NEWS RELEASE

Mitel Announces New Executive Appointments Aimed at Furthering Customer UCaaS Adoption

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Company powers nearly five million global cloud communications users each day

•Gurdip Jande, Vice President of Cloud Product Lifecycle Management
•Muni Madhdhipatla, Vice President of Cloud Research and Development
•Rick Boyd, Vice President of Cloud Sales

Mitel® (Nasdaq:MITL) (TSX:MNW) today announced three executive appointments key to driving the company's strategy aimed at helping customers transition to the cloud. As a global leader in business communications, Mitel is modernizing communications and collaborations, enabling companies to digitally transform their organizations for greater productivity, better customer experiences and a sharper competitive edge.

Gurdip Jande joins Mitel as Vice President of Cloud Product Lifecycle Management to evolve and execute Mitel's global cloud strategy. Jande has more than 20 years of experience in leading strategy and development of products from concept to successful market acceptance. Prior to Mitel, Jande held senior leadership roles in product strategy and management, strategic alliances and business development at companies including Nortel, SMART Technologies and Aver Information.

As Vice President of Cloud Research and Development, Muni Madhdhipatla will be responsible for driving product innovation, bringing over 20 years' experience in unified communications and contact center product development and engineering leadership to Mitel. Madhdhipatla most recently served as Avaya's Vice President of Engineering where he was responsible for their top revenue-driving products.

Seasoned sales professional Rick Boyd returns to Mitel as Vice President of Cloud Sales after nearly 20 years. He previously held the position of Regional Director of Sales before leaving to join Verisign in 2000. Boyd's extensive background in the information technology and services industry will serve to accelerate Mitel's go-to-market cloud strategy.

Today's news follows the recent appointment of Rami Houbby as Mitel's Vice President of International Cloud Sales. See here for more information on Houbby's new role.

Quote

"Digital transformation is quickly separating the winners and losers. To compete today and stay ahead tomorrow, many companies are looking to cloud-based communications and collaboration. Mitel recognizes every organization has unique needs, so we offer more options for transitioning to the cloud," said Bob Agnes, EVP and President, Mitel Products and Solutions. "In their new roles, Gurdip, Muni and Rick will advance our UCaaS product management, development of new solutions and market delivery, providing our customers with more choices for moving forward."

Additional Facts

•Mitel enables nearly five million global cloud communications users each day and more than one million UCaaS users.
•Mitel is the only brand recognized across the Gartner Magic Quadrants for Contact Center, Unified Communications and Unified Communications as a Service.

Related Materials

•Get a free copy of the "Cloud Communications for Dummies" e-book.
•Download this Mitel **e-book** for five easy steps to cloud migration.
•Read the Tolly Group's competitive comparison reports on **MiCloud Connect** and **MiCloud Flex**.