NEWS RELEASE

Mitel Named a Leader in Latest Gartner Magic Quadrant for UC for Midsize Enterprises, North America

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- For the second consecutive year, Gartner positions Mitel as a "Leader" in completeness of vision and ability to execute
- Mitel is the only brand to appear in all five Magic Quadrant reports for business communications

Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in real-time business, cloud and mobile communications, has once again been recognized as a leader in the newly-published Gartner Magic Quadrant report rating offerings in the highly competitive North America UC market.

This is the second publication of the Gartner Magic Quadrant for UC for Midsize Enterprises, North America. Mitel was also designated a leader for the report in 2015 and remains the only brand to appear in all five Magic Quadrant reports*.

"According to Gartner's User Wants and Needs survey in the fourth quarter of 2015, approximately 66% of midsize enterprises expect to invest in UC solutions during the next two years."

Read the new report.

Quotes

"Our organization rallies around the ‘stronger together' motto in both how we approach serving our members and the way team members interact internally," said Renee Maeder, VP Retail Sales, **Verve, a Credit Union**. "The business communications solution specially designed for our unique needs, is foundational to our operations and has changed the company's dynamics, bringing remote teams much closer together to better leverage our biggest overhead investment - Verve team members."

"Successful technology integrators today need to be more than a break fix partner to their customers," said Jake Vande Hey, EVP, **Enterprise Systems Group**. "For us, this started over 43 years ago by partnering with a forward thinking technology manufacturer in Mitel. Mitel is piecing together the industry's technology puzzles around architecture, features and applications like no other we have seen. Mobility, video and cloud allow Enterprise Systems Group to bring seamless solutions to our customers to help improve their customer service, increase profitability and unify their internal teams and resources."

"Midsize enterprises depend on seamless, real-time communications to strengthen customer connections, raise productivity and contribute to sales success," said Rich McBee, CEO. "Mitel fuels their business performance with flexible communications solutions that knit together disparate environments and networks to enable advanced UC features like chat, conferencing, video and more. Along with our mobile and cloud investments, Mitel also continues to expand our focus on optimizing solutions for vertical industries—from financial to education, healthcare, hospitality and beyond."

Important Facts

- Mitel will host a June 3 webinar on the new era of mobile-first communications and collaboration technology. **Register now**.
- Mitel will exhibit at **HITEC 2016** in New Orleans, June 20-23, booth 1425, and at **Call Center Week** in Las Vegas, June 27-July 1, booth 400.

Related Materials

- Learn more about "**Mobilizing Real-Time Communications**"
- Download the eBook: "**Customer Experience for Dummies**"
- Find out how **MiTeam** collaboration software can make your business more productive
- Discover solutions for businesses of **all sizes** and **industries**

Social Media

Twitter: Mitel named a Leader in latest Gartner Magic Quadrant for UC for Midsize Enterprises, North America

Twitter: Mitel continues to deliver on midmarket needs for flexibility, mobility and vertical solutions

Tags/Keywords
Unified communications, Gartner Magic Quadrant, business communications, UCaaS, midsize UC, enterprise UC, corporate telephony

*Gartner, Magic Quadrant for Unified Communications for Midsize Enterprises, North America, May 25, 2016
Gartner, Magic Quadrant for Unified Communications, August 10, 2015
Gartner Magic Quadrant for Contact Center Infrastructure, Worldwide, May 19, 2016
Gartner, Magic Quadrant for Unified Communications as a Service, Worldwide, September 3, 2015
Gartner, Magic Quadrant for Corporate Telephony, October 7, 2015

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