NEWS RELEASE

Mitel Appoints David Petts as Senior Vice President of Americas Sales

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DALLAS - Mitel®, a global leader in business communications, announced today the appointment of David Petts as Senior Vice President of Americas Sales. Petts will lead Mitel's channel and sales teams across the Americas region.

Petts joins Mitel with a wealth of communications industry expertise and more than three decades of experience in sales and channel leadership at companies like British Telecom, HP/Compaq and Nokia. More recently, Petts served as the former SVP of Worldwide Sales for ShoreTel, where he led the go-to-market transformation from on-premises to a cloud-based subscription revenue model from 2012 to 2017. Since his time at ShoreTel, David has led sales for the enterprise division of Shutterstock and consulted with the private equity firm Dublin Clark.

"I am thrilled to welcome David to the Mitel team and look forward to his leadership as we drive even more collaboration across Mitel's go-to-market teams and with our partner community," said Scott Peterson, Chief Revenue Officer for Mitel. "With the way we work changing rapidly, David's team-oriented approach to growth and extensive experience in helping organizations transform from on-premises models to the cloud will be valuable as Mitel continues to deepen support for customers throughout the communications lifecycle."

"Communications are no longer just a utility; now more than ever, a great communications and collaboration experience has become central to creating great employee and customer experiences," said David Petts. "Mitel is a long-time leader in this industry with tremendous solutions, strategy and leadership. It's an exciting and unique

opportunity to be reuniting with so many great partners and colleagues while also being part of Mitel's next chapter of innovation and growth."

Additional Facts

- Mitel is a leading provider of cloud communications, enabling more than 5 million users, including 1.5 million UCaaS customers (Source: Synergy Research Group).
- CRN® recognized Mitel with a **5-Star rating in its 2020 Partner Program Guide**.
- In February, Mitel launched its **MiCloud Connect Partner Managed model**in North America, giving partners more control over how they deliver and manage cloud services.