NEWS RELEASE

Mitel Confirmed as Global Market Share Leader for Business Cloud Communications

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Mitel® (Nasdaq:MITL) (TSX:MNW) continues to extend its lead in cloud communications worldwide with confirmation that it is now the global market share leader, according to a new report from Synergy Research Group. As of Q3 2014, Mitel powers nearly 20 percent of all cloud communications based on subscriptions and seats with more than 850,000 cloud seats globally.

Mitel also announced today the release of **Mitel's next-generation MiCloud solution** giving service providers speed-to-market advantages and the ability to lower Total Cost of Ownership (TCO) for their customers.

"Mitel has been powering cloud communications since the introduction of our first hybrid system in 2008. Since then, we have expanded our cloud offering to ensure we offer customers the best path to the cloud. This is fueling our growth and propelling Mitel to widen our lead in the industry. We continue to see strong demand for our MiCloud solutions both from direct subscribers and through our global network of partners," said Jon Brinton, EVP and GM of Mitel Cloud Services.

Mitel's global cloud communications lead is based on Synergy Research Group'sCloud Business Communications Market Share Report, Worldwide Q3 2014. In addition to increasing its lead to nearly 20% of the global cloud communications market based on subscriptions and seats, Mitel has nearly 32 percent of the enterprise cloud communications market worldwide, the report shows.

"Based on worldwide subscribers and seats, Mitel is the fastest growing provider of cloud communications,

trending upward and outpacing its competition," said Jeremy Duke, Founder and Chief Analyst, Synergy Research Group. "This is a great time to have such momentum as our research shows significant industry adoption of cloud communications, with subscribers and seats more than doubling from Q3 2013 to Q3 2014."

Mitel's broad portfolio of cloud communications helps customers migrate to private, public or hybrid cloud solutions, based on their needs. The company provides cloud communications services on a subscription basis with options for small to mid-sized companies and for larger enterprise businesses. Mitel also provides a full range of cloud communications solutions through its global network of partners, including Unified Communications as a Service (UCaaS). Mitel powers more than 33 million cloud connections each day.