NEWS RELEASE

Mitel Appoints Vice President International Cloud Sales to Drive Growth of UCaaS and Support Customers on Their Cloud Journeys

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Rami Houbby, seasoned business leader in the cloud industry, takes on the new role at Mitel for EMEA and APAC

Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in business communications, today announced the appointment of Rami Houbby to lead the cloud sales team for Mitel where he will be focused on accelerating the growth of Mitel's cloud business and supporting customers as they transition to the cloud. With Mitel holding the #1 market share position in EMEA and #2 in UCaaS worldwide , maintaining and growing Mitel's leading position and driving new market penetration will be another key priority for Houbby. He will also help shape cloud strategy and customer onboarding, crucial for achieving high levels of customer success and excellence.

Mitel is uniquely placed to support customers wherever they are on their cloud journey, whether they are looking for a public or a private cloud solution to fit their operating and economic models. By introducing Houbby into a dedicated cloud role, Mitel can accelerate its growth, increase its footprint in this market and provide the tailored support that customers need when migrating to cloud. This will also ensure that customers who are yet to begin their cloud journey continue to receive the support they deserve from Mitel.

Houbby is well-established in the cloud communications market. He brings 25 years of experience to his role at Mitel, having worked on the cutting edge of communications for enterprises and homes since the 1990s, when he

began building high-speed fiber networks for 3Com and Allied Telesis. Houbby joins most recently from BroadSoft where, as Vice President of Cloud (EMEA), he developed a business strategy and plan to scale their UCaaS business and helped champion and establish a cloud sales culture in the region prior to the company being acquired. Before that, as the founding Managing Director of the UK subsidiary of the German group NFON AG, he built a strong channel-led cloud communications provider business, growing the company into one of the leading players in the market in just under four years.

Houbby will be based in the UK, reporting directly to Jeremy Butt, Senior Vice President International at Mitel.

This appointment is the latest in a series of recent hires and internal promotions at Mitel, designed to drive customer migration to the cloud and expand Mitel's on-site business in EMEA and APAC.

Quotes

"Our continued commitment to supporting customers on their cloud journey has enabled us to achieve the number two position in UCaaS worldwide," said Jeremy Butt, Senior Vice President of International, Mitel. "Rami's knowledge of technology coupled with an understanding of customers' needs will ensure that businesses continue to receive world-class support from Mitel at every stage of their migration path."

"I have been operating in the cloud space for many years, but there has never been a more exciting time to be part of this landscape," said Rami Houbby, Vice President International Cloud Sales, Mitel. "Providing customers and channel partners with the choice between public or private cloud, Mitel is playing a major role in supporting the growing trend towards cloud communications and helping businesses reach their full potential, at whatever pace suits them."