

NEWS RELEASE

Mitel Recognized as a Leader in Gartner's Magic Quadrant for Unified Communications Globally

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Mitel one of three vendors recognized across all Gartner UC Magic Quadrant Reports

- Mitel improved its "Leader" position in the 2015 Gartner Magic Quadrant for Unified Communications.
- For the second consecutive year, Mitel was recognized by Gartner as a "Leader" for its completeness of vision and ability to execute.
- Mitel is one of only three vendors included across all of Gartner's Magic Quadrant Reports focusing on unified communications.

Mitel® (Nasdaq:MITL) (TSX:MNW) a global leader in real-time business, cloud and mobile communications has announced that the company has once again been recognized by Gartner, Inc. as a leader in the latest Magic Quadrant (MQ) for Unified Communications (UC). The report focused on the worldwide UC market and is the second Gartner Magic Quadrant in the past four months where Mitel has been acknowledged as a leader in UC. In May, Mitel was also positioned as a leader in Gartner's Magic Quadrant for Unified Communications for Midsize Enterprises, North America report published May 2015. Mitel is the leading global provider of UCaaS licenses* and is also included in Gartner's Magic Quadrant for Unified Communications as a Service, North America With Additional Regional Presence report published August 2014.

"Mitel has given us the ability to have low-cost intercom calling with our various locations so we are always in touch and on the same page. Mitel also allows a smooth transition of telephone services for our afterhours Triage Nurse

Call Center and key features such as time-based call routing and call reporting for statistical data are helpful for our IT help desk staff," said Katie Goutoufas, support center manager for Temple Terrace, Fla.-based Chapters Health System.

"Our mission is to provide our customers with the most seamless and intelligent pathway and tools to communicate with their clients, partners and colleagues," said Rich McBee, President and CEO of Mitel.

"Consistently being recognized by Gartner as a leader in helping companies communicate smarter and more effectively is a reflection of the trust we strive to earn across more than two billion business connections every business day."

According to the report**,

• UC applications are increasingly being integrated or offered in concert with collaboration applications to form unified communications and collaboration (UCC) and, in some cases, are being integrated with business applications and workflows or are being targeted at vertical user groups.

To see the new report as well as the Gartner Magic Quadrant for Unified Communications for Midsize Enterprises, North America go to: www.mitel.com/gartner.

About the Magic Quadrant

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*Source: Synergy Research Group - Q1 2015 Cloud Business Communication Market Share Report, May 29, 2015. **Source: Magic Quadrant for Unified Communications, Bern Elliot, Steve Blood, August 10, 2015.