NEWS RELEASE

Mitel Executive Susan Leveritt Named to 2017 CRN Women of the Channel Power 100 List

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Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in enterprise communications, announced today that **CRN®**, a brand of **The Channel Company**, has named Susan Leveritt, Vice President of Cloud Sales for Mitel Channels, to its list of 2017 Power 100, an elite subset of its prestigious annual Women of the Channel list.

CRN's editorial team selects Women of the Channel honorees based on their professional accomplishments, demonstrated expertise and ongoing dedication to the channel. The Power 100 belong to an exclusive group drawn from this larger list: women leaders whose vision and influence are key drivers of their companies' success and help move the entire IT channel forward.

In her role, Leveritt drives channel strategy and execution for the world's largest cloud business communications provider with more than three million subscribers. Her efforts have contributed to significant year-over-year growth in the company's channel business and enabled its partners to build their own lucrative practices to capitalize on the increased demand for cloud-based communications and collaboration. Leveritt's recent achievements include the revamping of Mitel's cloud partner onboarding program to jumpstart partner success and the development of a program to provide partners with more control over the customer implementation experience.

The 2017 Women of the Channel and Power 100 lists will be featured in the June issue of CRN Magazine and online at **www.CRN.com/wotc**.

Quotes

"These extraordinary executives support every aspect of the channel ecosystem, from technical innovation to marketing to business development, working tirelessly to keep the channel moving into the future," said Robert Faletra, CEO of The Channel Company. "They are creating and elevating channel partner programs, developing fresh go-to-market strategies, strengthening the channel's network of partnerships and building creative new IT solutions, among many other contributions. We congratulate all the 2017 Women of the Channel on their stellar accomplishments and look forward to their future success."

"As businesses recognize the digital transformation imperative, many are taking steps to ensure their communications systems have the power and flexibility to support current and future needs," said Todd Abbott, Executive Vice President of Global Sales, Mitel. "Susan stands out for her dedication to helping partners leverage the transition to the cloud by equipping them with tools that deliver greater value to customers. She also works with Mitel channels to enable them with the resources they need to drive customer satisfaction."

Social Media

Twitter: **.@TheChannelCo** names @Mitel's Susan Leveritt to @CRN 2017 Power 100 list. #WOTC17 #crnpower100 **www.CRN.com/wotc**.

About the Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequaled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. **www.thechannelco.com**

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