NEWS RELEASE

Mitel Enables Nationwide Voice and Video Over LTE in Indonesia With Smartfren

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Rapid Deployment Provides First to Market Advantage as Smartfren Accelerates Ahead of the Competition

- Smartfren is the first to deploy VoLTE services to Indonesia
- Indonesia is the fifth geography to launch VoLTE with Mitel
- Mitel continues to deliver on its mobile-first, real-time communications strategy

Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in real-time business, cloud and mobile communications, today announced deployment of its voice and video over LTE solution to support Smartfren's recently announced **Andromax** LTE mobile device launch. Smartfren will work closely with Mitel on the rapid rollout of new mobile services starting in 2016. Indonesia is the fifth geography to introduce VoLTE from Mitel including major service launches in North America with T-Mobile US and in Europe with 3UK.

The speed of Smartfren's 4G LTE deployment has eclipsed the rollout in other regions, highlighting the enormous potential for software-based mobile solutions across Asia. As mobile operators face intense competition from disruptive market players and over-the-top application services, Mitel's software-only VoLTE solution allows rapid deployment optimized for driving continuous service innovation and new revenue opportunities. The solution also supports multi-device service delivery giving operators the ability to offer a richer suite of integrated IP services across all access points and devices, regardless of access network technology.

Since 2012 Mitel has supported the introduction of milestone mobile deployments including the first VoLTE, first North American Rich Communications Services (RCS), first IMS VoWiFi, and first network functions virtualization (NFV)-based IMS implementation. With the Smartfren launch in Indonesia, Mitel adds to the list with the first nationwide VoLTE service launch in the region.

Quotes

"Mitel came to us with unparalleled experience in launching VoLTE services around the globe and this gave us confidence in their ability to achieve our launch objectives," said Christian Daigneault, CTO, Smartfren and Sin Armas Group.

"VoLTE enables Smartfren subscribers to experience the best quality voice service in the Indonesian market and lays the foundation for future innovations in the Smartfren network," said Terry McCabe, CTO, Mitel Mobile Division. "We see great potential for service innovation in the Indonesian market and view Smartfren's aggressive implementation of LTE capabilities as a platform for the introduction of a wide range of new communications services within this rapidly growing market."

Important Facts

- Mitel customers include 15 of the top 20 mobile carriers in the world
- Mitel powers VoLTE/ VoWiFi services in 18 countries
- Visit Mitel at **Mobile World Congress** in Barcelona at Booth 7A21

Related Materials

- Find out **what's next** at Mitel
- Download the new white paper "**Mobilizing Real-Time Communications**"
- See the video on Mitel's new **Multi-ID**
- Read more about **Mitel's VoLTE solution**

Social Media

- Twitter: Mitel Enables Nationwide Voice and Video over LTE in Indonesia with Smartfren #VoLTE #ViLTE #smartfrencare
- Twitter: Smartfren first to deploy #VoLTE services to Indonesia. #ViLTE #smartfrencare

Tags/Keywords

- Smartfren, VoLTE, ViLTE, 4G, LTE