NEWS RELEASE

Mitel Appoints Jonathan Buckle to lead Americas Sales

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Senior executive brings deep communications industry experience to Mitel's customer experience and growth objectives

SUNNYVALE, Calif.--(BUSINESS WIRE)-- Mitel®, a global leader in business communications, today announced that Jonathan Buckle has been appointed to lead sales strategy and execution for the Americas, including the United States, Canada, and Latin America.

Jonathan Buckle leads Mitel's sales strategy and execution for the Americas, including the United States, Canada, and Latin America. (Photo: Business Wire)

A communications industry veteran, Buckle brings more than 20 years of sales expertise and leadership experience to Mitel. Most recently, he served as Vice President Americas Sales for Black Box, a leading technology systems integrator, where he was responsible for driving growth and expanding revenue streams. Previously, Buckle was Vice President Sales West for technology integrator and managed services provider, Carousel Industries. He also held numerous sales and channel leadership positions at Avaya, overseeing revenue efforts for global and regional teams as well as strategic initiatives such as sales transformation and acceleration.

"With hybrid work models continuing to evolve, customers have a greater need to not only stay connected but integrate communications into their business processes, and Mitel is perfectly positioned to help them," said Marcus Hänsel, Chief Sales Officer for Mitel. "Jonathan's extensive knowledge of the channel, vertical strategies, and

managed services, as well as his strong understanding of mid-market and enterprise customer needs, make him a great fit to deliver on that promise and help us drive growth in a critically important region."

"Mitel is known for its ability to offer customers choice in their communications technology. With the recent addition of Unify products and managed services capabilities to Mitel's portfolio, there are even more opportunities to help customers find the best solution for their organization," said Buckle. "I am excited to be joining such an energetic, experienced team and look forward to working with them and our Americas partner community to ensure our customers are successful."

About Mitel

A global market leader in business communications powering more than two billion business connections, Mitel helps businesses and service providers connect, collaborate, and provide innovative services to their customers. Our innovation and communications experts serve business users in more than 100 countries. For more information, go to **www.mitel.com** and follow us on **LinkedIn** and Twitter **@Mitel**.

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