
Commercial mortgage loans, held for investment, net of allowance for credit losses of \$43,981 and \$78,083 as of September 30, 2025 and December 31, 2024, respectively(2)		18,948		_
		4,368,800		4,908,667
Commercial mortgage loans, held for sale, measured at fair value <sup>(3)</sup>		619,031		87,270
Commercial mortgage loans, held for sale		40,909		_
Real estate securities, available for sale, measured at fair value, amortized cost of \$82,578 and \$202,894 as of September 30, 2025 and December 31, 2024, respectively(4)		82,640		202,973
Mortgage servicing rights, net		208,564		_
Accrued interest receivable		41,183		42,225
Receivable for loan repayment <sup>(5)</sup>		25,736		157,582
Prepaid expenses and other assets		46,738		17,526
Real estate owned, net of depreciation		99,853		113,160
Real estate owned, held for sale		212,429		222,890
Equity method investments		69,071		13,395
Intangible assets, net of amortization		117,981		39,834
Goodwill		90,848		_
Derivative instruments, measured at fair value		18,779		_
Loans eligible for repurchase		13,102		_
Total assets	\$	6,218,475	\$	6,002,386
LIABILITIES AND STOCKHOLDERS' EQUITY				
Collateralized loan obligations	\$	2,813,699	\$	3,628,270
Repurchase agreements and revolving credit facilities - commercial mortgage loans		1,176,808		329,811
Repurchase agreements - real estate securities		131,657		236,608
Other financings		12,865		12,865
Unsecured debt		185,262		81,395
Mortgage note payable		23,998		23,998
Allowance for loss sharing		22,555		_
Accrued compensation		48,092		_
Liability for loans eligible for repurchase		13,102		_
Interest payable		20,086		12,844
Distributions payable		39,425		36,237
Accounts payable and accrued expenses		20,836		4,081
Due to affiliates		12,728		14,106
Derivative instruments, measured at fair value		7,554		713
Other liabilities		34,039		11,653
_	\$	4,562,706	\$	4,392,581
Commitments and Contingencies	Ψ	1,502,700	<u> </u>	1,072,001
Redeemable convertible preferred stock:				
Padamable convertible markered stock Sovies II 60.01 may valve 20.000 outboxized and 17.050 issued	\$	89,748	\$	89,748
	\$	89,748	\$	89,748
Equity:				
Preferred stock, \$0.01 par value; 100,000,000 shares authorized, 7.5% Cumulative Redeemable	\$	258,742	\$	258,742
Common stock, \$0.01 par value, 900,000,000 shares authorized, 82,925,055 and 83,066,789 shares issued and outstanding as of September 30, 2025 and December 31, 2024, respectively		822		818
Additional paid-in capital		1,605,399		1,600,997
Accumulated other comprehensive income/(loss)		62		79
Accumulated deficit		(392,841)		(348,074)
Total stockholders' equity	\$	1,472,184	\$	1,512,562
Non-controlling interest		93,837		7,495
Total equity	\$	1,566,021	\$	1,520,057
Total liabilities, redeemable convertible preferred stock and equity	\$	6,218,475	\$	6,002,386

<sup>(1)</sup> Includes pledged assets of \$18.6 million as of September 30, 2025.

<sup>(2)</sup> Includes pledged assets of \$588.2 million and \$268.7 million as of September 30, 2025 and December 31, 2024, respectively.

<sup>(3)</sup> There were no pledged assets of September 30, 2025 and \$61.1 million pledged assets as of December 31, 2024, respectively.

<sup>(4)</sup> Includes pledged assets of \$82.2 million and \$180.7 million as of September 30, 2025 and December 31, 2024, respectively.

<sup>(5)</sup> Includes \$25.6 million and \$157.0 million of cash held by servicer related to the CLOs as of September 30, 2025 and December 31, 2024, respectively.

# FRANKLIN BSP REALTY TRUST, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except share and per share data) (Unaudited)

	Three Mon Septem					Nine Months Ended September 30,				
		2025		2024		2025	_	2024		
Income	•	40545	Φ.	101110	Φ.		Φ.			
Interest income	\$	106,167	\$	,	\$	,	\$	,		
Less: Interest expense		76,492		89,884		217,298	_	257,942		
Net interest income		29,675		44,258		113,948		140,311		
Gain/(loss) on sales, including fee-based services, net		29,423		5,613		34,726		13,125		
Mortgage servicing rights		19,745		_		19,745		_		
Servicing revenue, net		3,606		_		3,606		_		
Gain/(loss) on derivatives		(122)		(1,251)		(456)		(1,260)		
Revenue from real estate owned		7,222		5,412		22,355		14,196		
Total income	\$	89,549	\$	54,032	\$	193,924	\$	166,372		
Expenses										
Compensation and benefits	\$	34,434	\$	_	\$	34,434	\$	_		
Asset management and subordinated performance fee		6,082		4,906		18,174		19,023		
Acquisition expenses		265		255		739		688		
Administrative services expenses		3,455		3,801		10,687		7,365		
Professional fees		9,334		3,588		20,609		11,536		
Other expenses		14,052		5,709		35,557		11,274		
Depreciation and amortization		3,432		1,387		6,193		4,221		
Share-based compensation		2,237		2,134		6,799		6,020		
Total expenses	\$	73,291	\$		\$		\$			
Other income/(loss)	Ф	73,271	Ф	21,700	Ф	133,172	Ф	00,127		
(Provision)/benefit for credit losses	\$	569	\$	268	\$	3,954	\$	(34,790)		
Realized gain/(loss) on real estate securities,	φ	309	Ψ		Ψ	·	Ψ	, ,		
available for sale		(2.11.6)		55		113		143		
Gain/(loss) on other real estate investments		(2,116)		(2,193)		(1,664)		(8,436)		
Income/(loss) from equity method investments	_	6	_		_	187	_			
Total other income/(loss)	\$	(1,541)	\$		\$		<u>\$</u>			
Income/(loss) before taxes		14,717		30,382		63,322		63,162		
(Provision)/benefit for income tax	_	2,899	_	(209)	_	2,383	_	(927)		
Net income/(loss)	\$	17,616	\$	30,173	\$	65,705	<u>\$</u>	62,235		
Net (income)/loss attributable to non-controlling interest		(302)		1,441		(1,132)		3,124		
Net income/(loss) attributable to Franklin BSP Realty Trust, Inc.	\$	17,314	\$	31,614	\$	64,573	\$	65,359		
Less: Preferred stock dividends		6,749		6,749		20,245		20,245		
Net income/(loss) applicable to common stock	\$	10,565	\$	24,865	\$	44,328	\$	45,114		
			_							
Basic earnings per share	\$	0.12	\$	0.30	\$	0.52	\$	0.53		
Diluted earnings per share	\$	0.12	\$	0.30	\$	0.51	\$	0.53		
Basic weighted average shares outstanding		82,214,630		81,788,091		82,150,496		81,865,672		
Diluted weighted average shares outstanding		90,600,581		81,788,091		84,976,530		81,865,672		

