NEWS RELEASE

Mitel Named a Leader in Gartner Magic Quadrant for Unified Communications

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- Recognized as a Leader three consecutive years for vision and execution
- Only brand to appear in all five Magic Quadrants for business communications*
- Mitel believes it is uniquely positioned to intersect mobile, cloud and feature-rich enterprise capabilities

Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in real-time business, cloud and mobile communications, today announced it has again attained a Leader position in the 2016 Gartner Magic Quadrant for Unified Communications, which focuses on solutions for on-premises deployment. This marks Mitel's third consecutive year in the report's Leaders quadrant.

In the report, Gartner notes: "For vendors, the stakes in the enterprise UC market are exceedingly high, because the market is mature and overall growth has slowed. As a result, vendors that do not perform well will experience negative growth and revenue losses, leading them to exit the market. The stakes for enterprise decision makers are also high, due to significant cost, visibility and business impact of their choices."

For more, **download the new report**.

Quotes

"We previously had three different systems supporting all of our facilities, "said John Laurent, Director of IT, Rogers

Memorial Hospital, a behavioral health provider. "Now, with the Mitel solution we have a single, stable platform that allows us to use the same audio, web conferencing and other collaboration tools across all 15 of our hospital and regional center locations. By streamlining and upgrading our communications system, our staff is more productive and able to better serve patients, which helps us make a stronger impact on the communities we serve."

"Today's large enterprises recognize seamless, real-time communications and collaboration as catalysts for enhancing employee productivity and providing greater business agility," said Rich McBee, CEO, Mitel. "At Mitel, we wake up every day focused on enabling the communications experience to meet customers' current and evolving needs. Whether on-premises, in the cloud, mobile or by integrating multiple environments and applications, Mitel can help businesses of all sizes communicate simply and more effectively."

Important Facts

- Rogers Memorial Hospital's Mitel cloud solution was deployed in partnership with **Enterprise Systems Group**.
- **More than two million** cloud business communications subscribers trust Mitel.
- Mitel is positioned as a Leader in three Gartner Magic Quadrant reports.**
- Over half of the world's largest mobile operators rely on Mitel solutions.

Related Materials

- Learn how connected enterprises can use **seamless communications and collaboration** to work more efficiently and enhance customer engagement.
- Avoid the high cost of delaying mobile adoption with tips from this **webinar**.
- Find out how **team collaboration software** can make your business more productive and reduce email by an average of 40 percent.

Social Media
Twitter: Third consecutive year Mitel named a Leader in 2016 Gartner Magic Quadrant for Unified Communications

Tags/Keywords
Unified communications, Gartner Magic Quadrant, business communications, enterprise UC,

*Gartner, Magic Quadrant for Unified Communications, July 13, 2016
Gartner, Magic Quadrant for Unified Communications for Midsize Enterprises, North America, May 25, 2016
Gartner Magic Quadrant for Contact Center Infrastructure, Worldwide, May 19, 2016
Gartner, Magic Quadrant for Unified Communications as a Service, Worldwide, September 3, 2015
Gartner, Magic Quadrant for Corporate Telephony, October 7, 2015

**Gartner, Magic Quadrant for Unified Communications, July 13, 2016
Gartner, Magic Quadrant for Unified Communications for Midsize Enterprises, North America, May 25, 2016
Gartner, Magic Quadrant for Corporate Telephony, October 7, 2015

About the Magic Quadrant

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