NEWS RELEASE

Mitel Positioned in Visionaries Quadrant in Gartner's Magic Quadrant for Unified Communications as a Service, Multiregional

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Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in business communications, today announced it has been positioned by Gartner, Inc. in the Visionaries quadrant of the latest Magic Quadrant for Unified Communications as a Service (UCaaS).

This comes just weeks after Mitel emerged as a Leader in the Gartner Magic Quadrant for Unified Communications [Bern Elliot, Steve Blood, August 4, 2014] and was identified as a Challenger in Gartner Magic Quadrant for Contact Center Infrastructure [Drew Kraus, Steve Blood and Sorell Slaymaker, May 22, 2014]. Mitel has emerged as a global leader in business communications over the last 12 months, with #1 market share in EMEA and Western Europe, as well as market share gains in the highly competitive North American market where it now has a #3 market share position.*

"Mitel is on the move - changing quadrant position within multiple industry analyst reports. We believe that putting our customer at the very center of our business and offering the best path to cloud communications combined with the industry's broadest portfolio of business communications solutions is driving this momentum," said Jon Brinton, EVP and GM, Mitel Cloud Services.

Mitel launched its white label MiCloud Enterprise UCaaS solution for partners this March, initially available in the U.S. market. This enables channel partners to offer Mitel-based UCaaS services to their customers. Since March,

Mitel has launched MiCloud Enterprise UCaaS in the U.K. and, most recently, Canada with plans to roll out the partner-driven service in other key markets later this year. Mitel continues to grow the list of partners offering its UCaaS solution.

Mitel is seeing rising demand for its cloud communications solutions, including UCaaS services, with continued strong growth year-over-year. As of June 30, 2014, Mitel had more than 750,000 cloud customers worldwide.

About the Magic Quadrant

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Gartner, Magic Quadrant for Unified Communications as a Service, Multiregional, Daniel O'Connell, Bern Elliot, August 28, 2014

About Mitel

Mitel® (Nasdaq:MITL) (TSX:MNW) is a global leader in business communications that easily connect employees, partners and customers -- anywhere, anytime and over any device, for the smallest business to the largest enterprise. Mitel offers customers maximum choice with one of the industry's broadest portfolios and the best path to the cloud. With more than US$1 billion in combined annual revenue, 60 million end-user customers worldwide, and #1 market share in Western Europe, Mitel is a clear market leader in business communications. For more information, go to **www.mitel.com**.

* Based on MZA PBX/IP PBX Market, World Quarterly Edition, Q1 2014 Total Market, June 2014

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