



NEWS RELEASE

Mitel Secures Fourth Consecutive Sourcewell Contract

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Extends Mitel's preferred status as a communications and collaboration provider for more than 50,000 government, education, and nonprofit organizations.

- Agreement covers Mitel's entire North American product portfolio
- Provides member agencies with access to beneficial cooperative purchasing contract
- Formal bidding process assessed Mitel on product performance, service delivery, & value

SUNNYVALE, Calif.--(BUSINESS WIRE)-- Mitel®, a global leader in business communications, announced today that **Sourcewell**, a trusted service cooperative representing over 50,000 government, education, and nonprofit organizations, has selected Mitel as a preferred provider of communications and collaboration services. This is the fourth consecutive contract Mitel has been awarded over the past 14 years.

(Photo: Business Wire)

With this new four-year contract, Sourcewell member agencies

will have access to a full range of Mitel's unified communication (UC) solutions through ready-to-use contracts that streamline the purchasing process. Mitel provides organizations flexibility and choice with a portfolio that includes private cloud, on-site communications systems, contact center, collaboration, mass notification applications, business phones, devices, and accessories.

"We are honored Sourcewell continues to trust Mitel as a preferred provider, and we look forward to continuing to



support its members with the modern communications and collaboration solutions they need to deliver important work in their communities,” said Sue Anders, public sector and SLED general manager at Mitel. “As we have seen over the past decade, cooperative purchasing is such a beneficial tool for public organizations of all sizes as it saves time by streamlining the RFP process while ensuring great value.”

One of the largest purchasing cooperatives, Sourcewell provides agencies access to trusted and highly respected suppliers through nationally solicited contracts. Each supplier is rigorously assessed through a competitive process that ensures procurement requirements are met or exceeded. Last year, 40,000 agencies purchased over \$6.5 billion worth of goods and services through over 450 Sourcewell contracts.

“Our top priority is to help the agencies we serve save time and money by providing streamlined access to world-class suppliers who offer choice, peace of mind, and value,” said David Duhn, supplier development supervisor at Sourcewell. “Mitel has helped us deliver on this commitment as a trusted communications supplier to agencies across the nation for over a decade, and after a formal and comprehensive bidding process, we are happy to continue this beneficial relationship with a new contract for another four years.”

Learn more and get started purchasing a Mitel solution.

Related Material

- Read the blog: **Sourcewell vs. RFP: two ways to buy a phone system**
- Read case studies: Discover how Mitel is helping **government**, **education**, and **nonprofit** customers achieve their goals.

About Mitel

A global market leader in business communications powering more than two billion business connections, Mitel helps businesses and service providers connect, collaborate, and provide innovative services to their customers. Our innovation and communications experts serve business users in more than 100 countries. For more information, go to **www.mitel.com** and follow us on **LinkedIn** and Twitter **@Mitel**.

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