NEWS RELEASE

Mitel Appoints Pierre-Jean Châlon as SVP of APAC Sales

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Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in real-time business, cloud and mobile-first communications, announced today the appointment of Pierre-Jean Châlon to lead its business in the APAC region. Based in Singapore, Châlon will oversee all business and operations for Mitel leveraging over 25 years in the Asia Pacific and global telecommunications industry.

[[{"type":"media","view_mode":"media_original","fid":"47661","attributes":{"alt":"","class":"media-image","height":"250","style":"width: 200px; height:

200px;","typeof":"foaf:Image","width":"250"}}]]Pierre-Jean Châlon, Mitel SVP of APAC Sales

Reporting to Graham Bevington, Mitel's Chief Sales Officer, Châlon will play a key leadership role in expanding the company's market presence and customer base in the APAC region, as businesses globally explore options to migrate from premises-based to cloud solutions.

Châlon joins Mitel from SONUS Networks and has previously held senior sales management roles based out of Singapore, Hong Kong and Japan with Motorola, Alcatel and Green Packet. He brings a comprehensive understanding of sales and marketing activities for the industry within the APAC region, as well as extensive experience growing both top and bottom line in leading-edge technology markets.

Quotes

"The experience Pierre-Jean brings to the APAC team is significant and very relevant to our market strategy," said Graham Bevington. "Pierre-Jean has proven ability to grow top and bottom line in leading-edge technology industries and his leadership will help Mitel's growth in APAC."

"The need to communicate and collaborate more efficiently than ever is integral to fast-moving businesses across Asia," said Châlon. "Mitel has a proven history of helping companies of all sizes leverage the most advanced unified communications, cloud and collaboration technologies as firms move from the past to the future."