# FRANKLIN BSP REALTY TRUST, INC. RECONCILIATION OF GAAP NET INCOME TO DISTRIBUTABLE EARNINGS

(In thousands, except share and per share data) (Unaudited)

The following table provides a reconciliation of GAAP net income to Distributable Earnings and Distributable Earnings to Common for the three and nine months ended September 30, 2025 and 2024 (amounts in thousands, except share and per share data):

	Three Months Ended September 30,				Nine Months Ended September 30,				
		2025		2024		2025		2024	
GAAP Net Income (Loss)	\$	17,616	\$	30,173	\$	65,705	\$	62,235	
Adjustments:									
Unrealized (gain)/loss on financial instruments(1)		1,888		2,486		2,645		8,435	
Subordinated performance fee <sup>(2)</sup>		(270)		(3,438)		(810)		(6,150)	
Non-cash compensation expense		5,185		2,134		9,747		6,020	
Depreciation and amortization, net		3,427		1,387		6,188		4,221	
Transaction-related and non-recurring items(3)		3,997		_		8,818		_	
(Reversal of)/provision for credit losses		(569)		(268)		(3,954)		34,790	
Income from mortgage servicing rights		(19,745)				(19,745)			
Amortization and write-offs of MSRs		15,924				15,924			
Fair value adjustments on equity investments		904		_		904		_	
Distributable Earnings before realized loss	\$	28,357	\$	32,474	\$	85,422	\$	109,551	
Realized gain/(loss) adjustment on loans and REO <sup>(4)</sup>		(1,656)		(36,433)		(35,950)		(40,113)	
Distributable Earnings	\$	26,701	\$	(3,959)	\$	49,472	\$	69,438	
7.5% series E cumulative redeemable preferred stock dividend		(4,842)		(4,842)		(14,526)		(14,526)	
Non-controlling interests in joint ventures net (income) / loss		(302)		1,441		(1,132)		3,124	
Non-controlling interests in joint ventures adjusted net (income) / loss DE adjustments		(509)		(1,403)		235		(3,355)	
Distributable Earnings to Common	\$	21,048	\$	(8,763)	\$	34,049	\$	54,681	
Average common stock & common stock equivalents <sup>(5)</sup>		1,385,374		1,349,076		1,349,740		1,370,048	
GAAP net income/(loss) ROE		3.6 %		7.9 %		4.9 %		4.9 %	
Distributable earnings ROE		6.1 %		(2.6)%	3.4 %			5.3 %	
GAAP net income/(loss) per share, diluted	\$	0.12	\$	0.30	\$	0.51	\$	0.53	
GAAP net income/(loss) per share, fully converted <sup>(6)</sup>	\$	0.13	\$	0.30	\$	0.55	\$	0.57	
Distributable earnings per share, fully converted <sup>(6)</sup>	\$	0.22	\$	(0.10)	\$	0.37	\$	0.62	
Distributable earnings per share before realized gain/ (loss), fully converted <sup>(6)</sup>	\$	0.23	\$	0.31	\$	0.76	\$	1.07	

<sup>(1)</sup> Represents unrealized gains and losses on (i) commercial mortgage loans, held for sale, measured at fair value, (ii) other real estate investments, measured at fair value and (iii) derivatives.

<sup>(2)</sup> Represents accrued and unpaid subordinated performance fee. In addition, reversal of subordinated performance fee represents cash payment obligations in the quarter.

<sup>(3)</sup> Represents transaction-related and non-recurring costs associated with the acquisition of NewPoint Holdings JV LLC.

<sup>(4)</sup> Represents amounts deemed nonrecoverable upon a realization event, which is generally at the time a loan is repaid, or in the case of a foreclosure or other property, when the underlying asset is sold. Amounts may also be deemed non-recoverable if, in our determination, it is nearly certain the carrying amounts will not be collected or realized upon sale. Amount may be different than the GAAP basis. As of September 30, 2025, the Company had \$5.4 million of GAAP loss adjustments that will run through distributable earnings if and when cash losses are realized.

<sup>(5)</sup> Represents the average of all classes of equity except the Series E Preferred Stock.

<sup>(6)</sup> Fully Converted assumes conversion of our series of convertible preferred stock and Class A OP units along with full vesting of our outstanding equity compensation awards.