NEWS RELEASE

Mitel and Zayo Partner to Deliver Cloud Communications in Canada

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- Zayo offers bandwidth and telecom services to business and public sector customers
- Nationwide footprint encompasses major Canadian markets of Montreal, Ottawa, Toronto, Calgary and Vancouver

Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in real-time business, cloud and mobile communications, has partnered with Zayo Group to deliver a hosted and fully-managed real-time communications, collaboration and conferencing solution in Canada.

Mitel's MiCloud* solution is delivered over Zayo's Canadian communications infrastructure, providing mobility, simplicity and reliability of services—all at a lower cost than many legacy solutions offered by competitive brands. Since introduction of the service, Mitel and Zayo have secured several contracts with customers in healthcare, retail, transportation and government.

*MiCloud is a trademark of Mitel Networks Corporation.

Quotes

"Zayo is the first and only provider in Canada to bring the Mitel suite of applications to businesses through a cost-effective cloud-based delivery model," said Dan Vucinic, Vice President, Voice, Zayo. "MiCloud's solution

complements Zayo's communication infrastructure services, providing customers with a flexible, secure, cost-effective platform for integration and collaboration."

"This solution brings businesses of all sizes enterprise features, as well as the flexibility and speed they need to compete," said Tom Lang, Vice President, Mitel. "Now, Canadian customers can leverage the benefits of cloud, mobile and real-time communications technology to simplify how they communicate and collaborate."

Important Facts

- **More than two million** cloud business communications subscribers trust Mitel.
- Mitel is the **fastest-growing** provider of cloud business communications in the world with the number one market share position based on total cloud users globally.

Related Materials

- Download the white paper "**How Cloud Communications Is Opening Up Possibilities**"
- Download the white paper "**Work 3.0: The Next-Generation Model for Smarter Business**"
- Learn more about "**Mobilizing Real-Time Communications**"
- Get more information on **Mitel's MiCloud communications solutions**

Social Media
Twitter: Mitel and Zayo partner to deliver cloud communications in Canada
Twitter: Zayo becomes first cloud UCaaS provider of Mitel solutions in Canada

Tags/Keywords
Cloud, MiCloud, Zayo

About Zayo Group

Zayo Group Holdings, Inc. (NYSE:ZAYO) provides communications infrastructure services, including fibre and bandwidth connectivity, colocation and cloud services to the world's leading businesses. Customers include wireless and wireline carriers, media and content companies and finance, healthcare and other large enterprises. Zayo's 180,000-kilometre network in North America and Europe includes extensive metro connectivity to thousands of buildings and data centres. In addition to high-capacity dark fibre, wavelength, Ethernet and other connectivity solutions, Zayo offers colocation and cloud services in its carrier-neutral data centres. Zayo provides clients with flexible, customized solutions and self-service through Tranzact, an innovative online platform for managing and purchasing bandwidth and services. For more information, visit: **www.Zayo.com/ca**.