NEWS RELEASE

Mitel Executive Marek Wasilewski Recognized as 2017 CRN Channel Chief

3/14/2017

Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in enterprise communications, announced today that CRN®, a brand of The Channel Company, has named Marek WasilewskiVice President of Cloud Sales, to its prestigious list of 2017 Channel Chiefs. The executives on this annual list represent top leaders in the IT channel who excel at driving growth and revenue in their organizations through channel partners.

[[{"type":"media","view_mode":"media_original","fid":"51151","attributes":{"alt":"","class":"media-image","height":"180","typeof":"foaf:Image","width":"180"}}]]

Vice President of Cloud Sales, Mitel

Channel Chief honorees are selected by CRN's editorial staff on the basis of their professional achievements, standing in the industry, dedication to the channel partner community and strategies for driving future growth and innovation. Each of the 2017 Channel Chiefs has demonstrated loyalty and ongoing support for the IT channel by consistently promoting, defending and executing outstanding channel partner programs.

As Vice President of Cloud Sales, Wasilewski leads channel strategy and operations management supporting the world's largest cloud business communications provider with more than three million subscribers. In this role, he works closely with Mitel's partner community to help drive customer satisfaction, improve partner profitability and increase cloud adoption, enabling more businesses to take advantage of the benefits of cloud services.

Quotes

"The executives on our 2017 Channel Chiefs list have distinguished themselves by building strong partner programs, developing and executing effective business strategy and helping to advance the channel as a whole," said Bob Faletra, CEO of The Channel Company. "They represent an extraordinary group of individuals who lead by example and serve as both invaluable advocates and innovators of the IT channel. We applaud their achievements and look forward to their successes in the coming year."

"More than ever, in today's hyper-competitive market, our partners need someone committed to their success," said Jon Brinton, EVP and President, Mitel Cloud Division. "Through his highly-collaborative approach and dedication to providing the tools they need to thrive, Marek helps Mitel and its partners jointly deliver seamless communications and collaboration solutions while aiming to create strong profitable partners that customers can depend on."

Social Media
Twitter: @TheChannelCo names Mitel's @MarekWasil to @CRN 2017 Channel Chiefs list #CRNChannelChiefs

About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. **www.thechannelco.com**

Copyright ©2016. The Channel Company, LLC. CRN is a registered trademark of The Channel Company, LLC. All rights reserved.