



Driven Brands Announces Acquisition of the Clairus Group

November 18, 2019

CHARLOTTE, N.C., —Driven Brands™, North America's leading group of automotive aftermarket brands, today announced its acquisition of the Quebec-based Clairus Group (Clairus), a fast-growing, vertically-integrated leader in automotive glass distribution, replacement, and claims management. The move adds 240 physical service locations, over 330 mobile locations, 22 distribution centers, and a claims management platform to the Driven Brands portfolio.

The acquisition of Clairus is an integral part of Driven Brands' continued growth in the automotive aftermarket industry. Clairus will form the newly-created Glass vertical. Driven Brands plans to continue its aggressive growth in the automotive glass space under its proven leadership and recognized operational platforms.

"We are thrilled to welcome the Clairus Group into the Driven Brands family. It's a terrific platform offering great sought-after expertise," said Jonathan Fitzpatrick, CEO of Driven Brands. "We are excited to add and invest in a new vertical in order to expand our family of brands and generate more growth not only in this market but in the rest of North America."

Marquee brands include UNIGLASS, VITRO PLUS, Go! Glass, and Docteur du Pare-Brise under the service channel, PH Vitres d'Autos under distribution, and Conversense, its claims management platform.

"This new chapter to the Clairus Group legacy is a stepping-stone in bringing the company to the next level," said Marc Desmarais, CEO, and President of Clairus Group. "Combining the expertise of both market leaders will help fast track our expansion into the North American market."

In 2018, a U.S. based private equity firm became majority partner with Uniban Canada and PH Vitres d'Autos, to establish the Clairus Group, the second-largest vertically integrated automotive glass and claims management provider in North America.

Since affiliates of Roark Capital acquired Driven Brands in 2015, it has executed more than 30 acquisitions, including Clairus. Fueled by these acquisitions and strong organic growth, Driven Brands continues to expand across its automotive verticals, increasing the brands' footprint to over 2,800 locations across North America.

About Driven Brands

Driven Brands™, headquartered in Charlotte, NC, is the parent company of North America's leading automotive aftermarket brands across four distinct verticals: Repair & Maintenance, housing Meineke Car Care Centers®; Paint & Collision, housing Maaco®, CARSTAR®, and ABRA®; Distribution, housing 1-800-Radiator & A/C®; and Quick Lube, housing Take 5 Oil Change®. Driven Brands has over 2,800 centers across North America, and combined; all businesses generate more than \$2.8 billion in system sales and service approximately 8 million vehicles annually. For more information, visit drivenbrands.com.

About the Clairus Group

The Clairus Group is a leading technology-enabled provider of replacement, repair and recalibration services for automotive glass and related advanced driver assistance systems (ADAS), serving vehicle owners, fleets, and insurance carriers. The Company currently operates 22 distribution centers and services its clientele through more than 240 in-bay service centers and 330 mobile units. More than ever, customers are benefitting from the Company's automotive glass expertise and its cutting edge on-demand claims technology.