NEWS RELEASE

Mitel Awards Americas Partners for Standout Performance

6/8/2017

Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in enterprise communications, recognized special achievements by channel partners during an award presentation in San Antonio, Texas, as part of its 2017 Mitel Elite Experience event attended by partners from across the United States, Canada, Caribbean and Latin America (CALA).

Winners were selected based on their success in the following categories.

Top partners for 2017:

USA

- Partner of the Year 2016 - **Frontier Communications**
- Top Producing **NJPA** Partner 2016 - Frontier Communications
- Top Service Provider Partner 2016 - Frontier Communications
- Top Master Agent Partner 2016 - **Sandler Partners**
- Top Application Partner 2016 - **Marco Technologies**
- Top Cloud Partner 2016 - **CDW**
- Top Overall Growth Partner 2016 - **Arrow Systems Integration**

Canada

- Partner of the Year 2016 - **Allstream**

CALA

- Partner of the Year 2016 - **Grupo CIMCORP**

Quote

"Businesses today depend on providers who can understand their current communications needs and help them adapt to future opportunities. Our award winners represent the best in delivering value to our customers and equally stand out for their commitment to Mitel's success," said Todd Abbott, Executive Vice President of Global Sales, Mitel.

Important Facts

- Mitel is the **largest provider** of cloud business communications in the world with more than **three million cloud subscribers**. (Source: Synergy Research Group)
- Mitel was recognized as a Leader in the **Gartner Magic Quadrant for Unified Communications** for three consecutive years.

Related Materials

- Learn more about how Mitel is giving a voice to **digital transformation**.
- Frost & Sullivan selected Mitel cloud services for a Competitive Strategy Innovation and Leadership Award. Download the report to read the **full analysis**.

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Tags/Keywords

Frontier Communications, Sandler Partners, Marco Technologies, CDW, Arrow Systems Integration, Allstream, Grupo CIMCORP, Cloud, Digital Transformation