NEWS RELEASE

Mitel Enhances the Reliability of Cloud-Based Business Communications and Collaboration Services

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- Steers business-critical traffic to highest performing paths with SD-WAN technology
- Optimizes the performance of voice and video with assured service quality
- Provides three times the savings of a traditional WAN with reduced IT maintenance

Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in real-time business, cloud and mobile communications, announced today MiCloud Edge, a new networking solution that increases the performance and reliability of business communications, while streamlining network management and providing three times the cost savings of a traditional WAN.

Heavy traffic or high bandwidth usage can lower quality for even the fastest, most robust Internet connection. MiCloud Edge, powered by Software-Defined Wide Area Network (SD-WAN) technology from **VeloCloud™**, lets companies of all sizes maximize bandwidth resources to provide optimal service quality for voice and video applications. SD-WAN enables businesses to prioritize their applications and instanteously detect the highest quality connectivity path.

MiCloud Edge also makes network management easy, even for companies with multiple locations. New offices or branches can be mobilized within minutes. Simplified configuration options then monitor and control them from a centralized, cloud-based location. Compared with traditional circuits, which require onsite maintenance, MiCloud

Edge further offers cost savings by minimizing the need for IT staff at each office and allows most companies to scale back the use of multiprotocol label switching and other expensive circuits. MiCloud Edge is currently available for sale in North America.

Quotes

"SD-WAN has already become a differentiator for cloud providers because it gives companies the ability to quickly connect all their locations, maximize bandwidth, gain deeper insight into network performance and receive continuous repair of degraded links," said Dave Michels, Enterprise Communications Analyst, Buffalo Communications. "As a result, companies get higher quality communications overall while lowering costs by reducing the use of expensive MPLS circuits and avoiding system upgrades."

"Even with the highest performing communications and collaboration tools, businesses require a reliable and consistent network powering them," said Jon Brinton, EVP and President, Mitel Cloud Division. "MiCloud Edge simply and cost-effectively transforms network reliability, delivering professional-grade cloud communications and ensuring business-critical applications are always prioritized."

Important Facts

- Mitel is the **fastest-growing** provider of cloud business communications in the world with the number one market share position based on total cloud users globally.
- Frost & Sullivan recently selected Mitel cloud services for a **Competitive Strategy Innovation and Leadership Award**.
- Mitel is the only brand to appear in **all five Magic Quadrants** for business communications.

Related Materials

- **Download** a free copy of the "Cloud Communications for Dummies" eBook.
- Find out how **team collaboration software** can make your business more productive and reduce email by an average of 40 percent.

Social Media
Twitter: Mitel helps businesses enhance the reliability of #cloud communications and collaboration with #SDWAN from @Velocloud

Tags/Keywords
Cloud Communications, UCaaS, MiCloud, VeloCloud, NFV, SDN, Software-Defined Networking, SD-WAN