NEWS RELEASE

Mitel Announces Winners of 'Americas Partner Awards 2020'

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Spotlights highest-achieving channel partners of the past year

Mitel®, a global leader in business communications, today announced the winners of its annual Partner Awards for the Americas region. Award recipients were chosen for demonstrating outstanding performance and honored during a special ceremony in Dallas during the company's flagship event, Mitel Next.

Top honors were given to the following partners:

- Top MiCloud Flex Partner – Versa Technologies
- Top MiCloud Connect Partner – Chesapeake Telephone Systems
- Top Service Provider Partner – Windstream
- Top Collaboration Partner – BSB Communications
- Top Contact Center Partner – Marco Technologies
- Top Government Partner – Maverick Networks, Inc.
- Top Hospitality Partner – Pinnacle Communications
- Top Healthcare Partner – Allstream
- Top Software Assurance Partners – Marco Technologies and Packet Fusion, Inc.

Regional awards and other commendations included:

• Top Partner North Central Region – Marco Technologies
• Top Partner Northeast Region – VOIP Network Solutions
• Top Partner South Central Region – Telecomp Holdings
• Top Partner Southeast Region – CNP Technologies
• Top Partner West Region – Packet Fusion, Inc.
• Top Government Service Provider – Frontier Communications
• MiCloud Flex Deal of the Year – Valhalla Corp.
• Sourcewell Award – VOIP Networks Solutions

"This year's award winners exemplified the pivotal advisory role our partners play in guiding customers to the right communications and collaboration solution for their needs, no matter where they are on their journey to the cloud," said Scott Peterson, Senior Vice President, Americas, Mitel. "The companies honored today have built trusted, long-standing relationships with Mitel and we are grateful for the opportunity to continue our success together as we help businesses find new ways to operate more efficiently and effectively."

Important Facts
• Mitel is trusted by more than 70 million users each day to provide an exceptional communications and collaboration experience.
• Mitel is a leading provider of cloud communications, enabling 4.7 million users, including 1.4 million UCaaS customers (Source: Synergy Research Group).
• Mitel is recognized as a Leader in the **2019 IDC MarketScape for Worldwide Unified Communications & Collaboration**.

Related Materials
• **Learn why** organizations like Hyatt Hotels Corporation, Major League Baseball, Carlsberg Breweries, Liverpool Football Club, the School District of Philadelphia, and Make-A-Wish America rely on Mitel.
• Eastern Management ranks Mitel highest in mid-market and enterprise for customer satisfaction for premises and hosted PBX solutions. **Read more**.
• CRN®, a brand of The Channel Company, gives Mitel a **5-Star rating** in its 2019 Partner Program Guide.