NEWS RELEASE

Mitel Appoints Don Schleicher as SVP of America Sales

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Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in enterprise communications, announced today the appointment of Don Schleicher to head up the organization's sales in the Americas region. Based in Dallas, Schleicher will report to Todd Abbott, Mitel Executive Vice President of Global Sales.

Schleicher joins Mitel from ServiceMax, where he was Executive Vice President of Global Sales. Previously, he held a series of senior-level positions at VMware, including both enterprise and service provider sales, where he helped deliver rapid growth and disruptive go-to-market strategies in the application virtualization and cloud market segments.

Schleicher graduated from the U.S. Naval Academy and earned a Master of Business Administration from Georgia State University.

Quotes

"Technology innovations continue to redefine how businesses communicate and collaborate, enabling them to make dramatic improvements in productivity and customer service," said Todd Abbott, Mitel EVP of Global Sales. "Don's experience in delivering cloud solutions will be instrumental in supporting customer transitions as businesses increasingly look to migrate their communications to cloud-based platforms and leverage cloud innovations as a foundation for digital transformation."

"In today's highly-competitive and rapidly changing environment, companies are recognizing that cloud communications and collaboration open the door to new applications and tools that can make them more agile. These are ideal conditions for market disruption," said Don Schleicher, Mitel SVP of Americas Sales. "As a leader in cloud-based solutions, Mitel provides customers a path to the cloud, no matter their starting point, and the opportunity to begin reaping the benefits from day one."